Quarterly Report on unaudited consolidated results for the third financial quarter ended 30 September 2022

Notes to the Interim Financial Report

1. Basis of preparation

The unaudited consolidated interim financial statements (Condensed Report) have been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134: Interim Financial Reporting issued by the Malaysian Accounting Standard Board ("MASB") and Paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad. The Condensed Report should be read in conjunction with the audited financial statements of the Group for the year ended 31 December 2021.

2. Significant Accounting Policies

The following are accounting standards, amendments and interpretations of the MFRSs that have been issued by MASB but have not been adopted by the Group.

MFRSs, Amendments to MFRSs and Interpretations effective for annual periods beginning on or after 1 January 2022

- Amendments to MFRS 3 Business Combinations Reference to the Conceptual Framework
- Amendments to MFRS 116 Property, Plant and Equipment Proceeds before Intended Use
- Amendments to MFRS 137 Provisions, Contingent Liabilities and Contingent Assets Onerous Contracts—Cost of Fulfilling a Contract
- Annual Improvements to MFRS Standards 2018–2020

MFRSs, Amendments to MFRSs and Interpretations effective for annual periods beginning on or after 1 January 2023

- Amendments to MFRS 101 Presentation of Financial Statements Classification of Liabilities as Current or Non-current
- Amendments to MFRS 101 Presentation of Financial Statements Disclosure of Accounting Policies
- Amendments to MFRS 108 Accounting Policies, Changes in Accounting Estimates and Errors Definition of Accounting Estimates
- Amendments to MFRS 112 Income Taxes Deferred Tax related to Assets and Liabilities arising from a Single Transaction

MFRSs, Amendments to MFRSs and Interpretations effective for annual periods beginning on or after 1 January 2024

• Amendments to MFRS 16 Leases – Lease Liability in a Sale and Leaseback

MFRSs, Amendments to MFRSs and Interpretations effective date yet to be confirmed

• Amendments to MFRS 10 Consolidated Financial Statements and MFRS 128 Investment in Associates and Joint Ventures – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

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2. Significant Accounting Policies (Continued)

The directors anticipate that the above-mentioned accounting standards, amendments and interpretations will be adopted by the Group and the Company when they become effective.

MFRS 17 Insurance Contracts and Amendments to MFRS 17 Insurance Contracts, and Amendment to MFRS 17 Insurance Contracts – Initial Application of MFRS 17 and MFRS 9 Financial Instruments – Comparative Information are not expected to be applicable to the Group and the Company.

3. Audit qualification

The auditor's report on the financial statements of the Group and the Company for the year ended 31 December 2021 was not subject to any qualification.

4. Seasonal or cyclical factors

Generally, sales of our products are enhanced during festive seasons celebrated in Malaysia.

5. Unusual items

Other than those stated in the notes, there were no other items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidence.

6. Changes in estimates

There were no changes in estimates for the financial period under review.

7. Issuance or repayment of debts and equity securities

There were no other issuance and repayment of debt and equity securities, share buybacks, share cancellations, shares held as treasury shares and resale of treasury shares for the current financial year to date.

8. Dividend paid

There were no dividends paid in the current quarter.

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9. Segment reporting

The Group has three reportable segments, as described below, which are the Group's strategic business units.

- (i) Investment holdings includes the holding of investment in subsidiaries
- (ii) Trading and service includes trading of electrical products and providing general repair and rework services
- (iii) Manufacturing includes manufacturing and distribution of electrical products

	Investment holding		Trading	& service	Manufa	acturing	Elimi	nation	Tot	al
(Period ended 30.09)	2022 RM'000	2021 RM'000	2022 RM'000	2021 RM'000	2022 RM'000	2021 RM'000	2022 RM'000	2021 RM'000	2022 RM'000	2021 RM'000
Turnover										
External										
Local	-	-	271,476	263,209	12,520	8,706	-	-	283,996	271,915
Overseas	-	-	161,190	158,457	6,340	5,665	-	-	167,530	164,122
Internal	10,745	7,897	7,811	18,854	94,553	84,864	(113,109)	(111,615)	-	-
Total revenue	10,745	7,897	440,477	440,520	113,413	99,235	(113,109)	(111,615)	451,526	436,037
Segment results Finance cost	1,681	(2,091)	21,344	28,425	2,661	3,124	(11,875)	(2,141)	13,811 (2,747)	27,317 (2,472)
Interest income									100	205
Other income									6,755	-
Profit before tax									17,919	25,050
Tax expense									(3,111)	(6,231)
Net Profit for the period	od								14,808	18,819

10. Valuation of property, plant and equipment

The valuations of land and buildings have been brought forward, without amendment from the previous annual financial statements.

