

**HAI-O ENTERPRISE BHD ( Co.No. 22544-D)**

Quarterly report on consolidated results for the financial year ended 31 January 2007  
The figures have not been audited.

**CONDENSED CONSOLIDATED INCOME STATEMENTS  
FOR THE QUARTER ENDED 31 JANUARY 2007**

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	CURRENT QUARTER 31/01/2007	PRECEDING YEAR CORRESPONDING QUARTER 31/01/2006 (restated)	CURRENT TO DATE 31/01/2007	PRECEDING YEAR CORRESPONDING PERIOD 31/01/2006 (restated)
	RM'000	RM'000	RM'000	RM'000
Revenue	51,401	36,516	132,628	111,907
Operating expenses	(44,515)	(33,023)	(113,936)	(101,762)
Other operating income	614	653	1,784	2,247
<b>Operating Profit</b>	<b>7,500</b>	<b>4,146</b>	<b>20,476</b>	<b>12,392</b>
Interest income	110	65	238	244
Finance costs	(106)	(117)	(294)	(314)
Share of profit of associates	-	-	-	(52)
<b>Profit before taxation</b>	<b>7,504</b>	<b>4,094</b>	<b>20,420</b>	<b>12,270</b>
Income tax expenses	(2,265)	(1,327)	(6,077)	(4,264)
<b>Profit for the period</b>	<b>5,239</b>	<b>2,767</b>	<b>14,343</b>	<b>8,006</b>
<b>Attributable to:</b>				
Equity holders of the parent	4,967	2,607	13,443	7,567
Minority interest	272	160	900	439
	<b>5,239</b>	<b>2,767</b>	<b>14,343</b>	<b>8,006</b>
<b>Earnings Per Share attributable to equity holders of the parent</b>				
- Basic	7.58	4.21	20.51	12.23
- Diluted	7.53	4.21	20.38	12.23

*The Condensed Consolidated Income Statement should be read in conjunction with the audited financial statements for the year ended 30 April 2006 and the accompanying explanatory notes attached to the interim financial statements.*



**CONDENSED CONSOLIDATED BALANCE SHEETS  
AS AT 31 JANUARY 2007**

	AS AT END OF CURRENT QUARTER 31/01/2007 (RM'000)	(Audited) AS AT PRECEDING FINANCIAL YEAR ENDED 30/04/2006 (RM'000) <i>(restated)</i>
<b>ASSETS</b>		
<b>Non-current assets</b>		
<i>Property, Plant and Equipment</i>	22,133	44,232
<i>Investment properties</i>	21,715	-
<i>Prepaid lease payments</i>	1,746	1,771
<i>Investment in Jointly Control Entities</i>	-	-
<i>Investments</i>	7,807	5,985
<i>Goodwill arising from consol</i>	305	305
<i>Trade receivables - non current</i>	1,820	1,511
<i>Deferred tax assets</i>	416	301
	<b>55,942</b>	<b>54,105</b>
<b>Current Assets</b>		
<i>Inventories</i>	32,627	28,508
<i>Trade and other receivables</i>	27,218	22,539
<i>Short term investment</i>	13,540	6,926
<i>Cash and Cash Equivalents</i>	19,794	13,640
	<b>93,179</b>	<b>71,613</b>
<b>TOTAL ASSETS</b>	<b>149,121</b>	<b>125,718</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Equity attributable to equity holders of the parent</b>		
<i>Share capital</i>	67,712	66,329
<i>Treasury Shares</i>	(1,728)	(1,165)
<i>Other reserve</i>	1,473	1,787
<i>Retained earnings</i>	32,587	22,443
	<b>100,044</b>	<b>89,394</b>
<b>Minority Interests</b>	<b>5,417</b>	<b>4,619</b>
<b>Total Equity</b>	<b>105,461</b>	<b>94,013</b>
<b>Non-current Liabilities</b>		
<i>Borrowings</i>	45	125
<i>Deferred tax</i>	-	-
	<b>45</b>	<b>125</b>
<b>Current Liabilities</b>		
<i>Trade &amp; other payables</i>	28,781	23,097
<i>Short term borrowings</i>	7,645	4,449
<i>Current tax payable</i>	2,862	808
<i>Short-term provision</i>	4,327	3,226
	<b>43,615</b>	<b>31,580</b>
<b>Total Liabilities</b>	<b>43,660</b>	<b>31,705</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>149,121</b>	<b>125,718</b>
Net assets per share attributable to ordinary equity holders of the parent (RM)	<b>1.51</b>	1.37

