Registration No. 200101000937 (536693-X)

# **Quarterly Report on consolidated results For the First Quarter ended 31 March 2023**

(The figures have not been audited)

# **Condensed Consolidated Statement of Financial Position As at 31 March 2023**

			Audited
	Note	As at 31 March 2023 RM'000	As at 31 December 2022 RM'000
ASSETS			
Property, plant and equipment		399,237	397,535
Right-of-use assets		42,566	41,270
Investment properties		39,467	39,699
Deferred tax assets		4,719	4,337
Total non-current assets		485,989	482,841
Inventories		539,286	511,940
Receivables, deposits and prepayments		421,237	403,578
Current tax assets		3,272	2,896
Cash and cash equivalents		116,664	130,355
Assets classified as held for sale		681	681
Total current assets		1,081,140	1,049,450
TOTAL ASSETS		1,567,129	1,532,291
<b>EQUITY AND LIABILITIES</b>			
Share capital		269,934	269,934
Reserves		529,684	525,925
Total equity attributable to Owners of the	Company	799,618	795,859
Non-controlling interests		20,666	20,466
TOTAL EQUITY		820,284	816,325
<u>LIABILITIES</u>			
Loans and borrowings	В7	33,852	31,846
Lease liabilities		1,439	72
Deferred tax liabilities		10,881	10,808
Total non-current liabilities		46,172	42,726
Payables and accruals		66,412	112,188
Loans and borrowings	B7	628,666	555,839
Lease liabilities		245	135
Current tax liabilities		5,350	5,078
Total current liabilities		700,673	673,240
TOTAL LIABILITIES		746,845	715,966
TOTAL EQUITY AND LIABILITIES		1,567,129	1,532,291
Number of ordinary shares ('000)		443,319	443,319
Net assets per share (RM)		1.85	1.84

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements for the financial year ended 31 December 2022 and the accompanying explanatory notes attached to the interim financial statements.

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# Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income For the financial period ended 31 March 2023

		Individual quarter 3 months ended 31 March		ns ended 3 months ended		
	Note	2023 RM'000	2022 RM'000	2023 RM'000	2022 RM'000	
Revenue Cost of sales	<u>-</u>	377,944 (339,454)	370,857 (319,431)	377,944 (339,454)	370,857 (319,431)	
Gross profit Administrative expenses Distribution costs Net losses on impairment of		38,490 (14,197) (12,216)	51,426 (13,567) (9,032)	38,490 (14,197) (12,216)	51,426 (13,567) (9,032)	
financial instruments Other operating expenses Other operating income	_	(89) (61) 479	(58) (2) 600	(89) (61) 479	(58) (2) 600	
Operating profit Finance costs Finance income	_	12,406 (6,548) 587	29,367 (4,604) 193	12,406 (6,548) 587	29,367 (4,604) 193	
Profit before tax Tax expense Profit and total comprehensive	B11 B5	6,445 (2,546)	24,956 (6,650)	6,445 (2,546)	24,956 (6,650)	
income for the financial period	=	3,899	18,306	3,899	18,306	
Profit and total comprehensive income attributable to:		2.550	40.455	2.550	10.155	
Owners of the Company Non-controlling interests  Profit and total company hanging	-	3,759 140	18,177 129	3,759 140	18,177 129	
Profit and total comprehensive income for the financial period	-	3,899	18,306	3,899	18,306	
Basic and diluted earnings per ordinary shares (sen)	B10	0.87	4.18	0.87	4.18	

The Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the audited financial statements for the financial year ended 31 December 2022 and the accompanying explanatory notes attached to the interim financial statements.

