

ELK-DESA RESOURCES BERHAD

(Company No: 198901002858 (180164-X)

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE PERIOD ENDED 30 JUNE 2024

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the financial period ended 30 June 2024

(The figures have not been audited.)

	Individual		Cumulative Quarter		
	3 months		3 months ended		
	30.06.2024	30.06.2023	30.06.2024	30.06.2023	
	RM	RM	RM	RM	
Revenue	45,879,620	39,175,876	45,879,620	39,175,876	
Other income	984,070	493,859	984,070	493,859	
Cost of inventories sold	(9,715,461)	(7,838,170)	(9,715,461)	(7,838,170)	
Depreciation of PPE & right-of-use assets	(593,818)	(647,820)	(593,818)	(647,820)	
Impairment allowance	(9,848,532)	(7,059,637)	(9,848,532)	(7,059,637)	
Other expenses	(11,923,652)	(10,421,590)	(11,923,652)	(10,421,590)	
Finance costs	(3,790,355)	(2,592,460)	(3,790,355)	(2,592,460)	
Share of Results of Associates, Net of Tax	(1,641)	-	(1,641)	-	
Profit before taxation	10,990,231	11,110,058	10,990,231	11,110,058	
Taxation	(2,851,803)	(2,609,237)	(2,851,803)	(2,609,237)	
Profit for the financial period	8,138,428	8,500,821	8,138,428	8,500,821	
Other comprehensive income, net of tax	-	-	-	-	
Total comprehensive income	8,138,428	8,500,821	8,138,428	8,500,821	
Earnings per ordinary share - basic (sen)	1.79	1.87	1.79	1.87	
Earnings per ordinary share - diluted (sen)	1.79	1.87	1.79	1.87	

(The Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the audited financial statements of the Company for the financial year ended 31 March 2024)

ELK-DESA RESOURCES BERHAD (Company No: 198901002858 (180164-X) CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION As at 30 June 2024

(The figures have not been audited.)

(The figures have not been audited.)		
	As at 30.06.2024 RM	As at 31.03.2024 RM
ASSETS		
Non-current assets	22.452.045	22 225 522
Property, plant and equipment	33,153,015	33,325,532
Investment in associate	4,033,579	4,035,220
Hire purchase receivables	518,464,318 4,052,973	493,757,125
Right-of-use assets Deferred tax assets	· · · · · · · · · · · · · · · · · · ·	4,379,086
Deferred tax assets	6,476,848 566,180,733	5,854,201 541,351,164
Current assets	300,100,733	341,331,104
Inventories	16,284,677	15,657,348
Other assets	2,359,538	2,489,347
Trade receivables	20,037,004	19,325,481
Hire purchase receivables	149,880,235	147,992,055
Financing receivables	28,054	55,744
Other receivables, deposits and prepayments	2,723,888	1,396,770
Current tax assets	71,698	817,598
Short term funds	26,681,929	63,984,908
Cash and bank balances	16,339,186	13,878,959
	234,406,209	265,598,210
	234,400,203	203,390,210
Total assets	800,586,942	806,949,374
EQUITY AND LIABILITIES		
Equity attributable to owners of the parent		
Share capital	351,493,098	351,493,098
Retained earnings	126,417,557	131,923,383
Total equity	477,910,655	483,416,481
LIABILITIES		
LIABILITIES		
Non-current liabilities		
Block discounting payables - secured	191,970,209	194,958,860
Lease liabilities	3,509,377	3,742,358
•	195,479,586	198,701,218
Current liabilities		
Trade payables	6,050,483	7,300,266
Other payables and accruals	7,751,473	9,540,784
Block discounting payables - secured	84,756,484	83,912,739
Term loan - unsecured	1,296,000	2,298,000
Revolving Credit - secured	18,000,000	20,000,000
Lease liabilities	971,902	1,054,600
Bank overdraft	6,090,823	-
Current tax liabilities	2,279,536	725,286
	127,196,701	124,831,675
Total liabilities	322,676,287	323,532,893
TOTAL EQUITY AND LIABILITIES	800,586,942	806,949,374
Net assets per share	1.05	1.06

(The Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements of the Company for the financial year ended 31 March 2024)

ELK-DESA RESOURCES BERHAD (Company No: 198901002858 (180164-X) CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the financial period ended 30 June 2024

(The figures have not been audited.)

