

**DXN Holdings Bhd.**(Registration No. 199501033918 (363120 - V))
(Incorporated in Malaysia)

## and its subsidiaries

**Unaudited Interim Financial Report** for the Third Quarter Ended 30 November 2024



#### **UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 NOVEMBER 2024**

	30.11.2024 Unaudited RM'000	28.02.2024 Audited RM'000
Assets		
Property, plant and equipment	741,879	752,596
Right-of-use assets	56,041	45,747
Investment properties	6,418	6,758
Intangible assets	6,033	5,641
Deferred tax assets	119,524	120,317
Prepayments	25,009	25,523
Total non-current assets	954,904	956,582
Biological assets	517	366
Inventories	281,867	334,061
Contract assets	1,907	935
Trade and other receivables, including prepayments	122,704	108,752
Current tax assets	55,689	56,212
Short term investments	15,863	77,769
Cash and cash equivalents	696,238	564,390
Total current assets	1,174,785	1,142,485
Total assets	2,129,689	2,099,067

(Registration No. 199501033918 (363120 - V)) (Incorporated in Malaysia) and its subsidiaries



## UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 NOVEMBER 2024 (CONTINUED)

	30.11.2024 Unaudited RM'000	28.02.2024 Audited RM'000
Equity		
Share capital	214,620	214,620
Reserves	1,130,589	1,063,682
Equity attributable to owners of the Company	1,345,209	1,278,302
Non-controlling interests	80,931	79,961
Total equity	1,426,140	1,358,263
Liabilities		
Loans and borrowings	3,049	3,065
Retirement benefits	5,704	6,727
Lease liabilities	21,082	12,313
Deferred tax liabilities	15,155	12,183
Total non-current liabilities	44,990	34,288
Loans and borrowings	131,177	162,357
Lease liabilities	9,906	7,935
Trade and other payables, including derivatives	478,015	501,689
Current tax liabilities	39,461	34,535
Total current liabilities	658,559	706,516
Total liabilities	703,549	740,804
Total equity and liabilities	2,129,689	2,099,067
Net assets per share (RM)	0.29 <sup>(ii)</sup>	0.27 <sup>(i)</sup>

#### Notes:

Computed based on total equity divided by the total number of ordinary shares in issue of 4,985,000,000 and after deducting the number of treasury shares of 12,238,500.

<sup>(</sup>ii) Computed based on total equity divided by the total number of ordinary shares in issue of 4,985,000,000 and after deducting the number of treasury shares of 12,738,500.

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## UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	Individua 3 month		Cumulative quarter 9 months ended			
	30.11.2024 Unaudited RM'000	30.11.2023 Unaudited RM'000	30.11.2024 Unaudited RM'000	30.11.2023 Unaudited RM'000		
Revenue	486,094	450,288	1,449,580	1,332,579		
Other income	7,858	3,321	21,554	13,324		
Changes in work-in-progress and manufactured inventories	(9,690)	(10,709)	(32,026)	17,126		
Raw materials used and trading inventories sold	(64,423)	(60,381)	(197,853)	(232,062)		
Depreciation and amortisation	(16,558)	(14,270)	(48,549)	(39,689)		
Employee benefits expense	(49,830)	(42,364)	(148,209)	(121,401)		
Net gain/(loss) on impairment of financial assets	39	(23)	(264)	(313)		
Other expenses	(212,001)	(205,590)	(657,428)	(604,721)		
Results from operating activities	141,489	120,272	386,805	364,843		
Interest income	3,579	3,277	11,793	7,396		
Finance costs	(2,194)	(3,750)	(7,916)	(10,218)		
Profit before tax	142,874	119,799	390,682	362,021		
Tax expense	(48,218)	(38,465)	(138,994)	(120,063)		
Profit for the period	94,656	81,334	251,688	241,958		



### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (CONTINUED)

	Individual quarter 3 months ended 30.11.2024 30.11.2023 Unaudited Unaudited RM'000 RM'000		Cumulativ 9 month 30.11.2024 Unaudited RM'000	•
Total other comprehensive income, net of tax:				
Item that may be reclassified subsequently to profit or loss				
- Foreign currency translation differences for foreign operations	(5,991)	1,868	(49,626)	25,432
Total comprehensive income for the period	88,665	83,202	202,062	267,390
Profit for the period attributable to:				
Owners of the Company Non-controlling interests	92,778 1,878	78,359 2,975	244,314 7,374	231,976 9,982
	94,656	81,334	251,688	241,958
Total comprehensive income for the period attributable to:				
Owners of the Company Non-controlling interests	86,832 1,833	79,038 4,164	201,092 970	253,369 14,021
	88,665	83,202	202,062	267,390
Basic/Diluted earnings per ordinary share (sen)	1.87	1.57	4.92	4.69