**Engtex Group Berhad** Registration No. 200101000937 (536693-X)

# **Condensed Consolidated Statement of Changes In Equity** For the financial period ended 31 March 2023

	/Attributable to owners of the Company/						
	/Non-distributable/ Distributable				Non-		
	Share capital RM'000	Treasury shares RM'000	Warrants reserve RM'000	Retained earnings RM'000	Total RM'000	controlling interests RM'000	Total equity RM'000
At 1 January 2023 Profit and total comprehensive income for the	269,934	(8,178)	2,924	531,179	795,859	20,466	816,325
financial period Acquisition of a subsidiary		-	-	3,759	3,759	140 60	3,899 60
At 31 March 2023	269,934	(8,178)	2,924	534,938	799,618	20,666	820,284
At 1 January 2022 Profit and total comprehensive income for the	269,934	(6,601)	2,924	503,028	769,285	21,527	790,812
financial period		-	-	18,177	18,177	129	18,306
At 31 March 2022	269,934	(6,601)	2,924	521,205	787,462	21,656	809,118

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited financial statements for the financial year ended 31 December 2022 and the accompanying explanatory notes attached to the interim financial statements.

**Engtex Group Berhad** Registration No. 200101000937 (536693-X)

# **Condensed Consolidated Statement of Cash Flows** For the financial period ended 31 March 2023

	3 months ended	
	31 March	
	2023	2022
	RM'000	RM'000
Cash flows from operating activities		21055
Profit before tax	6,445	24,956
Adjustments for:	(2)	
Bad debts recovered	(3)	-
Depreciation of:		• 40
- investment properties	232	240
- property, plant and equipment	5,380	5,390
- right-of-use assets	250	197
Finance costs	6,548	4,604
Finance income	(587)	(193)
Gain on derecognition of right-of-use assets	-	_*
Gain on disposal of:		
- assets classified as held for sale	-	(24)
- property, plant and equipment	(98)	(15)
Inventories written down	1,860	1,800
Net losses on impairment of financial		
instruments	89	58
Plant and equipment written off	9	_*
Operating profit before changes in working capital	20,125	37,013
Changes in:	,	27,022
Inventories	(28,975)	(35,811)
Receivables, deposits and prepayments	(17,745)	(38,513)
Payables and accruals	(45,781)	(29,327)
•		<u> </u>
Cash used in operations	(72,376)	(66,638)
Interest paid	(287)	(240)
Net tax paid	(2,965)	(4,806)
Net cash used in operating activities	(75,628)	(71,684)
Cash flows from investing activities		
Acquisition of:		
- a subsidiary, net of cash acquired	71	_
- property, plant and equipment	(5,856)	(8,675)
Interest received	587	193
Proceeds from disposal of:		
- assets classified as held for sale	_	260
- property, plant and equipment	98	15
Net cash used in investing activities	(5,100)	(8,207)

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# Condensed Consolidated Statement of Cash Flows For the financial period ended 31 March 2023

	3 months ended 31 March		
	2023	2022	
	RM'000	RM'000	
Cash flows from financing activities			
Interest paid	(6,668)	(4,594)	
Net proceeds from/(repayment of):			
- bankers' acceptances	63,902	110,039	
- revolving credit	12,300	(14,150)	
Proceeds from term loan	5,044	6,001	
Payment of lease liabilities	(69)	(39)	
Repayment of:			
- hire purchase liabilities	(653)	(173)	
- term loans	(4,878)	(4,040)	
Net cash from financing activities	68,978	93,044	
Net (decrease)/increase in cash and cash equivalents	(11,750)	13,153	
Cash and cash equivalents at the beginning of			
financial period	112,546	110,542	
Cash and cash equivalents at the end of			
financial period	100,796	123,695	

<sup>\*</sup> Denotes amount less than RM500.

#### **Note:**

Cash and cash equivalents comprise:

	As at		
	31 March		
	2023	2022	
	RM'000	RM'000	
Cash and bank balances	42,782	51,733	
Deposits placed with licensed banks	31,877	35,514	
Highly liquid investments with other institutions	42,005	44,730	
	116,664	131,977	
Less:			
Deposit pledged	(600)	(600)	
Bank overdrafts	(15,268)	(7,682)	
	100,796	123,695	

The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited financial statements for the financial year ended 31 December 2022 and the accompanying explanatory notes attached to the interim financial statements.

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#### Notes to the interim financial report for the financial quarter ended 31 March 2023

# A. Compliance with Malaysian Financial Reporting Standards ("MFRS") 134, Interim Financial Reporting and Bursa Listing Requirements

#### A1. Basis of preparation

The interim financial report is unaudited and has been prepared in compliance with MFRS 134 – *Interim Financial Reporting* and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Malaysia").