11. Material subsequent events

As at the date of issue of this quarterly report, there were no material events subsequent to the end of this period reported on that have not been reflected in the financial statement for the said period.

12. Changes in the composition of the group

There were no changes in the composition of the Group during the current quarter.

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13. Contingent liabilities

As at 30.09.2022, the company has given corporate guarantee for banking facilities obtained by subsidiaries to meet the liabilities and financial obligations of its subsidiaries amounting to RM202.14 million. The contingent liabilities of its subsidiaries pertaining to utilise trade line facilities amounted to RM6.16 million.

14. Key management personnel compensation

Total compensation to Directors of the Company and other members of key management during the period under review are as follows:

	30/09/22	30/09/21	
	RM'000	RM'000	
Directors of the Company	1,372	2,039	
Other key management personnel	5,271	5,544	

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ADDITIONAL INFORMATION REQUIRED BY THE BURSA MALAYSIA SECURTIES BERHAD LISTING REQUIREMENTS

1. Review of Performance

Comparison results of current quarter and previous corresponding quarter

The Group recorded revenue of RM148.62 million for the current quarter under review representing an increase of 2.1% over revenue of RM145.56 million of previous corresponding quarter.

The Group recorded profit before tax of RM4.05 million for the current quarter under review representing a decrease of 49.8% over profit before tax of RM8.07 million of previous corresponding quarter.

The performance of the business segments for the current period is described as below:

1) Investment Holdings Division

The Investment Holdings Division recorded higher revenue as compared to previous corresponding quarter due to higher management fees and dividends received from subsidiaries. Together with lower operating expenses, the division recorded gain before tax if compared with loss before tax in the previous corresponding quarter.

2) Trading and Service Division

The revenue in Trading and Service Division nearly unchanged as compared to previous corresponding quarter. Local sales improved marginally and the increase in overseas sales was mainly contributed by higher foreign currency rates.

However, the division's results decreased by 24.9% as compared to previous corresponding quarter due to declining gross margin amidst challenging market condition.

3) Manufacturing Division

The revenue in Manufacturing Division has increased by 14.3% as compared to previous corresponding quarter which is mainly due to the increase in local sales and higher contribution from re-export business.

However, the division's results declined by 14.8% as compared to the previous corresponding quarter. This is mainly attributed to the declining gross margin as a result of hike in material and freight cost. The Company continues to focus on improving efficiency and productivity.

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1. Review of Performance (Continued)

Financial review for current quarter and financial year to date

	Individual Period				Cumulative Period			
	30 Sept	tember	Variance		30 September		Variance	
	2022	2021			2022 2021			
	RM'000	RM'000	RM'000	RM'000 %		RM'000	RM'000	%
Revenue	148,616	145,556	3,060	2.1%	451,526	436,037	15,489	3.6%
Profit before interest and tax	5,057	8,792	(3,735)	-42.5%	20,566	27,317	(6,751)	-24.7%
Profit before tax	4,052	8,068	(4,016)	-49.8%	17,919	25,050	(7,131)	-28.5%
Profit after tax	3,475	6,197	(2,722)	-43.9%	14,808	18,819	(4,011)	-21.3%
Profit attributable to Equity Holders of the Parent	3,514	6,260	(2,746)	-43.9%	15,016	19,058	(4,042)	-21.2%

Financial review for current quarter compared with immediate preceding quarter

	C	Immediate		
	Current Quarter	Preceding	Varia	
	30 September 2022	30 June 2022	v aria	ınce
	RM'000	RM'000	RM'000	%
Revenue	148,616	166,715	(18,099)	-10.9%
Profit before interest and tax	5,057	11,694	(6,637)	-56.8%
Profit before tax	4,052	10,717	(6,665)	-62.2%
Profit after tax	3,475	9,167	(5,692)	-62.1%
Profit attributable to Equity Holders of the Parent	3,514	9,244	(5,730)	-62.0%

