

Malaysia Ground Checks

18 July 2024 **Utilities** | Power

YTL Power (YTLP MK)

Buy (Maintained)

Sneak Peek At Green DC; Keep BUY

Target Price (Return): MYR6.68 (34.9%) Price (Market Cap): MYR4.95 (USD8,703m) ESG score: 2.9 (out of 4) Avg Daily Turnover (MYR/USD) 93.3m/19.8m

• Keep BUY and MYR6.68 TP, 35% upside and c.2% FY25F (Jun) yield. Post a site visit, we remain positive on the potential of YTL Green Data Centre Park, as evident by its continuous expansion plans. The commercialisation of YTL Power's first 48MW data centre (DC) is essential to establish a track record as a co-location provider. Meanwhile, YTLP is confident of securing Nvidia Corp's chips by 1HCY25, and we could expect to see the first 20MW artificial

Analyst

intelligence-DC (AI-DC) ramping up next year.

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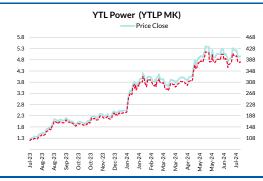


• YTL Green DC Park visit. We recently visited the YTL Green Data Park in Kulai, Johor. The visit was hosted by YTL Data Centres (YTL DC) CEO Heng Wai Mun and his team. YTLP commercialised its first 8MW DC - contracted to Sea (SEA US, NR) - in May. Despite a relatively slow ramp-up by Sea, there is no major earnings impact to YTLP, given that co-location fees are based on take-up capacity rather than live capacity. Additionally, YTLP is still in talks with several potential customers on the remaining 16MW capacity, and there is still a potential for it to be configured into an AI-DC.

Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	94.9	(6.3)	26.9	31.0	296.0
Relative	82.6	(7.9)	20.9	21.5	279.8
52-wk Price low	ı/high (№	1YR)		1.29	9 -5.39

• 100MW AI-DC update. The first 20MW is at 70% completion and should be ready for server installation by year's end. The remaining 80MW capacity is also still under construction and slated for a mid-2025 completion. YTLP is finalising the offtakers. While capex has yet to be disclosed and finalised, we estimate the capex for using GB200 chips for a 100MW AI-DC could be 30-50% higher than our original estimate of USD3bn for H100 chips. YTLP is also confident of securing chip supplies on time by 1HCY25. As the server installations may take months to complete, we could expect to see the first 20MW AI-DC ramping up in CY25, with the entire 100MW AI-DC starting contribute meaningfully in CY26. The financing structure has also yet to be firmed up, but YTLP is looking at funding the equity portion internally - there is no intention to tap into the equity market for now.



• New phase under construction. There is another new DC phase under construction, hosting a 40+40MW capacity and adopting an air-cooling system. We believe this new capacity has been committed by a hyperscaler, with construction is likely to be completed by mid-2025. Vacant land is available for YTLP to construct solar assets - this is for the DCs to be copowered with green energy in future. There are no requirements from the clients to supply green energy for the existing DCs, but we believe this could attract more DC investors to reduce their carbon footprints in the longer run.

Source: Bloomberg

 Stay BUY. While keeping our earnings estimates, our SOP-based TP is kept at MYR6.68 with the incorporation of a 2% ESG discount based on YTLP's 2.9 ESG score vs the 3.0 country median. Downside risks: Weaker-thanexpected plant performance and higher-than-expected operating costs.

Overall ESG Score: 2.9 (out of 4)

E: GOOD

The different business units are exposed to a number of environmental risks. In line with YTL Group's aim to become carbon neutral by 2050, PowerSeraya has set an interim target of 60% greenhouse gas (GHG) emissions reduction from its power plant operations by 2030 whereas Wessex Water's aims to achieve net zero operational carbon emissions by 2030 and full decarbonisation by 2040. The potential development of solar assets in Kulai could ramp up YTLP's renewable energy or RE capacity in the longer run. S: EXCELLENT

Forecasts and Valuation	Jun-22	Jun-23	Jun-24F	Jun-25F	Jun-26F
Total turnover (MYRm)	17,805	21,890	20,427	20,476	25,471
Recurring net profit (MYRm)	380	2,052	3,112	2,945	3,001
Recurring net profit growth (%)	(1.6)	440.3	51.7	(5.4)	1.9
Recurring P/E (x)	106.35	19.68	12.98	13.71	13.46
P/B (x)	2.8	2.4	2.1	1.9	1.7
P/CF (x)	30.93	11.79	12.30	10.11	10.28
Dividend Yield (%)	0.9	1.2	1.8	2.2	2.2
EV/EBITDA (x)	13.99	9.45	7.56	7.75	7.31

13.2

136.9

17.3

118.0

2.8

148.2

YTLP maintains good policies and competitive benefits for its employees. Further disclosures in this area could help improve the score. Health & Safety policies are in place, with good disclosure. In 2023, employee engagement increased by 17% which lead to a declined in injury and frequency rates. The group is very active in community engagement activities, through its business units.

