



Y.S.P. SOUTHEAST ASIA HOLDING BHD. (Company no : 200101017024 (552781-X))

(Incorporated in Malaysia)

UNAUDITED CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE QUARTER ENDED 31 MARCH 2024

Contents	Page No.
Unaudited Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income	1 - 2
Unaudited Condensed Consolidated Statement of Financial Position	3
Unaudited Condensed Consolidated Statement of Changes in Equity	4
Unaudited Condensed Consolidated Statement of Cash Flows	5
Notes to the Interim Financial Report:-	
Part A - Explanatory Notes Pursuant to MFRS134	6 - 8
Part B - Explanatory Notes Pursuant to Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad	9 - 11



Y.S.P. SOUTHEAST ASIA HOLDING BHD. (Company no : 200101017024 (552781-X))

(Incorporated in Malaysia)

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND
OTHER COMPREHENSIVE INCOME

FOR THE QUARTER ENDED 31 MARCH 2024

	Quarter ended	
	31/03/2024 RM'000	31/03/2023 RM'000
Revenue	108,628	95,588
Cost of sales	(61,612)	(56,251)
Gross profit	47,016	39,337
Other income	2,897	2,776
Selling & Distribution expenses	(20,141)	(19,564)
Administrative expenses	(7,186)	(6,510)
Other expenses	(2,099)	(1,015)
Results from operating activities	20,487	15,024
Finance income	451	499
Finance cost	(645)	(421)
Share of result of associate	(35)	51
Profit before tax	20,258	15,153
Income tax expense	(6,038)	(4,017)
Profit for the period	14,220	11,136
Other comprehensive income, net of tax		
Items that may be reclassified subsequently to profit or loss		
Foreign currency translation differences for foreign operations	-	(865)
Total other comprehensive income / (expenses) for the period	-	(865)
Total comprehensive income for the period	14,220	10,271



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UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND
OTHER COMPREHENSIVE INCOME (CONTINUED)

FOR THE QUARTER ENDED 31 MARCH 2024

	Quarter ended	
	31/03/2024	31/03/2023
	RM'000	RM'000
Attributable to:		
Owners of the Company	13,832	10,815
Non-controlling interests	388	321
Profit for the period	14,220	11,136
Total comprehensive income attributable to:		
Owners of the Company	13,830	10,039
Non-controlling interests	390	232
Total comprehensive income for the period	14,220	10,271
Earnings per share (EPS) attributable to owners of the Company (sen):		
Basic EPS	9.75	7.67
Diluted EPS	9.75	7.64

Included in the profit for the period are:

	Quarter ended	
	31/03/2024	31/03/2023
	RM'000	RM'000
interest income	(451)	(499)
other income including investment income	(29)	(19)
interest expenses	645	421
depreciation and amortisation	3,975	3,822
provision for and (write back) / write off of receivables	659	521
written down and (write back) / write off of inventories	(174)	(506)
foreign exchange loss or (gain)	(1,600)	(2,813)

The above consolidated statements of profit or loss and other comprehensive income should be read in conjunction with the audited financial statements for the year ended 31 December 2023.



Y.S.P. SOUTHEAST ASIA HOLDING BHD. (Company no : 200101017024 (552781-X))
(Incorporated in Malaysia)
CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 31 MARCH 2024

	As at 31/03/2024 RM'000 <i>Unaudited</i>	As at 31/12/2023 RM'000 <i>Audited</i>
ASSETS		
Property, plant and equipment	160,660	161,710
Intangible assets	4,875	4,893
Investment in associates	261	296
Deferred tax assets	180	179
Non-current Assets	<u>165,976</u>	<u>167,078</u>
Inventories	127,095	131,407
Trade receivables	83,390	71,469
Other receivables	29,005	18,981
Amount due from affiliated companies	366	105
Amount due from an associate	1,024	942
Current tax assets	256	428
Cash & cash equivalents	132,936	130,330
Current Assets	<u>374,072</u>	<u>353,662</u>
TOTAL ASSETS	<u>540,048</u>	<u>520,740</u>
EQUITY AND LIABILITIES		
Share capital	154,396	154,396
Other reserves	2,802	2,804
Retained earnings	251,690	237,858
Equity Attributable to Owners of the Company	<u>408,888</u>	<u>395,058</u>
Non-controlling interests	6,559	6,169
Total Equity	<u>415,447</u>	<u>401,227</u>
Deferred taxation	12,509	12,163
Loans and borrowings	33,700	35,282
Post-employment benefits	563	563
Lease liabilities	2,660	3,022
Non-current Liabilities	<u>49,432</u>	<u>51,030</u>
Trade payables	19,212	15,553
Other payables	25,732	23,660
Refund liability	1,644	2,008
Amount due to affiliated companies	8,324	8,566
Loans and borrowings	10,979	11,647
Current tax liabilities	5,912	3,874
Lease liabilities	3,366	3,175
Current Liabilities	<u>75,169</u>	<u>68,483</u>
Total Liabilities	<u>124,601</u>	<u>119,513</u>
TOTAL EQUITY AND LIABILITIES	<u>540,048</u>	<u>520,740</u>
Net assets per share attributable to owners of the Company (RM)	2.88	2.79