The interim financial report should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2022. The accounting policies and methods of computation followed by the Group in this interim financial report are consistent with those adopted in the financial statements of the Group for the financial year ended 31 December 2022 except for the following:

#### Adoption of new and revised MFRSs, Amendments to MFRS and IC Interpretations

In the current financial period ended 31 March 2023, the Group adopted the following standards, amendments and interpretations that are effective for annual periods beginning on or after 1 January 2023 to its financial statement, except for MFRS 17 and Amendments to MFRS 17 which are not applicable to the Group:

- MFRS 17, *Insurance Contracts*
- Amendments to MFRS 17, *Insurance Contracts Initial Application of MFRS 17 and MFRS 9 Comparative Information*
- Amendments to MFRS 101, Presentation of Financial Statements –Disclosures of Accounting Policies
- Amendments to MFRS 108, Accounting Policies, Changes in Accounting Estimates and Errors Definition of Accounting Estimates
- Amendments to MFRS 112, Income Taxes Deferred Tax related to Assets and Liabilities arising from a Single Transaction

The above applicable amendments are expected to have no significant impact to the financial statements of the Group upon their initial application.

#### A2. Qualification of Audit Report

The audit report of the Group's preceding annual financial statements was reported without qualification.

# A3. Seasonal or cyclical factors

The business of the Group was not affected by any significant seasonal or cyclical factors in the current financial year.

#### A4. Unusual items affecting assets, liabilities, equity, net income or cash flows

The business of the Group was not affected by any significant unusual items affecting assets, liabilities, equity, net income or cash flows in the current financial quarter.

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#### **A5.** Material changes in estimates

There were no material changes in estimates used in reporting the current financial period as compared to the financial statements of the Group for the financial year ended 31 December 2022.

#### **A6.** Debt and Equity Securities

On 25 May 2023, the shareholders of the Company granted their approval for the Company's plan to repurchase its ordinary shares at the Twenty-Second Annual General Meeting held on even-date.

As at 31 March 2023, the Company held a total of 10,600,800 of its own shares. The shares repurchased are being held as treasury shares in accordance with Section 127 of the Companies Act 2016.

Other than the above, there were no other issuance, cancellation, repurchases, resale and repayment of debt and equity securities for the current financial quarter.

### A7. Dividend paid

No dividend was paid during the current financial quarter.

### A8. Operating segment information

The Group has 4 reportable segments, as described below, which are the Group's strategic business units. For each strategic business units, the Group Managing Director and the Board of Directors review management reports on at least a quarterly basis. The following summary described the operations in each of the Group reportable segments:

Wholesale and distribution Includes wholesale and distribution of pipes, valves, fittings,

plumbing materials, steel related products, general hardware

products and construction materials.

Manufacturing Includes manufacture and sale of steel and ductile iron pipes and

fittings, valves, manhole covers, hydrants, industrial casting products, welded wire mesh, hard-drawn wire, steel bars and

other steel related products.

Property development Includes property development and investment activities.

Hospitality Includes provision of rooms, food and beverage, meeting and

function rooms, and other hospitality services.

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The reportable segment information for the financial period ended 31 March 2023 is as follows:

Business segments	Wholesale & distribution RM'000	Manufacturing RM'000	Property development RM'000	Hospitality RM'000	Total RM'000
External revenue	185,699	187,683	2,273	2,289	377,944
Inter segment revenue	22,699	66,381	80	36	89,196
Total reportable revenue	208,398	254,064	2,353	2,325	467,140
Reportable segment profit/(loss)*	9,462	9,588	122	(547)	18,625
Reportable segment assets	507,874	814,832	146,661	75,670	1,545,037
Reportable segment liabilities	(317,892)	(403,533)	(7,494)	(17,185)	(746,104)

Reconciliation of reportable segment profit or loss for the financial period ended 31 March 2023

	RM'000
Total profit for reportable segments	18,625
Other non-reportable segment loss	(347)
Elimination of inter-segment transactions	(10)
Depreciation	(5,862)
Finance costs	(6,548)
Finance income	587
Consolidated profit before tax	6,445

<sup>\*</sup> Refer to profit before interest, tax and depreciation.

