

PETRONAS DAGANGAN BERHAD QUARTERLY REPORT

FOR FIRST QUARTER ENDED 31 MARCH 2023

FOR FIRST QUARTER ENDED 31 MARCH 2023

The Board of Directors of PETRONAS Dagangan Berhad ("PDB" or the "Company") is pleased to announce the following Unaudited Condensed Consolidated Financial Statements for PDB Group for the first quarter ended 31 March 2023 which should be read in conjunction with the accompanying explanatory notes on pages 7 to 19.

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

| | Note | Individual o | uarter ended 31 March |
|---|------|--------------|--------------------------|
| In RM'000 | | 2023 | 2022 |
| Revenue | B1 | 8,645,458 | 7,618,323 |
| Operating profit | | 407,032 | 180,718 |
| Finance costs | | (2,675) | (2,786) |
| Share of profit after tax of equity accounted associates and joint ventures | | 4,508 | 782 |
| Profit before taxation | B1 | 408,865 | 178,714 |
| Taxation | B4 | (102,496) | (58,364) |
| PROFIT FOR THE PERIOD | | 306,369 | 120,350 |
| Profit attributable to: | | | |
| Shareholders of the Company | | 301,838 | 118,494 |
| Non-controlling interests | | 4,531 | 1,856 |
| PROFIT FOR THE PERIOD | | 306,369 | 120,350 |
| Earnings per ordinary share - basic (sen) | B11 | 30.4 | 11.9 |

FOR FIRST QUARTER ENDED 31 MARCH 2023

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME

| | Individual q | uarter ended 31 March |
|---|--------------|--------------------------|
| In RM'000 | 2023 | 2022 |
| PROFIT FOR THE PERIOD | 306,369 | 120,350 |
| Other comprehensive income Items that will not be reclassified subsequently to profit or loss Exchange differences arising from | | |
| translation of financial statements of foreign operations | 321 | 7 |
| Total other comprehensive income for the period | 321 | 7 |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD | 306,690 | 120,357 |
| Profit attributable to: | | |
| Shareholders of the Company | 302,159 | 118,501 |
| Non-controlling interests | 4,531 | 1,856 |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD | 306,690 | 120,357 |

FOR FIRST QUARTER ENDED 31 MARCH 2023

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| | | As at 31 March | As at 31 December |
|---|------|-------------------|-------------------|
| In RM'000 | Note | 2023 | 2022 |
| ASSETS | | | |
| Property, plant and equipment | | 4,049,965 | 4,115,346 |
| Intangible asset | | 387 | 484 |
| Investments in associates | | 2,033 | 1,954 |
| Investments in joint ventures | | 70,466 | 83,163 |
| TOTAL NON-CURRENT ASSETS | | 4,122,851 | 4,200,947 |
| Trade and other inventories | | 181,809 | 139,539 |
| Trade and other receivables | | 3,670,995 | 4,027,890 |
| Tax recoverable | | 31,265 | _ |
| Cash and cash equivalents | | 2,860,687 | 2,889,161 |
| Asset classified as held for sale | A12 | 17,126 | _ |
| TOTAL CURRENT ASSETS | | 6,761,882 | 7,056,590 |
| TOTAL ASSETS | B1 | 10,884,733 | 11,257,537 |
| EQUITY | | | |
| Share capital | | 993,454 | 993,454 |
| Reserves | | 4,654,068 | 4,749,291 |
| Total Equity Attributable to Shareholders of the Company | | 5,647,522 | 5,742,745 |
| Non-controlling interests | | 49,152 | 44,621 |
| TOTAL EQUITY | B1 | 5,696,674 | 5,787,366 |
| LIABILITIES | | | |
| Borrowings | В6 | 122,978 | 134,947 |
| Deferred tax liabilities | | 111,771 | 93,317 |
| Other long-term liabilities and provisions | | 36,074 | 36,074 |
| TOTAL NON-CURRENT LIABILITIES | | 270,823 | 264,338 |
| Trade and other payables | | 4,868,464 | 5,016,696 |
| Borrowings | В6 | 48,772 | 49,366 |
| Taxation | | _ | 139,771 |
| TOTAL CURRENT LIABILITIES | | 4,917,236 | 5,205,833 |
| TOTAL LIABILITIES | B1 | 5,188,059 | 5,470,171 |
| TOTAL EQUITY AND LIABILITIES | | 10,884,733 | 11,257,537 |
| Net assets per share attributable to ordinary equity holders of the Parent (RM) | | 5.68 | 5.78 |