#### **UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

	•		utable to owner		, ,	<b></b>		
	•	Non-disti	ributable ———	-	Distributable		Non	
	Share capital RM'000	Treasury Shares RM'000	Translation reserve RM'000	Share option reserve RM'000	Retained earnings RM'000	Total RM'000	Non- controlling interests RM'000	Total equity RM'000
At 1 March 2023	60,191	-	(5,365)	-	908,253	963,079	62,052	1,025,131
Profit for the period Foreign currency translation differences	-	-	-	-	231,976	231,976	9,982	241,958
for foreign operations representing other comprehensive income for the period	-	-	21,393	-	-	21,393	4,039	25,432
Total comprehensive income for the period	-	-	21,393	-	231,976	253,369	14,021	267,390
Shares issued pursuant to Initial Public Offering	112,000	_	<u>-</u>	_	_	112,000	_	112,000
Share issuance expenses	(3,413)	-	-	-	-	(3,413)	-	(3,413)
Bonus issue	45,842	-	-	-	(45,842)	-	-	-
Purchase of treasury shares	_	(976)	-	-	_	(976)	-	(976)
Dividends paid to owners of the Company	-	-	-	-	(104,732)	(104,732)	-	(104,732)
Total transaction with owners of the Company	154,429	(976)	-	-	(150,574)	2,879	-	2,879
At 30 November 2023	214,620	(976)	16,028	-	989,655	1,219,327	76,073	1,295,400



### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED)

	← Attributable to owners of the Company ← Non-distributable ← Distributable							
	Share capital RM'000	Treasury Shares RM'000	Translation reserve RM'000	Share option reserve RM'000	Retained earnings RM'000	Total RM'000	Non- controlling interests RM'000	Total equity RM'000
At 1 March 2024	214,620	(7,819)	46,680	1,000	1,023,821	1,278,302	79,961	1,358,263
Profit for the period Foreign currency translation differences	-	-	-	-	244,314	244,314	7,374	251,688
for foreign operations representing other comprehensive expense for the period	-	-	(43,222)	-	-	(43,222)	(6,404)	(49,626)
Total comprehensive (expense)/income for the period	-	-	(43,222)	-	244,314	201,092	970	202,062
Share-based payment transactions	-	-	-	237	-	237	-	237
Purchase of treasury shares	-	(258)	-	-	-	(258)	-	(258)
Dividends paid to owners of the Company	-	-	-	-	(134,261)	(134,261)	-	(134,261)
Total transaction with owners of the Company	-	(258)	-	237	(134,261)	(134,282)	-	(134,282)
Effect of subsidiaries struck off	-	-	-	-	97	97	-	97
At 30 November 2024	214,620	(8,077)	3,458	1,237	1,133,971	1,345,209	80,931	1,426,140



#### **UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**

	9 months ended		
	30.11.2024 Unaudited RM'000	30.11.2023 Unaudited RM'000	
Cash flows from operating activities			
Profit before tax	390,682	362,021	
Adjustments for :			
Depreciation of :			
- Property, plant and equipment	38,606	31,200	
- Right-of-use assets	9,675	8,250	
- Investment properties	171	173	
Amortisation of intangible assets	97	66	
Fair value changes on biological assets	(39)	527	
Retirement benefits expense	109 <sup>°</sup>	307	
Property, plant and equipment written off	248	1,384	
Impairment loss on property, plant and equipment	635	2,326	
Gain on derecognition of right-of-use and lease liability	(151)	(43)	
Interest income	(11,793)	(7,396)	
(Gain)/Loss on disposal of property, plant and equipment	(111)	155	
Interest expense	7,916	10,218	
Loss on strike off subsidiaries	97	-	
Net impairment loss on financial assets	264	313	
Share-based payments	237	-	
Operating profit before working capital changes	436,643	409,501	
Changes in :			
Inventories	20,917	(21,529)	
Biological assets	(133)	(18)	
Trade and other receivables	(27,146)	5,705	
Contract assets	(972)	(120)	
Trade and other payables	57,847	23,905	
Cash generated from operations	487,156	417,444	
Tax paid	(136,386)	(188,925)	
Retirement benefits paid	(437)	(233)	
Net cash from operating activities	350,333	228,286	