The above consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 31 December 2023.



Y.S.P. SOUTHEAST ASIA HOLDING BHD. (Company no : 200101017024 (552781-X))
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UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE QUARTER ENDED 31 MARCH 2024

← Attributable to owners of the Company →
← Non-distributable → Distributable

RM'000	Share capital	Exchange fluctuation reserve	Share option reserve	Retained earnings	Total	Non- controlling interest	Total equity
At 1 January 2023	152,258	2,888	2,559	214,454	372,159	5,816	377,975
Foreign currency translation differences for foreign operations	-	(776)	-	-	(776)	(89)	(865)
Total other comprehensive income for the period	-	(776)	-	-	(776)	(89)	(865)
Profit for the period	-	-	-	10,815	10,815	321	11,136
Total comprehensive income for the period	-	(776)	-	10,815	10,039	232	10,271
Issuance of ordinary shares pursuant to ESOS	413	-	-	-	413	-	413
Total transactions with owners of the Company	413	-	-	-	413	-	413
Transfer to share capital for share options exercised	-	-	(84)	-	(84)	-	(84)
At 31 March 2023	152,671	2,112	2,475	225,269	382,527	6,048	388,575
At 1 January 2024	154,396	2,804	-	237,858	395,058	6,169	401,227
Foreign currency translation differences for foreign operations	-	(2)	-	-	(2)	2	-
Total other comprehensive income for the period	-	(2)	-	-	(2)	2	-
Profit for the period	-	-	-	13,832	13,832	388	14,220
Total comprehensive income for the period	-	(2)	-	13,832	13,830	390	14,220
Issuance of ordinary shares pursuant to ESOS	-	-	-	-	-	-	-
Total transactions with owners of the Company	-	-	-	-	-	-	-
Transfer to share capital for share options exercised	-	-	-	-	-	-	-
At 31 March 2024	154,396	2,802	-	251,690	408,888	6,559	415,447

The above consolidated statement of changes in equity should be read in conjunction with the audited financial statements for the year ended 31 December 2023.



Y.S.P. SOUTHEAST ASIA HOLDING BHD. (Company no : 200101017024 (552781-X))

(Incorporated in Malaysia)

**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE QUARTER ENDED 31 MARCH 2024**

	Quarter ended	
	31/03/2024	31/03/2023
	RM '000	RM '000
Cash flows from operating activities		
Profit before tax	20,258	15,153
Other adjustments	4,027	2,303
Operating profit before changes in working capital	24,285	17,456
Net change in current assets	(18,298)	(24,678)
Net change in current liabilities	5,189	5,692
Cash generated from operations	11,176	(1,530)
Tax paid	(3,486)	(1,671)
Net cash generated from operating activities	7,690	(3,201)
Cash flows from investing activities		
Interest received	451	499
Proceeds from disposal of property, plant and equipment	(1)	(146)
Purchase of property, plant and equipment	(1,993)	(3,389)
Net cash used in investing activities	(1,543)	(3,036)
Cash flows from financing activities		
Interest paid	(646)	(421)
Proceeds from issuance of ordinary shares-ESOS, net of expenses	-	329
Repayment of term loans / hire purchase creditors	(2,251)	(1,556)
Payment of lease liabilities	(1,009)	(931)
Net cash (used in) / from financing activities	(3,906)	(2,579)
Net increase in cash and cash equivalents	2,241	(8,816)
Effect on foreign exchange rate changes	365	378
Cash and cash equivalents at 1 January	130,330	129,506
Cash and cash equivalents at 31 March	132,936	121,068
	31/03/2024	31/03/2023
	RM '000	RM '000
Composition of cash and cash equivalents		
Cash and bank balances	60,357	51,625
Fixed deposits with licensed banks	72,579	69,443
	132,936	121,068



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NOTES TO THE INTERIM FINANCIAL REPORT - 31 MARCH 2024

A1 Basis of Preparation

The condensed consolidated interim financial statements are unaudited and have been prepared in accordance with the requirements of MFRS 134 and IAS 34 "Interim Financial Reporting" and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

The condensed consolidated interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2023. The explanatory notes attached to the condensed report provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2023.