#### A9. Subsequent event

There were no other material subsequent events since the end of the date of the last annual reporting period until 18 May 2023, being the date not earlier than 7 days from the date of this announcement that will affect the financial results of the financial period under review.

#### A10. Changes in the composition of the Group

On 2 February 2023, the Company acquired 51,000 ordinary shares representing 51% equity interest in Engtex Energy Sdn. Bhd. (formerly known as Leading Wonder Sdn. Bhd.) for a cash consideration of RM62,292 from non-related parties.

Other than the above, there was no material change in the composition of the Group for the current financial quarter under review.

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#### A11. Contingent liabilities

As at the end of the current financial quarter, the contingent liabilities of the Company as represented by the outstanding banking and credit facilities of the subsidiaries are as follows:

	31 March 2023 RM'000	31 December 2022 RM'000
Corporate guarantees issued to: - financial institutions for bank facilities granted to its		
subsidiaries - suppliers for credit facilities granted to its subsidiaries	660,116 3,056	585,579 8,466
	663,172	594,045

# B. Compliance with Bursa Malaysia Main Market Listing Requirements (Part A of Appendix 9B)

#### **B1.** Review of performance

	3 months ended		
	31 March		
	2023	2022	
	RM'000	RM'000	
Revenue	377,944	370,857	
Segment profit	18,278	35,197	
Profit before tax	6,445	24,956	
Profit after tax	3,899	18,306	
Profit attributable to Owners of the Company	3,759	18,177	

The Group recorded an increase in net revenue for the current financial period ended 31 March 2023 as compared to the preceding year mainly attributable to the increase in market demand for certain manufactured steel products. However, the decrease in corresponding profit before tax was mainly due to the higher procurement cost for certain raw materials and production costs for certain manufactured steel products in light of volatility in the domestic metal prices.

On the financial position review for the three months ended 31 March 2023, the Group's equity attributable to owners of the Company marginally increased by 0.5% from RM795.9 million as of 31 December 2022 to RM799.6 million as of 31 March 2023 mainly due to the increase in retained earnings. Consequently, the net assets per share of the Group increased from RM1.84 as of 31 December 2022 to RM1.85 as of 31 March 2023. The increase in net gearing ratio from 0.56 times as of 31 December 2022 to 0.67 times as of 31 March 2023 was mainly due to the increase in bank borrowings to procure raw materials and trading inventories, besides financing the trade receivables and to support other working capital requirements.

### Wholesale and distribution segment

The wholesale and distribution segment recorded a net revenue of RM185.7 million (2022: RM190.1 million) which represented a marginally drop of 2.3% and contributed 49.1% of the Group's net revenue. The segment profit and profit before tax of RM9.4 million (2022: RM16.4 million) and RM5.3 million (2022: RM12.9 million) respectively represented a drop of 42.2% and 58.8% respectively. The segment accounted for 51.8% of the Group's segment profit and 82.6% of the Group's profit before tax.

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The decrease in net revenue and profit before tax was mainly due to the softening market demand for certain of its metal-related trading products in light of the volatility in the domestic metal prices.

### Manufacturing segment

The manufacturing segment recorded a net revenue of RM187.7 million (2022: RM177.7 million) which represented an increase of 5.6% and contributed 49.7% of the Group's net revenue. The higher revenue was mainly attributable to the increase in market demand for certain manufactured steel products. However, the segment recorded a lower segment profit and profit before tax of RM9.6 million (2022: RM19.7 million) and RM3.4 million (2022: RM14.4 million) respectively which accounted for 52.5% of the Group's segment profit and 52.8% of the Group's profit before tax. The decrease in segment profit and profit before tax was mainly due to the higher procurement cost for certain raw materials and production costs for certain manufactured steel products in light of the volatility in the domestic steel prices.

