#### SKB SHUTTERS CORPORATION BERHAD

(Company No. 430362 -U) (Incorporated in Malaysia) AND ITS SUBSIDIARIES

# NOTES TO THE QUARTERLY REPORT FOR THE FOURTH QUARTER ENDED 30 JUNE 2002

#### 15 Material changes in the Quarterly Results compared to the results of the Preceding Quarter

Generally, the performance of the Group in this reporting quarter has deteriorated mainly due to drop in sales demand as a result of the intense competition from its business rivals as well as increase in the raw material price.

#### 16 Review of the performance of the Company and its Principal Subsidiaries

The group recorded a profit before income tax of RM1.898 millon in this cumulative quarters todate on the back of a revenue of RM32.082 million. Overall, the results of the operation in current year todate has deteriorated as compared to the corresponding period mainly due to the decrease in sales demand in view of the rather sluggish condition in the construction industry and increase in the raw material price.

#### 17 Material events subsequent to balance-sheet date

Not applicable.

#### 18 Seasonal or Cyclical Factors

Generally, the business operations of the Group are not significantly affected by seasonality or cyclical factors.

### 19 Prospects for the next quarter of the financial year

With the recovery of global economy, the Group expects the coming quarter to be challenging. The Group is confident in its future endeavours and is cautious in all its business approaches. The Group is taking steps to expand its product range, market share and customers base. Hence, the prospect of the Group is cautiously promising.

## 20 Variance of actual profit from forecast profit

Not applicable.

## 21 Dividend

No dividend was recommended by the directors in this quarter.

#### BY ORDER OF THE BOARD

## Sin Kheng Lee

Executive Chairman and Group Managing Director

Dated: 29 August 2002