# INTEGRAX BERHAD QUARTERLY REPORT 31 MARCH 2008

## **Activity Highlights**

Port Throughput

1Q2008 1,777,346 MT
1Q2007 1,697,293 MT
Change (%) 4.70 %

YTD2008 1,777,346 MT
YTD2007 1,697,293 MT
Change (%) 4.70 %

Land Sales

1Q2008 Nil YTD2008 Nil YTD2007 1.21 acres

 Nickel Prices
 USD/MT
 USD/Pound

 31 March 2008
 29,803
 13.52

## Capital

Capital Base Ordinary Shares in issue Convertibles etc Share Price at 26.5.2008 Market Capitalization	300,805,917 Nil RM1.02 RM306,822,035
(As at 30 April 2008) Distribution < 10,000 10,001 - 100,000 100,001 - 1,000,000 > 1,000,001	2.98% 4.68% 5.25% 87.09%
Local Ownership Foreign Ownership	66.18% 33.82%
Top 5 Shareholders Halim Rasip Holdings Sdn Utilico Emerging Markets I Kuda Sejati Sdn Bhd HSBC Norminees (Asing) S Mackenzie Cundill Investm Management Ltd	Ltd 12.80% 8.41% dn Bhd 8.07%

## INDX

Capital Base
Ordinary Shares in issue
Convertibles etc
Share Price at 26.5.2008
Market Capitalization
Rph170
Market Spitalization
Rph20.85 billion

 (As at 30 April 2008)

 Substantial Shareholders

 Integrax Berhad
 34.85%

 Soetanto Pranoto, Drs. MM
 9.30%

 Yayasan Masyarakat Pasar Modal
 5.18%

### Contact

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## KEY POINTS

- ightharpoonup PATSC DOWN BY  $\underline{40}$  % ON A QUARTER-ON QUARTER BASIS BASICALLY DUE TO SHARE OF LOSSES FROM OUR ASSOCIATE PGMC AND NO PROPERTY GAINS FROM ASSOCIATE LMTSB.THIS WAS OFFSET BY SHARE OF PROFITS FROM OUR ASSOCIATE LMTSB FROM PORT OPERATIONS
- ✓ EARNINGS RESILIENCE FROM PORT OPERATIONS CLEARLY STILL VERY MUCH IN PLACE EVEN WITH NO PROPERTY GAINS FROM OUR ASSOCIATE IN PORT OPERATIONS
- LMT AND LBT CARGO UP IN THIS QUARTER BY 8.2% and 2.9% RESPECTIVELY ON A QUARTER-TO QUARTER BASIS. CARGO OUTLOOK IS POSITIVE
- ✓ LMT ASSOCIATE PROPERTY CONTRIBUTION OUTLOOK REMAINS QUITE WEAK
- SHARE OF ASSOCIATES LOSSES IN RESOURCES HAS BROUGHT US BACK TO SQUARE ONE AFTER CONSIDERATION OF PROFITS BOOKED IN PREVIOUS YEAR. FUNDAMENTAL VALUE STILL VERY MUCH INTACT BUT EXPECT VOLATILITY

### OVERVIEW

### **Lumut Port Development**

- Works to complete piperack system and some maintenance dredging at LMT in completion stages. This phase
  of works plus the piperack system installed last year will now complete the overall first phase to have a
  piperack system that serves as the backbone system to fulfill the liquid cargo transfer system needs of users
  throughout the entire LPIP
- LBT export stream project now awaiting bids and final pricing determination. Recent quotes and delivery times remain a major concern as we seek to contain such costs with differing design and phasing approaches. The whole idea is to take advantage of LBT's existing infrastructure backbone to permit LBT to have a high volume loading capability as part of a rationalization of facilities within Lumut Port and to meet with expressed shipper needs and interest. Announcements will be made in relation to this, where and as appropriate, in due course.
- Cargo throughput for LBT and LMT are up and cargo prospects are positive with new cargoes such as iron ore
  and a rebuilding of coal stocks for the power station. Liquid cargo throughput has regained strength after
  4Q2007 weakness and petroleum product cargo throughput should commence towards end of 2008.

### **New Ports Development**

- Further to announcement in 3Q2007, Company has commenced final stages of Business Plan preparation for negotiations with relevant authorities later this year for the two (2) port possibilities in Aceh Nanggroe Darussalam, Sumatra, Republic of Indonesia at Kuala Langsa (greenfield port) and at Krueng Guekeh (existing port) in partnership with the respective Pemerintah Kabupaten/Pemerintah Walikota.
- Several other Sumatra, Kalimantan and Java ports or specialized terminals remain in assessment/negotiation or in land acquisition process and negotiation with prospective clients.

#### Resources

- PGMC had losses in 1Q2008 struggling with a variety of issues and all sales were offset against expenses or
  plant costs pending the commencement date for, expected in July 2008, the tax holiday granted to PGMC for
  its 2 mining operations and its smelter operations. Inventories have built up and stand at about 220,000WMT
  nickel ore and about 500MT of ferro-nickel that are committed for shipment in late June 2008. Mining
  activities are now achieving, in two deposits, a production rate of 2000-5000MT per day subject to weather.
- Efforts continue to improve production output and grades. Grade criteria have now been met but production efficiency issues of a technical nature still dog efforts to raise efforts to increase production output past 400MT per month. The current rate achieved would yield a production of about 6,000,000 pounds per annum. Conversion of MT to Pounds is MT multiplied by 2204.6.
- Prices of nickel still remain stabilized around USD23,000 to USD28,000 per MT range. This range is still significantly higher than at the time of the Company's entry in the business.
- Works for listing plans for certain units of PGMC continue.

#### Corporat

• P.T. Indoexchange Tbk ("INDX") continues to investigate acquisitions and investments in Indonesia in conjunction with the Company. INDX already has an option to participate in the two(2) port projects in Nanggroe Aceh Darussalam and is expected to participate in the other port projects under study/negotiation. INDX is also looking at acquisitions in line with its existing business which is a website maintenance management service and its past, now defunct business, in ICT. The Company has extended a modest amount of financial assistance to INDX pending developments. INDX currently under temporary trading suspension for unusual price fluctuations caused by speculative trading which saw prices get to highs above 300Rph per share. Investigations by the relevant authorities have now concluded that there has been no breach of law and we continue to push for the lifting of the trading suspension.