G: EXCELLENT

YTLP's board size is within the average for the industry, the directors are skilled and experienced, and there are female representation within the board. However, the board falls short of independent directors required by the Malaysian Code on Corporate Governance. YTLP ensures timely, reliable information is provided to shareholders. Shareholder rights are also protected.

Net debt to equity (%) Source: Company data, RHB

Return on average equity (%)

14.6

102.1

13.5

88.5



Financial Exhibits

Asia Malaysia Utilities YTL Power YTLP MK Buy

Valuation basis

SOP

Key drivers

Stronger contribution from Wessex Water and PowerSeraya

Key risks

- i. Execution risk for its Java and Jordan power plant projects
- Weaker contributions from Wessex Water and PowerSeraya

Company Profile

YTLP is an independent power producer or IPP with a presence in Malaysia and Singapore. It also provides water and sewerage services in UK. The group has also ventured into the provision of internet services in Malaysia.

Financial summary (MYR)	Jun-22	Jun-23	Jun-24F	Jun-25F	Jun-26F
Recurring EPS	0.05	0.25	0.38	0.36	0.37
DPS	0.05	0.06	0.09	0.11	0.11
BVPS	1.75	2.06	2.35	2.60	2.86
Return on average equity (%)	2.8	13.2	17.3	14.6	13.5
Valuation metrics	Jun-22	Jun-23	Jun-24F	Jun-25F	Jun-26F
Recurring P/E (x)	106.35	19.68	12.98	13.71	13.46
P/B (x)	2.8	2.4	2.1	1.9	1.7
FCF Yield (%)	(1.1)	2.9	2.5	4.3	4.1
Dividend Yield (%)	0.9	1.2	1.8	2.2	2.2
EV/EBITDA (x)	13.99	9.45	7.56	7.75	7.31
EV/EBIT (x)	22.84	13.09	9.61	9.85	9.18
Income statement (MYRm)	Jun-22	Jun-23	Jun-24F	Jun-25F	Jun-26l
Total turnover	17,805	21,890	20,427	20,476	25,471
Gross profit	1,648	4,187	5,603	5,455	5,814
EBITDA	3,311	5,123	6,499	6,313	6,688
Depreciation and amortisation	(1,283)	(1,426)	(1,385)	(1,348)	(1,363)
Operating profit	2,028	3,697	5,114	4,965	5,324
Net interest	(990)	(1,580)	(1,600)	(1,652)	(1,703)
Pre-tax profit	1,373	2,450	3,846	3,646	3,953
Taxation	(187)	(417)	(703)	(663)	(724)
Reported net profit	380	2,052	3,112	2,945	3,001
Recurring net profit	380	2,052	3,112	2,945	3,001
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Cash flow (MYRm)	Jun-22	Jun-23	Jun-24F	Jun-25F	Jun-26F
Change in working capital	(0)	(198)	(912)	(3)	(332)
Cash flow from operations	1,306	3,425	3,284	3,995	3,928
Capex	(1,759)	(2,266)	(2,261)	(2,261)	(2,261)
Cash flow from investing activities	(336)	(2,498)	(2,261)	(2,261)	(2,261)
Dividends paid	(365)	(405)	(747)	(884)	(900)
Cash flow from financing activities	(2,706)	463	287	150	133
Cash at beginning of period	8,593	6,880	8,999	10,309	12,194
Net change in cash	(1,737)	1,390	1,310	1,884	1,800
Ending balance cash	6,810	8,823	10,309	12,194	13,994
Balance sheet (MYRm)	Jun-22	Jun-23	Jun-24F	Jun-25F	Jun-26F
Total cash and equivalents	6,906	9,025	10,335	12,220	14,020
Tangible fixed assets	24,556	28,505	29,431	30,394	31,342
Total investments	4,773	5,378	5,710	6,043	6,375
Total assets	51,001	59,132	62,091	65,233	69,539
Short-term debt	2,477	4,002	4,002	4,002	4,002
Total long-term debt	25,260	27,482	28,516	29,549	30,583
Total liabilities	36,944	42,731	43,294	44,336	46,313
Total equity	14,057	16,401	18,797	20,897	23,226
Total liabilities & equity	51,001	59,132	62,091	65,233	69,539
Key metrics	Jun-22	Jun-23	Jun-24F	Jun-25F	Jun-26F
Revenue growth (%)	65.1	22.9	(6.7)	0.2	24.4
Recurrent EPS growth (%)	(1.6)	440.3	51.7	(5.4)	1.9
Gross margin (%)	9.3	19.1	27.4	26.6	22.8
Operating EBITDA margin (%)	18.6	23.4	31.8	30.8	26.3
Net profit margin (%)	2.1	9.4	15.2	14.4	11.8
D: : 1 1 1: (0/)	0/7	22.0	240	20.0	20.0

