

PETRONAS DAGANGAN BERHAD Quarterly Report

For Third Quarter Ended 30 September 2022

FOR THIRD QUARTER ENDED 30 SEPTEMBER 2022

The Board of Directors of PETRONAS Dagangan Berhad ("PDB" or "the Company") is pleased to announce the following unaudited condensed consolidated financial statements for PDB Group for the third quarter ended 30 September 2022 which should be read in conjunction with the accompanying explanatory notes on pages 6 to 18.

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

| | | Individua | al quarter ended 30 September | Cumulative | quarter ended 30 September |
|---|------|--------------------|----------------------------------|---------------------|-------------------------------|
| In RM'000 | Note | 2022 | 2021 | 2022 | 2021 |
| Revenue | B1 | 10,130,694 | 5,237,394 | 27,250,117 | 15,562,240 |
| Operating profit Finance cost | | 403,134 (7,537) | 167,553 (2,296) | 900,892 (14,725) | 547,741 (7,398) |
| Share of profit after tax of equity accounted associates and joint ventures | | 3,544 | 283 | 7,182 | 618 |
| Profit before taxation | B1 | 399,141 | 165,540 | 893,349 | 540,961 |
| Taxation | В4 | (119,709) | (45,922) | (254,153) | (147,815) |
| PROFIT FOR THE PERIOD | | 279,432 | 119,618 | 639,196 | 393,146 |
| Other comprehensive income | | | | | |
| Items that may be reclassified subsequently to profit or loss | | | | | |
| Exchange differences arising from translation of financial statements of foreign operations | | 15 | (947) | 42 | 615 |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD | | 279,447 | 118,671 | 639,238 | 393,761 |
| Profit attributable to: | | | | | |
| Shareholders of the Company | | 275,965 | 119,310 | 632,138 | 392,563 |
| Non-controlling interests | | 3,467 | 308 | 7,058 | 583 |
| PROFIT FOR THE PERIOD | | 279,432 | 119,618 | 639,196 | 393,146 |
| Total comprehensive income attributable to: | | | | | |
| Shareholders of the Company | | 275,980 | 118,363 | 632,180 | 393,178 |
| Non-controlling interests | | 3,467 | 308 | 7,058 | 583 |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD | | 279,447 | 118,671 | 639,238 | 393,761 |
| Earnings per ordinary share - basic (sen) | B11 | 27.8 | 12.0 | 63.6 | 39.5 |

FOR THIRD QUARTER ENDED 30 SEPTEMBER 2022

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| | | As at | As at |
|---|------|--------------|-------------|
| | | 30 September | 31 December |
| In RM'000 | Note | 2022 | 2021 |
| ASSETS | | | |
| Property, plant and equipment | | 4,000,127 | 4,017,549 |
| Intangible asset | | 580 | 806 |
| Investments in associates | | 1,768 | 2,008 |
| Investments in joint ventures | | 79,198 | 20,327 |
| TOTAL NON-CURRENT ASSETS | | 4,081,673 | 4,040,690 |
| Trade and other inventories | | 166,605 | 158,866 |
| Trade and other receivables | | 13,889,399 | 3,490,185 |
| Cash and cash equivalents | | 1,705,080 | 1,911,062 |
| TOTAL CURRENT ASSETS | | 15,761,084 | 5,560,113 |
| TOTAL ASSETS | B1 | 19,842,757 | 9,600,803 |
| EQUITY | | | |
| Share capital | | 993,454 | 993,454 |
| Reserves | | 4,803,548 | 4,588,619 |
| Total Equity Attributable to Shareholders | | | |
| of the Company | | 5,797,002 | 5,582,073 |
| Non-controlling interests | | 40,436 | 33,378 |
| TOTAL EQUITY | B1 | 5,837,438 | 5,615,451 |
| LIABILITIES | | | |
| Borrowings | В6 | 136,344 | 92,166 |
| Deferred tax liabilities | | 93,446 | 102,723 |
| Other long term liabilities and provisions | | 31,272 | 31,272 |
| TOTAL NON-CURRENT LIABILITIES | | 261,062 | 226,161 |
| Trade and other payables | | 12,827,729 | 3,645,060 |
| Borrowings | B6 | 732,866 | 24,266 |
| Taxation | | 183,662 | 89,865 |
| TOTAL CURRENT LIABILITIES | | 13,744,257 | 3,759,191 |
| TOTAL LIABILITIES | B1 | 14,005,319 | 3,985,352 |
| TOTAL EQUITY AND LIABILITIES | | 19,842,757 | 9,600,803 |
| Net assets per share attributable to ordinary | | | |
| equity holders of the Parent (RM) | | 5.84 | 5.62 |

