### **HLIB** Research

PP 9484/12/2012 (031413)

Farah Diyana Kamaludin
Farah Diyana @hlib.hongleong.com.my
(603) 2083 1719

## BUY (Maintain)

l arget Price:	RM2.54
Previously:	RM2.48
<b>Current Price:</b>	RM1.92
Capital upside	32.3%
Dividend yield	5.3%
Expected total return	37.6%

Sector coverage: REIT

**Company description:** Axis REITowns and invests in a portfolio of commercial, office, office/retail and industrial real estate located in Malaysia.

#### Share price



#### Stock information

Bloomberg ticker	AXRB MK
Bursa code	5106
Issued shares (m)	1,446
Market capitalisation (RM m)	2,777
3-mth average volume ('000)	1,727
SC Shariah compliant	Yes
F4GBM Index member	No
ESG rating	**

#### Major shareholders

major on anonoration	
EPF	14.8%
PNB	13.6%
KWAP	12.1%

#### Earnings summary

,			
FYE (Dec)	FY20	FY21f	FY22f
PAT - core (RM m)	124.9	146.5	156.0
EPU - core (sen)	8.7	10.2	10.8
P/E (x)	22.2	18.9	17.8

# **Axis REIT**

## Starting off in line

Axis REIT's 1QFY21 core net profit of RM31.9m (-0.8% QoQ, +6.7% YoY) were within both ours and consensus expectations. Dividend of 2.23 sen per unit was declared. YoY improvement was mainly backed by new revenue contribution from newly acquired assets. Occupancy and gearing stood at 91% and 36% respectively. We expect better FY21 driven by full year contribution from 5 acquired properties in FY20 as well as new acquired properties in the year. We increase our FY21-22 forecasts by 11-10% to reflect in newly acquired assets as well as introduce FY23 estimates. Post earnings adjustments our TP increases to RM2.54 (from RM2.48). Our TP is based on targeted yield 4.2% on FY22 DPU.

**Within expectations.** 1QFY21 core net profit of RM31.9m (-0.8% QoQ, +6.7% YoY) were within both ours and consensus expectations, accounting for 24% and 23% respectively of full-year forecasts.

Dividend. Declared DPU of 2.23 sen, going ex on 5th May 2021 (1QFY20: 2.10 sen).

**QoQ.** Gross rental income saw only a marginal decline (-2.3%) due to the contributions from the newly acquired properties; (i) Indahpura Facility 2 & 3 (12 Jan, 26 Feb) and (ii) Beyonics I-Park Campus – Block F (3 Mar) partly cushioned the rental loss from the expiry of tenancy of D8 Logistics Warehouse since end Oct 2020. Flattish property expenses (-0.7%) led to net property income (NPI) of RM49.8m (-2.5%). Despite higher administrative expenses (+18.4%) and Islamic finance costs (+1%), core net profit remained flat at RM31.9m (-0.8%).

**YoY.** Top line improved 3.5% mainly driven by rental from newly acquired properties in FY20. This mitigated the rental loss from the expiry of tenancy of D8 Logistics Warehouse since end Oct 2020. Property expenses rose by 5.1% due to the increase in building maintenance expenses and cost incurred from the new properties. Net property income (NPI) followed the increment (+3.3%). While Islamic finance costs increased (+6.3%) due to additional financing facilities to fund new acquisitions, it was mitigated by lower administrative expenses (-31%), hence core net profit increased to RM31.9m (+6.7%).

**Occupancy and gearing.** With 57 properties and 152 tenants, portfolio occupancy remained unchanged at 91% while gearing increased to 36% (FY20: 33.1%).

**Outlook.** We expect a better FY21 due to full year contribution from 5 acquisitions in FY20 as well as new contribution from newly acquired properties in FY21.

**Forecast.** We updated our model for FY20 audited accounts, introduce in FY23 forecasts, as well as increase FY21-22 earnings by 11%-10% to reflect in contribution from newly acquired properties.

**Maintain BUY, TP: RM2.54.** Post earnings adjustments, our TP increases to RM2.54 (from RM2.49). Our TP is based on FY22 DPU on targeted yield of 4.2% derived from 1SD below 2-year historical average yield spread between Axis REIT and MAG10YR in view of increased popularity in industrial properties (92% of properties on industrial titles), high occupant tenancy in its diversified portfolio and also one of the few Shariah compliant REITs. Maintain BUY.

