Quarterly Report on unaudited consolidated results for the second financial quarter ended 30 June 2024

Notes to the Interim Financial Report

1. Basis of preparation

The unaudited consolidated interim financial statements (Condensed Report) have been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134: Interim Financial Reporting issued by the Malaysian Accounting Standard Board ("MASB") and Paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad. The Condensed Report should be read in conjunction with the audited financial statements of the Group for the year ended 31 December 2023.

2. Significant Accounting Policies

2.1 Amendments to MFRSs adopted

The accounting policies adopted are consistent with those of the previous financial year, except in the current financial year, the Group adopted amendments to MFRS as follows:

Amendments to MFRSs effective for annual periods beginning on or after 1 January 2024

- Amendments to MFRS 16 Leases Lease Liability in a Sale and Leaseback
- Amendments to MFRS 101 Presentation of Financial Statements Classification of Liabilities as Current or Non-current and Non-current Liabilities with Covenants
- Amendments to MFRS 107 Statement of Cash Flows and MFRS 7 Financial Instruments: Disclosures Supplier Finance Arrangements

The adoption of these amendments to MFRS did not result in significant changes in the accounting policies of the Group and have no significant effect on the financial performance or position of the Group.

2.2 Amendments to MFRSs not yet effective

The following are amendments to the MFRSs that have been issued by the MASB up to the date of the issuance of this Condensed Report, but have not been adopted by the Group:

Amendments to MFRSs effective for annual periods beginning on or after 1 January 2025

• Amendments to MFRS 121 The Effects of Changes in Foreign Exchange Rates – Lack of Exchangeability

Amendments to MFRSs effective for annual periods beginning on or after 1 January 2026

 Amendments to MFRS 9 and MFRS 7 Amendments to the Classification and Measurement of Financial Instruments

Amendments to MFRSs effective for annual periods beginning on or after 1 January 2027

- MFRS 18 Presentation and Disclosure in Financial Statements
- MFRS 19 Subsidiaries without Public Accountability: Disclosures

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2. Significant Accounting Policies (Continued)

2.2 Amendments to MFRSs not yet effective (Continued)

Amendments to MFRSs effective for annual periods beginning on or after a date yet to be confirmed

 Amendments to MFRS 10 Consolidated Financial Statements and MFRS 128 Investment in Associates and Joint Ventures – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The directors anticipate that the above-mentioned amendments will be adopted by the Group when they become effective.

The initial application of amendments to MFRSs is not expected to have any significant impact on the financial statements of the Group.

3. Audit qualification

The auditor's report on the financial statements of the Group and the Company for the year ended 31 December 2023 was not subject to any qualification.

4. Seasonal or cyclical factors

Generally, sales of our products are enhanced during festive seasons celebrated in Malaysia.

5. Unusual items

Other than those stated in the notes, there were no other items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidence.

6. Changes in estimates

There were no changes in estimates for the financial period under review.

7. Issuance or repayment of debts and equity securities

There were no other issuance and repayment of debt and equity securities, share buybacks, share cancellations, shares held as treasury shares and resale of treasury shares for the current financial year to date.

8. Dividend paid

There were no dividends paid in the current quarter under review.

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9. Segment reporting

The Group has three reportable segments, as described below, which are the Group's strategic business units.

- (i) Investment holdings includes the holding of investment in subsidiaries
- (ii) Trading and service includes trading of electrical products and providing general repair and rework services
- (iii) Manufacturing includes manufacturing and distribution of electrical products

| | Investmen | t holding | Trading & | & service | Manufa | cturing | Elimin | ation | Tot | al |
|---------------------------|-----------|-----------|-----------|-----------|--------|---------|----------|----------|---------|---------|
| (Period ended 30.06) | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 |
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| Turnover | | | | | | | | | | |
| External | | | | | | | | | | |
| Local | - | - | 140,271 | 154,515 | 5,826 | 5,519 | - | - | 146,097 | 160,034 |
| Overseas | - | - | 103,713 | 100,552 | 4,382 | 2,332 | - | - | 108,095 | 102,884 |
| Internal | 3,485 | 3,383 | 13,456 | 8,825 | 52,972 | 50,203 | (69,913) | (62,411) | - | |
| Total revenue | 3,485 | 3,383 | 257,440 | 263,892 | 63,180 | 58,054 | (69,913) | (62,411) | 254,192 | 262,918 |
| | | | | | | | | | | |
| Segment results | (2,666) | (2,434) | 4,503 | 4,416 | 1,677 | 330 | 618 | 1,940 | 4,132 | 4,252 |
| Finance cost | | | | | | | | | (2,213) | (2,080) |
| Interest income | | | | | | | | | 396 | 275 |
| Other income | | | | | | | | <u>_</u> | 635 | 609 |
| Profit before tax | | | | | | | | | 2,950 | 3,056 |
| Tax expense | | | | | | | | <u>_</u> | (769) | (791) |
| Net Profit for the period | od | | | | | | | | 2,181 | 2,265 |

