Berjaya Auto Berhad

Company No: 900557-M

Date:	11	June	201	15

Subject: UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 30 APRIL 2015

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(Company No: 900557-M)

UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 30 APRIL 2015 CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	3 months ended		Year to date ended	
	30/04/2015	30/04/2014	30/04/2015	30/04/2014
	RM'000	RM'000	RM'000	RM'000
CDOUR REVENUE	424242	204.075	1 020 077	(Audited)
GROUP REVENUE	424,343	394,975	1,829,877	1,450,790
PROFIT FROM OPERATIONS	72,030	59,336	285,638	166,597
Investment related income	1,637	938	6,291	3,376
Finance costs	(24)	(51)	(95)	(1,087)
Share of results of associates	3,601	4,187	9,082	10,889
PROFIT BEFORE TAX	77,244	64,410	300,916	179,775
INCOME TAX EXPENSE	(20,233)	(15,269)	(78,395)	(45,927)
PROFIT AFTER TAX	57,011	49,141	222,521	133,848
OTHER COMPREHENSIVE ITEM Item that will be reclassified subsequently to profit or loss Foreign currency translation	(1,281)	(135)	3,292	(60)
TOTAL COMPREHENSIVE INCOME	55.720	40.006	225.012	122.700
FOR THE PERIOD	55,730	49,006	225,813	133,788
PROFIT ATTRIBUTABLE TO:				
- Equity holders of the parent	55,264	48,103	215,410	130,622
- Non-controlling interests	1,747	1,038	7,111	3,226
	57,011	49,141	222,521	133,848
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:				
- Equity holders of the parent	54,495	48,021	217,386	130,585
- Non-controlling interests	1,235	985	8,427	3,203
	55,730	49,006	225,813	133,788
EARNINGS PER SHARE (SEN)				
-Basic, for the period	6.80	5.97	26.60	17.21
-Diluted, for the period	6.67	5.85	26.12	16.86

(Company No: 900557-M)

UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 30 APRIL 2015 CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Group As at 30/04/2015 RM'000	Group As at 30/04/2014 RM'000 (Audited)
ASSETS		
Non-current Assets		
Property, plant and equipment	22,738	20,372
Associated companies	79,267	34,077
Deferred tax assets	28,254	31,196
Goodwill	500	500
	130,759	86,145
Current Assets Inventories	215 640	200 057
Trade and other receivables	215,640 104,734	288,057 53,771
Deposits with financial institutions	186,865	137,013
Cash and bank balances	93,979	49,211
Cash and bank balances	601,218	528,052
TOTAL ASSETS	731,977	614,197
TOTAL ASSETS	731,777	014,177
EQUITY AND LIABILITIES		
Share capital	406,760	403,595
Reserves	69,881	(59,703)
	476,641	343,892
Non-controlling interests	18,929	10,502
Equity funds	495,570	354,394
• •		,
Non-current Liabilities		
Deferred tax liability	-	1
Deferred revenue	49,979	57,813
Provisions	10,569	7,050
	60,548	64,864
Current Liabilities		
Trade and other payables	121,375	134,386
Provisions	5,318	4,759
Derivative liability	-	500
Deferred revenue	36,018	28,851
Taxation	13,148	26,443
Total Linkilities	175,859	194,939
Total Liabilities	236,407 731,977	259,803
TOTAL EQUITY AND LIABILITIES	131,911	614,197
Basic net assets per share (sen)	58.59	42.60
Dilutive net assets per share (sen)	59.94	43.39
Differ to not assets per siture (son)	37.74	73.37

Note:

Basic : Equity funds less non-contolling interests divided by the number of outstanding shares in issue with voting rights.

Dilutive: Equity funds less non-controlling interests divided by the number of outstanding shares in issue with voting rights and the potential issue of new shares pursuant to the exercise of the Company's outstanding unexercised options granted under the Company's Employees' Share Option Scheme ("ESOS").

