#### FINANCIAL RESULTS

\* New Announcement

Submitting Secretarial Firm Name : TRICOR CORPORATE SERVICES SDN. BHD.

\* Company name : **TEO GUAN LEE CORPORATION BHD** 

Registration No. 199301028971 (283710-A)

\* Stock name : TGL

\* Stock code : **9369** 

\* Contact person : Madam Toh Kian Beng

\* Designation : Executive Chairman

### PART A1: QUARTERLY REPORT

\* Quarterly report for financial period ended : 31st March 2023

\* Quarter : 3<sup>rd</sup> Quarter

\* Financial Year End : 30<sup>th</sup> June 2023

\* The figures : Have not been audited

### CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 31 MARCH 2023 (UNAUDITED)

	INDIVIDUAL PERIOD (3 <sup>kd</sup> QUARTER)					CUMULATIVE PERIOD			
	Current Year Quarter 31/3/2023	Preceding Year Corresponding Quarter 31/3/2022	Changes	Changes	Current Year To-date 31/3/2023	Preceding Year Corresponding Period 31/3/2022	Changes	Changes	
	RM'000	RM'000	RM'000	%	RM'000	RM'000	RM'000	%	
Revenue	34,861	29,549	5,312	17.98%	85,886	75,566	10,320	13.66%	
Gross profit	11,298 32%	8,494 29%	2,804	33.01% 3.00%	32,013 37%	24,577 33%	7,436	30.26% 4.00%	
Other operating income	527	2,082	(1,555)	-74.69%	1,559	3,994	(2,435)	-60.97%	
Operating expenses	(7,065)	(6,405)	(660)	10.30%	(21,895)	(18,957)	(2,938)	15.50%	
Profit from the operation	4,760	4,171	589	14.12%	11,677	9,614	2,063	21.46%	
Finance costs	(183)	(117)	(66)	56.41%	(493)	(402)	(91)	22.64%	
Profit before taxation	4,577	4,054	523	12.90%	11,184	9,212	1,972	21.41%	
Taxation	(1,025)	(758)	(267)	35.22%	(3,112)	(2,269)	(843)	37.15%	
Profit for the period representing total comprehensive income for the period, net of tax	3,552	3,296	256	7.77%	8,072	6,943	1,129	16.26%	
Profit attributable to : Equity holders of the parent Non-controlling interest	3,551 1 3,552	3,280 16 3,296	271 (15) 256	8.26% -93.75% 7.77%	8,067 5 8,072	6,914 29 6,943	1,153 (24) 1,129	16.68% 82.76%	
Earnings per share -Basic -Diluted	Sen 4.26 4.26	Sen 4.00 3.99			Sen 9.73 9.73	Sen 8.47 8.46	·		

The condensed consolidated statements of comprehensive income statements should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2022 and the accompanying explanatory notes attached to the interim financial statements.

### CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2023

ASSETS	Unaudited as at 31/3/2023 RM'000	Audited as at 30/6/2022 RM'000
NON-CURRENT ASSETS	2.207	2.002
Property, plant and equipment Investment properties	2,397 26,657	2,082 23,436
Right-of-use assets	3,857	4,512
Investment in quoted shares	1,840	1,900
Goodwill	3,587	-
Deferred tax assets	139	99
	38,477	32,029
CURRENT ASSETS		
Inventories	45,966	12,695
Receivables Tax assets	23,496 198	32,743 11
Investment management funds	40,148	61,777
Deposits, cash and bank balances	3,221	3,880
TOTAL CURRENT ASSETS	113,029	111,106
TOTAL ASSETS	151,506	143,135
EQUITY AND LIABILITIES		
EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT		
Share capital	43,219	41,539
Reserves	67,742	66,465
	110,961	108,004
Non-controlling interest	274	1,444
TOTAL EQUITY	111,235	109,448
NON-CURRENT LIABILITIES		
Borrowings	2,936	3,127
Lease liabilities Deferred taxation	3,291 1,575	3,930 1,575
2000.00	7,802	8,632
CURDING VARIANTES		
CURRENT LIABILITIES Payables	10 102	12 102
Payables Tax liabilities	19,103 1,644	13,192 2,452
Lease liabilities	847	820
Borrowings	10,875	8,591
	32,469	25,055
TOTAL LIABILITIES	40,271	33,687
TOTAL EQUITY AND LIABILITIES	151,506	143,135

The condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 30th June 2022 and the accompanying explanatory notes attached to the interim financial statements.

