Interim Financial Report for nine months' period ended 30 September 2010 Company No. 284496-V



# QUARTERLY ANNOUNCEMENT For the third quarter ended 30 September 2010

## **Highlights**

- Despite a quarterly decline in total industry volume due to the festive season, the Group recorded an overall growth in vehicle sales over the same period last year
- Subsidiaries Daihatsu (Malaysia) Sdn. Bhd. ("DMSB") and Federal Auto Holdings Berhad ("FAHB") recorded sales growth in excess of the industry average
- Ringgit/Yen/USD currency rates are still favourable against same period of last year resulting in better margins for the Group
- The Group's current nine months' net profit has improved over the same period of last year by 146%
- The Group has net cash of RM142.4 mil and its net assets improved to RM4.08 per share at the end of reporting period

#### Results

| Q           |   |  | Year  |  |   |  |
|-------------|---|--|---|--|---|--|
|             | 30 Sep  |  | 30 Sep  |  |   |  |
|             |   |  |   | 2009   | Change  |  |
| RM mil      | RM mil  | %  | RM mil  | RM mil   | %   |  |
| 388.7       | 298.2   | 30.4   | 1,157.4   | 809.2  | 43.0  |  |
| 38.8        | 26.1  | 48.3   | 127.3   | 53.5   | 137.8   |  |
|             |   |  |   |  |   |  |
| 34.2        | 22.5  | 52.0   | 112.8   | 45.8   | 146.3   |  |
| Sen         | Sen   |  | Sen   | Sen  |   |  |
|             |   |  |   |  |   |  |
| 14.2        | 8.6   | 64.8   | 46.9  | 17.1   |   |  |
|             | 0.7   | (100.0)  | (0.2)   | 1.8  | (110.9)   |  |
| As at       | As at   |  |   |  | l l   |  |
| 30 Sep 2010 | 31 Dec 2009   |  |   |  |   |  |
| RM mil      | RM mil  |  |   |  |   |  |
| 989.3       | 894.3   | 10.6   |   |  |   |  |
| RM          | RM  |  |   |  |   |  |
| 4.08        | 3.69  | 10.4   |   |  |   |  |
| 1st Interim | 1st Interim   |  |   |  |   |  |
| 2010        | 2009  |  |   |  |   |  |
| Sen         | Sen   |  |   |  |   |  |
| 5.0         | 3.0   | 66.7   |   |  |   |  |
|             | 2010 RM mil  388.7  38.8  34.2  Sen  14.2   As at 30 Sep 2010 RM mil  989.3  RM  4.08  1st Interim 2010 Sen | RM mil         RM mil           388.7         298.2           38.8         26.1           34.2         22.5           Sen         Sen           14.2         8.6            0.7           As at As a | 30 Sep   2010   2009   Change   RM mil   RM mil   % | 30 Sep   2010   2009   Change   RM mil   RM mil   %   RM mil       RM mil     RM mil     RM mil     RM mil     RM mil     RM mil     RM mil     RM mil     RM mil     RM mil     RM mil     RM mil     RM mil     RM mil     RM mil     RM mil     RM mil     RM mil     RM mil | 30 Sep   2010   2009   2009   2010   2009   2009   2009   2009   2009   2009   2009   2009   2009   2009   2009   2009   2009   2009   2009   2009   2009   2009   2010   2009   2010   2009   2010   2009   2010   2010   2009   2010   2010   2009   2010   2010   2009   2009   2010   2009   2009   2010   2009   2009   2010   2009   2009   2010   2009   2009   2010   2009   2009   2010   2009   2009   2010   2009   2009   2010   2009   2009   2010   2009   2010   2009   2010   2009   2010   2009   2010   2010   2009   2010 |  |

## Performance of sales by operations

|                                  | Q3'10  | Q3'10   | YTD Sep'10 |
|----------------------------------|--------|---------|------------|
| % Changes *                      | VS     | VS      | VS         |
|                                  | Q2'10  | Q3'09   | YTD Sep'09 |
|                                  |        |         |            |
| Subsidiaries                     |        |         |            |
| DMSB - Daihatsu & Hino trucks    | - 23.5 | - 33.5  | - 13.0     |
| DMMS Perodua vehicles            | + 1.0  | + 26.4  | + 37.9     |
| Federal Auto : Volvo, Volkswagen |        |         |            |
| & Mitsubishi vehicles            | + 8.2  | + 223.9 | + 219.3    |
| ОМІ                              | - 5.0  | - 10.4  | + 15.8     |
| SVBW                             | - 32.0 | + 10.6  | + 4.2      |
| Associated companies             |        |         |            |
| Perodua vehicles                 | - 5.8  | + 2.8   | + 20.2     |
| Hino trucks                      | - 4.9  | + 84.6  | + 81.8     |

<sup>\*</sup> All changes based on vehicle unit sales, except for OMI and SVBW which are based on sales values

Interim Financial Report for nine months' period ended 30 September 2010

Company No. 284496-V

#### **QUARTERLY ANNOUNCEMENT**

For the third quarter ended 30 September 2010

#### **Overview**

The Malaysian motor total industry volume (TIV) of sales by registration improved in the third quarter of 2010 marginally by 3.6% compared against the same period of 2009, however declined slightly by 1% over the preceding quarter.

Overall, the TIV for the nine months' sales by registration improved 13.9% compared to the same period of 2009.

### **Group Financial Performance**

Third quarter ended 30 September 2010 compared with third quarter ended 30 September 2009

Group revenue improved by 30.4% to RM388.7 million. Profit from operations improved by 65% to RM15.3 million, whilst share of results of associate companies improved by 35.6% to RM26.6 million. Net profit attributable to owners of the Company improved by 52% to RM34.2 million.

The group's net cash position (after total borrowings) stands at RM142.4 million as at 30 September 2010 compared with RM104.2 million as at 30 September 2009 (refer note 23).

