

Unaudited Condensed Statements of Comprehensive Income For The Six Months Period Ended 30 September 2024

	Individual	Quarter	Cumulative Quarter		
	Current Year Quarter Ended	Prior Year Quarter Ended	Current Year To Date	Prior Year-To-Date	
	30/09/2024 (RM'000)	30/09/2023 (RM'000)	30/09/2024 (RM'000)	30/09/2023 (RM'000)	
Revenue	44,449	46,687	90,196	89,032	
Cost of sales / services	(21,450)	(22,860)	(44,258)	(43,979)	
Gross profit	22,999	23,827	45,938	45,053	
Other income	146	95	226	124	
Other (losses)/gains	(4,473)	83	(5,166)	1,498	
Other expenses	(23,466)	(22,353)	(45,817)	(44,756)	
Results from operating activities	(4,794)	1,652	(4,819)	1,919	
Finance costs	(474)	(426)	(919)	(816)	
Interest income	571	541	1,142	1,175	
(Loss)/Profit before tax	(4,697)	1,767	(4,596)	2,278	
Tax expense	(812)	(1,107)	(1,907)	(1,512)	
(Loss)/Profit for the financial period attributable to the owners of the Company	(5,509)	660	(6,503)	766	
Other comprehensive (expense)/income, net of ta Item that may be subsequently reclassified to profit or loss:	x				
Foreign currency translation	(2,335)	(12)	(2,376)	1,486	
Total comprehensive (loss)/income for the period attributable to the owners of the Company	(7,844)	648	(8,879)	2,252	
(Loss)/Profit per share attributable to owners of the Company:					
Basic (sen)	(2.32)	0.28	(2.74)	0.32	

(The Condensed Consolidated Statements of Comprehensive Income should be read in conjunction with the Audited Financial Statements for the financial year ended 31 March 2024 and the accompanying explanatory notes attached to the Interim Financial Statements)

Esthetics International Group Bhd (408061-P)

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Esthetics International Group Berhad Company No : 199601035708 (408061-P)

Unaudited Condensed Consolidated Statements of Financial Position As At 30 September 2024

	As at 30/09/2024 (Unaudited) (RM '000)	As at 31/03/2024 (Audited) (RM '000)
ASSETS		
Non-current assets		
Property, plant and equipment	30,669	29,401
Right-of-use assets	87,459	93,531
Intangible assets	1,483	1,509
Investment properties Receivables	2,828 39,458	2,828
Deferred tax assets	39,458 5,124	38,218 5,587
Deletted tax assets	167,021	171,074
	107,021	171,074
Current assets		
Inventories	47,531	48,440
Receivables, deposits and prepayments	18,317	22,193
Tax recoverable	2,605	2,056
Derivative Financial Assets	9	-
Cash and bank balances	18,620	32,414
	87,082	105,103
TOTAL ASSETS	254,103	276,177
EQUITY AND LIABILITIES		
Share capital	128,768	128,768
Reserves	3,279	5,655
Retained earnings	20,192	26,695
TOTAL EQUITY/EQUITY ATTRIBUTABLE TO		
OWNERS OF THE COMPANY	152,239	161,118
Non-current liabilities		
Porrowingo	13,945	15,550
Borrowings Lease liabilities	10,693	11,275
Contract liabilities	2,000	3,519
Deferred tax liabilities	2,000	8
	26,644	30,352
Current liabilities Contract Liabilities	33,236	34,648
Payables and accruals	18,307	26,580
Borrowings	3,122	3,823
Lease liabilities	20,312	19,380
Tax Payable	243	276
•	75,220	84,707
TOTAL LIABILITIES	101,864	115,059
TOTAL EQUITY AND LIABILITIES	254,103	276,177
Net assets per share attributable to owners of the Company (RM)	0.64	0.68

(The Condensed Consolidated Statements of Financial Position should be read in conjunction with the Audited Financial Statements for the financial year ended 31 March 2024 and the accompanying explanatory notes attached to the Interim Financial Statements)

Esthetics International Group Berhad Company No : 199601035708 (408061-P)

Unaudited Condensed Consolidated Statements of Cash Flows For The Six Months Period Ended 30 September 2024

