## AFFIN HOLDINGS BERHAD

(Company no. 23218 - W)
Condensed Interim Financial Statements
Unaudited Balance Sheets As At 31 March 2008

## ASSETS

Cash and short term funds
Deposits and placements with financial institutions
Securities held for trading
Securities available-for-sale
Securities held-to-maturity
Loans, advances and financing
Statutory deposits with Bank Negara Malaysia
Investment in subsidiaries
Amount due from subsidiaries
Investment in jointly-controlled entity
Investment in associate
Trade debtors
Other assets
Tax recoverable
Deferred tax assets
Property, plant and equipment
Land held for sale
Intangible assets

## TOTAL ASSETS

## LIABILITIES AND EQUITY

Deposits from customers
Deposits and placements of banks and other
financial institutions
Obligation on securities sold under repurchase
agreements
Bills and acceptances payable
Trade creditors
Recourse obligation on loans sold to Cagamas Berhad
Other liabilities
Provision for taxation
Amount due to subsidiaries
Deferred tax liabilities
Borrowings

## TOTAL LIABILITIES

| Current | Previous | Current | Previous |
| :---: | :---: | :---: | :---: |
| Financial | Financial | Financial | Financial |
| Quarter | Year Ended | Quarter | Year Ended |
| 31-03-08 | 31-12-07 | 31-03-08 | 31-12-07 |
| RM'000 | RM'000 | RM'000 | RM'000 |
| 9,252,139 | 8,386,113 | 318,000 | 238,213 |
| 292,080 | 721,548 | - | 230,000 |
| 327,924 | 280,326 | - |  |
| 5,307,319 | 5,868,465 | - |  |
| 652,619 | 443,307 | - |  |
| 17,749,212 | 17,277,639 | - |  |
| 811,727 | 841,647 | - | - |
| - | - | 3,807,617 | 3,807,617 |
| - | - | - | - |
| 97,661 | 97,330 | 111,180 | 111,180 |
| 112,335 | 109,976 | 10,597 | 10,597 |
| 805,828 | 855,363 | - | - |
| 442,967 | 470,044 | 1,291 | 1,201 |
| 95,636 | 72,834 | 35,920 | 35,350 |
| 40,422 | 32,871 | - | - |
| 227,019 | 226,159 | 1,223 | 1,245 |
| 81,620 | 92,835 | - | - |
| 1,037,607 | 1,036,929 | - | - |
| 37,334,115 | 36,813,386 | 4,285,828 | 4,435,403 |


| $\mathbf{2 6 , 3 2 2 , 7 0 6}$ | $25,558,739$ | - | - |
| ---: | ---: | ---: | ---: |
| $\mathbf{4 , 1 0 4 , 3 7 5}$ | $4,079,074$ | - | - |
|  |  |  |  |
| $\mathbf{-}$ | - | - | - |
| $\mathbf{1 5 7 , 8 3 6}$ | 126,697 | - | - |
| $\mathbf{8 0 1 , 1 1 5}$ | 844,160 | - | - |
| $\mathbf{1 8 6 , 6 1 7}$ | 361,510 | - | 9,176 |
| $\mathbf{6 6 9 , 4 2 5}$ | 676,595 | $\mathbf{2 , 8 1 9}$ | - |
| $\mathbf{5 1 , 0 3 2}$ | 25,317 | $\mathbf{-}$ | 798,715 |
| - | - | $\mathbf{8 0 7 , 4 1 6}$ | 219 |
| $\mathbf{2 , 9 7 9}$ | 4,316 | $\mathbf{2 1 9}$ | 400,000 |
| $\mathbf{7 0 0 , 0 0 0}$ | 900,000 | $\mathbf{2 0 0 , 0 0 0}$ |  |
| $\mathbf{3 2 , 9 9 6 , 0 8 5}$ | $32,576,408$ | $\mathbf{1 , 0 1 0 , 4 5 4}$ | $1,208,110$ |
|  |  |  |  |

## AFFIN HOLDINGS BERHAD

(Company no. 23218-W)

## Condensed Interim Financial Statements

Unaudited Balance Sheets As At 31 March 2008

|  | <----------GROUP---------->> |  | <--------COMPANY--------> |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Current <br> Financial Quarter 31-03-08 RM'000 | Previous <br> Financial Year Ended 31-12-07 RM'000 | Current <br> Financial <br> Quarter <br> 31-03-08 <br> RM'000 | Previous <br> Financial Year Ended 31-12-07 RM'000 |
| EQUITY |  |  |  |  |
| Share capital | 1,494,367 | 1,486,981 | 1,494,367 | 1,486,981 |
| Reserves:- |  |  |  |  |
| Share premium | 1,399,970 | 1,397,183 | 1,399,970 | 1,397,183 |
| Statutory reserve | 534,212 | 534,212 | - | - |
| Investment fluctuation reserve | 15,685 | 17,201 | - | - |
| Retained profits | 893,796 | 801,401 | 381,037 | 343,129 |
| TOTAL EQUITY | 4,338,030 | 4,236,978 | 3,275,374 | 3,227,293 |
| TOTAL LIABILITIES AND EQUITY | 37,334,115 | 36,813,386 | 4,285,828 | 4,435,403 |
| COMMITMENTS AND CONTINGENCIES | 19,324,979 | 19,416,143 | - | - |

## CAPITAL ADEQUACY

Before deducting proposed dividends:

Core capital ratio
Risk-weighted capital ratio
After deducting proposed dividends:
Core capital ratio
Risk-weighted capital ratio

NET ASSETS PER SHARE (RM)
$\mathbf{1 1 . 2 0 \%}$

$\mathbf{1 4 . 1 5 \%}$ | $11.26 \%$ |
| ---: |
| $14.17 \%$ |

The Condensed Financial Statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2007.

## AFFIN HOLDINGS BERHAD

(Company no. 23218 - W)
Condensed Interim Financial Statements Unaudited Income Statements For The Financial Period Ended 31 March 2008

| Group | <--------Individual Quarter------>> |  | <-----Cumulative Quarter------> |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Current Year Quarter ended 31-03-08 <br> RM'000 | Preceding Year Corresponding Quarter ended 31-03-07 RM'000 | Current year-to-date ended 31-03-08 RM'000 | Preceding Year-to-date ended 31-03-07 RM'000 |
| Revenue | 547,162 | 509,559 | 547,162 | 509,559 |
| Interest income | 389,061 | 388,468 | 389,061 | 388,468 |
| Interest expense | $(214,870)$ | $(236,015)$ | $(214,870)$ | $(236,015)$ |
| Net interest income | 174,191 | 152,453 | 174,191 | 152,453 |
| Income from Islamic operations | 36,031 | 33,061 | 36,031 | 33,061 |
| Other operating income | 88,485 | 72,135 | 88,485 | 72,135 |
| Operating income | 298,707 | 257,649 | 298,707 | 257,649 |
| Other operating expenses | $(151,096)$ | $(131,498)$ | $(151,096)$ | $(131,498)$ |
| Operating profit before loan and financing loss and provision | 147,611 | 126,151 | 147,611 | 126,151 |
| Allowance for losses on loans and financing | $(18,204)$ | $(31,494)$ | $(18,204)$ | $(31,494)$ |
| Impairment losses | $(4,095)$ | (607) | $(4,095)$ | (607) |
| Transfer from profit equalisation reserve | - | (797) | - | (797) |
| Operating profit | 125,312 | 93,253 | 125,312 | 93,253 |
| Finance cost | $(3,588)$ | $(8,127)$ | $(3,588)$ | $(8,127)$ |
| Share of results of jointly controlled entity | 331 | (663) | 331 | (663) |
| Share of results of associate | 2,359 | 4,384 | 2,359 | 4,384 |
| Profit before taxation and zakat | 124,414 | 88,847 | 124,414 | 88,847 |
| Taxation | $(32,019)$ | $(26,335)$ | $(32,019)$ | $(26,335)$ |
| Zakat | - | - | - | - |
| Net profit for the financial period | 92,395 | 62,512 | 92,395 | 62,512 |
| Earnings per share (sen) | 6.19 | 4.96 | 6.19 | 4.96 |
| Fully diluted earnings per share (sen) | 6.19 | 4.85 | 6.19 | 4.85 |

The Condensed Financial Statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2007.

## AFFIN HOLDINGS BERHAD <br> (Company no. 23218 - W) <br> Condensed Interim Financial Statements Unaudited Income Statements For The Financial Period Ended 31 March 2008



The Condensed Financial Statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2007.
AFFIN HOLDINGS BERHAD
Unaudited Condensed Consolidated Statement Of Changes In Equity For The Financial Period Ended 31 March 2008

| ordinary shares of RM1 each |  | Non-distributable |  |  | Distributable |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of shares '000 | Nominal value <br> RM'000 | Share premium RM'000 | Statutory reserves <br> RM'000 | Investment fluctuation reserve RM'000 | Retained profits RM'000 | TOTAL <br> EQUITY <br> RM'000 |
| 1,486,981 | 1,486,981 | 1,397,183 | 534,212 | 17,201 | 801,401 | 4,236,978 |
| - | - | - | - | $(1,822)$ | - | $(1,822)$ |
| - | - | - | - | 306 | - | 306 |
| - | - | - | - | $(1,516)$ | - | $(1,516)$ |
| - | - | - | - | - | 92,395 | 92,395 |
| - | - | - | - | $(1,516)$ | 92,395 | $\mathbf{9 0 , 8 7 9}$ |
| 7,386 | 7,386 | 2,787 | - | - | - | 10,173 |
| - | - | - | - | - | - | - |
| 1,494,367 | 1,494,367 | 1,399,970 | 534,212 | 15,685 | 893,796 | 4,338,030 |
| 1,252,913 | 1,252,913 | 1,077,424 | 410,230 | 13,043 | 723,233 | 3,476,843 |
| - | - | - | - | 31,056 | - | 31,056 |
| - | - | - | - | $(8,198)$ | - | $(8,198)$ |
| - | - | - | - | 22,858 | - | 22,858 |
| - | - | - | - | - | 62,512 | 62,512 |
| - | - | - | - | 22,858 | 62,512 | 85,370 |
| 18,281 | 18,281 | 6,889 | - | - | - | 25,170 |
| - | - | - | $(2,684)$ | - | 2,684 | - |
| 1,271,194 | 1,271,194 | 1,084,313 | 407,546 | 35,901 | 788,429 | 3,587,383 |

都
Net change in fair value of securities available-for-sale Deferred tax on revaluation of securities available-for-sale Income and expense recognised directly in equity Net profit for the financial period

Total recognised income and expense for the financial period
Issue of share capital:-- pursuant to the exercise of Employee Share Option Scheme
Transfer to statutory reserve Transfer to statutory reserve

At 31 March 2008

## At 1 January 2007

Net change in fair value of securities available-for-sale Deferred tax on revaluation of securities available-for-sale Income and expense recognised directly in equity

Net profit for the financial period
Total recognised income and expense for the financial period
Issue of share capital:-

- pursuant to the exercise of Employee Share Option Scheme Transfer to statutory reserve

At 31 March 2007
$\underset{\text { (Company no } 23218-\mathrm{W} \text { ) }}{\text { AFFID }}$
(Company no. 23218-W)
naudited Condensed Statement Of Changes In Equity
For The Financial Period Ended 31 March 2008

The Condensed Financial Statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2007.