### **UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS** (CONTINUED)

	9 months 30.11.2024 Unaudited RM'000	s ended 30.11.2023 Unaudited RM'000
Cash flows from investing activities		
Purchase of : - Property, plant and equipment - Right-of-use assets - Intangible assets Proceeds from disposal of property, plant and equipment Acquisition of a subsidiary, net of cash and cash equivalents Interest received	(70,728) (487) (497) 150	(86,074) (13,904) (87) 1,652 (11,244) 7,396
Placement of pledged deposits	(453)	-
Withdrawal/(placement) of short-term investments	61,192	(21,827)
Net cash from/(used in) investing activities	970	(124,088)
Cash flows from financing activities		
Dividends paid to owners of the Company Interest paid Repayment of: - Lease liabilities - Hire purchase liabilities - Revolving credits - Term loans Proceeds from issuance of shares Shares issuance expenses Purchase of treasury shares	(179,113) (7,916) (8,716) (1,265) (18,860) (262) - - (258)	(104,732) (11,532) (8,768) (950) (8,650) (54,579) 112,000 (3,413) (976)
Net cash used in financing activities	(216,390)	(81,600)
Net increase in cash and cash equivalents	134,913	22,598
Foreign currency translation differences	(3,543)	19,680
Cash and cash equivalents at beginning of the period	563,791	456,270
Cash and cash equivalents at end of the period	695,161	498,548

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## UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

#### A. Cash and Cash Equivalents

Cash and cash equivalents included in the condensed consolidation consolidated statement of cash flows comprise the following amounts from the condensed consolidated statement of financial position:

		30.11.2024 Unaudited RM'000	30.11.2023 Unaudited RM'000
	Cash and cash equivalents Less: Pledged deposits Less: Bank overdraft	696,238 (512) (565)	498,607 (59) -
		695,161	498,548
В. І	Purchase of Property, Plant and Equipment		
		30.11.2024 Unaudited RM'000	30.11.2023 Unaudited RM'000
	Total additions	71,864	84,472
	(Less)/Add: Amount financed through hire purchase Changes in prepayment for purchase of property, plant and	(1,336)	(498)
	equipment	200	3,414
	Interest expense capitalised	-	(1,314)
		70,728	86,074
<b>C</b> .	Dividends paid to owners of the Company		
		30.11.2024 Unaudited RM'000	30.11.2023 Unaudited RM'000
	Dividends declared during the period Amount paid for dividend declared in prior year	134,261 44,852	104,732
		179,113	104,732
		44,852	

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## PART A: NOTES TO THE CONDENSED CONSOLIDATION INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 30 NOVEMBER 2024

#### A1. Basis of Preparation

These condensed consolidated interim financial statements are unaudited and have been prepared in accordance with the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Listing Requirements"), requirements of MFRS Accounting Standards as issued by the Malaysian Accounting Standards Board ("MFRS Accounting Standards"), IFRS Accounting Standards as issued by the International Accounting Standards Board ("IFRS Accounting Standards") and the requirements of the Companies Act 2016 in Malaysia.

These condensed consolidated interim financial statements do not include all the information required for an annual financial statements and should be read in conjunction with the Group's audited financial statements for the financial year ended 29 February 2024. These notes attached to the condensed consolidated interim financial statements provide an explanation of events and transactions that are significant to the understanding of the changes in the financial position and performance of DXN Holdings Bhd. ("DXNH" or the "Company") and its subsidiaries (the "Group") for the individual and cumulative quarters presented.

#### A2. Significant Accounting Policies

The accounting policies adopted in the preparation of the condensed consolidated interim financial statements are consistent with those followed in the preparation of the Group's audited consolidated financial statements for the financial year ended 29 February 2024, except for the adoption of the following new standards:

### MFRS Accounting Standards, interpretations and amendments effective for annual periods beginning on or after 1 January 2024

- Amendment to MFRS 16, Leases Lease Liability in a Sale and Leaseback
- Amendment to MFRS 101, Presentation of Financial Statements Non-current Liabilities with Covenants and Classification of Liabilities as Current or Non-current
- Amendments to MFRS 107 Statement of Cash Flows and MFRS 7 Financial Instruments : Disclosures Supplier Finance Arrangements

The initial application of the above Amendments to MFRS Accounting Standards is not expected to have any material financial impact to the financial statements of the Group upon adoption.

As at the date of authorisation of these condensed consolidated interim financial statements, the following Standards and Amendments to MFRS Accounting Standards have been issued by the Malaysian Accounting Standards Board ("MASB") but are not yet effective and have not been adopted by the Group:

## MFRS Accounting Standards, interpretations and amendments effective for annual periods beginning on or after 1 January 2025

 Amendments to MFRS 121, The Effects of Changes in Foreign Exchange Rates – Lack of Exchangeability

## MFRS Accounting Standards, interpretations and amendments effective for annual periods beginning on or after 1 January 2026

• Amendments to MFRS 9, Financial Instruments and MFRS 7, Financial Instruments: Disclosures – Classification and Measurement of Financial Instruments

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## PART A: NOTES TO THE CONDENSED CONSOLIDATION INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 30 NOVEMBER 2024

#### A2. Significant Accounting Policies (continued)

MFRS Accounting Standards, interpretations and amendments effective for annual periods beginning on or after 1 January 2026 (continued)