FOR FIRST QUARTER ENDED 31 MARCH 2023

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| | Attributable to shareholders of the Company | | | | | | |
|--|---|---|---------------------|---------------------|-----------|----------------------------------|-----------------|
| | No | n-distributabl | .e | Distributable | | | |
| In RM'000 | Share Capital | Foreign Currency Translation Reserve | Capital Reserves | Retained Profits | Total | Non- controlling Interests | Total Equity |
| At 1 January 2023 | 993,454 | (6,491) | (305) | 4,756,087 | 5,742,745 | 44,621 | 5,787,366 |
| Exchange difference arising from translation of financial statements of foreign operation | _ | 321 | _ | _ | 321 | _ | 321 |
| Total other comprehensive income for the period | _ | 321 | _ | _ | 321 | _ | 321 |
| Profit for the period | _ | _ | _ | 301,838 | 301,838 | 4,531 | 306,369 |
| Total comprehensive income for the period | _ | 321 | _ | 301,838 | 302,159 | 4,531 | 306,690 |
| Dividends paid | _ | _ | _ | (397,382) | (397,382) | _ | (397,382) |
| At 31 March 2023 | 993,454 | (6,170) | (305) | 4,660,543 | 5,647,522 | 49,152 | 5,696,674 |
| | | | | | | | |
| At 1 January 2022 | 993,454 | (6,510) | (305) | 4,595,434 | 5,582,073 | 33,378 | 5,615,451 |
| Exchange difference arising from translation of financial statements of foreign operation | _ | 7 | _ | _ | 7 | _ | 7 |
| Total other comprehensive income for the period | _ | 7 | _ | _ | 7 | _ | 7 |
| Profit for the period | _ | _ | _ | 118,494 | 118,494 | 1,856 | 120,350 |
| Total comprehensive income for the period | _ | 7 | _ | 118,494 | 118,501 | 1,856 | 120,357 |
| Dividends paid | | | _ | (258,298) | (258,298) | | (258,298) |
| At 31 March 2022 | 993,454 | (6,503) | (305) | 4,455,630 | 5,442,276 | 35,234 | 5,477,510 |

FOR FIRST QUARTER ENDED 31 MARCH 2023

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

| | | Individual q | uarter ended 31 March |
|---|------|--------------|--------------------------|
| In RM'000 | Note | 2023 | 2022 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Profit before taxation | | 408,865 | 178,714 |
| Adjustments for: | | | |
| Depreciation of property, plant and equipment | | 111,506 | 104,717 |
| Amortisation of intangible asset | | 97 | 32 |
| Net (write back)/impairment losses on trade and other receivables | | (3,287) | 7,384 |
| Share of profit after tax of equity accounted associates and joint ventures | | (4,508) | (782) |
| Net loss on disposal of property, plant and equipment | | _ | 43 |
| Property, plant and equipment expensed off | | 316 | 497 |
| Interest income | | (32,883) | (15,491) |
| Finance costs | | 2,675 | 2,786 |
| Other non-cash items | | (27) | 252 |
| Operating profit before changes in working capital | | 482,754 | 278,152 |
| Trade and other inventories | | (42,270) | (26,024) |
| Trade and other receivables | | 360,209 | (628,170) |
| Trade and other payables | | (145,146) | 1,422,620 |
| Cash generated from operations | | 655,547 | 1,046,578 |
| Taxation paid | | (255,079) | (57,255) |
| Net cash generated from operating activities | B1 | 400,468 | 989,323 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Interest income | | 32,883 | 15,491 |
| Purchase of property, plant and equipment | | (46,605) | (48,695) |
| Proceeds from disposal of property, plant and equipment | | _ | 212 |
| Net cash used in investing activities | B1 | (13,722) | (32,992) |
| | | continue | to next page |

FOR FIRST QUARTER ENDED 31 MARCH 2023

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (continued)