## AFFIN HOLDINGS BERHAD

(Company no. 23218-W)

## Unaudited Condensed Consolidated Cash Flow Statement For The Financial Period Ended 31 March 2008

|  | Group |  |
| :---: | :---: | :---: |
|  | As at 31-03-08 RM'000 | As at 31-03-07 <br> RM'000 |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |
| Profit before taxation and zakat | 124,414 | 88,847 |
| Adjustment for non-operating and non-cash items | $(19,174)$ | 39,706 |
| Operating profit before changes in working capital | 105,240 | 128,553 |
| Net changes in operating assets | 43,367 | $(292,196)$ |
| Net changes in operating liabilities | 553,043 | 1,335,021 |
| Payment of tax and zakat | $(38,103)$ | $(6,769)$ |
| Taxation refund | 558 | 1,010 |
| Net cash generated from operating activities | 664,105 | 1,165,619 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |
| Interest received from securities | 36,904 | 42,312 |
| Net disposal/(purchase) of: |  |  |
| - securities | 365,094 | $(259,497)$ |
| - property, plant and equipment | $(10,737)$ | $(9,375)$ |
| - leasehold land | 565 | 159 |
| - intangible assets | $(1,986)$ | (459) |
| Dividend received from: |  |  |
| - associate | - | 2,920 |
| - securities | 132 | 124 |
| Net cash generated from/(used in) investing activities | 389,972 | $(223,816)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |
| Decrease in borrowings | $(200,000)$ | $(142,644)$ |
| Proceeds from issuance of shares | 10,173 | 25,170 |
| Net cash used in financing activities | $(189,827)$ | $(117,474)$ |
| Net increase in cash and cash equivalents | 864,250 | 824,329 |
| Cash and cash equivalents at beginning of the period | 8,338,768 | 7,702,346 |
| Cash and cash equivalents at end of the period | 9,203,018 | 8,526,675 |

## Analysis of cash \& cash equivalent

Cash and short term funds
Adjustment for money held in trust on behalf of clients and remisiers

| $\mathbf{9 , 2 5 2 , 1 3 9}$ | $8,586,515$ |  |
| ---: | ---: | ---: |
| $\mathbf{( 4 9 , 1 2 1 )}$ | $\mathbf{9 , 2 0 3 , 0 1 8}$ | $8,8,840)$ |

The Condensed Financial Statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2007.

## Part A - Explanatory Notes pursuant to Financial Reporting Standard ('FRS 134') and Revised Guidelines on Financial Reporting for Licensed Institutions ('BNM/GP8') issued by Bank Negara Malaysia

## A1. BASIS OF PREPARATION

The unaudited condensed interim financial statements for the quarter ended 31 March 2008 have been prepared under the historical cost convention except for the following assets and liabilities which are stated at fair values:
(i) securities held-for-trading,
(ii) securities available-for-sale,
(iii) derivative financial instruments, and
(iv) investment properties.

The unaudited condensed financial statements has been prepared in accordance with FRS134 Interim Financial Reporting issued by the Malaysian Accounting Standards Board ('MASB') and Chapter 9, part K of the Listing Requirements of the Bursa Malaysia Securities Berhad.

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the Company for the year ended 31 December 2007. The explanatory notes to this interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the Group since the year ended 31 December 2007.

## A2. ACCOUNTING POLICIES AND METHODS OF COMPUTATIONS

The significant accounting policies and methods of computations applied for the condensed interim financial statements are consistent with those applied in the annual financial statements for the year ended 31 December 2007 except for the adoption of the following revised accounting standards that are effective for the Group's financial year beginning 1 January 2008:

- FRS 107 Cash Flow Statements
- FRS 112 Income Taxes
- FRS 118 Revenue
- FRS 137 Provision, Contingent Liabilities and Contingent Assets

The adoption of the above FRSs did not have any material effect on the financial statements of the Group and the Company.

## A3. AUDITOR'S REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report on the audited financial statements for the financial year ended 31 December 2007 was not subjected to any qualification.

## A4. SEASONAL OR CYCLICAL FACTORS

The operations of the Group are generally not affected by any seasonal or cyclical factors but are in tandem with the country's economic situation.

## A5. ITEMS OF UNUSUAL NATURE, SIZE AND INCIDENCE AFFECTING NET ASSETS, EQUITY, NET INCOME OR CASH FLOWS

There were no unusual items affecting the assets, liabilities, equity, net income or cash flows of the Group and the Company during the current financial quarter ended 31 March 2008.

## A6. CHANGES IN ESTIMATES

There were no material changes in estimates of amounts reported in prior financial years that have a material effect in the current financial quarter ended 31 March 2008.

## A7. DEBT AND EQUITY SECURITIES

Save as disclosed below, there were no issuance, cancellations, share buy-backs, resale of shares bought back and repayment of debts and equity securities by the Company.

## Issuance of shares

During the financial period, the Company's issued and paid-up capital was increased from RM1, $486,980,767$ to RM1,494,366,667 by way of issuance of $7,385,900$ new ordinary shares of RM1.00 each pursuant to the exercise of options granted under the Company's Employee Share Option Scheme, at the following option prices:-
$\left.\begin{array}{cc}\begin{array}{c}\text { Number of new } \\ \text { ordinary shares of } \\ \text { RM1.00 each issued }\end{array}\end{array} \begin{array}{cc}\text { Option } \\ \text { price } \\ \text { per }\end{array}\right]$

## A8. DIVIDEND

A final dividend of 3 sen per share less $26 \%$ tax for the financial year ended 31 December 2007 which was approved by the shareholders in the Annual General Meeting held on 16 April 2008, amounting to RM33,174,940 will be paid on 6 June 2008.

## A9. SECURITIES HELD

| (a)Securities held-for-trading <br> At fair value <br> Malaysian Government Securities <br> Quoted Securities <br> - Shares <br> - Warrants <br> Unquoted Securities <br> - Private Debt Securities <br> Total securities held for trading <br> RM'00 | As at <br> 31-12-07 <br> RM'000 |  |
| :--- | ---: | ---: |
|  | 25,960 | 89,188 |
|  |  | 727 |

Condensed Interim Financial Statements
Explanatory Notes - Financial Quarter ended 31 March 2008

## A9. SECURITIES HELD (cont.)

| Group |  |
| :---: | ---: |
| As at |  |
| 31-03-08 | As at <br> R1-12-07 |
| RM'000 | RM'000 |
|  |  |
|  |  |
|  |  |
| 220,092 | 216,750 |
| 261,207 | 284,194 |
| 127,858 | 161,071 |
| 453,678 | 454,211 |
| 23,403 | 230,535 |
| 489,244 | 495,009 |
| $1,070,105$ | $1,070,385$ |
| 650,715 | $1,139,190$ |
| $3,296,302$ | $4,051,345$ |
|  |  |
| 173,761 | 185,315 |
| 3,369 | 3,474 |
| 4,031 | 4,031 |
|  |  |
| $1,975,104$ | $1,769,044$ |
| $5,452,567$ | $6,013,209$ |
| $(145,248)$ | $(144,744)$ |
| $5,307,319$ | $5,868,465$ |

(c) Securities held-to-maturity

At amortised cost
Quoted Securities

| - Private Debt Securities | 38,123 | 38,123 |
| :--- | ---: | ---: |
| Unquoted Securities |  | 3 |
| - Private Debt Securities | 685,101 | 476,446 |

## At cost

Unquoted Securities

- Shares
- Private Debt Securities

Allowance for impairment of securities
Total securities held-to-maturity

| 56,762 | 56,384 |
| ---: | ---: |
| 16 | 16 |
| 780,002 | 570,969 |
| $(127,383)$ | $(127,662)$ |
| 652,619 | 443,307 |

## Total securities held

Condensed Interim Financial Statements
Explanatory Notes - Financial Quarter ended 31 March 2008

## A10. LOANS, ADVANCES AND FINANCING

|  | Group |  |
| :---: | :---: | :---: |
| (a) BY TYPE | $\begin{gathered} \text { As at } \\ \text { 31-03-08 } \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} \text { As at } \\ \text { 31-12-07 } \\ \text { RM'000 } \end{gathered}$ |
| Overdrafts | 2,041,360 | 1,880,246 |
| Term loans/financing |  |  |
| Housing loans/financing | 4,222,272 | 4,063,704 |
| Syndicated term loan/financing | 1,153,645 | 766,835 |
| Hire purchase receivables | 6,946,639 | 6,982,975 |
| Other term loans/financing | 4,965,229 | 4,687,639 |
| Bills receivable | 218,988 | 95,596 |
| Trust receipts | 401,414 | 452,453 |
| Claims on customers under acceptance credits | 744,432 | 731,869 |
| Staff loans/financing (of which RM NIL to Directors) | 162,694 | 161,437 |
| Credit/charge cards | 114,011 | 115,291 |
| Revolving credit | 1,384,819 | 1,460,173 |
| Margin financing | 55,388 | 40,408 |
| Other loans/financing | 11,178 | 17,102 |
|  | 22,422,069 | 21,455,728 |
| Less: Unearned interest and income | $(3,044,004)$ | $(2,596,133)$ |
| Gross loans, advances and financing | 19,378,065 | 18,859,595 |
| Less: Allowance for bad and doubtful debts and financing |  |  |
| - General | $(279,582)$ | $(274,585)$ |
| - Specific | (1,349,271) | (1,307,371) |
| Total net loans, advances and financing | 17,749,212 | 17,277,639 |

## (b) BY TYPE OF CUSTOMER

Domestic non-banking institutions

- Stock-broking companies 344
- Others

Domestic business enterprises

| $-\quad$ Small medium enterprises | $5,995,702$ | $5,354,466$ |
| :--- | ---: | ---: |
| $-\quad$ Others | $3,594,671$ | $3,867,732$ |
| Government and statutory bodies | 164,874 | 53,499 |
| Individuals | $9,156,856$ | $9,136,558$ |
| Other domestic entities | 64,276 | 100,738 |
| Foreign entities | 206,677 | 189,071 |
|  | $\mathbf{1 9 , 3 7 8 , 0 6 5}$ | $\mathbf{1 8 , 5 5 9 , 5 9 5}$ |