- Amendments that are part of Annual Improvements Volume 11:
  - Amendments to MFRS 1, First-time Adoption of Malaysian Financial Reporting Standards
  - > Amendments to MFRS 7, Financial Instruments: Disclosures
  - > Amendments to MFRS 9, Financial Instruments
  - > Amendments to MFRS 10, Consolidated Financial Statements
  - > Amendments to MFRS 107, Statement of Cash Flows

## MFRS Accounting Standards, interpretations and amendments effective for annual periods beginning on or after 1 January 2027

- MFRS 18, Presentation and Disclosure in Financial Statements
- MFRS 19, Subsidiaries without Public Accountability: Disclosures

## MFRS Accounting Standards, interpretations and amendments effective for annual periods beginning on or after a date yet to be confirmed

 Amendments to MFRS 10, Consolidated Financial Statements and MFRS 128, Investments in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

#### A3. Auditors' Report

The audited consolidated financial statements of the Company for the financial year ended 29 February 2024 were not subject to any qualification.

#### A4. Seasonal or Cyclical Factors

The nature of the Group's business was not subject to any significant seasonal or cyclical factors.

#### A5. Unusual Items

There were no material unusual items affecting assets, liabilities, equity, net income or cash flows of the Group for the financial period under review.

#### A6. Changes in Estimates

There were no material changes in estimates for the financial period under review.

#### A7. Debt and Equity Securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities during the financial period under review.

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## PART A: NOTES TO THE CONDENSED CONSOLIDATION INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 30 NOVEMBER 2024

#### A8. Dividends Paid

- (i) On 23 April 2024, the Board of Directors declared the fourth interim dividend of 1.00 sen per ordinary share totalling RM49.73 million for the financial year ended 29 February 2024. The dividend was paid on 30 May 2024.
- (ii) On 26 July 2024, the Board of Directors declared the first interim dividend of 0.90 sen per ordinary share totalling RM44.76 million for the financial year ending 28 February 2025. The dividend was paid on 28 August 2024.
- (iii) On 24 October 2024, the Board of Directors declared the second interim dividend of 0.80 sen per ordinary share totalling RM39.78 million for the financial year ending 28 February 2025. The dividend was paid on 29 November 2024.

#### A9. Operating Segments

The Group has the following reportable segments as described below. The segments offer different products or services, and are managed separately because they require different technology, operational and marketing strategies, For each of the segment, the Group's Chief Executive Officer (the chief operating decision maker ("CODM")) reviews internal management reports at least on a quarterly basis. The following summary describes the operations in each of the Group's reportable segments :

- (i) Health and wellness consumer products
  - Manufacture and sale of fortified food and beverages, health and dietary supplements, personal care products, skin care and cosmetics and other related products
- (ii) <u>Investment holding</u>

Investment holding and provision of management services

#### (iii) Other non-reportable segments

Other non-reportable segments comprise the provision of lab test services, provision of consultation and treatment services with ganotherapy, operating of a café, glamping resort, marine sanctuary and related tour activities, forest plantation and related forestry support services. None of these segments met the quantitative threshold for reporting segment for financial period ended 30 November 2024 and 30 November 2023.

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## PART A: NOTES TO THE CONDENSED CONSOLIDATION INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 30 NOVEMBER 2024 (continued)

#### A9. Operating Segments (continued)

	Manufacture and sale of health and wellness consumer products RM'000	Investment holding RM'000	Other non- reportable segments RM'000	Elimination RM'000	Consolidated RM'000
Unaudited					
30.11.2024					
Revenue Revenue from external customers Inter-segment revenue	1,424,664 2,858	- 243,651	24,916 10,871	(257,380)	1,449,580
Total revenue	1,427,522	243,651	35,787	(257,380)	1,449,580
Segment profit	405,665	192,495	5,056	(212,534)	390,682
Included in the measure of segment profit are:  - Gain on disposal of property, plant and equipment  - Property, plant and equipment written off  - Inventories written off  - Depreciation of property, plant and equipment  - Depreciation of right-of-use assets  - Depreciation of investment properties  - Amortisation of intangible assets  - Impairment loss on property, plant and equipment  - Impairment loss on trade and other receivables  - Bad debts written off	111 (75) (416) (32,098) (9,469) (146) (25) - (47) (98)	- (1,594) - (60) - (115) (4)	(173) - (4,914) (206) (25) (12) (635) -	- - - - - - -	111 (248) (416) (38,606) (9,675) (171) (97) (635) (162) (102)
Segment assets	1,792,185	86,853	75,438		1,954,476

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## PART A: NOTES TO THE CONDENSED CONSOLIDATION INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 30 NOVEMBER 2024 (continued)