FOR THIRD QUARTER ENDED 30 SEPTEMBER 2022

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| | A1 | tributable to Sh | nareholders | of the Compa | ny | | |
|--|-----------------------------|---|------------------------------|----------------------------------|------------------------|--|------------------------------|
| · | Noi | n-Distributable | | Distributable | <u> </u> | | |
| In <i>RM'000</i> At 1 January 2022 | Share Capital 993,454 | Foreign Currency Translation Reserves (6,510) | Capital Reserves (305) | Retained Profits 4,595,434 | Total 5,582,073 | Non- controlling Interests 33,378 | Total Equity 5,615,451 |
| Exchange difference arising from translation of financial statements of foreign operation Total other | - | 42 | | | 42 | - | 42 |
| comprehensive income for the period Profit for the period | - - | 42 - | - - | - 632,138 | 42 632,138 | - 7,058 | 42 639,196 |
| Total comprehensive income for the period | - | 42 | - | 632,138 | 632,180 | 7,058 | 639,238 |
| Dividends paid | - 002 454 | - (/ 4/0) | (205) | (417,251) | (417,251) | 40,436 | (417,251) |
| At 30 September 2022 | 993,454 | (6,468) | (305) | 4,810,321 | 5,797,002 | 40,436 | 5,837,438 |
| At 1 January 2021 | 993,454 | (21,091) | (18,732) | 4,690,114 | 5,643,745 | 31,901 | 5,675,646 |
| Exchange difference arising from translation of financial statements of foreign operations | _ | 615 | _ | _ | 615 | _ | 615 |
| Total other comprehensive income for the | | | | | | | |
| period | - | 615 | - | - 392,563 | 615 392,563 | - 583 | 615 393,146 |
| Profit for the period | | | | 392,303 | 392,303 | 565 | 393,140 |
| Total comprehensive income for the period | _ | 615 | _ | 392,563 | 393,178 | 583 | 393,761 |
| Dividends paid | _ | - | _ | (407,316) | (407,316) | - | (407,316) |
| At 30 September 2021 | 993,454 | (20,476) | (18,732) | 4,675,361 | 5,629,607 | 32,484 | 5,662,091 |

FOR THIRD QUARTER ENDED 30 SEPTEMBER 2022

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

| | | Cumulati | ve quarter ended |
|--|------|--------------|------------------|
| | | | 30 September |
| In RM'000 | Note | 2022 | 2021 |
| CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation Adjustments for: | | 893,349 | 540,961 |
| Depreciation and amortisation | | 316,931 | 339,023 |
| Net impairment losses/(write back) on receivables | | 16,335 | (300) |
| Share of profit after tax of equity accounted associates | | 10,555 | (300) |
| and joint ventures | | (7,182) | (618) |
| Net gain on disposal of property, plant and equipment | | (1,318) | (1,986) |
| Gain on disposal of LPG business | | (87,937) | - |
| Reversal of inventories written down to net realisable value ("NRV") | | - | (4,088) |
| Net reversal of inventories written off | | - | (108) |
| Property, plant and equipment written off | | 7,095 | 11 |
| Property, plant and equipment expensed off | | 1,957 | 1,161 |
| Interest income | | (36,300) | (40,593) |
| Finance cost | | 14,725 | 7,398 |
| Other non-cash items | | (2,080) | (2,033) |
| Operating profit before changes in working capital | | 1,115,575 | 838,828 |
| Inventories | | (7,738) | 110,646 |
| Trade and other receivables | | (10,412,318) | (660,193) |
| Trade and other payables | | 9,179,321 | 596,808 |
| Cash (used in)/generated from operations | | (125,160) | 886,089 |
| Taxation paid | | (169,047) | (81,111) |
| Net cash (used in)/generated from operating activities | B1 | (294,207) | 804,978 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Acquisition of subsidiary | | - | (713) |
| Interest income | | 36,300 | 40,593 |
| Purchase of property, plant and equipment | | (210,675) | (245,633) |
| Investment in a joint venture | | (2,410) | - |
| Proceeds from disposal of LPG business | | 40,000 | - |
| Proceeds from disposal of property, plant and equipment | | 1,609 | 7,562 |
| Net cash used in investing activities | B1 | (135,176) | (198,191) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Dividends paid | | (417,251) | (407,316) |
| Net drawdown of revolving credits facilities | В6 | 684,000 | 6,500 |
| Repayment of Islamic financing facilities | D. | - | (9,880) |
| Repayment of lease liabilities | B6 | (28,634) | (50,455) |
| Interest paid on revolving credits facilities | В6 | (6,816) | (307) |
| Profit margin paid for Islamic financing facilities Interest paid on lease liabilities | В6 | - (7,909) | (139) (6,952) |
| Net cash generated from/(used in) financing activities | B1 | 223,390 | (468,549) |
| the grant and a contract of the grant of the | | | () |

FOR THIRD QUARTER ENDED 30 SEPTEMBER 2022

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

| Net (decrease)/increase in cash and cash equivalents | (205,993) | 138,238 |
|--|-----------|-----------|
| Net foreign exchange differences | 11 | 1,442 |
| Cash and cash equivalents at beginning of the period | 1,911,062 | 2,691,820 |
| Cash and cash equivalents at end of the period | 1,705,080 | 2,831,500 |

FOR THIRD QUARTER ENDED 30 SEPTEMBER 2022

PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134

A1 BASIS OF PREPARATION

The condensed financial statements have been prepared using historical cost basis except for certain financial assets and financial liabilities that are stated at fair value.