## A10. LOANS, ADVANCES AND FINANCING (cont.)


(d) BY ECONOMIC PURPOSE
Construction
Purchase of landed property

| (of which: | - Residential |
| ---: | :--- |
| - Non-residential) |  |

Purchase of securities
Purchase of transport vehicles
Fixed assets other than land and building
Personal uses
Credit card
Consumer durable
Merger and acquisition
Working capital
Others

| 572,669 | 580,620 |
| ---: | ---: |
|  |  |
| $3,284,118$ | $3,262,510$ |
| $1,016,133$ | 962,186 |
| 525,181 | 540,788 |
| $5,940,370$ | $5,948,323$ |
| 123,288 | 188,402 |
| 687,010 | 648,834 |
| 114,010 | 115,292 |
| 4,129 | 4,461 |
| 31,684 | 31,685 |
| $5,497,549$ | $3,641,865$ |
| $1,581,924$ | $2,934,629$ |
| $\mathbf{1 9 , 3 7 8 , 0 6 5}$ | $\mathbf{1 8 , 8 5 9 , 5 9 5}$ |

(e) BY SECTOR

Primary agriculture

| 549,475 | 257,245 |
| ---: | ---: |
| 67,144 | 74,135 |
| $1,744,949$ | $1,736,814$ |
| 15,782 | 18,539 |
| $1,744,756$ | $1,618,135$ |
| $1,010,729$ | 780,705 |
| $1,445,272$ | $1,463,549$ |
| 696,570 | 663,413 |
| $1,906,432$ | $1,930,305$ |
| 873,651 | 784,044 |
| $9,226,283$ | $9,204,306$ |
| - | 59,927 |
| 97,022 | 268,478 |
| $\mathbf{1 9 , 3 7 8 , 0 6 5}$ | $\mathbf{1 8 , 8 5 9 , 5 9 5}$ |

Condensed Interim Financial Statements

## A10. LOANS, ADVANCES AND FINANCING (cont.)

## (f) NON-PERFORMING LOANS/FINANCING

|  | Group |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { As at } \\ \text { 31-03-08 } \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} \text { As at } \\ \text { 31-12-07 } \\ \text { RM'000 } \end{gathered}$ |
| (i) Movements in non-performing loans, advances and financing |  |  |
| Balance at the beginning of financial year | 2,691,537 | 3,089,706 |
| Classified as non-performing during the financial year | 152,734 | 811,185 |
| Reclassified as performing during the financial year | $(106,720)$ | $(633,024)$ |
| Loans/financing converted to securities | - | $(25,723)$ |
| Amount recovered | $(129,893)$ | $(503,257)$ |
| Amount written-off | $(3,771)$ | $(47,497)$ |
| Reclassification arising from merger between ASSB and AIBB | - | 147 |
| Balance at the end of financial year | 2,603,887 | 2,691,537 |
| less: Specific allowance | $(1,349,271)$ | (1,307,371) |
| Net non-performing loans, advances and financing | 1,254,616 | 1,384,166 |
| Net NPL as a \% of gross loans, advances and financing less specific allowance | 6.96\% | 7.89\% |

(ii) Non-performing loans, advances and financing by economic purpose

| Construction | 54,818 | 43,633 |
| :--- | ---: | ---: |
| Purchase of landed property: | 530,113 | 546,544 |
| $-\quad$ Residential | 132,671 | 138,123 |
| $-\quad$ Non-residential | 92,876 | 125,541 |
| Purchase of securities | 271,558 | 269,636 |
| Purchase of transport vehicles | 22,039 | 21,726 |
| Fixed assets other than land and building | 45,266 | 42,911 |
| Personal uses | 3,218 | 3,236 |
| Credit card | 768 | 768 |
| Consumer durable | 435,903 | 372,631 |
| Working capital | $1,014,657$ | $1,126,788$ |
| Others | $\mathbf{2 , 6 0 3 , 8 8 7}$ | $\mathbf{2 , 6 9 1 , 5 3 7}$ |
|  |  |  |

## A10. LOANS, ADVANCES AND FINANCING (cont.)

(f) NON-PERFORMING LOANS/FINANCING (cont.)
(iii) Non-performing loans, advances and financing by sector

| Primary agriculture | 13,521 | 13,421 |
| :--- | ---: | ---: |
| Mining and quarrying | 4,794 | 4,792 |
| Manufacturing | 466,645 | 475,787 |
| Electricity, gas and water supply | 1,173 | 1,093 |
| Construction | 384,337 | 384,935 |
| Real estate | 91,952 | 99,323 |
| Wholesale and retail trade and restaurants and hotels | 308,823 | 315,069 |
| Transport, storage and communication | 103,688 | 103,193 |
| Finance, insurance and business services | 84,139 | 82,782 |
| Education, health and others | 210,178 | 254,762 |
| Household | 901,206 | 916,202 |
| Community, social and personal services | - | - |
| Others | $\mathbf{3 3 , 4 3 1}$ | 40,178 |
|  | $\mathbf{n g , 6 0 3 , 8 8 7}$ | $\mathbf{2 , 6 9 1 , 5 3 7}$ |

(iv) Aging of net non-performing loans, advances and financing

Less than 5 years
5 years to 7 years

| $1,009,080$ | $1,069,341$ |
| ---: | ---: |
| 245,536 | 314,825 |
| $\mathbf{1 , 2 5 4 , 6 1 6}$ | $\mathbf{1 , 3 8 4 , 1 6 6}$ |

(v) Movement in allowance for bad and doubtful debts

General allowance
Balance at the beginning of financial year
Allowance made during the financial year
Reclassification arising from merger between ASSB and AIBB
Balance at the end of financial year
As \% of gross loans, advances and financing less specific allowance

| 274,585 | 267,970 |
| ---: | ---: |
| 4,997 | 6,586 |
| - | 29 |
| 279,582 | 274,585 |
|  |  |
| $1.55 \%$ | $1.56 \%$ |

## Specific allowance

Balance at the beginning of financial year
Allowance made during the financial year
Amount transferred to allowance for impairment
of securities held-to-maturity/available-for-sales
Amount written-off
Amount written back during the financial year
Reclassification arising from merger between ASSB and AIBB
Balance at the end of financial year

| $1,307,371$ | 965,489 |
| ---: | ---: |
| 81,381 | 529,604 |
|  | $(10,012)$ |
| - | $(6,300)$ |
| $(33,181)$ | $(131,553)$ |
| - | 122 |
| $1,349,271$ | $1,307,371$ |

Condensed Interim Financial Statements
Explanatory Notes - Financial Quarter ended 31 March 2008

## A11. OTHER ASSETS

| OTHER ASSETS | Group |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { As at } \\ \text { 31-03-08 } \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} \text { As at } \\ \text { 31-12-07 } \\ \text { RM'000 } \end{gathered}$ |
| Clearing accounts | 162,483 | 213,757 |
| Money order and postal order purchased | 1,902 | 1,915 |
| Income / interest receivable | 65,302 | 66,608 |
| Premium receivable | 1,195 | 1,431 |
| Prepaid lease payments | 18,285 | 17,690 |
| Foreclosed properties | 69,284 | 74,347 |
| Derivative assets | 76,860 | 44,148 |
| Other debtors, deposits and prepayments | 47,656 | 50,148 |
|  | 442,967 | 470,044 |

Bank Negara Malaysia and Credit Guarantee Corporation Funding Programmes
Liabilities directly associated with land held for sale Interest payable
Margin and collateral deposits
Trust accounts for clients and remisiers
Defined contribution plan
Accrued employee benefits
Derivative liabilities
Other creditors and accruals
Provision for zakat

## Group

| Group |  |
| :---: | :---: |
| As at | As at |
| 31-03-08 | 31-12-07 |
| RM'000 | RM'000 |


| 116,712 | 124,254 |
| ---: | ---: |
| 27,389 | 30,440 |
| 153,254 | 177,834 |
| 38,178 | 38,723 |
| 49,121 | 47,345 |
| 7,708 | 8,480 |
| 1,623 | 1,577 |
| 61,893 | 25,899 |
| 207,515 | 215,813 |
| 6,032 | 6,230 |
| 669,425 | 676,595 |

Condensed Interim Financial Statements
Explanatory Notes - Financial Quarter ended 31 March 2008

## A13. INTEREST INCOME

Loans and advances

- Interest income other than recoveries from NPL
- Recoveries from NPL
- Margin financing

Money at call and deposit placement
with financial institutions
Securities

- Held-for-trading
- Available-for-sale
- Held-to-maturity

Interest rate derivatives
Others

Accretion of discount less
amortisation of premium

## A14. INTEREST EXPENSE

Deposits and placements of banks
and other financial institutions
Deposits from customers
Subordinated term loan
Loans sold to Cagamas
Interest rate derivatives
Others

| Current | Preceding |  |  |
| :---: | :---: | :---: | :---: |
|  | Year |  |  |
| Financial | Financial |  |  |
| Quarter ended | Quarter ended | $\begin{gathered} \text { Current Year- } \\ \text { to-date } \end{gathered}$ | Preceding Year-to-date |
| 31-03-08 | 31-03-07 | 31-03-08 | 31-03-07 |
| RM'000 | RM'000 | RM'000 | RM'000 |
| 247,946 | 238,544 | 247,946 | 238,544 |
| 21,403 | 24,082 | 21,403 | 24,082 |
| 759 | 440 | 759 | 440 |
| 52,705 | 59,913 | 52,705 | 59,913 |
| 3,846 | 6,840 | 3,846 | 6,840 |
| 32,882 | 32,255 | 32,882 | 32,255 |
| 3,661 | 9,744 | 3,661 | 9,744 |
| 10,098 | 5,888 | 10,098 | 5,888 |
| 63 | 38 | 63 | 38 |
| 373,363 | 377,744 | 373,363 | 377,744 |
| 15,698 | 10,724 | 15,698 | 10,724 |
| 389,061 | 388,468 | 389,061 | 388,468 |


| 22,061 | 11,502 | 22,061 | 11,502 |
| ---: | ---: | ---: | ---: |
| 167,229 | 191,115 | 167,229 | 191,115 |
| 7,791 | 7,736 | 7,791 | 7,736 |
| 3,348 | 6,061 | 3,348 | 6,061 |
| 13,201 | 5,188 | 13,201 | 5,188 |
| 1,240 | 14,413 | 1,240 | 14,413 |
| 214,870 | 236,015 | 214,870 | 236,015 |

Condensed Interim Financial Statements
Explanatory Notes - Financial Quarter ended 31 March 2008

