# IGB REAL ESTATE INVESTMENT TRUST

# Interim Financial Report for the period ended 30 September 2023

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# **Condensed Consolidated Statement of Comprehensive Income**

(The figures have not been audited)

|   | Quarter    |            | Period-To-Date |            |
|---|------------|------------|----------------|------------|
|   | 30.09.2023 | 30.09.2022 | 30.09.2023     | 30.09.2022 |
|   | RM'000     | RM'000     | RM'000         | RM'000     |
|   |            |            |                |            |
| Lease revenue                                   | 108,163    | 104,146    | 329,833        | 304,577    |
| Revenue from contracts with customers           | 41,518     | 35,977     | 116,007        | 103,117    |
| Total revenue                                   | 149,681    | 140,123    | 445,840        | 407,694    |
|   |            |            |                |            |
| Utilities expenses                              | (13,877)   | (11,392)   | (41,908)       | (32,270)   |
| Maintenance expenses                            | (6,005)    | (6,674)    | (18,143)       | (17,925)   |
| Quit rent and assessment                        | (3,843)    | (3,331)    | (11,525)       | (11,605)   |
| Reimbursement costs                             | (12,061)   | (15,425)   | (34,842)       | (26,587)   |
| Upgrading costs                                 | (2,601)    | (2,116)    | (6,779)        | (4,699)    |
| Property operating expenses                     | (38,387)   | (38,938)   | (113,197)      | (93,086)   |
|   |            | 101.102    |                | 214 600    |
| Net property income                             | 111,294    | 101,185    | 332,643        | 314,608    |
| Net fair value changes on investment properties | 161,798    | -          | 161,798        | -          |
| Interest income                                 | 1,662      | 4,920      | 3,750          | 5,812      |
| Net investment income                           | 274,754    | 106,105    | 498,191        | 320,420    |
|   |            |            |                |            |
| Manager fee                                     | (9,939)    | (8,994)    | (28,894)       | (27,695)   |
| Trustees' fee                                   | (80)       | (80)       | (239)          | (239)      |
| Other trust expenses                            | (370)      | (247)      | (702)          | (536)      |
| Finance costs                                   | (13,619)   | (13,406)   | (40,415)       | (39,719)   |
| Profit before taxation                          | 250,746    | 83,378     | 427,941        | 252,231    |
| Taxation  | -          | -          | -              | -          |
| Profit after taxation                           | 250,746    | 83,378     | 427,941        | 252,231    |
| Other comprehensive income, net of tax          | -          | -          | -              | -          |
| Total comprehensive income for the period       | 250,746    | 83,378     | 427,941        | 252,231    |
| Distribution adjustments *1                     | (154,982)  | 6,211      | (141,990)      | 19,101     |
| Distributable income                            | 95,764     | 89,589     | 285,951        | 271,332    |
|   |            |            |                |            |
| Profit for the period comprise the following:   |            | _          |                |            |
| - Realised                                      | 88,948     | 83,378     | 266,143        | 252,231    |
| - Unrealised                                    | 161,798    | -          | 161,798        | -          |
|   | 250,746    | 83,378     | 427,941        | 252,231    |
| Basic earnings per Unit (sen)                   |            |            |                |            |
| - before Manager fee                            | 7.26       | 2.58       | 12.72          | 7.82       |
| - after Manager fee                             | 6.98       | 2.33       | 11.91          | 7.05       |
| and manager rec                                 | 0.70       | 4.33       | 11./1          | 1.03       |

# **Condensed Consolidated Statement of Comprehensive Income (continued)**

(The figures have not been audited)

# Note:

\*I The composition of distribution adjustments is as follows:-

| N. 4 6  |
|---|
| Net fair value changes on investment properties |
| Manager fee payable in Units                    |
| Amortisation of fit-out incentives              |
| Amortisation of capitalised borrowing costs     |
| Depreciation of plant & machinery               |
| <b>Distribution Adjustments</b>                 |

| Qua        | arter      |
|------------|------------|
| 30.09.2023 | 30.09.2022 |
| RM'000     | RM'000     |
|            |            |
| (161,798)  | -          |
| 6,460      | 5,846      |
| 50         | -          |
| 38         | 65         |
| 268        | 300        |
| (154,982)  | 6,211      |

| Period-To-Date |            |  |
|----------------|------------|--|
| 30.09.2023     | 30.09.2022 |  |
| RM'000         | RM'000     |  |
|                |            |  |
| (161,798)      | -          |  |
| 18,781         | 18,002     |  |
| 106            | -          |  |
| 115            | 195        |  |
| 806            | 904        |  |
| (141,990)      | 19,101     |  |

