## FINANCIAL RESULTS

*	New Announcement		
Su	bmitting Secretarial Firm Name	:	TRICOR CORPORATE SERVICES SDN. BHD.
*	Company name	:	TEO GUAN LEE CORPORATION BHD Registration No. 199301028971 (283710-A)
*	Stock name	:	TGL
*	Stock code	:	9369
*	Contact person	:	Madam Toh Kian Beng
*	Designation	:	Executive Chairman

## PART A1: QUARTERLY REPORT

*	Quarterly report for financial period ended	:	31 <sup>st</sup> December 2023
*	Quarter	:	2 <sup>nd</sup> Quarter
*	Financial Year End	:	30 <sup>th</sup> June 2024
*	The figures	:	Have not been audited

#### CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 31 DECEMBER 2023 (UNAUDITED)

[	INDIVIDUAL PERIOD (2ND QUARTER)				CUMULATIVE I	PERIOD	lOD	
	Current Year Quarter 31/12/2023	Preceding Year Corresponding Quarter 31/12/2022	Changes	Changes	Current Year To-date 31/12/2023	Preceding Year Corresponding Period 31/12/2022	Changes	Changes
	RM'000	RM'000	RM'000	%	RM'000	RM'000	RM'000	%
Revenue	30,719	30,659	60	0.20%	51,362	51,025	337	0.66%
Gross profit	10,730 35%	10,397 34%	333	3.20% 1.00%	21,224 41%	20,715 41%	509	2.46% 0.00%
Other operating income	302	648	(346)	-53.40%	729	1,032	(303)	-29.36%
Operating expenses	(7,640)	(6,979)	(661)	9.47%	(15,380)	(14,830)	(550)	3.71%
Profit from the operation	3,392	4,066	(674)	-16.58%	6,573	6,917	(344)	-4.97%
Finance costs	(96)	(160)	64	-40.00%	(221)	(310)	89	-28.71%
Profit before taxation	3,296	3,906	(610)	-15.62%	6,352	6,607	(255)	-3.86%
Taxation	(892)	(1,082)	190	-17.56%	(1,672)	(2,087)	415	-19.89%
Profit for the period representing total comprehensive income for the period, net of tax	2,404	2,824	(420)	-14.87%	4,680	4,520	160	3.54%
Profit attributable to : Equity holders of the parent Non-controlling interest	2,404	2,824	(420)	-14.87% 0.00%	4,680	4,516	164 (4)	3.63% 100.00%
	2,404	2,824	(420)	-14.87%	4,680	4,520	160	3.54%
Earnings per share -Basic -Diluted	Sen 2.88 2.88	Sen 3.40 3.40			Sen 5.60 5.60	<b>Sen</b> 5.46 5.46		

The condensed consolidated statements of comprehensive income statements should be read in conjunction with the audited financial statements for the year ended  $30^{th}$  June 2023 and the accompanying explanatory notes attached to the interim financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2023

<u>AS AT 31 DECEMBER 2023</u>		<b>D</b> ( ) <b>I</b>
	Unaudited 31/12/2023 RM'000	Restated Audited 30/06/2023 RM'000
ASSETS		
NON-CURRENT ASSETS		
Property, plant and equipment	2,100	2,238
Investment properties	26,047	26,453
Right-of-use assets	3,203	3,639
Investment in quoted shares	1,824	2,003
Intangible asset	2,975	3,150
Deferred tax assets	973	917
	37,122	38,400
CURRENT ASSETS		
Inventories	50,398	34,124
Receivables	21,843	22,609
Tax assets	203	45
Investment management funds	28,931	42,480
Deposits, cash and bank balances	1,190	2,631
Investment in subsidiary, held for distribution	305	305
TOTAL CURRENT ASSETS	102,870	102,194
TOTAL ASSETS	139,992	140,594
EQUITY AND LIABILITIES		
EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT		
Share capital	43,219	43,219
Reserves	69,049	71,049
TOTAL EQUITY	112,268	114,268
NON-CURRENT LIABILITIES		
Borrowings	2,581	2,825
Lease liabilities	2,632	3,074
Deferred taxation	2,410	2,374
	7,623	8,273
CURRENT LIABILITIES		
Payables	14,091	9,404
Tax liabilities	1,041	752
Lease liabilities	875	856
Borrowings	4,094	7,041
	20,101	18,053
TOTAL LIABILITIES	27,724	26,326
TOTAL EQUITY AND LIABILITIES	139,992	140,594

The condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2023 and the accompanying explanatory notes attached to the interim financial statements.