## Third quarter ended 30 September 2010 against previous quarter ended 30 June 2010

Group revenue declined by 4%. Similarly, profit from operations and share of results of associate companies were lower by 6.4% and 22.7% respectively. Net profit attributable to owners of the Company also declined by 11.4%.

The group's net cash position (after total borrowings) fell to RM142.4 million as at 30 September 2010 compared with RM168.9 million as at the end of 30 June 2010, mainly due to additional borrowings employed during the current quarter.

Net assets per share rose to RM4.08 as at the end of September 2010 from RM3.99 as at end of June 2010.

#### **Group Business Performance**

The decline in truck sales under DMSB was due to the discontinuation of one of Daihatsu's truck models. This was partially offset by the commencement of the new Hino dealership that was secured earlier this year, alongside the sales of the GranMax pick-up trucks.

Sales of passenger vehicles for all the brands under the Group improved over the same period last year due to the additional dealerships and new models.

Steel wheel deliveries moderated against the larger base last year and also affected by a shorter production period in the month of September 2010.

## **Prospects**

New model launches in the fourth quarter 2010 are expected to provide the momentum for growth in sales. The Group's investments in its network dealerships are timely to capitalise on this upturn.

Board of Directors MBM Resources Berhad 11 NOVEMBER 2010

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME For the six months ended 30 September 2010 - unaudited

|  | Note | Current<br>Quarter<br>Ended<br>30/09/2010<br>RM'000 | Comparative Quarter Ended 30/09/2009 RM'000 As restated | 9 months<br>Cumulative<br>To Date<br>30/09/2010<br>RM'000 | Comparative 9 months Cumulative To Date 30/09/2009 RM'000 As restated |
|--|------|---|---|---|---|
| Continuing operations  |      |   |   |   |   |
| Revenue<br>Cost of sales   | 18   | 388,704<br>(353,729)                                | 298,200<br>(269,711)                                    | 1,157,355<br>(1,059,677)                                  | 809,182<br>(743,764)  |
| Gross profit Other income Administrative and other               |      | 34,975<br>5,017                                     | 28,489<br>3,630   | 97,678<br>15,966  | 65,418<br>10,515  |
| expenses   |      | (14,108)  | (13,976)  | (37,014)  | (34,465)  |
| Selling and marketing expenses                                   |      | (10,550)  | (8,848)   | (30,194)  | (19,429)  |
| Results from operating activities                                |      | 15,334  | 9,295   | 46,436  | 22,039  |
| Interest income Finance costs Net finance costs                  |      | 595<br>(368)<br>227                                 | 311<br>(333)<br>(22)                                    | 1,930<br>(929)<br>1,001                                   | 1,534<br>(883)<br>651   |
| Share of results of associates, net of tax                       |      | 26,610  | 19,627  | 91,613  | 36,822  |
| Profit before tax  | 18   | 42,171  | 28,900  | 139,050   | 59,512  |
| Income tax expense   | 19   | (3,403)   | (4,447)   | (11,236)  | (10,255)  |
| Profit from continuing operations                                |      | 38,768  | 24,453  | 127,814   | 49,257  |
| Discontinued operation (Loss)/Profit from discontinued           |      |   |   |   |   |
| operation, net of tax  | 10   |   | 1,687   | (466)   | 4,291   |
| Profit for the period  |      | 38,768  | 26,140  | 127,348   | 53,548  |
| Profit attributable to: Owners of the Company Minority interests |      | 34,191<br>4,577                                     | 22,492<br>3,648   | 112,787<br>14,561   | 45,799<br>7,749   |
| Profit for the period  |      | 38,768  | 26,140  | 127,348   | 53,548  |
|  |      |   |   | ·   |   |

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (cont'd) For the six months ended 30 September 2010 - unaudited

| Note   | Current<br>Quarter<br>Ended<br>30/09/2010<br>RM'000 | Comparative Quarter Ended 30/09/2009 RM'000 As restated | 9 months<br>Cumulative<br>To Date<br>30/09/2010<br>RM'000 | Comparative 9 months Cumulative To Date 30/09/2009 RM'000 As restated |
|--|---|---|---|---|
| Profit for the period  | 38,768  | 26,140  | 127,348   | 53,548  |
| Other comprehensive income, net of tax Fair value adjustment on derivative instruments | 153   |   | 321   |   |
| Other comprehensive income for the period, net of tax                                  | 153   | <u></u>   | 321   |   |
| Total comprehensive income for the period  | 38,921  | 26,140  | 127,669   | 53,548  |
| Total comprehensive income attributable to: Owners of the Company Minority interests   | 34,300<br>4,621                                     | 22,492<br>3,648   | 113,016<br>14,653   | 45,799<br>7,749   |
| Total comprehensive income for the period  | 38,921  | 26,140  | 127,669   | 53,548  |
| Earnings/(Loss) per ordinary share Basic 20  | sen<br>14.16  | sen<br>8.59   | sen<br>46.85  | sen<br>17.15  |
| - From continuing operations - From discontinued operation                             | 14.10<br>   | 0.70  | (0.19)  | 17.15   |
|  | 14.16   | 9.29  | 46.66   | 18.92   |
| Diluted 20 - From continuing operations - From discontinued operation                  | 13.99   | 8.47<br>0.69  | 46.28<br>(0.19)   | 16.91<br>1.75   |
|  | 13.99   | 9.16  | 46.09   | 18.65   |