	Number of Issued Shares Units	Share Capital RM	Retained Earnings RM	Total Equity RM
Balance as at 1 April 2023	454,808,456	351,493,098	120,279,736	471,772,834
Total comprehensive income	-	-	8,500,821	8,500,821
Second interim dividend for financial year ended 31 March 2023	-	-	(15,918,329)	(15,918,329)
Balance as at 30 June 2023	454,808,456	351,493,098	112,862,228	464,355,326
Balance as at 1 April 2024	454,808,456	351,493,098	131,923,383	483,416,481
Total comprehensive income	-	-	8,138,428	8,138,428
Second interim dividend for financial year ended 31 March 2024	-	-	(13,644,254)	(13,644,254)
Balance as at 30 June 2024	454,808,456	351,493,098	126,417,557	477,910,655

(The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited financial statements of the Company for the financial year ended 31 March 2024)

ELK-DESA RESOURCES BERHAD (Company No: 198901002858 (180164-X) CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the financial period ended 30 June 2024

(The figures have not been audited.)

(The lightes have not been addited.)				
	3 months ended			
	30.06.2024	30.06.2023		
	RM	RM		
Cash flows from operating activities				
Profit before taxation	10,990,231	11,110,058		
Adjustment for :				
Depreciation of property, plant and equipment	301,257	351,314		
Depreciation of right-of-use assets	292,560	296,506		
Fair value (gain)/loss on short term funds	305,160	(117,356)		
Gain on disposal of property, plant and equipment	-	(53,606)		
Derecognition of right-of-use assets	(807)	-		
Property, plant and equipment written off	1,912	-		
Inventories written down	36,482	98,452		
Impairment allowances made for the financial year:				
- hire-purchase receivables	10,871,098	7,531,680		
- trade receivables	142,503	(265,833)		
Interest expense	3,727,294	2,523,159		
Interest on lease liabilities	63,062	69,301		
Interest income	(89,913)	(139,912)		
Income from short term funds	(171,362)	(30,449)		
Unrealised loss/(gain) on foreign exchange	3,141	(67,372)		
Share of (profit)/loss of associate Operating profit before working capital changes	1,641 26,474,259	21,305,942		
Operating profit before working capital changes	20,474,239	21,303,942		
Changes in working capital:				
Inventories	(663,811)	(309,454)		
Other assets	129,810	(1,952,061)		
Hire purchase receivables	(37,466,471)	(6,898,430)		
Financing receivables	27,690	-		
Trade receivables	(857,167)	1,913,381		
Other receivables, deposits and prepayments	(1,327,118)	(592,336)		
Trade payables	(1,250,251)	791,958		
Other payables and accruals	(1,859,484)	(1,572,115)		
	(43,266,802)	(8,619,057)		
	(40.700.540)	40.000.005		
Cash (used in)/generated from operations	(16,792,543)	12,686,885		
Tax paid	(1,174,300)	(3,848,025)		
Net cash (used in)/from operating activities	(17,966,843)	8,838,860		
Cash flows from investing activities				
Purchase of property, plant and equipment	(130,653)	(391,008)		
Proceeds from disposal of property, plant and equipment	-	120,400		
Interest received	89,913	139,912		
Income received from short term funds	171,362	30,449		
Net cash (used in)/from investing activities	130,622	(100,247)		

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the financial period ended 30 June 2024

(The figures have not been audited.)