## CONDENSED CONSOLIDATED STATEMENT OF CHANGE IN EQUITY FOR THE QUARTER ENDED 31 DECEMBER 2023 (UNAUDITED)

	Attributable to equity holders of the Company							
	Non-dis	stributable	Distributable					
	Share Capital RM'000	Share Based Reserve RM'000	Retained Earnings RM'000	Total RM'000	Non- Controlling Interest RM'000	Total Equity RM'000		
Balance at 1 July 2022	41,539	149	66,316	108,004	1,444	109,448		
Total comprehensive income for the year	-	-	11,374	11,374	1	11,375		
Transactions with owner Shares awarded and share options vested	r							
under Long Term Incentive Plan ("LTIP") Issuance of shares pursuant to LTIP	-	884	-	884	-	884		
- Shares awarded	622	(622)	-	-	-	_		
- Share option	1,058	(394)	-	664	-	664		
Dividends	-	-	(6,658)	(6,658)	(1,175)	(7,833)		
Winding up of a subsidiary	-	-	-	-	(270)	(270)		
	1,680	(132)	(6,658)	(5,110)	(1,445)	(6,555)		
Balance at 30 June 2023/1 July 2023	43,219	17	71,032	114,268	-	114,268		
Total comprehensive income for the period	-	-	4,680	4,680		4,680		
Transactions with owner Dividends	-	-	(6,680)	(6,680)	-	(6,680)		
Balance at 31 December 2023	43,219	17	69,032	112,268	-	112,268		

Attributable to equity holders of the Company

The condensed consolidated statement of changes in equity should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2023 and the accompanying explanatory notes attached to the interim financial statements.

#### CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE QUARTER ENDED 31 DECEMBER 2023 (UNAUDITED)

	Unaudited 31/12/2023 RM'000	Unaudited 31/12/2022 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation	6,352	6,607
Adjustments for:	0,352	0,007
Non-cash items		
Amortisation of intangible asset	175	-
Depreciation of investment properties	406	368
Depreciation of property, plant and equipment	434	368
Depreciation of right-of-use assets	436	437
Distribution from investment management funds	(97)	(90)
Dividend income	(90)	(82)
Fair value change in quoted shares	179	118
Fair value change in investment management funds	(609)	(900)
Interest expenses	221	310
Interest income	(19)	(27)
Share based expenses	-	884
Operating profit before working capital changes	7,388	7,993
Changes in inventories	(16,274)	(22,689)
Changes in receivables	766	12,274
Changes in payables	4,687	5,094
Cash (used in)/generated from operations	(3,433)	2,672
Dividend paid to equity holders of the Company	(6,680)	(6,658)
Dividend paid to non-controlling interest	-	(1,175)
Interest received	19	27
Interest paid	(221)	(310)
Tax paid	(1,561)	(1,472)
Tax refunded	-	2
Net used in operating activities	(11,876)	(6,914)

The condensed consolidated cash flow statement should be read in conjunction with the audited financial statement for the year ended 30<sup>th</sup> June 2023 and the accompanying explanatory notes attached to the interim financial statements.

#### CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE QUARTER ENDED 31 DECEMBER 2023 (UNAUDITED) (cont'd)

	Unaudited 31/12/2023 RM'000	Unaudited 31/12/2022 RM'000
CASH FLOWS FROM INVESTING ACTIVITIES		
Net movement in investment management funds	14,158	11,054
Acquisition of a subsidiary, net of cash acquired	-	(3,599)
Dividend received	90	82
Proceeds from distribution from investment management funds	97	90
Purchase of property, plant and equipment	(296)	(433)
Net cash from investing activities	14,049	7,194
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b> Proceeds from issuance of shares under LTIP Repayment of hire purchase payables and lease liabilities Repayment of term loans Movement in short term borrowings	(560) (153) (2,901)	384 (721) (155) (861)
Net cash used in financing activities	(3,614)	(1,353)
Net changes in cash and cash equivalents	(1,443)	(1,073)
Cash and cash equivalent at beginning of period	2,633	3,880
Cash and cash equivalent at end of period	1,190	2,807
Represented by: Deposits, cash and bank balances	1,190	2,807

The condensed consolidated cash flow statement should be read in conjunction with the audited financial statement for the year ended 30<sup>th</sup> June 2023 and the accompanying explanatory notes attached to the interim financial statements.

## (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2023

## 1. BASIS OF PREPARATION

The interim financial statements are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134 Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2023. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 30<sup>th</sup> June 2023.

The financial statements are presented in Ringgit Malaysia (RM) and all values are rounded to the nearest ringgit (RM) except when otherwise indicated.

## 2. CHANGES IN ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the previous financial year except for the following Standards, Amendments to Standards and Interpretation which are mandatory for annual financial periods beginning on or after 1 January 2023 and which were adopted by the Group on 1<sup>st</sup> July 2023.

Amendments to MFRS 101 and MFRS Practice Statement 2) - Disclosure of Accounting Policies Amendments to MFRS 108 - Definition of Accounting Estimate Amendments to MFRS 112 - Deferred Tax Related to Assets and Liabilities Arising from a Single

Transaction

The adoption of the above Amendments and Annual improvements to Standards did not have any material financial impact to the Group except for the recognition of additional deferred tax assets and liabilities of RM837,000 respectively arising from right-of-use assets and lease liabilities with adoption of Amendments to MFRS 112. The comparative information had been restated retrospectively.

## 3. SEASONAL OR CYCLICAL FACTORS

The Group is principally involved in wholesale and retail of garments and related accessories. The demand for the Group's products is generally dependent on the Malaysian economy, consumer confidence and is seasonal with demand peaking at the festive seasons at the end and beginning of the year.

#### 4. UNUSUAL MATERIAL ITEMS DUE TO THEIR NATURE, SIZE OR INCIDENCE

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows during the financial period under review.

#### 5. MATERIAL CHANGES IN ESTIMATES

There were no material changes in estimates that have a material effect to the current quarter results.

## (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2023 (cont'd)

### 6. ISSUANCE OR REPAYMENT OF DEBT AND EQUITY SECURITIES

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities during the current quarter under review.

#### 7. DIVIDEND PAID

During the quarter under review, the final and special single tier dividend of 5 sen and 3 sen per share amounting to RM6,679,872 in respect of the financial year ended 30<sup>th</sup> June 2023 was paid on 13<sup>th</sup> December 2023.

## 8. SEGMENTAL REPORTING

Quarter ended 31<sup>st</sup> December 2023

	Apparels RM'000	Investment holding RM'000	Eliminations RM'000	Consolidated RM'000
Revenue				
External revenue	50,266	1,096	-	51,362
Inter-segment revenue	85	18	(103)	-
Total segment revenue	50,351	1,114	(103)	51,362
Results				
Segment profit from operations	6,161	296	-	6,457
Interest income	19	-	-	19
Distribution from management investment funds	97	-	-	97
Interest expenses	(158)	(63)	-	(221)
Profit before tax	6,119	233	-	6,352
Tax expenses	(1,487)	(185)	-	(1,672)
Profit for the financial period attribute to				
Owners of the Company	4,632	48	-	4,680
Segment assets	115,874	28,696	(4,578)	139,992
Segment liabilities	22,441	9,861	(4,578)	27,724

The Group's business activities were predominantly carried out in Malaysia.

## 9. CARRYING AMOUNT OF REVALUED ASSETS

The valuation of land and buildings has been brought forward, without amendment from the financial statements for the financial year ended  $30^{\text{th}}$  June 2023.

## (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2023 (cont'd)

#### **10. MATERIAL SUBSEQUENT EVENTS**

There were no other material events subsequent to the end of the current quarter.