The condensed financial statements are unaudited and have been prepared in accordance with IAS 34 Interim Financial Reporting, MFRS 134 Interim Financial Reporting and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad. They should be read in conjunction with the Audited Financial Statements and the accompanying notes for the year ended 31 December 2021. The explanatory notes attached to the condensed financial statements provide an explanation of events and transactions that are significant to the understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2021.

Within the context of these financial statements, the Group comprises the Company and its subsidiaries, and the Group's interest in its associates and joint ventures as at and for the quarter ended 30 September 2022.

A2 SIGNIFICANT ACCOUNTING POLICIES

The financial information presented herein has been prepared in accordance with the accounting policies to be used in preparing the annual consolidated financial statements for 31 December 2022 under the MFRS framework. These policies do not differ significantly from those used in the audited consolidated financial statements for 31 December 2021 except as disclosed below.

During the financial period, the Group has adopted the following Amendments to MFRSs ("pronouncements") that have been issued by the Malaysian Accounting Standards Board ("MASB").

Effective for annual periods beginning on or after 1 January 2022

| Amendments to MFRS 9 | Financial Instruments (Annual Improvements to MFRS Standards 2018-2020) | | | |
|----------------------------|---|--|--|--|
| Amendments to Illustrative | (Annual Improvements to MFRS Standards 2018-2020) | | | |
| Examples accompanying | | | | |
| MFRS 16 Leases | | | | |
| Amendments to MFRS 3 | Business Combinations (Reference to the Conceptual Framework) | | | |
| Amendments to MFRS 116 | Property, Plant and Equipment (Property, Plant and Equipment – Proceeds | | | |
| | before Intended Use) | | | |
| Amendments to MFRS 137 | Provisions, Contingents Liabilities and Contingent Assets (Onerous | | | |
| | Contracts – Cost of Fulfilling a Contract) | | | |

The initial application of the above pronouncements did not have any material impact to the consolidated financial statements of the Group.

A3 AUDIT REPORT OF PRECEDING ANNUAL FINANCIAL STATEMENTS

The audited financial statements of the Group for the year ended 31 December 2021 were not subject to audit qualification.

A4 SEASONAL OR CYCLICAL FACTORS

The Group's operations in relation to sales volume are not significantly affected by seasonal or cyclical fluctuations of the business/industry.

A5 EXCEPTIONAL ITEMS

There were no exceptional items during the guarter under review.

FOR THIRD OUARTER ENDED 30 SEPTEMBER 2022

PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134

A6 MATERIAL CHANGES IN ACCOUNTING ESTIMATES

There were no material changes in estimates of the amounts reported in the most recent annual financial statements of the Group for the year ended 31 December 2021 that may have a material effect in the results of period under review.

A7 CAPITAL COMMITMENTS

Outstanding capital commitments in respect of capital expenditure at financial position date not provided for at the end of each reporting year are as follows:

| | As at | As at |
|---------------------------------|--------------|-------------|
| | 30 September | 31 December |
| In RM'000 | 2022 | 2021 |
| Approved and contracted for | 130,292 | 137,220 |
| Approved but not contracted for | 172,639 | 244,769 |
| | 302,931 | 381,989 |

A8 DEBT AND EQUITY SECURITIES

There were no issuance, cancellations, repurchases, resale and repayments of debt and equity securities for the period under review, except as disclosed in note B6.

A9 DIVIDENDS PAID

During the period, the following dividend payments were made:

| | | As at 30 September |
|--|---------|-----------------------|
| In RM'000 | 2022 | 2021 |
| <u>2020</u> | | |
| Quarter 4: interim dividend of 17 sen per ordinary share | - | 168,887 |
| <u>2021</u> | | |
| Quarter 1: interim dividend of 14 sen per ordinary share | - | 139,084 |
| Quarter 2: interim dividend of 10 sen per ordinary share | - | 99,345 |
| Quarter 4: interim dividend of 26 sen per ordinary share | 258,298 | - |
| <u>2022</u> | | |
| Quarter 1: interim dividend of 5 sen per ordinary share | 49,673 | - |
| Quarter 2: interim dividend of 11 sen per ordinary share | 109,280 | - |
| | 417,251 | 407,316 |
| | | - |

FOR THIRD QUARTER ENDED 30 SEPTEMBER 2022

PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134

A10 OPERATING SEGMENTS

Effective first quarter of 2022, the reportable operating segments now comprise Retail, Commercial and Convenience Businesses. The change in the reportable operating segments is in line with the change in the way the Group's business is managed. Following this new structure, the Convenience segment is to focus on activities of the non-fuel business whilst the Retail and Commercial segments' operations remain largely the same as described in the Group's audited consolidated financial statements for the year ended 31 December 2021. Accordingly, the Group has restated the operating segment information for the prior period. Each reportable segment offers different services and requires different marketing strategies.