#### Property development segment

The segment recorded a higher net revenue of RM2.3 million (2022: RM1.7 million) and contributed 0.6% to the Group's net revenue. The revenue was mainly derived from the sale of property in Tiara Residence project located at Selayang and Amanja project located at Kepong. The total residential units sold as of 31 March 2023 for Amanja project was 90.2% (2022: 87.5%) and Tiara Residence project was 93.5% (2022: 89.1%).

The segment registered a loss before tax of RM0.2 million (2022: RM0.4 million) to maintain its available unsold properties.

#### Hospitality segment

The segment recorded an increase in net revenue of RM2.3 million (2022: RM1.4 million) as a result of 9,768 rooms sold from all three operating hotels as compared to 6,496 rooms sold from two operating hotels in 2022, after the reopening of Ibis Styles Hotel located at Bandar Sri Damansara in April 2022. However, the average occupancy rate dropped from 37.6% in 2022 to 32.3% in 2023 due to weak market demand which resulted in higher operating losses.

Therefore, the segment continued to register a higher loss before tax of RM1.7 million (2022: RM1.6 million) which included the borrowing cost and depreciation totalling RM1.2 million (2022: RM1.2 million).

#### **B2.** Comparison with preceding financial quarter's results

	3 month	3 months ended		
	31/3/23	31/12/22		
	RM'000	RM'000		
Revenue	377,944	351,125		
Profit/(Loss) before tax	6,445	(6,685)		

The increase in revenue and profit before tax as compared to preceding quarter ended 31 December 2022 was mainly due to the increase in market demand for certain metal-related trading products and manufactured steel products. The preceding quarter's loss before tax included net losses on impairment of trade receivables of RM6.1 million.

#### **B3.** Prospects

The Malaysian economy further expanded in the first quarter of 2023 by 5.6% (4Q 2022: 7.1%), driven mainly by domestic demand. Further improvement in the labour market, with strong growth in employment and continued expansion in wages, have supported private consumption spending. Meanwhile, investment activity was underpinned by capacity expansion and continued implementation of multi-year projects. Inbound tourism continued to recover, lifting services exports and partially offsetting the slower goods export growth. On the supply side, the services and manufacturing sectors continued to drive growth. On a quarter-on-quarter seasonally-adjusted basis, the economy grew by 0.9% (4Q 2022: -1.7%). Despite global headwinds, the Malaysian economy is projected to expand by 4.0% to 5.0% in 2023, driven by firm domestic demand. Improving employment and income as well as continued implementation of multi-year projects would support consumption and investment activity. Moreover, higher inbound tourism activity would lift high-touch services industries. (Source: Bank Negara Malaysia: Economic and Financial Developments in Malaysia in the First Quarter of 2023)

The above uncertainties in local and global economic outlook will pose challenges for our existing businesses in all segments which focus mainly on domestic market. The performance of the Group will rely on factors such as the recovery of domestic demand, the volatility in the international and domestic metal prices and the timely implementation of projects in the construction, utilities, infrastructure and property development sectors. Notwithstanding this, the wholesale and distribution segment will continue to focus on expanding its existing customer network and product range and sourcing for new products locally and abroad. The manufacturing segment will improve, automate, optimise and expand its operating capacity, and continue to look for new business opportunity. The property development segment will focus on selling its remaining unsold residential and commercial properties located at Kepong and Selayang, and explore property development opportunity or sale of its existing landbank. With the continued recovery in tourism industry, the hospitality segment shall focus on increasing its revenue from the letting of rooms to the local and foreign tourists, and meetings, incentives, conferences and exhibitions ("MICE") activities to achieve higher gross operating profits.

The performance of the Group in the current year remains challenging as it is dependent on the domestic demand and economic activities.

#### **B4.** Profit Forecast and/or Profit Guarantee

Not applicable as no profit forecast was published.

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#### **B5.** Tax expense

	Individual quarter 3 months ended 31/3/23 RM'000	Cumulative quarter 3 months ended 31/3/23 RM'000
Income tax expense - current financial year	2,475	2,475
Deferred tax expense - origination and reversal of temporary differences	71	71
- origination and reversar or temporary differences	2,546	71 2,546
Reconciliation of tax expense		
Income tax using Malaysian tax rate of 24%	1,547	1,547
Non-deductible expenses	999	999
	2,546	2,546

#### **B6.** Status of Corporate Proposals Announced

There were no corporate proposals announced but not completed for the financial period under review.

