# Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income (Unaudited) For The Quarter Ended 31 January 2017

	INDIVIDUAL QUARTER		CUMULATIVE QUARTERS	
	31-Jan-17	31-Jan-16	31-Jan-17	31-Jan-16
	RM	RM	RM	RM
Revenue	163,458,816	151,058,323	163,458,816	151,058,323
Cost of Sales	(129,131,879)	(118,471,112)	(129,131,879)	(118,471,112)
Gross Profit	34,326,937	32,587,211	34,326,937	32,587,211
Selling and distribution expenses	(7,655,373)	(7,065,128)	(7,655,373)	(7,065,128)
Administration expenses	(7,301,117)	(6,734,264)	(7,301,117)	(6,734,264)
Other income / (expenses)	581,329	(2,101,007)	581,329	(2,101,007)
Finance costs	(449,726)	(468,288)	(449,726)	(468,288)
Profit / (Loss) before tax	19,502,050	16,218,524	19,502,050	16,218,524
Income tax expenses	(1,982,259)	(2,187,179)	(1,982,259)	(2,187,179)
Profit / (Loss) for the period	17,519,791	14,031,345	17,519,791	14,031,345
Other Comprehensive Income/(Expenses) net of tax - Foreign currency translation  Total Comprehensive Income/(Loss) for the period	4,660,181 22,179,972	(1,773,837) 12,257,508	4,660,181 22,179,972	(1,773,837) 12,257,508
Profit / (Loss) after tax attributable to : Owners of the Company	17,670,239	14,135,781	17,670,239	14,135,781
Non-Controlling Interests	(150,448)	(104,436)	(150,448)	(104,436)
Profit / (Loss) for the period	17,519,791	14,031,345	17,519,791	14,031,345
Total Comprehensive Income / (Loss) attributable to :				
Owners of the Company	22,337,940	12,393,481	22,337,940	12,393,481
Non-Controlling Interests	(157,968)	(135,973)	(157,968)	(135,973)
Total Comprehensive Income/(Loss) for the period	22,179,972	12,257,508	22,179,972	12,257,508
Basic Earnings Per Share (in sen)	8.28	6.62	8.28	6.62
Diluted Earnings Per Share (in sen)	7.49	5.96	7.49	5.96

(The Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income Statement should be read in conjunction with the Audited Financial Statements for the year ended 31 October 2016)

# Condensed Consolidated Statement of Financial Position (Unaudited) As At 31 January 2017

	Unaudited As At 31-Jan-17	Audited As At 31-Oct-16
	RM	RM
ASSETS		
Non-current assets		
Property, plant and equipment	148,058,297	129,282,950
Land held for property development	20,912,187	20,912,187
Investment Properties	9,117,279	8,431,810
Deferred tax assets	369,703	
	178,457,466	158,626,947
Current assets		
Inventories	78,513,796	70,712,036
Other investment	, , , <u>-</u>	522,321
Trade and other receivables	65,429,543	72,854,209
Deposits, cash and bank balances	67,846,603	71,594,878
	211,789,942	215,683,444
TOTAL ASSETS	390,247,408	374,310,391
EQUITY AND LIABILITIES		
Equity attributable to owners of the Parent	112 402 005	112 402 005
Share capital	113,402,905	113,402,905
Treasury Shares, At Cost Share Premium Reserve	(2,836,481)	(2,836,481)
Translation reserve	15,800 (393,440)	15,800
Retained profits	155,447,534	(5,061,141)
Retained profits	265,636,318	137,777,295 243,298,378
Non-controlling interests	(253,218)	(93,827)
TOTAL EQUITY	265,383,100	243,204,551
	203,303,100	213,201,331
Non-current liabilities		
Bank borrowings and hire purchases	222,275	423,696
Deferred tax liabilities	5,962,000	5,962,000
	6,184,275	6,385,696
Current liabilities		
Trade and other payables	60,086,076	89,474,279
Derivatives financial instruments at fair value	-	222,185
Bank borrowings and hire purchases	56,751,716	28,501,074
Tax payable	1,842,241	2,253,042
Dividend payable	-	4,269,564
	118,680,033	124,720,144
	<u> </u>	
Total Liabilities	124,864,308	131,105,840
TOTAL EQUITY AND LIABILITIES	390,247,408	374,310,391
	220,211,100	0.190109071