⁽a) The net assets per share is calculated based on the following:

UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 30 APRIL 2015 CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Attributable to the equity	holders of the Company

	=		Non-distr	ibutable	:	<u>Distributable</u>			
	Share capital RM'000	Share premium RM'000	ESOS* reserve RM'000	Exchange reserve RM'000	Merger deficit RM'000	Retained earnings RM'000	Total RM'000	Non- controlling interests RM'000	Total equity RM'000
At 1 May 2014	403,595	163,241	5,654	(158)	(424,000)	195,560	343,892	10,502	354,394
Total comprehensive income	-	-	-	1,976	-	215,410	217,386	8,427	225,813
Transactions with owners: ESOS options exercised	3,165	6,893	(5,533)				4,525		4,525
Share-based payment under ESOS	-	-	8,938	_	-	-	8,938	-	8,938
ESOS options forfeited	-	9	(9)	-	-	-	-	-	-
Interim dividends#	3,165	6.902	3,396	-	-	(98,100) (98,100)	(98,100) (84,637)		(98,100) (84,637)
At 30 April 2015	406,760	170,143	9,050	1,818	(424,000)	312,870	476,641	18,929	495,570
At 1 May 2013	360,000	144,000	-	(121)	(424,000)	79,021	158,900	7,299	166,199
Total comprehensive income	-	-	-	(37)	-	130,622	130,585	3,203	133,788
Transactions with owners: Public issue on 18 November 2013	41,381	16,553					57,934		57,934
Share issuance expenses^	-1,501	(2,146)	_	_	_	_	(2,146)	_	(2,146)
Share-based payment under ESOS	_	(2,110)	9,603	_	_	_	9,603	_	9,603
ESOS options exercised	2,214	4,825	(3,940)	_	-	-	3,099	-	3,099
ESOS options forfeited	-	9	(9)	-	-	-	-	-	-
Interim dividend+	-	-	-	-	_	(14,083)	(14,083)	-	(14,083)
	43,595	19,241	5,654	-	-	(14,083)	54,407	-	54,407
At 30 April 2014	403,595	163,241	5,654	(158)	(424,000)	195,560	343,892	10,502	354,394

Notes:

- ESOS Employees' Share Option Scheme.
- # Refer to Note A5.
- Part of the share issuance expenses were charged out to profit/loss in the financial year ended 30 April 2013. First interim dividend of 1.75 sen single-tier dividend per share in respect of financial year ended 30 April 2014.

UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 30 APRIL 2015 CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	12 months ended	
	30/04/2015 RM'000	30/04/2014 RM'000 (Audited)
CASH FLOW FROM OPERATING ACTIVITIES		,
Receipts from operations	1,775,744	1,470,741
Payments for operating expenses	(1,462,948)	(1,344,550)
Payment of taxes	(90,663)	(41,144)
Net cash generated from operating activities	222,133	85,047
CASH FLOW FROM INVESTING ACTIVITIES		
Proceeds from disposal of property, plant and equipment	34	8,056
Acquisition of property, plant and equipment	(8,633)	(5,529)
Acquisition of investment in an associated company	(36,108)	-
Interest received	6,417	3,216
Net cash (used in)/generated from investing activities	(38,290)	5,743
CASH FLOW FROM FINANCING ACTIVITIES		
Issuance of share capital	4,525	61,033
Share issuance expenses	-	(2,146)
Drawdown of bank borrowings	-	18,069
Repayment of bank borrowings	-	(147,078)
Repayment of hire purchase payables	-	(8)
Interest paid	(00.100)	(1,013)
Dividend paid	(98,100)	(14,083)
Net repayment to related companies	-	(1,318)
Net cash used in financing activities	(93,575)	(86,544)
NET CHANGE IN CASH AND CASH EQUIVALENTS	90,268	4,246
OPENING CASH AND CASH EQUIVALENTS	186,224	182,035
Effect of exchange rate changes	4,352	(57)
CLOSING CASH AND CASH EQUIVALENTS	280,844	186,224
Cash and cash equivalents carried forward comprise:	RM'000	RM'000
Deposits with financial institutions	186,865	137,013
Cash and bank balances	93,979	49,211
	280,844	186,224

UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 30 APRIL 2015 NOTES TO THE INTERIM FINANCIAL REPORT

A1 The condensed consolidated interim financial report is unaudited and has been prepared in accordance with Malaysian Accounting Standards Board ("MFRS") 134 - Interim Financial Reporting Standards in Malaysia and International Accounting Standards ("IAS") 34 - Interim Financial Reporting and applicable disclosure provisions of the Listing Requirements of Bursa Malaysia Securities Berhad. The interim financial report should be read in conjunction with the audited financial statements of the Group for the financial year ended 30 April 2014. These explanatory notes, attached to the condensed consolidated interim financial report, provide an explanation of the events and transactions that are significant to the understanding of the changes in the financial position and performance of the Group since the financial year ended 30 April 2014.

The accounting policies and methods of computations used in the preparation of the financial statements are consistent with those adopted in the audited financial statements for the year ended 30 April 2014.

The Group has not early adopted new or revised standards and amendments to standards that have been issued but not yet effective for the Group's accounting period beginning 1 May 2014.

The initial application of the MFRSs, Amendments to MFRSs and IC Interpretations, which will be applied prospectively or which requires extended disclosures, is not expected to have any significant financial impact to the financial statements of the Group upon their first adoption.

- A2 The Group's operations are affected by the prevailing cyclical economic conditions.
- A3 There was no unusual item during the financial period under review.
- As at 30 April 2015, the issued and paid up ordinary share capital of the Company was RM406,760,000. The movements during the financial period were as follows:-

	Ordinary shares of RM0.50 each	RM
<u>Issued and paid up share capital</u> As at 1 May 2014	807,190,000	403,595,000
ESOS exercised: ESOS (1st batch) ESOS (2nd batch)	6,290,000 40,000 6,330,000	3,145,000 20,000 3,165,000
As at 30 April 2015	813,520,000	406,760,000

ESOS

As at 30 April 2015, the total number of unexercised ESOS (1st batch) was 16,973,000 shares, at the exercise price of RM0.70 each.

As at 30 April 2015, the total number of unexercised ESOS (2nd batch) was 3,775,000 shares, at the exercise price of RM3.05 each.

- A5 During the financial year ended 30 April 2015, the Company paid the following dividends:
 - i) Second interim dividend of 3.50 sen per share single-tier dividend amounting to RM28.280 million in respect of the financial year ended 30 April 2014 on 16 July 2014;
 - ii) First interim dividend of 2.00 sen per share single-tier dividend amounting to RM16.162 million in respect of the financial year ended 30 April 2015 on 8 October 2014;
 - iii) Second interim dividend of 3.25 sen per share single-tier dividend amounting to RM26.406 million in respect of the financial year ended 30 April 2015 on 20 January 2015; and

UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 30 APRIL 2015 NOTES TO THE INTERIM FINANCIAL REPORT

- A5 During the financial year ended 30 April 2015, the Company paid the following dividends:
 - iv) Third interim dividend of 3.35 sen per share single-tier dividend amounting to RM27.252 million in respect of the financial year ended 30 April 2015 on 21 April 2015.
- A6 Segment information for the financial year ended 30 April 2015:-

REVENUE	Total
	RM'000
Malaysia	1,563,837
Philippines	266,040
Total revenue	1,829,877
RESULTS	Total
	RM'000
Malaysia	262,345
Philippines	24,922
	287,267
Unallocated corporate items	(1,629)
Profit from operations	285,638
Investment related income	
- Interest income	6,291
Finance costs	(95)
Share of results of associates	9,082
Profit before tax	300,916
Income tax expense	(78,395)
Profit after tax	222,521