# **Statement of Income Distribution:-**

|  | Quarter    |            | Period-T   | <b>Co-Date</b> |
|--|------------|------------|------------|----------------|
|  | 30.09.2023 | 30.09.2022 | 30.09.2023 | 30.09.2022     |
|  | RM'000     | RM'000     | RM'000     | RM'000         |
|  |            |            |            |                |
| Lease revenue                                    | 108,163    | 104,146    | 329,833    | 304,577        |
| Revenue from contracts with customers            | 41,518     | 35,977     | 116,007    | 103,117        |
| Net fair value changes on investment properties  | 161,798    | -          | 161,798    | -              |
| Interest income                                  | 1,662      | 4,920      | 3,750      | 5,812          |
|  | 313,141    | 145,043    | 611,388    | 413,506        |
| Less: Expenses                                   | (62,395)   | (61,665)   | (183,447)  | (161,275)      |
| Total comprehensive income for the period        | 250,746    | 83,378     | 427,941    | 252,231        |
| Distribution adjustment                          | (154,982)  | 6,211      | (141,990)  | 19,101         |
| Distributable income                             | 95,764     | 89,589     | 285,951    | 271,332        |
| Previous period undistributed realised income    | 4,386      | 4,314      | _          | -              |
| Total realised income available for distribution | 100,150    | 93,903     | 285,951    | 271,332        |
| Less: Proposed/declared income distribution      | (93,627)   | (87,577)   | (279,428)  | (265,006)      |
| Balance undistributed realised income            | 6,523      | 6,326      | 6,523      | 6,326          |
|  |            |            |            |                |
| Distribution per Unit (DPU) (sen)                | 2.60       | 2.44       | 7.77       | 7.40           |

The unaudited condensed consolidated statement of comprehensive income and statement of income distribution should be read in conjunction with the audited financial statements for the financial year ended 31 December 2022 (AFS FY2022) and the accompanying notes attached to this Interim Financial Report.

# **Condensed Consolidated Statement of Financial Position**

(The figures have not been audited)

| ,   |               |            |
|---|---------------|------------|
|   | As at         | As at      |
|   | 30.09.2023    | 31.12.2022 |
|   |               |            |
|   | RM'000        | RM'000     |
|   |               |            |
| Non-current assets                            |               |            |
| Investment properties                         | 5,186,000     | 5,020,000  |
| Plant and equipment                           | 2,214         | 1,690      |
|   | 5,188,214     | 5,021,690  |
|   | 0,100,211     | 2,022,020  |
| Current assets                                |               |            |
|   | 40.200        | 27.440     |
| Trade and other receivables                   | 40,309        | 37,440     |
| Cash and bank balances                        | 251,167       | 258,382    |
|   | 291,476       | 295,822    |
|   |               |            |
| TOTAL ASSET VALUE                             | 5,479,690     | 5,317,512  |
|   | , ,           |            |
| FINANCED BY:                                  |               |            |
|   |               |            |
| Unitholders' fund                             | 4 7 4 4 0 4 2 | 4.505.500  |
| Unitholders' capital                          | 4,544,013     | 4,525,538  |
| Accumulated losses                            | (654,756)     | (697,394)  |
| Current year profit                           | 427,941       | 396,164    |
| Income distribution                           | (279,428)     | (353,526)  |
| Total unitholders' fund                       | 4,037,770     | 3,870,782  |
| 1 our unitioners rund                         | 1,007,770     | 3,070,702  |
| Non aumont liabilities                        |               |            |
| Non-current liabilities                       | 4 400 404     | 1 100 200  |
| Borrowings                                    | 1,199,384     | 1,199,269  |
|   | 1,199,384     | 1,199,269  |
|   |               |            |
| Current liabilities                           |               |            |
| Borrowings                                    | 1,624         | 15,204     |
| Trade and other payables                      | 240,912       | 232,257    |
| 1 5   | 242,536       | 247,461    |
|   | 242,330       | 217,101    |
| 70 ( 11' 1 '1'')                              | 1 441 020     | 1 446 720  |
| Total liabilities                             | 1,441,920     | 1,446,730  |
|   |               |            |
| TOTAL UNITHOLDERS' FUND AND LIABILITIES       | 5,479,690     | 5,317,512  |
|   |               |            |
| Number of Units in circulation (RM'000 units) | 3,597,817     | 3,586,907  |
| ,   | , ,           |            |
| NET ASSET VALUE (NAV) (RM'000)                |               |            |
| - Before income distribution                  | 4 217 100     | 4 22 4 200 |
|   | 4,317,198     | 4,224,308  |
| - After income distribution                   | 4,037,770     | 3,870,782  |
|   |               |            |
| NAV per Unit (RM)                             |               |            |
| - Before income distribution                  | 1.1999        | 1.1777     |
| - After income distribution                   | 1.1223        | 1.0791     |
| Titol modile distribution                     | 1.1223        | 1.0/91     |