## A15. OTHER OPERATING INCOME

Fees income:
Fees on loans, advances and financing
Brokerage (net)
Underwriting fees
Portfolio management fees
Corporate advisory fees
Commission
Service charges and fees
Guarantee fees
Other fee income

Investment income:
Gains/(losses) arising from sales of securities:

- Held-for-trading

| 920 | 3,050 | 920 | 3,050 |
| ---: | ---: | ---: | ---: |
| 3,200 | 2,658 | 3,200 | 2,658 |
| 279 | 55 | 279 | 55 |
|  |  |  |  |
| 1,778 | 2,103 | 1,778 | 2,103 |
|  |  |  |  |
| 15 | 858 | 15 | 858 |
| 465 | $(1,711)$ | 465 | $(1,711)$ |
| 6,657 | 7,013 | 6,657 | 7,013 |

Dividend income:

- Securities held-for-trading
- Securities available-for-sale
- Securities held-to-maturity

Other income:
Foreign exchange gains/(losses):

- realised
- unrealised

Rental income
Gain on disposal of property, plant and equipment
Other non-operating income

Total Other Operating Income

| <--------------------------Group------------------------------> |  |  |  |
| :---: | :---: | :---: | :---: |
| Current | Preceding |  |  |
| Year |  |  |  |
| Financial | Financial |  |  |
| Quarter | Quarter | Current Year- | Preceding |
| ended | ended | to-date | Year-to-date |
| 31-03-08 | 31-03-07 | 31-03-08 | 31-03-07 |
| RM'000 | RM'000 | RM'000 | RM'000 |


| 360 | 145 | 360 | 145 |
| ---: | ---: | ---: | ---: |
| 19,424 | 23,795 | 19,424 | 23,795 |
| 765 | 1,292 | 765 | 1,292 |
| 1,514 | 1,091 | 1,514 | 1,091 |
| 384 | 2,361 | 384 | 2,361 |
| 3,521 | 4,083 | 3,521 | 4,083 |
| 12,052 | 14,980 | 12,052 | 14,980 |
| 6,754 | 3,425 | 6,754 | 3,425 |
| 4,762 | 430 | 4,762 | 430 |
| 49,536 | 51,602 | 49,536 | 51,602 |

- Available-for-sale
- Held-to-maturity

Unrealised gains on revaluation of securities held-for-trading
Gains/(losses) on revaluation of derivatives:

- realised

| - | 19 | - | 19 |
| ---: | ---: | ---: | ---: |
| 12 | 6 | 12 | 6 |
| 120 | 124 | 120 | 124 |
| 132 | 149 | 132 | 149 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $(10,775)$ | 7,707 | $(10,775)$ | 7,707 |
| 38,510 | 1,942 | 38,510 | 1,942 |
| 403 | 78 | 403 | 78 |
| 1,351 | 755 | 1,351 | 755 |
| 2,671 | 2,889 | 2,671 | 2,889 |
| 32,160 | 13,371 | 32,160 | 13,371 |
| $\mathbf{8 8 , 4 8 5}$ | $\mathbf{7 2 , 1 3 5}$ | $\mathbf{8 8 , 4 8 5}$ | $\mathbf{7 2 , 1 3 5}$ |

Condensed Interim Financial Statements
Explanatory Notes - Financial Quarter ended 31 March 2008

## A16. OTHER OPERATING EXPENSES

Personnel costs
Wages, salaries and bonus
Defined contribution plan
Termination benefits
Other personnel costs
Promotion and marketing-related expenses
Business promotion and advertisement
Entertainment
Travelling and accommodation
Dealers' handling fees
Others

Establishment-related expenses
Rental of premises
Equipment rental
Repair and maintenance
Depreciation
Amortisation
Lease rental - leasehold properties
Others

General administrative expenses
Telecommunication expenses
Director's Remuneration
Auditors' remuneration:
(i) Statutory audit

- current year
- (over)/underprovision in previous years
(ii) Others

Professional fees
Property, plant \& equipment written off Others

## Total other operating expenses

| <--------------------------Group----------------------------> |  |  |  |
| :---: | :---: | :---: | :---: |
| Current <br> Financial <br> Quarter <br> ended | Preceding <br> Year <br> Financial <br> Quarter <br> ended |  |  |
| 31-03-08 | Current Year- <br> to-date | Preceding <br> Year-to-date |  |
| RM'000 | 31-03-08 | 31-03-07 |  |
|  |  |  |  |
| RM'000 | RM'000 | RM'000 |  |
| 60,749 | 46,713 | 60,749 | 46,713 |
| 8,844 | 7,866 | 8,844 | 7,866 |
| 3,000 | 3,000 | 3,000 | 3,000 |
| 6,654 | 6,459 | 6,654 | 6,459 |
| 79,247 | 64,038 | 79,247 | 64,038 |


| 693 | 669 | 693 | 669 |
| ---: | ---: | ---: | ---: |
| 449 | 451 | 449 | 451 |
| 925 | 793 | 925 | 793 |
| 8,597 | 6,207 | 8,597 | 6,207 |
| 537 | 1,518 | 537 | 1,518 |
| 11,201 | 9,638 | 11,201 | 9,638 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| 6,051 | 6,018 | 6,051 | 6,018 |
| 724 | 1,272 | 724 | 1,272 |
| 8,518 | 5,597 | 8,518 | 5,597 |
| 6,658 | 6,791 | 6,658 | 6,791 |
| 4,403 | 3,964 | 4,403 | 3,964 |
| 280 | 68 | 280 | 68 |
| 17,074 | 11,375 | 17,074 | 11,375 |
| 43,708 | 35,085 | 43,708 | 35,085 |


| 1,827 | 1,893 | 1,827 | 1,893 |
| ---: | ---: | ---: | ---: |
| 978 | 682 | 978 | 682 |
|  |  |  |  |
|  |  |  |  |
| 295 | 276 | 295 | 276 |
| - | $(10)$ | - | $(10)$ |
| 65 | 38 | 65 | 38 |
| 3,606 | 3,411 | 3,606 | 3,411 |
| 35 | 418 | 35 | 418 |
| 10,134 | 16,029 | 10,134 | 16,029 |
|  |  |  |  |
| 16,940 | 22,737 | 16,940 | 22,737 |
| $\mathbf{1 5 1 , 0 9 6}$ | $\mathbf{1 3 1 , 4 9 8}$ | $\mathbf{1 5 1 , 0 9 6}$ | $\mathbf{1 3 1 , 4 9 8}$ |

Condensed Interim Financial Statements
Explanatory Notes - Financial Quarter ended 31 March 2008

## A17. ALLOWANCE FOR LOSSES ON LOANS AND FINANCING

| <------------------------Group-------------------------- |  |  |  |
| :---: | :---: | :---: | :---: |
| Current | Preceding |  |  |
| Financial | Year |  |  |
| Quarter | Financial |  |  |
| ended | Quarter | Current Year- | Preceding |
| 31-03-08 | ended | to-date | Year-to-date |
| RM'000 | RM'000 | 31-03-08 | RM'03-07 |
|  |  | RM'000 | RM'000 |

Allowance for bad and doubtful debts on loans and financing:-

Specific allowance

- Made during the financial year
- Written back

General allowance (net)
Bad debts:-

- recovered
- written off

Addition / (Writeback) of allowance for bad and doubtful debts:

- trade debtors

| $(178)$ | $(276)$ | $(178)$ | $(276)$ |
| ---: | ---: | ---: | ---: |
| $(103)$ | $(319)$ | $(103)$ | $(319)$ |
| 18,204 | 31,494 | 18,204 | 31,494 |

## A18. IMPAIRMENT LOSSES

Addition / (Writeback) of allowance for impairment loss:

- Securities available-for-sale
- Securities held-to-maturity

| 4,095 | 784 | 4,095 | 784 |
| ---: | :---: | ---: | :---: |
| - | $(177)$ | - | $(177)$ |
| 4,095 | 607 | 4,095 | 607 |

A19. SEGMENTAL INFORMATION ON REVENUE AND PROFIT


| RM '000 | Commercial <br> Banking and <br> Hire Purchase | Investment Banking | Stockbroking | Insurance | Others | Eliminations | Group |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Segment revenue | 485,671 | 41,277 | 17,014 | - | 3,200 | - | 547,162 |
| Intersegment revenue | 3 | 558 | 33 | - | 320 | (914) | - |
| Revenue | 485,674 | 41,835 | 17,047 | - | 3,520 | (914) | 547,162 |
| Segment results | 108,164 | 12,668 | 2,716 | - | 602 | 2,785 | 126,935 |
| Unallocated expenses |  |  |  |  |  |  | $(5,211)$ |
| Share of results of: - jointly controlled entity | - | - | - | 331 | - | - | 331 |
| - associate | - | - | - | 2,359 | - | - | 2,359 |
| Profit before taxation and zakat |  |  |  |  |  |  | 124,414 |
| Taxation and zakat |  |  |  |  |  |  | $(32,019)$ |
| Net profit for the quarter |  |  |  |  |  |  | 92,395 |


| RM '000 | Commercial <br> Banking and <br> Hire Purchase | Investment Banking | Stockbroking | Insurance | Others | Eliminations | Group |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Segment revenue | 429,399 | 55,322 | 22,054 | - | 2,784 | - | 509,559 |
| Intersegment revenue | 160 | 409 | 45 | - | 373 | (987) |  |
| Revenue | 429,559 | 55,731 | 22,099 | - | 3,157 | (987) | 509,559 |
| Segment results | 71,226 | 12,258 | 10,951 | - | 17,922 | $(17,677)$ | 94,680 |
| Unallocated expenses |  |  |  |  |  |  | $(9,554)$ |
| Share of results of: |  |  |  |  |  |  |  |
| - jointly controlled entity | - | - | - | (663) | - | - | (663) |
| - associate | - | - | - | 4,384 | - | - | 4,384 |
| Profit before taxation and zakat |  |  |  |  |  |  | 88,847 |
| Taxation and zakat |  |  |  |  |  |  | $(26,335)$ |

## A20. VALUATION OF PROPERTY, PLANT AND EQUIPMENT

The Group's and the Company's property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

There were no changes in the valuation of property, plant and equipment that were brought forward from the previous financial year ended 31 December 2007.

## A21. SUBSEQUENT MATERIAL EVENT

There were no material events subsequent to the balance sheet date that require disclosure or adjustments to the unaudited condensed interim financial statements.