### CONDENSED CONSOLIDATED STATEMENT OF CHANGE IN EQUITY FOR THE QUARTER ENDED 31 MARCH 2023 (UNAUDITED)

### Attributable to equity holders of the Company

	Non-dis	tributable	Distributable			
	Share Capital RM'000	Share Based Reserve RM'000	Retained Earnings RM'000	Total RM'000	Non- Controlling Interest RM'000	Total Equity RM'000
Balance at 1 July 2021	40,742	-	52,830	93,572	403	93,975
Total comprehensive income for the year	-	-	15,931	15,931	1,041	16,972
Transactions with owner Shares awarded and share options vested under Long Term Incentive Plan ("LTIP") Issuance of shares pursuant to LTIP	-	946	-	946	-	946
- Shares awarded	797	(797)	-	-	-	-
Dividend paid	-	-	(2,445)	(2,445)	-	(2,445)
	797	149	(2,445)	(1,499)	-	(1,499)
Balance at 30 June 2022/1 July 2022	41,539	149	66,316	108,004	1,444	109,448
Total comprehensive income for the period	-	-	8,067	8,067	5	8,072
Transitions with owners						
Shares awarded and share options vested under Long Term Incentive Plan ("LTIP") Issuance of shares pursuant to LTIP	-	884	-	884	-	884
- Shares awarded	622	(622)	-	-	-	-
- Share option	1,058	(394)	-	664		664
Dividend paid	-	-	(6,658)	(6,658)	(1,175)	(7,833)
	1,680	(132)	(6,658)	(5,110)	(1,175)	(6,285)
Balance at 31 March 2023	43,219	17	67,725	110,961	274	111,235

The condensed consolidated statement of changes in equity should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2022 and the accompanying explanatory notes attached to the interim financial statements.

# CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE QUARTER ENDED 31 MARCH 2023 (UNAUDITED)

	Unaudited 31/3/2023 RM'000	Unaudited 31/3/2022 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	11,184	9,212
Adjustments for:		
Non-cash items	553	550
Depreciation of investment properties	552 566	552 425
Depreciation of property, plant and equipment		435
Depreciation of right-of-use assets	655	773
Distribution from investment management funds Dividend income	(90)	(487)
	(87)	(75)
Fair value change in quoted shares	(1.250)	(44)
Fair value change in investment management funds	(1,359)	(113)
Gain on disposal of property, plant and equipment and assets held for sale	(38)	(1,117)
Interest expenses	493	402
Interest income	(34)	(12)
Share based expenses	884	948
Operating profit before working capital changes	12,786	10,474
Changes in inventories	(33,271)	(735)
Changes in receivables	9,247	8,251
Changes in payables	5,911	3,603
Cash (used in)/generated from operations	(5,327)	21,593
Dividend paid to equity holders of the Company	(6,658)	(2,445)
Dividend paid to non-controlling interest	(1,175)	-
Interest received	34	12
Interest paid	(493)	(402)
Tax paid	(4,138)	(1,390)
Tax refunded	2	27
Net cash (used in)/from operating activities	(17,755)	17,395
CASH FLOWS FROM INVESTING ACTIVITIES		
Net movement in investment management funds	22,988	(14,148)
Acquisition of a subsidiary, net of cash acquired	(3,599)	_
Dividend received	87	75
Proceeds from disposal of property, plant and equipment and assets held for sale	38	1,459
Proceeds from distribution from investment management funds	90	487
Payment for investment properties	(3,773)	(147)
Purchase of property, plant and equipment	(581)	(399)
Net cash from/(used in) investing activities	15,250	(12,673)

### CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE QUARTER ENDED 31 MARCH 2023 (UNAUDITED) (cont'd)

	Unaudited 31/3/2023 RM'000	Unaudited 31/3/2022 RM'000
CASH FLOWS FROM FINANCING ACTIVITIES  Repayment of hire purchase payables and lease liabilities  Proceeds from drawn down of term loans  Proceeds from issuance of shares under LTIP  Repayment of term loans  Movement in short term borrowings	(970) - 665 (233) 2,236	(996) 145 - (199) (703)
Net cash from/(used in) financing activities	1,698	(1,753)
Net changes in cash and cash equivalents	(807)	2,969
Cash and cash equivalent at beginning of period	3,880	1,350
Cash and cash equivalent at end of period	3,073	4,319
Represented by: Cash and bank balances Bank overdrafts	3,221 (148)	4,352 (33)
	3,073	4,319

The condensed consolidated cash flow statement should be read in conjunction with the audited financial statement for the year ended  $30^{th}$  June 2022 and the accompanying explanatory notes attached to the interim financial statements.

### (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2023

#### 1. BASIS OF PREPARATION

The interim financial statements are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134 Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2022. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 30<sup>th</sup> June 2022.

The financial statements are presented in Ringgit Malaysia (RM) and all values are rounded to the nearest ringgit (RM) except when otherwise indicated.

#### 2. CHANGES IN ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the previous financial year except for the following Standards, Amendments to Standards and Interpretation which are mandatory for annual financial periods beginning on or after 1 January 2022 and which were adopted by the Group on 1<sup>st</sup> July 2022.

Amendments to MFRS 3 - Reference to the Conceptual Framework

Amendments to MFRS 116 - Proceeds before intended use

Amendments to MFRS 137 - Onerous contracts - cost of fulfilling a contract

Annual improvements of MFRSs 2018 - 2020:

MFRS 1 - Subsidiary as First-time Adopter

MFRS 9 - fees in the 10% test for derecognition of financial liabilities

MFRS 140 - Taxation in fair value measurements

Illustrative Example accompanying MFRS 16 on lease incentives

The adoption of the above Amendments and Annual improvements to Standards did not have any material financial impact to the Group.

#### 3. SEASONAL OR CYCLICAL FACTORS

The Group is principally involved in wholesale and retail of garments and related accessories. The demand for the Group's products is generally dependent on the Malaysian economy, consumer confidence and is seasonal with demand peaking at the festive seasons at the end and beginning of the year.

### (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2023 (cont'd)

#### 4. UNUSUAL MATERIAL ITEMS DUE TO THEIR NATURE, SIZE OR INCIDENCE

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows during the financial period under review.

#### 5. MATERIAL CHANGES IN ESTIMATES

There were no material changes in estimates that have a material effect to the current quarter results.

#### 6. ISSUANCE OR REPAYMENT OF DEBT AND EQUITY SECURITIES

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities during the interim quarter under review, except for the following:

Issuance of 278,000 ordinary shares under LTIP as follows:

- (i) 28,000 ordinary shares at RM0.974 each exercised by the eligible employees under share option; and
- (ii) 250,000 ordinary shares at RM1.008 each exercised by the eligible employees under share option.

#### 7. DIVIDEND PAID

No dividends were paid during the quarter under review.

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#### 8. SEGMENTAL REPORTING

Quarter ended 31st March 2023

	Apparels RM'000	Investment holding RM'000	Eliminations RM'000	Consolidated RM'000
Revenue				
External revenue	84,459	1,427	-	85,886
Inter-segment revenue	6,455	27	(6,482)	-
Total segment revenue	90,914	1,454	(6,482)	85,886
Results				
Segment profit from operations	11,019	533	-	11,552
Interest income	34	-	-	34
Distribution from management investment funds	90	-	-	90
Interest expenses	(400)	(92)	-	(492)
Profit before tax	10,743	441	-	11,184
Tax expenses	(3,027)	(85)	-	(3,112)
Profit for the financial period	7,716	356	-	8,072
Attributable to: Owners of the Company Non-controlling interest				8,067 5
				8,072
Segment assets	127,470	28,860	(4,824)	151,506
Segment liabilities	34,687	10,408	(4,824)	40,271

The Group's business activities were predominantly carried out in Malaysia.

#### 9. CARRYING AMOUNT OF REVALUED ASSETS

The valuation of land and buildings has been brought forward, without amendment from the financial statements for the financial year ended 30<sup>th</sup> June 2022.