The unaudited condensed consolidated statement of financial position should be read in conjunction with the AFS FY2022 and the accompanying notes attached to this Interim Financial Report.

# **Condensed Consolidated Statement of Changes in Net Asset Value**

(The figures have not been audited)

| Unitholders'<br>Capital<br><u>RM'000</u> | Accumulated<br>Losses<br><u>RM'000</u> | Total<br>Unitholders'<br>Fund<br><u>RM'000</u>   |
|--|--|--|
| 4,525,538                                | (654,756)                              | 3,870,782  |
| -<br>-<br>-                              | 427,941<br>(279,428)                   | 427,941<br>(279,428)   |
| -  | 148,513                                | 148,513  |
| 18,475 *<br>18,475                       | <u>-</u><br>-                          | 18,475<br>18,475   |
| 4,544,013                                | (506,243)                              | 4,037,770  |
| 4,501,941                                | (697,394)                              | 3,804,547  |
| -  | 252,231<br>(265,006)                   | 252,231<br>(265,006)   |
| 17.751                                   | (12,773)                               | (12,775)   |
| 17,751                                   | <del>-</del>                           | 17,751<br>17,751   |
| 4,519,692                                | (710,169)                              | 3,809,523  |
|  | Capital RM'000  4,525,538              | Capital RM'000         Losses RM'000           4,525,538         (654,756)           -         427,941 (279,428)           -         148,513           18,475 * -         -           4,544,013         (506,243)           4,501,941         (697,394)           -         252,231 (265,006)           -         (12,775)           17,751         -           17,751         - |

#### Note:

Issue of new Units involves:

|  | <i>Units</i><br><u>'000</u> | Amount<br><u>RM'000</u> |
|--|-----------------------------|-------------------------|
| Manager fee paid in Units:                         |                             |                         |
| - for the financial quarter ended 31 December 2022 | 3,578                       | 6,154                   |
| - for the financial quarter ended 31 March 2023    | 3,765                       | 6,400                   |
| - for the financial quarter ended 30 June 2023     | 3,567                       | 5,921                   |
|  | 10,910                      | 18,475 *                |

The unaudited condensed consolidated statement of changes in net asset value should be read in conjunction with the AFS FY2022 and the accompanying notes attached to this Interim Financial Report.

# **Condensed Consolidated Statement of Cash Flows**

(The figures have not been audited)

|   | Period-To-Date | Period-To-Date |
|---|----------------|----------------|
|   | 30.09.2023     | 30.09.2022     |
|   | RM'000         | RM'000         |
|   |                |                |
| Operating activities                                |                |                |
| Profit before tax                                   | 427,941        | 252,231        |
| Adjustment for:                                     |                |                |
| Non-cash items                                      | (149,927)      | 2,030          |
| Non-operating items                                 | 36,665         | 33,907         |
| Operating profit before changes in working capital  | 314,679        | 288,168        |
| Net change in current assets                        | 4,839          | 29,209         |
| Net change in current liabilities                   | (1,048)        | (2,039)        |
| Net cash generated from operating activities        | 318,470        | 315,338        |
|   |                |                |
| Investing activities                                |                |                |
| Purchase of plant and equipment                     | (1,335)        | (282)          |
| Interest received                                   | 3,763          | 5,684          |
| Movement in pledged deposit                         | -              | 29,615         |
| Net cash generated from investing activities        | 2,428          | 35,017         |
|   |                |                |
| Financing activities                                |                |                |
| Interest paid                                       | (53,880)       | (53,570)       |
| Distribution paid to unitholders                    | (274,233)      | (255,218)      |
| Net cash used in financing activities               | (328,113)      | (308,788)      |
|   |                |                |
| Net (decrease)/increase in cash and cash eqivalents | (7,215)        | 41,567         |
| Cash and cash equivalents at beginning of period    | 258,382        | 193,381        |
| Cash and cash equivalents at end of period          | 251,167        | 234,948        |