## A22. CHANGES IN THE COMPOSITION OF THE GROUP

There were no significant changes in the composition of the Group during the financial quarter ended 31 March 2008.
AFFIN HOLDINGS BERHAD (Company No. 23218-W)
Explanatory Notes - Financial Quarter ended 31 March 2008

## A23. COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Group makes various commitments and incurs certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions.

| Current financial period ended31-03-08 |  |  | Previous financial year ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 31-12-07 |  |
| Principal <br> Amount <br> RM'000 | Equivalent Amount* | weighted amount* | Principal Amount | Equivalent Amount* | Risk-weighted amount* |
|  | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| 697,997 | 697,997 | 697,997 | 779,119 | 779,119 | 779,119 |
| 2,456,207 | 1,228,104 | 1,228,104 | 2,420,083 | 1,210,042 | 1,210,042 |
| 3,074,847 | 614,969 | 72,476 | 3,511,291 | 702,258 | 108,604 |
| 62,585 | 31,293 | 31,293 | 283,000 | 141,500 | 141,500 |
| 4,329,126 | 105,637 | 25,165 | 3,263,570 | 68,391 | 17,244 |
| 361,588 | 38,276 | 13,916 | 389,739 | 33,789 | 12,600 |
| 135,833 | 301 | 151 | 114,728 | 86 | 43 |
| 350,538 | 9,383 | 4,692 | 352,478 | 9,144 | 4,572 |
| 24,313 | 1,679 | 839 | 25,075 | 1,739 | 870 |
| 4,365,904 | 1,754,958 | 1,726,475 | 3,205,735 | 1,602,868 | 1,575,004 |
| 3,466,041 | - | - | 5,071,325 | - | - |
| 19,324,979 | 4,482,597 | 3,801,108 | 19,416,143 | 4,548,936 | 3,849,598 |

* The credit equivalent amount and risk-weighted amount are arrived at using the credit conversion factors as per Bank Negara Malaysia guidelines.


## GROUP


Short-term self-liquidating trade-related contingencies Obligations under underwriting agreements Foreign exchange related contracts Less than one year
One year to less than five years Interest rate related contracts
$\begin{array}{ll}\text { - } & \text { Less than one year } \\ \text { - One year to less than five years }\end{array}$ - Five years and above Irrevocable commitments to extend credit: Maturity exceeding 1 year
Maturity not exceeding 1 year
AFFIN HOLDINGS BERHAD (Company No. 23218-W)
Explanatory Notes - Financial Quarter ended 31 March 2008
A24. INTEREST / PROFIT RATE RISK


 | $18,892,888$ | $2,770,284$ | $2,679,698$ | $5,355,035$ | $2,074,271$ | $5,234,578$ | 327,361 | $37,334,115$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |



| Up to 1 month RM'000 | 1-3 months RM'000 | $>3-12$ months RM'000 | $\begin{gathered} >1-5 \\ >\text { years } \\ \text { RM' } 000 \end{gathered}$ | Over 5 years RM'000 | Non-interest bearing RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 9,086,295 | - | - | - | - | 165,844 |
| 8,364 | 283,703 |  | - |  | 13 |
| 727 | - |  |  |  |  |
| 602,723 | 1,338,832 | 1,171,813 | 1,605,455 | 482,527 | 105,969 |
| 38,810 | 2,577 | 32,024 | 132,152 | 211,996 | 235,060 |
| 9,155,969 | 1,145,172 | 1,475,861 | 3,617,428 | 1,379,748 | (279,582) |
| - | - |  |  |  | 1,254,616 |
| - | - |  |  |  | 811,727 |
| - | - |  |  |  | 2,763,675 |
| - | - |  |  |  | 95,636 |
| - | - | - | - |  | 81,620 | LIABILITIES, INSURANCE

RESERVES AND EQUITY RESERVES AND EQUITY
Deposits from customers 31 March 2008 Cash \& short-term funds
Deposits \& placements with banks and other financial institutions
Securities held for trading Securities available-for-sale
Securities held-to-maturity Loans, advances \& financing:

- Performing
- Non-performing
Bank Negara Malaysia
Other assets
COMPARATIVE FIGURES Land held for sale
TOTAL ASSETS
Deposits \& placements of banks and other financial institutions Bills and acceptance payable Recourse obligation on loans sold to Cagamas Berhad
Other liabilities Other liabilities
Provision for tax Provision for taxation
Borrowings
total liabilities
AFFIN HOLDINGS BERHAD (Company No. 23218-W)
Explanatory Notes - Financial Quarter ended 31 March 2008
A24. INTEREST / PROFIT RATE RISK (cont.)


| Up to 1 month RM'000 | 1-3 months RM'000 | $\begin{aligned} & --- \text {-Non-tradi } \\ & >3-12 \\ & \text { months } \\ & \text { RM'000 } \end{aligned}$ | $\begin{gathered} \text { g Book--- } \\ >1-5 \\ \text { years } \\ \text { RM'000 } \end{gathered}$ | Over 5 years RM'000 | Non-interest bearing RM'000 | Trading Book RM'000 | Total <br> RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | 4,338,030 | - | 4,338,030 |
| 16,917,096 | 6,610,959 | 5,343,581 | 595,868 | - | 7,862,487 | 4,124 | 37,334,115 |
| 1,975,792 | (3,840,675) | (2,663,883) | 4,759,167 | 2,074,271 | $(2,627,909)$ | 323,237 |  |
| 242,871 | 180,456 | $(52,833)$ | $(346,181)$ | $(24,313)$ |  | - |  |
| 2,218,663 | $(3,660,219)$ | $(2,716,716)$ | 4,412,986 | 2,049,958 | $(2,627,909)$ | 323,237 |  |

AFFIN HOLDINGS BERHAD (Company No. 23218-W)
Explanatory Notes - Financial Quarter ended 31 March 2008
A24. INTEREST / PROFIT RATE RISK (cont.)

| GROUP <br> 31 December 2007 | Up to 1 month RM'000 | 1-3 months RM'000 | $\begin{aligned} & --- \text { Non-tr: } \\ & >3-12 \end{aligned}$ <br> months <br> RM'000 | $\begin{aligned} & \text { g Book--- } \\ & >1-5 \\ & \text { years } \\ & \text { RM'000 } \end{aligned}$ | Over 5 years <br> RM'000 | Non-interest bearing RM'000 | Trading <br> Book <br> RM'000 |  | Weighted average interest rate (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| ASSETS |  |  |  |  |  |  |  |  |  |
| Cash and short-term funds | 8,205,915 | - | - | - | - | 180,198 | - | 8,386,113 | 3.63 |
| Deposits \& placements with banks and other financial institutions | 9,264 | 545,581 | 166,690 | - | - | 13 | - | 721,548 | 4.68 |
| Securities held for trading | 1,721 | - | - | - | - | - | 278,605 | 280,326 | 6.21 |
| Securities available-for-sale | 1,221,682 | 820,334 | 1,608,833 | 1,609,907 | 489,693 | 118,016 | - | 5,868,465 | 4.09 |
| Securities held-to-maturity | 10,670 | - | 34,615 | 162,946 | 394 | 234,682 | - | 443,307 | 6.85 |
| Loans, advances \& financing: <br> - performing <br> - non-performing | 8,653,429 | 1,224,554 | 1,374,289 | 3,589,711 | 1,326,075 | $\begin{gathered} (274,585) \\ 1,384,166 \end{gathered}$ | - | $\begin{array}{r} 15,893,473 \\ 1,384,166 \end{array}$ | 6.94 |
| Statutory deposits with |  |  |  |  |  |  |  |  |  |
| Bank Negara Malaysia | - | - | - | - | - | 841,647 | - | 841,647 |  |
| Other assets | - | - | - | - | - | 2,828,459 | 213 | 2,828,672 |  |
| Tax recoverable | - | - | - | - | - | 72,834 | - | 72,834 |  |
| Land held for sale | - | - | - | - | - | 92,835 | - | 92,835 |  |
| Total assets | 18,102,681 | 2,590,469 | 3,184,427 | 5,362,564 | 1,816,162 | 5,478,265 | 278,818 | 36,813,386 |  |
| LIABILITIES |  |  |  |  |  |  |  |  |  |
| Deposits from customers | 12,384,021 | 6,142,544 | 4,950,286 | 143,136 | - | 1,938,752 | - | 25,558,739 | 3.09 |
| Deposits \& placements of banks and other financial institutions | 2,272,111 | 1,777,063 | 29,900 | - | - | - | - | 4,079,074 | 3.65 |
| Bills and acceptance payable | - | - | - | - | - | 126,697 | - | 126,697 |  |
| Recourse obligation on loans sold to Cagamas Berhad | 15,321 | 148,340 | 185,590 | 12,259 | - | - | - | 361,510 | 4.02 |
| Other liabilities | 47,345 | - | - | - | - | 1,499,098 | 3,945 | 1,550,388 |  |
| Borrowings | 200,000 | - | 200,000 | 500,000 | - | - | - | 900,000 | 5.43 |
| Total liabilities | 14,918,798 | 8,067,947 | 5,365,776 | 655,395 | - | 3,564,547 | 3,945 | 32,576,408 |  |

AFFIN HOLDINGS BERHAD (Company No. 23218-W)
Explanatory Notes - Financial Quarter ended 31 March 2008
A24. INTEREST / PROFIT RATE RISK (cont.)


 4,236,978 \begin{tabular}{rr}
\& <br>
\hline, 945 \& $36,813,386$ <br>
\hline \& - <br>
- \& - <br>
\hline

 

$3,387,587$ \& $(5,304,301)$ \& $(2,182,807)$ \& $4,356,821$ \& $1,791,087$ \& $(2,323,260)$ \& 274,873 \& - <br>
\hline
\end{tabular}

---->
on-interest
bearing
RM'000
7,801,525

## A25. CAPITAL ADEQUACY

The capital adequacy ratios in respect of the banking subsidiaries are as follows:-

| Tier I Capital | As at 31-03-08 <br> RM'000 | $\begin{array}{r} \text { As at } \\ \mathbf{3 1 - 1 2 - 0 7} \end{array}$ RM'000 |
| :---: | :---: | :---: |
| Paid-up share capital | 1,661,531 | 1,661,531 |
| Share premium | 550,659 | 550,659 |
| Retained profits | 195,378 | 226,904 |
| Statutory reserve | 585,361 | 585,361 |
|  | 2,992,929 | 3,024,455 |
| less: Goodwill | $(190,384)$ | $(190,384)$ |
| Deferred tax assets | $(40,119)$ | $(40,119)$ |
| Total Tier 1 capital (a) | 2,762,426 | 2,793,952 |

## Tier II Capital

Subordinated loans/financing

| 500,000 | 500,000 |
| ---: | ---: |
| 279,233 | 274,295 |
| $\mathbf{7 7 9 , 2 3 3}$ | $\mathbf{7 7 4 , 2 9 5}$ |
| $3,541,659$ | $3,568,247$ |
| $(53,229)$ | $(53,229)$ |
| $\mathbf{3 , 4 8 8 , 4 3 0}$ | $\mathbf{3 , 5 1 5 , 0 1 8}$ |

Before deducting proposed dividends:
Core capital ratio

| $11.20 \%$ | $11.26 \%$ |
| :---: | :---: |
| $14.15 \%$ | $14.17 \%$ |
|  |  |
| $11.20 \%$ | $11.10 \%$ |
| $14.15 \%$ | $14.01 \%$ |

With effect from 1 January 2008, the capital adequacy ratios of the Group are computed in accordance with Bank Negara Malaysia'srevised Risk-weightedCapital Adequacy Framework: Standardised Approach for Credit Risk and Market Risk, and Basic Indicator Approach for Operational Risk (Basel II).