*The Condensed Consolidated Balance Sheet should be read in conjunction with the audited financial statements for the year ended 30 April 2006 and the accompanying explanatory notes attached to the interim financial statements.*



**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY  
FOR THE QUARTER ENDED 31 JANUARY 2007**

	Attributable to Equity Holders of the Parent							Minority Interest	Total Equity	
	Share Capital	Non distributable			Distributable					
		Treasury shares	Share premium	Reserve on consol	Exchange fluctuation reserve	Capital reserve	Retained Earnings			Total
(RM'000)	(RM'000)	(RM'000)	(RM'000)	(RM'000)	(RM'000)	(RM'000)	(RM'000)	(RM'000)	(RM'000)	
<b>9 months ended 31 January 2007</b>										
Balance as at 1 May 2006 as previously stated	66,329	(1,165)	-	489	629	670	22,443	89,395	4,618	94,013
Changes in accounting policies: -- effects of adopting FRS 3				(489)			489	-		-
Restated balance as at 1 May 2006	66,329	(1,165)	-	-	629	670	22,932	89,395	4,618	94,013
<b>Net profit for the financial period</b>	-	-	-	-	-	-	13,443	13,443	900	14,343
Total recognised income and expenses for the period	-	-	-	-	-	-	13,443	13,443	900	14,343
Exercise of ESOS	1,383	-	174	-	-	-	-	1,557	-	1,557
Purchase of Company's own shares	-	(563)	-	-	-	-	-	(563)	-	(563)
Dividend of 8%, less tax	-	-	-	-	-	-	(3,788)	(3,788)	(101)	(3,889)
<b>Balance at end of financial period</b>	<b>67,712</b>	<b>(1,728)</b>	<b>174</b>	<b>-</b>	<b>629</b>	<b>670</b>	<b>32,587</b>	<b>100,044</b>	<b>5,417</b>	<b>105,461</b>

**9 months ended 31 January 2006**

Balance as at 1 May 2005	65,773	(3,875)	1,384	521	629	670	16,792	81,894	4,619	86,513
<b>Net profit for the financial period</b>	-	-	-	-	-	-	7,567	7,567	439	8,006
Total recognised income and expenses for the period	-	-	-	-	-	-	7,567	7,567	439	8,006
Amortisation during the period	-	-	-	(25)	-	-	-	(25)	-	(25)
Exercise of ESOS	523	-	-	-	-	-	-	523	-	523
Purchase of Company's own shares	-	(1,645)	-	-	-	-	-	(1,645)	-	(1,645)
Gain on disposal of treasury shares	-	-	-	17	-	-	-	17	-	17
Disposal of treasury shares	-	1,977	-	-	-	-	-	1,977	-	1,977
Winding up of a subsidiary company	-	-	-	-	-	-	-	-	(492)	(492)
Dividend of 6%, less tax	-	-	-	-	-	-	(2,688)	(2,688)	(103)	(2,791)
<b>Balance at end of financial period</b>	<b>66,296</b>	<b>(3,543)</b>	<b>1,384</b>	<b>513</b>	<b>629</b>	<b>670</b>	<b>21,671</b>	<b>87,620</b>	<b>4,463</b>	<b>92,083</b>

The Condensed Consolidated Statements of Changes in Equity should be read in conjunction with the audited financial statements for the year ended 30 April 2006 and the accompanying explanatory notes attached to the interim financial statements.