(The figures have not been audited.)			
	3 months ended		
	30.06.2024	30.06.2023	
	RM	RM	
Cash flows from financing activities			
Net repayment of term loans	(1,002,000)	(1,002,000)	
Net drawdown/(repayment) of block discounting payables	(2,150,603)	43,131,517	
Net drawdown/(repayment) of revolving credit	(2,000,000)	-	
Interest paid	(3,650,956)	(2,715,424)	
Repayment of lease liabilities	(344,381)	(335,681)	
Dividend paid	(13,644,254)	(15,918,329)	
Net cash from/(used in) financing activities	(22,792,194)	23,160,083	
Net (decrease)/increase in cash and cash equivalents during the			
financial period	(40,628,415)	31,898,696	
Effects of fair value changes on cash and cash equivalents	(305,160)	117,356	
Cash and cash equivalents as at beginning of financial year	77,863,867	28,668,699	
Cash and cash equivalents as at end of financial period	36,930,292	60,684,751	
Composition of cash and cash equivalents			
Deposits, cash and bank balances	16,339,186	13,275,984	
Bank overdraft	(6,090,823)	(308,359)	
Short term funds	26,681,929	47,717,126	
	36,930,292	60,684,751	

Notes to the Interim Financial Statements for the first quarter ended 30 June 2024

A1 Accounting Policies And Basis Of Preparation

The interim financial statements have been prepared in accordance with MFRS 134: *Interim Financial Reporting* and Chapter 9 Part K of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements are unaudited and should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 March 2024, which had been prepared in accordance with Malaysian Financial Reporting Standards (MFRS).

The accounting policies adopted for the interim financial statements are consistent with those adopted for the annual audited financial statements for the financial year ended 31 March 2024 except for the adoption of new MFRSs, amendments and IC interpretations that are mandatory for the Group for the financial year beginning or after 1 April 2024.

On 1 April 2024, the following accounting standards, amendments and interpretations of the MFRS Framework were adopted by the Group.

Title		Effective Date
Amendments to MFRS 16	Lease liability in a sale and leaseback	1 January 2024
Amendments to MFRS 101	Classification of Liabilities as Current or Non-current	1 January 2024
Amendments to MFRS 101	Non-current Liabilities with Covenants	1 January 2024
Amendments to MFRS 107	Supplier Finance Arrangements	1 January 2024
and MFRS 7		

Application of the above accounting standards, amendments and interpretations are not expected to have a material impact on the financial statements of the Group.

A2 Seasonal and Cyclical Factors

Generally, the Group's operations will benefit from higher consumer spendings during festive seasons in Malaysia.

A3 Unusual Items due to Their Nature, Size or Incidence

There were no unusual items that may affect the amount stated in the interim financial statements during the financial year ended 30 June 2024.

A4 Change in Estimates

There were no changes in estimates that had any material effect for the financial period ended 30 June 2024.

A5 Issuances, Cancellations, Repurchases, Resale and Repayments of Debt and Equity Securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities during the financial period ended 30 June 2024.

Notes to the Interim Financial Statements for the first quarter ended 30 June 2024

A6 Dividend Paid

On 20 June 2024, the Company had paid a second interim single tier dividend of 3.00 sen per share in respect of the financial year ended 31 March 2024, the dividend amounting to RM13.64 million.