	Current Year To Date (RM '000)	Prior Year To Date (RM '000)
Cash flows from operating activities		
Profit before tax	(4,596)	2,278
Adjustments for : -		
Depreciation of property, plant and equipment	1,852	1,600
Depreciation of right-of-use assets	10,126	10,025
Amortisation of development cost	26	72
Gain on disposal of property, plant and equipment	(39)	-
Fair Value Gain On Derivative Financial Instrument	(9)	-
Interest expense	919	816
Interest income	(1,142)	(1,175)
Property, plant and equipment written off	4	-
Inventories written off	645	350
Unrealised loss/(gain) on foreign exchange	5,346	(1,830)
Operating profit before working capital changes	13,132	12,136
Changes in working capital	004	(2 525)
Inventories	264	(3,535)
Receivables, deposits and prepayments	(1,279) (8,273)	1,930 (10,590)
Payables and accruals Contract liabilities	(2,931)	(10,590) (1,788)
Cash generated from /(used in) operating activities	913	(1,847)
Tax paid	(2,015)	(1,241)
Tax refunded	(2,013)	(1,241) 222
Net cash used in operating activities	(1,102)	(2,866)
	(1,102)	(1,000)
Cash flows generated from investing activities		
Acquisition of property, plant and equipment	(3,406)	(2,115)
Addition of intangible assets	-	(2)
Advances to associates	(1,360)	(1,275)
Proceeds from disposal of property, plant and equipment	40	-
Withdrawal of short term cash investments	-	12,848
Interest and short term money market income received	1,142	1,175
Net cash (used in)/generated from investing activities	(3,584)	10,631
Cash flows used in financing activities		
Interest paid	(919)	(816)
Lease payment	(9,441)	(9,292)
Repayment of term loan	(699)	(686)
Net cash used in financing activities	(11,059)	(10,794)
Net decrease in cash and cash equivalents	(15,745)	(3,029)
Effect of exchange rate changes	1,951	(410)
Cash and cash equivalents at beginning of financial year	32,414	29,062
Cash and cash equivalents at end of financial period	18,620	25,623

(The Condensed Consolidated Statements of Cash Flows should be read in conjunction with the Audited Financial Statements for the financial year ended 31 March 2024 and the accompanying explanatory attached to the Interim Financial Statements)

Esthetics International Group Berhad Company No : 199601035708 (408061-P)

Unaudited Condensed Consolidated Statements of Changes in Equity For The Six Months Period Ended 30 September 2024

	<>Non-distributable> Share Translation Capital Reserve		<i>Distributable</i> Retained Earnings	Attributable to Owners Of The Company/Total
	(RM '000)	(RM '000)	(RM '000)	Equity (RM '000)
At 1 April 2024	128,768	5,655	26,695	161,118
Loss for the financial period	-	-	(6,503)	(6,503)
Other comprehensive expense, net of tax - Exchange differences on translation of the				
financial statements of foreign entities	-	(2,376)	-	(2,376)
Total comprehensive loss for the financial period	-	(2,376)	(6,503)	(8,879)
At 30 September 2024	128,768	3,279	20,192	152,239
At 1 April 2023	128,768	3,488	29,433	161,689
Profit for the financial period	-	-	766	766
Other comprehensive income, net of tax - Exchange differences on translation of the				
financial statements of foreign entities	-	1,486	-	1,486
Total comprehensive income for the financial period	-	1,486	766	2,252
At 30 September 2023	128,768	4,974	30,199	163,941

(The Condensed Consolidated Statements of Cash Flows should be read in conjunction with the Audited Financial Statements for the financial year ended 31 March 2024 and the accompanying explanatory attached to the Interim Financial Statements)

Part A: Explanatory Notes Pursuant to MFRS 134

A1. Basis of preparation and accounting policies

The condensed consolidated interim financial statements have been prepared in accordance with MFRS 134: Interim Financial Reporting issued by the Malaysian Accounting Standards Board and Paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 March 2024. The accounting policies and methods of computation adopted by the Group in the interim financial statements are consistent with those adopted in the financial statements of the Group for the financial year ended 31 March 2024 except for the adoption of the following standards applicable to the Group's financial year beginning 1 April 2024:

Amendments to MFRSs

Effective Date

Amendments to MFRSs

MFRS 7	Financial Instruments: Disclosures	1 January 2024
MFRS 16	Leases	1 January 2024
MFRS 101	Presentation of Financial Statements	1 January 2024
MFRS 107	Statements of Cash Flows	1 January 2024