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION As at 30 September 2010 - unaudited

|  |      | As at end of<br>Current Quarter | As at preceding<br>Financial Year Ended |
|--|------|---------------------------------|---|
|  |      | 30/09/2010                      | 31/12/2009                              |
|  | Note | RM'000                          | RM'000                                  |
|  |      |                                 | As restated                             |
| <u>ASSETS</u>                                  |      |                                 |   |
| Non-current Assets                             |      |                                 |   |
| Property, plant & equipment                    |      | 128,454                         | 135,983                                 |
| Prepaid land lease payments                    |      | 40,009                          | 42,713                                  |
| Investment properties                          |      | 12,739                          | 21,560                                  |
| Investment in associates                       |      | 616,710                         | 540,776                                 |
| Jointly controlled entity                      |      |                                 | 54                                      |
| Other investment                               |      | 1,000                           | 1,000                                   |
| Hire purchase receivables                      |      |                                 | 155                                     |
| Goodwill on consolidation                      |      | 11,435                          | 14,799                                  |
| Total non-current assets                       |      | 810,347                         | 757,040                                 |
| Current Assets                                 |      |                                 |   |
| Inventories                                    |      | 178,363                         | 133,936                                 |
| Trade & other receivables and prepaid expenses |      | 104,129                         | 103,760                                 |
| Tax recoverable                                |      | 2,992                           | 3,264                                   |
| Cash and bank balances                         |      | 178,559                         | 151,416                                 |
|  |      | 464,043                         | 392,376                                 |
| Non-current assets classified as held for sale |      | 6,103                           | 6,103                                   |
| Total current assets                           |      | 470,146                         | 398,479                                 |
| TOTAL ASSETS                                   | 18   | 1,280,493                       | 1,155,519                               |

The notes on pages 9 to 20 are an integral part of these condensed consolidated financial statements.

Interim Financial Report for nine months' period ended 30 September 2010 Company No. 284496-V

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (cont'd) As at 30 September 2010 - unaudited

|  | Note | As at end of<br>Current Quarter<br>30/09/2010<br>RM'000 | As at preceding<br>Financial Year Ended<br>31/12/2009<br>RM'000 |
|--|------|---|---|
|  |      |   | As restated   |
| EQUITY AND LIABILITIES Equity                      |      |   |   |
| Share capital                                      |      | 242,522   | 242,073   |
| Reserves   |      | 746,770   | 652,201   |
| Total equity attributable to owners of the Company |      | 989,292   | 894,274   |
| Minority interests                                 |      | 145,239   | 136,151   |
| Total equity                                       |      | 1,134,531   | 1,030,425   |
| Non-current and Deferred Liabilities               |      |   |   |
| Long term borrowings                               | 22   | 14,524  | 18,481  |
| Deferred tax liabilities                           |      | 786   | 1,716   |
| Provision for retirement benefits                  |      | 1,306   | 2,356   |
| Hire purchase payables - non-current portion       |      |   | 180   |
| Total non-current and deferred liabilities         |      | 16,616  | 22,733  |
| Current Liabilities                                |      |   |   |
| Provision for liabilities                          |      | 2,836   | 2,616   |
| Short term borrowings                              | 22   | 21,598  | 12,309  |
| Trade & other payables and accrued expenses        |      | 99,656  | 85,951  |
| Amount owing to holding company                    |      | 411   | 204   |
| Hire purchase payables - current portion           |      |   | 110   |
| Tax liabilities                                    |      | 4,845   | 1,171   |
| Total current liabilities                          |      | 129,346   | 102,361   |
| Total liabilities                                  | 18   | 145,962   | 125,094   |
| TOTAL EQUITY AND LIABILITIES                       |      | 1,280,493   | 1,155,519   |
| Net assets per share (RM)                          |      | 4,08  | 3.69  |

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the six months ended 30 September 2010 - unaudited

|  |      | /                          |                      | ributable to owners o            |  | Distributable                  | /                      |                                 |                               |
|--|------|----------------------------|----------------------|----------------------------------|--|--------------------------------|------------------------|---------------------------------|-------------------------------|
|  | Note | Share<br>capital<br>RM'000 | Share premium RM'000 | Revaluation<br>reserve<br>RM'000 | Foreign<br>exchange<br>reserve<br>RM'000 | Retained<br>earnings<br>RM'000 | Total<br>RM'000        | Minority<br>interests<br>RM'000 | Total<br>equity<br>RM'000     |
| 9 months ended 30 September 2009 At 1 January 2009 Total comprehensive                                       |      | 242,073                    | 30,539               |                                  |  | 576,459                        | 849,071                | 130,577                         | 979,648                       |
| income for the period Dividends to owners Dividends paid by subsidiaries                                     | _    | <br><br><u></u>            | <br><br>             | <br><br>                         | <br><br>                                 | 45,799<br>(21,787)             | 45,799<br>(21,787)<br> | 7,749<br><br>(3,435)            | 53,548<br>(21,787)<br>(3,435) |
| At 30 September 2009   | =    | 242,073                    | 30,539               | <u></u>                          |  | 600,471                        | 873,083                | 134,891                         | 1,007,974                     |
| 9 months ended 30 September 2010 At 1 January 2010 As previously stated - effect of adopting FRS 139         | 2(b) | 242,073                    | 30,539               | 458<br>                          | <br>575                                  | 621,204<br>(285)               | 894,274<br>290         | 136,151                         | 1,030,425<br>258              |
| At 1 January 2010, as restated Issue of ordinary shares  |      | 242,073                    | 30,539               | 458                              | 575                                      | 620,919                        | 894,564                | 136,119                         | 1,030,683                     |
| pursuant to ESOS Share of changes in revaluation reserve arising from fair value adjustments of assets in an |      | 449                        | 664                  |                                  |  |                                | 1,113                  |                                 | 1,113                         |
| associate company Disposal of a discontinued   |      |                            |                      | (16)                             |  |                                | (16)                   | (1)                             | (17)                          |
| operation<br>Total comprehensive   |      |                            |                      |                                  |  |                                |                        | (2,945)                         | (2,945)                       |
| income for the period Dividends to owners  |      |                            |                      |                                  |  | 113,016                        | 113,016                | 14,653                          | 127,669                       |
| Dividends paid by subsidiaries   | _    | <br>                       | <br>                 | <br><u></u> _                    | <br>                                     | (19,385)<br>                   | (19,385)<br>           | (2,587 <u>)</u>                 | (19,385)<br>(2,587)           |
| At 30 September 2010   | _    | 242,522                    | 31,203               | 442                              | 575                                      | 714,550                        | 989,292                | 145,239                         | 1,134,531                     |

