

## Company No. (200901024473 (867573-A))

(INCORPORATED IN MALAYSIA)

### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

### ANNOUNCEMENT

The Board of Directors of Maxis Berhad ("Maxis" or "the Company") is pleased to announce the following condensed consolidated financial statements for the second quarter ended 30 June 2021 which should be read in conjunction with the audited consolidated financial statements for the financial year ended 31 December 2020 and the accompanying explanatory notes attached to the unaudited condensed consolidated financial statements.

UNAUDITED	ONDENS		JAL QUARTER	13 OF 1	PROFIT OR LOSS	IVE QUARTER	
		QUARTER ENDED 30/6/2021	QUARTER ENDED 30/6/2020	+	PERIOD ENDED 30/6/2021	PERIOD ENDED 30/6/2020	+
	Note	R <b>M'</b> m	RM'm (Restated) <sup>(1)</sup>	%	RM'm	RM'm (Restated) <sup>(1)</sup>	%
Revenue	3	2,264	2,151	5.3	4,492	4,492	-
Traffic, device, commissions and							
other direct costs		(829)	(650)		(1,621)	(1,506)	
Spectrum licence fees		(62)	(64)		(132)	(131)	
Network costs		(117)	(128)		(235)	(238)	
Staff and resource costs		(178)	(178)		(361)	(336)	
Operation and maintenance costs		(86)	(88)		(185)	(198)	
Marketing costs Impairment of receivables and		(42)	(30)		(83)	(70)	
deposits, net		(6)	(118)		(19)	(217)	
Government grant and other income		79	45		124	89	
Other operating expenses		(36)	(6)		(45)	(10)	
Depreciation and amortisation		(393)	(374)		(779)	(739)	
Finance income		15	23		31	46	
Finance costs		(125)	(126)		(250)	(251)	
Profit before tax	20	484	457	5.9	937	931	0.6
Tax expenses	21	(124)	(115)		(243)	(232)	
Profit for the period		360	342	5.3	694	699	(0.7)
Attributable to: - equity holders of the Company		360	342	5.3	694	699	(0.7)
Earnings per share attributable to equity holders of the Company (sen	):						
- basic	28	4.6	4.4		8.9	8.9	
- diluted	28	4.6	4.4		8.9	8.9	

### Note:

<sup>(1)</sup> Comparatives were restated due to the adoption of International Financial Reporting Interpretations Committee ("IFRIC") Agenda Decision on "Lease Term and Useful Life of Leasehold Improvement" ("IFRIC AD - Lease") in the fourth quarter ended 31 December 2020.



## Company No. (200901024473 (867573-A))

(INCORPORATED IN MALAYSIA)

### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

#### UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME INDIVIDUAL QUARTER **CUMULATIVE QUARTER** QUARTER QUARTER **PERIOD** PERIOD **ENDED ENDED ENDED ENDED** 30/6/2021 30/6/2021 30/6/2020 30/6/2020 RM'm RM'm RM'm RM'm (Restated)(1) (Restated)<sup>(1)</sup> Profit for the period 360 342 694 699 Other comprehensive (expenses)/income Item that will be reclassified subsequently to profit or loss: 9 Net change in cash flow hedge (1) (10)(12)Total comprehensive income for the period 359 703 332 687 Attributable to equity holders of the 359 703 Company 332 687

### Note:

<sup>(1)</sup> Comparatives were restated due to the adoption of IFRIC AD - Lease in the fourth quarter ended 31 December 2020.



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## (INCORPORATED IN MALAYSIA)

## QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

UNAUDITED CONDENSED CONSOLIDA	ATED STATEMENTS OF F		
		AS AT	AS AT
		30/6/2021	31/12/2020
	Note	R <b>M'</b> m	RM'm
Non-current assets			
Property, plant and equipment	9	4,685	4,931
Intangible assets <sup>(2)</sup>		11,456	11,461
Right-of-use assets		1,794	1,767
Financial assets at fair value through other		4	4
comprehensive income ("FVOCI")	25	4 888	4 947
Receivables, deposits and prepayments  Deferred tax assets	25	*	947
Deterred tax assets			
		18,827	19,110
Current assets			
Inventories		5	3
Receivables, deposits and prepayments	25	1,837	2,073
Amounts due from related parties		16	11
Derivative financial instruments	24	1	-
Tax recoverable		*	*
Deposits, cash and bank balances		1,369	735
		3,228	2,822
Total assets		22,055	21,932
Current liabilities			
Provisions for liabilities and charges		77	130
Payables and accruals		3,502	3,997
Amounts due to related parties		17	17
Borrowings	23	1,671	255
Derivative financial instruments		-	5
Taxation		90	57
		5,357	4,461
Net current liabilities		(2,129)	(1,639)

### Notes:

<sup>(2)</sup> Includes telecommunications licenses with allocated spectrum rights and goodwill totaling to RM10,961 million arising from business combinations.

<sup>\*</sup> Less than RM1 million.



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## (INCORPORATED IN MALAYSIA)

### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

		AS AT	AS AT
		30/6/2021	31/12/2020
	Note	RM'm	RM'm
Non-current liabilities			
Provisions for liabilities and charges		334	326
Payables and accruals		190	188
Borrowings	23	8,658	9,508
Derivative financial instruments	24	12	17
Deferred tax liabilities		444	382
		9,638	10,42
Net assets		7,060	7,050
Equity			
Share capital		2,564	2,547
Reserves		4,496	4,503
otal equity		7,060	7,050
let assets per share (RM)		0.90	0.90



### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

#### UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY Reserve arising from Merger Share reverse Other Retained Total relief (3) capital acquisition reserves Period ended 30/6/2021 Note earnings equity RM'm RM'm RM'm RM'm RM'm RM'm At 1/1/2021 2,547 22,729 (22,729)49 7,050 4,454 Profit for the period 694 694 Other comprehensive income for the period Total comprehensive income for the period 694 703 Dividends provided for or paid 7 (704)(704)Long-term Incentive Plan ("LTIP") and incentive arrangement: - share-based payment expense 11 11 (17)- shares issued 17 At 30/6/2021 2,564 22,729 (22,729)52 4,444 7,060

#### Note:

Pursuant to Section 60(4)(a) of the Companies Act, 1965, the premium on the shares issued by the Company as consideration for the acquisition of subsidiaries during the financial year ended 31 December 2009 is not recorded as share premium. The difference between the issue price and the nominal value of shares issued is classified as merger relief.



### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

### UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)

			Reserve			
			arising from			
	Share	Merger	reverse	Other	Retained	Total
Period ended 30/6/2020	capital	relief <sup>(3)</sup>	acquisition	reserves	earnings	equity
	R <b>M</b> 'm	R <b>M</b> ′m	R <b>M</b> 'm	R <b>M'</b> m	RM'm	RM'm
As at 1/1/2020	2,532	22,729	(22,729)	67	4,402	7,001
Profit for the period	-	-	-	-	699	699
Other comprehensive expense for the period	-	-	-	(12)	-	(12)
Total comprehensive (expense)/income for the period	-	-	-	(12)	699	687
Dividends provided for or paid	-	-	-	-	(704)	(704)
LTIP and incentive arrangement:						
- share-based payment expense	-	-	-	11	-	11
- shares issued	15	-	-	(15)	-	-
- shares acquired				(6)	-	(6)
At 30/6/2020	2,547	22,729	(22,729)	45	4,397	6,989

#### Note:

Pursuant to Section 60(4)(a) of the Companies Act, 1965, the premium on the shares issued by the Company as consideration for the acquisition of subsidiaries during the financial year ended 31 December 2009 is not recorded as share premium. The difference between the issue price and the nominal value of shares issued is classified as merger relief.



### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CA	PERIOD	PERIOD
	ENDED	ENDED
	30/6/2021	30/6/2020
•	R <b>M'm</b>	RM'm
		(Restated)(1)
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit for the period	694	699
Adjustments for: - non-cash items	966	1,084
- finance costs	250	251
- finance income	(31)	(46)
- tax expenses	243	232
Payments for provision for liabilities and charges	(113)	(106)
Operating cash flows before working capital changes	2,009	2,114
Changes in working capital	(309)	(276)
Cash flows from operations	1,700	1,838
Interest received	. 8	9
Tax paid	(147)	(127)
Tax refund	-	1
Net cash flows from operating activities	1,561	1,721
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment and intangible assets	(390)	(527)
Consideration paid for business combination	<del>-</del>	(12)
Proceeds from disposal of property, plant and equipment	1	2
Placement of deposits with maturity of more than three months	(1)	(1)
Net cash flows used in investing activities	(390)	(538)
CASH FLOWS FROM FINANCING ACTIVITIES		
Drawdown of borrowings	1,600	400
Repayment of borrowings	(1,050)	(400)
Repayment of lease liabilities Payments of finance costs	(132) (252)	(123) (246)
Ordinary share dividends paid	(704)	(704)
Net cash flows used in financing activities	(538)	(1,073)
NET CHANGE IN CASH AND CASH EQUIVALENTS	633	110
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE FINANCIAL PERIOD	705	552
CASH AND CASH EQUIVALENTS AT THE END OF THE FINANCIAL PERIOD <sup>(4)</sup>	1,338	662
OASH AND CASH EQUIVALENTS AT THE LIND OF THE FINANCIAL PERIODS	1,330	

#### <u>Notes</u>

<sup>(1)</sup> Comparatives were restated due to the adoption of IFRIC AD - Lease in the fourth quarter ended 31 December 2020.

<sup>(4)</sup> The difference between the cash and cash equivalents and deposits, cash and bank balances represent deposits with financial institutions that carry maturity periods of more than three months.



# Company No. (200901024473 (867573-A))

### (INCORPORATED IN MALAYSIA)

### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

### PART A - EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134

### 1. BASIS OF PREPARATION

The quarterly report is unaudited and has been prepared in accordance with the reporting requirements as set out in Malaysian Financial Reporting Standard ("MFRS") 134 "Interim Financial Reporting" and Paragraph 9.22 of the Bursa Malaysia Securities Berhad Main Market Listing Requirements ("Bursa Securities Listing Requirements") and should be read in conjunction with the Group's audited financial statements for the financial year ended 31 December 2020.

The significant accounting policies and methods of computation adopted for the quarterly report are consistent with those adopted for the audited financial statements for the financial year ended 31 December 2020.

The Group has also adopted the following amendments to MFRS that came into effect on 1 January 2021 which did not have any significant impact on the unaudited quarterly report upon their application.

 Amendments to MFRS 9, MFRS 139, MFRS 7, MFRS 4 and MFRS 16 Interest Rate Benchmark Reform - Phase 2

• Amendments to MFRS 16

COVID-19 Related Rent Concessions beyond 30 June 2021

### Amendments to MFRS that is applicable to the Group but not yet effective

The Malaysian Accounting Standards Board had issued the following amendments to MFRS of which are effective for the financial period beginning on or after 1 January 2022. The Group did not early adopt these amendments to MFRS and they are not expected to have a significant effect on its consolidated financial statements:

• Amendments to MFRS 3

• Amendments to MFRS 101

• Amendments to MFRS 101 and MFRS Practice Note 2

• Amendments to MFRS 108

• Amendments to MFRS 116

• Amendments to MFRS 137

• Amendments to MFRS 112

Reference to Conceptual Framework

Classification of Liabilities as Current or Non-current

Disclosure of Accounting Policies

Definition of Accounting Estimates

Proceeds before Intended Use

Onerous Contracts - Cost of Fulfilling a Contract

Deferred Tax related to Assets and Liabilities arising from a Single Transaction

• Annual improvements to MFRSs 2018-2020 Cycle

### 2. SEASONAL / CYCLICAL FACTORS

The operations of the Group were not significantly affected by seasonality and cyclical factors.



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### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

### PART A - EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (CONTINUED)

### 3. REVENUE

	INDIVIDUAL QUARTER		CUMULATIVE QUART	
	QUARTER	QUARTER	PERIOD	PERIOD
	ENDED	ENDED	ENDED	ENDED
	30/6/2021	30/6/2020	30/6/2021	30/6/2020
	R <b>M'm</b>	RM'm	RM'm	RM'm
Telecommunications services and solutions	1,988	1,928	3,947	3,897
Sale of devices	276	223	545	595 ———
Total	2,264 <del></del>	2,151	4,492 <del></del>	4,492
Goods or services transferred:				
- at a point in time	613	622	1,230	1,413
- over time	1,651	1,529	3,262	3,079
Total	2,264	2,151	4,492	4,492

### 4. UNUSUAL ITEMS

Save for those disclosed in Note 16, there were no other significant unusual items affecting the assets, liabilities, equity, net income or cash flows for the six months ended 30 June 2021.

### 5. MATERIAL CHANGES IN ESTIMATES

There were no material changes in estimates of amounts reported in the prior financial year that have a material effect in the six months ended 30 June 2021.

