

(Incorporated in Malaysia)

## INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2022

## CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the period ended 30 September 2022 - unaudited

			INDIVIDUAL QUARTER		CUMULATIVE QUARTER		
			Current	Preceding Year	Current Year	Preceding Year	
			Quarter	Corresponding	To-Date	To-Date	
			Ended	Quarter Ended	Ended	Ended	
			30 Sep	30 Sep	30 Sep	30 Sep	
			2022	2021	2022	2021	
		Note	RM'000	RM'000	RM'000	RM'000	
Revenue			1,100,499	998,104	3,288,531	2,834,451	
Profit from operation	one.		51,875	50,688	193,987	150,318	
Profit from operation	JIS				· ·		
Finance costs			(14,001)	(9,076)	(36,267)	(24,090	
Share of profit of as Profit before tax	sociates	A10	(359) 37,515	76 41,688	(283) 157,437	305 126,533	
		A10		· · · · · ·			
Tax expense  Profit for the period		AII	(6,759)	(7,233) 34,455	(28,802) 128,635	(21,793 104,740	
Profit for the period		-	30,756	34,455	128,035	104,740	
Other comprehens	ive income, net of tax						
Exchange difference	es on translation						
	foreign operations		13,479	(586)	19,973	11,936	
Share of other comp	prehensive income						
	of associates		76	(131)	186	(85	
Hedge of net invest	ments in foreign operations		(246)	(3,424)	(12,026)	(12,795	
Total other compre	hensive income for						
	the period, net of tax		13,309	(4,141)	8,133	(944	
Total comprehensi	ve income for the period		44,065	30,314	136,768	103,796	
Profit attributable t	0:						
Owners of the Com	pany		30,756	34,455	128,635	104,740	
Non-controlling inte	rests		-	-	-	-	
Profit for the period	1		30,756	34,455	128,635	104,740	
Total comprehensi	ve income attributable to:						
Owners of the Com	pany		44,065	30,314	136,768	103,796	
Non-controlling inte	rests		-	-	-	-	
Total comprehensi	ve income for the period		44,065	30,314	136,768	103,796	
Basic earnings per	ordinary share (sen)	A12(a)	2.89	3.32	12.09	10.10	
	er ordinary share (sen)	A12(b)	2.84	3.16	11.89	9.62	

The above condensed consolidated statement of comprehensive income should be read in conjunction with the audited financial statements for the year ended 31 December 2021 and the accompanying explanatory notes attached to the interim financial statements.



(Incorporated in Malaysia)

## INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2022

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 September 2022 - unaudited

		30 September	31 December	
		2022	2021	
	Note	RM'000	RM'000	
Assets				
Non-current assets				
Property, plant and equipment		1,126,078	957,460	
Intangible assets	A13	86,352	88,361	
Investment property		20,114	20,319	
Investment in associates		4,455	4,551	
Deferred tax assets		1,933	1,737	
		1,238,932	1,072,428	
Current assets				
Inventories		1,491,750	1,875,457	
Trade and other receivables		394,615	431,643	
Derivative financial assets	A14	57,583	33,464	
Tax recoverable		15,209	8,671	
Deposits, bank and cash balances		98,205	73,809	
		2,057,362	2,423,044	
Total assets		3,296,294	3,495,472	
Equity				
Share capital		410,179	297,059	
Treasury shares		(720)	(720)	
Foreign currency translation reserve		72,492	52,333	
Hedging reserve		(18,864)	(6,838)	
Retained profits		1,069,657	1,000,513	
Total equity		1,532,744	1,342,347	
Non-current liabilities				
Loans and borrowings	A15	370,580	391,826	
Provision for employee benefit	A13	3,545	3,216	
Deferred tax liabilities		76,209	75,095	
Lease liabilities		54,724	46,106	
Lease nabilities		505,058	516,243	
Current liabilities		303,038	310,243	
Trade and other payables		376,819	683,186	
Derivative financial liabilities	A14	59,223	27,277	
Loans and borrowings	A14	801,442	900,463	
	AIS			
Tax payable		11,302	13,026	
Lease liabilities		9,706	12,930	
Total liabilities		1,258,492	1,636,882	
Total liabilities		1,763,550	2,153,125	
Total equity and liabilities		3,296,294	3,495,472	
Net assets per share (sen)				
attributable to owners of the Company		144.06	128.85	

The above condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 31 December 2021 and the accompanying explanatory notes attached to the interim financial statements.