## A26. COMPARATIVE FIGURES

Certain comparative figures have been restated to conform with current year's presentation.

## A27. OPERATIONS OF ISLAMIC BANKING

(i) Unaudited Islamic Balance Sheet

## ASSETS

Cash and short term funds
Securities available-for-sale
Securities held-to-maturity
Loans, advances and financing
Statutory deposit with Bank Negara Malaysia
Other assets
Deferred tax assets
Property, plant and equipment
Intangible assets

## TOTAL ASSETS

| GROUP |  |
| :---: | :---: |
| Current | Previous |
| Financial | Financial Year |
| Quarter Ended | Ended |
| 31-03-08 | 31-12-07 |
| RM'000 | RM'000 |
| 3,122,527 | 3,532,550 |
| 765,740 | 774,250 |
| 575 | - |
| 2,046,379 | 1,734,155 |
| 94,000 | 82,300 |
| 68,813 | 135,676 |
| 6,553 | 6,212 |
| 3,330 | 273 |
| 1,489 | 1,610 |
| 6,109,406 | 6,267,026 |

## LIABILITIES, ISLAMIC BANKING FUNDS

Deposits from customers
Deposits and placements of banks and other financial institutions
Other liabilities
Provision for tax and zakat

## Total Liabilities

Total Islamic Banking Capital Funds
TOTAL LIABILITIES \& ISLAMIC BANKING FUNDS

COMMITMENTS AND CONTINGENCIES

| $4,156,822$ | $3,708,613$ |
| ---: | ---: |
|  |  |
| $1,637,403$ | $2,078,923$ |
| 67,910 | 238,045 |
| 3,284 | 5,838 |
| $5,865,419$ | $6,031,419$ |
| 243,987 | 235,607 |
| $\mathbf{6 , 1 0 9 , 4 0 6}$ | $\mathbf{6 , 2 6 7 , 0 2 6}$ |
| - | $3,917,054$ |

## A27. OPERATIONS OF ISLAMIC BANKING (cont.)

(ii) Unaudited Islamic Income Statemen $\qquad$
Preceding Year

| Current Year | Corresponding | Current year- | Preceding Year- <br> Quarter ended <br> Quarter ended |
| :---: | :---: | :---: | :---: |
| 31-03-08 | 31-03-07 | 31-03-08 | 31-03-07 |
| to-date ended |  |  |  |

Income derived from investment of
depositors' funds and others
Allowance for losses on financing
Transfer from/(to) profit equalisation reserve

Income attributable to depositors
Income attributable to shareholders

| 69,158 | 46,970 | 69,158 | 46,970 |
| ---: | ---: | ---: | ---: |
| $(5,726)$ | $(713)$ | $(5,726)$ | $(713)$ |
| - | $(797)$ | - | $(797)$ |
| 63,432 | 45,460 | 63,432 | 45,460 |
| $(38,920)$ | $(23,075)$ | $(38,920)$ | $(23,075)$ |
| 24,512 | 22,385 | 24,512 | 22,385 |

Income derived from investment of Islamic
banking capital funds

Other operating expenses
Profit before tax and zakat
Taxation
Zakat
Net profit for the financial period

| 2,957 | 3,565 | 2,957 | 3,565 |
| ---: | ---: | ---: | ---: |
| 27,469 | 25,950 | 27,469 | 25,950 |
| $(16,102)$ | $(9,968)$ | $(16,102)$ | $(9,968)$ |
| 11,367 | 15,982 | 11,367 | 15,982 |
| $(3,067)$ | $(4,278)$ | $(3,067)$ | $(4,278)$ |
| - | - | - | - |
| 8,300 | 11,704 | 8,300 | 11,704 |

## (iii) Financing

| Group |  |
| :---: | ---: |
| As at |  |
| 31-03-08 | As at <br> $\mathbf{3 1 - 1 2 - 0 7}$ |
| RM'000 | RM'000 |
| 201,839 | 171,901 |
|  |  |
| $1,713,959$ | $1,517,539$ |
| 698,991 | 349,942 |
| 666,202 | 599,925 |
| 492,392 | 492,916 |
| 117,432 | 8,037 |
| 69,877 | 64,895 |
| 92,432 | 54,259 |
| 11,159 | 11,452 |
| - | 3,024 |
| $4,064,283$ | $3,273,890$ |
| $(1,978,662)$ | $(1,506,080)$ |
| $2,085,621$ | $1,767,810$ |
|  | $(26,485)$ |
| $(31,151)$ | $(7,170)$ |
| $(8,091)$ | $\mathbf{1 , 7 3 4 , 1 5 5}$ |
| $\mathbf{2 , 0 4 6 , 3 7 9}$ |  |

## A27. OPERATIONS OF ISLAMIC BANKING (cont.)

(iv) Non-performing financing (NPF)
$\frac{\text { Movements in non-performing financing }}{\text { (including income receivables): }}$

| GROUP |  |
| :---: | :---: |
| As at | As at |
| 31-03-08 | 31-12-07 |
| RM'000 | RM'000 |
| 37,779 | 39,150 |
| 12,385 | 56,440 |
| $(12,685)$ | $(52,642)$ |
| $(851)$ | $(5,169)$ |
| $\mathbf{3 6 , 6 2 8}$ | $\mathbf{3 7 , 7 7 9}$ |
| $(8,091)$ | $(7,170)$ |
| $\mathbf{2 8 , 5 3 7}$ | $\mathbf{3 0 , 6 0 9}$ |

Movements in allowance for bad and doubtful financing:

## General allowance

| Balance at the beginning of financial year | 26,485 | 21,893 |
| :---: | :---: | :---: |
| Allowance made during the year | 4,666 | 6,600 |
| Amount written back during the year | - | $(2,008)$ |
| Balance at the end of financial year | 31,151 | 26,485 |
| As \% of gross loans, advances and financing less specific allowance | 1.50\% | 1.50\% |

## Specific allowance

| Balance at the beginning of financial year | 7,170 | 4,770 |
| :--- | :---: | :---: |
| Allowance made during the financial year | 1,379 | 3,248 |
| Amount written back in respect of recoveries | $(458)$ | $(848)$ |
| Balance at the end of financial year | 8,091 | 7,170 |

## (v) Deposits from customers

By type of deposits
Non-Mudharabah Funds
Demand deposits
Savings deposits
Negotiable Instruments of Deposits

## Mudharabah Funds

Savings deposits
General investment deposits
Special investment deposits

Total deposits from customers

## GROUP

| As at | As at |
| :---: | ---: |
| 31-03-08 | 31-12-07 |
| RM'000 | RM'000 |
|  |  |
|  |  |
| $1,512,459$ | $1,415,404$ |
| 183,085 | 183,216 |
| 231,025 | 82,215 |
| $1,926,569$ | $1,680,835$ |
|  |  |
| 6,396 | 5,792 |
| 951,764 | 798,415 |
| $1,272,093$ | $1,223,571$ |
| $2,230,253$ | $2,027,778$ |
| $4,156,822$ | $3,708,613$ |

## Part B - Explanatory Notes pursuant to Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad

## B1. REVIEW OF PERFORMANCE OF THE COMPANY AND ITS PRINCIPAL SUBSIDIARIES

The Group posted a pretax profit of RM124.4 million for the first quarter ended 31 March 2008, an increase of RM35.6 million or $40 \%$ as compared to the pretax profit of RM88.8 million for the preceding year's corresponding quarter. This was mainly attributed to the increase in net interest income, other operating income and Islamic banking income of RM22.4 million, RM15.6 million and RM3.0 million respectively, as well as the reduction in both loan loss provision and finance cost of RM13.3 million and RM4.5 million. The overhead expenses and impairment loss on securities however increased by RM19.6 million and RM3.5 million while the share of profits in associate was lower by RM2.0 million.

AFFIN Bank Berhad group recorded a higher pretax profit of RM108.2 million for the current financial quarter as compared to RM71.2 million for the preceding year's corresponding quarter. The increase of RM36.9 million or $51.9 \%$ was mainly due to the increase in other operating income, net interest income and Islamic banking income totalling RM43.2 million and the reduction in loan loss provision of RM12.3 million. The overhead expenses and impairment losses on securities however increased by RM16.1 million and RM3.3 million respectively.

AFFIN Investment Bank Berhad group reported a lower pretax profit of RM15.4 million for the current financial quarter as compared to RM23.2 million for the preceding year's corresponding quarter. This was mainly due to lower other operating income of RM4.9 million and the increase in both overhead expenses and loan loss provision of RM3.0 million and RM0.5 million respectively, cushioned by higher net interest income of RM1.4 million. The stockbroking division contributed a lower pretax profit of RM2.7 million for the current financial quarter as compared to RM11.0 million for the preceding year's corresponding quarter.

AFFIN Moneybrokers Sdn Bhd posted a higher pretax profit of RM0.6 million for the current financial quarter as compared to RM0.5 million for the same quarter last year, mainly due to higher net brokerage income net of higher overhead expenses.

## B2. COMMENTS ON CURRENT FINANCIAL PERFORMANCE AGAINST THE PRECEDING QUARTER'S

The Group's pretax profit of RM124.4 million for the current financial quarter was an improvement of RM53.8 million or $76.2 \%$ as compared to RM70.6 million for the preceding quarter ended 31 December 2007. This was mainly due to the reduction in loan loss provision, overhead expenses and finance cost of RM33.9 million, RM5.7 million and RM2.7 million respectively, as well as the increase in both other operating income and Islamic banking income totalling RM7.2 million, with no share of losses in jointly controlled entity of RM10.2 million like the previous year. The net interest income however reduced by RM10.9 million for the period under review.

## B3. PROSPECT FOR THE CURRENT FINANCIAL YEAR

Barring any unforeseen circumstances, the Group is expected to perform well and achieve satisfactory results for the financial year ending 31 December 2008.