#### A9. Operating Segments (continued)

	Manufacture and sale of health and wellness consumer products RM'000	Investment holding RM'000	Other non- reportable segments RM'000	Elimination RM'000	Consolidated RM'000
Unaudited					
30.11.2023					
Revenue Revenue from external customers Inter-segment revenue	1,312,558 865	- 208,120	20,021 113	- (209,098)	1,332,579
Total revenue	1,313,423	208,120	20,134	(209,098)	1,332,579
Segment profit	369,023	175,003	1,260	(183,265)	362,021
Included in the measure of segment profit are:  - Loss on disposal of property, plant and equipment  - Property, plant and equipment written off  - Inventories written off  - Depreciation of property, plant and equipment  - Depreciation of right-of-use assets  - Depreciation of investment properties  - Amortisation of intangible assets  - Impairment loss on property, plant and equipment  - Reversal/(Impairment loss) on trade and other receivables  - Bad debts written off	(155) (246) (281) (25,732) (8,070) (148) (38) (1,039) 24 (12)	- (1,044) - (23) - (316)	(1,138) - (4,424) (180) (25) (5) (1,287) - (9)	- - - - - - - -	(155) (1,384) (281) (31,200) (8,250) (173) (66) (2,326) (292) (21)
Segment assets	1,636,258	128,269	59,817	<u>-</u>	1,824,344

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## PART A: NOTES TO THE CONDENSED CONSOLIDATION INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 30 NOVEMBER 2024 (continued)

#### A10. Property, Plant and Equipment

The Group acquired property, plant and equipment amounting to RM71.9 million during the financial period under review.

#### A11. Impairment Losses

Save as disclosed in Note B4, there were no impairment losses or reversal of impairment losses arising from property, plant and equipment, financial assets, assets arising from contracts with customers or other assets during the financial period under review.

#### A12. Material Events Subsequent to the Statement of Financial Position Date

There were no material events subsequent to the end of the financial period under review that have not been reflected in the financial statements.

#### A13. Changes in the Composition of the Group

There were no material changes in the composition of the Group during the financial period ended 30 November 2024.

#### A14. Changes in Contingent Assets and Contingent Liabilities

There were no material contingent assets and liabilities arising since the last audited consolidated financial statements for the financial year ended 29 February 2024.

#### A15. Capital Commitments

	30.11.2024 Unaudited RM'000	29.02.2024 Audited RM'000
Contracted but not provided for:		
- Property, plant and equipment	70,739	32,392

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## PART A: NOTES TO THE CONDENSED CONSOLIDATION INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 30 NOVEMBER 2024 (continued)

#### A16. Related Party Transactions

The significant related party transactions of the Group are shown below:

	Individual quarter 3 months ended 30.11.2024 30.11.2023 Unaudited Unaudited		Cumulative quarter 9 months ended 30.11.2024 30.11.202 Unaudited Unaudite	
Transactions with companies in which certain Directors have a substantial financial interest	RM'000	RM'000	RM'000	RM'000
Aircraft chartering fees <sup>(i)</sup> Purchase of trading goods Purchase of raw materials Rental expense (premises) Purchase of air tickets Sales of property, plant and equipment	2,200 173 - 157 265	462 - 157 194	2,200 1,830 70 469 559	1,919 686 441 389
Transactions with Directors and persons connected to Directors				
Insurance premium expense Purchase of property, plant and equipment Rental expense (premises)	504 920 31	462 - 	1,976 920 89	1,850 - 86
Transaction with the Foundation				
Donation and Corporate Social Responsibility contribution paid		1,127	4,271	1,759

#### Note:

<sup>(</sup>i) Represent charter fees paid through a third party charter manager - ExecuJet Asia Pte Ltd on an aircraft owned by LSJ Logistics Limited, which is in turn a wholly-owned subsidiary of LSJ Global Sdn Bhd.

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## PART B: EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### **B1.** Review of Group's Performance

#### **Comparison with Corresponding Quarter**

Financial review for current quarter compared with corresponding quarter:

	Individual quarter		
	30.11.2024	30.11.2023	
	Unaudited	Unaudited	Change
	RM'000	RM'000	%
Revenue	486,094	450,288	8.0
Earnings before interest, tax, depreciation and			
amortisation ("EBITDA")	158,047	134,542	17.5
Profit before tax ("PBT")	142,874	119,799	19.3
Profit for the period	94,656	81,334	16.4
Profit for the period attributable to owners of the			
Company ("PATAMI")	92,778	78,359	18.4
EBITDA margin (%)	32.5	29.9	8.7
PBT margin (%)	29.4	26.6	10.5
PATAMI margin (%)	19.1	17.4	9.8

For the current quarter, the Group reported revenue of RM486.1 million, an 8.0% increase compared to RM450.3 million in the corresponding quarter of the previous year. The higher revenue was primarily driven by growth in Latin America and Middle East.

The Group's EBITDA rose by 17.5%, from RM134.5 million in the corresponding quarter ended 30 November 2023 to RM158.0 million in the quarter ended 30 November 2024. The EBITDA margin improved by 8.7%, increasing from 29.9% in the corresponding quarter to 32.5% in the current quarter.