**HAI-O ENTERPRISE BHD ( Co.No. 22544-D)**

**CONDENSED CONSOLIDATED CASH FLOW STATEMENTS  
FOR THE QUARTER ENDED 31 JANUARY 2007**

	<b>2007</b> <b>9 months</b> <b>ended</b> <b>31/Jan/07</b> <b>(RM '000)</b>	<b>2006</b> <b>9 months</b> <b>ended</b> <b>31/Jan/06</b> <b>(RM '000)</b>
Net Profit before tax	20,420	12,270
Adjustment for non-cash flow :-		
Non-cash items	3,345	6,313
Non-operating items	(565)	(1,198)
Operating profit before changes in working capital	23,200	17,385
Changes in working capital		
<i>Net Change in current assets</i>	(9,633)	(13,664)
<i>Net Change in current liabilities</i>	5,632	4,388
<i>Tax paid</i>	(4,259)	(3,379)
	(8,260)	(12,655)
<b>Net cash flows from operating activities</b>	<b>14,940</b>	<b>4,730</b>
Investing Activities		
<i>Other investment</i>	(7,198)	(3,355)
<i>Quoted investment</i>	(1,596)	(6,980)
<b>Net cash used in investing activities</b>	<b>(8,794)</b>	<b>(10,335)</b>
Financing Activities		
<i>Purchase of Company's own share</i>	(563)	(1,645)
<i>Resold of treasury shares</i>	-	1,977
<i>Proceeds from issue of shares</i>	1,558	523
<i>Dividend paid</i>	(3,889)	(2,791)
<i>Bill payable</i>	3,196	3,146
<i>Others</i>	(294)	(301)
<b>Net cash used in financing activities</b>	<b>8</b>	<b>909</b>
Net Changes in Cash & Cash Equivalents	6,154	(4,696)
Cash & Cash Equivalents at beginning of financial period	13,640	17,437
<b>Cash &amp; Cash Equivalents at end of the financial period</b>	<b>19,794</b>	<b>12,741</b>

*The Condensed Consolidated Cash Flow Statement should be read in conjunction with the audited financial statements for the year ended 30 April 2006 and the accompanying explanatory notes attached to the interim financial statements.*



## **A. Notes To The Interim Financial Report**

### **A1 Basis of preparation**

The interim financial statements have been prepared in accordance with Financial Reporting Standards (“FRS”) 134, Interim Financial Reporting issued by the Malaysian Accounting Standards Board (“MASB”) and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad (“BMSB”).

The interim financial report should be read in conjunction with the most recent annual financial statements of the Group for the year ended 30 April 2006.

These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 30 April 2006.

### **A2 Changes in Accounting Policies**

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 30 April 2006 except for the adoption of the new/revised FRSs issued by MASB effective for financial period beginning 1 January 2006.

The adoption of the new/revised FRSs does not have significant financial impact on the Group for the current quarter and current year to date under review except for the following:

#### **(a) FRS 2: Share-based Payment**

This FRS requires an entity to recognise share-based payment transactions in its financial statements, including transactions with employees or other parties to be settled in cash, other assets, or other equity instruments of the equity.

The Company operates an equity-settled, share-based compensation plan for the employees ie the Employees’ Share Option Scheme (“ESOS”). Prior to the adoption of FRS 2, no compensation expense was recognised in income statements for share options granted. With the adoption of FRS 2, the compensation expense relating to share options is recognised in income statements over the vesting periods of the grants with a corresponding increase in equity. The total amount to be expensed in the income statements is determined by reference to the fair value of the share options at the date of grant and the number of share options to be vested by vesting date.

All the options under the ESOS of the Company were granted before 31 December 2004. According to the transitional provisions of FRS 2, the FRS has not been applied to the options granted to employees on or before 31 December 2004, thus, the change in accounting policy has no impact on the results for the current financial period.



**(b) FRS 3: Business Combination, FRS 136: Impairment of Assets and FRS 138: Intangible Assets**

The new FRS 3 has resulted in consequential amendments to two other accounting standards, FRS 136 and FRS 138. The adoption of FRS 136 has resulted in a change in the accounting policy relating to goodwill on consolidation. This adoption has resulted in the Group discontinuing annual goodwill amortisation. Instead, goodwill is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired.