The notes on pages 9 to 20 are an integral part of these condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS For the nine months ended 30 September 2010 - unaudited

|  | Note   | 2010<br>9 months ended<br>30/09/2010<br>RM'000               | 2009<br>9 months ended<br>30/09/2009<br>RM'000           |
|--|--------|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES   |        |  |  |
| Profit for the period<br>Adjustments for :   |        | 127,348  | 53,548   |
| Income tax expense Share of results of associates Non-cash items Non-operating items   |        | 11,236<br>(91,613)<br>5,771<br>3,875                         | 10,255<br>(36,822)<br>10,745<br>384                      |
| Operating profit before working capital changes<br>Changes in working capital  |        | 56,617   | 38,110   |
| Net changes in current assets Net changes in current liabilities Income tax refunded Income tax paid   |        | (71,485)<br>23,089<br>164<br>(7,182)                         | (5,700)<br>13,119<br>1,494<br>(7,722)                    |
| Net cash generated from/(used in) operating activities   |        | 1,203  | 39,301   |
| CASH FLOWS FROM INVESTING ACTIVITIES   |        |  |  |
| Dividends received from associates Interest income Purchase of property, plant & equipment Additions to prepaid lease payments Proceeds from disposal of property, plant & equipment Proceeds from disposal of investment property Other investment Cashflow from disposal of discontinued operation | 10     | 16,124<br>1,930<br>(21,179)<br><br>30<br>9,284<br><br>13,768 | 14,000<br>1,534<br>(16,769)<br>(147)<br>472<br>670<br>53 |
| Net cash used in investing activities  |        | 19,957   | (187)  |
| CASH FLOWS FROM FINANCING ACTIVITIES   |        |  |  |
| Dividends paid Dividends paid to minorities of a subsidiary Proceeds from exercise of ESOS Finance costs From continuing operations From discontinued operation Bank borrowings  |        | (19,385)<br>(3,186)<br>1,113<br>(929)<br><br>11,150          | (21,787)<br>(3,435)<br><br>(883)<br>(743)<br>114         |
| Net cash from/(used in) financing activities   |        | (11,237)   | (26,734)   |
| NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVACASH AND CASH EQUIVALENTS AT 1 JANUARY  | ALENTS | 9,923<br>149,952   | 12,380<br>120,446  |
| CASH AND CASH EQUIVALENTS AT 30 SEPTEMBER  |        | 159,875  | 132,826  |
| Cash and cash equivalents comprise : Cash and bank balances Bank overdrafts  | 23     | 178,559<br>(18,684)<br>159,875                               | 135,745<br>(2,919)<br>132,826                            |

The notes on pages 9 to 20 are an integral part of these condensed consolidated financial statements.

Interim Financial Report for nine months' period ended 30 September 2010 Company No. 284496-V

#### Notes to the condensed consolidated interim financial statements

MBM Resources Berhad is a public limited liability company, incorporated and domiciled in Malaysia, and is listed on the Main Market of Bursa Malaysia Securities Berhad.

The condensed consolidated interim financial statements of the Group as at and for the nine months ended 30 September 2010 consist of the Company and its subsidiaries (together referred to as the "Group") and the Group's interests in associates.

These condensed consolidated interim financial statements were approved by the Board of Directors on 11 November 2010.

## 1. Basis of preparation

Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with the applicable disclosure provisions under Paragraph 9.22 of the Listing Requirements of the Bursa Malaysia Securities Berhad and FRS134, Interim Financial Reporting. They do not include all of the information required for full annual financial statements, and should be read in conjunction with the consolidated financial statements of the Group as at and for the year ended 31 December 2009.

## 2. Significant accounting policies

The accounting policies and method of computation applied by the Group in these condensed consolidated interim financial statements are consistent as those applied by the Group in its consolidated financial statements as at and for the year ended 31 December 2009, except for the application of the following new or revised Financial Reporting Standards ("FRS") where applicable to the Group, effective for the financial period beginning 1 January 2010:

FRS 7 Financial Instruments: Disclosures

FRS 101 Presentation of Financial Statements (Revised 2009)
FRS 139 Financial Instruments: Recognition and Measurement
Amendments to FRS 2 Share-based payments (Vesting conditions and cancellations)

Amendments to FRS 118 Revenue

Amendments to FRS 123 Borrowing Costs (Revised)

Amendments to FRS 132 Financial Instruments: Presentation

Amendments to FRS 134 Interim Financial Reporting
Amendments to FRS 140 Investment Property

The above FRSs and Amendments to FRSs are effective for annual periods beginning 1 January 2010. The application of the above FRSs and Amendments to FRSs did not result in significant change in the accounting policies and presentation of the financial results of the Group, except as discussed in the following:

#### Change in accounting policy

#### (a) FRS 101, Presentation of Financial Statements (Revised 2009)

Prior to the application of the revised FRS 101, financial statements consist of a balance sheet, an income statement, a statement of changes in equity, a cash flow statement and notes to the financial statements. With the application of the revised FRS 101, financial statements will comprise a statement of financial position, a statement of comprehensive income, a statement of changes in equity, a statement of cash flows and notes to the financial statements. Also, as a result of the application of FRS 101, the Group presents all owner changes in equity in the consolidated statement of changes in equity and all non-owner changes in equity to be presented in consolidated statement of comprehensive income.

Since the change only affects presentation aspects, there is no financial impact on the Group.

Interim Financial Report for nine months' period ended 30 September 2010 Company No. 284496-V

### Notes to the condensed consolidated interim financial statements (cont'd)

## Change in accounting policy (cont'd)

## (b) FRS 139, Financial Instruments: Recognition and Measurement

FRS 139 establishes principles for recognising and measuring financial assets, financial liabilities and some contracts to buy and sell non-financial items and permits hedge accounting only under strict circumstances.