For each of the reportable segment, the Group's chief operating decision maker which is the Board of Directors of the Company, reviews internal management reports at least on a quarterly basis.

- Retail consist of sales and purchase of petroleum products to the retail sector
- Commercial consist of sales and purchase of petroleum products and provision of services to the commercial sector
- Convenience comprise mainly non-fuel business activities

Revenues derived from petroleum products are predominantly sold to the retail and commercial sectors in Malaysia which have been disclosed in the Operating Segments. In this respect, no further disaggregation of revenue is presented.

Results for the cumulative quarter ended 30 September

| In RM'000 | | 2022 | | |
|---|--------------------|--------------------|-----------------|---------------------|
| Business Segments | Retail | Commercial | Convenience | Group |
| Revenue | 12,816,323 | 14,267,527 | 166,267 | 27,250,117 |
| Depreciation and amortisation | 254,145 | 43,561 | 19,225 | 316,931 |
| Other income | 248,063 | 45,234 | 2,025 | 295,322 |
| Operating profit for reportable segments Finance cost | 650,444 (8,159) | 227,491 (6,301) | 22,957 (265) | 900,892 (14,725) |
| Share of profit after tax of equity accounted associates and joint ventures | | | _ | 7,182 |
| Profit before taxation | | | _ | 893,349 |

| 2021 | | | | |
|-----------|---|--|--|--|
| Retail | Commercial | Convenience | Group | |
| 8,680,880 | 6,761,629 | 119,731 | 15,562,240 | |
| 255,820 | 63,208 | 19,995 | 339,023 | |
| 89,907 | 37,237 | 2,134 | 129,278 | |
| 323,965 | 206,451 | 17,325 | 547,741 | |
| (1,774) | (5,605) | (19) | (7,398) | |
| | | | 618 | |
| | | | 540,961 | |
| | 8,680,880 255,820 89,907 323,965 | Retail Commercial 8,680,880 6,761,629 255,820 63,208 89,907 37,237 323,965 206,451 | Retail Commercial Convenience 8,680,880 6,761,629 119,731 255,820 63,208 19,995 89,907 37,237 2,134 323,965 206,451 17,325 | |

FOR THIRD OUARTER ENDED 30 SEPTEMBER 2022

PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134

A11 VALUATIONS OF PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment except for freehold land are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Freehold land is stated at cost less accumulated impairment losses, if any.

A12 CONTINGENCIES

| In RM'000 | 2022 | Group 2021 |
|---|--------|---------------|
| An award in favour of a subsidiary was issued by the arbitrator in 2018 following an arbitration proceeding, which allowed for recovery of additional costs and expenses for restructuring works at one of the subsidiary's major facility. The quantum to be paid following the award as of the financial period date is pending settlement negotiation between the parties. | 26,662 | 26,662 |

No provision has been made on the above contingency in the quarterly report up to reporting date. There were no material contingent liabilities since the last consolidated statement of financial position as at 31 December 2021.

A13 CHANGES IN THE COMPOSITION OF THE GROUP

There were no changes in the composition of the Group during the quarter under review.

A14 RELATED PARTY TRANSACTIONS

There were no significant transactions with related party in addition to the related party transactions disclosed in the Audited Financial Statements for the year ended 31 December 2021.

A15 DISCONTINUED OPERATIONS

There were no discontinued operations in the Group during the guarter under review.

FOR THIRD OUARTER ENDED 30 SEPTEMBER 2022

PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134

A16 FAIR VALUE INFORMATION

The carrying amounts of cash and cash equivalents and short term receivables and payables reasonably approximate their fair values due to the relative short term nature of these financial instruments.

Fair values are categorised into different levels in a fair value hierarchy based on the input used in the valuation technique as follows:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 Inputs for the asset or liability that are not based on observable market data (unobservable input).

The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer.

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the prevailing rate of interest charged on the respective loans at the end of the reporting period.