(The Condensed Consolidated of Financial Position should be read in conjunction with the Audited Financial Statement for the year ended 31 October 2016)

# Condensed Consolidated Statement of Changes In Equity (Unaudited) For The Quarter Ended 31 January 2017

	←──	Attril	butable to Own	ners of the Comp	any	<b></b>		
	<	Non-distri	butable	>	Distributable		Non	
	Share	Treasury	Premium	Translation	Retained	•	Controlling	Total
	Capital	Share	Reserve	Reserve	<b>Profits</b>	Total	Interests	Equity
	RM	RM	RM	RM	RM	RM	RM	RM
At 1 November 2015	113,387,105	(2,836,481)		(4,623,128)	107,791,125	213,718,621	241,763	213,960,384
Profit after tax for the period Other comprehensive expense for the period					14,135,781	14,135,781	(104,436)	14,031,345
- Foreign currency translation				(1,742,300)	_	(1,742,300)	(31,537)	(1,773,837)
Total comprehensive income for the period	-	=	-	(1,742,300)	14,135,781	12,393,481	(135,973)	12,257,508
Dividends								
- by the Company					(4,268,944)	(4,268,944)	-	(4,268,944)
- by subsidiary to non-controlling interests					-	-	-	0
Exercise of Warrants 2015/2020	15,800		15,800			31,600		31,600
At 31 January 2016	113,402,905	(2,836,481)	15,800	(6,365,428)	117,657,962	221,874,758	105,790	221,980,548
At 1 November 2016	113,402,905	(2,836,481)	15,800	(5,061,141)	137,777,295	243,298,378	(93,827)	243,204,551
Profit after tax for the period				-	17,670,239	17,670,239	(150,448)	17,519,791
Other comprehensive expense for the period								
- Foreign currency translation	-	-		4,667,701	-	4,667,701	(7,520)	4,660,181
Total comprehensive income for the period	-	-	-	4,667,701	17,670,239	22,337,940	(157,968)	22,179,972
Dividends								
- by the Company				-	-	-		-
- by subsidiary to non-controlling interests				-	-	-	(1,423)	(1,423)
Exercise of Warrants 2015/2020	-		-			-		0
At 31 January 2017	113,402,905	(2,836,481)	15,800	(393,440)	155,447,534	265,636,318	(253,218)	265,383,100

(The Condensed Consolidated Statement of Change In Equity should be read in conjunction with the Audited Financial Statements for the year ended 31 October 2016)

# Condensed Consolidated Statement of Cash Flows (Unaudited) For The Quarter Ended 31 January 2017

	31-Jan-17 RM	31-Jan-16 RM
Cash flows from operating activities		
Profit / (Loss) before tax	19,502,050	16,218,524
Adjustments for:		
Depreciation and amortisation	2,057,296	1,843,706
(Gain) / loss on disposal on other investment	(49,304)	(119,895)
(Gain) / loss on disposal of PPE	(37,736)	-
Fair value (gain) / loss on derivatives	(222,185)	-
Unrealised (gain)/ loss on forex	(92,878)	(641,334)
Net interest expense	102,232	77,763
Operating profit/(loss) before working capital changes	21,259,475	17,378,764
Inventories	(7,801,760)	(5,466,309)
Trade and other receivables	7,517,543	5,805,627
Trade and other payables	(29,388,203)	(12,663,176)
Cash generated from/(absorbed into) operations	(8,412,945)	5,054,906
Interest paid	(102,232)	(77,763)
Tax (paid)/refund	(2,393,060)	(5,799,890)
Net cash from operating activities	(10,908,237)	(822,747)
Cash flows from investing activities		
Proceeds from disposal of other investment	571,625	746,680
Purchase of property, plant and equipment	(19,332,565)	(7,254,472)
Net cash from investing activities	(18,760,940)	(6,507,792)
Cash flow from financing activities		
Net movements in bank borrowings	28,049,221	30,889,072
Proceeds from issue of new shares pursuant to the exercise of Warrants 2015/2	-	31,600
Dividends paid	(4,270,987)	(4,268,944)
Net cash (used in) from financing activities	23,778,234	26,651,728
Effects on foreign exchange translation	2,142,668	475,548
Net increase/(decrease) change in cash and cash equivalents	(3,748,275)	19,796,737
Cash and cash equivalents at beginning of the financial year	71,594,878	70,869,385
Cash and cash equivalents at end of the financial period	67,846,603	90,666,122
Cash and cash equivalents at end of the financial period consists of Bank and cash balances	67,846,603	90,666,122