The unaudited condensed consolidated statement of cash flows should be read in conjunction with the AFS FY2022 and the accompanying notes attached to this Interim Financial Report.

# <u>Part A - Disclosure Requirements Pursuant to Malaysian Financial Reporting Standards</u> (MFRS) 134

# A1 Basis of preparation

This Interim Financial Report is unaudited and has been prepared in accordance with MFRS 134 "Interim Financial Reporting" issued by Malaysian Accounting Standards Board, the MMLR and the Securities Commission's Guidelines on Listed Real Estate Investment Trusts (REIT Guidelines). This Interim Financial Report should be read in conjunction with the AFS FY2022 and the accompanying notes attached to this Interim Financial Report. The accounting policies and methods of computation adopted in this Interim Financial Report are consistent with those disclosed in the AFS FY2022.

# A2 Auditors' report of preceding financial statements

The auditors' report for FY2022 was not subject to any audit qualification.

# A3 Seasonal or cyclical factors

IGB REIT's operations were not significantly affected by seasonal or cyclical factors.

#### A4 Significant unusual items

There were no significant unusual items that affect the assets, liabilities, equity, net property income or cash flow during the period-to-date under review.

# A5 Material changes in estimates

Not applicable.

#### A6 Debt and equity securities

Issue of new Units:-

|  | Units<br><u>'000</u> | Amount<br>RM'000 |
|--|----------------------|------------------|
| Manager fee paid in Units:                         |                      |                  |
| - for the financial quarter ended 31 December 2022 | 3,578                | 6,154            |
| - for the financial quarter ended 31 March 2023    | 3,765                | 6,400            |
| - for the financial quarter ended 30 June 2023     | 3,567                | 5,921            |
|  | 10,910               | 18,475           |

Save for the issuance of new Units of IGB REIT as payment for Manager fee, there were no issuance, cancellation, repurchase, resale and repayment of debt and equity securities for the current period-to-date.

#### A7 Income distribution

For the first quarter ended 31 March 2023, the Manager paid a distribution amounting to RM100.5 million or 2.80 sen per Unit (@ 2.77 sen taxable and 0.03 sen non-taxable) on 30 May 2023, representing approximately 97.5% of total distributable income.

For the second quarter ended 30 June 2023, the Manager paid a distribution amounting to RM85.3 million or 2.37 sen per Unit (@ 2.33 sen taxable and 0.04 sen non-taxable) on 29 August 2023, representing approximately 97.5% of total distributable income.

For the third quarter ended 30 September 2023, the Manager had approved a distribution of 97.5% of IGB REIT's quarterly distributable income amounting to RM93.6 million or 2.60 sen per Unit (@ 2.55 sen taxable and 0.05 sen non-taxable), to be payable on 20 November 2023 to every unitholder who is entitled to receive such distribution as at 5.00 p.m. on 27 October 2023.

Subject to IGB REIT's financial position, earnings, funding, capital management requirements and in keeping with the Manager's key objective of providing investors with regular and stable income distribution, the Board of Directors of the Manager has decided to make a distribution of at least 90% of IGB REIT's distributable income on a quarterly basis for the year ending 31 December 2023 (or such other intervals as the Manager may determine at its absolute discretion).

# A8 Segmental reporting

The segmental financial information by operating segments is not presented as Mid Valley Megamall and The Gardens Mall both located in Kuala Lumpur, Malaysia, are considered as one operating segment.

#### A9 Valuation of investment properties

A valuation on Mid Valley Megamall (MVM) and The Gardens Mall (TGM) had been conducted by Henry Butcher Malaysia Sdn Bhd (as an independent registered valuer) and based on the valuation reports dated 5 October 2023, the fair value of MVM and TGM as at 30 September 2023 were RM3.790 billion and RM1.396 billion respectively, from RM3.70 billion and RM1.32 billion as at 30 June 2023, indicating fair value changes of RM90 million and RM76 million respectively. The Board of Directors of the Manager had approved such valuation reports and the announcement on the revaluation of investment properties was made on 5 October 2023.

