(Incorporated in Malaysia)

#### INTERIM FINANCIAL STATEMENTS

# **Condensed Consolidated Statement of Comprehensive Income**

# For the period ended 31 March 2021 The figures have not been audited

		<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>
		CURRENT	CURRENT	3 MONTHS	3 MONTHS
		QUARTER ENDED	QUARTER ENDED	CUMULATIVE	CUMULATIVE
		31 March	31 March	TO DATE	TO DATE
	Note	RM'000	RM'000	RM'000	RM'000
Revenue		82,745	80,876	82,745	80,876
Cost of sales		(57,445)	(55,041)	(57,445)	(55,041)
Gross profit		25,300	25,835	25,300	25,835
Other income		637	885	637	885
Administrative expenses		(4,907)	(5,097)	(4,907)	(5,097)
Selling and marketing expenses		(7,720)	(8,505)	(7,720)	(8,505)
Operating profit		13,310	13,118	13,310	13,118
Finance cost		(3)	(3)	(3)	(3)
Profit before tax	10	13,307	13,115	13,307	13,115
Income tax expense	23	(3,439)	(3,407)	(3,439)	(3,407)
Profit for the period		9,868	9,708	9,868	9,708
Total comprehensive income					
for the period, net of tax		9,868	9,708	9,868	9,708
Profit attributable to:					
Owners of the Parent		9,868	9,708	9,868	9,708
Total Comprehensive Income		7,000	2,700	2,000	2,700
for the period, net of tax attributable to:					
Owners of the Parent		9,868	9,708	9,868	9,708
		·			
Earnings per share attributable to					
Owners of the Parent (sen):					
-Basic	32(a)	1.23	1.21	1.23	1.21
-Diluted	32(b)	1.23	1.21	1.23	1.21

( The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements )

(Incorporated in Malaysia)

#### INTERIM FINANCIAL STATEMENTS

# Condensed Consolidated Statement of Financial Position As at 31 March 2021

# The figures have not been audited

		As at	As at
		31/03/2021	31/12/2020
		RM'000	RM'000
	Note		
ASSETS:			
Non-current assets:			
Property, plant and equipment		75,231	76,529
Investment properties		1,384	1,400
Right-of-use assets		5,503	5,568
Deferred tax assets		458	399
Sub total		82,576	83,896
Current assets:		,	,
Inventories		29,720	29,742
Trade and other receivables	11	31,348	32,037
Prepayments		839	552
Cash and bank balances	12	67,633	82,553
Sub total		129,540	144,884
TOTAL ASSETS		212,116	228,780
EQUITY AND LIABILITIES:			
Equity attributable to			
Owners of the Company:			
Share capital		80,000	80,000
Retained earnings		53,648	59,780
TOTAL EQUITY Sub total		133,648	139,780
Non-current liabilities :			
Deferred tax liabilities		6,773	6,755
Lease liabilities		152	139
Other payable		1,130	1,438
Sub total		8,055	8,332
Current liabilities:		0,023	0,332
Trade and other payables		46,423	56,119
Lease liabilities		192	215
Refund liabilities		2,371	3,413
Income tax payable		5,427	4,921
Dividends payable		16,000	16,000
Sub total		70,413	80,668
TOTAL LIABILITIES		78,468	89,000
TOTAL EQUITY AND LIABILITIES		212,116	228,780

( The Condensed Consolidated Statement of Financial Position should be read in conjunction with the accompanying explanatory notes attached to the interim financial statements )

(Incorporated in Malaysia)

#### INTERIM FINANCIAL STATEMENTS

# <u>Condensed Consolidated Statement of Changes in Equity</u> The figures have not been audited

#### For the period ended 31 March 2021

	Attributable	to owners of	the parent
	Non-distributable	Distributable	
	Share	Retained	Total
	capital	earnings	
	RM'000	RM'000	RM'000
Opening balance			
at 1 January 2021	80,000	59,780	139,780
Total comprehensive income for the period	-	9,868	9,868
Transaction with the owners			
Dividends on ordinary shares	-	(16,000)	(16,000)
Total transaction with the owners	-	(16,000)	(16,000)
Closing balance at 31 March 2021	80,000	53,648	133,648