2. Variation of results against immediate preceding quarter

The Group recorded revenue of RM148.62 million for the current quarter under review, representing a decrease of 10.9% as compared to RM166.72 million in the immediate preceding quarter. Meanwhile, the Group recorded profit before tax of RM4.05 million, representing a decrease of 62.2% as compared to the preceding quarter's profit before tax of RM10.72 million, mainly due to gain on disposal of property in the preceding quarter.

3. Commentary on prospect

Given the uncertainties in both macro and micro economy that is triggered by geopolitical concerns, inflation and rate hikes, the Group is actively managing on the supply chain and material cost challenges, therefore will continue to embark on cost optimisation exercises as well as improving operational efficiency and expanding its regional business.

The Group is also addressing challenges faced during the second half of the year both internally and externally, and will continue to invest, in some cases intensify resources in people development, process methodology, data and analytics. Enhanced branding strategies of Khind, Mistral and Mayer will be formalised and executed in this year.

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4. Profit forecast

Not applicable as no profit forecast was published.

5. Tax expense

	<u>Individ</u>	ual period	Cumulative period		
	30/09/22	30/09/21	30/09/22	30/09/21	
	RM'000	RM'000	RM'000	RM'000	
- Current tax expense	590	1,538	2,903	7,090	
- Deferred tax expense	(13)	333	208	(859)	
Total	577	1,871	3,111	6,231	

The group's effective tax rate for the period ended 30 September 2022 is 17.4%.

6. Status of corporate proposals

On 6 July 2022, Hong Leong Investment Bank ("HLIB") announced on behalf of the Board of Directors that the Company proposes to undertake a private placement of up to 10% of the total number of issued shares of the Company to be undertaken in accordance with the general mandate pursuant to Sections 75 and 76 of the Companies Act 2016 which was renewed and obtained from the shareholders of the Company at its 26th Annual General Meeting convened on 27 May 2022.

On 7 July 2022, HLIB announced on behalf of the Board that the additional listing application in relation to the Proposed Private Placement has been submitted to Bursa Securities.

On 14 July 2022, HLIB announced on behalf of the Board that Bursa Securities had, vide its letter dated 13 July 2022, approved the listing and quotation of up to 4,000,000 Placement Shares to be issued pursuant to the Proposed Private Placement.

On 16 August 2022, HLIB announced on behalf of the Board that the issue price for the first tranche of the Private Placement has been fixed at RM2.63 per Placement Share representing a discount of approximately 9.96% to the 5-day volume weighted average market price of Khind Shares up to and including 15 August 2022 of RM2.9211 per Khind Share.

On 25 August 2022, the first tranche of the Private Placement has been completed following the listing and quotation of 1,980,000 Placement Shares on the Main Market of Bursa Securities, raising total gross proceeds of RM5,207,400.

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7. Status of utilisation of proceeds raised from the Private Placement

The status of utilisation of proceeds gross proceeds arising from the Private Placement amounting to RM5,207,400 and its utilisation is disclosed in the following manner as at 30 September 2022:

Details	Total	Gross	Actual	Unutilised	Intended
	Proposed	Proceeds	utilisation	Proceeds	timeframe
	Utilisation	(1st Tranche)	(1st Tranche)	(1st Tranche)	for
	RM'000	RM'000	RM'000	RM'000	utilisation
Working capital	9,780	5,188		5,188	Within 12
working capital	9,700	3,100	-	3,100	months
Estimated expenses for the Proposed	300	19	(19)		Within 6
Private Placement	300	19	(19)	-	months
Total gross proceeds	10,080	5,207	(19)	5,188	

8. Borrowings and debt securities

(a) Bank Borrowings (current and repayable within 1 year)