(The Condensed Consolidated Cash Flow Statement should be read in conjunction with the Audited Financial Statements for the year ended 31 October 2016)

#### NOTES TO THE INTERIM FINANCIAL STATEMENTS

#### A1. ACCOUNTING POLICIES

The interim financial statements are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standards ("MFRS") 134: Interim Financial Reporting and paragraph 9.22 of the Bursa Malaysia Securities Berhad Main Board Listing Requirements.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 October 2016.

The significant accounting policies adopted are consistent with those adopted for the annual audited financial statements for the year ended 31 October 2016. These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to the understanding of the changes in the financial position and performance of the Group since the year ended 31 October 2016.

#### A2. SEASONAL OR CYCLICAL FACTORS

The principal business operations of the Group has historically shown moderate seasonality, where production and sales of furniture are generally lower in the beginning of the calendar year due to the local festive period as well as the summer holiday in the middle of the year.

## A3. UNUSUAL ITEMS DUE TO THEIR NATURE, SIZE AND INCIDENCE

There were no unusual items of nature, size or incidence that affect the assets, liabilities, equity, net income or cash flow of the Group during the reporting period.

## A4. MATERIAL CHANGES IN ESTIMATES

The Company has not issued any revenue or profit estimate, forecast or target.

#### A5. ISSUANCE, REPURCHASE AND CANCELLATION OF SHARES

#### **Re-Purchase of Own Shares**

The Company has been authorised by shareholders to re-purchase its own shares.

The total number of shares repurchased by the Company as at end of reporting year (31 October 2016) was 13,327,600 ordinary shares of RM0.50 each ("shares"). All the repurchased shares are held as treasury shares and treated in accordance with the requirement of Section 127 of the Companies Act 2016. None of the treasury shares were resold or cancelled during the reporting period. The repurchase transactions were financed by internally generated funds. The Company has not purchased any of its own shares during the financial period under review.

Save for the above, the Company has not issued any shares, debts or convertible securities during the current financial year.

## A6. DIVIDEND PAID

The dividends paid during the financial period were as follows:

	Dividend	For the year	Amount	Payment
Type of Dividend	per share	ended	RM	date
Third Interim	2 sen	31.10.2016	4,269,564	15.12.2016

## A7. OPERATING SEGMENTS

The Group adopted geographical segment as its reporting format. The segment information for the financial period-to-date was as below: -

	Revenue	Non-Current Assets
	RM'000	RM'000
Malaysia	54,620	91,680
Australia	0	15,080
Vietnam	108,575	70,550
South Africa	264	1,147
Total	163,459	178,457

# A8. MATERIAL EVENTS SUBSEQUENT TO THE END OF THE YEAR

No material events subsequent to the current reporting period that have not been reflected in the financial statements of the interim period.

## A9. CHANGES IN THE COMPOSITION OF THE GROUP

No changes in the composition of the Group during the current reporting period

## A10. CHANGES IN CONTINGENT LIABILITIES / ASSETS

There were no changes in contingent liabilities/assets since the last financial year ended at 31 October 2016 other than corporate guarantee granted to financial institutions amounting to RM152.92 million at current financial period.

#### A11. CAPITAL COMMITMENTS

There is no capital commitment not recognised in the current interim financial statements and during the current reporting period.

## A12. RELATED PARTY TRANSACTIONS

The Group related party transactions in the current quarter and financial period-to-date are as follows:

				Current	Financial
	Transacting		Nature of	quarter	year-to-date
Subsidiary	Party	Relationship	Transaction	(RM'000)	(RM'000)
Poh Huat Furniture	Tay Kim Huat	Director	Rental of	36	36
Industries (M) Sdn Bhd	-		Showroom		

#### **BMSB LISTING REQUIREMENTS**

#### **B1. PERFORMANCE REVIEW**

Individual quarter			Cumulative quarters			
Revenue	31-Jan-17	31-Jan-16	+/-	31-Jan-17	31-Jan-16	+/-
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Malaysia	54,620	50,369	4,251	54,620	50,369	4,251
Vietnam	108,575	100,093	8,482	108,575	100,093	8,482
South Africa	264	596	(332)	264	596	(332)
Total	163,459	151,058	12,401	163,459	151,058	12,401

For the quarter ended 31 January 2017, the Group recorded a higher turnover of RM163.46 million compared to RM151.06 million recorded in the previous year's corresponding quarter ended 31 January 2016. The higher turnover was mainly due the better selling prices of the products ship from both the Vietnamese and Malaysian operations and the higher Ringgit sales proceeds realised from these products.