- A7 Saved as disclosed, there were no significant events since the end of this quarter up to the date of this announcement.
- A8 There were no changes in the composition of the Group for the current period ended 30 April 2015 including business combinations, acquisition or disposal of subsidiary companies and long term investments, restructuring and discontinuing operation, except the following:
 - i) On 1 December 2014, the Company completed separate share sales agreements for the acquisition of a total of 20.0 million ordinary shares of RM1.00 each ("Inokom Shares") representing 20% equity interest in Inokom Corporation Sdn Bhd ("Inokom") as follows:
 - a) 10.0 million Inokom Shares (10%) from Berjaya Group Berhad for a total cash consideration of RM15.0 million or at RM1.50 per Inokom Share; and
 - b) 10.0 million Inokom Shares (10%) from Pesumals (M) Sdn Bhd for a total cash consideration of RM15.0 million or at RM1.50 per Inokom Share.
 - ii) On 25 February 2015, the Company completed the additional acquisition of 4.0 million Inokom Shares (4%) from Pesumals (M) Sdn Bhd for a total cash consideration of RM6.0 million or at RM1.50 per Inokom Share.
 - Consequently, Inokom became a 24% owned associated company of the Company.
- A9 There were no material changes in the contingent liabilities or contingent assets since the last audited statement of financial position as at 30 April 2014.
- A10 There were no material changes in capital commitment since the last audited statement of financial position as at 30 April 2014.

UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 30 APRIL 2015 ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

B1 The Group is primarily engaged in the distribution of Mazda vehicles in Malaysia and the Philippines, and retailing of Mazda vehicles and provision of after sales services for Mazda vehicles in Malaysia. The performance of the Group maybe affected by regulations and policies governing the importation of completely built-up ("CBU") vehicles and completely knocked-down ("CKD") parts into Malaysia, foreign exchange fluctuations, changes in consumer preferences and spending trend, unfavourable economic social and political conditions in countries where the Group operates or obtains its supplies of vehicles and global market and credit market volatility.

Current quarter vs preceding year same quarter

For the quarter ended 30 April 2015, the Group recorded a revenue and pre-tax profit of RM424.3 million and RM77.2 million respectively, as compared to the preceding year corresponding quarter which reported a revenue and pre-tax profit of RM395.0 million and RM64.4 million respectively.

For the current quarter under review, despite the implementation of the Goods And Services Tax ("GST") on 1 April 2015 in Malaysia which has affected the sales volume growth and gross profit margin of Mazda vehicles, both local and overseas operations continued to record double-digit growth in sales volume of Mazda vehicles, with the lower priced new Mazda2 contributing significantly to the sales volume growth. In line with higher revenue, pre-tax profit for the current quarter increased by RM12.8 million or 19.9%.

For the financial year

For the financial year ended 30 April 2015, the Group recorded a revenue and pre-tax profit of RM1.83 billion and RM300.9 million respectively, as compared to Group revenue of RM1.45 billion and Group pre-tax profit of RM179.8 million for the previous year.

It has been an exceptionally good year for the Group as revenue grew by RM380.0 million or 26.2% and pre-tax profit improved by RM121.1 million or 67.4%. The increase in Group revenue was primarily due to higher sales volume of Mazda vehicles. Locally, the growth in sales volume was mainly attributed to the new Mazda2 and ever popular Mazda CX-5 CKD, as well as those CBU models that were launched in the 3rd quarter of last financial year and has now made full year sales contribution. In the Philippines, sales of Mazda3 has more than tripled during the year and is the main driving force behind its growth. The improvement in the Group's pre-tax profit was largely due to higher revenue and improvement in gross profit margin as a result of yen depreciation and reduction in import duty on certain CBU vehicles, in spite of an ESOS charge of RM8.9 million for the financial year.

