



# LATITUDE TREE HOLDINGS BERHAD

(302829-W)

## NOTES TO THE QUARTERLY REPORT – 30 SEPT 2011

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### 1. BASIS OF PREPARATION

The interim financial report is unaudited and have been prepared in accordance with the requirements of FRS 134: Interim Financial Reporting and Chapter 9 paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad and should be read in conjunction with the Group's audited financial statements for the year ended 30 June 2011.

The accounting policies and presentation adopted for this interim financial report are consistent with those adopted in the audited financial statements for the financial year ended 30 June 2011 except for the changes in accounting policies and presentation resulting from the adoption of relevant FRSs, Amendment to FRSs and IC Interpretations that are effective for the financial periods beginning on 1 July 2011.

The adoption of relevant FRSs, Amendment to FRSs and IC Interpretations are not expected to have any significant financial impact on the financial statements of the Group.

### 2. STATUS OF AUDIT QUALIFICATION

The preceding audited financial statements were not subject to any qualification.

### 3. EXCEPTIONAL/EXTRAORDINARY/INDIVIDUALLY SIGNIFICANT ITEMS

There were no exceptional/extraordinary/individually significant items during the period under review.

### 4. VALUATION OF PROPERTY, PLANT & EQUIPMENT

Valuations of property, plant and equipment have been brought forward without amendment from the previous audited financial statements.



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### 5. TAXATION

The taxation of the Group for the financial period under review was as follows:-

	Individual Quarter		Cumulative Quarter	
	30.9.2011	30.9.2011	30.9.2011	30.6.2011
	RM'000	RM'000	RM'000	RM'000
Current tax expense				
Malaysian	-	26	-	26
Overseas	390	935	390	935
<b>Total</b>	<b>390</b>	<b>961</b>	<b>390</b>	<b>961</b>
Deferred taxation				
Malaysian	-	-	-	-
Overseas	-	-	-	-
<b>Total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
	<b>390</b>	<b>961</b>	<b>390</b>	<b>961</b>

### 6. SALES OF UNQUOTED INVESTMENTS AND PROPERTIES

There were no sales of unquoted investments or properties for the quarter ended 30 Sept 2011.

### 7. QUOTED SECURITIES

There were no purchase or disposal of quoted securities for the quarter ended 30 Sept 2011.

### 8. CHANGES IN THE COMPOSITION OF THE GROUP

There was no change to the composition of the Group in the quarter ended 30 Sept 2011.

### 9. CORPORATE PROPOSAL

There were no other corporate proposals announced but not completed as at 25 November 2011 except for the following:

On 31 October 2011, Grob Holz Sdn Bhd, a wholly-owned subsidiary of the Company, had entered into a Sale and Purchase Agreement with Latitude Tree International Group Ltd ("LTIG"), a subsidiary of the Company, for the disposal of 1,997,500 ordinary shares of THB100 each ("the Sale Shares") in Grob Holz Co. Ltd ("GHCL"), representing 85% of the issued and paid-up share capital of GHCL, to LTIG for a total cash consideration of THB148,560,000 or approximately RM14,831,972 (based on exchange rate of RM1.00:THB10.0162).



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### 10. CHANGES IN EQUITY AND LONG TERM DEBTS

There were no changes in equity and long term debts for the current quarter ended 30 Sept 2011.

### 11. BORROWINGS AND DEBTS SECURITIES

Details of the Group's borrowings were as follows:

	<b>Total (RM'000)</b>	<b>RM equivalents of amount denominated in foreign currency included in the borrowings (RM'000)</b>
<b>Long Term Liabilities</b>		
Unsecured :		
Long term loans	13,200	-
Portion repayable within twelve months	(13,200)	-
	-	-
Secured :		
Hire Purchase payables	15	-
Long term loans	23,613	17,912
Portion repayable within twelve months	(7,585)	(7,042)
	16,043	10,870
<b>Total Long Term Liabilities</b>	<b>16,043</b>	<b>10,870</b>
<b>Short Term Liabilities</b>		
Unsecured :		
Current portion of long term loans	13,200	-
Short term loans	-	-
	13,200	-
Secured :		
Hire Purchase payables	26	-
Current portion of long term loans	7,585	7,042
Short term loan	66,049	64,404
Bank overdraft	3,514	2,446
	77,174	73,892
<b>Total Short Term Liabilities</b>	<b>90,374</b>	<b>73,892</b>



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### 12. REALISED AND UNREALISED PROFITS/LOSSES

The breakdown of the retained profits of the Group as at 30 September 2011 and 30 June 2011 are as follows:

	<b>As at end of current quarter 30/9/11 RM'000</b>	<b>As at end of preceding financial year 30/6/11 RM'000</b>
Total retained profits/(accumulated losses) of Latitude Tree Holdings Berhad and its subsidiaries:		
- Realised	177,986	178,975
- Unrealised	2	(2,843)
	177,988	176,132
Total share of retained profits/(accumulated losses) from associated companies:		
- Realised	(352)	(482)
Less: Consolidation adjustments	(70,311)	(68,637)
Total group retained profits	107,325	107,013

The determination of realised and unrealised profits is compiled based on Guidance of Special Matter No. 1, *Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Securities Listing Requirements*, issued by the Malaysian Institute of Accountants on 20 December 2010.