Shipment of furniture from our Vietnamese factories continued to improve in line with sustained orders from the US and expanded production capacity from the commissioning of the new spray-line facilities in August 2016. Turnover from our Malaysian factories also improved as a result of the coming on-stream of the new products, including panel based bedroom models, introduced in the previous quarter.

	Individual quarter			Cun	nulative quarters	
Profit / (Loss)	31-Jan-17	31-Jan-16	+/-	31-Jan-17	31-Jan-16	+/-
Before Tax	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Malaysia	8,504	7,117	1,387	8,504	7,117	1,387
Vietnam	11,377	10,494	883	11,377	10,494	883
South Africa	(308)	(214)	(94)	(308)	(214)	(94)
Others	(71)	(1,179)	1,108	(71)	(1,179)	1,108
Total	19,502	16,218	3,284	19,502	16,218	3,284

In line with the higher turnover during quarter under review, gross profits for the quarter rose to RM34.33 million compared to RM32.59 million achieved in the previous corresponding period ended 31 January 2016. During the period under review, the Group disposed its investment in certain quoted securities and some surplus raw materials for total gains of RM435,000. The Group also recognised forex gains of about RM93,000 in the current quarter compared to forex losses of RM2.58 million in the previous corresponding quarter. This has resulted in a substantial net increase in profit before tax of RM3.28 million for the current quarter under review.

#### **B2.** MATERIAL CHANGE IN PROFIT BEFORE TAX

	Individual quarter	Preceding quarter	
Profit / (Loss)	31-Jan-17	31-Oct-16	+/-
Before Tax	RM'000	RM'000	RM'000
Malaysia	8,504	6,720	1,784
Vietnam	11,377	18,356	(6,979)
South Africa	(308)	(470)	162
Others	(71)	92	(163)
Total	19,502	24,698	(5,196)

For the quarter ended 31 January 2017, the Group recorded a higher turnover of RM163.46 million compared to RM152.05 million recorded in the preceding quarter ended 31 October 2016.

The higher turnover was mainly due to the increase in shipment of home based furniture from the Malaysian as the sale of the new ranges of panel based bedroom sets gained traction in the US. Turnover from our Vietnamese operation was lower following the pre-festive peak shipment in preceding quarter.

Consistent with seasonal low following the year end pre-festive peak, profits before tax for the Vietnamese subsidiary moderated from a high of RM18.36 million in the preceding quarter to RM11.38 million in the current quarter under review. The drop in the profits from our Vietnamese operations was however mitigated by the better results from the Malaysia operations which achieved higher factory utilisation rate and better selling price and margin for the panel based bedroom sets from the strengthening of the US Dollar against the Ringgit.

#### B3. PROSPECT FOR THE CURRENT FINANCIAL YEAR

In US, steady improvement in employment, household income and low interest rates have been a boon for the housing sector. Over the last two years, furniture and home furnishings stores have fared better than other retail trade businesses. Given the strengths in the US housing, we see the demand for household furniture continuing over the next couple of years. Growth in emerging market and developing economies are also projected to increase in 2016 and 2017 respectively, with higher growth projection from the Middle East, India and the rest of emerging Asia. Growth in emerging economies are generally projected to continue growing at a robust pace, albeit with some risks in slowdown in China and Russia.

Given the positive sentiments, the demand for the Group's products, particularly from the North American market, is expected to remain strong for the current financial year. The optimism notwithstanding, the Group is mindful the competitiveness of the global furniture trade and global volatility due to the prolonged economic downturn in Europe, low commodity prices and recent escalation of social and security issues in the Middle East and Europe.

#### **B4.** VARIANCE OF ACTUAL PROFIT FROM FORECAST PROFIT

No profit forecast or profit guarantee were issued for the current financial year.