Prior to the application of FRS 139, all unrecognised foreign currency exchange gain or loss arising from foreign currency forward contracts are only recognised in profit or loss on their settlement dates.

In accordance with the requirements of FRS 139, foreign currency forward contracts entered into by subsidiaries of the Group have been measured at fair value and changes in the fair value are recognised immediately in profit or loss in the period, whereby any gain or loss is shown in the statement of comprehensive income as fair value adjustment on derivative instruments.

In contrast, an associate of the Group applied the hedge accounting rules under FRS 139 and accordingly on initial application, the changes in the fair value of its foreign currency exchange forward contracts are recognised in equity. Subsequently, the cumulative gain or loss is reclassified from equity into profit or loss in the period during which the hedged forecast cash flows affect profit or loss.

As allowed under the transitional provisions of this standard, the required changes are applied prospectively and the comparative information are not restated.

Effects from the application of the new FRS 139 are summarised as follow:

|   | Foreign<br>exchange<br>reserve<br>RM'000 | Retained<br>earnings<br>RM'000 | Minority<br>interests<br>RM'000 |
|---|--|--------------------------------|---------------------------------|
| At 1 January 2010, as previously stated Adjustments arising from application of FRS 139 |  | 621,204                        | 136,151                         |
| - Cash flow hedge   | 575                                      |                                | 26                              |
| - Fair value adjustment on derivative   |  |                                |                                 |
| instruments   |  | (285)                          | (58)                            |
|   | 575                                      | (285)                          | (32)                            |
| At 1 January 2010, as restated  | 575                                      | 620,919                        | 136,119                         |
|   |  |                                |                                 |

Interim Financial Report for nine months' period ended 30 September 2010 Company No. 284496-V

### Notes to the condensed consolidated interim financial statements (cont'd)

#### 3. Estimates

In preparing the condensed interim financial statements, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were consistent with those applied in the financial statements as at and for the year ended 31 December 2009.

#### 4. Auditors' Report of Preceding Annual Financial Statements

The auditors' report on the financial statements of the Group and of the Company as at and for the year ended 31 December 2009 was not qualified.

## 5. Seasonal and cyclical factors

The main activities of the Group are in motor trading and manufacturing of automotive components and are therefore dependent on the economy of the country.

### 6. Exceptional items

There were no unusual items affecting assets, liabilities, equity, net income or cash flows for the financial period under review

## 7. Dividends paid

A first interim single tier dividend of 5 sen per share on 242,476,667 ordinary shares, amounting to RM12,123,833 in respect of financial year ended 31 December 2010 was paid on 22 September 2010.

### 8. Debt and equity securities

There were no issuances and repayment of debt securities, share buy-backs, share cancellation, shares held as treasury shares and resale of treasury shares for the financial period under review except for the issuance of ordinary shares pursuant to the Company's ESOS.

## **Employee Share Options Scheme ("ESOS")**

During the quarter ended 30 September 2010 pursuant to the Company's ESOS, the issued and paid-up capital of the Company was increased from RM242,169,667 to RM242,521,667 as a result of the exercise and allotment of 352,000 option shares of par value RM1.00 each as follows:

| Option price per share (RM) | No of shares issued | Cash proceeds (RM) |
|-----------------------------|---------------------|--------------------|
| 2.54<br>2.43                | 150,000<br>202,000  | 381,000<br>490,860 |
|                             | 352,000             | 871,860            |

The number of unexercised share options as at 30 September 2010 was 2,986,000.

#### 9. Subsequent material events

There was no material event or transaction during the period from 30 September 2010 to the date of this announcement which affects substantially the results of the operations of the Group and of the Company for the quarter ended 30 September 2010 in respect of which this announcement is made.

## 10. Changes in composition of the Group

As reported in the preceding quarter's announcement, on 30 June 2010, the Group completed the disposal of WSA Capital Corporation Sdn. Bhd., segment for which was classified under Automotive Components under the Group's business segment. The segment was not classified as held for sale or a discontinued operation as at 31 December 2009 and the comparative statement of comprehensive income has been restated to show the discontinued operation separately from continuing operations.

| Results of discontinued operation          | Three mon  | ths ended  | Nine months ended |            |  |
|--|------------|------------|-------------------|------------|--|
|  | 30/09/2010 | 30/09/2009 | 30/09/2010        | 30/09/2009 |  |
|  | RM'000     | RM'000     | RM'000            | RM'000     |  |
| _  |            |            |                   |            |  |
|  |            |            |                   |            |  |
| Revenue                                    |            | 19,069     | 45,725            | 54,172     |  |
| Cost of sales                              |            | (15,103)   | (36,054)          | (43,551)   |  |
| Other income                               |            | 54         | 891               | 133        |  |
| Expenses                                   |            | (2,103)    | (4,072)           | (5,720)    |  |
| Results from operating activities          |            | 1,917      | 6,490             | 5,034      |  |
| Net finance costs                          |            | (230)      | (536)             | (743)      |  |
| Profit before tax                          |            | 1,687      | 5,954             | 4,291      |  |
| Income tax expense                         |            |            |                   |            |  |
| Profit for the period                      |            | 1,687      | 5,954             | 4,291      |  |
| Minority interest                          |            | ·          | (1,589)           |            |  |
| Group's share of profit for the period     |            | 1,687      | 4,365             | 4,291      |  |
| Loss on disposal of discontinued operation |            |            | (4,831)           | <u></u>    |  |
| Profit/(Loss) from discontinued operation  |            | 1,687      | (466)             | 4,291      |  |