The disclosure of realised and unrealised profits above is solely for the purposes of complying with the disclosure requirements stipulated in the directive of Bursa Securities and should not be applied for any other purposes.

### 13. CONTINGENT LIABILITIES AND CONTINGENT ASSETS

#### Group

As at 30 Sept 2011, there were no contingent liabilities and contingent assets for the Group.

#### Company

As at 30 Sept 2011, the Company had contingent liabilities in the form of corporate guarantees given to financial institutions in respect of facilities granted to subsidiary companies amounting to RM43,100,000.



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### 14. FINANCIAL INSTRUMENTS - DERIVATIVES

As at 30 Sept 2011, the outstanding derivative financial instrument, which have been entered into by the Group are as follows:

	<b>Contract Value</b>	<b>Fair Value</b>	<b>Changes in Fair Value Gain/(Loss)</b>
<b><u>Foreign Currency Contracts</u></b>	RM'000	RM'000	RM'000
US dollar - less than 1 year	<b>32,847.7</b>	<b>34,100.9</b>	<b>(1,253.2)</b>

The Group's derivatives are principally in respect of forward foreign currency contracts used to hedge its foreign currency sales.

Derivative financial assets and liabilities are initially recognised, and subsequently measured at fair value. The fair value of the foreign currency contracts is determined using a forward market rate at the end of report period and changes in the fair value are recognised in statement of comprehensive income.

#### Credit Risk

The above financial instruments were executed with creditworthy financial institutions in line with the Group's policy.

#### Cash requirements

The Group will fund the cash requirements of these derivatives from its net cash flow from operating activities when the payments fall due.

### 15. CHANGES IN MATERIAL LITIGATION

There was no material litigation or any pending material litigation during and at the end of the quarter ended 30 Sept 2011.



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### 16. SEGMENTAL INFORMATION

The Group's primary business segment, including its overseas subsidiaries is that of the manufacture and sale of wooden furniture and components.

Business segmental information has not been prepared as the Group's revenue, operating profit, assets and liabilities, capital expenditure, depreciation and amortisation and non-cash expenses are mainly confined to one business segment.

#### **Geographical segments**

The Group's business segment operates principally in Malaysia, Vietnam, Singapore and Thailand.

In presenting information on the basis of geographical segments, segment revenue and profit/(loss) before taxation, segment assets and capital expenditure were based on the geographical location of assets.

The segment information for the current year-to-date was as follows:

RM'000	MALAYSIA	VIETNAM	THAILAND	SINGAPORE	OTHERS	GROUP
TOTAL REVENUE	38,058	90,127	6,678	-	-	134,863
INTER-SEGMENT REVENUE	(4,868)	-	(1,550)	-	-	(6,418)
EXTERNAL REVENUE	<b>33,190</b>	<b>90,127</b>	<b>5,128</b>	-	-	<b>128,445</b>
PROFIT/(LOSS) BEFORE TAXATION	<b>(2,529)</b>	<b>5,690</b>	<b>(873)</b>	<b>(107)</b>	<b>(352)</b>	<b>1,829</b>



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### 17. SIGNIFICANT RELATED PARTY TRANSACTIONS

Transacting Parties	Related Party	Nature of Interest	Nature of Transaction	Current Quarter ended 30.9.2011 RM'000	Current Year To Date 30.9.2011 RM'000
GHCL and the LTHB Group	Mr. Yek Siew Liong and Konsortium Kontrek Sdn Bhd	GHCL is a 85.00% owned subsidiary of LTHB. Mr. Yek Siew Liong, a director of LTHB and substantial shareholder of LTHB holds 15% equity interest in GHCL via Konsortium Kontrek Sdn Bhd	Purchases of raw materials and supplies, laminated boards and furniture components by the LTHB Group from GHCL.	1,550	1,550
The LTIG Group and the LTHB Group	Mr. Yek Siew Liong	LTHB is the holding company of LTIG. Mr Yek Siew Liong is a director of both LTIG and LTHB. Mr Yek Siew Liong owns approximately 4.85% direct equity interest and 0.96% indirect equity interest in LTIG via his spouse and 15.03% indirect equity interest in LTHB via Konsortium Kontrek Sdn Bhd	Purchases of raw materials and supplies, furniture components and finished goods by LTIG Group from the LTHB Group.	167	167
			Purchases of raw materials and supplies, furniture components and finished goods by LTHB Group from the LTIG Group.	-	-