#### 11. CHANGES IN COMPOSITION OF GROUP

There were no changes in composition of the Group during the financial period under review other than on 20<sup>th</sup> March 2023, Syarikat Perniagaan Bingel (M) Sdn. Berhad ("SPB"), a dormant subsidiary of the Company, has been placed under members' voluntary winding-up pursuant to Section 439(1)(b) of the Companies Act 2016.

#### **12. CONTINGENT LIABILITIES**

There were no material contingent liabilities or contingent assets to be disclosed as at date of this report.

#### **13. CAPITAL COMMITMENTS**

There are no material commitments which require disclosure during the quarter.

#### 14. SIGNIFICANT RELATED PARTY TRANSACTIONS

The Group undertakes at agreed terms and prices, the following significant related party transactions for the financial period ended 31<sup>st</sup> December 2023:

	RM'000
Rental paid to	
- TGL Packaging Sdn. Bhd.	210
- TGL Industries Sdn. Bhd.	300

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## (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2023

#### 1. REVIEW OF PERFORMANCE

	INDIV Current Year Quarter 31/12/2023	VIDUAL PERIOD Preceding Year Corresponding Quarter 31/12/2022	O (2 <sup>ND</sup> QUA Changes	RTER) Changes	Current Year To-date 31/12/2023	CUMULATIVE I Preceding Year Corresponding Period 31/12/2022	PERIOD Changes	Changes
	RM'000	RM'000	RM'000	%	RM'000	RM'000	RM'000	%
Revenue	30,719	30,659	60	0.20%	51,362	51,025	337	0.66%
Profit from the operation	3,392	4,066	(674)	-16.58%	6,573	6,917	(344)	-4.97%
Profit before taxation	3,296	3,906	(610)	-15.62%	6,352	6,607	(255)	-3.86%
Profit after taxation	2,404	2,824	(420)	-14.87%	4,680	4,520	160	3.54%
Profit attributable to :								
Equity holders of the parent	2,404	2,820	(416)	-14.75%	4,680	4,516	164	3.63%

Revenue for the current quarter under review of RM30.719 million as compared to RM30,659 million recorded in the same quarter in previous year, an increase of 0.20% or RM0.06 million.

Profit before tax had decreased by RM0.610 million (15.62%) compared to the same quarter in previous year. The decreased in profit before tax was mainly due to higher operating expenses mainly due to impact of minimum wages.

	Current	Immediate		
	Year	Preceding		
	Quarter	Quarter		
	31 December 2023	30 September 2023	Changes	Changes
	RM'000	RM'000	RM'000	%
Revenue	30,719	20,643	10,076	49%
Profit from the operation	3,392	3,181	211	7%
Profit before taxation	3,296	3,056	240	8%
Profit after tax	2,404	2,276	128	6%
Profit attributable to :				
Equity holders of the parent	2,404	2,276	128	6%

## 2. COMPARISON WITH PRECEDING QUARTER'S REPORT

As compared to the previous quarter, revenue for the quarter under review had increased by RM10,076 million or 49%. The higher revenue recorded in current quarter was mainly due to higher sales recorded during year end school holidays and Christmas sales.

Despite higher revenue, profit before tax for the quarter under review only increased by RM0.240 million or 8% as compared to the previous quarter mainly due to higher operating expenses and lower gross margins.

## (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2023 (cont'd)

## 3. COMMENTARY ON PROSPECTS

Despite of the resilient domestic economy, on-going geopolitical tensions and conflicts, fluctuation in foreign exchange, increase in material cost and other related inflation together with the increase in Sales and Services Tax scope and rate recently announced during 2024 National Budget, which may have an impact on the disposable income of Malaysian consumers, retail business outlook in general remains challenging. Nevertheless, the Management remains cautiously optimistic of the Group's performance and will continue implementing measures to control costs, optimising working capital, preserving cash and streamline its operations to minimise the impact.

#### 4. VARIANCE FROM PROFIT FORECASTS

Not applicable as the Group did not publish any profit forecast.