### 6. DEBT AND EQUITY SECURITIES

Save for the below items, there were no other issuance, repurchase and repayment of debts and equity securities during the six months ended 30 June 2021:

- (a) The Group undertook the following transactions in relation to its RM10.0 billion Unrated Islamic Medium Term Notes ("Sukuk Murabahah") Programme:
  - (i) partially repurchased the third series in tranches with an aggregate nominal value of RM1,050 million;
  - (ii) issued the below Sukuk Murabahah series to finance its operating, capital expenditure and general working capital requirements:
    - the sixth series for a nominal value of RM300 million, with a 7-year tenure maturing in March 2028; and
    - the seventh series for a nominal value of RM900 million, with a 5-year tenure maturing in May 2026.



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### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

### PART A - EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (CONTINUED)

### 6. DEBT AND EQUITY SECURITIES (CONTINUED)

- (b) The Group had drawndown the remaining RM400 million of the RM600 million term loan facility that was secured in Q4'20 to finance its operating, capital expenditure and general working capital requirements.
- (c) 3,233,600 ordinary shares were issued under the LTIP.

### 7. DIVIDENDS PAID

The following single-tier tax exempt dividend payments were made during the six months ended 30 June 2021:

RM'm

In respect of the financial year ended 31 December 2020:

- Fourth and special interim dividend of 4.0 sen and 1.0 respectively per ordinary share, paid on 31 March 2021

391

In respect of the financial year ending 31 December 2021:

- First interim dividend of 4.0 sen per ordinary share, paid on 30 June 2021

313

704

### 8. SEGMENT REPORTING

Segment reporting is not presented as the Group is primarily engaged in providing converged telecommunications services and solutions in Malaysia.

### 9. VALUATIONS OF PROPERTY, PLANT AND EQUIPMENT

There were no revaluations of property, plant and equipment during the six months ended 30 June 2021. As at 30 June 2021, all property, plant and equipment were stated at cost less accumulated depreciation and impairment losses.

### 10. MATERIAL EVENTS SUBSEQUENT TO THE END OF THE FINANCIAL PERIOD

There were no material events subsequent to the end of the financial period up to the date of this report.

### 11. CHANGES IN THE COMPOSITION OF THE GROUP

There were no changes in the composition of the Group during the six months ended 30 June 2021.



### Company No. (200901024473 (867573-A)) (INCORPORATED IN MALAYSIA)

### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

### PART A - EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (CONTINUED)

### 12. CONTINGENT LIABILITIES AND CONTINGENT ASSETS

In the normal course of business, there are contingent liabilities arising from legal recourse sought by the Group's customers or vendors and indemnities given to financial institutions on bank guarantees. There were no material losses anticipated as a result of these transactions.

Maxis Broadband Sdn. Bhd. ("MBSB"), a wholly owned subsidiary of the Company, was served with the below notices of additional assessment with penalties by Inland Revenue Board ("IRB"). MBSB has appealed and initiated legal proceedings to challenge the basis and validity of these additional assessments:

- (i) In November 2019, the IRB disallowed MBSB from its entitlement to incremental chargeable income exemption for Year of Assessment 2017. A notice of additional assessment of RM37.4 million was issued ("ICI Notice"). The Kuala Lumpur High Court ("High Court") had granted and subsequently extended the interim stay of the enforcement of the ICI Notice until the hearing of MBSB's leave application challenging the ICI Notice;
- (ii) In November 2020, the IRB disallowed MBSB's deduction of interest expenses incurred for the Years of Assessment 2016 and 2017. Notices of additional assessment totalling RM140 million were issued ("2020 Notices"). The High Court had granted and subsequently extended the interim stay of the enforcement of the 2020 Notices until the hearing of MBSB's leave application challenging the 2020 Notices; and
- (iii) In March 2021, the IRB disallowed MBSB's deduction of interest expenses incurred for the Years of Assessment 2018 and 2019. Notices of additional assessment totalling RM230 million were issued ("2021 Notices"). The High Court has granted and subsequently extended the interim stay of the enforcement of the 2021 Notices until the hearing of the IRB's intervener application.

The Directors are of the view that no provision is required in the condensed consolidated financial statements at this juncture based on the facts surrounding the above additional assessments received from the IRB and the legal view obtained from external legal counsel that there is sufficient evidence and case law to support MBSB's appeals and proceedings against the ICI Notice, 2020 and 2021 Notices.

### 13. CAPITAL COMMITMENTS

Capital expenditure contracted for at the end of reporting date but not recognised as liabilities is as follows:

RM'm

Property, plant and equipment

572



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### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

### PART A - EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (CONTINUED)

### 14. SIGNIFICANT RELATED PARTY DISCLOSURES

The significant related party transactions, balances and commitments described below were carried out in the ordinary course of business and on agreed commercial terms with the related parties.

	Transactions for the financial period ended 30/6/2021 RM'm	Balances due from/(to) as at 30/6/2021 RM'm	Commitments as at 30/6/2021 RM'm	Total balances due from/(to) and commitments as at 30/6/2021 RM'm
(a) Sales of goods and services to:				
MEASAT Broadcast Network Systems Sdn. Bhd. <sup>(1)</sup> (telephony and connectivity services to				
co-market and distribute content products  Saudi Telecom Company <sup>(2)</sup>	) 48	7	-	7
(roaming and international calls)  - MEASAT Broadband (International) Ltd. <sup>(3)</sup>	2	*	-	*
(revenue share on bandwidth)	1	1	-	1
- Maxis Communications Berhad <sup>(4)</sup>	·			
(corporate support services)	1	-	-	-
<ul> <li>(b) Purchases of goods and services         from:         <ul> <li>MEASAT Broadcast Network Systems</li> <li>Sdn. Bhd.<sup>(1)</sup></li> <li>(customer acquisition and installation charge</li> </ul> </li> </ul>	es) 9	-	-	-
Saudi Telecom Company <sup>(2)</sup> (roaming and international calls)	2	-	-	-
<ul> <li>MEASAT Global Berhad Group<sup>(3)</sup>         (transponder and teleport lease rental)</li> <li>Tanjong City Centre Property Management Sdn. Bhd.<sup>(5)</sup></li> </ul>	14	*	(35)	(35)
(rental, service charge, property service and other utility charges)	20	-	(134)	(134)
- UTSB Management Sdn. Bhd. (5)  (corporate management services)	15	(4)	(36)	(40)
- SRG Asia Pacific Sdn. Bhd. (6)  (call handling and telemarketing services)	10	(5)	-	(5)
<ul> <li>Sri Lanka Telecom PLC<sup>(7)</sup>         (roaming and international calls)</li> </ul>	1	(*)	-	(*)



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### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

### PART A - EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (CONTINUED)

### 14. SIGNIFICANT RELATED PARTY DISCLOSURES (CONTINUED)

#### Notes

The Group has entered into the above related party transactions with parties whose relationships are set out below.

