



Asia Brands Berhad (197501000740(22414-V))
(Incorporated in Malaysia)
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Introduction

The Board of Directors of Asia Brands Berhad is pleased to announce the unaudited financial results of the Group for the financial period ended 31 December 2023.

This interim financial statements is prepared in accordance with Malaysian Financial Reporting Standards ("MFRS") 134, "Interim Financial Reporting" issued by Malaysian Accounting Standards Boards ("MASB") and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

This interim financial statements is intended to provide an update on the last annual audited financial statements, for financial year ended 31 March 2023.

This report comprises the following:

- Condensed consolidated statements of financial position
- Condensed consolidated statements of profit or loss and other comprehensive income
- Condensed statements of changes in equity
- Condensed consolidated statements of cash flow
- Explanatory notes

Asia Brands Berhad (197501000740(22414-V))
(Incorporated in Malaysia)
Condensed Consolidated Statements of Financial Position
as at 31 December 2023

	Unaudited 31.12.2023 RM'000	Unaudited 31.12.2022 RM'000	Audited 31.3.2023 RM'000
ASSETS			
Non-current assets			
Plant and equipment	15,643	10,734	10,961
Right of use assets	17,512	14,910	15,524
Intangible assets	131,000	131,000	131,000
Goodwill on consolidation	26,705	26,705	26,705
Deferred tax assets	2,853	4,210	4,227
	<u>193,713</u>	<u>187,559</u>	<u>188,417</u>
Current assets			
Inventories	75,196	66,325	74,513
Trade receivables	30,868	30,944	26,725
Other receivables	10,588	5,847	4,703
Tax recoverable	496	234	12
Deposits in Money Market	1,843	3,915	-
Cash and bank balances	9,525	6,543	13,887
	<u>128,516</u>	<u>113,808</u>	<u>119,840</u>
TOTAL ASSETS	<u>322,229</u>	<u>301,367</u>	<u>308,257</u>
EQUITY AND LIABILITIES			
Share capital	198,279	198,279	198,279
Reserves	39,353	35,332	36,668
Minority Interest	78	44	52
	<u>237,710</u>	<u>233,655</u>	<u>234,999</u>
Shareholders' Equity	<u>237,710</u>	<u>233,655</u>	<u>234,999</u>
Non-Current Liabilities			
Hire purchase payables	49	184	148
Lease liabilities	14,712	10,310	10,396
Deferred tax liabilities	69	30	69
Term Loan	5,000	10,000	8,750
	<u>19,830</u>	<u>20,524</u>	<u>19,363</u>
Current Liabilities			
Trade payables	17,538	18,922	22,626
Other payables	10,679	11,186	7,829
Amount owing to related party	-	-	2,516
Hire purchase payables	135	139	141
Lease liabilities	6,359	5,104	5,338
Term Loan	5,000	-	1,250
Short term borrowings	24,978	11,837	14,195
	<u>64,689</u>	<u>47,188</u>	<u>53,895</u>
TOTAL LIABILITIES	<u>84,519</u>	<u>67,712</u>	<u>73,258</u>
TOTAL EQUITY AND LIABILITIES	<u>322,229</u>	<u>301,367</u>	<u>308,257</u>
Net assets per share (RM)	<u>1.02</u>	<u>1.00</u>	<u>1.01</u>

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Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income for the period ended 31 December 2023 (Unaudited)

	3 months ended 31.12.2023 RM'000	<u>Restated</u> 3 months ended 31.12.2022 RM'000	Year-to-date ended 31.12.2023 RM'000	<u>Restated</u> Year-to-date ended 31.12.2022 RM'000
Revenue	51,528	46,975	147,219	141,117
Cost of sales	<u>(23,160)</u>	<u>(19,502)</u>	<u>(63,167)</u>	<u>(57,509)</u>
Gross profit	28,368	27,473	84,052	83,608
Other operating income	948	261	1,898	830
Selling and distribution expenses	(25,167)	(23,105)	(71,497)	(64,748)
Administrative and other operation expenses	(1,226)	(1,250)	(3,356)	(3,518)
Finance costs	<u>(810)</u>	<u>(511)</u>	<u>(1,869)</u>	<u>(1,609)</u>
Profit before taxation	2,113	2,868	9,228	14,563
Taxation	<u>(379)</u>	<u>(772)</u>	<u>(1,864)</u>	<u>(3,775)</u>
Profit after taxation	1,734	2,096	7,364	10,788
Other comprehensive income:				
Available for sale (AFS) Investments fair value movement	-	-	-	-
Total comprehensive income	<u>1,734</u>	<u>2,096</u>	<u>7,364</u>	<u>10,788</u>
Total comprehensive income attributable to:				
Equity holders	1,724	2,089	7,338	10,763
Non-controlling Interest	<u>10</u>	<u>7</u>	<u>26</u>	<u>25</u>
	Sen	Sen	Sen	Sen
Earnings per share	<u>0.75</u>	<u>0.90</u>	<u>3.17</u>	<u>4.64</u>