## Effect of the disposal on the financial position of the Group

|   | As at<br>30/06/2010<br>RM'000 |
|---|-------------------------------|
| Property, plant and equipment, prepaid lease payments | 24,232                        |
| Jointly controlled entity                             | 54                            |
| Inventories   | 10,076                        |
| Trade and other receivables                           | 16,991                        |
| Cash and bank balances                                | 1,619                         |
| Goodwill on consolidation                             | 3,364                         |
|   | 56,336                        |
| Trade and other payables                              | (9,094)                       |
| Tax and deferred tax liabilities                      | (1,202)                       |
| Provision for retirement benefits                     | (1,031)                       |
| Loans and borrowings                                  | (24,545)                      |
|   | 20,464                        |
| Minority interests                                    | (4,533)                       |
| Loss on disposal of discontinued operation            | (4,831)                       |
| Consideration received, satisfied in cash             | 11,100                        |
| Cash and cash equivalents disposed of                 | (1,619)                       |
| Net amount of advances repaid                         | 4,287                         |
| Cookflow from discool of discouting all assessing     | 42.760                        |
| Cashflow from disposal of discontinued operation      | 13,768                        |

Interim Financial Report for nine months' period ended 30 September 2010 Company No. 284496-V

### Notes to the condensed consolidated interim financial statements (cont'd)

### 11. Significant related party transactions

During the period ended 30 September 2010, the Group and the Company had the following transactions with related parties:

| -  | eriod ended<br>30/09/2010<br>RM'000 |
|--|-------------------------------------|
| Group  |                                     |
| Purchases from Daihatsu Motor Co. Ltd. and/or its subsidiaries and associates* | 66,419                              |
| Purchases from a subsidiary of Perodua   | 556,821                             |
| Sales to subsidiaries of Perodua   | 16,563                              |
| Purchases from Toyota Tsusho Co. and/or its subsidiaries and associates        | 18,057                              |
| Central Motor Wheels Co, a minority shareholder:                               |                                     |
| Royalty fee payable  |                                     |
| Technical fee payable  | 61                                  |
| Development expenses   | 38                                  |
| Company  |                                     |
| Gross dividends from:  |                                     |
| - subsidiaries   | 4,789                               |
| - associates   | 13,408                              |
| Management fees from:  |                                     |
| - subsidiaries   | 144                                 |

<sup>\*</sup> Includes all subsidiaries and associates of Daihatsu Motor Co., Ltd. other than the subsidiaries of the Company.

## 12. Capital commitments

The amount of commitments for the purchase of property, plant and equipment not provided for in the interim financial statements as at 30 September 2010 is as follows:

|                             | RM'000 |
|-----------------------------|--------|
| Approved and contracted for | 10,251 |

### 13. Review of Group performance

The review of performance by operations is furnished in the Main Section on pages 1 to 2 of the announcement.

## 14. Current year prospects

The overview of current year prospects is furnished in the Main Section on pages 1 to 2 of the announcement.

#### 15. Variance from profit forecast or profit guarantee

The Group did not issue any profit forecast or profit guarantee for the year.

## 16. Unquoted investments and properties

Other than the disposal of an investment property which was reported in the preceding quarter, there was no sale of unquoted investments and/or properties for the current quarter under review .

Interim Financial Report for nine months' period ended 30 September 2010 Company No. 284496-V

### Notes to the condensed consolidated interim financial statements (cont'd)

#### 17. Quoted investments

There was no purchase or sale of quoted securities for the current quarter under review and financial period to date.

## 18. Operating segments

The Group's reportable segments offer different products and services and are managed separately due to different trading nature and marketing strategies. Most of the businesses were acquired as individual units and the management at the time of acquisition remained.

Information reported to the Group's chief operating decision makers for the purposes of resource allocation and assessment of segment performance is more specifically focused on the business segments as follows:

- (i) Motor vehicles: Marketing and distribution of motor vehicles, spare parts and provision of related services.
- (ii) Automotive components: Manufacturing of automotive parts and components, interior carpets, steel wheels and discs, and provision of tyre assembly services.
- (iii) Vehicles body building: Manufacturing and fabrication of vehicles body and provision of related services.
- (iv) All others: Investment holding, corporate headquarters and other dormant companies.

### Period ended 30 September 2010

|                                  | Motor     | Automotive | •            | Vehicles body |            |           |
|----------------------------------|-----------|------------|--------------|---------------|------------|-----------|
|                                  | vehicles  | Continuing | Discontinued | building      | All others | Group     |
|                                  | RM'000    | RM'000     | RM'000       | RM'000        | RM'000     | RM'000    |
| Revenues from                    |           |            |              |               |            |           |
| external customers               | 1,098,023 | 51,436     | 45,725       | 7,804         | 92         | 1,203,080 |
| Intersegment revenue             |           |            |              | 678           |            | 678       |
| Operating profits for            |           |            |              |               |            |           |
| reportable segments              | 34,055    | 14,078     | 6,490        | (577)         | (1,120)    | 52,926    |
| Share of results                 |           |            |              |               |            |           |
| of associates                    | 91,613    |            |              |               |            | 91,613    |
| Interest income                  | 962       | 278        |              |               | 690        | 1,930     |
| Finance costs                    | (586)     | (14)       | (536)        | (267)         | (62)       | (1,465)   |
| Fair value adjustments on        |           |            |              |               |            |           |
| derivative instruments           | 321       |            |              |               |            | 321       |
| Depreciation and                 |           |            |              |               |            |           |
| amortisation                     | 3,997     | 1,593      | 1,487        | 98            | 82         | 7,257     |
| Other significant non-cash items |           |            |              |               |            |           |
| - Provisions                     | 399       |            |              |               |            | 399       |
| Capital expenditure              | 7,816     | 1,889      | 11,419       | 50            | 5          | 21,179    |
| Segment assets                   | 477,449   | 89,153     | 54,801       | 12,600        | 84,581     | 718,584   |
| Investment in associates         | 616,710   |            |              |               |            | 616,710   |
| Segment liabilities              | 116,458   | 9,666      | 35,872       | 8,936         | 10,902     | 181,834   |