# **B7.** Group Borrowings and Debt Securities

The Group's borrowings as at 31 March 2023 were as follows:

	Secured RM'000	Unsecured RM'000	Total RM'000
Non-current			
Denominated in Ringgit Malaysia			
Hire purchase liabilities	1,376	-	1,376
Term loans	32,476	-	32,476
	33,852	-	33,852
Current Denominated in Ringgit Malaysia			
Bank overdrafts	3,709	11,559	15,268
Hire purchase liabilities	2,520	-	2,520
Revolving credit	-	102,883	102,883
Bankers' acceptances	114,705	378,127	492,832
Term loans	15,163	-	15,163
	136,097	492,569	628,666

# **B8.** Changes in Material Litigation

There was no impending material litigation as at 18 May 2023, being the date not earlier than 7 days from the date of this announcement.

#### **B9.** Dividend declared

The Directors does not recommend any interim dividend for the financial quarter ended 31 March 2023.

# B10. Basic and diluted earnings per ordinary share

The calculation of basic and diluted earnings per ordinary share for the current financial quarter ended 31 March 2023 are based on the profit attributable to owners of the Company and the weighted average number of ordinary shares in issue as follows:

	Individual quarter 3 months ended 31 March		Cumulative quarter 3 months ended 31 March	
	2023	2022	2023	2022
Profit attributable to owners of the				
Company (RM'000)	3,759	18,177	3,759	18,177
Weighted average number of ordinary share Issued ordinary shares as at 1 January Effects of treasury shares held	es ('000) 443,319 (10,601)	443,319 (8,095)	443,319 (10,601)	443,319 (8,095)
Weighted average number of ordinary shares as at 31 March	432,718	435,224	432,718	435,224
Basic and diluted earnings per ordinary share (sen)*	0.87	4.18	0.87	4.18

<sup>\*</sup> The diluted earnings per share is presented the same as basic earnings per share given that the Group does not have any dilutive potential ordinary share or warrants in issue.

#### **B11.** Profit before tax

	RM'000	31/3/23 RM'000
Profit before tax is arrived at after charging/(crediting):		
Bad debt recovered	(3)	(3)
Depreciation of:		
- investment properties	232	232
- property, plant and equipment	5,380	5,380
- right-of-use assets	250	250
Finance costs	6,548	6,548
Finance income	(587)	(587)
Gain on disposal of property, plant and equipment	(98)	(98)
Inventories written down	1,860	1,860
Net losses on impairment of financial instruments		
- trade receivables	89	89
Plant and equipment written off	9	9
Realised gain on foreign exchange, net	(24)	(24)
Rental income:		
- land and buildings	(267)	(267)
- vehicle	(24)	(24)

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#### **B12.** Capital commitment

	31 March 2023 RM'000
Property, plant and equipment	
Authorised but not contracted for	5,341
Contracted but not provided for	9,823
	15,164

# **B13.** Related party transactions

Significant related party transactions with companies in which certain Directors have interests for the financial period ended 31 March 2023 were as follows:

	KM1/000
Sales	(692)
Purchases	3,784
Rental income	(42)
Expenses relating to short-term leases	401
Consultancy fee expenses	170
	======

These transactions have been entered into in the normal course of business and have been established under negotiated term.

# **B14.** Provision of financial assistance

Pursuant to paragraph 8.23(1) of the Listing Requirements, the amount of financial assistance provided by the Company and its subsidiaries is as follows:

	31 March 2023 RM'000	31 December 2022 RM'000
Corporate guarantees issued to:		
<ul> <li>financial institutions for bank facilities granted to its non-wholly owned subsidiaries</li> <li>suppliers for credit facilities granted to its non-wholly</li> </ul>	94,838	88,066
owned subsidiaries	226	376
	95,064	88,442

The above financial assistance does not have a material financial impact on the Group.