Based on the current performance, the Board of Directors is of the view that the Group is on track to achieve following announced headline Key Performance Indicators (KPIs) for the financial year 2008:-

| As announced |  |
| :---: | :---: |
| for financial |  |
| Year 2008 | Achieved for <br> $\mathbf{3}$ months ended <br> $\mathbf{3 1 - 3 - 0 8}$ |
|  |  |
| $7.0 \%$ | $2.2 \%$ |
| $0.8 \%$ | $0.2 \%$ |
| $5.6 \%$ | $7.0 \%$ |
| 21.4 sen | 6.2 sen |

## B4. VARIANCE OF ACTUAL PROFIT FROM FORECAST PROFIT

There were no profit forecast and profit guarantee issued by the Company.

## B5. TAXATION



The effective tax rate was slightly higher than the prevailing statutory tax rate, mainly due to certain expenses being disallowed for tax purposes.

## B6. SALE OF UNQUOTED INVESTMENTS AND/OR PROPERTIES

There were no material gains or losses on disposal of investments or properties other than in the ordinary course of business of the Group.

## B7. PURCHASE OR DISPOSAL OF QUOTED SECURITIES

There were no purchases or disposals of quoted securities for the financial period other than in the ordinary course of business of the Group.

## B8. STATUS OF CORPORATE PROPOSALS

a) Proposed acquisition by Boustead Holdings Berhad (Boustead) of the London Assurance Shareholdings in BH Insurance Berhad ("BHI") ( formerly known as Royal \& Sun Alliance Insurance (M) Bhd) and proposed $\underline{\text { rationalisation of Boustead's interest in BHI and AXA AFFIN General Insurance Berhad }}$

On 25 July 2005, the Board of Directors of AFFIN Holdings Berhad ("AHB") announced that Bank Negara Malaysia ("BNM") had vide its letter dated 21 July 2005 stated that it had no objection in principle for Boustead (a company related to AHB by virtue of LTAT being a common major shareholder in AHB and Boustead) to commence negotiations to acquire the entire $45.0 \%$ equity interest held by London Assurance in BHI.

Boustead intends to rationalise its shareholdings in BHI and consolidate its interests in BHI into AXA AFFIN General Insurance Berhad, a $40.0 \%$ associated company of AFFIN Holdings Berhad thereafter.

On 5 December 2007, the Board of Directors of Boustead announced that BNM had vide its letter dated 4 December 2007 stated that it had no objection in principle for Boustead to commence preliminary negotiations with the shareholders of AXA AFFIN General Insurance Berhad on the proposed rationalisationof Boustead's interest in BHI and AXA AFFIN General Insurance Berhad. The approval in principle from BNM for commencement of the negotiations is not an approval for the proposed rationalisation.

Further announcement on the development will be made to Bursa Malaysia Securities Berhad at the appropriate time.
b) Joint venture between AFFIN Fund Management Sdn Bhd ("AFM") with Asia Equity Partners Sdn Bhd ("AEP")("JV")

On 7 March 2007, the Board of Directors of AHB announced the signing of a joint venture agreement ("JVA") on 6 March 2007 between AFM, a wholly-owned subsidiary of AFFIN Investment Bank Berhad (which in turn, is a whollyowned subsidiary of AHB) and AEP, for the purpose of collaborating and sharing each other expertise and network and set up a RM150 million commercial property fund ("Proposed Fund") within the prime or central locations in Malaysia.

Pursuant to the JVA, AFM and AEP intend to jointly establish and set up the Proposed Fund. The Proposed Fund shall be incorporated as a closed-end investment company in Malaysia and will seek to acquire commercial properties with strong potential for growth in rental income and capital value. The Proposed Fund shall comprise equity investments of RM150 million with a duration not exceeding five (5) years.

Under the Proposed Fund, AFM will act as the Fund Manager whilst AEP will act as the Portfolio Advisor. The JV wor not involve any capital investment by AFM as there would not be any joint venture company to be incorporated.

The JV is conditional upon satisfaction of the following condition precedent:
(i) The approvals of AFM's Board, shareholders, SC and/or any other authorities, if required; and,
(ii) The approvals of AEP's Board, shareholders and/or investment committee or other relevant authorities, if required.

Further announcement on the development will be made to Bursa Malaysia Securities Berhad at the appropriate time.

## B8. STATUS OF CORPORATE PROPOSALS (cont.)

c) Proposed acquisition of equity interest in Malaysian Assurance Alliance Berhad ("MAA Assurance") ("Proposed Acquisition")

On 21 September 2007, the Board of Directors of AHB announced that Bank Negara Malaysia ("BNM") had vide its letter dated 21 September 2007 stated that it had no objection in principle for AXA Asia Pacific Holdings Limited ("AXA APH") and AHB to commence preliminary negotiations with MAA Holdings Berhad ("MAA Holdings") for the proposed acquisition of equity interest in MAA Assurance, a wholly-owned subsidiary of MAA Holdings.

AXA APH, AHB and MAA Holdings would be required to obtain the prior approval of the Minister of Finance, based on the recommendation of BNM, pursuant to the Insurance Act 1966 ("Act") before entering into any agreement to effect the Proposed Acquisition.

The final approval pursuant to the Act will only be considered upon AXA APH and AHB complying with the following requirements:-
(i) submitting a plan to rationalise the insurance business of MAA Holdings with AXA AFFIN General Insurance Berhad ("AXA AFFINGeneral") and AXA AFFINLife Insurance Berhad ("AXA AFFINLife") in accordance with Section 69 of the Act;
(ii) submitting a detailed capital plan for AXA AFFIN General and AXA AFFINLife as well as the rationalisedentities to comply with the supervisory and internal target capital as prescribed under the Risk Based Capital Framework; and
(iii) compliance with the foreign equity participation limit imposed on insurance companies.

Further announcement on the development will be made to Bursa Malaysia Securities Berhad at the appropriate time.
d) Proposed disposal of equity interest in AFFIN Insurance Brokers Sdn Bhd ("AIB") ("Proposed Disposal")

On 16 October 2007, the Board of Directors of AHB announced that BNM had vide its letter dated 5 October 2007 stated it had no objection for AHB to enter into discussions with CIMB Group ("CIMBG") for the proposed disposal of the equity interest in AFFIN Insurance Brokers Sdn Bhd ("AIB"), a wholly owned subsidiary of AFFIN-ACFHoldings Sdn Bhd which in turn, is a wholly-owned subsidiary of AHB.

The approval by BNM is for AHB to initiate discussions and negotiations with CIMBG and should not be deemed as the final approval. Under Section 67 of the Insurance Act 1996 (Act), BNM's approval is required before entering into any agreement to acquire or dispose of equity interest in any licensees under the Act.

On 4 March 2008, AFFIN Investment Bank Berhad had on behalf of AHB submitted an application to Bank Negara Malaysia in relation to the Proposed Disposal.

Further announcement on the development will be made to Bursa Malaysia Securities Berhad at the appropriate time.

## B8. STATUS OF CORPORATE PROPOSALS (cont.)

## e) Proposed formation of AFFIN Banking Group

On 28 January 2008, AFFIN Investment Bank Berhad ("AFFINInvestment") had on behalf of the Board of Directors of AHB announced that Bank Negara Malaysia("BNM") had vide its letter dated 25 January 2008 informed that BNM had obtained the approval from Minister of Finance for the following:-
(i) Pursuant to Section $45(1)(a)$ and (b) of the Banking and Financial Institutions Act 1989 ("BAFIA") for AFFIN Capital Sdn Bhd (formerly known as AFFIN Capital Holdings Sdn Bhd) ("ACSB"), a wholly-owned subsidiary of AHB, to acquire the entire equity interest in AFFIN Bank Berhad ("AFFIN Bank") and AFFIN Investment;
(ii) Pursuant to Section 45(3) of the BAFIA for AHB to subscribe to the issuance of new ordinary shares of RM1.00 each in AFFIN Bank and AFFIN Investment;
(iii) Pursuant to Section 46 of BAFIA for ACSB to hold shares in AFFIN Bank and AFFIN Investment in excess of the maximum permissible limit;
(iv) Pursuant to Section 49 of the BAFIA for AHB and ACSB to enter into an agreement or arrangement which would result in the change in the control of AFFIN Bank and AFFIN Investment, after (i) above ; and
(v) Pursuant to Section 22 of the Islamic Banking Act 1983 for ACSB and AFFIN Bank to enter into an arrangement or agreement for ACSB to acquire from AFFIN Bank the entire equity interest in AFFIN Islamic Bank Berhad ("AFFIN Islamic"), which would result in a change in the control or management of AFFIN Islamic.

Further, BNM informed that following the above internal restructuring exercise, in addition to AHB, ACSB would be designated as a Financial Holding Company in view of its holding of the licensed institutions comprising AFFIN Bank, AFFIN Investment and AFFIN Islamic (collectively the "Banking Subsidiaries"). In this regard, ACSB would be subjected to the following conditions:
(i) its investment should be confined to the financial sector and prior approval of BNM is to be obtained for any new investments; and
(ii) compliance with the Guidelines on Corporate Governance for Licensed Institutions (Revised BNM/GP1).

The approval from MOF represents a key milestone for the proposed rationalisation by AHB to put together its banking businesses undertaken by AFFIN Bank, AFFIN Investment and AFFIN Islamic under ACSB ("Proposed Formation of AFFINBanking Group"). The Banking Subsidiarieswith ACSB as their immediate holding company will be re-branded as the "AFFIN Banking Group".

The Proposed Formation of AFFIN Banking Group is part of AHB's continuous effort to review its business model and corporate structure to ensure it remains effective amidst the competitive banking industry. The Proposed Formation of AFFIN Banking Group is expected to bring greater focus and efficiency in delivery capabilitiesthrough a comprehensive and seamless range of products and services. Over the long term, it is expected that the Proposed Formation of AFFIN Banking Group will result in sustainable, positive and tangible benefits to the shareholders of AHB.

Further announcement on the development will be made to Bursa Malaysia Securities Berhad at the appropriate time.