96.7

2.05

9.9

23.9

10.4

2.34

24.0

11.1

3.20

30.0

11.0

3.01

30.0

8.9

3.13

Source: Company data, RHB



Dividend payout ratio (%)

Capex/sales (%)

Interest cover (x)

YTL Green Data Center Park Visit

We recently visited YTL Green Data Park in Kulai, Johor. The visit was hosted by YTL DC CEO Heng Wai Mun and his team. Recall: YTLP's 70%-owned subsidiary SIPP Power acquired a 664ha oil palm estate for MYR429m from Boustead Plantations in 2021 with the intention of developing large-scale solar farms. A portion of the land (c.500acres) is being carved out to develop the 500MW YTL Green Data Centre Park. The DCs are owned separately by YTL DC, a wholly owned subsidiary of YTLP. The location is near Singapore with a 26km radius coverage. It is also 11km from Kulai and 25km from Johor Bahru.

Phase 1. We understand the DC will be split into six phases and others for future development. For Phase 1 (JDC 1), YTLP is investing MYR1.5bn to build a Tier-3 certified facility equipped with the ability to accommodate to up to 72MW of capacity. The 3-storey building consists of two wings of data hall suites and mechanical & engineering or M&E rooms, as well as eight data hall suites spread over two wings per floor – this is for a total of 24 data hall suites.

Sea will be the anchor tenant for the 32MW (out of the 48MW) IT load hyperscale DC for more than 10 years. We were guided that YTLP started the 8MW capacity in May this year. The current IT load remains minimal at 0.4MW and live capacity to 6MW is expected by the end of this year. The other next 8MW out of the 32MW is expected to commence at end 2024. Despite a relatively slow ramp up by Sea, there are no major earnings impact to YTLP, given that co-location fees are based on take-up capacity rather than live capacity. Additionally, the group is still in discussions with several potential customers for the remaining 16MW capacity – and there is still a potential for it to be configured into AI-DC. Co-location contracts are typically for more than 10 years and, if such space is taken by YTL AI Cloud, an entity that 60% owned by YTLP, it will be further contracted to end users with a relatively shorter tenure of 4-5 years.

Phase 2 20+80MW AI-DC. Phase 2 will accommodate the 100MW AI-DC. The first 20MW is at 70% completion and should be ready for server installation by the end of the year. The remaining 80MW capacity is also still under construction and will be ready for server installation by the middle of next year. The entire 100MW is catered for AI-DC, which will be taken up by YTL AI Cloud – 60% effectively owned by YTLP – deploying one of the world's most advanced AI supercomputers on the Nvidia Grace Blackwell-powered DGX Cloud and adopting Nvidia GB200 chips. This DC will adopt direct-to-chip cooling technology to accommodate high-density racks of up to 120KW per rack vs 20KW per rack using air-cooling technology.

YTLP is now finalising the offtakers. While capex has yet to be disclosed and finalised, we estimate the capex for using GB200 chips for the 100MW AI-DC could be 30-50% higher than our original estimate of USD3bn for H100 chips. The group is also confident of securing chip supplies on time by 1HCY25. As server installations may take months to complete, we could expect to see the first 20MW AI-DC to ramp up in CY25 and the entire 100MW AI-DC could start contributing meaningfully in CY26. The financing structure has yet to be firmed up, but YTLP is looking to fund the equity portion internally. There is also no intention to tap into the equity market for now.

New 40+40MW phase. There is another new DC phase under construction that will host a 40+40MW capacity and adopt an air-cooling system. We believe this new DC capacity has been committed by a hyperscaler, with construction likely to be completed by the middle of next year.

Green power supply in future. There is a consumer landing station with an approved 600MW from the national grid and 275kV transmission line connected to the grid. There are also vacant lands for YTLP to construct solar assets for the DCs, allowing them to be co-powered in future with green energy. For its existing DCs (Phases 1,2, and 4), there is no requirement from the clients to supply green energy, but we believe this could attract more DC investors – allowing them to reduce their carbon footprints in the longer run.