The following table analyses financial instruments not carried at fair value for which fair value is disclosed, together with their fair values and carrying amounts shown in the Consolidated Statement of Financial Position.

| | Fair value of financial instruments not | |
|-----------------------------|---|-----------------|
| | carried at fair value | |
| In RM'000 | Level 3 | Carrying amount |
| Group | | |
| 30 September 2022 | | |
| Financial Liabilities | | |
| Revolving credit facilities | 679,862 | 700,000 |
| | | |
| Group | | |
| 31 December 2021 | | |
| Financial Liability | | |
| Revolving credit facility | 15,801 | 16,000 |

FOR THIRD OUARTER ENDED 30 SEPTEMBER 2022

PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD

B1 REVIEW OF GROUP PERFORMANCE

The Group recorded stronger performance for the quarter supported by improved volume across all its business segments as a result of increasing international travel, boost of domestic tourism as well as growth from the manufacturing sectors.

The Brent crude oil price in Q3 2022 was favourable at USD100.84/bbl as compared to corresponding quarter last year of USD73.47/bbl, which has further supported the growth in the overall Group's performance.

The Group continues to deliver a seamless and frictionless customer experience across the business by adding new offerings of our non-fuel products through PETRONAS Shop and opening additional 4 new Café Mesra stores during the quarter, total of 16 since it was launched in July 2022.

a) Performance of the current period against the corresponding period last year

Cumulative quarter ended

| | Retail | | Commercial | | | Convenience | | | |
|------------------------|--------------|--------------|------------|--------------|--------------|-------------|--------------|--------------|----------|
| In RM' Mil | Sept 2022 | Sept 2021 | Var % | Sept 2022 | Sept 2021 | Var % | Sept 2022 | Sept 2021 | Var % |
| Revenue | 12,816.3 | 8,680.9 | 48 | 14,267.5 | 6,761.6 | >100 | 166.3 | 119.7 | 39 |
| Profit before taxation | 642.3 | 322.3 | 99 | 221.2 | 200.8 | 10 | 22.7 | 17.3 | 31 |

Cumulative quarter ended

| | Group | | |
|------------------------|--------------|--------------|----------|
| In RM' Mil | Sept 2022 | Sept 2021 | Var % |
| Revenue | 27,250.1 | 15,562.2 | 75 |
| Profit before taxation | 893.3 | 541.0 | 65 |

Group

The Group's revenue for the period increased by RM11,687.9 million following higher sales volume by 33% and increase in average selling prices by 32%.

The Group recorded a Profit Before Taxation ("PBT") of RM893.3 million, higher by RM352.3 million or 65% which was mainly contributed by higher gross profit from all segments following higher demand during the period. The increase was further contributed by higher other income following one-off gain from disposal of LPG business in Sarawak, partially offset by higher operating expenditure mainly attributable to dealers' commission.

Retail Segment

Retail segment's revenue increased by RM4,135.4 million, mainly contributed from higher sales volume of 41% in tandem with higher demand as well as increase in average selling prices by 5%.

PBT recorded for the period was RM642.3 million, an increase of RM320.0 million against the corresponding period, mainly contributed by higher gross profit from Mogas and Diesel following higher sales volume.

FOR THIRD OUARTER ENDED 30 SEPTEMBER 2022

PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD

B1 REVIEW OF GROUP PERFORMANCE (continued)

a) Performance of the current period against the corresponding period last year (continued)

Commercial Segment

Commercial segment recorded an increase in revenue of RM7,505.9 million or >100%, contributed by increase in average selling prices and sales volume of 72% and 23% respectively.

PBT of RM221.2 million was recorded for the period, an increase of RM20.4 million against the corresponding period last year. This was mainly due to higher gross profit from Diesel following favourable prices trend.

Convenience Segment

Convenience segment recorded an increase in revenue of RM46.6 million or 39% contributed by higher sales from Mesra stores following improved demand during endemic phase.

PBT of RM22.7 million was recorded for the period, an increase of RM5.4 million against the corresponding period last year. This was mainly contributed by higher gross profit from increase in Mesra stores sales.

b) Performance of the current quarter against the corresponding quarter last year

Individual quarter ended

| | Retail | | | Co | Commercial | | | Convenience | |
|--------------------------|--------------|--------------|----------|--------------|--------------|----------|--------------|--------------|----------|
| In RM' Mil | Sept 2022 | Sept 2021 | Var % | Sept 2022 | Sept 2021 | Var % | Sept 2022 | Sept 2021 | Var % |
| Revenue Profit before | 4,536.8 | 2,759.0 | 64 | 5,528.9 | 2,439.8 | >100 | 65.0 | 38.6 | 68 |
| taxation | 119.9 | 78.8 | 52 | 268.0 | 66.4 | >100 | 7.7 | 20.0 | (62) |

Individual quarter ended

| | (| Group | | |
|------------------------|--------------|--------------|----------|--|
| In RM' Mil | Sept 2022 | Sept 2021 | Var % | |
| Revenue | 10,130.7 | 5,237.4 | 93 | |
| Profit before taxation | 399.1 | 165.5 | >100 | |

Group

The Group's revenue for the quarter increased by RM4,893.3 million on the back of higher sales volume by 43% and increase in average selling prices by 35%.