B2 Fourth quarter vs third quarter

For the quarter ended 30 April 2015, the Group recorded a revenue and pre-tax profit of RM424.3 million and RM77.2 million respectively, as compared to the Group revenue of RM388.8 million and Group pre-tax profit of RM66.2 million for the preceding quarter. The increase in the Group's revenue was mainly attributed to higher sales volume of Mazda vehicles in Malaysia with the new Mazda2 spearheading the growth. The Group's pre-tax profit for the current quarter increased by RM11.0 million or 16.6% largely due to higher revenue and better profit contribution from associated companies. In addition, the Group ESOS expense for the quarter was about RM1.6 million which is lower than the Group ESOS expense for the previous quarter of about RM2.4 million.

UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 30 APRIL 2015 ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

B3 Future prospects

The effects of GST impacting the already weak consumer sentiment and anticipated heightened competition resulting from an inventory overhang due to excess production capacity, does not augur well for the local automotive industry. The expected growth in the local Total Industry Volume which did not materialise in the first four months of sales in 2015, will lead to further overstocking position. The Group performance for next financial year is expected to be challenging. In the short term, the sales volume of Mazda vehicles in Malaysia is expected to be impacted by heavy discount promotions by competitors and the Group's motor vehicle gross profit margin will be compressed. Notwithstanding the aforesaid, the Group may be able to mitigate these challenges with better contributions from its Philippines subsidiary and associated companies in Malaysia and also new model launches planned for the second half of the Group's financial year.

- B4 There is no profit forecast or profit guarantee for the financial year ended 30 April 2015.
- B5 The taxation charge for the current quarter and financial year ended 30 April 2015 are detailed as follows:

	Current	Financial
	Quarter	Year to date
	RM'000	RM'000
Based on the results for the period:-		
Current period provision		
- In Malaysia	12,947	70,022
- Outside Malaysia	1,872	7,521
Deferred tax	5,414	1,027
Over provision in prior years	-	(175)
	20,233	78,395

The disproportionate tax charge of the Group for the current quarter ended 30 April 2015 was mainly due to share of results of associates which is presented net of tax and and the reversal of deferred tax benefit due to overprovision in preceding quarter. The disproportionate tax charge of the Group for the year ended 30 April 2015 was mainly due to certain expenses or losses being disallowed for tax purposes and different foreign tax rate.

B6 Profit before tax is stated after charging/(crediting):

	Quarter RM'000	Year to date RM'000
Interest income	(1,637)	(6,291)
Dividend income	-	-
Gain on disposal of property, plant and equipment	(34)	(34)
Depreciation of property, plant and equipment	1,910	6,370
Amortisation of intangible assets	=	=
Impairment loss on receivables	-	-
Impairment of value of AFS quoted investments	-	-
Provision for and write off of inventories	-	-
Foreign exchange (gain) or loss (net)	264	2,147
(Gain) or loss on derivatives (net)		(500)

Financial

Current

UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 30 APRIL 2015 ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

B7 Status of Corporate Proposals

Status of utilisation of proceeds raised

During the financial year ended 30 April 2014, the Company completed the Initial Public Offering ("IPO") and raised proceeds of about RM57.9 million which were utilised in the following manner as set out in the Prospectus dated 18 October 2013.

	Proposed			
	utilisation as	Actual		
	per Prospectus	utilisation		
	(Maximum	up to 30	Pending	Variance
	Scenario)	April 2015	utilisation	+/(-)
Detail of utilisation	RM'000	RM'000	RM'000	RM'000
Working capital of Group	41,674	42,000	-	(326)
Finance capital expenditure	7,500	7,269	231	-
Investment in Mazda Malaysia Sdn Bhd	4,500	-	4,500	-
Defray estimated fees and expenses				
relating to our IPO corporate exercise	4,260	3,552	=	708
Total	57,934	52,821	4,731	382

The Company had on 31 October 2014 announced that it intends to vary the utilisation of the balance of IPO proceeds in the following manner:

- (i) to finance capital expenditure of RM7.5 million will be re-purposed to include the part finance of the set-up cost of a new body repairs and paint shop; and
- (ii) the timeframe for investment in Mazda Malaysia Sdn Bhd of RM4.5 million be extended from 12 months to 24 months from the listing date of the Company (i.e. 18 November 2013).