A7 Segmental Reporting

	Hire Purchase Financing RM	Furniture RM	Consolidated RM
Year to Date and Quarter Ended 30 June 2024			
Revenue (External)	30,712,524	15,167,096	45,879,620
Other income	963,152	20,918	984,070
Cost of inventories sold	-	(9,715,461)	(9,715,461)
Depreciation of PPE & right of use assets	(304,084)	(289,734)	(593,818)
Impairment allowance	(9,709,969)	(138,563)	(9,848,532)
Other expenses	(7,883,213)	(4,040,439)	(11,923,652)
Finance costs	(3,762,037)	(28,318)	(3,790,355)
Share of Results of Associates, Net of	<u> </u>	(1,641)	(1,641)
Profit before tax	10,016,373	973,858	10,990,231
Segment assets	732,045,573	68,541,369	800,586,942
Segment liabilities	317,762,924	4,913,363	322,676,287
Year to Date and Quarter Ended 30 June 2023			
Revenue (External)	26,737,841	12,438,035	39,175,876
Other income	403,541	90,318	493,859
Cost of inventories sold	-	(7,838,170)	(7,838,170)
Depreciation of PPE & right-of-use assets	(365,967)	(281,853)	(647,820)
Impairment allowance	(7,329,264)	269,627	(7,059,637)
Other expenses	(6,746,848)	(3,674,742)	(10,421,590)
Finance costs	(2,562,931)	(29,529)	(2,592,460)
Profit before tax	10,136,372	973,686	11,110,058
Segment assets	658,442,724	63,909,278	722,352,002
Segment liabilities	253,691,907	4,304,769	257,996,676

A8 Subsequent Events

There was no material event subsequent to the current quarter.

A9 Changes in the Composition of the Group

There were no changes in the composition of the Group, including business combination, acquisition or disposal of subsidiaries and long term investments, restructuring and discontinuing operations during the financial period ended 30 June 2024.

A10 Changes in Contingent Liabilities and Contingent Assets

There were no contingent liabilities and assets for the Group as at 30 June 2024.

Notes to the Interim Financial Statements for the first quarter ended 30 June 2024

A11 Capital Commitments

There were no material capital commitments for the purchase of property, plant and equipment as at the end of the financial period ended 30 June 2024.

A12 Related Party Disclosures

There was no significant related party transaction during the financial period ended 30 June 2024.

B1 Review of Performance

YEAR TO DATE AND CURRENT QUARTER (FY2025-Q1 vs FY2024-Q1)

GROUP	Individua	l Quarter	Variance	Variance	Cumulative	Quarter	Variance	Variance
	3 months	s ended		•	3 months	ended		
	30.06.2024	30.06.2023		•	30.06.2024	30.06.2023		
	RM	RM	RM	%	RM	RM	RM	%
Revenue	45,879,620	39,175,876	6,703,744	17%	45,879,620	39,175,876	6,703,744	17%
Profit before interest and tax	14,780,586	13,702,518	1,078,068	8%	14,780,586	13,702,518	1,078,068	8%
Profit before taxation	10,990,231	11,110,058	(119,827)	-1%	10,990,231	11,110,058	(119,827)	-1%
GROUP	As	at	Variance	Variance				
	30.06.2024	30.06.2023						
	RM	RM	RM	%				
Hire Purchase Receivables	668,344,553	574,469,696	93,874,857	16%				
Bank Borrowings	302,113,516	240,258,326	61,855,190	26%				

The Group's revenue for the quarter increased by 17% to RM45.88 million due to higher contribution from both hire purchase and furniture segments. The Group's profit before tax for the quarter decreased marginally by 1% to RM10.99 million.

Hire purchase receivables as at 30 June 2024 stood at RM668.34 million, which is 16% higher than the previous year that is in line with the Group's strategy to grow its hire purchase receivables.

The Group's bank borrowings increased by 26% to support the increased hire purchase receivables. Nevertheless, the Group's gearing remains at a manageable level of 0.63 times as compared to 0.52 times one year ago.

Notes to the Interim Financial Statements for the first quarter ended 30 June 2024

HIRE PURCHASE SEGMENT	Individual	Quarter	Variance	Variance	Cumulative	Quarter	Variance	Variance
	3 months	ended		•	3 months	ended		
	30.06.2024	30.06.2023		•	30.06.2024	30.06.2023		
	RM	RM	RM	%	RM	RM	RM	%
Revenue	30,712,524	26,737,841	3,974,683	15%	30,712,524	26,737,841	3,974,683	15%
Profit before interest and tax	13,778,410	12,699,303	1,079,107	8%	13,778,410	12,699,303	1,079,107	8%
Profit before taxation	10,016,373	10,136,372	(119,999)	-1%	10,016,373	10,136,372	(119,999)	-1%

Revenue increased by 15% to RM30.71 million mainly due to increase in hire purchase portfolio.