# For the corresponding period ended 31 March 2020

	Attributable	to owners of	the parent
	Non-distributable	Distributable	
	Share	Retained	Total
	capital	earnings	
	RM'000	RM'000	RM'000
Opening balance			
at 1 January 2020	80,000	67,399	147,399
Total comprehensive income for the period	-	9,708	9,708
Transaction with the owners			
Dividends on ordinary shares	-	(16,000)	(16,000)
Total transaction with the owners	-	(16,000)	(16,000)
Closing balance at 31 March 2020	80,000	61,107	141,107

( The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying explanatory notes attached to the interim financial statements )

(Incorporated in Malaysia)

#### INTERIM FINANCIAL STATEMENTS

#### <u>Condensed Consolidated Statement of Cash Flows</u> <u>For the period ended 31 March 2021</u>

The figures have not been audited

	Note	2021 3 months ended 31/03/2021 RM'000	2020 3 months ended 31/03/2020 RM'000
Cash flows from operating activities:			
Profit before tax		13,307	13,115
Adjustments for:		(1.5)	200
(Reversal of)/allowance for doubtful debts		(15)	200
Bad debts written off		1.551	1.700
Depreciation of property, plant and equipment		1,551	1,599
Depreciation of investment properties		16	6
Depreciation of right-of-use assets		122	126
Interest expense on lease liabilities		3	3
Interest income		(283)	(564)
Inventories written off		111	22
Property, plant and equipment written off		104	55
Total adjustments		1,609	1,448
Operating cash flows before changes in working capital		14,916	14,563
Changes in working capital			
(Increase)/decrease in inventories		(89)	810
Decrease in trade and other receivables		704	965
Increase in prepayments		(287)	(306)
Decrease in trade and other payables		(11,046)	(10,805)
Total changes in working capital		(10,718)	(9,336)
Cash flows generated from operations		4,198	5,227
Interest expense on lease liabilities paid		(3)	(3)
Income taxes paid		(2,975)	(2,587)
Net cash flows generated from operating activities		1,220	2,637
Cash flows from investing activities			
Withdrawal of deposits with more than 3 months with licensed bank		-	4,000
Interest income received		283	564
Purchase of property, plant and equipment		(357)	(649)
Net cash flows (used in)/generated from investing activities		(74)	3,915
Cash flows from financing activities			
Repayment for lease liabilities		(66)	(70)
Dividends paid on ordinary shares		(16,000)	(32,000)
Net cash used in financing activities		(16,066)	(32,070)
Net decrease in cash and cash equivalents		(14,920)	(25,518)
Cash and cash equivalents at beginning of financial year		77,514	76,522
Cash and cash equivalents at end of financial period	12	62,594	51,004

<sup>(</sup>The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the accompanying explanatory notes attached to the interim financial statements)

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Part A: Explanatory notes pursuant to MFRS 134

For the period ended 31 March 2021

#### 1. Corporate information

Hup Seng Industries Berhad is a public limited liability company incorporated and domiciled in Malaysia, and is listed on the Main Market of Bursa Malaysia Securities Berhad.

#### 2. Basis of Preparation

These condensed consolidated interim financial statements, for the period ended 31 March 2021, have been prepared in accordance with MFRS 134 Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the Group's annual audited financial statements for the year ended 31 December 2020. The explanatory notes attached to these condensed consolidated interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2020.

#### 3. Significant accounting policies

Description

The significant accounting policies and methods of computation adopted for the interim financial statements are consistent with those adopted for the annual financial statements for the year ended 31 December 2020, except for the adoption of the following which are applicable to the financial statements and are relevant to the operations:

(I) Adoption of standards and amendments

Effective for annual periods beginning on or after

Amendments to MFRS 16: Covid-19-Related Rent Concessions Amendments to MFRS 9, MFRS 139, MFRS 7, MFRS 4 and MFRS 16 - Interest Rate Benchmark Reform-Phase 2 1 June 2020

1 January 2021

The adoption of the above amendments do not have significant financial impact to the Group's consolidated financial statements for the current quarter.