(Incorporated in Malaysia)

## INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2022

## **CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the period ended 30 September 2022 – unaudited

	←	Non-dist	ributable		Distributable	
			Foreign			
			Currency			
	Share	Treasury	Translation	Hedging	Retained	Total
	Capital	Share	Reserve	Reserve	Profits	Equity
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Balance as at 1 January 2022	297,059	(720)	52,333	(6,838)	1,000,513	1,342,347
Profit for the period	-	- 1	-	-	128,635	128,635
Other comprehensive income for the period:						,
foreign currency translation differences	-	-	19,973	-	-	19,973
share of other comprehensive loss of associates	-	-	186	-	-	186
hedge of net investments in foreign operations			-	(12,026)	-	(12,026)
remeasurement of post-employment benefit	-	-	-	-	- 1	- '
obligation, net of tax						
Total comprehensive income for the period	-	-	20,159	(12,026)	128,635	136,768
Transactions with owners						
Purchase of treasury shares	-	-	-	-	-	-
Issuance of new shares	113,120	-	-	-	- 1	113,120
Dividends	-	-	-	-	(59,491)	(59,491)
Total transactions with owners	113,120	_	-	-	(59,491)	53,629
Balance at 30 September 2022	410,179	(720)	72,492	(18,864)	1,069,657	1,532,744
Balance as at 1 January 2021	263,236	(720)	47,099	2,429	876,866	1,188,910
Profit for the year		-	-	-,	154,838	154,838
Other comprehensive loss for the year:					101,000	.0.,000
foreign currency translation differences	-	_	5,313	_		5,313
hedge of net investments in foreign operations	-	-	-	(9,267)	-	(9,267)
remeasurement of post-employment benefit	-	-	-	-	121	121
obligation, net of tax						
share of other comprehensive loss of associates	-	-	(79)	-	-	(79)
Total comprehensive income for the year	-	-	5,234	(9,267)	154,959	150,926
Transactions with owners						
Disposal of treasury shares	-	-	-	-	- 1	-
Issuance of new shares	33,823	-	-	-	_	33.823
Dividends	-	-	-	-	(31,312)	(31,312)
Total transactions with owners	33,823	-	-	-	(31,312)	2,511
Balance at 31 December 2021	297,059	(720)	52,333	(6,838)	1,000,513	1,342,347

The above condensed consolidated statement of changes in equity should be read in conjunction with the audited financial statements for the year ended 31 December 2021 and the accompanying explanatory notes attached to the interim financial statements.



(Incorporated in Malaysia)

## INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2022

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the period ended 30 September 2022 – unaudited