## 18. Operating segments (cont'd)

Period ended 30 September 2009

|   | Motor<br>vehicles | Automotive<br>Continuing | components<br>Discontinued | Vehicles body<br>building | All others | Group   |
|---|-------------------|--------------------------|----------------------------|---------------------------|------------|---------|
|   | RM'000            | RM'000                   | RM'000                     | RM'000                    | RM'000     | RM'000  |
| Revenues from external customers          | 757,442           | 44,408                   | 54,172                     | 7,264                     | 68         | 863,354 |
| Intersegment revenue                      |                   |                          |                            | 878                       |            | 878     |
| Operating profits for reportable segments | 17,443            | 9,458                    | 5,035                      | (3,576)                   | (1,286)    | 27,074  |
| Share of results of associates            | 36,822            |                          |                            |                           |            | 36,822  |
| Interest income                           | 888               | 282                      |                            |                           | 364        | 1,534   |
| Finance costs                             | (603)             | (1)                      | (743)                      | (279)                     |            | (1,626) |
| Depreciation and amortisation             | 3,453             | 1,265                    | 1,846                      | 110                       | 83         | 6,757   |
| Other significant non-cash items          |                   |                          |                            |                           |            |         |
| - Provisions                              | 509               |                          |                            | 3,777                     |            | 4,286   |
| Capital expenditure                       | 10,426            | 5,230                    | 1,163                      | 93                        | 4          | 16,916  |
| Segment assets                            | 389,696           | 79,589                   | 43,088                     | 12,497                    | 60,732     | 585,602 |
| Investment in associates                  | 528,809           |                          |                            |                           |            | 528,809 |
| Segment liabilities                       | 59,128            | 8,535                    | 26,892                     | 7,635                     | 4,247      | 106,437 |

## 18. Operating segments (cont'd)

<u>Reconciliations of reportable operating segment revenues,</u> <u>profit or loss, assets and liabilities</u>

|  | Period ended<br>30/09/2010<br>RM'000 | Period ended<br>30/09/2009<br>RM'000 |
|--|--------------------------------------|--------------------------------------|
| Revenues   |                                      |                                      |
| Total revenues for Group's reportable segments                       | 1,203,666                            | 864,164                              |
| All others   | 92                                   | 68                                   |
| Elimination of inter-segment revenues                                | (678)                                | (878)                                |
| Elimination of discontinued operation                                | (45,725)                             | (54,172)                             |
| Revenue, as reported   | 1,157,355                            | 809,182                              |
| Profit or loss   |                                      |                                      |
| Total profit for Group's reportable segments, including              |                                      |                                      |
| finance costs and interest income                                    | 53,883                               | 27,904                               |
| All others   | (492)                                | (922)                                |
| Share of results of associates                                       | 91,613                               | 36,822                               |
| Elimination of discontinued operation                                | (5,954)                              | (4,292)                              |
| Profit before tax, as reported                                       | 139,050                              | 59,512                               |
| <u>Assets</u>  |                                      |                                      |
| Total assets for Group's reportable segments                         | 634,003                              | 524,870                              |
| All others   | 84,581                               | 60,732                               |
| Investment in associates   | 616,710                              | 528,809                              |
| Disposal of discontinued operation                                   | (54,801)                             |                                      |
| Total assets, as reported  | 1,280,493                            | 1,114,411                            |
| Liabilities  |                                      |                                      |
| <u>Liabilities</u> Total liabilities for Group's reportable segments | 170,932                              | 102,190                              |
| All others   | 10,932                               | 4,247                                |
| Disposal of discontinued operation                                   | (35,872)                             | 4,247                                |
| Disposal of discontinued operation —                                 | (33,672)                             |                                      |
| Total liabilities, as reported                                       | 145,962                              | 106,437                              |

The accounting policies and method of computation of the operating segments are consistent with those described in the summary of significant accounting policies in the recent audited financial statement for the year ended 31 December 2009. The Group evaluates performance of these operating segments based on their respective profit or loss.

The Group accounts for intersegment sales and transfers as if the sales or transfers were to third parties, i.e. at arm's length transactions.

## 19. Income tax expense

| (                                | Current Quarter | Year to date |
|----------------------------------|-----------------|--------------|
|                                  | 30/09/2010      | 30/09/2010   |
|                                  | RM'000          | RM'000       |
| Current year's provision<br>Add: | 4,322           | 12,055       |
| Underprovision in prior years    | (919)           | (874)        |
|                                  | 3,403           | 11,181       |
| Deferred taxation                |                 | 55           |
| Income tax expense               | 3,403           | 11,236       |

A reconciliation of the statutory income tax rate at 25% to the effective income tax rate of the Group for the current quarter and for the year-to-date are as follows :

|  | Current Quarter<br>30/09/2010<br>% | Year to date<br>30/09/2010<br>% |
|--|------------------------------------|---------------------------------|
| Statutory income tax rate in Malaysia Adjustment for tax applicable to | 25.0                               | 25.0                            |
| share of results in associates   | (15.8)                             | (16.5)                          |
| Expenses not deductible for tax purpose / (Income not subject to tax)  | 1.0                                | 0.1                             |
| Underprovision of income tax in prior year                             | (2.2)                              | (0.6)                           |
| Underprovision of deferred tax in prior year                           |                                    | 0.0                             |
|  | 8.1                                | 8.1                             |

## 20. Earnings per ordinary share (EPS)

|  | Quarter<br>3 months ended |              |        | Year to<br>6 months |               |
|--|---------------------------|--------------|--------|---------------------|---------------|
|  | 30/09/2010                | 30/09/2009   | •      | 30/09/2010          | 30/09/2009    |
| Basic earnings/(loss) per ordinary share Profit attributable to ordinary shareholders (RM'000) |                           |              |        |                     |               |
| - Continuing operations  | 34,300                    | 20,805       |        | 113,482             | 41,508        |
| - Discontinued operations  |                           | 1,687        | _      | (466)               | 4,291         |
|  | 34,300                    | 22,492       | :      | 113,016             | 45,799        |
| Weighted average number of ordinary shares ('000)  | 242,199                   | 242,073      |        | 242,199             | 242,073       |
| Basic earnings/(loss) per share (sen) - Continuing operations - Discontinued operations        | 14.16                     | 8.59<br>0.70 |        | 46.85<br>(0.19)     | 17.15<br>1.77 |
|  | 14.16                     | 9.29         | -<br>- | 46.66               | 18.92         |