## **Financial Forecast**

All items in (RM m) unless otherwise stated

	Sheet	

FYE Dec	FY19	FY20	FY21f	FY22f	FY23f
Cash	52.5	39.8	55.5	68.0	82.3
Receivables	39.3	41.2	45.5	47.3	48.1
Investment properties	2,990.6	3,280.2	3,290.2	3,300.2	3,310.2
PPE	3.2	2.9	2.5	2.3	2.1
Others	-	-	-	-	-
Total Assets	3,085.7	3,364.1	3,393.8	3,417.8	3,442.7
Payables	67.6	62.0	70.0	70.0	70.1
Debt	885.9	1,112.2	1,122.2	1,132.2	1,142.2
Others	53.5	66.9	66.9	66.9	66.9
Liabilities	1,006.9	1,241.1	1,259.0	1,269.1	1,279.1
Unitholders' capital	1,583.8	1,595.5	1,606.5	1,619.4	1,633.1
Reserve	495.0	527.5	528.4	529.4	530.5
Equity	2,078.8	2,123.0	2,134.9	2,148.7	2,163.6
Total Liab & Equity	3,085.7	3,364.1	3,393.8	3,417.8	3,442.7

### **Cash Flow Statement**

FYE Dec	FY19	FY20	FY21f	FY22f	FY23f
Profit before taxation	213.5	134.4	146.5	156.0	160.2
Islamic financing cost	48.4	39.5	-	-	-
Profit income	-1.4	-0.9	0.0	0.0	0.0
Changes in fair value	-101.6	-19.0	0.0	0.0	0.0
Depreciation	0.5	0.6	0.6	0.6	0.5
Changes in working capit	-21.8	-22.1	3.6	-1.7	-0.7
Others	-18.6	13.7	0.0	0.0	0.0
CFO	118.9	146.2	150.7	154.9	160.0
Investment prop	-61.1	-263.3	0.0	0.0	0.0
Equipment	-0.8	-0.3	-0.3	-0.3	-0.3
Enhancement of prop	-29.4	-7.4	-10.0	-10.0	-10.0
Disposal	0.0	0.0	0.0	0.0	0.0
CFI	-91.2	-270.9	-10.3	-10.3	-10.3
Proceeds / (repayment)	-173.9	225.9	10.0	10.0	10.0
Hire purchase	0.0	0.0	0.0	0.0	0.0
Income distribution paid	-131.3	-109.5	-145.6	-154.9	-159.0
Proceeds issue of units	340.5	11.8	11.0	12.9	13.7
Issuing expenses	-3.8	-0.1	0.0	0.0	0.0
CFF	31.6	128.1	-124.6	-132.1	-135.3
Net cash flow	59.2	3.3	15.7	12.6	14.3

## **Assumptions**

FYE Dec	FY21f	FY22f	FY23f
Rental income	240.4	250.1	254.6
Commercial Offices revenue	19.8	21.4	22.5
Office / Industrial Building revenue	93.7	99.9	102.2
Warehouse / Logistic Centre revenue	115.7	117.6	118.7
Warehouse Retail Facilities revenue	11.2	11.2	11.2

#### **Income Statement**

FYE Dec	FY19	FY20	FY21f	FY22f	FY23f
Revenue	222.5	232.2	256.8	266.6	271.2
Operating exp	-30.8	-33.7	-38.0	-38.1	-38.1
Net prop income	191.7	198.5	218.8	228.6	233.1
Other income	1.4	0.9	0.7	0.9	1.1
Net investmt income	193.1	199.4	219.5	229.5	234.2
Financing cost	-48.4	-39.5	-45.8	-46.2	-46.6
Other exp	-22.1	-26.8	-27.2	-27.3	-27.4
Profit before tax	122.7	133.1	146.5	156.0	160.2
Tax	-4.2	-0.5	0.0	0.0	0.0
Profit after tax	118.5	132.6	146.5	156.0	160.2
Net profit	115.2	124.9	146.5	156.0	160.2
Distributable income	115.7	125.6	147.1	156.5	160.6
O			100.1	447.4	450.0
Consensus core PAT			139.4	147.4	152.8
HLIB/ Consensus			105%	106%	105%