	Nine Months Ended		
	30-Sep-22	30-Sep-21	
	RM'000	RM'000	
Cash flows from operating activities			
Profit before tax	157,437	126,533	
Adjustments for:		,	
Non-cash and non-operating items	91,127	35,209	
Operating profit before working capital changes	248,564	161,742	
Changes in working capital			
Net change in current assets	637,643	(335,847)	
Net change in current liabilities	(490,821)	(67,935)	
Cash generated from operations	395,386	(242,040)	
Tax paid	(32,971)	(44,865)	
Tax refund	119	(44,000)	
Interest paid	(35,406)	(23,092)	
Interest received	206	248	
Net cash from / (used in) operating activities	327,334	(309,749)	
The case in our ( acca in ) operating activities	027,001	(000,110)	
Cash flows used in investing activities			
Purchase of property, plant and equipment	(195,587)	(103,353)	
Proceeds from disposal of property, plant and equipment	539	2,334	
Net cash used in investing activities	(195,048)	(101,019)	
Cash flows from financing activities			
Bank and other borrowings	(159,109)	442,427	
Conversion of warrants to ordinary shares	113,120	27,980	
Changes in Fixed deposit pledged	5,896	5,394	
Dividend paid	(47,592)	(25,892)	
Repayment of lease liabilities	(3,756)	(2,109)	
Net cash (used in) / from financing activities	(91,441)	447,800	
	10.045	07.000	
Net increase in cash and cash equivalents	40,845	37,032	
Effect of exchange rate changes	(12,244)	(3,093)	
Cash and cash equivalents at the beginning of financial period	52,892	58,338	
Cash and cash equivalents at the end of financial period	81,493	92,277	
Cash and cash equivalents at the end of financial period compris  Deposits, bank and cash balances		107 257	
Less : Non-cash and cash equivalents	98,205	107,357	
Fixed deposit pledged to bank as collateral	(16.712)	(15.000)	
rixeu deposit pieuged to barik as collateral	(16,712) <b>81,493</b>	(15,080)	
	01,493	92,277	

The above condensed consolidated statement of cash flows should be read in conjunction with the audited financial statements for the year ended 31 December 2021 and the accompanying explanatory notes attached to the interim financial statements.



(Incorporated in Malaysia)

## NOTES TO THE INTERIM FINANCIAL STATEMENTS – THIRD QUARTER ENDED 30 SEPTEMBER 2022

#### A. Explanatory notes pursuant to MFRS 134

### A1. Basis of preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements of MFRS 134: *Interim Financial Reporting* and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements of Guan Chong Berhad ("GCB" or the "Company") and its subsidiaries ("Group") for the financial year ended 31 December 2021. These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2021.

## A2. Significant accounting policies

The audited financial statements of the Group for the year ended 31 December 2021 were prepared in accordance with MFRS. The significant accounting policies adopted in preparing this Condensed Report are consistent with those of the audited financial statements for the financial year ended 31 December 2021, except for those standards, amendments and IC interpretations which are effective from the annual period beginning on or after 1 January 2022. The adoptions of these standards, amendments and IC interpretations have no material impact on this Condensed Report.

### A3. Seasonal or cyclical factors

The cocoa processing industry is, to a certain extent, subject to the seasonal pattern of the consumption of cocoabased products within a year.

#### A4. Unusual nature and amounts affecting assets, liabilities, equity, net income or cash flows

Other than those stated in the notes, there are no other items affecting assets, liabilities, equity, net income or cash flows that are unusual because of their nature, size, or incidence.

## A5. Material changes in estimates

There were no material changes in estimates of amounts reported that will have a material effect during the current quarter under review.

## A6. Issuances and repayment of debt and equity securities

There were no issuance, cancellation, repurchase, resale and repayment of debt and equity securities during the current quarter under review.

## A7. Dividends paid

First interim single-tier dividend of 1.5 sen per ordinary share amounting to RM15,896,860.30 in respect of the financial year ending 31 December 2022 was declared on 30 May 2022 and subsequently paid on 12 July 2022. The payment was made to shareholders whose names appeared in the Company's Record of Depositors on 17 June 2022.

Second interim single-tier dividend of 2.0 sen per ordinary share amounting to RM22,443,864.62 in respect of the financial year ending 31 December 2022 was declared on 16 August 2022 and subsequently paid on 11 October 2022. The payment was made to shareholders whose names appeared in the Company's Record of Depositors on 15 September 2022.



(Incorporated in Malaysia)

# NOTES TO THE INTERIM FINANCIAL STATEMENTS – THIRD QUARTER ENDED 30 SEPTEMBER 2022

## A8. Segmental information

The Group presenting segmental information on the basis of geographical segments, segment revenue and segment assets are based on the geographical location of the assets.