10. Valuation of property, plant and equipment

The valuations of land and buildings have been brought forward, without amendment from the previous annual financial statements.

11. Material events during the financial period

There was no significant event during the current quarter ended 30 June 2024.

12. Material subsequent events

As at the date of issue of this quarterly report, there were no material events subsequent to the end of this period reported on that have not been reflected in the financial statement for the said period.

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13. Changes in the composition of the group

There were no changes in the composition of the Group during the current quarter.

14. Contingent liabilities

There were no material changes in contingent liabilities or contingent assets since the last annual reporting date.

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ADDITIONAL INFORMATION REQUIRED BY THE BURSA MALAYSIA SECURTIES BERHAD LISTING REQUIREMENTS

1. Review of Performance

Comparison results of current quarter and previous corresponding quarter

The Group recorded revenue of RM136.58 million for the current quarter under review representing a decrease of 5.4% over revenue of RM144.37 million of previous corresponding quarter.

The Group recorded profit before tax of RM1.68 million for the current quarter under review representing a decrease of 27.1% over profit before tax of RM2.31 million of previous corresponding quarter.

Comparison results of current period and previous corresponding period

The Group recorded revenue of RM254.19 million for the current period under review representing a decrease of 3.3% over revenue of RM262.92 million of previous corresponding period. The decline reflects a challenging environment across key segments. Despite the drop in revenue, the Group managed to maintain profitability, recorded profit before tax of RM2.95 million, which represents a slight decrease of 3.5% compared to RM3.06 million reported in previous corresponding period.

The performance of the business segments for the current period is described as below:

1) Investment Holdings Division

The Investment Holdings Division recorded a slight increase in revenue primarily due to higher management fees collected from subsidiaries. Despite, higher operating cost had resulted the division recorded higher segmental loss for the current period. The increased expenses likely reflect higher costs associated with managing the group's investments.

2) Trading and Service Division

Revenue in Trading and Service Division declined by 2.4% compared to previous corresponding period. This decrease can be attributed to weak local market conditions, where rising cost of living have eroded purchasing power of consumers. Despite this revenue contraction, the division managed to slightly improve its gross profit margin, which contributed 2.0% improvement in the division's profit. This indicates that the division managed to cope with the challenges through operational efficiency and strategic pricing.

3) Manufacturing Division

Revenue in Manufacturing Division increased by 8.8% as compared to previous corresponding period, which were mainly driven by a combination of higher internal sales and a strong performance in overseas market. Additionally, the division benefited from a rightsizing exercise that was completed in the second half of 2023. As a result, the division's profit surged by 408%, reflecting the combined impact of improved sales and profitability from a leaner cost structure.

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1. Review of Performance (Continued)

Financial review for current quarter and financial year to date

| | | | | 0 1 1 7 1 1 | | | | | |
|---|---------|-------------------|-------------|-------------|---------|-------------------|---------|-------|--|
| | | Individual Period | | | | Cumulative Period | | | |
| | 30 J | une | Vani | | 30 J | une | Vanie | | |
| | 2024 | 2023 | v aria | Variance | | 2023 | V aria | iance | |
| | RM'000 | RM'000 | 00 RM'000 % | | RM'000 | RM'000 | RM'000 | % | |
| Revenue | 136,575 | 144,373 | (7,798) | -5.4% | 254,192 | 262,918 | (8,726) | -3.3% | |
| Profit before interest and tax | 2,691 | 3,275 | (584) | -17.8% | 4,766 | 4,861 | (95) | -2.0% | |
| Profit before tax | 1,682 | 2,308 | (626) | -27.1% | 2,950 | 3,056 | (106) | -3.5% | |
| Profit after tax | 1,234 | 1,849 | (615) | -33.3% | 2,181 | 2,265 | (84) | -3.7% | |
| Profit attributable to Equity Holders of the Parent | 1,253 | 1,861 | (608) | -32.7% | 2,274 | 2,299 | (25) | -1.1% | |