CASH FLOWS FROM FINANCING ACTIVITIES

| Dividends paid | | (397,382) | (258,298) |
|---|----|------------------|--------------|
| Repayment of revolving credits | | _ | (6,500) |
| Payment of lease liabilities | В6 | (15,203) | (9,239) |
| Interest paid on revolving credits | | _ | (103) |
| Interest paid on lease liabilities | В6 | (2,675) | (2,683) |
| Net cash used in financing activities | B1 | (415,260) | (276,823) |
| Net (decrease)/increase in cash and cash equivalents | | (28,514) | 679,508 |
| Decrease/(increase) in cash and cash equivalents restricted | | 4,086 | (9,669) |
| Net foreign exchange differences | | 40 | 6 |
| Cash and cash equivalents at beginning of the period | | 2,851,047 | 1,882,627 |
| Cash and cash equivalents at end of the period | | 2,826,659 | 2,552,472 |
| Cash and cash equivalents | | | |
| Cash and bank balances | | 2,860,687 | 2,590,576 |
| Less: Cash and cash equivalents restricted | | (34,028) | (38,104) |
| | | 2,826,659 | 2,552,472 |
| | | continued from p | revious page |

FOR FIRST QUARTER ENDED 31 MARCH 2023

PART A – EXPLANATORY NOTES PURSUANT TO MFRS 134

A1 BASIS OF PREPARATION

The condensed financial statements have been prepared using historical cost basis except for certain financial assets and financial liabilities that are stated at fair value.

The condensed financial statements are unaudited and have been prepared in accordance with IAS 34 *Interim Financial Reporting*, MFRS 134 *Interim Financial Reporting* and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad. They should be read in conjunction with the Audited Financial Statements and the accompanying notes for the year ended 31 December 2022. The explanatory notes attached to these condensed consolidated financial statements provide an explanation of events and transactions that are significant to the understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2022.

Within the context of these financial statements, the Group comprises the Company and its subsidiaries, and the Group's interest in its associates and its joint ventures as at and for the quarter ended 31 March 2023.

A2 SIGNIFICANT ACCOUNTING POLICIES

The financial information presented herein has been prepared in accordance with the accounting policies to be used in preparing the annual consolidated financial statements for 31 December 2023 under the MFRS framework. These policies do not differ significantly from those used in the audited consolidated financial statements for 31 December 2022 except as disclosed below.

During the financial year, the Group has adopted the following MFRS and amendments to MFRSs ("pronouncements") that have been issued by the Malaysian Accounting Standard's Board ("MASB").

Effective for annual periods beginning on or after 1 January 2023

| MFRS 17 | Insurance Contracts |
|------------------------|--|
| Amendments to MFRS 17 | Insurance Contracts |
| Amendments to MFRS 17 | Insurance Contracts (Initial Application of MFRS 17 and MFRS 9 - Comparative Information) |
| Amendments to MFRS 101 | Presentation of Financial Statements and MFRS Practice Statement 2 (Disclosure of Accounting Policies) |
| Amendments to MFRS 108 | Accounting Policies, Changes in Accounting Estimates and Errors (Definition of Accounting Estimates) |
| Amendments to MFRS 112 | Income Taxes (Deferred Tax related to Assets and Liabilities arising from a Single Transaction) |

The initial application of the above pronouncements did not have any material impact to the consolidated financial statements of the Group.

A3 AUDIT REPORT OF PRECEDING ANNUAL FINANCIAL STATEMENTS

The audited financial statements of the Group for the year ended 31 December 2022 were not subject to audit qualification.

A4 SEASONAL OR CYCLICAL FACTORS

The Group's operations in relation to sales volume are not significantly affected by seasonal or cyclical fluctuations of the business/industry.

A5 EXCEPTIONAL ITEMS

There were no exceptional items during the quarter under review.

FOR FIRST QUARTER ENDED 31 MARCH 2023

PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134 (continued)

A6 MATERIAL CHANGES IN ACCOUNTING ESTIMATES

There were no material changes in estimates of the amounts reported in the most recent annual financial statements of the Group for the year ended 31 December 2022 that may have a material effect in the results of period under review.