## 5. TAXATION

	Year to date ended		
	<b>31 December</b>	30 June	
	2023	2023	
	<b>RM'000</b>	RM'000	
Tax liabilities at 1 July 2023/2022	707	2,440	
Current period's provision	1,692	3,701	
Acquisition of a subsidiary	-	(11)	
Net payment made during the period/year	(1,561)	(5,423)	
Tax liabilities	838	707	
Disclosed as:			
Tax assets	(203)	(45)	
Tax liabilities	1,041	752	
	838	707	
Taxation expense for the period:-			
- Malaysian taxation	1,692	3,701	
- Deferred taxation	(20)	-	
	1,672	3,701	

The effective tax rate for the period ended 31<sup>st</sup> December 2023 was approximately 26.32% due to certain items of expenses not deductible for income tax purposes.

## (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2023 (cont'd)

## 6. CORPORATE PROPOSAL

At the date of this report, there are no corporate proposals which have been announced that remain uncompleted.

## 7. GROUP BORROWINGS AND DEBT SECURITIES

	As at 31 December 2023 RM'000	As at 30 June 2023 RM'000
Unsecured short term borrowings	• • • •	< <b>-</b>
Bankers' acceptance Secured	3,606	6,507
Hire purchase payables	175	236
Term loans	313	298
	4,094	7,041
Long term liabilities Secured		
Hire purchase payables	130	206
Term loans	2,451	2,619
	2,581	2,825
Total borrowings	6,675	9,866

The above borrowings are all denominated in Ringgit Malaysia.

## 8. FINANCIAL INSTRUMENTS - DERIVATIVE

The Group has not entered into any derivative financial instruments during the quarter under review.

## 9. MATERIAL LITIGATION

There was no material litigation pending the date of this announcement.

## (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2023 (cont'd)

## **10. DIVIDEND PAYABLE**

At the date of this report, there are no dividend declared that remained unpaid.

#### 11. QUALIFICATION OF PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report of the most recent annual financial statements for the financial year ended 30<sup>th</sup> June 2023 was not qualified.

#### 12. EARNINGS PER SHARE

#### (a) Basic earnings per share

The basic earnings per share of the Group is calculated based on the net profit attributable to shareholders divided by weighted average number of ordinary shares in issue as follow:

	-	ndividual quarter ended 31 December		Year to date ended 31 December	
	2023	2022	2023	2022	
Net profit attributable to shareholders (RM'000)	2,404	2,824	4,680	4,516	
Weighted average number of ordinary share Shares in issue ('000)	es <b>83,498</b>	83,056	83,498	82,646	
Basic earnings per share (sen)	2.88	3.40	5.60	5.46	

#### (b) Diluted earnings per share

	Individual quarter ended 31 December		Year to date ended 31 December	
	2023	2022	2023	2022
Net profit attributable to shareholders (RM'000)	2,404	2,824	4,680	4,516
Weighted average number of ordinary sha Shares in issue ('000) Effect of dilution of share options ('000)	res 83,498 16	83,056 32	83,498 16	82,646 32
	83,514	83,088	83,514	82,678
Diluted earnings per share (sen)	2.88	3.40	5.60	5.46

## (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2023 (cont'd)

## 13. NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME

	Individual quarter ended 31 December 2023 RM'000	Year to date ended 31 December 2023 RM'000
Profit from operations for the period is arrived		
After charging:		
Amortisation of intangible asset	88	175
Depreciation of investment properties	204	406
Depreciation of property, plant and equipment	222	434
Depreciation of right-of-use assets	217	436
Fair value change in investment in quoted shares	2	179
And after crediting:		
Distribution from investment management funds	18	97
Dividend income	14	90
Fair value change on investment management func	ls 355	609
Interest income	13	19

Other disclosure items pursuant to Appendix 9B Note 16 of the Listing Requirements of the Bursa Malaysia Securities Berhad are not applicable.

#### **14. AUTHORISED FOR ISSUE**

The interim financial statements were authorised for issue by the Board of Directors in accordance with the resolution of the directors on  $28^{\text{th}}$  February 2024.