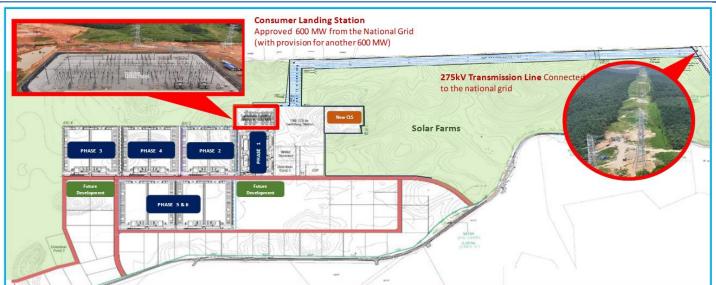


Figure 1: Location of YTL Green Data Centre Park



Note: Company

Figure 2: YTL Green Data Centre Park's development masterplan



Note: Company data



Figure 3: SOP valuation

Segments	Value (MYRm)	Remarks
Wessex Water	9,137.62	DCF, based on WACC of 6.3%.
PowerSeraya	25,992.31	3.5x FY23 P/BV.
Mobile broadband network	1,194.38	1x FY23 P/BV.
Investment in associates (Java+Attarat plants)	3,325.59	1.7x FY23 investment in associate.
WTE plant	604.21	50% equity stake, 7.5% WACC, MYR4.5bn capex, 16-year duration, 12% IRR, 300MW, 11% IRR, 14-year contract tenure.
DC investments	3,797.90	WACC: 7.5%.
AI-DC	18,508.30	15 x EV/EBITDA assuming a $60%$ ramp up in $100 MW$ AI-DC, $14%$ project IRR, $60%$ stake and USD3bn capex.
Minus: Company net debt	-6,989.88	FY23 company net debt.
Total (MYR)	55,570.43	
Shares (m)	8,158.00	
ESG premium/(discount)	-0.02	Based on its score of 2.9.
TP (MYR)	6.68	

Source: RHB



Emissions And ESG

Trend analysis

Total emissions of YTLP increased by 7% YoY in FY23 due mainly to higher power generation in Singapore, which rose 13% for the financial year under review. However, GHG intensity decreased 13% to 0.19 this year when compared to 0.22 last year, based on Scopes 1 and 2 GHG emissions, measured against revenue.

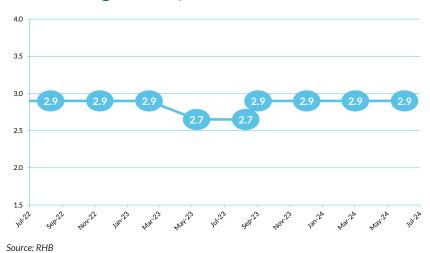
Emissions (tCO2e)	Jun-21	Jun-22	Jun-23
Scope 1	3,242,000	3,718,000	3,921,000
Scope 2	121,000	118,000	150,000
Scope 3	na	na	45,000
Total emissions	3,363,000	3,836,000	4,116,000

Source: Company data, RHB

Latest ESG-Related Developments

- Being a leading power generator in Singapore, YTL PowerSeraya is committed to reducing its emissions by 60% from the 2010 level by 2030.
- Wessex Water also published their own detailed plan in mid-2021 to achieve net zero
 operational carbon emissions by 2030, alongside a goal to achieve full decarbonisation by 2040,
 a decade ahead of the UK Government's 2050 target.

ESG Rating History



Recommendation Chart



Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2024-05-24	Buy	6.68	4.95
2024-02-23	Buy	4.69	4.02
2024-01-29	Buy	4.69	3.95
2023-12-11	Buy	2.95	2.51
2023-11-24	Buy	2.72	2.28
2023-11-01	Buy	2.43	2.18
2023-09-17	Buy	2.43	2.08
2023-08-24	Buy	2.21	1.75
2023-08-22	Buy	2.00	1.78
2023-05-25	Buy	1.55	1.15
2023-04-18	Buy	1.25	1.09
2023-02-24	Buy	1.00	0.74
2022-11-25	Buy	0.92	0.71
2022-08-26	Buy	0.95	0.73
2022-05-27	Buy	0.95	0.74

Source: RHB, Bloomberg



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Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-

term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next

12 months

 Take Profit:
 Target price has been attained. Look to accumulate at lower levels

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 Share price may fall by more than 10% over the next 12 months

Not Rated: Stock is not within regular research coverage

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