Financial review for current quarter compared with immediate preceding quarter

| | C | Immediate | | | |
|---|----------------------------|-------------------|--------|-------|--|
| | Current Quarter | Preceding Quarter | Varia | | |
| | 30 June 2024 31 March 2024 | | v aria | nce | |
| | RM'000 | RM'000 | RM'000 | % | |
| Revenue | 136,575 | 117,618 | 18,957 | 16.1% | |
| Profit before interest and tax | 2,691 | 2,075 | 615 | 29.6% | |
| Profit before tax | 1,682 | 1,268 | 414 | 32.6% | |
| Profit after tax | 1,234 | 947 | 287 | 30.3% | |
| Profit attributable to Equity Holders of the Parent | 1,253 | 1,021 | 232 | 22.7% | |

2. Variation of results against immediate preceding quarter

The Group recorded revenue of RM136.58 million for the current quarter under review, representing an increase of 16.1% as compared to RM117.62 million in the immediate preceding quarter, contributed by improved product mix and channel mix. As a result, the Group recorded higher profit before tax of RM1.68 million as compared to the preceding quarter's profit before tax of RM1.27 million.

3. Commentary on prospect

Despite encouraging economic indicators, the landscape remains challenging due to persistent inflation, geopolitical tensions, potential rationalisation of petrol subsidy, and intense competition from both local and international brands continue to pose significant challenges.

In response, the Group remains steadfast in its commitment to the strategic plan established at the beginning of the year. This strategy focuses on addressing market needs, optimising operations, and enhancing operational efficiency. The Group's primary objective is to maintain its market position and further improve profitability in a competitive environment.

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4. Profit forecast

Not applicable as no profit forecast was published.

5. Tax expense

| | <u>Individu</u> | al period | Cumulative period | | |
|------------------------|-----------------|-----------|-------------------|----------|--|
| | 30.06.24 | 30.06.23 | 30.06.24 | 30.06.23 | |
| | RM'000 | RM'000 | RM'000 | RM'000 | |
| - Current tax expense | 448 | 1,726 | 769 | 2,041 | |
| - Deferred tax expense | - | (1,267) | - | (1,250) | |
| Total expense | 448 | 459 | 769 | 791 | |

The group's effective tax rate for the financial period ended 30 June 2024 is 26.0%.

6. Status of corporate proposals

There were no corporate proposals during the current quarter.

7. Borrowings and debt securities

(a) Bank Borrowings (current and repayable within 1 year)

Details of the Group's bank borrowings as at the end of this reporting period: -

| 1 | Foreign | 1 01 | Foreign | |
|------------------------------------|-------------|----------|--------------|----------|
| | Currency | 30.06.24 | Currency | 31.12.23 |
| | '000 | RM'000 | ' 000 | RM'000 |
| Bank Overdrafts | | | | |
| Secured | | - | | 493 |
| Unsecured | | - | | 471 |
| Banker Acceptances | | | | |
| Unsecured – denominated in Ringgit | | | | |
| Malaysia | | 56,022 | | 32,490 |
| Unsecured – foreign currency | | - | CNY5,169 | 3,404 |
| Revolving Credit | | | | |
| Denominated in Ringgit Malaysia | | 2,500 | | 2,500 |
| Total | | 58,522 | | 39,358 |

Secured bank borrowings are secured by fixed charges over the long-term leasehold or freehold land and building of certain subsidiary companies and are guaranteed by the Company. Unsecured bank overdraft and bankers' acceptances are guaranteed by the Company.

The bank overdrafts bear interest at rates 0% (2023 - 7.22% to 8.14%) per annum. The banker acceptances bear interest at rates ranging from 3.65% to 5.23% (2023 - 3.60% to 5.40%) per annum.