Prior to 1 May 2006, goodwill was amortised on a straight-line basis over its estimated useful life of 25 years. The transitional provision of FRS 3 required the Group to eliminate at 1 May 2006 the carrying amount of the accumulated amortization of RM 309,986 against the carrying amount of the goodwill. The carrying amount of goodwill as at 1 May 2006 of RM 305,397 ceased to be amortised. This has the effect of reducing the amortisation charges by RM 5,835 in the current quarter.

**Negative Goodwill**

Under FRS 3, any excess of the Group's interest in the net fair value of acquirees' identifiable assets, liabilities and contingent liabilities over cost of acquisitions (previously referred to as "negative goodwill"), after reassessment, is now recognised immediately in income statements. Prior to 1 May 2006, the negative goodwill is stated in the balance sheet as reserve on consolidation. In accordance with the transitional provisions of FRS 3, the negative goodwill as at 1 May 2006 of RM 488,905 was derecognised with a corresponding adjustment made to the opening balance of retained earnings.

**(c) FRS 101: Presentation of Financial Statements and FRS 127: Consolidated and Separate Financial Statements**

The adoption of the revised FRS 101 and FRS 127 have affected the presentation of minority interest, share of net after-tax results of associates and other disclosures. In the consolidated balance sheet, minority interests are now presented within total equity. In the consolidated income statements, minority interests are presented as an allocation of the total profit or loss for the period. A similar requirement is also applicable to the statement of changes in equity. FRS 101 also requires disclosure, on the face of the statement of changes in equity, total recognised income and expenses for the period, showing separately the amounts attributable to equity holders of the parent and to minority interest.

The current period's presentation of the Group's financial statements is based on the revised requirements of FRS 101 and FRS 127, with the comparatives restated to conform with the current period's presentation.



**(d) FRS 117: Leases**

The adoption of FRS 117 has resulted in a retrospective change in the accounting policy relating to the classification of long leasehold land. The up-front payment made for the leasehold land represents prepaid lease payments and are amortised on a straight-line basis over the lease term. Prior to 1 May 2006, long leasehold land was classified as property, plant and equipment and was stated at cost less accumulated depreciation and accumulated impairment losses.

Upon the adoption of the revised FRS 117, the unamortized amount of leasehold land is retained as the surrogate amount of prepaid lease payments as allowed by the transitional provision of FRS 117. The reclassification of long leasehold land as prepaid lease payments has been accounted for retrospectively and as disclosed in Note 3, certain comparative amount as at 30 April 2006 has been restated.

**(e) FRS 131: Interest in Joint Ventures**

Under FRS 131, in consolidating the financial statements, the Group may choose to maintain the equity method or adopt the new allowed method, which is to proportionate consolidation. The Group has recommended a change in accounting policy by adopting the new allowed method, that is to combine share of each of the assets, liabilities, income and expenses of the jointly controlled entities with similar, line by line, in its financial statements, certain comparative amount as at 30 April 2006 has been restated.

**(f) FRS 140: Investment Property**

The adoption of FRS 140 has resulted in a change in accounting policy for investment properties. The properties which comprise portion that are held to earn rentals or for capital appreciation are accounted as investment properties, whereas those self-occupied portions are still treated as property, plant and equipment.

The Group adopted the cost model and the investment property is measured at cost less accumulated depreciation and accumulated impairment losses.

In accordance with the transitional provision under FRS 140, this change in accounting policy is applied prospectively and the comparative figure as at 30 April 2006 are not restated.



