Quarterly Report on unaudited consolidated results for the third financial quarter ended 30 September 2021

Notes to the Interim Financial Report

1. Basis of preparation

The unaudited consolidated interim financial statements (Condensed Report) have been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134: Interim Financial Reporting issued by the Malaysian Accounting Standard Board ("MASB") and Paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad. The Condensed Report should be read in conjunction with the audited financial statements of the Group for the year ended 31 December 2020.

2. Significant Accounting Policies

The following are accounting standards, amendments and interpretations of the MFRSs that have been issued by MASB but have not been adopted by the Group.

MFRSs, Amendments to MFRSs and Interpretations effective for annual periods beginning on or after 1 June 2020

• Amendment to MFRS 16 Leases – Covid-19-Related Rent Concessions

MFRSs, Amendments to MFRSs and Interpretations effective for annual periods beginning on or after 1 January 2021

• Amendments to MFRS 9 Financial Instruments, MFRS 139 Financial Instruments: Recognition and Measurement, MFRS 7 Financial Instruments: Disclosure, MFRS 4 Insurance Contracts and MFRS 16 Leases – Interest Rate Benchmark Reform Phase 2

MFRSs, Amendments to MFRSs and Interpretations effective for annual periods beginning on or after 1 April 2021

• Amendment to MFRS 16 Leases – Covid-19-Related Rent Concessions beyond 30 June 2021

MFRSs, Amendments to MFRSs and Interpretations effective for annual periods beginning on or after 1 January 2022

- Amendments to MFRS 3 Business Combinations Reference to the Conceptual Framework
- Amendments to MFRS 137 Provisions, Contingent Liabilities and Contingent Assets Onerous Contracts—Cost of Fulfilling a Contract
- Annual Improvements to MFRS Standards 2018–2020

MFRSs, Amendments to MFRSs and Interpretations effective for annual periods beginning on or after 1 January 2023

- Amendments to MFRS 101 Presentation of Financial Statements Classification of Liabilities as Current or Non-current
- Amendments to MFRS 101 Presentation of Financial Statements Disclosure of Accounting Policies
- Amendments to MFRS 108 Accounting Policies, Changes in Accounting Estimates and Errors Definition of Accounting Estimates
- Amendments to MFRS 112 Income Taxes Deferred Tax related to Assets and Liabilities arising from a Single Transaction

MFRSs, Amendments to MFRSs and Interpretations effective date yet to be confirmed

• Amendments to MFRS 10 Consolidated Financial Statements and MFRS 128 Investment in Associates and Joint Ventures – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

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2. Significant Accounting Policies (Continued)

The directors anticipate that the above-mentioned accounting standards, amendments and interpretations will be adopted by the Group and the Company when they become effective.

MFRS 17 *Insurance Contracts* and Amendments to MFRS 17 *Insurance Contracts* have not been taken into consideration because they are not applicable to the Group and the Company.

3. Audit qualification

The auditor's report on the financial statements of the Group and the Company for the year ended 31 December 2020 was not subject to any qualification.

4. Seasonal or cyclical factors

Generally, sales of our products are enhanced during festive seasons celebrated in Malaysia.

5. Unusual items

Other than those stated in the notes, there were no other items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidence.

6. Changes in estimates

There were no changes in estimates for the financial period under review.

7. Issuance or repayment of debts and equity securities

There were no other issuance and repayment of debt and equity securities, share buybacks, share cancellations, shares held as treasury shares and resale of treasury shares for the current financial year to date.

8. Dividend paid

There were no dividends paid in the current quarter.

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9. Segment reporting

The Group has three reportable segments, as described below, which are the Group's strategic business units.

- (i) Investment holdings includes the holding of investment in subsidiaries
- (ii) Trading and service includes trading of electrical products and providing general repair and rework services
- (iii) Manufacturing includes manufacturing and distribution of electrical products

	Inves hold	tment	Trading &	& service	Manufa	cturing	Elimir	nation	Tot	al
(Period ended 30.9)	2021 RM'000	2020 RM'000								
Turnover										
External										
Local	-	-	263,209	188,010	8,706	6,771	-	-	271,915	194,781
Overseas	-	-	158,457	141,704	5,665	4,301	-	-	164,122	146,005
Internal	7,897	7,170	18,854	10,548	84,864	65,405	(111,615)	(83,123)	-	
Total revenue	7,897	7,170	440,520	340,262	99,235	76,477	(111,615)	(83,123)	436,037	340,786
Segment results	(2,091)	(1,512)	28,425	16,055	3,124	3,745	(2,141)	(2,841)	27,317	15,447
Finance cost									(2,472)	(2,720)
Interest income									205	402
Other income									-	16,382
Share of result of asse	ociates								-	(193)
Profit before tax								•	25,050	29,318
Tax expense									(6,231)	(7,135)
Net Profit for the per	riod							•	18,819	22,183

10. Valuation of property, plant and equipment

The valuations of land and buildings have been brought forward, without amendment from the previous annual financial statements.

11. Material subsequent events

As at the date of issue of this quarterly report, there were no material events subsequent to the end of this period reported on that have not been reflected in the financial statement for the said period.