#### 10. MATERIAL SUBSEQUENT EVENTS

There were no other material events subsequent to the end of the current quarter.

#### 11. CHANGES IN COMPOSITION OF GROUP

There was no change in composition of the Group during the financial period other than acquisition of 100% equity interest of Teo Guan Lee Marketing Sdn. Bhd. (formally known as Kiko Garments Sdn. Bhd.) as disclosed in Note 6, Part B of this announcement.

# (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2023 (cont'd)

#### 12. CONTINGENT LIABILITIES

There were no material contingent liabilities or contingent assets to be disclosed as at date of this report.

#### 13. CAPITAL COMMITMENTS

There are no material commitments which require disclosure during the quarter.

#### 14. SIGNIFICANT RELATED PARTY TRANSACTIONS

The Group undertakes at agreed terms and prices, the following significant related party transactions for the financial period ended 31<sup>st</sup> March 2023:

	RM'000
Purchase of goods from - TGL Packaging Sdn. Bhd.	3
Rental paid to	
- TGL Packaging Sdn. Bhd.	315
- TGL Industries Sdn. Bhd.	450

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# (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2023

#### 1. REVIEW OF PERFORMANCE

	Current Year Quarter 31/3/2023	TIDUAL PERIOD Preceding Year Corresponding Quarter 31/3/2022	Changes	Changes	Current Year To-date 31/3/2023	CUMULATIVE I Preceding Year Corresponding Period 31/3/2022	Changes	Changes
	RM'000	RM'000	RM'000	%	RM'000	RM'000	RM'000	%
Revenue	34,861	29,549	5,312	17.98%	85,886	75,566	10,320	13.66%
Profit from the operation	4,760	4,171	589	14.12%	11,677	9,614	2,063	21.46%
Profit before taxation	4,577	4,054	523	12.90%	11,184	9,212	1,972	21.41%
Profit after taxation	3,552	3,296	256	7.77%	8,072	6,943	1,129	16.26%
Profit attributable to : Equity holders of the parent	3,551	3,280	271	8.26%	8,067	6,914	1,153	16.68%

Revenue for the current quarter under review was RM34.861 million as compared to RM29.549 million recorded in the same quarter in previous year, an increase of 17.98% or RM5.312 million. The high revenue reported in current quarter mainly due to better Chinese New Year and Back to School sales and general improvement in market sentiment after the end of various movement control orders implemented by government since Covid-19 pandemic.

Profit before tax had increased by RM0.523 million (12.90%) compared to the same quarter in previous year. The increased in profit before tax was mainly due to higher sales turnover.

#### 2. COMPARISON WITH PRECEDING QUARTER'S REPORT

	Current	Immediate		
	Year	Preceding		
	Quarter	Quarter		
	31 March 2023	31 December 2022	Changes	Changes
	RM'000	RM'000	RM'000	%
Revenue	34,861	30,659	4,202	14%
Profit from the operation	4,760	4,066	694	17%
Profit before taxation	4,577	3,906	671	17%
Profit after tax	3,552	2,824	728	26%
Profit attributable to:				
Equity holders of the parent	3,551	2,824	727	26%

As compared to the previous quarter, revenue and profit before taxation for the quarter under review had increased by RM4.202 million or 14% and RM0.671 million or 17% respectively, as compared to preceding quarter. The higher revenue recorded in current quarter was mainly due to higher sales recorded during Chinese New Year festival and Back to School sales.

#### 3. COMMENTARY ON PROSPECTS

As a result of the uncertain economic conditions ahead, geopolitical tensions since February 2022, potential supply chain disruptions, fluctuations in foreign exchange rates, increase in material costs, freight charges and other related inflation, the retail environment remains challenging. Nevertheless, the Management remains cautiously optimistic of the Group's performance and will continue implementing measures to control costs, optimising working capital, preserving cash and streamline its operations to minimise the impact.

#### 4. VARIANCE FROM PROFIT FORECASTS

Not applicable as the Group did not publish any profit forecast.