**A3 Comparative**

The following comparative amounts have been restated due to the adoption of new and revised FRSs:

**At 30 April 2006**

	Previously Stated RM '000	←---Adjustments---→		Restated RM '000
		FRS 117 RM '000	FRS 131 RM '000	
Property, plant and equipment	44,955	(1,771)	1,048	44,232
Prepaid lease payments	-	1,771	-	1,771
Investment in jointly controlled entities	1,506	-	(1,506)	0
Deferred tax assets	327	-	(26)	301
Current Assets	70,573	-	1,040	71,613
Non-current liabilities	0	-	125	125
Current liabilities	31,150	-	430	31,580

**9 months ended 31 January 2007**

	Previously Stated RM '000	←-Adjustments→		Restated RM '000
		FRS 131 RM '000		
Revenue	109,994	1,913		111,907
Other operating expenses	(100,072)	(1,690)		(101,762)
Interest income	239	5		244
Finance costs	(301)	(13)		(314)

**3 months ended 31 January 2007**

	Previously Stated RM '000	←-Adjustments→		Restated RM '000
		FRS 131 RM '000		
Revenue	35,843	673		36,516
Other operating expenses	(32,396)	(627)		(33,023)
Interest income	63	2		65
Finance costs	(114)	(3)		(117)





**A4 Audit report of preceding annual financial statement**

The preceding year annual financial statements were not subject to any qualification.

**A5 Seasonal or cyclical factors**

The Group's interim business operations are not significantly affected by seasonal or cyclical factors for the quarter under review except for some consumer products, which are affected by major festive seasons.

**A6 Unusual items affecting assets , liabilities, equity, net income or cash flows**

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows because of their nature, size or incidence.

**A7 Material changes in estimates**

There were no material changes in estimates of amounts reported in prior interim period of the current or previous financial years.

**A8 Debt and equity securities**

There have been no other issuance, cancellation, repurchase, resale and repayment of debts and equity securities during the quarter under review except for the following:-

- a) The details of shares held as treasury shares for the period ended 31 January 2007 are as follows:

	Number of Treasury shares	Total Considerations RM
Balance as at 1 Nov 2006	1,461,686	1,728,125
Repurchased during the quarter	0	0
Balance as at 31 Jan 2007	1,461,686	1,728,125

- b) Issuance of 392,000 and 385,000 new ordinary shares of RM 1.00 each pursuant to the Company's Employees' Share Option Scheme (ESOS) at exercise price of RM 1.00 and RM 1.43 per share, respectively for the quarter under review. The total proceeds arising from the exercise of options under the ESOS amounted to RM 942,550.



**A9 Dividend paid**

A final dividend of 8% gross per ordinary share (2005: 6%), less tax amounting to RM 3,787,972 in respect of the previous financial year was paid on 12 December 2006.

An interim dividend of 5%, tax exempt per ordinary share (31/10/2005: NIL) amounting to RM3,332,316 in respect of the first half financial period ended 31 October 2006 was paid on 13 March 2007.

**A10 Segment information**

Details of segmental analysis for the period ended 31 January 2007 are as follows:

**Business Segment of the Group**

	Wholesale	Multi-Level	Retailing	Manufacturing	Others	Elimination	Consolidated
	RM '000	Marketing	RM '000	RM '000	RM '000	RM '000	RM '000
<b>REVENUE</b>							
External sales	37,145	66,870	25,791	807	2,015	0	132,628
Inter-segment sales	34,382	7	73	1,927	3,475	(39,864)	0
Total revenue	71,527	66,877	25,864	2,734	5,490	(39,864)	132,628
<b>RESULT</b>							
Segment result	11,208	9,966	945	257	1,216	(3,116)	20,476
Unallocated corporate expenses							-
Operating profit							20,476
Interest expense							(294)
Interest income							238
Share of losses of Associated companies							-
Profit before taxation							20,420
Taxation							(6,077)
Net profit for the period							14,343



**A11 Property, plant and equipment**

There is no revaluation of property, plant and equipment brought forward from the previous audited financial statements.

**A12 Material events subsequent to the end of the interim period**

There were no material events subsequent to the current financial quarter ended 31 January 2007 up to the date of this report.

**A13 Changes in the composition of the Group**

There were no changes in the composition of the Group during the interim period .