12. Changes in the composition of the group

There were no changes in the composition of the Group during the current quarter.

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13. Contingent liabilities

As at 30.09.2021, the company has given corporate guarantee for banking facilities obtained by subsidiaries to meet the liabilities and financial obligations of its subsidiaries amounting to RM184.43 million. The contingent liabilities of its subsidiaries pertaining to utilise trade line facilities amounted to RM13.43 million.

14. Key management personnel compensation

Total compensation to Directors of the Company and other members of key management during the period under review are as follows:

	30/09/21	30/09/20
	RM'000	RM'000
Directors of the Company	2,039	791
Other key management personnel	5,544	3,659

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ADDITIONAL INFORMATION REQUIRED BY THE BURSA MALAYSIA SECURTIES BERHAD LISTING REQUIREMENTS

1. Review of Performance

Comparison results of current quarter and previous corresponding quarter

The Group recorded revenue of RM145.56 million for the current quarter under review representing an increase of 3.0% over revenue of RM141.25 million of previous corresponding quarter.

The Group recorded profit before tax of RM8.07 million for the current quarter under review representing a decrease of 7.8% over profit before tax of RM8.75 million of previous corresponding quarter.

Comparison results of current period and previous corresponding period

The Group recorded revenue of RM436.04 million for the current period under review representing an increase of 28.0% over revenue of RM340.79 million of previous corresponding period, mainly contributed by the Trading and Service Division.

The Group recorded profit before tax of RM25.05 million for the current period under review representing a decrease of 14.6% over profit before tax of RM29.32 million of previous corresponding period, mainly due to the one-off gain on disposal of land recorded in the previous corresponding period.

The performance of the business segments for the current period is described as below:

1) Investment Holdings Division

Lower dividend income received from subsidiaries has caused this division recorded higher loss for the current period.

2) Trading and Service Division

The revenue in Trading and Service Division recorded an increase by 29.5% as compared to previous corresponding period. Local sales increased substantially by 40.0% being the main contributor to the Group's revenue due to strong demand in the local market. On the other hand, the overseas sales also increased moderately by 11.8% due to improving economic condition outside Malaysia.

Hence, the division's results increased significantly by 77.0% as compared to last corresponding period due to sales improvement and effective cost management.

3) Manufacturing Division

The revenue in Manufacturing Division has increased by 29.8% as compared to previous corresponding period which is mainly due to the increase in inter-companies sales and also the contribution from re-export business.

The division recorded a lower profit representing a decrease of 16.6% as compared to the previous corresponding period. This is mainly attributed to the declining gross margin as a result of hike in material and freight cost. The Company continues to focus on improving efficiency and productivity.

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1. Review of Performance (Continued)

Financial review for current quarter and financial year to date

	Individual Period					Cumulati	ve Period			
	30 September			30 September		Variance				
	2021	2020	Variance		v ariance		2021	2020	v aria	ance
	RM'000	RM'000	RM'000	0/0	RM'000	RM'000	RM'000	%		
Revenue	145,556	141,251	4,305	3.0%	436,037	340,786	95,251	28.0%		
Profit before interest and tax	8,792	9,597	(805)	-8.4%	27,317	31,636	(4,319)	-13.7%		
Profit before tax	8,068	8,747	(679)	-7.8%	25,050	29,318	(4,268)	-14.6%		
Profit after tax	6,197	5,801	396	6.8%	18,819	22,183	(3,364)	-15.2%		
Profit attributable to Equity Holders of the Parent	6,260	5,823	437	7.5%	19,058	22,189	(3,131)	-14.1%		

Financial review for current quarter compared with immediate preceding quarter

	Current Quarter Immediate			
	Current Quarter	Preceding	Varia	
	30 September 2021	30 June 2021	v aria	ınce
	RM'000	RM'000	RM'000	%
Revenue	145,556	150,602	(5,046)	-3.4%
Profit before interest and tax	8,792	11,760	(2,968)	-25.2%
Profit before tax	8,068	10,930	(2,862)	-26.2%
Profit after tax	6,197	8,230	(2,033)	-24.7%
Profit attributable to Equity Holders of the Parent	6,260	8,327	(2,067)	-24.8%

2. Variation of results against immediate preceding quarter

The Group recorded revenue of RM145.56 million for the current quarter under review, representing a decrease of 3.4% as compared to RM150.60 million in the immediate preceding quarter. Meanwhile, the Group recorded profit before tax of RM8.07 million, representing a decrease of 26.2% as compared to the preceding quarter's profit before tax of RM10.93 million.

3. Commentary on prospect

The Board expects the Group to perform satisfactorily in the coming quarter as market sentiment improved after the ease of restrictions.

The Group is mindful of the supply chain and material cost challenges caused by covid-19 situation globally, therefore will continue to embark on cost reduction and rationalisation exercises as well as improving operational efficiency and expanding its regional businesses.

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4. Profit forecast

Not applicable as no profit forecast was published.