### Valuation & Ratios

FYE Dec	FY19	FY20	FY21f	FY22f	FY23f
Core EPU (sen)	8.0	8.7	10.2	10.8	11.1
P/E (x)	23.9	22.2	18.9	17.8	17.3
EBITDA	160.8	163.7	192.9	202.7	207.3
EBIT	160.3	163.1	192.3	202.2	206.8
EV	3,589.0	3,841.7	3,835.9	3,833.4	3,829.1
EV/EBITDA (x)	22.3	23.5	19.9	18.9	18.5
DPU (sen)	9.3	8.8	10.1	10.7	11.0
Dividend yield	4.8	4.6	5.3	5.6	5.7
NTA/ share (sen)	144.8	147.2	148.0	149.0	150.0
P/ NTA	1.3	1.3	1.3	1.3	1.3
FCF/ share (sen)	17.2	24.2	19.8	20.6	21.2
FCF yield (%)	9.0	12.6	10.3	10.7	11.0
BVPS (RM)	1.45	1.47	1.48	1.49	1.50
P/B (x)	1.3	1.3	1.3	1.3	1.3
EDITO A	70.00/	70.50/	75.40/	70.00/	70.40/
EBITDA margin	72.3%	70.5%	75.1%	76.0%	76.4%
EBIT margin	72.0%	70.2%	74.9%	75.8%	76.3%
PBT margin	55.1%	57.3%	57.0%	58.5%	59.1%
Net margin	51.8%	53.8%	57.0%	58.5%	59.1%
ROE	9.3%	6.3%	6.9%	7.3%	7.4%
ROA	3.7%	3.7%	4.3%	4.6%	4.7%
Net gearing	37.30%	33.06%	33.07%	33.13%	33.18%

## **Quarterly Financial Summary**

FYE Dec	1Q20	4Q20	1Q21	QoQ (%)	YoY (%)
Gross rental income	56.4	59.8	58.4	-2.3%	3.5%
Assessment	-1.2	-1.2	-1.3	4.7%	10.6%
Quitrent	-0.3	-0.4	-0.4	0.8%	20.5%
Other expenditure	-6.7	-7.1	-6.9	-1.7%	3.5%
Total expenditure	-8.2	-8.6	-8.6	-0.7%	5.1%
Net rental income	48.3	51.1	49.8	-2.5%	3.3%
Profit income	0.2	0.1	0.1	-26.2%	-55.0%
Depreciation	-0.2	-0.2	-0.2	1.9%	4.6%
Administrative expenses	-1.2	-0.7	-0.8	18.4%	-31.0%
Total trust expenses	-16.7	-16.7	-17.0	1.8%	1.7%
Normalised PAT	29.9	32.1	31.9	-0.8%	6.7%
EPU (sen)	2.0	3.4	2.2	-35.4%	8.3%
DPU (sen)	2.1	2.3	2.2	-0.9%	6.2%

Figure #1 Quarterly results comparison

FYE Dec (RM m)	1Q20	4Q20	1Q21	QoQ (%)	YoY (%)
Gross rental income	56.4	59.8	58.4	-2.3%	+3.5%
Assessment	-1.2	-1.2	-1.3	+4.7%	+10.6%
Quit rent	-0.3	-0.4	-0.4	+0.8%	+20.5%
Other expenditure	-6.7	-7.1	-6.9	-1.7%	+3.5%
Total property expenditure	-8.2	-8.6	-8.6	-0.7%	+5.1%
Net property income	48.3	51.1	49.8	-2.5%	+3.3%
Profit income	0.2	0.1	0.1	-26.2%	-55.0%
Manager's fee	-5.2	-5.3	-5.4	+1.2%	+2.2%
Trustee's fee	-0.3	-0.3	-0.3	+0.4%	+1.8%
Depreciation	-0.2	-0.2	-0.2	+0.7%	+13.5%
Auditor's fee	0.0	0.0	0.0	0.0%	+10.0%
Administrative expenses	-1.2	-0.7	-0.8	+18.4%	-31.0%
Islamic financing cost	-9.7	-10.3	-10.4	+1.0%	+6.3%
Total trust expenses	-16.7	-16.7	-17.0	+1.8%	+1.7%
Core PBT	29.9	32.1	31.9	-0.8%	+6.7%
Core PAT	29.9	32.1	31.9	-0.8%	+6.7%
Core EPU (sen)	2.07	2.23	2.20	-1.1%	+6.4%
DPU (sen)	2.10	2.25	2.23	-0.9%	+6.2%

HLIB Research

#### Disclaimer

The information contained in this report is based on data obtained from sources believed to be reliable. However, the data and/or sources have not been independently verified and as such, no representation, express or implied, are made as to the accuracy, adequacy, completeness or reliability of the info or opinions in the report.