A7 CAPITAL COMMITMENTS

Outstanding capital commitments in respect of capital expenditure at financial position date not provided for at the end of each reporting period are as follows:

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| In RM'000 | As at 31 March 2023 | 31 December 2022 |
|---|---------------------------|---------------------|
| Approved and contracted for Approved but not contracted for | 61,721 316,384 | 97,011 326,655 |
| | 378,105 | 423,666 |

A8 DEBT AND EQUITY SECURITIES

There were no issuance, cancellations, repurchases, resale and repayments of debt and equity securities for the quarter under review, except as disclosed in note B6.

A9 DIVIDENDS PAID

During the period, the following dividend payments were made:

| | As at | As at |
|--|--------------|----------|
| | 31 March | 31 March |
| In RM'000 | 2023 | 2022 |
| <u>2021</u> | | |
| Quarter 4: interim dividend of 26 sen per ordinary share | - | 258,298 |
| <u>2022</u> | | |
| Quarter 4: interim dividend of 26 sen per ordinary share | 258,298 | _ |
| Quarter 4: special dividend of 14 sen per ordinary share | 139,084 | _ |
| | 397,382 | 258,298 |
| | | |

FOR FIRST QUARTER ENDED 31 MARCH 2023

PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134 (continued)

A10 OPERATING SEGMENTS

The Group's reportable operating segments comprise Retail, Commercial and Convenience Businesses. Each reportable segment offers different services and requires different marketing strategies.

For each of the reportable segment, the Group's chief operating decision maker which is the Board of Directors of the Company, reviews internal management reports at least on a quarterly basis.

- Retail consists of sales and purchase of petroleum products to the retail sector.
- Commercial consists of sales and purchase of petroleum products and provision of services to the commercial sector.
- Convenience comprises mainly non-fuel business activities.

Revenues derived from petroleum products are predominantly sold to the retail and commercial sectors in Malaysia which have been disclosed in the Operating Segment. In this respect, no further disaggregation of revenue is presented.

Results for the quarter ended 31 March

| In RM'000 | 2023 | | | | |
|---|-----------|------------|-------------|-----------|--|
| Business Segments | Retail | Commercial | Convenience | Group | |
| Revenue | 4,409,699 | 4,172,145 | 63,614 | 8,645,458 | |
| Depreciation and amortisation | 89,238 | 14,309 | 8,056 | 111,603 | |
| Other income | 50,820 | 17,045 | 1,447 | 69,312 | |
| Operating profit for reportable segments | 227,862 | 160,309 | 18,861 | 407,032 | |
| Finance cost | (197) | (2,310) | (168) | (2,675) | |
| Share of profit after tax of equity accounted associates and joint ventures | | | _ | 4,508 | |
| Profit before taxation | | | _ | 408,865 | |
| | | | | | |

| In RM'000 | | | | |
|---|-----------|------------|-------------|-----------|
| Business Segments | Retail | Commercial | Convenience | Group |
| | | | | |
| Revenue | 3,803,200 | 3,763,650 | 51,473 | 7,618,323 |
| Depreciation and amortisation | 82,207 | 17,197 | 5,345 | 104,749 |
| Other income | 52,318 | 11,431 | 108 | 63,857 |
| | | | | |
| Operating profit/(loss) for reportable segments | 212,564 | (41,124) | 9,278 | 180,718 |
| Finance cost | (635) | (2,054) | (97) | (2,786) |
| Share of profit after tax of equity accounted associates and joint ventures | | | | 782 |
| Profit before taxation | | | | 178,714 |

FOR FIRST QUARTER ENDED 31 MARCH 2023

PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134 (continued)

A11 VALUATIONS OF PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment except for freehold land are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Freehold land is stated at cost less accumulated impairment losses, if any.

A12 ASSET CLASSIFIED AS HELD FOR SALE

On 19 March 2023, the Group via its subsidiary, PETRONAS Aviation Sdn. Bhd. ("PAV") has entered into a Shares Sale Agreement ("SSA") in relation to the divestment of 40% shareholdings by PAV in United Fuel Company LLC ("UFC"). The divestment in UFC is presented as asset classified as held for sale as at 31 March 2023 with the carrying value of the UFC's investment of RM17.1 million. The divestment is expected to be completed in September 2023 upon fulfilment of the conditions precedent as agreed in the SSA.