**A14 Contingent liabilities**

The changes in contingent liabilities of the Group and the Company since the last annual balance sheet date are as follows :-

	RM'000	RM '000	RM'000
	As at	As at	As at
	14 Mar 2007	31 Jan 2007	30 Apr 2006
Corporate guarantee in respect of banking facilities granted to subsidiaries companies	827	746	989
	<u>827</u>	<u>746</u>	<u>989</u>



## **Additional Information Required By The BMSB - Listing Requirements**

### **B1 Review of Performance**

#### Current quarter compared to the preceding year's corresponding quarter

For the third quarter ended 31 January 2007, the Group recorded higher revenue of RM 51.41 million as compared to RM 36.52 million of the corresponding quarter of the preceding year, representing an increase of about 41%. The increase in revenue was mainly contributed by the multi-level marketing ("MLM") division.

The Group registered higher profit after taxation of RM 5.24 million as compared to RM 2.77 million of the corresponding quarter of the preceding year. This was mainly contributed by higher revenue from the MLM division as mentioned above and higher profit margin achieved by the wholesales division.

#### Current financial period compared to the preceding year's corresponding period

For the period ended 31 January 2007, the Group achieved higher revenue of RM 132.63 million as compared to RM 111.91 million for the corresponding period of the preceding year, representing an increase of about RM 20.72 million. The increase in revenue was attributed from higher sales generated by MLM division and Pu-Er tea of the wholesales division.

The Group's profit after taxation increased by about 79% from RM 8.0 million to RM 14.34 million for the corresponding period of the preceding year. The better financial performance was mainly driven by strong result from MLM division and higher profit margin achieved by wholesales division.

### **B2 Comparison with Immediate Preceding Quarter's Results**

For the third quarter under revenue, despite higher revenue been achieved, profit after taxation was maintained at about RM 5.24 million mainly due to higher personnel expenses incurred in the third quarter.

### **B3 Prospect for the Next Quarter**

While operating environment remains competitive, going forward, consumer confidence has lately strengthened. This is due to expectation of stronger economic growth, coupled with the company's continuous brand building campaign, new product launching, marketing promotion and distributors' sales incentive program. In view thereof, the Board of Directors is confident that the Group will continue to perform profitably in the next quarter.

### **B4 Profit Forecast**

There is no profit forecast.



**B5 Taxation**

The provision for income tax is based on the business income earned for the period under review.

For the financial year-to-date, the effective tax rate of the Group is higher than the statutory tax rate due mainly to certain expenses which are not deductible for tax purposes.

**B6 Profits on Sale of Unquoted Investment and / or Properties**

There were no profits on sale of unquoted investments and properties for the current quarter and financial year-to-date except that the Group realised a profit of RM 28,518 on the disposal of unquoted investment for current year-to-date.

**B7 Purchase or Disposal of Quoted Securities**

- a) The purchase and disposal of quoted securities for the current quarter and current year to date are as follows:-

	Current quarter 31 Jan 2007 RM '000	Current year to date 31 Jan 2007 RM '000
Total purchase consideration	1,272	3,745
Total sale proceeds	1,461	3,037
Gain / (loss) on disposal	234	339

- b) The details of all investments in quoted securities at the end of the reporting period are as follows :-

	RM'000
Total investment at cost	4,439
Total investment at book value	4,080
Total investment at market value at the end of reporting period	4,998

**B8 Corporate Proposals**

There is no corporate proposal for the period under review.



**B9 Group Borrowings and Debts Securities**

The Group borrowings and debts securities as at the end of the reporting period are :-

Group Borrowings	Currency	Secured/ Unsecured	RM'000
Short Term Borrowings	Malaysia Ringgit	Unsecured	7,645
Total			7,645

**B10 Off Balance Sheet Financial Instruments**

There were no financial instruments with off balance sheet risk for the period ended 31 January 2007.

**B11 Changes in Material Litigation**

Save as disclosed below, the Group has not engaged in any material litigation, either as plaintiff or defendant, which has a material effect on the financial position of the Group :-

- a) By a Writ of Summon and Statement of Claim dated 13 January 1995 (“Suit 34”), Nguang Chan Liquor Trade and Nguang Chan (M) Sdn Bhd (Collectively known as “the Nguang Chan Group”)(the plaintiff) instituted an action and sought an injunction against Hai-O Enterprise Bhd (“Hai-O”) (the Defendant) to restrain publication of alleged defamatory statements made against the Nguang Chan Group as well as against slander of a product named Zhan Qiao Pai (“ZQP”) Brand Ling Zhi (“Infringing Product”). The High Court had dismissed Nguang Chan’s application for injunction with cost on 19 December 1995.