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### 18. MATERIAL CHANGE IN PROFIT/(LOSS) BEFORE TAXATION COMPARED TO IMMEDIATE PRECEDING QUARTER

RM Million	30.9.2011	30.6.2011
Revenue	128.4	111.2
Consolidated Profit before taxation	1.8	3.0

For the quarter under review, the Group's revenues increased approximately 15.5% to RM128.4 million as compared to the preceding quarter's RM111.2 million. The increase was mainly attributable to higher orders received and higher production output.

The Group has recorded a decrease in profit before taxation ("PBT") from RM3.0 million in the preceding quarter to RM1.8 million. The decrease in PBT was mainly due to the recognition of losses in derivative financial instruments of RM1.9 million.

### 19. REVIEW OF PERFORMANCE

RM Million	30.9.2011	30.9.2010
Revenue	128.4	147.2
Consolidated profit before taxation	1.8	10.0

The Group recorded revenue of RM128.4 million for the quarter ender 30 Sept 2011 representing a decrease of 12.8% as compared to the preceding year corresponding quarter of RM147.2 million. The decrease was attributable to the weakening of US Dollar against Ringgit Malaysia and lower production output as a result of shortage of workers.

The Group's PBT for the quarter ended 30 September 2011 decreased from RM10.0 million of preceding year corresponding quarter to RM1.8 million. The decrease was mainly due to the decline in gross profit resulted by the weakening of US Dollar against Ringgit Malaysia, increase in prices of raw materials especially wooden, coating and packaging materials, higher operation costs as a result of lower output and to the recognition of losses in derivative financial instruments of RM1.9 million.





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### 20. SUBSEQUENT EVENTS

There were no material events subsequent to the end of the current quarter that would have impact on the result that had been reflected in the quarter under review except for the following:

LTIG, a subsidiary of the Company, had on 14 November 2011 entered into a Call Option Agreement with Konsortium Kontrek Sdn Bhd ("KKSB") pursuant to which in consideration of the payment of S\$1 by LTIG to KKSB, KKSB has granted LTIG a call option whereby LTIG shall be entitled (but not obliged) to purchase from KKSB 352,500 ordinary shares of par value THB100 each in the capital of GHCL representing the remaining 15% of the issued and paid-up share capital of GHCL not already owned by LTIG.

### 21. SEASONAL OR CYCLICAL FACTORS

The Group operation is seasonal in nature whereby the turnover for the first three months of a calendar year is slightly lower due to long festive holidays which fall on the first quarter of the calendar year and also the lower demand in the United States which normally slows down after Christmas and New Year.

### 22. CURRENT YEAR PROSPECT

In view of the uncertainty of the global economy, the Group will adopt a cautious approach in its business strategy especially in managing rising costs and the weaken US Dollar.

Continuous efforts will also be taken to strengthen its operations to remain profitable.

Going forward and barring unforeseen circumstances, the Board believes that the Group will continue to remain profitable for the financial year ending 30 June 2012.

### 23. VARIANCE BETWEEN ACTUAL RESULT AND FORECAST PROFIT OR PROFIT GUARANTEE

The Group did not issue any profit forecast or profit guarantee for the quarter ended 30 Sept 2011.

### 24. DIVIDEND

At the forthcoming Annual General Meeting to be held on 15 December 2011, the shareholders' approval will be sought for the payment of a first and final tax exempt dividend of 2.0 sen per share in respect of the financial year ended 30 June 2011.

The Board of Directors did not recommend any interim dividend for the current quarter ended 30 Sept 2011.



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**25. EARNINGS PER SHARE**

<b>Basic EPS</b>	<b>Individual Quarter</b>		<b>Cumulative Quarter</b>	
	<b>30.9.11</b>	<b>30.9.10</b>	<b>30.9.11</b>	<b>30.9.10</b>
Net (loss)/profit attributable to equity holders of the Company (RM'000)	311	6,762	311	1,697
Weighted average no. of shares ('000)	97,207.5	64,805	97,207.5	64,805
Basic EPS (sen)	0.3	10.43	0.3	10.43

**26. CAPITAL COMMITMENTS**

Capital commitments for property, plant and equipment not provided for in the financial statements as at 30 Sept 2011 were as follows:

	RM'000
Authorised by Directors and contracted	3,811
Authorised by Directors and not contracted	-
	<b>3,811</b>