The summary of the fair value of MVM and TGM is as follows:-

|                           | Fair value |            |         |
|---------------------------|------------|------------|---------|
|                           | 30.09.2023 | 30.06.2023 | Changes |
|                           | RM'000     | RM'000     | RM'000  |
| MVM                       | 3,790,000  | 3,700,000  | 90,000  |
| TGM                       | 1,396,000  | 1,320,000  | 76,000  |
| Total                     | 5,186,000  | 5,020,000  | 166,000 |
| Less: Capital expenditure |            |            | (4,202) |
| Net fair value changes    |            |            | 161,798 |

# A10 Material events subsequent to the end of the interim period

There were no material events subsequent to the current period-to-date under review up to the date of this Interim Financial Report that required disclosure.

# All Changes in the composition of IGB REIT

IGB REIT's fund size increased from 3,586.907 million Units as at 31 December 2022 to 3,597.817 million Units as at 30 September 2023 arising from the issuance of new Units as disclosed in Note A6.

# A12 Contingent liabilities and contingent assets

There were no material contingent liabilities or contingent assets as at 30 September 2023.

# A13 Capital commitment

There were no major capital commitments as at 30 September 2023.

# Part B – Additional Disclosures Pursuant to Paragraph 9.44 of the MMLR

#### **B1** Review of performance

|   | Quarter    |            |          | Period-To-Date |            |          |
|---|------------|------------|----------|----------------|------------|----------|
|   | 30.09.2023 | 30.09.2022 | Variance | 30.09.2023     | 30.09.2022 | Variance |
|   | RM'000     | RM'000     | %        | RM'000         | RM'000     | %        |
| Total revenue                             | 149,681    | 140,123    | 6.8%     | 445,840        | 407,694    | 9.4%     |
| Net property income                       | 111,294    | 101,185    | 10.0%    | 332,643        | 314,608    | 5.7%     |
| Profit before taxation                    | 250,746    | 83,378     | 200.7%   | 427,941        | 252,231    | 69.7%    |
| Profit after taxation                     | 250,746    | 83,378     | 200.7%   | 427,941        | 252,231    | 69.7%    |
| Total comprehensive income for the period | 250,746    | 83,378     | 200.7%   | 427,941        | 252,231    | 69.7%    |

# **Current quarter results**

For the current quarter, IGB REIT's total revenue was RM149.7 million, increased 6.8% against the corresponding quarter in 2022 of RM140.1 million. Net property income was RM111.3 million, increased 10.0% compared with the corresponding quarter in 2022 of RM101.2 million. Profit after taxation was RM250.7 million, increased 200.7% compared with the corresponding quarter in 2022 of RM83.4 million.

The higher total revenue and net property income were mainly due to the higher rental income in the current quarter. The higher profit after taxation were mainly due to higher rental income and the net fair value changes of RM161.8 million in relation to the investment properties in the current quarter.

The distributable income for the current quarter amounted to RM95.8 million, consisting of realised profit of RM88.9 million and the non-cash adjustments arising mainly from net fair value changes of RM161.8 million and Manager fee payable in Units of RM6.5 million.

#### Current period-to-date results

For the current period-to-date, IGB REIT's total revenue was RM445.8 million, increased 9.4% against the corresponding period-to-date in 2022 of RM407.7 million. Net property income was RM332.6 million, increased 5.7% compared with the corresponding period-to-date in 2022 of RM314.6 million. Profit after taxation was RM427.9 million, increased 69.7% compared with the corresponding quarter in 2022 of RM252.2 million.

The higher total revenue and net property income were mainly due to the higher rental income in the current period-to-date. The higher profit after taxation was mainly due to the higher rental income and the net fair value changes of RM161.8 million in relation to the investment properties in the current period-to-date.

The distributable income for the current period-to-date amounted to RM286.0 million, consisting of realised profit of RM266.1 million and the non-cash adjustments arising mainly from net fair value changes of RM161.8 million and Manager fee payable in Units of RM18.8 million.