Details of the Group's bank borrowings as at the end of this reporting period: -

1	Foreign	1 01	Foreign	
	Currency	30/09/22	Currency	31/12/21
	' 000'	RM'000	'000	RM'000
Bank Overdrafts				
Secured		300		-
Unsecured		988		912
Banker Acceptances				
Unsecured - denominated in Ringgit				
Malaysia		79,777		58,640
Unsecured – denominated in foreign				
currency	SGD21	68	-	-
Revolving Credit				
Denominated in Ringgit Malaysia		4,704		2,500
Denominated in foreign currency	SGD300	971	SGD500	1,545
Total		86,808	_	63,597

Secured bank borrowings are secured by fixed charges over the long term leasehold or freehold land and building of certain subsidiary company and are guaranteed by the Company. Unsecured bank overdraft and bankers' acceptances are guaranteed by the Company.

The bank overdrafts bear interest at rates 5.97% to 7.64% (2021 - 6.35% to 6.89%) per annum. The banker acceptances bear interest at rates ranging from 1.33% to 5.45% (2021 - 1.32% to 3.56%) per annum.

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8. Borrowings and debt securities (Continued)

(b) Term Loans

Details of the Group's term loans as at the end of this reporting period :-

-	Foreign	. 01	Foreign	
	Currency	30/09/22	Currency	31/12/21
	' 000	RM'000	' 000	RM'000
Current Term Loans				
Secured – Denominated in Ringgit				
Malaysia		1,838		1,896
Secured – Denominated in foreign		•		ŕ
currency	SGD232	753	SGD237	733
Total		2,591		2,629
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Non-Current Term Loans				
Secured – Denominated in Ringgit				
Malaysia		12,378		12,731
Secured – Denominated in foreign		,		,
currency	SGD2,396	7,753	SGD2,586	7,941
Total	ŕ	20,131		20,672
Grand Total		22,722		23,301

Term loans repayment schedule:

	Total RM'000	Under 1 year RM'000	1-2 year RM'000	2-5 year RM'000	Over 5 year RM'000
Secured	22,722	2,591	2,643	6,836	10,652
Total	22,722	2,591	2,643	6,836	10,652

The term loans are secured by:-

- i) fixed charges over the respective subsidiary's long term leasehold or freehold land and building, and
- ii) corporate guarantee from the Company.

The term loans bear interest at 1.61% to 4.58% (2021 - 1.47% to 5.02%) per annum.

(c) Hire purchase liabilities

Details of the Group's hire purchase liabilities as at the end of this reporting period:-

	30/09/22	31/12/21
	RM'000	RM'000
Hire Purchase Creditors	2,992	3,5 07
Less: Interest in suspense	229	312
Balance	2,763	3,195
Repayable within one year	1,384	1,384
Repayable one to five years	1,379	1,811
Balance	2,763	3,195

The finance lease liabilities bear interest at rates ranging from 2.20% to 4.60% (2021 - 1.95% to 4.60%) per annum.

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9. Material Litigation

There was no impending material litigation as at 14 November 2022, being the date not earlier than 7 days from the date of this announcement.

10. Dividend

The Board of Directors does not recommend any interim dividend for the current financial year to date.

11. Earnings per share

8 1	Individual Period		Cumulative Period	
		Preceding year		
	Current	corresponding	Nine	Nine
	Quarter	quarter	Months to	Months to
	30.09.22	30.09.21	30.09.22	30.09.21
Net profit attributable to ordinary equity				
holders of the parent (RM'000)	3,514	6,260	15,016	19,058
Weighted average number of				
ordinary shares ('000)	40,984	40,059	40,371	40,059
Basic earnings per share (sen)	8.57	15.63	37.20	47.57

Basic earnings per share of the Group is calculated by dividing net profit for the period attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares in issue during the financial period.

12. Profit for the period is arrived at after charging/(crediting):-

	<u>Indiv</u>	idual Period	Cumulative Period	
	Current	Current Preceding year		
	Quarter	corresponding	Nine	Nine
		quarter	Months to	Months to
	30.09.22	30.09.21	30.09.22	30.09.21
(RM'000)				
Depreciation & Amortisation	1,939	1,838	5,759	5,459
Net gain on disposal of property,	(149)	(666)	(7,303)	(760)
plant and equipment				
Foreign exchange (gain)/loss	48	342	(47)	498