This improvement in the EBITDA margin was mainly attributed to lower operating expenses during the current quarter.

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# PART B: EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (continued)

#### **B1.** Review of Group Performance (continued)

#### **Comparison with Immediate Preceding Quarter**

Financial review for current guarter compared with immediate preceding guarter:

	Current quarter 30.11.2024 Unaudited RM'000	Preceding Quarter 31.08.2024 Unaudited RM'000	Change %
Revenue	486,094	488,433	(0.5)
EBITDA	158,047	125,408	26.0
PBT	142,874	111,474	28.2
Profit for the period	94,656	69,930	35.4
PATAMI	92,778	65,973	40.6
EBITDA margin (%)	32.5	25.7	26.5
PBT margin (%)	29.4	22.8	28.9
PATAMI margin (%)	19.1	13.5	41.5

The Group's revenue recorded a marginal decline of 0.5%, decreasing from RM488.4 million in the preceding quarter to RM486.1 million in the current quarter.

This decline was primarily due to the appreciation of the Malaysian Ringgit during the current quarter. This resulted in lower revenue after conversion from foreign currencies, despite an increase in sales in the respective originating currencies.

The Group's EBITDA increased by 26.0%, from RM125.4 million to RM158.0 million in the current quarter. Correspondingly, the EBITDA margin increased from 25.7% in the preceding quarter to 32.5% in the current quarter.

The lower EBITDA margin in the preceding quarter primarily stemmed from a combination of higher foreign exchange losses and increased shipping costs amidst geopolitical tensions in the Middle East.

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# PART B: EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (continued)

#### **B1.** Review of Group Performance (continued)

#### **Comparison with Corresponding Financial Period**

Financial review for current financial period compared with corresponding financial period:

	Cumulative quarter 9 months ended		
	30.11.2024 RM'000	30.11.2023 RM'000	Change %
Revenue	1,449,580	1,332,579	8.8
EBITDA	435,354	404,532	7.6
PBT	390,682	362,021	7.9
Profit for the period	251,688	241,958	4.0
PATAMI	244,314	231,976	5.3
EBITDA margin (%)	30.0	30.4	(1.3)
PBT margin (%)	27.0	27.2	(0.7)
PATAMI margin (%)	16.9	17.4	(2.9)

The Group generated revenue of RM1,449.6 million during the current financial period, representing an 8.8% year-over-year increase. This growth was primarily driven by strong sales performance in key markets, notably Peru, Bolivia and Turkey, fuelled by successful product promotions that effectively engaged members.

The EBITDA margin remained relatively consistent, exhibiting a slight decline from 30.4% in the corresponding cumulative quarters to 30.0% in the current cumulative quarters.

The decrease in EBITDA margin was primarily attributable to foreign exchange losses arising from the appreciation of the Malaysian Ringgit during the current cumulative quarters, in contrast to foreign exchange gains recorded in the prior cumulative quarters. This, coupled with higher staff costs, and increased shipping costs amidst geopolitical tensions in the Middle East, contributed to the margin decline. However, these adverse impacts were partially mitigated by an indirect tax refund received within the period.

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#### **B2.** Prospects

With a strategic focus on expansion into newer markets, sustaining growth momentum, launching innovative products, optimizing production efficiency, and maintaining resilience in the face of global uncertainties, the Group is well-positioned for continued success in financial year 2025, leveraging its strong performance in financial year 2024 and strategic expansion plans to drive further growth and success in the coming year.

#### **B3.** Profit Forecast

Not applicable as the Group did not issue any profit forecast during the financial period under review.

#### **B4.** Profit Before Taxation

Profit before taxation is arrived at after charging/(crediting):

	Individual quarter 3 months ended		Cumulative quarter 9 months ended	
	30.11.2024 Unaudited RM'000	30.11.2023 Unaudited RM'000	30.11.2024 Unaudited RM'000	30.11.2023 Unaudited RM'000
Interest income	(3,579)	(3,277)	(11,793)	(7,396)
Finance costs	2,194	3,750	7,916	10,218
Depreciation and amortisation	16,558	14,270	48,549	39,689
Net (gain)/loss on impairment of financial assets	(39)	23	264	313
(Gain)/Loss on disposal of property,				
plant and equipment	(56)	(21)	(111)	155
Foreign exchange loss/(gain)	3,828	1,572	26,485	(8,063)
Loss/(Gain) on derivatives	68	(32)	16	(95)
Impairment loss on property, plant		, ,		, ,
and equipment	-	-	635	2,326
IPO expenses	-	-	-	10,218
Written off:				
<ul> <li>Property, plant and equipment</li> </ul>	22	926	248	1,384
- Inventories	78		416	281_