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Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income for the period ended 31 December 2023 (Unaudited) (cont'd)

Overstatement of Revenue and Cost of Sales

The financial statements for prior period have been retrospectively restated to adjust for the overstatement of revenue and cost of sales due to commission income from third party concessionaire sales which was accounted for as revenue and purchases. The effects of the adjustments are disclosed below:

**For year to date ended 31 December 2022
Statement of profit or loss and other comprehensive income**

	As previously stated RM	Prior year adjustments RM	Reclassification RM	Restated RM
Revenue	149,651	(15,738)	-	133,913
Cost of Sales	(66,043)	8,534	-	(57,509)
Commission income	-	-	7,204	7,204

**For 3 months ended 31 December 2022
Statement of profit or loss and other comprehensive income**

	As previously stated RM	Prior year adjustments RM	Reclassification RM	Restated RM
Revenue	49,904	(5,325)	-	44,579
Cost of Sales	(22,431)	2,929	-	(19,502)
Commission income	-	-	2,396	2,396

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**Condensed Statements of Changes in Equity
for the period ended 31 December 2023 (Unaudited)**

	Non- distributable	Distributable		Total RM'000
	Share Capital RM'000	Retained Profits RM'000	Non- Controlling Interest RM'000	
At 1.4.2023	198,279	36,668	52	234,999
Profit after taxation/ Total comprehensive expenses	-	7,338	26	7,364
Transaction with owners - Dividend	-	(4,653)	-	(4,653)
At as 31.12.2023	<u>198,279</u>	<u>39,353</u>	<u>78</u>	<u>237,710</u>
At 1.4.2022	198,279	29,222	19	227,520
Profit after taxation/ Total comprehensive income	-	10,763	25	10,788
Transaction with owners - Dividend	-	(4,653)	-	(4,653)
At as 31.12.2022	<u>198,279</u>	<u>35,332</u>	<u>44</u>	<u>233,655</u>

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**Condensed Consolidated Statements of Cash Flow
for the period ended 31 December 2023 (Unaudited)**

	9 months ended 31.12.2023 RM'000	9 months ended 31.12.2022 RM'000
Cash flow from operating activities		
Profit before tax	9,228	14,564
Adjustments for:		
Interest income	(57)	(33)
Interest expenses	1,869	1,609
Non-cash items	7,461	7,343
Operating profit before working capital changes	18,501	23,483
Net change in current assets	(13,687)	(21,253)
Net change in current liabilities	(2,089)	6,378
Cash generated from operations	2,725	8,608
Interest paid	(1,869)	(1,482)
Tax paid	(1,123)	(1,082)
Net cash (used in)/ generated from operating activities	(267)	6,044
Cash flow from investing activities		
Purchase of plant and equipment	(6,391)	(1,603)
Proceeds from disposal of plant and equipment	-	100
Interest Income	57	33
Net cash used in investing activities	(6,334)	(1,470)
Cash flow from financing activities		
Net increase/(decrease) in bank borrowings and hire purchase obligations	10,678	(1,500)
Payment of Lease Liabilities	(1,943)	(4,187)
Interest paid on term loan	-	(128)
Dividends Paid	(4,653)	(4,653)
Net cash generated from/(used in) financing activities	4,082	(10,468)
Net (decrease)/ increase in cash and cash equivalents	(2,519)	(5,894)
Cash and cash equivalents at beginning of period	12,512	16,352
Cash and cash equivalents at end of period	9,993	10,458
	9 months ended 31.12.2023 RM'000	9 months ended 31.12.2022 RM'000
<u>Cash and cash equivalents at end of period</u>		
Cash and bank balance	9525	3,915
Deposit in Money Market Fund	1,843	6,543
Less: Bank Balance Pledge-FSRA	(1,375)	-
Cash and cash equivalents at end of period	9,993	10,458

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Explanatory Notes

Explanatory notes pursuant to MFRS 134, “Interim Financial Reporting”

1. Basis of Preparation

The unaudited quarterly report has been prepared in accordance with Malaysian Financial Reporting Standards (“MFRSs”), International Financial Reporting Standards and the requirements of the Companies Act 2016 in Malaysia and should be read in conjunction with the audited financial statements for the financial year ended 31 March 2023.