The Group recorded a PBT of RM399.1 million grew by RM233.6 million or >100% mainly due to higher gross profit from all segments in line with increase in volume sold during the quarter.

Retail Segment

Retail segment revenue increased by RM1,777.8 million, mainly contributed by higher sales volume of 56% in tandem with higher demand as well as increase in average selling prices by 1%.

PBT recorded for the quarter was RM119.9 million, an increase of RM41.1 million against the corresponding quarter, mainly contributed by higher gross profit from Mogas and Diesel in line with higher sales volume.

FOR THIRD OUARTER ENDED 30 SEPTEMBER 2022

PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD

B1 REVIEW OF GROUP PERFORMANCE (continued)

b) Performance of the current quarter against the corresponding quarter last year (continued)

Commercial Segment

Commercial segment recorded an increase in revenue of RM3,089.1 million or >100%, mainly contributed to improved average selling prices by 80% coupled with higher sales volume by 26%.

PBT of RM268.0 million was recorded for the quarter, an increase of RM201.6 million against the corresponding quarter last year. This was predominantly due to higher gross profit from Diesel and Jet A1 following favourable prices trend.

Convenience Segment

Convenience segment recorded an increase in revenue of RM26.4 million or 68% contributed by higher sales from Mesra stores following higher demand during the quarter.

PBT recorded for the quarter was RM7.7 million, a decrease of RM12.3 million against corresponding quarter which was mainly attributable to higher operating expenditure during the quarter.

c) Variation of results against preceding quarter

Individual quarter ended

| | | | Group |
|------------------------|--------------|--------------|----------|
| In RM' Mil | Sept 2022 | June 2022 | Var % |
| Revenue | 10,130.7 | 9,501.1 | 7 |
| Profit before taxation | 399.1 | 315.5 | 27 |

Revenue for the Group increased by RM629.6 million or 7% as compared to the preceding quarter mainly contributed by improved sales volume by 6% and higher average selling prices by 1%.

PBT for the quarter increased by RM83.6 million or 27%, in line with higher gross profit contribution from Commercial segment following favourable prices movement and higher demand partly negated by one-off gain on disposal of LPG business in Sarawak in the preceding quarter.

d) Highlight on Consolidated Statement of Financial Position

| | As at | As at | |
|----------------------|--------------|-------------|----------|
| | 30 September | 31 December | Variance |
| In RM'000 | 2022 | 2021 | (%) |
| Total assets | 19,842,757 | 9,600,803 | >100 |
| Total equity | 5,837,438 | 5,615,451 | 4 |
| Total liabilities | 14,005,319 | 3,985,352 | >100 |
| Return on equity (%) | 14.7 | 9.5 | 55 |

Total assets increased by RM10,242.0 million or >100% following delay in subsidy receivable as well as increase in prices. Subsequent to the period ended 30 September 2022, the Group have received the overdue subsidy payments accordingly.

Total liabilities were higher by RM10,020.0 million or >100%, mainly due to extended credit term from main supplier coupled with higher purchase price.

FOR THIRD OUARTER ENDED 30 SEPTEMBER 2022

PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD

B1 REVIEW OF GROUP PERFORMANCE (continued)

e) Highlight on Consolidated Statement of Cash Flows

| | Cumulative q | uarter ended | |
|--|--------------|--------------|--------|
| | 30 | Variance | |
| In RM'000 | 2022 | 2021 | (%) |
| Net cash (used in)/generated from operating activities | (294,207) | 804,978 | (>100) |
| Net cash used in investing activities | (135,176) | (198,191) | (32) |
| Net cash generated from/(used in) financing activities | 223,390 | (468,549) | >100 |

Net cash generated from operating activities was lower by RM1,099.2 million during the period mainly due to delay in subsidy receivable partially offset with extended credit term from main supplier.

Investing activities were lower by RM63.0 million due to lower spending on capital expenditures by RM34.9 million and proceeds from disposal of LPG business in Sarawak of RM40.0 million.

Financing activities were higher by RM691.9 million mainly due to drawdown of revolving credit facilities for working capital requirements during the period.

B2 COMMENTARY ON PROSPECTS

Overall outlook

The Group's performance registers a strong growth underpinned by positive rebound in the Malaysian economy. While there is a surge in economic growth, the Group remain cautious on the external headwinds and uncertainties as well as risk of global recession which may pose challenges and impact to consumer spending.

The Group's liquidity has also improved following receipts of the overdue subsidy payments post quarter 3. PDB remains committed to strengthen its core business and to grow its revenue stream from non-fuel products in a sustainable manner.