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#### **B5.** Tax Expense

	Individual quarter 3 months ended		Cumulative quarter 9 months ended	
	30.11.2024 Unaudited RM'000	30.11.2023 Unaudited RM'000	30.11.2024 Unaudited RM'000	30.11.2023 Unaudited RM'000
Current tax expense				
- Current period	55,868	40,742	141,587	132,036
- Prior year	172	949	1,723	(372)
•	56,040	41,691	143,310	131,664
Deferred tax expense				
- Current period	(7,585)	(4,095)	(7,114)	(12,002)
- Prior year	(237)	869	2,798	401
•	(7,822)	(3,226)	(4,316)	(11,601)
	48,218	38,465	138,994	120,063
Effective tax rate for	33.8%	30.6%	34.4%	33.2%
current period	33.6%	30.076	34.470	33.270

The Group's effective tax rates for both quarters are higher than the statutory tax rate of 24% mainly due to the higher tax rates applicable to certain foreign subsidiaries and certain non-deductible expenses incurred.

The effective tax rate for the current quarter includes withholding tax of RM2.3 million (Q3FY2024: Nil) on dividend received from foreign subsidiaries. The effective tax rate excluding the withholding tax is at 32.2% (Q3FY2024: 30.6%).

#### **B6.** Status of Corporate Proposals

There is no corporate proposal announced or not completed by the Group as at the date of this report.

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#### **B7.** Loans and Borrowings

The Group's loans and borrowings are as follows:

	30.11.2024 Unaudited RM'000	29.02.2024 Audited RM'000
Non-current		
Hire purchase liabilities	2,569	2,402
Term loans, secured	480_	663
	3,049	3,065
Current		
Bank overdraft, secured	565	536
Hire purchase liabilities	1,007	1,128
Term loans, secured	271	349
Revolving credits, secured	128,006	158,915
Revolving credits, unsecured	1,328_	1,429
	131,177	162,357
Total loans and borrowings	134,226	165,422
Currency profile of borrowings:		
United States Dollar	74,181	103,643
EURO	51,415	56,701
Malaysian Ringgit	3,855	4,323
Others	4,775	755
Total	134,226	165,422

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#### **B8.** Derivatives

	30.11.2024		29.02	2.2024
	Nominal value Unaudited RM'000	(Liabilities) Unaudited RM'000	Nominal value Audited RM'000	(Liabilities) Audited RM'000
Derivatives at fair value through profit or loss - Forward exchange contracts (less than				
1 year)	5,123	(43)	923	(27)

The risks associated with the derivatives, policies to mitigate those risks, cash requirements of the derivatives and related accounting policies are unchanged since the financial year ended 29 February 2024.

#### **B9.** Material Litigation

As at the date of this report, the Group is not engaged in any governmental, legal or arbitration proceedings which may have or have had, material or significant effect on the Group's financial position or profitability, except as disclosed below:

## DXN Corporation Ningxia Co., Ltd. ("DXN Ningxia") Against Fujian Anxi Jinjiang Source Tea Technology Co., Ltd ("Fujian Jinjiang")

DXN Corporation Ningxia Co., Ltd. ("DXN Ningxia"), a wholly-owned subsidiary of the Company had on 3 July 2023 terminated a Share Sale Agreement ("SSA") entered on 17 May 2022 with Fujian Anxi Jinjiang Source Tea Technology Co., Ltd ("Fujian Jinjiang") for the disposal of the entire equity interest in Florin (Fujian) Integrated Agricultural Science and Technology Co., Ltd. ("Florin Fujian") and its subsidiary, Anxi Gande Foluohua Intergated Agricultural Science and Technology Co., Ltd, ("Anxi Gande"), for a total consideration of Chinese Yuan ("RMB") 58.7 million (equivalent to RM37.2 million). Fujian Jinjiang paid a deposit of RMB10.0 million (equivalent to RM6.3 million) as the first instalment for the purchase.

Following the termination of the SSA on 5 July 2023, DXN Ningxia commenced civil proceedings against Fujian Jinjiang on 31 October 2023 to recoup the official seals and business licenses of Florin Fujian and Anxi Gande, and for Fujian Jinjiang to cooperate with the registration procedures for the change of legal representatives. DXN Ningxia also claimed several reliefs against Fujian Jinjiang including damages for breach of contract.

On 6 November 2023, Fujian Jinjiang commenced civil proceedings against DXN Ningxia to claim the sum of RMB10.0 million (equivalent to RM6.3 million) paid under the SSA.

The aforementioned civil proceedings were consolidated and heard collectively by the Anxi County People's Court ("ACP Court"). On 3 June 2024, DXN Ningxia received a civil judgement from the Court as summarised below:

(1) Fujian Jinjiang shall pay DXN Ningxia interest of RMB318,000 (equivalent to RM201,300) within 10 days from the date of judgement;

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#### **B9.** Material Litigation (continued)

- (2) Fujian Jinjiang shall pay DXN Ningxia penalty for the breach of the SSA amounting to RMB564,000 (equivalent to RM357,000) within 10 days from the date of judgement;
- (3) DXN Ningxia shall refund the deposit received under the SSA of RMB10.0 million (equivalent to RM6.3 million) to Fujian Jinjiang within 1 month from the date of judgement; and
- (4) All other claims initiated by DXN Ningxia and Fujian Jinjiang were rejected by the Court.