### 20. Earnings per ordinary share (EPS) (cont'd)

|  | Quai                 | ter             |          | Year to          | date                      |  |
|--|----------------------|-----------------|----------|------------------|---------------------------|--|
|  | 3 months ended       |                 | 6 months |                  | s ended                   |  |
| •  | 30/09/2010           | 30/09/2009      | -        | 30/09/2010       | 30/09/2009                |  |
| Diluted earnings/(loss) per ordinary share Profit attributable to ordinary shareholders (RM'000) - Continuing operations - Discontinued operations | 94,300<br><br>34,300 | 20,805<br>1,687 | -        | 113,482<br>(466) | 41,508<br>4,291<br>45,799 |  |
| -  | 34,300               | 22,492          | =        | 113,016          | 45,799                    |  |
| Adjusted weighted average number of ordinary shares in issue and issuable  | 245,185              | 245,508         |          | 245,185          | 245,508                   |  |
| Diluted earnings/(loss) per share (sen)  |                      |                 |          |                  |                           |  |
| <ul> <li>Continuing operations</li> </ul>  | 13.99                | 8.47            |          | 46.28            | 16.91                     |  |
| - Discontinued operations  |                      | 0.69            | _        | (0.19)           | 1.75                      |  |
|  | 13.99                | 9.16            | -<br>-   | 46.09            | 18.65                     |  |

|  | No of ordinary shares of RM1.00 each |             |  |
|--|--------------------------------------|-------------|--|
|  | 30/09/2010                           | 30/09/2009  |  |
| Weighted average number of ordinary shares | 242,199,000                          | 242,072,667 |  |
| Adjustment for assumed exercise of ESOS    | 2,986,000                            | 3,435,000   |  |
| Adjusted weighted average number of        |                                      |             |  |
| ordinary shares in issue and issuable      | 245,185,000                          | 245,507,667 |  |

### 21. Corporate proposals

Subsequent to the second quarter 2010 announcement made on 17 August 2010, the following corporate proposal was made or undertaken by the Company:

On October 14, 2010, MBMR entered into two conditional share sale and purchase agreements to acquire 26,985,030 ordinary shares of RM1 each in Kinabalu Motor Assembly Sdn. Bhd. ("KMASB") representing 70.01 % of the issued and paid-up share capital of KMASB and 5,400,000 ordinary shares of RM1 each and 100,000 preference shares of RM0.01 each in Lion Motor Sdn. Bhd. ("LMSB") representing 100% of the issued and paid-up share capital of LMSB. The total consideration comprised of purchase consideration and debt settlement consideration amounting to RM16,000,000.

KMASB holds a manufacturing licence for the assembly of motor vehicles issued by the Ministry of International Trade and Industry ("MITI"). KMASB has distributor agreement with Anhui Jianghuai Automobile Co. Ltd. and LMSB has licence agreement with Dong Feng Automobile Co. Ltd., both for the distribution of commercial vehicles in Malaysia.

Interim Financial Report for nine months' period ended 30 September 2010 Company No. 284496-V

## Notes to the condensed consolidated interim financial statements (cont'd)

## 22. Loans and Borrowings

|  | Short Term<br>Borrowings<br>RM'000 | Long Term<br>Borrowings<br>RM'000 |
|--|------------------------------------|-----------------------------------|
| Denominated in Malaysian Currency (RM) |                                    |                                   |
| Secured                                | 10,649                             | 14,524                            |
| Unsecured                              | 10,949                             |                                   |
| Total                                  | 21,598                             | 14,524                            |

### 23. Cash and Cash Equivalents

| cash and cash Equivalents   | 30/09/2010<br>RM'000 | The Group<br>As at | 30/09/2009<br>RM'000        |
|---|----------------------|--------------------|-----------------------------|
| Cash on hand at at banks Deposits with licensed banks   | 73,728<br>104,831    |                    | 58,771<br>74,764            |
| Cash and bank balances, from continuing operations Cash and bank balances, from discontinued operation                  | 178,559<br>          |                    | 133,535<br>2,210            |
| Cash and bank balances Less: Bank overdrafts From continuing operations Directly associated with discontinued operation | 178,559<br>(18,684)  |                    | 135,745<br>(2,365)<br>(554) |
| Cash and cash equivalents   | 159,875              | ;                  | 132,826                     |
| Cash and bank balances<br>Less:   | 178,559              |                    | 135,745                     |
| Total borrowings*, from continuing operations   | (36,122)             |                    | (16,756)                    |
| Total borrowings*, from discontinued operation  |                      | ,                  | (14,817)                    |
| Total borrowings  | (36,122)             |                    | (31,573)                    |
| Net cash position (after total borrowings)  | 142,437              | ;                  | 104,172                     |

(Note \* Total borrowings include hire-purchase payables)

## 24. Off balance sheet financial instruments

Save for those which has been disclosed in note 2(b), the Group does not have any other financial instruments which are not within the scope of FRS 139 with off balance sheet risk as at 4 November 2010, the latest practicable date which is not earlier than 7 days from the date of this quarterly report.

## 25. Material litigations

There is no ongoing material litigation as at the date of this quarterly report.

Interim Financial Report for nine months' period ended 30 September 2010 Company No. 284496-V

## Notes to the condensed consolidated interim financial statements (cont'd)

## 26. Contingent liabilities

As at the date of issue of this quarterly report, there were no material changes to the contingent liabilities as disclosed in the audited financial statements for the year ended 31 December 2009.

### 27. Dividend

The Board did not declare any dividend during the current quarter.

BY ORDER OF THE BOARD MBM RESOURCES BERHAD

SHAHRIZAT OTHMAN COMPANY SECRETARY KUALA LUMPUR

**DATED: 11 NOVEMBER 2010**