The significant accounting policies and methods adopted for the unaudited condensed financial statements are consistent with those adopted for the audited financial statements for the financial year ended 31 March 2023 except for the adoption of the following MFRSs and Amendments to MFRSs during the financial year which did not have any significant impact on the unaudited condensed consolidated financial statements upon their initial application.

MFRS 17	Insurance Contracts
Amendments to MFRS 101 <i>Presentation of Financial Statements</i>	Disclosure of Accounting Policies
Amendments to MFRS 108 <i>Accounting Policies, Changes in Accounting Estimates and Errors</i>	Definition of Accounting Estimates
Amendments to MFRS 112 <i>Income Taxes</i>	Deferred Tax related to Assets and Liabilities arising from a Single Transaction
Amendment to MFRS 17 <i>Insurance Contracts</i>	Initial Application of MFRS 17 and MFRS 9—Comparative Information
Amendments to MFRS 112 <i>Income Taxes</i>	International Tax Reform—Pillar Two Model Rules

2. Audit qualification in respect of the audit report of the Group and Company for the preceding financial statements and current status of the matter(s) giving rise to the qualification

The audit report in respect of the financial statements of the Group and the Company for the financial year ended 31 March 2023 was not qualified.

3. Explanatory comments about the seasonality or cyclicity of interim operations

The Group's products cater to the consumer market and business is influenced by the state of the Malaysian economy, consumer confidence and the seasonality of promotional sales and festive seasons.

4. The nature and amount of items affecting assets, liabilities, equity, net income, or cash flow that are unusual because of their nature, size or incidence

Save for the information disclosed in this interim financial report, there are no other unusual items affecting assets, liabilities, equity, net income or cash flow.

5. The nature and amount of material changes in estimates of amounts reported in prior interim periods of the current financial year or material changes in estimates of amounts reported in prior financial year

There was no material changes in estimates of amounts reported in prior financial year.

6. Issuances, cancellations, repurchases, resale and repayments of debt and equity securities

The Group did not issue, cancel, repurchase, resell or repay any debt or equity securities during the reporting quarter.

7. The amount of dividends paid (aggregate or per share)

For the current reporting quarter, an interim dividend of RM 0.01 for every share issued for the financial year ending 31 March 2024 was paid on 15 December 2023.

8. Segmental reporting for business segment, being the Group's basis of segment reporting

Segmental reporting is not presented as we are operating in a single business segment.

9. Status of valuation of plant and equipment

There was no valuation of plant and equipment carried out during the current financial quarter.

10. Material events subsequent to the end of the interim period that have not been reflected in the financial statements for the interim period

There are no material events subsequent to the end of the interim period that have not been reflected in the financial statements for the current interim period.

11. Effect of changes in the composition of the Group during the interim period, including business combinations, acquisition or disposal of subsidiary companies and long-term investments, restructurings, and discontinuing operations

A director's resolution was approved on 4 December 2023 to acquire 2,750 ordinary shares from Ang Seow Khiam and 2,250 ordinary shares from Tee Teng Li, totalling 5,000 ordinary shares fully paid-up in the capital of Isoho 365 Sdn Bhd at RM1.00 per share for a total consideration of RM5,000.00.

12. Changes in contingent liabilities or contingent assets since the last annual balance sheet date

The Company's contingent liabilities in respect of corporate guarantees granted to subsidiaries for banking and financing facilities as at 31 December 2023 amounted to RM41,000,000 (31 December 2022 : RM16,000,000).

Explanatory notes pursuant to Part A, Appendix 9B of the Listing Requirements of Bursa Malaysia

13. Review of performance of the Company and principal subsidiaries, setting-out material factors affecting earnings and/or revenue of the Company and Group for the financial year-to-date

The current quarter revenue for period ended 31 December 2023 amounted to RM51.5 million, which was RM4.6 million or 9.7% higher than RM47.0 million for the same quarter last year. However, the Group recorded a pre-tax profit of RM2.1 million as compared to a pre-tax profit of RM2.9 million for the same period of the preceding year. This is due to higher product costs, increase in sales related operating costs and minimum wages compare to the same quarter last year.

The revenue for the 9 months period ended 31 December 2023 amounted to RM147.2 million, which was RM6.1 million or 4.3% higher than RM141.1 million for the corresponding 9 months period last year. For the current 9 months period, the Group recorded a pre-tax profit amounting to RM9.2 million as compared to a pre-tax profit of RM14.6 million for the corresponding 9 months period last year. This was due to the same reason as above.