Nine Months Ended	Malaysia	Singapore	Indonesia	Germany	Others	Elimination	Consolidated
30 September 2022	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Geographical Segments:							
Total external revenue	877,070	1,343,208	233,202	771,329	63,722	_	3,288,531
Internal segment revenue	1,632,464	1,929,209	971,855	1,012	109,249	(4,643,789)	-
Total revenue	2,509,534	3,272,417	1,205,057	772,341	172,971	(4,643,789)	3,288,531
Segment result	154,679	55,604	26,749	7,937	63,939	(68,233)	240,675
Interest income							206
Finance cost							(36,267)
Depreciation & amortisation	1						(47,177)
Profit before tax							157,437
Tax expenses							(28,802)
Profit for the period							128,635
Segment assets	1,406,617	211,422	722,845	363,387	574,881	-	3,279,152
Deferred tax assets							1,933
Tax recoverable							15,209
Total assets							3,296,294
Segment liabilities	33,668	177,886	24,748	116,731	86,554	-	439,587
Deferred tax liabilities							76,209
Tax payables							11,302
Borrowings							1,172,022
Lease liabilities							64,430
Total liabilities							1,763,550

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(Incorporated in Malaysia)

## NOTES TO THE INTERIM FINANCIAL STATEMENTS – THIRD QUARTER ENDED 30 SEPTEMBER 2022

#### A8. Segmental information - (cont'd)

Nine Months Ended	Malaysia	Singapore	Indonesia	Germany	Others	Elimination	Consolidated
30 September 2021	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Geographical Segments:							
Total external revenue	933,223	988,269	183,661	689,168	40,130	-	2,834,451
Internal segment revenue	1,374,619	2,300,488	767,595	-	25,871	(4,468,573)	-
Total revenue	2,307,842	3,288,757	951,256	689,168	66,001	(4,468,573)	2,834,451
Segment result	120,887	24,985	28,051	25,315	17,812	(20,889)	196,161
Interest income							248
Finance cost							(24,090)
Depreciation & amortisation							(45,786)
Profit before tax							126,533
Tax expenses							(21,793)
Profit for the period							104,740
Segment assets	1,523,763	259,681	830,223	415,407	386,969	-	3,416,043
Tax recoverable							7,412
Total assets							3,423,455
Segment liabilities	62,297	218,436	23,024	88,336	38,580	-	430,673
Deferred tax liabilities							72,192
Tax payables							5,656
Borrowings							1,559,750
Lease Liabilities							55,267
Total liabilities							2,123,538

## A9. Changes in the composition of the Group

GCB had on 18 August 2022 invested 31 million ordinary shares of USD 1.00 each in the capital of GCB Cocoa Singapore Pte Ltd ("GCBCS"), the wholly owned subsidiary of GCB Oversea Holdings Corporation ("GCBOHC") by way of agreed discharge of amount of indebtedness by GCBCS to the Company. With this investment, GCB currently hold 68.11% of direct equity interest in GCBCS while GCBOHC owns 31.89%.

GCB Cocoa UK Limited, the wholly-owned subsidiary of GCB Cocoa Singapore Pte Ltd, which in turn a wholly-owned subsidiary of GCB had on 21 October 2022 incorporated a wholly-owned subsidiary, GCB UK Property Limited.



(Incorporated in Malaysia)

# NOTES TO THE INTERIM FINANCIAL STATEMENTS – THIRD QUARTER ENDED 30 SEPTEMBER 2022

## A10. Profit before tax

Included in the profit before tax are the following items:

	Current	Current
	Quarter	Year
	Ended	To-Date
	30-Sep-22	30-Sep-22
	RM'000	RM'000
Amortisation of leases	1,487	7,767
Amortisation of intangible assets	183	559
Depreciation	12,570	38,851
Realised loss / (gain) on foreign exchange	2,575	(4,690)
Unrealised loss on foreign exchange	17,129	10,845
Realised loss on forward currency contracts	1,022	1,497
Unrealised gain on forward currency contracts	(2,673)	(3,706)
Realised gain on commodity future contracts	(10,834)	(63,192)
Unrealised (gain) / loss on commodity future contracts	(4,847)	3,897
Unrealised (gain) / loss on commodity option contracts	(3,928)	1,212
Interest expense	14,589	36,267
Interest income	(78)	(206)