Impairment allowance increased by 32% to RM9.71 million. Credit loss charge (i.e. impairment allowance over average net hire purchase receivables) increased from 1.18% to 1.43%. The higher impairment allowance and credit loss charge were mainly due to the slower hirer repayment and the higher losses incurred from sales of repossessed vehicles during the quarter.

Nevertheless, net impaired loans ratio decreased from 0.56% as at 31 March 2024 to 0.52% as at 30 June 2024.

Other expenses increased by 17% to RM7.88 million mainly due to higher operating and staff costs. Cost to income ratio remains the same at a manageable level of 29% as previous corresponding quarter. Finance cost increased by 47% to RM3.76 million mainly due to the higher borrowing interest expenses as a result of higher drawdown of borrowings to support the increased hire purchase receivables.

The profit before tax decreased marginally by 1% to RM10.02 million mainly due to higher impairment allowances and finance costs during the quarter.

FURNITURE SEGMENT	Individual Quarter		SEGMENT Individual Quarter Variance Variance		Cumulative Quarter		Variance	Variance	
	3 months	ended		•	3 months	ended			
	30.06.2024	30.06.2023		•	30.06.2024	30.06.2023			
	RM	RM	RM	%	RM	RM	RM	%	
Revenue	15,167,096	12,438,035	2,729,061	22%	15,167,096	12,438,035	2,729,061	22%	
Profit before interest and tax	1,002,176	1,003,215	(1,039)	0%	1,002,176	1,003,215	(1,039)	0%	
Profit before taxation	973,858	973,686	172	0%	973,858	973,686	172	0%	

Revenue increased by 22% to RM15.17 million mainly due to higher domestic wholesale market especially in East Malaysia which is in line with the Group's strategy to grow our presence in Sabah and Sarawak. The gross profit margin decreased marginally from 37% to 36%.

Impairment allowance increased by 151% to RM0.14 million mainly due to slower repayment from furniture dealers in this quarter as compared to corresponding quarter last year.

Other expenses increased by 10% to RM4.04 million mainly due to higher selling and distribution cost resulting from shipping costs to East Malaysia that was in line with the increase in furniture sales.

The segment recorded a marginally higher profit before tax of RM0.97 million due to higher furniture sales that was offset by a lower gross profit margin and higher impairment allowances.

Notes to the Interim Financial Statements for the first quarter ended 30 June 2024

B2 Comparison of Results with Preceding Quarter

GROUP	Current Quarter	Immediate Preceding Quarter	Variance	Variance
_	30.06.2024	31.03.2024		
	RM	RM	RM	%
Revenue	45,879,620	46,634,773	(755,153)	-2%
Profit before interest and tax	14,780,586	16,622,692	(1,842,106)	-11%
Profit before taxation	10,990,231	13,101,806	(2,111,575)	-16%
Hire purchase receivables	668,344,553	641,749,180	26,595,373	4%
Bank borrowings	302,113,516	301,169,599	943,917	0%

The Group's profit before tax for the current quarter of RM10.99 million was lower as compared to RM13.10 million of the immediate preceding quarter mainly due to a lower profit contribution from hire purchase segment in the current quarter.

Notes to the Interim Financial Statements for the first quarter ended 30 June 2024

B3 Prospects and Outlook

The Malaysian economy is projected to grow between 4% and 5% in 2024, according to the Economic Monetary Review 2023 by Bank Negara Malaysia ("BNM"). This growth will be underpinned by continued expansion in domestic demand and improvement in external demand.

BNM also reported that inflation is expected to remain modest, broadly reflecting stable cost and demand conditions. Nevertheless, the central bank also cautioned that inflation may be impacted by changes to domestic policy on subsidies and price controls, as well as global commodity prices and financial market developments.