## B9. GROUP BORROWINGS AND DEBT SECURITIES

(i) Deposits from Customers $\quad$| By Type of Deposits:- |
| :--- |
| Money Market Deposits |
| Demand Deposits |
| Savings Deposits |
| Fixed Deposits |
| Negotiable Instruments of Deposits ('NIDs') |
| Special Investment Deposits |

| Group |  |
| :---: | ---: |
| As at | As at |
| $\mathbf{3 1 - 0 3 - 0 8}$ | $\mathbf{3 1 - 1 2 - 0 7}$ |
| RM'000 | RM'000 |
|  |  |
| $2,221,260$ | $1,424,795$ |
| $3,768,931$ | $3,658,132$ |
| 922,599 | 903,325 |
| $15,712,598$ | $15,860,651$ |
| $2,425,225$ | $2,488,265$ |
| $1,272,093$ | $1,223,571$ |
| $26,322,706$ | $25,558,739$ |

Maturity structure of fixed deposits and NIDs are as follows:
Due within six months
Six months to one year
One year to three years
Three years to five years

| $15,116,587$ | $14,332,480$ |
| ---: | ---: |
| $2,918,099$ | $3,014,233$ |
| 99,171 | 998,355 |
| 3,966 | 3,848 |
| $18,137,823$ |  |

## By Type of Customers:-

Government and statutory bodies

| $5,299,801$ | $5,605,041$ |
| ---: | ---: |
| $9,948,049$ | $9,052,289$ |
| $4,014,676$ | $3,317,576$ |
| $7,060,180$ | $7,583,833$ |
| $26,322,706$ | $25,558,739$ |

(ii) Deposits and Placements of Banks and Other Financial Institutions

By Type of Institutions:-

Licensed banks
Licensed investment banks
Bank Negara Malaysia
Other financial institutions

By Maturity Structure:-
Due within six months

## (iii) Borrowings

Unsecured

- One year or less (short-term)
- More than one year (medium/long-term)

384,164 538,420
92,201
462,585
327,280
$3,165,425-3,213,374$
4,104,375 4,079,074

| 200,000 | 400,000 |
| ---: | ---: |
| 500,000 | 500,000 |
| 700,000 |  |

## B10. FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

Value of contract classifiedby remaining period to maturity/repricing date (whichever is earlier) as at reporting date are as follows:-

RM'000

| Items | Principal <br> Amount | $>1-3$ <br> months | $>3-6$ <br> months | $>6-12$ <br> months | $>1-5$ years | $>5$ years | Margin <br> requirement |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Foreign Exchange | $\mathbf{4 , 6 9 0 , 7 1 4}$ | $\mathbf{3 , 3 7 7 , 2 2 2}$ | $\mathbf{8 0 8 , 4 2 9}$ | $\mathbf{1 4 3 , 4 7 5}$ | $\mathbf{3 6 1 , 5 8 8}$ | - | - |
| - Forwards | $1,092,813$ | 696,460 | 149,089 | 25,886 | 221,378 | - | - |
| - Swaps | $3,520,641$ | $2,622,875$ | 639,967 | 117,589 | 140,210 | - | - |
| Options | 77,260 | 57,887 | 19,373 | - | - | - | - |
| Interest Rate related | $\mathbf{5 1 0 , 6 8 4}$ | $\mathbf{1 5 , 0 0 0}$ | $\mathbf{8 3 3}$ | $\mathbf{1 2 0 , 0 0 0}$ | $\mathbf{3 5 0 , 5 3 8}$ | $\mathbf{2 4 , 3 1 3}$ | $\mathbf{1 1}$ |
| - Forwards | -- | - | - | - | - | - | - |
| - Futures | 15,000 | 15,000 | - | - | - | - | 11 |
| - Swaps | 495,684 | - | 833 | 120,000 | 350,538 | 24,313 | - |
|  |  |  |  |  |  |  |  |
| Total | $\mathbf{5 , 2 0 1 , 3 9 8}$ | $\mathbf{3 , 3 9 2 , 2 2 2}$ | $\mathbf{8 0 9 , 2 6 2}$ | $\mathbf{2 6 3 , 4 7 5}$ | $\mathbf{7 1 2 , 1 2 6}$ | $\mathbf{2 4 , 3 1 3}$ | $\mathbf{1 1}$ |

Foreign exchange and interest rate related contracts are subject to market risk and credit risk.

## Market risk

Market risk is the potential change in value caused by movement in market rates or prices. The contractual amounts stated above provide only a measure of involvement in these types of transactions and do not represent the amount subject to market risk. Exposure to market risk may be reduced through offsetting on and off-balance sheet positions. As at end of the financial year, the notional amount of foreign exchange exposure which was not hedged and hence, exposed to market risk was RM1.0 million (FYE 31/12/2007: RM19.2 million), while the notional amount of interest rate contract was RM510.7 million (FYE 31/12/2007: RM452.3 million).

## Credit risk

Credit risk arises from the possibilitythat a counter-party may be unable to meet the terms of a contract in which the bank has a gain position. As at the reporting date, the amounts of foreign exchange and interest rate credit risk, measured in term of the cost to replace the profitable contracts, was RM143.9 million (FYE 31/12/2007: RM102.2 million) and RM11.4 million (FYE 31/12/2007: RM11.0 million) respectively. This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

## Related accounting policies

## i. Derivative financial instruments

Derivatives are initially recognised at fair values at inception and are subsequently remeasured at their fair values. Fair values are obtained from quoted market price in active markets, including recent market transactions, and valuation techniques, including discounted cash flow models and option pricing models, as appropriate. All derivatives are carried as assets when fair values are positive and as liabilities when fair values are negative.

The method of recognising the resulting fair value gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates certain derivatives as eith : (1) hedges of the fair value of recognised assets or liabilitiesor firm commitments (fair value hedge); or (2) hedges of highly probable future cash flow attributable to a recognised asset or liability, or a forecasted transaction (cash flow hedge). Hedge accounting is used for derivatives designated in this way provided certain criteria are met.

The Group documents, at the inception of the transaction, the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. The Group also documents its assessment, both at hedge inception and an on-going basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

## B10. FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK (cont.)

## Related accounting policies (cont.)

a) Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the income statement, together with any changes in the fair value of the hedged assets or liabilities that are attributable to the hedged risk. If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item for which the effective interest method used is amortised to income statement over the period to maturity. The adjustments to the carrying amount of a hedged equity security remain in retained earnings until the disposal of the equity securities.
b) Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recognised in equity. The gain and loss relating to the ineffective portion is recognised immediately in the income statement. Amounts accumulated in equity are recycled to the income statement in the periods in which the hedged item will affect income statement (for example, when the projected hedged transaction crystallised). When a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the income statement.
c) Derivatives that do not qualify for hedge accounting

Certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of any derivative instrument that does not qualify for hedge accounting are recognised immediately in the income statement.

## ii. Forward exchange related contracts

Unmatured forward exchange contracts are valued at forward rates as at balance sheet date applicable to their respective dates of maturity and unrealised losses and gains are recognised in the income statement for the period.

## B11. MATERIAL LITIGATION

There is a lawsuit against the investment bank subsidiary, namely AFFIN Investment Bank Berhad in respect of counter claims of approximately RM200.1 million and interest thereon until full settlement. As the Directors are confident that they will be successful in winning the case, no provision has been made at this juncture.

There are various other legal suits against AFFIN Bank Berhad ("ABB") in respect of claims and counter claims of approximately RM118.2 million (31 December 2007: RM118.2 million). Based on legal advice, the Directors are of the opinion that no provision for damages need to be made in the financial statements, as the probability of adverse adjudication against ABB is remote.

## B12. PROPOSED DIVIDENDS

No dividend has been proposed or declared for the first quarter ended 31 March 2008.

## B13. EARNINGS PER SHARE

|  | Current <br> Financial <br> Quarter ended 31-03-08 | $\begin{gathered} \text { Preceding Year } \\ \text { Financial } \\ \text { Quarter ended } \\ 31-03-07 \end{gathered}$ | Current Year-to-date 31-03-08 | Preceding Year-----------> to-date 31-03-07 |
| :---: | :---: | :---: | :---: | :---: |
| Net profit attributable to equity holders of the parent (RM'000, | 92,395 | 62,512 | 92,395 | 62,512 |
| Weighted average number of ordinary share in issue | 1,492,338,430 | 1,260,347,148 | 1,492,338,430 | 1,260,347,148 |
| Adjustment for share options | - | 28,810,732 | - | 28,810,732 |
| Adjusted weighted average number of ordinary shares for diluted earnings per share | 1,492,338,430 | 1,289,157,880 | 1,492,338,430 | 1,289,157,880 |
| Basic earning per share (sen) | 6.19 | 4.96 | 6.19 | 4.96 |
| Diluted earnings per share (sen) | 6.19 | 4.85 | 6.19 | 4.85 |

## Basic earnings per share

The basic earnings per share of the Group for the current financial quarter ended 31 March 2008 has been calculated based on the net profit attributable to the equity holders of the parent of RM92,395,000 (31 March 2007: RM62,512,000) divided by the weighted average number of ordinary shares in issue during the current financial quarter of $1,492,338,430$ ( 31 March 2007: 1,260,347,148).

## Diluted earnings per share

For the diluted earnings per share calculation, the weighted average number of ordinary shares in issue is adjusted to assume conversion of all dilutive potential ordinary shares. The Group has two categories of dilutive potential ordinary shares: share options granted to employees and warrants convertible into ordinary shares. However, the share options granted to employeeshad expired on 13 February 2008 and thus, it has no dilutive effect on the earnings per share for the current financial year.

The share options were assumed to be converted into ordinary shares. A calculation was done to determine the number of shares that could have been acquired at fair value (determined as the average price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding share options.

The number of shares calculated was compared with the number of shares that would have been issued assuming the exercise of the shares options. The difference added to the denominator as an issue of ordinary shares for no consideration. The calculation serves to determine the 'bonus' element in the ordinary shares outstanding for the purpose of computing the dilution. No adjustment was made to the net profit for the financial period for the share options calculation.

The conversion of warrants is considered dilutive when they would result in the issue of new ordinary shares for less than market value of the shares. As the current exercise price of the warrants is higher than the market value of the ordinary shares, there is no impact of dilution to the earnings per share. Hence, the warrants are not taken into the computation of diluted earnings per share.

## B14. ECONOMIC PROFIT

| Current <br> Financial | Preceding Year |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Financial Quarter ended | Financial Quarter ended | Current Year-to-date | Preceding Year to-date |
| 31-03-08 | 31-03-07 | 31-03-08 | 31-03-07 |
| RM'000 | RM'000 | RM'000 | RM'000 |
| 92,395 | 62,512 | 92,395 | 62,512 |
| $(112,688)$ | $(98,016)$ | $(112,688)$ | $(98,016)$ |
| $(20,293)$ | $(35,504)$ | $(20,293)$ | $(35,504)$ |

## Formula for calculation of economic charge:

(i) Economic charge $=$ Cost of equity $x$ Average total equity for the financial period
(ii) Cost of equity $=$ Beta $x$ Market risk premium + Risk-free rate

Beta $=5$-year adjusted Bloomberg Beta
Market risk premium = the market return in excess of the return earned on risk-free assets.
Risk-free rate $=$ the rate of return of a 10-year Malaysian Government Securities at the closing of the reporting period