5. Tax expense

	<u>Individ</u>	ual period	<u>Cumulative period</u>		
	30/09/21	30/09/21 30/09/20		30/09/20	
	RM'000	RM'000	RM'000	RM'000	
- Current tax expense	1,538	3,970	7,090	8,404	
- Deferred tax expense	333	(1,024)	(859)	(1,269)	
Total	1,871	2,946	6,231	7,135	

The group's effective tax rate for the period ended 30 September 2021 is 24.9%.

6. Status of corporate proposals

There were no corporate proposals during the current quarter.

7. Borrowings and debt securities

(a) Bank Borrowings (current and repayable within 1 year)

Details of the Group's bank borrowings as at the end of this reporting period: -

	Foreign	1 01	Foreign	
	Currency	30/09/21	Currency	31/12/20
	000	RM'000	'000	RM'000
Bank Overdrafts				
Secured		-		399
Unsecured		1,901		1,547
Banker Acceptances				
Unsecured - denominated in Ringgit				
Malaysia		54,290		41,589
Unsecured - denominated in foreign				
currency	SGD188	578	-	-
Revolving Credit				
Denominated in Ringgit Malaysia		6,653		5,397
Denominated in foreign currency	SGD500	1,539	SGD500	1,518
Total		64,961	_	50,450

Secured bank borrowings are secured by fixed charges over the long term leasehold or freehold land and building of certain subsidiary company and are guaranteed by the Company. Unsecured bank overdraft and bankers' acceptances are guaranteed by the Company.

The bank overdrafts bear interest at rates 5.97% to 6.89% (2020 - 5.97% to 8.65%) per annum. The banker acceptances bear interest at rates ranging from 1.26% to 3.49% (2020 - 1.35% to 4.91%) per annum.

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7. Borrowings and debt securities (Continued)

(b) Term Loans

Details of the Group's term loans as at the end of this reporting period :-

	Foreign		Foreign		
	Currency	30/09/21	Currency	31/12/20	
	. 000	RM'000	'000	RM'000	
Current Term Loans					
Secured – Denominated in Ringgit					
Malaysia		1,919		1,870	
Secured – Denominated in foreign					
currency	SGD220	676	SGD216	656	
Total		2,595		2,526	
					-
Non-Current Term Loans					
Secured - Denominated in Ringgit					
Malaysia		14,293		15,742	
Secured – Denominated in foreign					
currency	SGD2,647	8,146	SGD2,830	8,589	
Total		22,439		24,331	-
Grand Total		25,034		26,857	_
			_		-
Term loans repayment schedule:					
Total Under 1 y	year 1-2 y	700 r 2	5 year	Over 5 year	
RM'000 RM'000	•		•	•	
	0 RM'	()()()	M'000	RM'000	

The term loans are secured by :-

25,034

25,034

i) fixed charges over the respective subsidiary's long term leasehold or freehold land and building, and

2,537

2,537

6,932

6,932

12,970

12,970

ii) corporate guarantee from the Company.

The term loans bear interest at 2.38% to 4.08% (2020 - 2.38% to 5.27%) per annum.

2,595

2,595

(c) Hire purchase liabilities

Secured

Total

Details of the Group's hire purchase liabilities as at the end of this reporting period:-

	30/09/21	31/12/20
	RM'000	RM'000
Hire Purchase Creditors	3,580	2,030
Less: Interest in suspense	333	212
Balance	3,247	1,818
Repayable within one year	1,27 0	709
Repayable one to five years	1,977	1,109
Balance	3,247	1,818

The finance lease liabilities bear interest at rates ranging from 1.80% to 4.60% (2020 - 1.80% to 4.60%) per annum.

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8. Material Litigation

There was no impending material litigation as at 17 November 2021, being the date not earlier than 7 days from the date of this announcement.

9. Dividend

An interim tax exempt dividend of 5 sen per share in respect of the financial year ended 31 December 2021 was announced on 24 November 2021 and will be paid on 20 December 2021 to the shareholders whose names appear in the Record of Depositors on the entitlement date of 9 December 2021.

10. Earnings per share

3 1	Individual Period		<u>Cumulati</u>	ve Period
		Preceding year		
	Current	corresponding	Nine	Nine
	Quarter	quarter	Months to	Months to
	30.09.21	30.09.20	30.09.21	30.09.20
Net profit attributable to ordinary equity				
holders of the parent (RM'000)	6,260	5,823	19,058	22,189
Weighted average number of		1		
ordinary shares ('000)	40,059	40,059	40,059	40,059
Basic earnings per share (sen)	15.63	14.54	47.57	55.39

Basic earnings per share of the Group is calculated by dividing net profit for the period attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares in issue during the financial period.

11. Profit for the period is arrived at after charging/(crediting):-

	Individual Period		Cumulative Period	
	Current	Current Preceding year		
	Quarter	corresponding	Nine	Nine
		quarter	Months to	Months to
	30.09.21	30.09.20	30.09.21	30.09.20
(RM'000)				
Depreciation & Amortisation	1,838	1,753	5,459	5,225
Net gain on disposal of property,	(666)	31	(760)	59
plant and equipment				
Foreign exchange (gain)/loss	342	226	498	755