Event announced subsequent to the date of the audited accounts:

On 29 April 2015, the Company announced to undertake the following proposals:

- (a) a bonus issue of up to 325,903,200 new ordinary shares of RM0.50 each in the Company("Bonus Shares") to be credited as fully paid-up on the basis of two (2) Bonus Shares for every five (5) existing shares held in the Company on an entitlement date to be determined later; and
- (b) an increase in authorised share capital of the Company from RM500,000,000 comprising 1,000,000,000 ordinary shares to RM1,000,000,000 comprising 2,000,000,000 ordinary shares.

Approval from the shareholders was obtained at an Extraordinary General Meeting held on 5 June 2015. The proposal is now pending completion. The entitlement date has been set at 25 June 2015.

- B8 The Group does not have any borrowings and debt securities as at 30 April 2015.
- B9 There were no material litigation for the current financial period.

UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 30 APRIL 2015 ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

B10 The Board has recommended a fourth interim dividend of 2.75 sen single-tier dividend per share and a special dividend of 3.25 sen single-tier dividend per share in respect of the financial year ended 30 April 2015 (previous year corresponding quarter ended 30 April 2014: 3.50 sen single-tier dividend per share) to be payable on 22 July 2015. The entitlement date has been fixed on 8 July 2015. The total dividend declared for the financial year ended 30 April 2015 amounted to 14.60 sen single-tier dividend per share (previous financial year ended 30 April 2014: 5.25 sen single-tier dividend per share).

A Depositor shall qualify for the entitlement only in respect of:

- (a) Shares transferred to the Depositor's Securities Account before 4.00 p.m. on 8 July 2015 in respect of transfers.
- (b) Shares bought on the Bursa Securities on a cum entitlement basis according to the rules of Bursa Securities.
- B11 The basic and diluted earnings per share are calculated as follows:

	Group (3-month period)				
	30/04/2015	30/04/2014	30/04/2015	30/04/2014	
	RM'000		sen		
Net profit for the quarter	55,264	48,103			
Weighted average number of ordinary shares in issue ('000)	813,152	806,396			
Basic earnings per share			6.80	5.97	
Net profit for the quarter	55,264	48,103			
Number of shares used in the calculation of basis earning per share ('000) Number of shares assuming exercise	813,152	806,396			
of employee share options (1st batch) ('000) Number of shares assuming exercise	14,003	15,688			
of employee share options (2nd batch) ('000)	896 828,051	822,084			
Dilutive earnings per share (Sen)			6.67	5.85	

BERJAYA AUTO BERHAD UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 30 APRIL 2015 ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

		Group (12-month period)			
	30/04/2015 RM'(30/04/2014 000	30/04/2015 sen	30/04/2014	
Net profit for the period	215,410	130,622			
Weighted average number of ordinary shares in issue ('000)	809,682	759,105			
Basic earnings per share		=	26.60	17.21	
Net profit for the quarter	215,410	130,622			
Number of shares used in the calculation of basis earning per share ('000) Number of shares assuming exercise	809,682	759,105			
of employee share options (1st batch) ('000) Number of shares assuming exercise	14,003	15,688			
of employee share options (2nd batch) ('000)	896 824,581	774,793			
Dilutive earnings per share (Sen)		=	26.12	16.86	
B12 Realised and unrealised earnings of the Group is	analysed as follows	s:			
			As at 30/04/2015 RM'000	As at 30/04/2014 RM'000 (Audited)	
Total retained earnings of the Company and its su	ubsidiaries:			(Mudica)	
realisedunrealised		-	274,628 28,254 302,882	166,836 27,378 194,214	
Share of results from associated companies		*_	18,468 321,350	9,386 203,600	
Less: Consolidation adjustments			(8,480)	(8,040)	
Total group retained earnings as per consolidated	l accounts	- =	312,870	195,560	

^{*} It is not practical to segregate the share of results from associated companies to realised and unrealised earnings.