## A11. Tax expense

	Current Qua	rter Ended	<b>Current Year T</b>	o-Date Ended	
	30-Sep-22	30-Sep-21	30-Sep-22	30-Sep-21	
	RM'000	RM'000	RM'000	RM'000	
Income tax expense:					
- Current period estimate	9,259	7,512	31,172	22,186	
- (Over) / Under provision in prior year	(2,552)	(23)	(2,530)	3	
Deferred tax					
- Originated of temporary differences	52	(256)	160	(396)	
	6,759	7,233	28,802	21,793	

Income tax expense is recognised in each interim period based on the best estimate of the weighted average annual income tax rate expected for the full financial year.



(Incorporated in Malaysia)

## NOTES TO THE INTERIM FINANCIAL STATEMENTS – THIRD QUARTER ENDED 30 SEPTEMBER 2022

## A12. Earnings per share

(a) Basic earnings per share are calculated by dividing the net profit for the period by the weighted average number of ordinary shares in issue during the financial period as follows:-

	Current Qua	rter Ended	<b>Current Year To-Date Ended</b>		
	30-Sep-22	30-Sep-21	30-Sep-22	30-Sep-21	
Profit for the financial period attributable					
to owners of the Company (RM'000)	30,756	34,455	128,635	104,740	
Weighted average number of					
ordinary shares in issue ('000)	1,063,973	1,036,893	1,063,973	1,036,893	
Basic earnings per share (sen)	2.89	3.32	12.09	10.10	

(b) For the purpose of calculating diluted EPS, profit for the period and the weighted average number of ordinary shares in issue during the financial period have been adjusted for the dilutive effects of all potential ordinary shares convert under warrants issued as shown below:

	Current Qua	arter Ended	<b>Current Year To-Date Ended</b>		
	30-Sep-22	30-Sep-21	30-Sep-22	30-Sep-21	
Profit for the financial period attributable					
to owners of the Company (RM000)	30,756	34,455	128,635	104,740	
Weighted average number of ordinary shares in issue ('000)	1,063,973	1,036,893	1,063,973	1,036,893	
Effect of dilution of warrants	18,294	51,805	18,294	51,805	
Adjusted weighted average number of ordinary shares in issue and issuables	1,082,267	1,088,698	1,082,267	1,088,698	
Diluted earnings per share (sen)	2.84	3.16	11.89	9.62	



Company No. : 200401007722 (646226 – K) (Incorporated in Malaysia)

## NOTES TO THE INTERIM FINANCIAL STATEMENTS – THIRD QUARTER ENDED 30 SEPTEMBER 2022

## A13. Intangible assets

	Goodwill	Trademark	Non-contractual customer relationship	Total
	RM'000	RM'000	RM'000	RM'000
Cost:				
At 1 January 2021	66,982	11,287	15,697	93,966
Additions	-	-	-	-
Translation differences	(1,819)	(646)	(614)	(3,079)
At 31 December 2021 and 1 January 2022	65,163	10,641	15,083	90,887
Translation differences	131	(741)	(898)	(1,508)
At 30 September 2022	65,294	9,900	14,185	89,379
Accumulated amortisation and impairment				
At 1 January 2021	-	(4)	(796)	(800)
Amortisation	-	(1)	(789)	(790)
Impairment	(1,002)	-	-	(1,002)
Translation differences	-	-	66	66
At 31 December 2021 and 1 January 2022	(1,002)	(5)	(1,519)	(2,526)
Amortisation	-	-	(559)	(559)
Translation differences	-	-	58	58
At 30 September 2022	(1,002)	(5)	(2,020)	(3,027)
Net carrying amount:				
At 31 December 2021	64,161	10,636	13,564	88,361
At 30 September 2022	64,292	9,895	12,165	86,352



(Incorporated in Malaysia)

# NOTES TO THE INTERIM FINANCIAL STATEMENTS – THIRD QUARTER ENDED 30 SEPTEMBER 2022

#### A14. Fair value information

The Group uses the following hierarchy for determining the fair value of all financial instruments carried at fair value:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 – Inputs other than quoted prices included within level 1, that are observable for the asset or liability, either directly or indirectly; and

Level 3 – Inputs are unobservable inputs for the asset or liability.