A2 Changes in Accounting Policies

The accounting policies and method of computation adopted for the condensed interim financial statements are consistent with those adopted for the annual audited financial statements for the year ended 31 December 2023.

MFRSs, interpretations and amendments effective for annual periods beginning on or after 1 January 2024 are as follows:

- Amendments to MFRS 16, Leases – Lease Liability in a Sale and Leaseback
- Amendments to MFRS 101, Presentation of Financial Statements – Non-current Liabilities with Covenants and Classification of Liabilities as Current or Non-current
- Amendments to MFRS 107, Statement of Cash Flows and MFRS 7, Financial Instruments: Disclosures – Supplier Finance Arrangements

MFRSs, interpretations and amendments effective for annual periods beginning on or after 1 January 2025 are as follows:

- Amendments to MFRS 121, The Effects of Changes in Foreign Exchange Rates – Lack of Exchangeability

MFRSs, interpretations and amendments effective for annual periods beginning on or after a date yet to be confirmed are as follows:

- Amendments to MFRS 10, Consolidated Financial Statements and MFRS 128, Investments in Associates and Joint Ventures – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The Group and the Company plan to apply the abovementioned accounting standards, interpretations and amendments:

- from the annual period beginning on 1 January 2024 for the accounting standard and amendments that are effective for annual periods beginning on or after 1 January 2024
- from the annual period beginning on 1 January 2025 for the amendments that are effective for annual periods beginning on or after 1 January 2025

The initial application of the abovementioned accounting standards, interpretations and amendments is not expected to have any material financial impact to the current period and prior period financial statements of the Group and the Company.

A3 Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the audited financial statements for the year ended 31 December 2023 was not qualified.

A4 Seasonal or Cyclical Factors

The Group's operations are not materially affected by any seasonal or cyclical factors.

A5 Unusual Items due to their Nature, Size or Incidence

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the quarter ended 31 March 2024.

A6 Material Changes in Estimates

There were no changes in estimates that have any material effect on the quarter ended 31 March 2024.

A7 Debt and Equity Securities

There were no debt and equity securities during the quarter ended 31 March 2024.

A8 Dividends Paid

No dividend was paid during the quarter ended 31 March 2024.

A9 Segment Information

The Group is organised based on three major business segments as described below. The basis of segmentation was based on information reported internally to the Managing Director of the Group.

Performance is measured based on segment profit before tax and the total of segment assets are measured based on all assets (including goodwill) of a segment that are reviewed by the Group. Segment total asset is used to measure the return of assets of each segment.

There are no changes in the segment reported in the last audited financial statements.

Year-to-date ended 31 March 2024	Investment holding RM'000	Trading RM'000	Manufacturing RM'000	Inter-company Elimination RM'000	Total RM'000
Revenue from external customer	-	17,350	91,278	-	108,628
Inter-segment revenue	-	267	12,207	(12,474)	-
Total revenue	-	17,617	103,485	(12,474)	108,628
Segment profit before tax	1,452	2,020	19,742	(2,956)	20,258
Segment assets	195,936	78,226	485,751	(219,865)	540,048
Segment liabilities	3,415	44,386	236,549	(159,749)	124,601

Year-to-date ended 31 March 2023	Investment holding RM'000	Trading RM'000	Manufacturing RM'000	Inter-company Elimination RM'000	Total RM'000
Revenue from external customer	-	15,077	80,511	-	95,588
Inter-segment revenue	-	253	10,326	(10,579)	-
Total revenue	-	15,330	90,837	(10,579)	95,588
Segment profit / (loss) before tax	368	3,617	14,672	(3,504)	15,153
Segment assets	194,109	71,377	437,490	(214,133)	488,843
Segment liabilities	3,446	40,935	206,066	(150,179)	100,268

Geographical segments	Total revenue	
	31/03/2024 RM'000	31/03/2023 RM'000
Malaysia	83,927	71,264
Singapore	10,336	9,335
Vietnam	4,729	3,472
Philippines	735	406
Cambodia	1,862	2,935
Myanmar	1,011	1,498
Brunei	734	1,012
Indonesia	2,021	1,458
Thailand	528	692
Africa	561	1,059
Other countries	2,184	2,457
	108,628	95,588

Investment holding 1Q24 vs 1Q23

Investment holding segment profit before tax posted higher at RM1.5 million in 1Q24 compared to RM0.4 million in 1Q23 mainly attributed to higher unrealised foreign exchange gain was recorded in 1Q24 resulted from strengthening of US Dollar against Ringgit.