Usaha Tegas Sdn. Bhd. ("UTSB"), Saudi Telecom Company and Harapan Nusantara Sdn. Bhd. are parties related to the Company, by virtue of having joint control over Binariang GSM Sdn. Bhd. ("BGSM"), pursuant to a shareholders' agreement in relation to BGSM. BGSM is the ultimate holding company of the Company.

The ultimate holding company of UTSB is PanOcean Management Limited ("PanOcean"). PanOcean is the trustee of a discretionary trust, the beneficiaries of which are members of the family of Ananda Krishnan Tatparanandam ("TAK") and foundations including those for charitable purposes. Although PanOcean is deemed to have an interest in all of the shares of the Company in which UTSB has an interest, PanOcean does not have any economic or beneficial interest in the shares of the Company, as such interest is held subject to the terms of the discretionary trust.

- (1) Subsidiary of a company which is an associate of UTSB
- (2) A major shareholder of BGSM, as described above
- (3) Indirect subsidiary of a company in which TAK has a 100% direct equity interest
- (4) Subsidiary of BGSM
- (5) Subsidiary of UTSB
- (6) Subsidiary of a company whereby a person connected to TAK has a deemed equity interest
- (7) Associate of UTSB
- Less than RM1 million.

### 15. FAIR VALUE MEASUREMENTS

Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

### (a) Financial instruments carried at amortised cost

The carrying amounts of financial assets and liabilities of the Group approximated their fair values as at 30 June 2021 except as set out below, measured using Level 3 valuation technique:

	CARRYING	
	AMOUNT_	FAIR VALUE
	RM'm	RM'm
Financial liability:		
Borrowings		
- Islamic Medium Term Notes	3,975	4,037
		=======



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### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

### PART A - EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (CONTINUED)

### 15. FAIR VALUE MEASUREMENTS (CONTINUED)

### (b) Financial instruments carried at fair value

The following table represents the assets/liabilities measured at fair value, using the respective valuation techniques, as at 30 June 2021:

	Level 2	Level 3
	RM'm	RM'm
<u>Assets</u>		
Financial assets at FVOCI	-	4
Derivative financial instruments (forward foreign exchange contracts)	1	-
		=
<u>Liabilities</u>		
Other payables	-	19
Derivative financial instruments (interest rate swap)	12	_



### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

# PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS

### 16. ANALYSIS OF PERFORMANCE

Financial indicators (RM'm unless otherwise	2 <sup>nd</sup> Quarter 2021	1 <sup>st</sup> Quarter 2021	2 <sup>nd</sup> Quarter 2020 <sup>(1)</sup>	Varia Q2'21 v	ance 's Q1'21	Varia Q2'21 v:	
indicated)	(unaudited)	(unaudited)	(unaudited)	RM'm	%	RM'm	%
Revenue	2,264	2,228	2,151	36	1.6	113	5.3
Service revenue <sup>(2)</sup>	1,988	1,959	1,928	29	1.5	60	3.1
EBITDA <sup>(3)</sup> Adjusted for:  Upfront spectrum assignment	996	949	938	47	5.0	58	6.2
("SA") fees charged out <sup>(4)</sup> Normalised EBITDA	<i>15</i> 1,011	<i>15</i> 964	<i>15</i> 953	47	4.9	58	6.1
Normalised EBITDA margin on service revenue (%)	50.9	49.2	49.4	NA	1.7	NA	1.5
Profit before tax	484	453	457	31	6.8	27	5.9
Profit for the period	360	334	342	26	7.8	18	5.3
Capital expenditure ("Capex")	180	136	259	44	32.4	(79)	(30.5)
Operating free cash flow	894	667	972	227	34.0	(78)	(8.0)

### Notes:

<sup>(1)</sup> Comparatives were restated due to the adoption of IFRIC AD - Lease in the fourth quarter ended 31 December 2020 and to conform with current presentation.

<sup>(2)</sup> Service revenue is defined as Group revenue excluding sale of devices.

<sup>(3)</sup> Defined as profit before finance income, finance costs, tax, depreciation, amortisation and allowance for write down of identified network costs.

<sup>(4)</sup> Charge out of SA renewal costs prepaid for license period.



### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

# PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (CONTINUED)

### 16. ANALYSIS OF PERFORMANCE (CONTINUED)

Operational indicators	2 <sup>nd</sup> Quarter 2021	1 <sup>st</sup> Quarter 2021	2 <sup>nd</sup> Quarter 2020 <sup>(1)</sup>	Variance Q2'21 vs Q1'21		Variance Q2'21 vs Q2'20	
				,000	%	'000	%
Revenue generating							
subscriptions	9,751	9,760	9,478	(9)	(0.1)	273	2.9
("RGS") ('000)							
- Postpaid	3,642	3,538	3,405	104	2.9	237	7.0
- Prepaid	5,942	6,084	5,975	(142)	(2.3)	(33)	(0.6)
- Wireless Broadband	167	138	98	29	21.0	69	70.4
ARPU (Monthly) (RM)							
- Postpaid	81	82	85	(1)	(1.2)	(4)	(4.7)
- Prepaid	38	38	40	-	-	(2)	(5.0)
- Wireless Broadband	114	111	102	3	2.7	12	11.8
- Blended	55	55	57	-	-	(2)	(3.5)
Market definition subscriptions							
(000)							
- Home Connections	444	423	371	21	5.0	73	19.7
- Biz Fibre Connections	43	42	40	1	2.4	3	7.5
ARPU (Monthly) (RM)							
- Home Fibre	109	108	105	1	0.9	4	3.8

#### Note:

### (A) Performance of the current quarter against the preceding quarter (Q2'21 vs Q1'21)

The Group recorded a total revenue for Q2'21 of RM2,264 million compared to Q1'21 of RM2,228 million which represents a 1.6% increase, that is RM36 million. The service revenue for Q2'21 of RM1,988 million compared to Q1'21 of RM1,959 million which represents a 1.5% increase, that is RM29 million, on the back of better contribution from Postpaid and Fibre businesses.

<sup>(1)</sup> The comparative information of home and biz fibre connections has been restated to conform with current presentation.



### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (CONTINUED)

### 16. ANALYSIS OF PERFORMANCE (CONTINUED)

### (A) Performance of the current quarter against the preceding quarter (Q2'21 vs Q1'21) (continued)

Postpaid service revenue for Q2'21 increased by 2.9% that is by RM28 million to RM1,002 million compared to Q1'21 of RM974 million. The Postpaid RGS (excluding M2M services) for Q2'21 increased by 2.9% that is 104k to 3,642k compared to Q1'21 of 3,538k due to growth in Maxis Postpaid and Hotlink Postpaid subscriber base. Our Hotlink Postpaid and Maxis Postpaid Share 48 offering continued to attract entry level Postpaid subscribers, as well as those migrating from Prepaid to Postpaid. Postpaid ARPU for Q2'21 changed slightly by 1.2% to RM81 compared to Q1'21 of RM82. Postpaid average data usage per month in Q2'21 increased by 12.3% to 25.6GB (Q1'21: 22.8GB) due to increase in data usage at home during the Full Movement Control Order ("FMCO") on 1 June 2021, the stay-at-home, work-from-home requirement and free 1GB/day community offering.

Prepaid service revenue for Q2'21 decreased by 0.7%, that is RM5 million to RM685 million (Q1'21: RM690 million). Prepaid RGS decreased by 142k, a 2.3% decrease to 5,942k (Q1'21: 6,084k) subscribers. Prepaid contribution was affected in Q2'21 on the back of the re-introduction of nationwide total lockdown in June 2021. Prepaid ARPU for Q2'21 remained stable at RM38 (Q1'21: RM38) per month. Prepaid data usage per month increased by 13.4% to 23.7GB (Q1'21: 20.9GB). This is in-line with the stricter FMCO on 1 June 2021, the stay-at-home, work-from-home requirements and free 1GB/day community offering.

The Group retained its network superiority in 4G LTE, delivering download speed of more than 5 Mbps for 82% of the time in key market centres on a comparable peer basis, and achieving 93% population coverage. Both these factors are key differentiators for digital lifestyle seekers.

On fibre, the Group added 22k fibre connections (market definition) in Q2'21 bringing the total to 487k an increase of 4.7% (Q1'21: 465k), consisting of 21k additional home and 1k additional business fibre connections in the past one quarter. The Home Fibre ARPU was higher at RM109 per month (Q1'21: RM108).

In addition, our alternative home connectivity product, Wireless Broadband ("WBB") 4G/LTE router service, continues to gain momentum and has proven to be very successful in non-fibre coverage areas. The WBB subscriber base (RGS30) grew 21.0% by 29k to end Q2'21 at 167k up from Q1'21 at 138k.

Normalised EBITDA for Q2'21 increased by 4.9% that is RM47 million to RM1,011 million (Q1'21: RM964 million). The normalised EBITDA margin on service revenue increased to 50.9% (Q1'21: 49.2%). The increase in normalised EBITDA was mainly due to increase in service revenue. Consequently, the Group reported for Q2'21 a net profit of RM360 million, an increase of RM26 million, that is up 7.8% compared to RM334 million in Q1'21.

Capex for the current quarter Q2'21 was RM180 million (Q1'21: RM136 million), in-line with our normal phasing of capex, lower in Q1 and progressively higher towards Q4, for ongoing investment in network capacity to support the data traffic growth, Home Fibre and Enterprise growth.



### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

# PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (CONTINUED)

### 16. ANALYSIS OF PERFORMANCE (CONTINUED)

(A) Performance of the current quarter against the preceding quarter (Q2'21 vs Q1'21) (continued)

Operating free cash flow for Q2'21 increased by RM227 million that is 34.0% to RM894 million (Q1'21: RM667 million) mainly due to higher tax and one-off payments in Q1'21.

(B) Performance of the current quarter against the preceding year corresponding quarter (2<sup>nd</sup> Quarter 2021 versus 2<sup>nd</sup> Quarter 2020)

The Group recorded a total revenue for Q2'21 of RM2,264 million compared to corresponding Q2'20 of RM2,151 million which represents a 5.3% increase, that is RM113 million. The service revenue for Q2'21 of RM1,988 million compared to corresponding period of Q2'20 of RM1,928 million which represents a 3.1% increase, that is RM60 million, on the back of better contribution from Postpaid and Fibre businesses.

Postpaid service revenue for Q2'21 increased by RM22 million, that is 2.2%, to RM1,002 million (Q2'20: RM980 million). The Group grew the postpaid RGS subscriber base by 237k which represents a 7.0% increase on Q2'21: 3,642k versus Q2'20: 3,405k subscribers. The Postpaid ARPU decreased by 4.7% year-on-year from Q2'20: RM85 to Q2'21: RM81 per month, largely due to the dilution effect from increased subscribers adopting the value accretive Hotlink Postpaid although the Hotlink Postpaid ARPU is also slightly increasing.

Prepaid service revenue for Q2'21 declined by RM1 million, that is 0.1%, to RM685 million (Q2'20: RM686 million). The Group's prepaid subscription base was lower by 33k, that is a 0.6% reduction, which was due to the successful migration to the Hotlink entry point Postpaid service. Prepaid ARPU was lower in Q2'21 at RM38 per month (Q2'20: RM40).

The Group is proud of its fibre connections growth, adding 76k that is 18.5% to Q2'21: 487k versus Q2'20: 411K consisting of 73k additional home and 3k additional business fibre connections in the past one year.

The Group continued to lead the market in terms of quality and best digital experience. For Q2'21 we achieved a TP-NPS score of 64.

Demand for data increased across the Group's customer base with an average per month data usage in Prepaid of 23.7GB and Postpaid of 25.6GB for Q2'21. This represents a 5.3% increase of data demand for Prepaid from 22.5GB and 37.6% increase for Postpaid from 18.6GB from a year ago.

Normalised EBITDA and normalised EBITDA margin on service revenue for Q2'21 was RM1,011 million (Q2'20: RM953 million) and 50.9% (Q2'20: 49.4%) respectively. Consequently, net profit for Q2'21 was higher by 5.3% or RM18 million, at RM360 million (Q2'20: RM342 million). The increase in net profit was in-line with higher revenue.



### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

# PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (CONTINUED)

### 16. ANALYSIS OF PERFORMANCE (CONTINUED)

(B) Performance of the current quarter against the preceding year corresponding quarter (2<sup>nd</sup> Quarter 2021 versus 2<sup>nd</sup> Quarter 2020) (continued)

Capex for Q2'21 was RM180 million versus Q2'20 of RM259 million, that is RM79 million or 30.5% lower than the preceding year, with the capex focus on protecting the network performance, rebalancing capacity and Enterprise business, although the nationwide lockdown delayed some capex activities and project implementation.

Operating free cash flow for the Q2'21 was RM894 million compared to Q2'20 of RM972 million in the preceding year, a decrease of 8% that is RM78 million mainly due to Universal Service Provision contribution ("USP") payment.