Accordingly, neither Hong Leong Investment Bank Berhad nor any of its related companies and associates nor person connected to it accept any liability whatsoever for any direct, indirect or consequential losses (including loss of profits) or damages that may arise from the use or reliance on the info or opinions in this publication.

Any information, opinions or recommendations contained herein are subject to change at any time without prior notice. Hong Leong Investment Bank Berhad has no obligation to update its opinion or the information in this report.

Investors are advised to make their own independent evaluation of the info contained in this report and seek independent financial, legal or other advice regarding the appropriateness of investing in any securities or the investment strategies discussed or recommended in this report. Nothing in this report constitutes investment, legal, accounting or tax advice or a representation that any investment or strategy is suitable or appropriate to your individual circumstances or otherwise represents a personal recommendation to you.

Under no circumstances should this report be considered as an offer to sell or a solicitation of any offer to buy any securities referred to herein.

Hong Leong Investment Bank Berhad and its related companies, their associates, directors, connected parties and/or employees may, from time to time, own, have positions or be materially interested in any securities mentioned herein or any securities related thereto, and may further act as market maker or have assumed underwriting commitment or deal with such securities and provide advisory, investment or other services for or do business with any companies or entities mentioned in this report. In reviewing the report, investors should be aware that any or all of the foregoing among other things, may give rise to real or potential conflict of interests.

This research report is being supplied to you on a strictly confidential basis solely for your information and is made strictly on the basis that it will remain confidential. All materials presented in this report, unless specifically indicated otherwise, are under copyright to Hong Leong Investment Bank Berhad. This research report and its contents may not be reproduced, stored in a retrieval system, redistributed, transmitted or passed on, directly or indirectly, to any person or published in whole or in part, or altered in any way, for any purpose.

This report may provide the addresses of, or contain hyperlinks to websites. Hong Leong Investment Bank Berhad takes no responsibility for the content contained therein. Such addresses or hyperlinks (including addresses or hyperlinks to Hong Leong Investment Bank Berhad own website material) are provided solely for your convenience. The information and the content of the linked site do not in any way form part of this report. Accessing such website or following such link through the report or Hong Leong Investment Bank Berhad website shall be at your own risk.

1. As of 22 April 2021, Hong Leong Investment Bank Berhad has proprietary interest in the following securities covered in this report: (a) -.

2. As of 22 April 2021, the analyst(s) whose name(s) appears on the front page, who prepared this report, has interest in the following securities covered in this report:
(a) -.

#### Published & printed by:

Hong Leong Investment Bank Berhad (10209-W)

Lev el 28, Menara Hong Leong, No. 6, Jalan Damanlela, Bukit Damansara, 50490 Kuala Lumpur Tel: (603) 2083 1800

Tel: (603) 2083 1800 Fax: (603) 2083 1766

#### Stock rating guide

BUY

Expected absolute return of +10% or more over the next 12 months.

HOLD

Expected absolute return of -10% to +10% over the next 12 months.

SELL

Expected absolute return of -10% or less over the next 12 months.

UNDER REVIEW Rating on the stock is temporarily under review which may or may not result in a change from the previous rating.

NOT RATED Stock is not or no longer within regular coverage.

#### Sector rating guide

 OVERWEIGHT
 Sector expected to outperform the market over the next 12 months.

 NEUTRAL
 Sector expected to perform in-line with the market over the next 12 months.

 UNDERWEIGHT
 Sector expected to underperform the market over the next 12 months.

The stock rating guide as stipulated above serves as a guiding principle to stock ratings. However, apart from the abovementioned quantitative definitions, other qualitative measures and situational aspects will also be considered when arriving at the final stock rating. Stock rating may also be affected by the market capitalisation of the individual stock under review.