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7. Borrowings and debt securities (Continued)

(b) Term Loans

Details of the Group's term loans as at the end of this reporting period :-

| 1 | Foreign | 01 | Foreign | |
|----------------------------------|-------------|----------|-------------|----------|
| | Currency | 30.06.24 | Currency | 31.12.23 |
| | '000 | RM'000 | '000 | RM'000 |
| Current Term Loans | | | | |
| Secured – Denominated in Ringgit | | | | |
| Malaysia | | 1,532 | | 1,616 |
| Secured – Denominated in foreign | | | | |
| currency | SGD236 | 819 | SGD204 | 709 |
| Total | | 2,351 | | 2,325 |
| | _ | | _ | _ |
| Non-Current Term Loans | | | | |
| Secured – Denominated in Ringgit | | | | |
| Malaysia | | 5,560 | | 6,299 |
| Secured – Denominated in foreign | | | | |
| currency | SGD2,021 | 7,022 | SGD2,153 | 7,498 |
| Total | _ | 12,582 | | 13,797 |
| Grand Total | <u>-</u> | 14,933 | | 16,122 |

Term loans repayment schedule:

| | Total | Under 1 year | 1-2 year | 2-5 year | Over 5 year |
|---------|--------|--------------|----------|----------|-------------|
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| Secured | 14,933 | 2,351 | 1,836 | 4,790 | 5,956 |
| Total | 14,933 | 2,351 | 1,836 | 4,790 | 5,956 |

The term loans are secured by:-

- i) fixed charges over the respective subsidiary's long term leasehold or freehold land and building, and
- ii) corporate guarantee from the Company.

The term loans bear interest at 4.57% to 5.52% (2023 - 4.57% to 5.47%) per annum.

(c) Hire purchase liabilities

Details of the Group's hire purchase liabilities as at the end of this reporting period:-

| | 30.06.24 | 31.12.23 |
|-----------------------------|----------|----------|
| | RM'000 | RM'000 |
| Hire Purchase Creditors | 1,702 | 2,218 |
| Less: Interest in suspense | 184 | 242 |
| Balance | 1,518 | 1,976 |
| | | |
| Repayable within one year | 656 | 946 |
| Repayable one to five years | 862 | 1,030 |
| Balance | 1,518 | 1,976 |
| | | |

The finance lease liabilities bear interest at rates ranging from 2.20% to 4.60% (2023 - 2.20% to 4.60%) per annum.

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8. Material Litigation

There was no impending material litigation as at 21 August 2024, being the date not earlier than 7 days from the date of this announcement.

9. Dividend

An interim tax exempt dividend of 10 sen per share in respect of the financial year ending 31 December 2024 was announced on 31 July 2024 and payable on 13 September 2024 to the shareholders whose names appear in the Record of Depositors on the entitlement date of 14 August 2024.

10. Earnings per share

| 3 1 | <u>Individual Period</u> Preceding year | | Cumulative Period | |
|---|--|-----------------------|-------------------|-----------|
| | | Current corresponding | | Three |
| | Quarter | quarter | Months to | Months to |
| | 30.06.24 | 30.06.23 | 30.06.24 | 30.06.23 |
| Net profit attributable to ordinary equity holders of the parent (RM'000) | 1,253 | 1,861 | 2,274 | 2,299 |
| Weighted average number of ordinary shares ('000) | 42,039 | 42,039 | 42,039 | 42,039 |
| Basic earnings per share (sen) | 2.98 | 4.43 | 5.41 | 5.47 |

Basic earnings per share of the Group is calculated by dividing net profit for the period attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares in issue during the financial period.

11. Profit for the period is arrived at after charging/(crediting):-

| | <u>Indiv</u> | Individual Period | | <u>e Period</u> |
|--------------------------------|--------------|-------------------|-----------|-----------------|
| | | Preceding year | | |
| | Current | corresponding | Three | Three |
| | Quarter | quarter | Months to | Months to |
| | 30.06.24 | 30.06.23 | 30.06.24 | 30.06.23 |
| (RM'000) | | | | |
| Depreciation & Amortisation | 1,640 | 1,593 | 3,237 | 3,821 |
| Net gain on disposal of assets | - | (96) | (15) | (106) |
| Foreign exchange loss | 354 | 351 | 523 | 1,013 |