Business Segments

PDB will continue to leverage on the increase of goods manufacturing and significant growth in the tourism industry as well as resumption of foreign airlines operations in all Malaysia's international airports.

The Convenience segment is expected to further accelerate the diversification journey of business portfolio through our non-fuel products with expansion of Café Mesra beyond the retail stations.

In supporting the Group's sustainability agenda, PDB is collaborating with established electric vehicle ("EV") industry partners in order to accelerate the adoption and commercialisation of clean energy as well as continuing our efforts to install additional solar panels at the stations.

FOR THIRD OUARTER ENDED 30 SEPTEMBER 2022

PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT
OF BURSA MALAYSIA SECURITIES BERHAD

B3 PROFIT FORECAST OR PROFIT GUARANTEE

The Group does not publish any profit forecast or profit guarantee.

B4 TAXATION

Tax expense comprises the following:

| | | Individual quarter ended 30 September | | Cumulative quarter ended 30 September | |
|--|----------|--|---------|--|--|
| In RM'000 Income Tax: | 2022 | 2021 | 2022 | 2021 | |
| Current period | 133,440 | 43,628 | 263,430 | 147,437 | |
| <u>Deferred Tax:</u> Current period | (13,731) | 2,294 | (9,277) | 378 | |
| | 119,709 | 45,922 | 254,153 | 147,815 | |

Effective tax rate for the current quarter and cumulative quarter ended 30 September 2022 were 30% and 28% respectively, higher than the statutory tax rate mainly resulting from imposition of Prosperity Tax for year of assessment 2022 at rate of 33%, partially offset by higher non-assessable income.

B5 STATUS OF CORPORATE PROPOSALS ANNOUNCED

There were no corporate proposals announced as at the date of this report.

B6 BORROWINGS

(a) Particulars of the Group's borrowings are as follows:

| | As at 30 September | As at 31 December |
|-----------------------------|-----------------------|----------------------|
| In RM'000 | 2022 | 2021 |
| Non Current | , | |
| Secured | | |
| Lease liabilities | 136,344 | 92,166 |
| Current | | |
| Secured | | |
| Lease liabilities | 32,866 | 8,266 |
| Unsecured | | |
| Revolving credit facilities | 700,000 | 16,000 |
| | 732,866 | 24,266 |
| | 869,210 | 116,432 |

FOR THIRD OUARTER ENDED 30 SEPTEMBER 2022

PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD

B6 BORROWINGS (continued)

(a) Particulars of the Group's borrowings are as follows (continued):

| | As at | As at |
|-------------|--------------|-------------|
| | 30 September | 31 December |
| In RM'000 | 2022 | 2021 |
| By Currency | | |
| RM | 793,722 | 108,597 |
| USD | 75,488 | 7,835 |
| | 869,210 | 116,432 |

The revolving credit facilities are denominated in Ringgit Malaysia and bears interest rates ranging from 3.08% to 3.38% (2021: 2.83% to 2.89%) per annum.

The lease liabilities bear interest at rates ranging from 3.24% to 8.43% (2021: 3.24% to 8.43%) per annum.

(b) Reconciliation of borrowings arising from financing activities:

| | | Cash flows | | Non-cash c | Non-cash changes | | |
|---------------------|-------------------------|---------------------------------|----------------------|------------|------------------|-----------------------|--|
| In RM'000 | As at 1 January 2022 | Net drawdown/ (repayment) | Interest expenses | Addition | Others | As at 30 Sept 2022 | |
| Revolving credit | | | | | | | |
| facilities Lease | 16,000 | 684,000 | (6,816) | - | 6,816 | 700,000 | |
| liabilities | 100,432 | (28,634) | (7,909) | 105,248 | 73 | 169,210 | |
| | 116,432 | 655,366 | (14,725) | 105,248 | 6,889 | 869,210 | |

B7 MATERIAL LITIGATION

There are no material litigations as at the date of this report.

B8 DERIVATIVE FINANCIAL INSTRUMENTS

The Group does not have any material derivative financial instruments since the last audited consolidated financial statements for the year ended 31 December 2021.

B9 FAIR VALUE CHANGES OF FINANCIAL LIABILITIES

The Group does not have any financial liabilities that are measured at fair value for the period under review.

FOR THIRD QUARTER ENDED 30 SEPTEMBER 2022

PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD

B10 DIVIDENDS

The Board has declared an interim dividend of 20 sen per ordinary share amounting to RM198,690,800 for the third quarter ended 30 September 2022, payable on 27 December 2022 (Quarter 3 2021: an interim dividend of 20 sen per ordinary share amounting to RM198,690,800).