A13 CONTINGENCIES

| | As at 31 March | Group As at 31 December |
|--|-------------------|-------------------------------|
| In RM'000 | 2023 | 2022 |
| An award in favour of a subsidiary was issued by the arbitrator in 2018 following an arbitration proceeding, which allowed additional costs and expenses for restructuring works at one of the subsidiary's major facility. The quantum to be paid following the award as of the financial period is pending settlement negotiation between the parties. | 26,662 | 26,662 |

No provision has been made on the above contingency in the quarterly report up to reporting date. There were no material contingent liabilities since the last consolidated statement of financial position as at 31 December 2022.

A14 SIGNIFICANT EVENT

On 29 March 2023, PDB has announced the establishment of Islamic Commercial Papers ("ICP") Programme and Islamic Medium Term Notes ("IMTN") Programme with a combined aggregate limit of up to RM10.0 billion in nominal value based on the Shariah principle of Wakalah Bi Al-Istithmar (collectively, the "Sukuk Wakalah Programmes"). The proceeds will be used to finance PDB and/or its subsidiaries' Shariah-compliant general corporate purposes, which include investments, capital expenditure, working capital requirements and/or refinancing of existing or future financing. As at to date, PDB has not issued nor utilised any amount from the Sukuk Wakalah Programmes.

Further details of the Sukuk Wakalah Programmes can be found in a separate Bursa announcement on 29 March 2023.

A15 CHANGES IN THE COMPOSITION OF THE GROUP

There were no changes in the composition of the Group during the quarter under review, other than disclosed in note A12.

A16 RELATED PARTY TRANSACTIONS

There were no significant transactions with related party in addition to the related party transactions disclosed in the Audited Financial Statements for the year ended 31 December 2022.

FOR FIRST QUARTER ENDED 31 MARCH 2023

PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134 (continued)

A17 DISCONTINUED OPERATIONS

There were no discontinued operations in the Group during the period under review.

A18 FAIR VALUE INFORMATION

The carrying amounts of cash and cash equivalents and short term receivables and payables reasonably approximate their fair values due to their relative short term nature of these financial instruments.

Fair values are categorised into different levels in a fair value hierarchy based on the input used in the valuation technique as follows:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 Input other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 Inputs for the asset or liability that are not based on observable market data (unobservable input).

The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer.

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the prevailing rate of interest charged on the respective loans at the end of the reporting period.

As at the end of the reporting period, there were no financial instruments carried at fair value.

FOR FIRST QUARTER ENDED 31 MARCH 2023

PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA
MALAYSIA SECURITIES BERHAD

B1 REVIEW OF GROUP PERFORMANCE

The Group continue to show strong performance during the quarter on the back of higher volume sold particularly for Jet A1, Mogas and Diesel following increase in demand from opening of international borders, festive season and school holidays in the first quarter of 2023. The robust performance during the quarter was also contributed by PDB's commitment in improving cost and operational efficiencies.

Despite improved volume, the Group's revenue was impacted by less favourable Brent crude oil price which average at USD81.17/bbl against corresponding quarter last year of USD101.40/bbl mainly due to challenging global economic conditions and inflation worries that sparked fears which would impact future oil demand.

The non-fuel ventures had also strengthened as supported by strong demand via its Kedai Mesra, expansion of Café Mesra at standalone or beyond the station and increase in activities via Setel platform. PDB remains committed to its sustainability efforts to reduce the greenhouse gas ("GHG") emission. In Q1 2023, 23 PETRONAS Stations ("PS") were installed with solar panels which represents a significant addition of solar installations at PS to date.

a) Performance of the current quarter against the corresponding quarter last year

| | | | | Individu | ıal quarter er | nded | | | |
|-------------------------------------|---------|---------|------------|----------|----------------|------|------|------|------|
| | Retail | | Commercial | | Convenience | | | | |
| In RM' Mil | Mar | Mar | Var | Mar | Mar | Var | Mar | Mar | Var |
| | 2023 2 | 2022 | 2022 % | 2023 | 2022 | % | 2023 | 2022 | % |
| Revenue | 4,409.7 | 3,803.2 | 16 | 4,172.2 | 3,763.7 | 11 | 63.6 | 51.4 | 24 |
| Profit/(loss) before taxation | 227.7 | 211.9 | 7 | 158.0 | (43.2) | >100 | 18.7 | 9.2 | >100 |

| | Individual quarter ended | | | |
|------------------------|--------------------------|---------|-------|--|
| | | | Group | |
| In RM' Mil | Mar | Mar | Var | |
| | 2023 | 2022 | % | |
| Revenue | 8,645.5 | 7,618.3 | 13 | |
| Profit before taxation | 408.9 | 178.7 | >100 | |

Group

The Group's revenue for the quarter increased by RM1,027.2 million on the back of higher sales volume by 13% and increase in average selling prices by 1%.