For the hire purchase segment, we aim to sustain this growth momentum further by expanding our hire purchase receivables moderately between the lower and mid teens in terms of percentage. In FY2025, ELK-Desa will be focused on driving down impaired loans ratio even more by pro-actively engaging our customers and maintaining our pace in recovery efforts.

For our furniture segment, we will continue to grow our presence in Sabah and Sarawak. We plan to bolster our logistic arrangements in order to have a competitive edge over other wholesalers from Peninsular Malaysia. In an effort to become more competitive within the markets in Sabah and Sarawak, we aim to offer more in terms of diversity and range of products, while positioning ourselves as a trusted partner in delivering quality and value for money furniture products.

Moving forward, in view of the improving macro economic landscape and our drive to expand our hire purchase portfolio in a robust yet sustainable manner, the Board of Directors remains committed towards achieving sustainable growth and delivering an improved performance in FY2025.

Notes to the Interim Financial Statements for the first quarter ended 30 June 2024

B4 Profit Forecasts

The Group did not issue any profit forecasts for the period under review.

B5 Taxation

Tax charge for the quarter and financial period ended 30 June 2024 are set out below:

	3 months ended
	30.06.2024
	RM
(a) Income Tax	3,474,450
(b) Deferred Taxation	(622,647)
	2,851,803

Effective tax rate 26%

The effective tax rate of the Group for the current quarter ended 30 June 2024 was higher than the statutory tax rate mainly due to certain expenses which were not deductible for tax purposes.

B6 Status of Corporate Proposals Announced but Not Completed

There were no corporate proposals announced for the Group as at the reporting date.

B7 Group Borrowings & Debt Securities

The Group did not have any borrowings or debt securities that were denominated in foreign currency.

		As a	t As at	
Borrowings		30.06.2024	4 30.06.2023	
		RN	M RM	
Block Discounting Payables	- within 1 year	84,756,484	72,443,890	
(Fixed rate and secured)	- later than 1 year	191,970,209	162,202,077	
		276,726,693	234,645,967	
Term Loan	- within 1 year	1,296,000	4,008,000	
(Floating and unsecured)	- later than 1 year	_	1,296,000	
		1,296,000	5,304,000	
Bank overdraft (Floating and unsecured)		190,823	308,359	
Bank overdraft (Floating and secured)		5,900,000	-	
Revolving Credit (Floating and secured)		18,000,000	-	
		-000 440 540		
Total Borrowings		302,113,516	240,258,326	
Cooring ratio (times)		0.63	0.50	
Gearing ratio (times)	0.63	0.52		

Notes to the Interim Financial Statements for the first quarter ended 30 June 2024

B8 Changes in Material Litigation

There was no material litigation against the Group as at the reporting date.

B9 Dividend

There was no dividend proposed in the current quarter and the previous corresponding quarter.

B10 Earnings Per Share

Basic earnings per share was calculated by dividing the Group's net profit by the weighted average number of ordinary shares in issue during the financial period.

	Quarter 30.06.2024	Quarter 30.06.2023	Year to date 30.06.2024	Year to date 30.06.2023
Profit after taxation (RM)	8,138,428	8,500,821	8,138,428	8,500,821
Weighted average number of ordinary	454,808,456	454,808,456	454,808,456	454,808,456
Basic earnings per ordinary share (sen)	1.79	1.87	1.79	1.87

Diluted earnings per share is equivalent to the basic earnings per share as the Group has no dilutive potential ordinary shares during the current and prior financial years.

B11 Audit Report For The Preceding Annual Financial Statements

The audited financial statements of the Group for the preceding financial year ended 31 March 2024 was not qualified.

B12 Notes to the Statement of Comprehensive Income

Profit before taxation is arrived at after charging:	3 months ended 30.06.2024 RM
Interest expense Interest on lease liabilities Fair value loss on short term funds Inventories written down	3,727,294 63,062 305,160 36,482
And crediting :	
Interest income Unrealised foreign exchange gain / (loss) Realised foreign exchange gain / (loss)	261,275 (3,141) (42,728)