#### **B2** Material changes in quarterly results

|   | Quarter                         |         |          |
|---|---------------------------------|---------|----------|
|   | <b>30.09.2023</b> 30.06.2023 Va |         | Variance |
|   | RM'000                          | RM'000  | %        |
| Total revenue                             | 149,681                         | 141,541 | 5.8%     |
| Net property income                       | 111,294                         | 102,794 | 8.3%     |
| Profit before taxation                    | 250,746                         | 80,970  | 209.7%   |
| Profit after taxation                     | 250,746                         | 80,970  | 209.7%   |
| Total comprehensive income for the period | 250,746                         | 80,970  | 209.7%   |

For the current quarter, IGB REIT's total revenue was RM149.7 million, 5.8% higher compared with the immediate preceding quarter of RM141.5 million. Net property income was RM111.3 million, 8.3% higher compared with RM102.8 million in the immediate preceding quarter. Profit after taxation was RM250.7 million, increased 209.7% compared with the immediate preceding quarter of RM81.0 million.

The higher total revenue and net property income were mainly due to the higher rental income in the current quarter. The higher profit after taxation was mainly due to higher rental income and the net fair value changes of RM161.8 million in relation to the investment properties in the current quarter.

# **B3** Prospects

Retail Group Malaysia (RGM) has lowered the Malaysian annual retail industry growth rate for 2023 to 2.7%, from the 4.8% growth forecast in June 2023, due to a weaker-than-expected growth rate of -4.0% in retail sales in the second quarter 2023. The weaker growth rate was attributed to lower sales during Hari Raya and high base effect. Hari Raya a year ago was celebrated after 2 years of lockdown. During the second quarter of 2022, retail sales expanded by 62.5% arising from the pent-up demands.

Tenants and retailers are less optimistic on the spending power of domestic consumers. The prices of essential goods are still higher than pre-pandemic levels, despite a slight easing in current inflation rates. The rising manpower cost, intense competition and electricity bill have affected the prospects of growth rate for retail industry. Hence, tenants and retailers stay conservative of their business prospects in the near future.

The Manager remains cautious on the challenges for growth of retail sales in 2023, which would affect tenants' performance at shopping malls and also, the financial performance of IGB REIT. Nonetheless, IGB REIT remains committed to bringing about long-term value to its stakeholders.

# B4 Investment objectives and strategies

The Manager's key objective for IGB REIT is to provide the unitholders with regular and stable distributions and achieve long term growth in NAV per Unit, while maintaining an appropriate capital structure. The Manager intends to increase the income and the value of the investment properties through active asset management, asset enhancement initiatives, acquisition growth as well as capital and risk management strategies.

#### **B5** Portfolio composition

During the financial period under review, the portfolio of IGB REIT consists of two (2) investment properties, Mid Valley Megamall and The Gardens Mall.

#### B6 Utilisation of proceeds raised from issuance of new Units

A total of 10.91 million new Units were issued by IGB REIT as payment for 65% of Manager fee in the current period-to-date.

#### **B7** Taxation

#### (i) Taxation of IGB REIT

IGB REIT is regarded as Malaysian resident for Malaysian income tax purpose since the Trustee is resident in Malaysia. The income of IGB REIT will be taxable at corporate tax rate.

The tax transparency system under Section 61A of the Malaysian Income Tax Act 1967 (Act) however, exempts IGB REIT from such taxes in a year of assessment (YA) if IGB REIT distributes at least 90% of its total taxable income in the same YA.

If less than 90% of its total taxable income is distributed in a YA, then the tax transparency system under Section 61A of the Act would not apply and total taxable income of IGB REIT would continue to be taxed. Income which has been taxed at IGB REIT level will have tax credits attached when subsequently distributed to unitholders.

As the Manager has decided to declare more than 90% of the total taxable income of IGB REIT to unitholders for the year ending 31 December 2023, no provision for taxation has been made for the current period-to-date.

# B7 Taxation (continued)

# (i) Taxation of IGB REIT (continued)

Generally, gains on disposal of investments by IGB REIT are regarded as capital gains and hence, will not be subject to income tax. However, where the investments represent real properties and shares in real property companies, such gains will be subject to real property gains tax (RPGT).