NOTICE IS HEREBY GIVEN that the interim dividend will be payable on 27 December 2022 to depositors registered in the Records of Depositors at the close of the business on 14 December 2022. A depositor shall qualify for entitlement to the dividends only in respect of:

- a) Shares transferred into Depositor's Securities Account before 4.00 pm on 14 December 2022 in respect of ordinary transfers.
- b) Shares bought on the Bursa Malaysia Securities Berhad on a cum entitlement basis according to the rules of the Bursa Malaysia Securities Berhad.

B11 BASIC EARNINGS PER SHARE

Basic earnings per share is derived based on the profit attributable to shareholders of the Company and based on the number of ordinary shares outstanding as at 30 September 2022.

| | Individual quarter ended | | Cumulative | e quarter ended | |
|--|--------------------------|-------------|------------|-----------------|--|
| | 3 | 0 September | 30 Septe | | |
| | 2022 | 2021 | 2022 | 2021 | |
| Profit attributable to shareholders of the Company | | | | | |
| (RM'000) | 275,965 | 119,310 | 632,138 | 392,563 | |
| Number of ordinary shares ('000) | 993,454 | 993,454 | 993,454 | 993,454 | |
| Earnings per ordinary share (sen) | 27.8 | 12.0 | 63.6 | 39.5 | |

As at the date of the statement of financial position, the Company does not have any instruments which may have dilutive impact on the basic earnings per share.

B12 TRADE RECEIVABLES

| In RM'000 | As at 30 September 2022 | As at 31 December 2021 |
|-----------------------------|-------------------------------|------------------------|
| Trade receivables | | |
| - Third party | 1,804,780 | 1,344,196 |
| - Related companies | 281,085 | 274,616 |
| Less: | | |
| - Impairment loss: specific | (22,389) | (8,413) |
| - Impairment loss: general | (16,355) | (14,263) |
| | 2,047,121 | 1,596,136 |
| At net | | |
| Not past due | 1,990,588 | 1,556,875 |
| Past due 1 to 30 days | 15,589 | 13,836 |
| Past due 31 to 60 days | 6,091 | 9,455 |
| Past due 61 to 90 days | 1,863 | 2,216 |
| Past due more than 90 days | 32,990 | 13,754 |
| | 2,047,121 | 1,596,136 |

As at 30 September 2022, the maximum exposure to credit risk arising from trade receivables are represented by the carrying amounts in the statement of financial position.

FOR THIRD OUARTER ENDED 30 SEPTEMBER 2022

PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD

B13 PROFIT FOR THE PERIOD

| | Individual quarter ended 30 September | | Cumulative quarter ended 30 September | |
|---|--|---------|--|---------|
| In RM'000 | 2022 | 2021 | 2022 | 2021 |
| Profit for the period is arrived at after charging: | | | | |
| Depreciation and amortisation* | 105,545 | 108,064 | 316,931 | 339,023 |
| Impairment loss on trade and other receivables Net loss on disposal of property, plant and | 4,129 | 2,497 | 19,017 | 3,794 |
| equipment | 8 | 120 | 8 | - |
| Interest on revolving credit facilities | 4,927 | 115 | 6,816 | 307 |
| Net realised loss on foreign exchange | - | 2,489 | 8,965 | 2,090 |
| Profit margin for Islamic financing facilities | - | 51 | - | 139 |
| Interest on lease liabilities | 2,610 | 2,130 | 7,909 | 6,952 |
| Inventories written off | - | 2 | - | 2 |
| Property, plant and equipment written off | 7,095 | 7 | 7,095 | 11 |
| Property, plant and equipment expensed off | 256 | 245 | 1,957 | 1,161 |
| Bad debts written off | 51 | - | 138 | 5 |
| and after crediting: | | | | |
| Net gain on disposal of property, plant and | | | | |
| equipment | 27 | - | 1,326 | 1,986 |
| Gain on disposal of LPG business | _ | - | 87,937 | - |
| Reversal of write down of inventories to NRV | _ | - | _ | 4,088 |
| Reversal of inventories written off | _ | - | - | 110 |
| Interest income | 10,866 | 13,529 | 36,300 | 40,593 |
| Income from rental of premises | 477 | 431 | 1,158 | 988 |
| Net unrealised gain on foreign exchange | 1,489 | 1,466 | 2,218 | 2,038 |
| Net realised gain on foreign exchange Write back of impairment loss on trade and | 959 | - | - | - |
| other receivables | 484 | 1,389 | 2,682 | 4,094 |

Other disclosure items pursuant to Appendix 9B Note 16 of the Listing Requirements of Bursa Malaysia Securities Berhad are not applicable.

B14 AUTHORISED FOR ISSUE

This quarterly report was authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 28 November 2022.

BY ORDER OF THE BOARD

Wong Lay See (MAICSA 7018684) Yeap Kok Leong (MAICSA 0862549) Joint Secretaries Kuala Lumpur 28 November 2022

^{*} Includes depreciation on right-of-use assets