New MFRSs and amendments to MFRSs that are issued, but not yet effective

		Effective for financial periods beginning on or after
New MFRSs		
MFRS 18 MFRS 19	Presentation and Disclosure in Financial Statements Subsidiaries without Public Accountability: Disclosures	1 January 2027 1 January 2027
Amendments t	o MFRSs	
MFRS 1	First-time Adoption of Malaysian Financial Reporting Standards	1 January 2026
MFRS 7	Financial Instruments: Disclosures	1 January 2026
MFRS 9	Financial Instruments	1 January 2026
MFRS 10	Consolidated Financial Statements	1 January 2026/Deferred
MFRS 107	Statement of Cash Flows	1 January 2026
MFRS 121	The Effects of Changes in Foreign Exchange Rate	1 January 2025
MFRS 128	Investments in Associates and Joint Ventures	Deferred

The Group plans to adopt the above applicable new MFRSs and amendments to MFRSs when they become effective. The initial application of the applicable new MFRSs and amendments to MFRSs is not expected to have material impact on the financial statements of the Group in the period of initial application.

A2. Auditors' report on preceding annual financial statements

The auditors' report on the financial statements of the Group for the financial year ended 31 March 2024 was not subject to any qualification.

A3. Seasonal or cyclical factors

The business operations of the Group are customarily affected by seasonal and festivity sales.

A4. Exceptional Items

There were no exceptional items during the quarter under review.

A5. Material changes in accounting estimates

There were no changes in estimates of amounts reported in the annual financial statements of the Group for the financial year ended 31 March 2024 that may have a material effect on the current quarter ended 30 September 2024.

A6. Issuance and/or repayment of debt and equity instruments

There was no issuance, repurchase and/or repayment of debt and equity instruments for the current quarter ended 30 September 2024.

A7. Dividends paid

No dividend was paid in the quarter under review.

A8. Segmental information

Quarter ended 30 Sep

	Professi services an RM'0	d sales	Produ distribu RM'0	tion	Ecomr RM'		Other RM'0		Tota RM'0	
Revenue	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Total revenue	26,843	27,320	25,068	24,802	3,313	2,588	3,314	3,114	58,538	57,824
Inter-segment revenue	-	-	(10,796)	(8,042)	-	-	(3,293)	(3,095)	(14,089)	(11,137)
External revenue	26,843	27,320	14,272	16,760	3,313	2,588	21	19	44,449	46,687
Segment results	1,688	2,774	(6,793)	(747)	341	297	(30)	(672)	(4,794)	1,652
Finance costs	(313)	(251)	-	-	-	-	(161)	(175)	(474)	(426)
Interest income	22	19	164	138	9	5	376	379	571	541
(Loss)/Profit before tax								_	(4,697)	1,767
Taxation									(812)	(1,107)
(Loss)/Profit after tax								_	(5,509)	660

Year-to-date ended 30 Sep

	Professi services an RM'0	d sales	Produ distribu RM'0	ition	Ecomr RM'		Other RM'0		Tota RM'(
Revenue	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Total revenue	54,048	51,362	49,270	50,868	6,530	4,503	6,693	5,848	116,541	112,581
Inter-segment revenue	-	-	(19,692)	(17,738)	-	-	(6,653)	(5,811)	(26,345)	(23,549)
External revenue	54,048	51,362	29,578	33,130	6,530	4,503	40	37	90,196	89,032
Segment results	4,099	3,868	(9,956)	(1,506)	755	336	283	(779)	(4,819)	1,919
Finance costs	(598)	(494)	-	-	-	-	(321)	(322)	(919)	(816)
Interest income	65	45	322	265	17	10	738	855	1,142	1,175
(Loss)/Profit before tax								_	(4,596)	2,278
Taxation								_	(1,907)	(1,512)
(Loss)/Profit after tax								_	(6,503)	766

* Others mainly consist of investment holding, education and training.

A9. Valuation of property, plant and equipment

Property, plant and equipment are carried at cost less accumulated depreciation. Accordingly, no valuations have been brought forward from the previous annual financial statements.

A10. Subsequent events

There were no significant events subsequent to the end of the current quarter up to the date of this report that have not been reflected in the financial statements for the current quarter under review.

A11. Changes in composition of the Group

There were no other material changes in the composition of the Group for the current quarter ended 30 September 2024.

A12. Changes in contingent liabilities and contingent assets

	As at 30/09/2024
	Utilised RM'000
Guarantees given to landlords to secure tenancy payments by	264
subsidiaries of EIG for salons and kiosks	264

Save for the above, there were no other contingent liabilities or contingent assets that had arisen since the financial year ended 31 March 2024.

A13. Capital commitments

	As at 30/09/2024 RM'000	As at 31/3/2024 RM'000
Property, plant and equipment Approved and contracted for Approved but not contracted for	681	896
	681	896

A14. Related party transactions

There were no material related party transactions during the current quarter ended 30 September 2024.