## **B5.** TAXATION

	Current	Financial
	quarter	period-to-date
	RM'000	RM'000
Current taxation - Malaysian	1,504	1,504
Current taxation - Overseas	849	849
Deferred taxation	(371)	(371)
Total Taxation	1,982	1,982

#### **B6.** STATUS OF CORPORATE PROPOSALS / UTILISATION OF PROCEEDS

The Company had on 14 September 2016 entered into a contract for the sale of real estate with JSNJ Investment Pty Ltd, Australia (the owner and developer) for the purchase of a detached warehouse cum office-showroom in South Dandenong, Victoria, Australia for a total cash consideration of AUD4.25 million or RM13.16 million (the "Acquisition"). The Acquisition has been completed on 11 November 2016.

Save for the above, there are no other corporate proposals or utilisation of proceeds announced but not completed as at the date of the report.

## **B7.** GROUP BORROWINGS

The Group borrowings, as at end of the reporting year were as below: -

Currency denominations	Current	Non-Current	Total
	RM'000	RM'000	RM'000
Secured - Malaysian Ringgit	5,194	222	5,416
Secured - US Dollar	32,199	0	32,199
Unsecured - Malaysian Ringgit	3,890	0	3,890
Unsecured - US Dollar	15,469	0	15,469
Total	56,752	222	56,974

## B8. DISCLOSURE OF REALISED AND UNREALISED PROFITS / (LOSSSES)

	As at	As at
	31-Oct-16	31-Oct-16
Total retained profits:	RM'000	RM'000
- Realised	180,516	163,961
- Unrealised	(5,499)	(5,955)
<ul> <li>Consolidation adjustments</li> </ul>	(19,570)	(20,229)
At end of reporting period	155,447	137,777

## **B9.** MATERIAL LITIGATION

There are no material litigation, pending or threatening, by or against the Company and its subsidiaries (as plaintiff or defendant) since the last financial year ended 31 October 2016.

## B10. DIVIDEND

The Directors have declared a first interim single-tier dividend of 2 sen per ordinary share in respect of the financial year ending 31 October 2017, payable on 21 July 2017 to depositors registered in the Records of Depositors of business on 4 July 2017.

## **B11. EARNINGS PER SHARE**

## Basic earnings per share

The basic earnings per share are calculated by dividing the profit attributable to Owners of the Company by the weighted average number of ordinary shares in issue (excluding treasury shares) during the financial period under review.

		Current	Financial
		quarter	period-to-date
Profit attributable to			
Owners of the Company	(RM'000)	17,670	17,670
Weighted average number of shares	('000 shares)	213,478	213,478
Basic earnings per share	(sen)	8.28	8.28

## Diluted earnings per share

The diluted earnings per share are calculated by dividing the profit attributable to Owners of the Company by the weighted average number of ordinary shares in issue (excluding treasury shares) that would have been issued upon full conversion of Warrants 2015/2020.

		Current quarter	Financial quarter-to-date
Profit attributable to Owners of the Company	(RM'000)	17,670	17,670
Weighted average number of shares Effect of dilution from Warrants 2015/2020	('000 shares) ('000 shares)	213,478 22,384	213,478 22,384
Adjusted weighted average number of shares	('000 shares)	235,862	235,862
Diluted earnings per share	(sen)	7.49	7.49

## **B12. AUDIT QUALIFICATION REPORT**

The preceding financial statements for the year ended 31 October 2016 were reported on without any qualification.

## **B13. OTHER DISCLOSURES**

Items which have been included in the Condensed Consolidated Statement of Profit or Loss for the current quarter and financial year were below: -

	Current	Financial
	quarter	quarter-to-date
	RM'000	RM'000
(a) Interest income	183	183
(b) Other income including investment income	546	546
(c) Interest expense	(286)	(286)
(d) Depreciation and amortization	(2,057)	(2,057)
(e) Provision for and write off of receivables	nil	nil
(f) Provision for and write off of inventories	nil	nil
(g) Gain/(loss) on disposal of unquoted investments / properties	38	38
(h) Impairment of assets	nil	nil
(i) Foreign exchange gain/(loss)	93	93
(j) Gain/(loss) on derivatives	nil	nil
(k) Exceptional items	nil	nil

For and on behalf of the Board

Poh Huat Resources Holdings Berhad

## **CHUA SYER CIN**

Independent Non-Executive Director Chairman Audit Committee

22 March 2017

Muar, Johor Darul Takzim.