The Group recorded a Profit Before Taxation ("PBT") of RM408.9 million, grew by RM230.2 million or >100% mainly due to higher gross profit from all segments in line with increase in volume sold and higher interest income, partially offset with higher operating expenditure mainly attributable to dealers' commission.

FOR FIRST QUARTER ENDED 31 MARCH 2023

PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD (continued)

B1 REVIEW OF GROUP PERFORMANCE (continued)

a) Performance of the current quarter against the corresponding quarter last year (continued)

Retail Segment

Retail segment revenue increased by RM606.5 million or 16%, mainly contributed by higher sales volume of 15% in tandem with higher demand.

PBT recorded for the quarter was RM227.7 million, an increase of RM15.8 million or 7% against the corresponding quarter last year, mainly contributed by higher gross profit from Mogas and Diesel in line with higher volume sold during the quarter. This was offset by increase in operating expenditure mainly from dealers' commission.

Commercial Segment

Commercial segment recorded an increase in revenue of RM408.5 million or 11%, mainly contributed by higher sales volume of 10%.

PBT of RM158.0 million was recorded for the quarter, an increase of RM201.2 million or >100% against the corresponding quarter last year, mainly contributed by higher gross profit from Jet A1 and Diesel following stability in prices trend during the quarter.

Convenience Segment

Revenue recorded for the quarter was RM63.6 million, an increase of RM12.2 million or 24% contributed by higher demand for Mesra including expansion of Café Mesra and higher transactions recorded for Setel platform during the quarter.

PBT recorded for the quarter was RM18.7 million, an increase of RM9.5 million or >100% against corresponding quarter last year contributed by higher gross profit for Mesra and Setel offset with higher operating expenditure during the quarter.

b) Variation of results against preceding quarter

| | III | maividuat quarter ended | | |
|------------------------|---------|-------------------------|-----|--|
| | | | | |
| | Mar | Dec | Var | |
| In RM' Mil | 2023 | 2022 | % | |
| Revenue | 8,645.5 | 9,498.7 | (9) | |
| Profit before taxation | 408.9 | 241.7 | 69 | |

Individual quarter ended

Revenue for the Group decreased by RM853.2 million or 9% as compared to the preceding quarter mainly attributed to lower average selling prices by 7% coupled with lower sales volume by 2%.

However, PBT for the quarter increased by RM167.2 million or 69%, in line with higher gross profit mainly from Retail segment following lower product costs and favourable prices trend. Convenience segment also contributed to the improved PBT of the Group due to lower operating expenditure.

FOR FIRST QUARTER ENDED 31 MARCH 2023

PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD (continued)

B1 REVIEW OF GROUP PERFORMANCE (continued)

c) Highlight on Consolidated Statement of Financial Position

| | As at | As at | | |
|----------------------|------------------|---------------------|-----------------|--|
| In RM'000 | 31 March 2023 | 31 December 2022 | Variance (%) | |
| Total assets | 10,884,733 | 11,257,537 | (3) | |
| Total equity | 5,696,674 | 5,787,366 | (2) | |
| Total liabilities | 5,188,059 | 5,470,171 | (5) | |
| Return on equity (%) | 21.7 | 13.7 | 58 | |

Total assets decreased by RM372.8 million or 3% following lower receivables in line with lower average selling prices during the quarter.

Total liabilities were lower by RM282.1 million or 5%, mainly due to lower trade and other payables resulting from payment made during the quarter.

d) Highlight on Consolidated Statement of Cash Flows

| | Individual quarter ended | | |
|--|--------------------------|-----------|----------|
| | | 31 March | Variance |
| In RM'000 | 2023 | 2022 | (%) |
| Net cash generated from operating activities | 400,468 | 989,323 | (60) |
| Net cash used in investing activities | (13,722) | (32,992) | (58) |
| Net cash used in financing activities | (415,260) | (276,823) | 50 |

Net cash generated from operating activities was lower by RM588.8 million during the period mainly due to higher payment to suppliers despite increase in sales during the quarter.