14. Comparison with preceding quarter's results

The Group experienced an increase in revenue of RM6.7 million for the current quarter ended 31 December 2023 to RM51.5 million as compared to RM44.8 million in the preceding quarter ended 30 September 2023. The current quarter was aided by festival sales.

However, the Group recorded a slightly lower pre-tax profit of RM2.1 million for the current quarter ended 31 December 2023 as compared to the pre-tax profit of RM2.5 million recorded for the quarter ended 30 September 2023. This was due to the same reason as above.

15. Current year prospects

Growth in 2023 was moderate as the Group navigated in a landscape where cost pressures such as product costs, logistic costs and the increase in minimum wage have impacted profit margins. Reduced average household income and increasing cost of living have impacted the amount of products purchase. 2024 is expected to be the same with high inflation, coupled with expected hikes in utility tariffs as well as the impending subsidy rationalisation and the increase in the sales and service tax from 6% to 8%, may result in subdued consumer spending for the year.

However, with agility and resilience, the Group can maintain its competitive advantage and remained the preferred brands for quality and value.

16. Status of profit forecast or profit guarantee

This is not applicable to the Group.

17. Details of tax charge and an explanation of the variance between the effective and statutory tax rate for the current quarter and financial year-to-date

The tax charge comprised:

	3 months ended 31.12.2023 RM'000	3 months ended 31.12.2022 RM'000	Year-to-date ended 31.12.2023 RM'000	Year-to-date ended 31.12.2022 RM'000
Income tax	(140)	(336)	(537)	(1,650)
Over/(Under)provision - Prior year	47	12	47	12
Deferred tax	(286)	(448)	(1,374)	(2,137)
Effect on opening deferred tax resulting from a reduction in income tax rate	-	-	-	-
	----- (379) =====	----- (772) =====	----- (1,864) =====	----- (3,775) =====

18. Details of purchase or disposal of unquoted securities other than securities in existing subsidiary companies and associated companies

The Group did not purchase or dispose any unquoted securities during the current reporting period.

19. Status of corporate proposals announced but not completed, which is not earlier than 7 days from the date of this report

The Group has no pending corporate proposals.

20. Group borrowings and debt securities as at the end of the reporting period

Details of borrowings and debt securities as at the end of the reporting period are as follows:

	As at 31.12.2023 RM'000
Long term borrowing	
Unsecured	
Murabahah Term Financing-i	<u>5,000</u>
Short term borrowings	
Unsecured	
Bankers' acceptances	24,978
Murabahah Term Financing-i	5,000
	<u>29,978</u>
	<u>34,978</u>

The Group does not have any borrowings that are denominated in foreign currency.

21. Summary of off-balance sheet financial instruments, which is not earlier than 7 days from the date of this report

The Group has not entered into any arrangements involving financial instruments.

22. Changes in material litigation (including status of any pending material litigation) since the last annual balance sheet date, which is not earlier than 7 days from the date of this report

The Group does not have any material litigation.

23. Dividends

The Directors did not declare any dividend for the current reporting quarter.

24. Basis and methods of calculating earnings / (loss) per share

The basic earnings per share is calculated by dividing the net profit attributable to shareholder by the number of ordinary shares in issue of 232,647,600 (2022 : 232,647,600) during the period.

25. Profit for the Period/Year

	3 months ended 31.12.2023 RM'000	3 months ended 31.12.2022 RM'000	Year-to-date ended 31.12.2023 RM'000	Year-to-date ended 31.12.2022 RM'000
Profit for the period is arrived at after crediting:				
Interest income	17	10	57	33
and after charging:				
Interest expense	534	343	1,169	1,097
Interest expense on lease liability	275	168	699	512
Amortisation and Depreciation	721	548	2,021	1,622
Depreciation for right of use asset	1,709	1,422	5,027	4,240
Inventories written-down /off	71	826	223	1,543
Impairment/(Reversal) of inventories	(52)	-	236	-
Plant & Equipment written off	-	8	2	8
Gain on short term investment	(31)	(102)	(159)	(374)
Gain on disposal of plant and equipment	-	-	-	(59)

There were no gain nor loss on derivatives or exceptional items for current quarter and financial period to-date 31 December 2023 (31 December 2022: N/A)

By order of the Board
Mak Chooi Peng
Company Secretary
Petaling Jaya
27 February 2024