<u>Part B - Explanatory Notes Pursuant to Appendix 9B of the Main Market Listing</u> <u>Requirements of Bursa Malaysia Securities Berhad</u>

B1. Review of performance

Quarter ended 30 September 2024 ('2Q25') compared with quarter ended 30 September 2023 ('2Q24')

The Group recorded revenue of RM44.4 million for 2Q25, 4.8% lower than 2Q24 and a loss before tax of RM4.7 million as compared to a profit before tax of RM1.8 million for 2Q24. The loss before tax was due to lower revenue for 2Q25 as well as higher unrealised foreign exchange losses for 2Q25 as compared to 2Q24. Excluding the unrealised foreign exchange gains/losses, the Group's result would have been a profit before tax of RM0.1 million for 2Q25 as compared to a profit before tax of RM0.1 million for 2Q25 as compared to a profit before tax of RM0.1 million for 2Q25 as compared to a profit before tax of RM0.1 million for 2Q25 as compared to a profit before tax of RM1.7 million for 2Q24.

Professional Services and Sales (Corporate Outlets) revenue of RM26.8 million was 1.7% lower than 2Q24, with profit of RM1.7 million as compared to profit of RM2.8 million for 2Q24. The Group owns and operates 59 AsterSpring professional skin care salons, retail kiosks and department store concession counters across Malaysia, Singapore, Hong Kong and Thailand as at 30 September 2024.

Product Distribution (Professional Distribution and Fast Moving Consumer Goods (FMCG)) revenue of RM14.3 million was 14.8% lower than 2Q24, and recorded loss of RM6.8 million as compared to loss of RM0.7 million in 2Q24. The higher loss was mainly due to higher unrealised foreign exchange losses for 2Q25 as compared to 2Q24 as well as lower revenue for 2Q25.

Ecommerce recorded revenue of RM3.3 million for 2Q25, as compared to revenue of RM2.6 million for 2Q24 with profit of RM0.3 million which is 14.8% higher than 2Q24.

On a geographic basis, the proportion of revenue from regional and export business against the domestic business of the Group was 39% and 61% respectively.

Half year ended 30 September 2024 ('1H25') compared with half year ended 30 September 2023 ('1H24')

The Group generated revenue of RM90.2 million for 1H25, 1.3% higher than 1H24 and a loss before before tax of RM4.6 million as compared to a profit before tax of RM2.3 million for 1H24. Despite the marginally higher revenue for 1H25, the Group registered a loss before tax for 1H25 due to higher unrealised foreign exchange losses as well as higher cost of sales and product costs due to the strong US dollar. Excluding the unrealised foreign exchange gains/losses, the Group's result would have been a profit before tax of RM0.8 million for 1H25 as compared to a profit before tax of RM0.5 million for 1H24.

Professional Services and Sales (Corporate Outlets) revenue of RM54.0 million was 5.2% higher than 1H24, resulting in profit of RM4.1 million as compared to profit of RM3.9 million for 1H24.

Product Distribution (Professional Distribution and FMCG) revenue for 1H25 was 10.7% lower at RM29.6 million. The segment recorded loss of RM10.0 million as compared to loss of RM1.5 million in 1H24 mainly due to higher unrealised foreign exchange losses in 1H25 as well as lower revenue generated.

Ecommerce contributed RM6.5 million in revenue for 1H25, as compared to revenue of RM4.5 million for 1H24 with profit of RM0.8 million which is 124.7% higher than 1H24.

The revenue contributed from regional and export business against domestic business of the Group was 37% and 63% respectively.

B2. Material changes in the quarterly results compared to the results of the immediate preceding quarter ended 30 June 2024 ('1Q25')

The Group recorded revenue of RM44.4 million and loss before tax of RM4.7 million for 2Q25, as compared to revenue of RM45.7 million and profit before tax of RM0.1 million for 1Q25. The loss before tax for 2Q25 was mainly due to higher unrealised foreign exchange losses as well as lower revenue in 2Q25.

B3. Commentary on prospects

The Group continues to focus on growing as a leader in professional skin care services and building its own and select distribution brands on an omnichannel basis in ASEAN and Hong Kong.

At the present time, the Group continues to navigate challenging conditions including cautious consumer sentiment and the strong US dollar. Over the longer term, the beauty and wellness industry is expected to have positive potential for growth due to favourable demographic trends, desire for beauty and wellness services and products, and economic potential in the region.