With effect from 1 January 2019, any gains on disposal of real properties or shares in real property companies, for which the disposer is a company incorporated in Malaysia or a trustee of a trust or a society registered under the Societies Act 1966, would be subject to RPGT at the following rates:-

| Disposal time frame                     | Rates |
|---|-------|
| Disposal within 3 years of acquisition  | 30%   |
| Disposal in the 4th year of acquisition | 20%   |
| Disposal in the 5th year of acquisition | 15%   |
| Disposal after 5 years of acquisition   | 10%   |

# (ii) Taxation of Unitholders

The tax treatment is dependent on whether IGB REIT has distributed 90% or more of its total taxable income.

# (a) REIT distributes 90% or more of total taxable income

Where 90% or more of the total taxable income is distributed by IGB REIT, distributions to unitholders will be subject to tax based on a withholding tax mechanism. The current withholding tax rates are as follows:-

| Unitholders                               | Withholding tax rate |
|---|----------------------|
| Individuals & All Other Non-Corporate     | 10%                  |
| Investors such as institutional investors |                      |
| (resident and non-resident)               |                      |
| Non-resident corporate investors          | 24%                  |
| Resident corporate investors              | 0%                   |

#### **B7** Taxation (continued)

- (ii) Taxation of Unitholders (continued)
  - (b) REIT distributes less than 90% of total taxable income

Where less than 90% of the total taxable income is distributed by IGB REIT, then exemption under Section 61A of the Act will not apply and IGB REIT would have to pay taxes on the taxable income for the year. The distributions made by IGB REIT of such taxed income will have tax credits attached. The tax treatment for unitholders would be as follows:-

- Resident individuals will be subject to tax at their own marginal rates on the distributions and be entitled to tax credits representing tax already paid by IGB REIT.
- Resident corporate investors are required to report the distributions from REITs in their normal corporate tax return and bring such income to tax at the normal corporate tax rate. Where tax has been levied at IGB REIT level, the resident corporate investors are entitled to tax credits.
- No further taxes or withholding tax would be applicable to foreign unitholders. Foreign unitholders may be subject to tax in their respective jurisdictions depending on the provisions of their country's tax legislation and the entitlement to any tax credits would be dependent on their home country's tax legislation.

Distributions representing specific exempt income or gains on disposal of investments at IGB REIT level will not be subjected to further income tax when distributed to all unitholders.

# B8 Status of corporate proposal

Save and except for the following, there were no corporate proposals announced but not completed as at the date of this Interim Financial Report.

For Mid Valley Megamall, Pejabat Pengarah Tanah dan Galian Wilayah Persekutuan (PTGWP) had issued the final title for the amalgamated lot known as Lot 20013. An application for subdivision into strata titles will be made to PTGWP. Upon issuance of the strata titles, the transfer of title for Mid Valley Megamall in favour of MTrustee Berhad (acting in its capacity as trustee for IGB REIT) (Transfer) will be presented to PTGWP for registration. The extended validity period of PTGWP's consent for the Transfer expires on 10 January 2024.

#### B9 Borrowings and debt securities

IGB REIT's debts securities were as follows:-

|                             | As at         | As at         |
|-----------------------------|---------------|---------------|
|                             | 30.09.2023    | 30.09.2022    |
|                             | <u>RM'000</u> | <u>RM'000</u> |
| Non-current borrowings      |               |               |
| - secured medium term notes | 1,199,384     | 1,199,230     |
| Current borrowings          |               |               |
| - secured medium term notes | 1,624         | 1,624         |
|                             | 1,201,008     | 1,200,854     |
|                             |               |               |

All debt securities are denominated in Ringgit Malaysia.

# **B10** Material litigation

The Board of Directors of the Manager is not aware of any pending material litigation as at the date of this Interim Financial Report.

#### **B11** Soft commission received

There was no soft commission received by the Manager and/or its delegates during the current period-to-date.

# B12 Summary of NAV, EPU, DPU and market price

|  | Unit of measurement | Current quarter ended 30.09.2023 | Immediate preceding quarter ended 30.06.2023 |
|--|---------------------|----------------------------------|--|
| Number of Units in issue NAV (after income distribution) NAV per Unit (after income distribution)              | '000 units          | 3,597,817                        | 3,594,250                                    |
|  | RM'000              | 4,037,770                        | 3,874,730                                    |
|  | RM                  | 1.1223                           | 1.0780                                       |
| Total comprehensive income Weighted average number of Units in issue Basic earnings per Unit after Manager fee | RM'000              | 250,746                          | 80,970                                       |
|  | '000 units          | 3,592,875                        | 3,590,994                                    |
|  | sen                 | 6.98                             | 2.25   |
| Distributable income DPU Closing market price per Unit   | RM'000              | 95,764                           | 87,246                                       |
|  | sen                 | 2.60                             | 2.37   |
|  | RM                  | 1.68                             | 1.67   |