As at reporting date, the Group held the following financial assets or liabilities that are measured at fair value:

	Fair value of			
		at fair value		
	Level 1	Level 2	Level 3	Total
	RM'000	RM'000	RM'000	RM'000
30 September 2022				
Financial assets				
Derivative assets :				
- foreign currency forward contracts	-	6,615	-	6,615
- commodity futures contract	-	29,005	-	29,005
- commodity option contracts	-	21,963	-	21,963
	-	57,583	-	57,583
Financial liabilities				
Derivative liabilities :				
- foreign currency forward contracts	-	1,447	-	1,447
- cross currency swap contracts	-	18,445	-	18,445
- commodity futures contract	-	28,324	-	28,324
- commodity option contracts	-	11,007	-	11,007
	-	59,223	-	59,223
31 December 2021				
Financial assets				
Derivative assets :				
- foreign currency forward contracts	-	5,288	-	5,288
- commodity futures contract	-	27,868	-	27,868
- commodity option contracts	-	308	-	308
	-	33,464	-	33,464
Financial liabilities				
Derivative liabilities :				
- foreign currency forward contracts	-	3,854	-	3,854
- cross currency swap contracts	-	10,605	-	10,605
- commodity futures contracts	-	11,816	-	11,816
- commodity option contracts	-	1,002	-	1,002
	-	27,277	-	27,277



(Incorporated in Malaysia)

## NOTES TO THE INTERIM FINANCIAL STATEMENTS – THIRD QUARTER ENDED 30 SEPTEMBER 2022

## A15. Loans and borrowings

The Group's borrowings at the end of the current quarter are as follows:

		Denominated in currency	30-Sep-22	31-Dec-21	
		_	RM'000	RM'000	
Current					
	- Term loans	USD	12,559	11,071	
		EUR	15,084	15,645	
		RM	411	411	
	- Trade loans	USD	512,384	339,767	
		GBP	156,775	418,763	
	- Revolving credit	USD	95,155	107,511	
		EUR	9,074	7,295	
			801,442	900,463	
Non-Curre	ent				
	- Term loans	USD	14,767	21,935	
		EUR	54,751	68,521	
		RM	1,062	1,370	
	- Sukuk	RM	300,000	300,000	
			370,580	391,826	
			1,172,022	1,292,289	

## A16. Contingent liabilities

D-Sep-22 RM'000	31-Dec-21
RM'000	DMIOOO
	RM'000
2,531,876	2,156,421
(875,840)	(997,964)
_	· · · · ·

The Directors are of the view that the chances of the financial institutions to call upon the corporate guarantees are remote. Accordingly, the fair values of the above corporate guarantees given to subsidiaries for banking facilities are negligible.

## A17. Capital Commitments

At the end of the current quarter, capital expenditure of the Group contracted but not provided for are as follows:-

Authorised and contracted for :	RM'000
Property, plant and equipment	126,307



(Incorporated in Malaysia)

# NOTES TO THE INTERIM FINANCIAL STATEMENTS – THIRD QUARTER ENDED 30 SEPTEMBER 2022

## A18. Material events subsequent to the end of the current quarter

There were no material events subsequent to the current quarter ended 30 September 2022 that have not been reflected in this quarterly report.