#### 5. TAXATION

	Year to date ended		
	31 March	30 June	
	2023	2022	
	RM'000	RM'000	
Tax liabilities/(assets) at 1 July 2022/2021	2,441	440	
Current period's provision	3,152	4,609	
Real Property Gains Tax	-	216	
Acquisition of subsidiary	(11)		
Net payment made during the period/year	(4,136)	(2,824)	
Tax liabilities	1,446	2,441	
Disclosed as:			
Tax assets	(198)	(11)	
Tax liabilities	1,644	2,452	
	1,446	2,441	
Taxation expense for the period:-			
- Malaysian taxation	3,152	4,609	
- Real Property Gains Tax	· -	216	
- Deferred taxation	(40)	(8)	
	3,112	4,817	

The effective tax rate for the period ended 31<sup>st</sup> March 2023 was approximately 27.83% due to certain items of expenses not deductible for income tax purposes.

#### 6. CORPORATE PROPOSAL

On 1<sup>st</sup> December 2022, the Board of Directors announced that the Company proposed to acquire 100% equity interest in Kiko Garments Sdn. Bhd. for a total purchase consideration of RM5,486,071 from Cetrac International Co. Ltd. for cash.

The above proposed acquisition had been completed on 29<sup>th</sup> December 2022.

#### 7. GROUP BORROWINGS AND DEBT SECURITIES

	As at	As at
	31 March	30 June
	2023	2022
Unsecured short term borrowings	RM'000	RM'000
Bankers' acceptance	10,159	7,923
Bank overdrafts	148	-
	10,307	7,923
Secured		
Hire purchase payables	266	382
Term loans	302	286
	10,875	8,591
Long term liabilities		
Secured		
Hire purchase payables	244	186
Term loans	2,692	2,941
	2,936	3,127
Total borrowings	13,811	11,718

The above borrowings are all denominated in Ringgit Malaysia.

#### 8. FINANCIAL INSTRUMENTS - DERIVATIVE

The Group has not entered into any derivative financial instruments during the quarter under review.

#### 9. MATERIAL LITIGATION

There was no material litigation pending the date of this announcement.

#### 10. DIVIDEND PAYABLE

At the date of this report, there are no dividend declared that remained unpaid.

#### 11. QUALIFICATION OF PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report of the most recent annual financial statements for the financial year ended 30<sup>th</sup> June 2022 was not qualified.

#### 12. EARNINGS PER SHARE

#### (a) Basic earnings per share

The basic earnings per share of the Group is calculated based on the net profit attributable to shareholders divided by weighted average number of ordinary shares in issue as follow:

	-	ndividual quarter ended 31 March		ite ended arch
	2023	2022	2023	2022
Net profit attributable to shareholders (RM'000)	3,551	3,280	8,067	6,914
Weighted average number of ordinary share Shares in issue ('000)	83,309	81,930	82,894	81,631
Basic earnings per share (sen)	4.26	4.00	9.73	8.47

#### (b) Diluted earnings per share

	Individual quarter ended 31 March		Year to date ended 31 March	
	2023	2022	2023	2022
Net profit attributable to shareholders (RM'000)	3,551	3,280	8,067	6,914
Weighted average number of ordinary share	es			
Shares in issue ('000)	83,309	81,930	82,894	81,631
Share grant ('000)	-	239	-	108
Effect of dilution of share options ('000)	3	25	3	25
	83,312	82,194	82,897	81,764
Diluted earnings per share (sen)	4.26	3.99	9.73	8.46

#### 13. NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME

	Individual quarter ended 31 March 2023 RM'000	Year to date ended 31 March 2023 RM'000
Profit from operations for the period is arrived		
After charging:		
Depreciation of investment properties	184	552
Depreciation of property, plant and equipment	198	566
Depreciation of right-of-use assets	218	655
Fair value change in investment in quoted shares	(58)	60
And after crediting:		
Distribution from investment management funds	-	90
Dividend income	5	87
Fair value change on investment management fund	s 459	1,359
Gain on disposal of property, plant and equipment	38	38
Interest income	7	34

Other disclosure items pursuant to Appendix 9B Note 16 of the Listing Requirements of the Bursa Malaysia Securities Berhad are not applicable.

#### 14. AUTHORISED FOR ISSUE

The interim financial statements were authorised for issue by the Board of Directors in accordance with the resolution of the directors on  $29^{th}$  May 2023.