Net cash used in investing activities were lower by RM19.3 million mainly due to higher interest income received during the guarter.

Net cash used in financing activities were higher by RM138.4 million mainly due to higher dividends paid during the quarter following a special dividend declared in the preceding quarter.

B2 COMMENTARY ON PROSPECTS

Overall outlook

The domestic economy is expected to grow following strong demand amidst continuous consumer spending, further revival in tourism industry and investment in infrastructure projects.

The Group is also supportive of the recent announcement of national Budget 2023 which is intended to spur and boost economic activities, employment and incentives which may drive consumption and demand towards PDB business opportunities.

Notwithstanding the global headwinds, PDB remain cautiously optimistic and will continue to strengthen its core and business growth, leveraging digital platform with the aim to provide superior value proposition to the customers.

FOR FIRST QUARTER ENDED 31 MARCH 2023

PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD (continued)

B2 COMMENTARY ON PROSPECTS (continued)

Business Segments

Economic recovery, upcoming festive seasons and revival of the tourism industry that continued in 2023, are expected to have positive impact on the overall Group's performance especially for Retail and Commercial segments.

Convenience segment will continue to expand in Q2 2023 by growing our Café Mesra brand awareness and standalone outlets. With DuitNow QR feature we offer seamless payment experience which will increase user acceptance of cashless transactions.

PDB will further support its sustainability agenda with plans to install additional EV chargers as well as solar panels at PS in 2023.

B3 PROFIT FORECAST OR PROFIT GUARANTEE

The Group does not publish any profit forecast or profit guarantee.

B4 TAXATION

Tax expense comprises the following:

| | Individual | quarter ended 31 March |
|----------------------|------------|---------------------------|
| In RM'000 | 2023 | 2022 |
| Income Tax: | | |
| Current period | 84,043 | 47,519 |
| <u>Deferred Tax:</u> | | |
| Current period | 18,453 | 10,845 |
| | 102,496 | 58,364 |
| | | |

Effective tax rate for the quarter ended 31 March 2023 was 25%, slightly higher than the statutory tax rate mainly resulting from higher non-deductible expenses.

B5 STATUS OF CORPORATE PROPOSALS ANNOUNCED

There were no corporate proposals announced as at the date of this report.

FOR FIRST QUARTER ENDED 31 MARCH 2023

PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD (continued)

B6 BORROWINGS

a) Particulars of the Group's borrowings are as follows:

| | As at | As at |
|-------------------|----------|-------------|
| | 31 March | 31 December |
| In RM'000 | 2023_ | 2022 |
| Non-Current | | |
| Secured | | |
| Lease liabilities | 122,978 | 134,947 |
| Current | | |
| Secured | | |
| Lease liabilities | 48,772 | 49,366 |
| | 171,750 | 184,313 |
| | | |
| | As at | As at |
| | 31 March | 31 December |
| In RM'000 | 2023 | 2022 |
| By Currency | | |
| RM | 90,496 | 93,416 |
| USD | 81,254 | 90,897 |
| | 171,750 | 184,313 |
| | | |

The lease liabilities bear interest at rates ranging from 3.68% to 8.43% (2022: 3.51% to 8.43%) per annum.

b) Reconciliation of borrowings arising from financing activities:

| | _ | Cash flo | ows | Non-cash ch | anges | |
|----------------------|----------------------------|------------------|-------------------|-------------|--------|---------------------------|
| In RM'000 | As at 1 January 2023 | Net repayment | Interest expenses | Addition | Others | As at 31 March 2023 |
| Lease liabilities | 184,313 | (15,203) | (2,675) | | 5,315 | 171,750 |

FOR FIRST QUARTER ENDED 31 MARCH 2023

PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD (continued)

B7 MATERIAL LITIGATION

There are no material litigations as at the date of this report.

B8 DERIVATIVE FINANCIAL INSTRUMENTS

The Group does not have any material derivative financial instruments since the last audited consolidated financial statements for the year ended 31 December 2022.