B4. Profit forecast

The Group does not provide profit forecasts.

B5. Profit before Tax

	Individual Current Quarter Ended 30/9/2024 RM'000	QuarterQuarterEndedEnded30/9/202430/9/2023		e Quarter Prior Year-To- Date 30/9/2023 RM'000
(Loss)/Profit before tax is arrived at after charging/(crediting):				
Depreciation of property, plant and				
equipment	963	721	1,852	1,600
Amortisation of development cost	10	36	26	72
Depreciation of right-to-use assets	5,162	5,071	10,126	10,025
Fair value gain on derivative				
financial instrument	(9)	-	(9)	-
Gain on disposal of property, plant				
and equipment	(34)	-	(39)	-
Property, plant and equipment				
written off	-	-	4	-
Inventories written off/(back)	561	(118)	645	350
Loss/(gain) on foreign exchange:				
- realised	(233)	(30)	(137)	331
- unrealised	4,748	(54)	5,346	(1,830)
Interest expense	474	426	919	816
Interest income	(571)	(541)	(1,142)	(1,175)
Rental income from investment				
properties	(29)	(25)	(57)	(59)

Save as disclosed above, the other items required under Appendix 9B Part A (16) of the Main Market Listing Requirements of Bursa Securities are not applicable.

B6. Tax expense

-	Individua	ll Quarter	Cumulativ	e Quarter
	Current	Prior	Current	Prior
	Quarter	Quarter	Year-To-	Year-To-
	Ended	Ended	Date	Date
	30/9/2024	30/9/2023	30/9/2024	30/9/2023
	RM'000	RM'000	RM'000	RM'000
Current tax - For the financial period	880	790	1,443	886
Deferred tax	880	790	1,443	886
	(68)	317	464	626
Tax expense	812	1,107	1,907	1,512

The Group's effective tax rate for the financial period ended 30 September 2024 was disproportionate to the Malaysian statutory tax rate principally due to group tax relief not being available to off-set Group profits against certain loss making Malaysian and regional subsidiaries for the period.

B7. Status of corporate proposal announced

There were no new corporate proposals announced but not completed as at the date of this report.

B8. Borrowings and debt securities

	As at 30/9/2024 RM'000	As at 31/3/2024 RM'000
Short Term Borrowings		
Secured :		
Hong Kong Dollar	2,376	3,001
Singapore Dollar	746	822
	3,122	3,823
Long Term Borrowings: Secured :		
Singapore Dollar	13,945	15,550
Total Borrowings	17,067	19,373

The borrowings as at 30 September 2024 were solely for the part financing of the Group's corporate offices in Hong Kong and Singapore.

There was no unsecured debt as at end of the reporting period. Borrowings denominated in foreign currencies are stated at Ringgit Malaysia equivalent as at the reporting date.

B9. Financial Derivative Instruments

As at 30 September 2024, the outstanding foreign currency forward contracts are as follows:

Types of Derivatives	Contract/Notional Value (RM'000)	Fair Value (RM'000)
Foreign Exchange Contracts		
Less than 1 year -USD denominated	1,640	1,649

The Group enters into foreign currency forward contracts to partially hedge its estimated net exposure to movements in exchange rates arising mainly from sales and purchases of inventories.

There is minimal credit risk as the foreign currencies contracts are hedged with creditworthy financial institutions.

The fair value derivative assets amounting to RM9,000 have been recognized in the financial statements for the quarter under review.

B10. Changes in material litigation

There was no material litigation against the Group as at the reporting date.

B11. Dividend proposed or declared

There was no dividend declared or paid during the quarter under review, and will be reviewed following the close of the financial year ending 31 March 2025.

B12. Basic and diluted earnings per share

(a) Basic earnings per share

	Individual Quarter Current		Cumulativ Current	e Quarter
	Year Quarter 30/9/2024 RM'000	Prior Year Quarter 30/9/2023 RM'000	Year-To- Date 30/9/2024 RM'000	Prior Year- To-Date 30/9/2023 RM'000
(Loss)/Profit atributable to owners of the Company	(5,509)	660	(6,503)	766
Number of ordinary shares in issue ('000)	237,194	237,194	237,194	237,194
Basic loss per share (sen)	(2.32)	0.28	(2.74)	0.32

(b) Diluted earnings per share

The diluted earnings per share is similar to the basic earnings per share as the Company does not have any dilutive potential ordinary shares in issue.

B13. Authorised for issue

The interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 27 November 2024.