# (C) Performance of the current year against the preceding year (year-to-date "YTD" June 2021 versus YTD June 2020)

Financial indicators (RM'm unless otherwise indicated)	YTD 2021	YTD 2020 <sup>(1)</sup>	Variance	% Variance
Revenue	4,492	4,492	-	-
Service revenue <sup>(2)</sup>	3,947	3,897	50	1.3
EBITDA <sup>(3)</sup> Adjusted for:	1,945	1,882	63	3.3
Upfront SA fees charged out (4) Normalised EBITDA	<i>30</i> 1,975	<i>30</i> 1,912	63	3.3
Normalised EBITDA margin on service revenue (%)	50.0	49.1	NA	0.9
Profit before tax	937	931	6	0.6
Profit for the year	694	699	(5)	(0.7)
Capex	316	422	(106)	(25.1)
Operating free cash flow	1,561	1,721	(160)	(9.3)

#### Notes:

<sup>(1)</sup> Comparatives were restated due to the adoption of IFRIC AD - Lease in the fourth quarter ended 31 December 2020 and to conform with current presentation.

<sup>(2)</sup> Service revenue is defined as Group revenue excluding sale of devices.

<sup>(3)</sup> Defined as profit before finance income, finance costs, tax, depreciation, amortisation and allowance for write down of identified network costs

<sup>(4)</sup> Charge out of SA renewal costs prepaid for license period.



## MAXIS BERHAD Company No. (200901024473 (867573-A))

(INCORPORATED IN MALAYSIA)

### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

# PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (CONTINUED)

### 16. ANALYSIS OF PERFORMANCE (CONTINUED)

(C) Performance of the current year against the preceding year (year-to-date "YTD" June 2021 versus YTD June 2020) (continued)

Operational indicators	YTD 2021	YTD 2020 <sup>(1)</sup>	Variance	% Variance
RGS ('000)	9,751	9,478	273	2.9
- Postpaid	3,642	3,405	237	7.0
- Prepaid	5,942	5,975	(33)	(0.6)
- Wireless Broadband	167	98	69	70.4
ARPU (Monthly) (RM)				
- Postpaid	82	86	(4)	(4.7)
- Prepaid	38	39	(1)	(2.6)
- Wireless Broadband	112	101	11	10.9
- Blended	55	57	(2)	(3.5)
Market definition subscriptions				
('000)				
- Home Connections	444	371	73	19.7
- Biz Fibre Connections	43	40	3	7.5
ARPU (Monthly) (RM)				
- Home Fibre	108	106	2	1.9

Note:

The Group recorded a total revenue for YTD 2021 of RM4,492 million, unchanged, compared to corresponding YTD 2020. The service revenue for YTD 2021 of RM3,947 million compared to corresponding YTD 2020 of RM3,897 million which represents a 1.3% increase, that is RM50 million, on the back of higher contribution from Postpaid and Fibre businesses.

Postpaid service revenue, including wholesale business, for YTD 2021 increased by RM8 million, that is 0.4%, to RM1,976 million (YTD 2020: RM1,968 million). The Group grew the postpaid RGS subscriber base by 237k which represents a 7.0% increase, YTD 2021: 3,642k compared to YTD 2020: 3,405k subscribers. The Postpaid ARPU decreased by 4.7% year-on-year from RM86 to RM82 per month, largely due to the dilution effect from the value accretive Hotlink Postpaid.

Prepaid service revenue for YTD 2021 decreased by RM25 million, that is 1.8%, to RM1,375 million (YTD 2020: RM1,400 million). The Group's prepaid subscription base was lower by 33k, that is a 0.6% reduction, YTD 2021: 5,942k compared to YTD 2020: 5,975k subscribers. This was due to the continued SIM consolidation and successful migration to the Hotlink entry point Postpaid service. Prepaid ARPU declined 2.6% from RM39 to RM38 per month.

<sup>(1)</sup> The comparative information of home and biz fibre connections has been restated to conform with current presentation.



### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

# PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (CONTINUED)

### 16. ANALYSIS OF PERFORMANCE (CONTINUED)

(C) Performance of the current year against the preceding year (year-to-date "YTD" June 2021 versus YTD June 2020) (continued)

The Group is proud of its fibre connections growth, adding 76k that is 18.5% to YTD 2021: 487k versus YTD 2020: 411k, with 73k additional home and 3k additional business fibre connections.

The Group continued to lead the market in terms of quality and best digital experience. For YTD 2021 we achieved a TP-NPS score of 64.

Demand for data increased across the Group's customer base with an average per month data usage in Prepaid of 22.3GB; Postpaid of 24.2GB and blended of 23.0GB for YTD 2021. This represents a 13.2% increase of data demand for Prepaid from 19.7GB; a 36.7% increase for Postpaid from 17.7GB; and a 21.7% increase in blended from 18.9GB, from a year ago.

Normalised EBITDA and normalised EBITDA margin on service revenue for YTD 2021 was RM1,975 million (YTD 2020: RM1,912 million) and 50.0% (YTD 2020: 49.1%) respectively. Net profit for YTD 2021 was lower by 0.7% or RM5 million, at RM694 million (YTD 2020: RM699 million). The decline in net profit was mainly due to higher depreciation and amortisation and tax expense during the period under review.

Capex for YTD 2021 was RM316 million versus YTD 2020 of RM422 million, that is RM106 million or 25.1% lower than the preceding year due to delayed capex activities and a major Billing and Customer Service project was implemented in 2020.

Operating free cash flow for YTD 2021 was RM1,561 million compared to YTD 2020 of RM1,721 million in the preceding year, a decrease of 9.3% that is RM160 million mainly due to USP payment.



### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

# PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (CONTINUED)

### 16. ANALYSIS OF PERFORMANCE (CONTINUED)

### (D) STATEMENT OF FINANCIAL POSITION

Financial indicators	AS AT	AS AT
(RM'm unless otherwise indicated)	30/6/2021	31/12/2020
Total assets	22,055	21,932
Total equity	7,060	7,050
Debt (1)	10,341	9,780
Deposits, cash and bank balances	(1,369)	(735)
Net debt	8,972	9,045
Net debt-to-EBITDA	2.35	2.41

#### Note:

Total equity of the Group remained stable. Net debt-to-EBITDA decreased from 2.41x as at 31 December 2020 to 2.35x as at 30 June 2021 as a result of higher deposits, cash and bank balances and EBITDA.

<sup>(1)</sup> Debt includes derivative financial instruments designated for hedging relationship on borrowings.



### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (CONTINUED)

### 17. PROSPECTS FOR THE FINANCIAL YEAR ENDING 31 DECEMBER 2021 ("FY21")

#### FY2021 financial outlook

On 1 March 2021, the Ministry of Finance announced Digital Nasional Berhad ("DNB") as the Government's Special Purpose Vehicle ("GOMSPV") to own, implement and manage 5G infrastructure and provide equal access wholesale 5G services to licensed telecommunication companies. The GOMSPV was announced by Prime Minister of Malaysia in February 2021 when the MyDIGITAL initiative and the Malaysia Digital Economy Blueprint was unveiled to accelerate the digitalisation of the Malaysian economy which includes bringing 5G to Malaysians in stages starting from the end of 2021. In July 2021, Malaysian Communications and Multimedia Commission ("MCMC") issued new Standard Radio System Plans ("SRSP") and identified 700MHz, 3.5GHz and 26/28GHz as the only spectrum bands to support 5G services in Malaysia, whilst revising the existing SRSP for 900MHz, 1800MHz, 2100MHz and 2600MHz to support up to 4G services only. The 5G launch details and revised spectrum technology rights could affect our execution approaches, timelines and future financial performance. The Group is in the preliminary stages of assessing the impact based on the limited information available.

Maxis is fully supportive of the objectives of MyDIGITAL and JENDELA and we remain committed to play our part to offer the best 5G innovation to benefit the people and businesses in the country with our expertise and resources. This is aligned to Maxis' own accelerated strategy of being Malaysian's leading converged solutions provider.

The National Recovery Plan was announced by the Prime Minister on 17 June 2021. However, the COVID-19 pandemic continues to raise concern. At this stage, it is hard to reliably predict how long it will take to contain the virus, the impact it will have on the Malaysian and the global economy, the impact on the demand for the services and solutions provided by the Group, locally and internationally and hence the Group's business operations. So locally, the high unemployment rates since the initial MCO, the GDP recovery growth outlook, the occurrence of third wave of COVID-19 outbreak, COVID-19 variants, the vaccine rollout, and the continuation of 6-month loan repayment moratorium only to targeted groups from July 2021, creates an unpredictable environment for our business in 2021 and beyond.

Given these uncertainties, the Group considered it prudent not to disclose a financial outlook for FY2021. The Group is closely monitoring and assessing the impact of COVID-19 and when it becomes appropriate to disclose any material information, it will be made in accordance with the Main Market Listing Requirements.

### Confident in our Convergence Strategy and ahead of structural industry changes

We remain confident in our convergence strategy, driven by our differentiated network, service, innovative offerings and the resilience of our people despite the unprecedented social and economic challenges brought by COVID-19. We are building upon our critical scale and size in the core mobiles business, our partnerships with global Information and Communication Technologies solution providers, our accredited and motivated talent, to build a strong first market advantage in converged service and continue to expand our offering of converged solutions to individuals, homes and businesses; and delivering differentiated and unmatched personalised experience.



### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

# PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (CONTINUED)

### 17. PROSPECTS FOR THE FINANCIAL YEAR ENDING 31 DECEMBER 2021 ("FY21") (CONTINUED)

### Strong Financial Position

The Group remains in a good financial position to weather the crisis created by the COVID-19 pandemic.

Our balance sheet remains healthy and our funding and liquidity are well positioned. The Group has taken action to protect the safety of its employees, customers, the broader Malaysian economy and its core operations and remains alert to opportunities to strengthen and grow its business during this period of uncertainty.

### Stay Safe, Stay Connected

The Group is conscious of the importance of its connectivity network when movements are restricted and people are separated. As an essential service provider, Maxis remains open for business whilst executing our business continuity plan. Measures have been put in place to ensure both fixed and mobile networks remain uninterrupted despite a dramatic increase in demand. We maintain our network performance leadership that our customers expect. As Malaysia's leading mobile operator, we are in a strong position to fully support our customers, suppliers, communities and staff throughout this pandemic and beyond.

Internally, our employees who are in customer facing and critical functions such as network field and retail staff are supported with best practice safety measures and all have the correct personal protective equipment. To mitigate the spread of COVID-19 virus, we ensure safe physical-social distancing. Internal and external physical meetings are replaced by virtual alternatives as we are developing a world class organisation through digitalisation.

### 18. PROFIT FORECAST OR PROFIT GUARANTEE

Not applicable as the Group did not publish any profit forecast.

### 19. QUALIFICATION OF PRECEDING AUDITED FINANCIAL STATEMENTS

There was no qualification to the preceding audited financial statements for the financial year ended 31 December 2020.



### MAXIS BERHAD Company No. (200901024473 (867573-A))

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### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (CONTINUED)

### 20. PROFIT BEFORE TAX

The following items have been (credited)/charged in arriving at the profit before tax:

	INDIVIDU	JAL QUARTER	CUMULATIVE QUARTER		
	QUARTER	QUARTER	PERIOD	PERIOD	
	ENDED	ENDED	ENDED	ENDED	
	30/6/2021	30/6/2020	30/6/2021	30/6/2020	
	RM'm	RM'm	RM'm	RM'm	
Fair value gains on forward foreign exchange contracts Losses on foreign exchange (net) Property, plant and equipment:	(2) *	(6) 1	(2) 3	(10) 6	
- losses on disposal	1	1	1	1	
- write-offs/impairment losses	12	6	15	9	

#### Note:

Other than as presented in the statements of profit or loss and as disclosed above, there were no material gains/losses on disposal of quoted and unquoted investments or properties and other exceptional items for the current quarter ended 30 June 2021.

### 21. TAX EXPENSES

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	QUARTER	QUARTER	PERIOD	PERIOD
	ENDED	ENDED	ENDED	ENDED
	30/6/2021	30/6/2020	30/6/2021	30/6/2020
	RM'm	RM'm	RM'm	RM'm
		(Restated) <sup>(1)</sup>		(Restated) <sup>(1)</sup>
Current tax Deferred tax: - origination and reversal of temporary	72	159	180	312
differences	52	(44)	63	(80)
Total	124	115	243	232

The Group's effective tax rates for the current quarter and six months ended 30 June 2021 were 25.6% and 25.9% respectively, higher than the statutory tax rate of 24% mainly due to certain expenses not deductible for tax purposes.

#### Note:

<sup>\*</sup> Less than RM1 million.

<sup>(1)</sup> Comparatives were restated due to the adoption of IFRIC AD - Lease in the fourth quarter ended 31 December 2020.



### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

# PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (CONTINUED)

### 22. STATUS OF CORPORATE PROPOSALS ANNOUNCED

There were no corporate proposals announced but not completed as at the date of this report.