B9 FAIR VALUE CHANGES OF FINANCIAL LIABILITIES

The Group does not have any financial liabilities that are measured at fair value for the period under review.

B10 DIVIDENDS

The Board has declared an interim dividend of 15 sen per ordinary share amounting to RM149,018,100 for the first quarter ended 31 March 2023, payable on 20 June 2023 (Quarter 1 2022: an interim dividend of 5 sen per ordinary share amounting to RM49,672,700).

NOTICE IS HEREBY GIVEN that the interim dividend will be payable on 20 June 2023 to depositors registered in the Records of Depositors at the close of the business on 7 June 2023. A depositor shall qualify for entitlement to the dividends only in respect of:

- a. Shares transferred into Depositor's Securities Account before 4.00 pm on 7 June 2023 in respect of ordinary transfers.
- b. Shares bought on the Bursa Malaysia Securities Berhad on a cum entitlement basis according to the rules of the Bursa Malaysia Securities Berhad.

B11 BASIC EARNINGS PER SHARE

Basic earnings per share is derived based on the profit attributable to shareholders of the Company and based on the number of ordinary shares outstanding as at 31 March 2023.

| | Individual quarter ended 31 March | | |
|---|--------------------------------------|--------------------|--|
| | 2023 | 2022 | |
| Profit attributable to shareholders of the Company (RM'000) Number of ordinary shares ('000) | 301,838 993,454 | 118,494 993,454 | |
| Earnings per ordinary share (sen) | 30.4 | 11.9 | |

As at the date of the statement of financial position, the Company does not have any instruments which may have dilutive impact on the basic earnings per share.

FOR FIRST QUARTER ENDED 31 MARCH 2023

PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD (continued)

B12 TRADE RECEIVABLES

| In RM'000 | As at 31 March 2023 | As at 31 December 2022 |
|--|---|--|
| Trade receivables – Third party – Related companies | 1,526,106 193,046 | 1,745,782 177,855 |
| Less: - Impairment loss: specific - Impairment loss: general | (42,403) (14,211) 1,662,538 | (43,413) (16,460) 1,863,764 |
| At net Not past due Past due 1 to 30 days Past due 31 to 60 days Past due 61 to 90 days Past due more than 90 days | 1,597,136 14,152 19,103 4,627 27,520 1,662,538 | 1,813,621 12,895 5,697 4,772 26,779 1,863,764 |

As at 31 March 2023, the maximum exposure to credit risk arising from trade receivables are represented by the carrying amounts in the statement of financial position.

FOR FIRST QUARTER ENDED 31 MARCH 2023

PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD (continued)

B13 PROFIT FOR THE PERIOD

| | Individual quarter endec 31 March | | |
|--|--------------------------------------|---------|--|
| In RM'000 | 2023 | 2022 | |
| Profit for the period is arrived at after charging: | | | |
| Depreciation and amortisation* | 111,603 | 104,749 | |
| Impairment loss on trade and other receivables | 199 | 7,853 | |
| Net loss on disposal of property, plant and equipment | _ | 43 | |
| Interest on revolving credit facilities | _ | 103 | |
| Net realised loss on foreign exchange | _ | 994 | |
| Net unrealised loss on foreign exchange | _ | 252 | |
| Interest on lease liabilities | 2,675 | 2,683 | |
| Property, plant and equipment expensed off | 316 | 497 | |
| and after crediting: | | | |
| Interest income | 32,883 | 15,491 | |
| Income from rental of premises | 352 | 379 | |
| Net unrealised gain on foreign exchange | 42 | _ | |
| Net realised gain on foreign exchange | 1,419 | _ | |
| Write back of impairment loss on trade and other receivables | 3,486 | 469 | |

Other disclosure items pursuant to Appendix 9B Note 16 of the Listing Requirements of Bursa Malaysia Securities Berhad are not applicable.

B14 AUTHORISED FOR ISSUE

This quarterly report was authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 22 May 2023.

BY ORDER OF THE BOARD Mek Yam @ Mariam Hassan (MAICSA 7030578) Norhashema Saleh (MAICSA 7021781) Company Secretaries Kuala Lumpur 22 May 2023

^{*} Includes depreciation on rights-of-use assets