The directors of Hai-O is of the opinion that, based on legal advise, Hai-O has a good case to establish that the Nguang Chan Group’s present claim is without merit. Hai-O is entitled to protect its products and that its actions against what appears to be clear counterfeits cannot be the subject matter of complaint by the Nguang Chan Group.

By a Writ of Summon and Statement of Claim dated 23 May 1997 (“Suit 400”), Hai-O and Shandong Medicine & Health Products Import & Export Corp., Changyu Pioneer Wine Co. and Yantai Native Product Import & Export Corp.(the Plaintiffs) filed an action against the Nguang Chan Group and Golden Spring Spirits Agency (the Defendants) claiming for damages for infringement of their product named ZQP Brand Ling Zhi which been ordered to consolidate with Suit 34 on 5 August 1997.



Hai-O has made several applications seeking for further discovery, production and inspection of documents against the Nguang Chan Group. Order in terms of the applications were given by the High Court on 23 April 2001. Nguang Chan Group had thereafter appealed to the Court of Appeal against the decision.

The Court of Appeal heard the appeal on 14 March 2005 wherein Nguang Chan Group's appeal was allowed. Hai-O has appealed against the Court of Appeal's decision to the Federal Court. Application for leave to appeal was fixed for hearing on 22 August 2005.

The application was heard as scheduled. The Federal Court has adjourned the application to a date to be fixed with directions to the Court of Appeal to deliver its written judgement to the Federal Court. Despite several letters of reminder to the relevant courts, as at 28 September 2006 Hai-O's solicitors have not yet been informed by the Federal Court on the hearing date for our application for leave to appeal.

On Suit 34 and Suit 400, the High Court has fixed trial on 9 May 2007, 10 May 2007, 11 June 2007, 12 June 2007, 16 July 2007 and 17 July 2007. The High Court has also fixed the matter for mention on 11 April 2007.

Based on legal advice, the Board of Hai-O is of the opinion that Hai-O and the Chinese Parties have a good case in claiming common law proprietary rights if Hai-O and the Chinese Parties can successfully show that the Chinese Parties are instrumental in the manufacture, production and export to Hai-O of the Infringing Product.

## **B12 Dividend Payable**

Save as disclosed below, no interim dividend has been declared for the period under review (31/01/2006:NIL).

On 16 January 2007, the Board of Directors announced an interim dividend of 5%, tax exempt per ordinary share in respect of the first half financial period ended 31 October 2006. Total amount of RM 3,332,316 was paid on 13 March 2007.



### B13 Earnings per share (EPS)

#### Earnings per share

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	CURRENT YEAR QUARTER 31-Jan-07	PRECEDING YEAR CORRESPONDING QUARTER 31-Jan-06	CURRENT YEAR TO DATE 31-Jan-07	PRECEDING YEAR CORRESPONDING PERIOD 31-Jan-06
<i>Earnings</i>				
Net profit for the period attributable to equity holders of the parent	4,967	2,607	13,443	7,567
Weighted average number of shares ('000)	65,529	61,860	65,529	61,860
Weighted average number of shares deemed to have been issued for No consideration upon exercise Of ESOS ('000)	435	36	435	36
Weighted average number of shares for diluted EPS ('000)	<u>65,964</u>	<u>61,896</u>	<u>65,964</u>	<u>61,896</u>
Basic earnings per share (sen)	<u>7.58</u>	<u>4.21</u>	<u>20.51</u>	<u>12.23</u>
Diluted earnings per share (sen)	<u>7.53</u>	<u>4.21</u>	<u>20.38</u>	<u>12.23</u>

**BY ORDER OF THE BOARD**

**MADAM CHEN YUT MENG**  
Company Secretary

**20 March 2007**  
Kuala Lumpur