### 23. BORROWINGS

	AS AT 30 JUNE 2021			AS AT 31 DECEMBER 2020		
	NON-				NON-	
	CURRENT	CURRENT		CURRENT	CURRENT	
	LIABILITIES	LIABILITIES	TOTAL	LIABILITIES	LIABILITIES	TOTAL
RM denominated	RM'm	R <b>M'</b> m	RM'm	RM'm	RM'm	RM'm
Secured						
Lease liabilities	247	1,723	1,970	255	1,687	1,942
<u>Unsecured</u>						
Term loans <sup>(1)</sup>	-	1,593	1,593	-	1,192	1,192
Commodity Murabahah						
Term Financing						
("CMTF")	-	2,293	2,293	-	2,293	2,293
Islamic Medium						
Term Notes	1,424	2,551	3,975	-	3,838	3,838
Business Financing-i	-	498	498	-	498	498
	1,671	8,658	10,329	255	9,508	9,763
Final colling Index Habilities						
Excluding lease liabilities:						
- weighted average interest rate			3.70%			3.95%
- proportion of borrowings between fixed and floating						
interest rates			53% : 47%			55% : 45%

### Note:

Material changes to borrowings for the six months ended 30 June 2021 are disclosed in Note 6(a) and (b).

Subsequent to the end of the financial period, the Group has undertaken the following transactions in relation to borrowings:

- (a) partially repurchased the third series Sukuk Murabahah that carried a nominal value of RM150 million; and
- (b) partially repaid RM350 million of the CMTF facility.

<sup>(1)</sup> Partially hedged using Interest Rate Swap ("IRS") as disclosed in Note 24.



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### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

# PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (CONTINUED)

#### 24. DERIVATIVE FINANCIAL INSTRUMENTS

(a) Details of derivative financial instruments outstanding as at 30 June 2021 are set out below:

TYPE OF DERIVATIVE	CONTRACT/ NOTIONAL VALUE	FAIR VALUE
	RM'm	R <b>M'</b> m
<u>Current assets</u> Derivatives designated in hedging relationship (cash flow hedge):		
Forward foreign exchange contracts: - less than one year	148	*
Derivatives not designated in hedging relationship:		
Forward foreign exchange contracts: - less than one year	53	1
	201 ——	
Non-current liabilities		
Derivatives designated in hedging relationship (cash flow hedge):		
IRS:	500	(40)
- between one and two years	500 ———	(12)
	701 ———	(11)

CONTRACT

#### Note:

There have been no changes since the end of the previous financial year ended 31 December 2020 in respect of the following:

- (i) the market risk and credit risk associated with the derivatives;
- (ii) the cash requirements of the derivatives;
- (iii) the policies in place for mitigating or controlling the risks associated with the derivatives; and
- (iv) the related accounting policies.

### (b) Gains/losses arising from fair value changes of financial liabilities

The Group determines the fair values of the derivative financial instruments relating to the IRS and forward foreign exchange contracts using a valuation technique which utilises data from recognised financial information sources. Assumptions are based on market conditions existing at each reporting date. The fair value of the IRS contract is calculated as the present value of estimated future cash flow using an appropriate market-based yield curve. The fair values of forward foreign exchange contracts are determined using the forward exchange rates as at each reporting date.

<sup>\*</sup> less than RM1 million



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### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

# PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (CONTINUED)

### 25. RECEIVABLES, DEPOSITS AND PREPAYMENTS

	AS AT	AS AT
	30/6/2021	31/12/2020
	RM'm	RM'm
Non-current assets		
At net of impairment:		
- Trade receivables	66	105
- Finance lease receivables	1	6
- Contract assets	65	58
Prepayments	632	662
Contract cost assets, net of amortisation	124	116
	888	947
		——————————————————————————————————————
<u>Current assets</u>		
At net of impairment:		
- Trade receivables	913	1,105
- Other receivables and deposits	353	471
- Finance lease receivables	16	23
- Contract assets	183	140
Prepayments	206	190
Contract cost assets, net of amortisation	166	144
	1,837	2,073
	2,725	3,020

The Group's credit policy provides trade receivables with credit periods of up to 60 days. In addition, selected eligible customers are allowed to purchase devices on monthly installment scheme up to 24 months.

The ageing analysis of the Group's gross trade receivables as at 30 June 2021 is as follows:

	RM'm
Current	955
1 to 90 days past due	93
More than 90 days past due	83
	1,131



### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (CONTINUED)

### 26. MATERIAL LITIGATION

There is no material litigation as at the date of this report.

### 27. DIVIDENDS

The Board of Directors has declared a second interim single-tier tax-exempt dividend of 4.0 sen per ordinary share in respect of the financial year ending 31 December 2021, to be paid on 30 September 2021. The entitlement date for the dividend payment is 3 September 2021.

A depositor shall qualify for entitlement to the dividend only in respect of:

- (i) shares transferred to the depositor's securities account before 4.30 pm on 3 September 2021 in respect of transfers; and
- (ii) shares bought on Bursa Malaysia Securities Berhad on a cum entitlement basis according to the Rules of Bursa Malaysia Securities Berhad.

The total dividends declared for the six months ended 30 June 2021 is 8.0 sen per ordinary share (2020: 8.0 sen).



### QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 30 JUNE 2021

# PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (CONTINUED)

### 28. EARNINGS PER SHARE

S. EARININGS PER SHARE		INDIVIDU	JAL QUARTER	CUMULATIVE QUARTER		
			QUARTER ENDED 30/6/2021	QUARTER ENDED 30/6/2020	PERIOD ENDED 30/6/2021	PERIOD ENDED 30/6/2020
(a)	Basic earnings per share			(Restated) <sup>(1)</sup>		(Restated) <sup>(1)</sup>
	Profit attributable to the equity holders of the Company	(RM'm)	360	342	694	699
	Weighted average number of issued ordinary shares	('m)	7,823	7,821	7,823 ——	7,821
	Basic earnings per share	(sen)	4.6	4.4	8.9	8.9
(b)	Diluted earnings per share					
	Profit attributable to the equity holders of the Company	(RM'm)	360	342	694	699
	Weighted average number of issued ordinary shares	('m)	7,823	7,821	7,823	7,821
	Adjusted for LTIP	('m)	<u>-</u>	-	-	-
	Adjusted weighted average number of ordinary shares	('m)	7,823	7,821	7,823	7,821
	Diluted earnings per share	(sen)	4.6	4.4	8.9	8.9

Note:

By order of the Board

Dipak Kaur SSM PC No. 201908002620 (LS 5204) Company Secretary 30 July 2021 Kuala Lumpur

<sup>(1)</sup> Comparatives were restated due to the adoption of IFRIC AD - Lease in the fourth quarter ended 31 December 2020.