Trading 1Q24 vs 1Q23

Trading segment posted a lower profit before tax of RM2.0 million in 1Q24 compared to a profit before tax of RM3.6 million in 1Q23 mainly due to lower margins for over-the-counter products during the quarter under review.

Manufacturing 1Q24 vs 1Q23

Manufacturing segment revenue rose 13.9% to RM103.5 million in 1Q24 compared to RM90.8 million in 1Q23. The profit before tax for 1Q24 was higher at RM19.7 million compared to RM14.7 million in 1Q23 due to increase sales for the pharmaceutical products during the quarter under review.

A10 Valuations of Property, Plant and Equipment

Property, plant and equipment of the Group are stated at cost less accumulated depreciation and any accumulated impairment losses where applicable.

There is no revaluation of property, plant and equipment during the quarter under review.

A11 Subsequent Events

There were no changes in the composition of the Group during the quarter under review.

A12 Changes in the Composition of the Group

There were no changes in the composition of the Group during the quarter under review.

A13 Contingent Liabilities

There were no significant changes in contingent liabilities since 31 December 2023.

A14 Capital Commitment

Capital commitment expenditure not provided for in the condensed report as at the end of the financial period were as follows:

	Contracted but not provided for RM'000
Plant & machinery and other assets	<u>7,686</u>

A15 Related Party Transactions

Significant related party transactions are as follows:

	Quarter ended	
	31/03/2024 RM'000	31/03/2023 RM'000
<u>Corporation related to substantial shareholder</u>		
Purchase of pharmaceutical products	5,314	4,569
Sales of raw materials	-	(109)
Consultancy fees payable	<u>26</u>	<u>42</u>
<u>Companies in which certain Directors have interest</u>		
Purchase of raw materials	1,752	1,139
Sales of pharmaceutical products	<u>(335)</u>	<u>(242)</u>

A16 Financial Instruments

The carrying amounts of cash and cash equivalents, short term receivables and payables and short-term borrowings approximate their fair values due to the relatively short term nature of these financial instruments.

The fair values of other financial assets and liabilities not carried at fair value, together with the carrying amounts shown in the statements of financial position, are as follows:

	As at 31/03/2024		As at 31/12/2023	
	Carrying amount RM'000	Fair value RM'000	Carrying amount RM'000	Fair value RM'000
Long term loans and borrowings	31,665	26,313	32,813	27,724
Long term hire purchase creditors	<u>2,035</u>	<u>1,956</u>	<u>2,469</u>	<u>2,201</u>

**PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF
BURSA MALAYSIA SECURITIES BERHAD**

B1 Review of Performance

	Quarter ended		Variance	
	31/03/2024 RM'000	31/03/2023 RM'000	RM'000	%
Revenue	108,628	95,588	13,040	13.6
Operating profit	20,487	15,024	5,463	36.4
Profit before interest and tax	20,452	15,075	5,377	35.7
Profit before tax	20,258	15,153	5,105	33.7
Profit after tax	14,220	11,136	3,084	27.7
Profit attributable to owners of the Company	13,832	10,815	3,017	27.9

For the quarter ended 31 March 2024, the Group's revenue rose 13.6% to RM108.6 million from RM95.6 million a year ago mainly due to increase sales for pharmaceutical products from domestic and overseas market.

The Group recorded higher profit before tax of RM20.3 million compared to RM15.2 million in the same period last year mainly due to improve operating efficiency and increase sales from domestic and overseas market.

B2 Comparison with the Preceding Quarter's Results

	Qtr 1 (31/03/2024) RM'000	Qtr 4 (31/12/2023) RM'000	Variance	
			RM'000	%
Revenue	108,628	89,328	19,300	21.6
Operating profit	20,487	12,504	7,983	63.8
Profit before interest and tax	20,452	12,519	7,933	63.4
Profit before tax	20,258	12,293	7,965	64.8
Profit after tax	14,220	8,145	6,075	74.6
Profit attributable to owners of the Company	13,832	8,144	5,688	69.8

The Group's revenue recorded higher at RM108.6 million, an increase of 21.6% for the current quarter compared to RM89.3 million for the immediate preceding quarter (4Q23") which was mainly due to increase demand for the pharmaceutical products during the quarter under review.