DXN Ningxia has filed an appeal on the above judgement before the Quanzhou Intermediate People's Court ("QIPC") on 20 June 2024.

On December 10, 2024, the QIPC issued a ruling that reversed the ACP Court's decision, ordering Fujian Jinjiang to pay DXN Ningxia RMB2.0 million (equivalent to RM1.3 million) as penalty for the breach of the SSA. However, DXN's claim for legal service fees was denied, and DXN's request regarding company governance and official seals were reaffirmed as outside the Court's jurisdiction. DXN Ningxia successfully repossessed the official seals and appointed its preferred legal representative through external means, safeguarding its business interests.

The QIPC did not overturn ACP Court's ruling that required DXN Ningxia to refund Fujian Jinjiang the deposit of RMB 10.0 million (equivalent to RM 6.3 million) received under the SSA.

## Bank of China Limited (Anxi Branch) Against Anxi Gande Foluohua Integrated Agricultural Science and Technology Co., Ltd. et al. ("Anxi Gande")

On 13 December 2024, The Bank of China Limited, Anxi Branch ("the Plaintiff") has filed a civil lawsuit against several defendants, including Anxi Gande ("Defendant I"), Florin Fujian ("Defendant II") and individuals Xiao Xinxing ("Defendant III") and Feng Shuzhen ("Defendant IV"), to seek repayment of a financial loan and its related costs under a Credit Line Agreement entered between the Plaintiff and Defendant I on 25 August 2023.

In particular, a loan amounting to RMB10,000,000 (equivalent to RM6.3 million) was granted by the Plaintiff to Defendant I, where the loan was jointly and severally guaranteed by Defendant III and Defendant IV. As a result of Defendant I failing to make monthly interest payments for the abovementioned loan utilised, the Plaintiff is claiming for:

- (1) Repayment of loan principal amounting to RMB6.1 million (equivalent to RM3.9 million) and related interests totalling to RMB38,720 (equivalent to RM24,500), alongside further interests and penalties to be accrued from 9 October 2024 to the date of final judgement;
- (2) Legal fees amounting to RMB12,000 (equivalent to RM7,600) to be paid by Defendant I;
- (3) All litigation costs associated with this lawsuit to be borne by the defendants;
- (4) Priority compensation to be received from the sale of collateral provided by Defendant I under the loan facility; and
- (5) Defendant II, Defendant III and Defendant IV to be held jointly responsible for the loan, including its principal, interests, penalties and legal fees, in accordance with the relevant loan facilities and guarantee agreements entered by the respective parties.

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#### **B9.** Material Litigation (continued)

On 30 December 2024, the first hearing took place before the Family Court of Anxi County People's Court. The next hearing has been scheduled for 13 January 2025, during which the defendants will update the Court on the outcomes of any negotiation or potential settlement. The next hearing has been rescheduled to 8 February 2025, when the Court will deliver its judgment.

#### **B10.** Dividend Proposed or Declared

On 27 January 2025, the Board of Directors declared the third interim dividend of 1.0 sen per ordinary share totalling RM49.72 million for the financial year ending 28 February 2025 which will be paid on 7 March 2025 to shareholders whose names appear in the Record of Depositors of the Company at the close of business on 18 February 2025.

#### **B11.** Earnings per Ordinary Share ("EPS")

#### Basic earnings per ordinary share

The calculation of basic earnings per ordinary share was based on the profit attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding calculated as follows:

	Individual quarter 3 months ended		Cumulative quarter 9 months ended	
	30.11.2024 Unaudited	30.11.2023 Unaudited	30.11.2024 Unaudited	30.11.2023 Unaudited
PATAMI (RM'000)	92,778	78,359	244,314	231.976
Weighted average number of ordinary shares ('000)	4,972,262	4,984,491	4,972,720	4,938,870
Basic earnings per ordinary share (sen)	1.87	1.57	4.92	4.69

#### Diluted earnings per ordinary share

The diluted earnings per ordinary share is assumed to be the same as basic earnings per ordinary share as the potential new ordinary shares from the exercise of ESOS are deemed to be anti-dilutive since the market share price is lower than the exercise price of the ESOS.

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#### **B12.** Fair Value of Financial Liabilities

There was no gain or loss arising from fair value changes of the Group's financial liabilities measured at fair value through profit or loss (other than derivative financial instruments as disclosed in Note B8).

#### BY ORDER OF THE BOARD

Lim Yew Lin Poh Ming Yi Yeow Sze Min Company Secretaries

27 January 2025