# B13 Manager fee

Based on the Deed, the Manager is entitled to receive the following fees from IGB REIT:-

- (i) Base fee of up to 1.0% per annum of total asset value;
- (ii) Performance fee of 5.0% per annum of net property income;
- (iii) Acquisition fee of 1.0% of the transaction value of any real estate and real estate related assets directly or indirectly acquired from time to time by the Trustee; and
- (iv) Divestment fee of 0.5% of the transaction value of any real estate and real estate related assets directly or indirectly sold or divested from time to time by the Trustee.

Total Manager fee for the current period-to-date was RM28,894,000, as follows:-

|                 | Quarter       | Quarter       | Period-To-Date | Period-To-Date |
|-----------------|---------------|---------------|----------------|----------------|
|                 | 30.09.2023    | 30.09.2022    | 30.09.2023     | 30.09.2022     |
|                 | <u>RM'000</u> | <u>RM'000</u> | <u>RM'000</u>  | <u>RM'000</u>  |
| <u>Type</u>     |               |               |                |                |
| Base fee        | 4,374         | 3,934         | 12,261         | 11,763         |
| Performance fee | 5,565         | 5,060         | 16,633         | 15,932         |
| Total           | 9,939         | 8,994         | 28,894         | 27,695         |

For the current period-to-date, 65% of the total Manager fee has been paid in Units.

#### **B14** Trustee fee

Based on the Deed, an annual trustee fee of up to 0.03% per annum of the NAV of IGB REIT would be paid to the Trustee.

# B15 Unitholdings of the Manager and parties related to the Manager

Based on the Register of Unitholders of IGB REIT as at 30 September 2023, the unitholdings of the Manager and parties related to the Manager were as follows:-

|   | Direct        |        | Indirect      |        |
|---|---------------|--------|---------------|--------|
| Unitholders of IGB REIT                   | No. of Units  | %      | No. of Units  | %      |
| IGB REIT Management Sdn Bhd               | 197,816,671   | 5.498  | -             |        |
| IGB Berhad                                | 1,733,617,754 | 48.185 | 198,362,157   | 5.513  |
| Dato' Seri Robert Tan Chung Meng          | 16,272,721    | 0.452  | 1,947,070,028 | 54.118 |
| Pauline Tan Suat Ming                     | -             | -      | 1,947,070,028 | 54.118 |
| Tony Tan Choon Keat                       | 1,000,000     | 0.028  | 1,947,070,028 | 54.118 |
| Tan Chin Nam Sendirian Berhad             | -             | -      | 1,943,301,842 | 54.013 |
| Tan Kim Yeow Sendirian Berhad             | 14,764,772    | 0.410  | 1,932,305,256 | 53.708 |
| Wah Seong (Malaya) Trading Co.<br>Sdn Bhd | _             | -      | 1,931,979,911 | 53.699 |

# **B16** Notes to the Statement of Comprehensive Income

|                   | Quarter       | Quarter       | Period-To-Date | Period-To-Date |
|-------------------|---------------|---------------|----------------|----------------|
|                   | 30.09.2023    | 30.09.2022    | 30.09.2023     | 30.09.2022     |
|                   | <u>RM'000</u> | <u>RM'000</u> | <u>RM'000</u>  | <u>RM'000</u>  |
| Depreciation      | 268           | 300           | 806            | 904            |
| Allowance/        |               |               |                |                |
| (Reversal) for    |               |               |                |                |
| impairment of     |               |               |                |                |
| trade receivables | 226           | 1,773         | (1,265)        | (7,852)        |

# **B17** Responsibility statement

In the opinion of the Directors of the Manager, this Interim Financial Report has been prepared in accordance with MFRS 134: Interim Financial Reporting, the MMLR and the REIT Guidelines so as to give a true and fair view of the financial position of IGB REIT as at 30 September 2023 and of its financial performance and cash flows for the financial period ended on that date and duly authorised for release by the Board of Directors of the Manager on 13 October 2023.