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(Incorporated in Malaysia)

## NOTES TO THE INTERIM FINANCIAL STATEMENTS – THIRD QUARTER ENDED 30 SEPTEMBER 2022

#### B. Explanatory notes pursuant to Bursa Malaysia Listing Requirements: Chapter 9, Appendix 9B, Part A

#### **B1.** Review of performance

The Group's revenue of RM1,100.5 million for the current quarter ended 30 September 2022 is higher than the revenue in the previous corresponding quarter ended 30 September 2021 of RM998.1 million. The increase of 10.3% in turnover is mainly due to improved selling price of cocoa solids and higher sales volume of cocoa butter.

#### B2. Comment on material change in profit before tax

The Group made a profit before tax for the quarter 30 September 2022 of RM37.5 million as compared with the profit before tax of RM41.7 million in the preceding year corresponding quarter ended 30 September 2021. This is mainly due to mark to market currency loss as a result of weakening of MYR against USD and higher finance cost due to higher interest rate during current quarter ended 30 September 2022. The reduction in profit is also partially contributed by higher energy cost in Germany.

#### **B3.** Commentary of prospects

Energy cost in Q4 2022 is currently on a declining trend in the Western countries, especially in Germany. Besides that, global freight rates have also lowered down and are close to normalizing. Chocolate consumption still remains positive despite current high inflationary environment and chocolate demand is expected to maintain stable growth.

We remain optimistic of our prospect as on top of the above indications, we continued to book in increasing forward sales of cocoa ingredients for next year. In addition, our Ivory Coast factory has started commissioning and is expected to run smoothly next year, anticipating additional contribution to our profit in FY2023.

With the higher interest rate, we will carefully look into our financing structure for investment and monitor our inventory level closely, while working on mitigating the risk of currency exposure. The Group will remain its focus on the core ingredient processing as well as expansion of the market of better margin industrial chocolate and the optimization of production according to market conditions.

## **B4.** Profit forecast or profit guarantee

There were no profits forecast or profit guarantee issued by the Group.

### **B5.** Corporate proposals

There were no corporate proposals announced but not completed as at the date of this report.

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(Incorporated in Malaysia)

## NOTES TO THE INTERIM FINANCIAL STATEMENTS – THIRD QUARTER ENDED 30 SEPTEMBER 2022

#### **B6.** Derivative financial instruments

Details of the outstanding derivative financial instruments as at 30 September 2022 are as follows:

	Derivative	Contract Amount RM'000	Fair Value - Net Gains/ (Losses) RM'000	Purpose
1	Forward Foreign Exchange Contracts: Sale Contracts - Less than 1 year	206,416	9,292	For hedging currency risk
	Purchase Contracts - Less than 1 year	173,785	(2,678)	
2	Commodity Futures Sale Contracts - Less than 1 year - 1 year to 3 years  Purchase Contracts - Less than 1 year - 1 year to 3 years	612,736 938 525,310 22,430	(13,294) (23) 11,942 (684)	For hedging price risk
3	Commodity Options Sale Contracts - Less than 1 year	478,566	15,253	For hedging price risk
	Purchase Contracts - Less than 1 year	409,003	(1,555)	

The fair values of the above derivatives are determined by using the market rates at the end of reporting period and changes in the fair values are recognised in the profit and loss. The subsequent cumulative change in the fair value of the commitment attributable to the hedged risk is recognised as an asset or a liability with the corresponding gain or loss recognised in the profit or loss.

There have been no significant changes to the Group's exposure credit risk, market risk and liquidity risk from the previous financial year. Also, there have been no changes to the Group's risk management objectives, policies and processes since the previous financial year end.



(Incorporated in Malaysia)

## NOTES TO THE INTERIM FINANCIAL STATEMENTS – THIRD QUARTER ENDED 30 SEPTEMBER 2022

## **B7.** Material litigation

There was no material litigation against the Group as at the date of these interim financial statements.

## B8. Dividend declared or recommended

The Board of Directors does not recommend any dividend for the current financial quarter.

#### B9. Auditors' report on preceding annual financial statements

The auditors' report on the financial statements for the year ended 31 December 2021 was not qualified.

Tay Hoe Lian Managing Director Dated: 22.11.2022