The Group posted a higher profit before tax of RM20.3 million compared to RM12.3 million for the immediate preceding quarter mainly attributed to improve in operating efficiency during the quarter under review.

B3 Prospects of the Group

Malaysia economy is projected to grow 4% to 5% in 2024, underpinned by continued expansion in domestic demand and improvement in labour market. The demand for the pharmaceutical products and over-the-counter drugs continued to grow resulted from the health awareness and fear of new virus variants besides improvement in internal and external demand.

For the quarter ended 31 March 2024, the Group's revenue rose 13.6% to RM108.6 million compared to RM95.6 million reported in the same period last year. The Group's profit before tax for 1Q24 rose 33.7% to RM20.3 million from RM15.2 million in 1Q23. With consumers in Malaysia becoming more health conscious, it has contributed to the revenue growth for the pharmaceutical products in the market.

The Group is cautiously optimistic that the Group will be resilient to maintain its growth prospects in 2024, and will take cautious approach in reviewing and monitoring the market conditions to be in line with the changing market trends.

B4 Profit Forecast or Profit Guarantee

There were no profit forecast or profit guarantee issued by the Group.

B5 Taxation

Details of taxation are as follows :-

	Quarter ended	
	31/03/2024 RM'000	31/03/2023 RM'000
Current tax	5,732	3,726
Deferred tax	306	291
	6,038	4,017

Income tax is calculated at the Malaysian statutory tax rate of 24%. (2023: 24%)

The Group's effective tax rate for the current quarter was higher than the statutory tax rate principally due to certain expenses which were not deductible for tax purposes.

B6 Corporate Proposals

There were no corporate proposals announced by the Company as at the reporting date.

B7 Borrowings and Debt Securities

The details of the Group borrowings as at 31 March 2024 are as follows :

		Denominated in Foreign Currency	
		SGD'000	RM Equivalent RM'000
31 March 2024			
Current			
Secured revolving credit		-	4,100
<u>Secured bank loans:</u>			
- Domestic		-	4,491
- Foreign		-	-
<u>Hire purchase creditor:</u>			
- Domestic		-	2,334
- Foreign		15	54
		<u>15</u>	<u>10,979</u>
Non-current			
<u>Secured bank loans:</u>			
- Domestic		-	31,665
- Foreign		-	-
<u>Hire purchase creditor:</u>			
- Domestic		-	2,026
- Foreign		3	9
		<u>3</u>	<u>33,700</u>
Total borrowings		<u>18</u>	<u>44,679</u>
31 December 2023			
Current			
Secured revolving credit		-	4,300
<u>Secured bank loans:</u>			
- Domestic		-	4,440
- Foreign		-	-
<u>Hire purchase creditor:</u>			
- Domestic		-	2,854
- Foreign		15	53
		<u>15</u>	<u>11,647</u>
Non-current			
<u>Secured bank loans:</u>			
- Domestic		-	32,813
- Foreign		-	-
<u>Hire purchase creditor:</u>			
- Domestic		-	2,446
- Foreign		6	23
		<u>6</u>	<u>35,282</u>
Total borrowings		<u>21</u>	<u>46,929</u>

As at the reporting date, the Group had not issued any debt securities.

B8 Material Litigation

There was no material litigation against the Group as at the reporting date.

B9 Proposed Dividend

There was no dividend proposed in the current quarter under review.

B10 Earnings Per Share

	Quarter ended	
	31/03/2024	31/03/2023
i) Basic Earnings Per Share		
Profit attributable to owners of the Company (RM'000)	13,832	10,815
Weighted average number of ordinary shares in issue ('000)	<u>141,844</u>	<u>141,083</u>
	<u>9.75</u>	<u>7.67</u>
ii) Diluted Earnings Per Share		
Profit attributable to owners of the Company (RM'000)	13,832	10,815
Weighted average number of ordinary shares in issue ('000)	141,844	141,083
Effect of dilution-Share options ('000)	-	457
Adjusted weighted average number of ordinary shares in issue ('000)	<u>141,844</u>	<u>141,540</u>
Diluted Earnings Per Share (sen)	<u>9.75</u>	<u>7.64</u>

The basic and diluted earnings per share are calculated by dividing profit for the period attributable to owners of the Company over the weighted average number of ordinary shares in issue.