(II) Standards and amendments issued but not yet effective

At the date of authorisation of these interim financial statements, the followings standards and amendments were issued but not yet effective and have not been applied by the Group:

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Part A: Explanatory notes pursuant to MFRS 134

For the period ended 31 March 2021

Description	Effective for annual periods beginning on or after
Amendments to MFRS 16: Covid-19-Related Rent Concessions	
beyond 30 June 2021	1 April 2021
Annual Improvements to MFRS Standards 2018–2020 Cycles	1 January 2022
Amendments to MFRS 116: Property, Plant and	
Equipment-Proceeds before Intended Use	1 January 2022
Amendments to References to the Conceptual Framework in	
MFRS 3 Business Combinations	1 January 2022
Amendments to MFRS 137: Onerous Contracts-Cost of	
Fulfilling a Contract	1 January 2022
Amendments to MFRS 101: Classification of Liabilities as	
Current or Non-current	1 January 2023
Amendments to MFRS 101: Disclosure of Accounting Policies	1 January 2023
Amendments to MFRS 108: Definition of accounting Estimates	1 January 2023
MFRS 17 Insurance Contracts	1 January 2023
Amendments to MFRS 10 and MFRS 128: Sale or Contribution	
of Assets between an Investor and its Associate or Joint Venture	Deferred

The adoption of the standard and amendments above will have no material impact on the financial statements in the year of initial adoption.

#### 4. Comments about seasonal or cyclical factors

The Group's business operations are normally affected by seasonal factors occurring in certain periods of the financial year, such as Hari Raya Puasa, Chinese New Year, etc.

#### 5. Unusual Items due to their nature, size or incidence

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows for the cumulative financial period ended 31 March 2021.

#### 6. Changes in estimates

There were no changes in estimates that have had a material effect in the current quarter results.

# 7. Capital management, debt and equity securities

The Group's objectives of managing capital are to safeguard the Group's ability to continue in operations as a going concern in order to provide fair returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain the optimal capital structure, the Group may, from time to time, adjust the dividend payout to shareholders, return capital to shareholders and issue new shares, where necessary. For capital management purposes, the Group considers

(Incorporated in Malaysia)

Part A: Explanatory notes pursuant to MFRS 134

For the period ended 31 March 2021

shareholders' equity and total liabilities to be the key components in the Group's capital structure. The Group monitors capital on the basis of the gearing ratio. The ratio is calculated as the total liabilities to total equity. Total equity is the sum of total equity attributable to shareholders. The gearing ratio as at 31 March 2021 and 31 December 2020, which are within the Group's objectives for capital management, are as follows:

	As at	As at
	31.03.2021	31.12.2020
	<u>RM'000</u>	<u>RM'000</u>
Total liabilities	78,468	89,000
Total equity	133,648	139,780
Total capital	80,000	80,000
Gearing ratio	59%	64%

The decrease in the gearing ratio is mainly due to the decrease in trade and other payables.

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares for the financial period to date.

#### 8. Dividends

Dividend paid on per ordinary share: - Interim dividend of 2 sen per share (single-tier)	Date of payment	Cumulative to date 31.03.2021 RM'000
for 2020 declared on 26 February 2021	05.04.2021	<u>16,000</u>

#### 9. Operating Segments

For management purposes, the Group is organised into business units based on their products and services, and has three reportable operating segments as follows:

- I. The biscuit manufacturing segment is in the business of manufacture and sales of biscuits.
- II. The beverage manufacturing segment is in the business of manufacture and wholesale of coffee mix and all kinds of foodstuff.
- III. The trading division segment is in the business of sales and distribution of biscuits, confectionery and other foodstuff.

	Biscuit	Beverage		
	manufacturing	manufacturing	Trading	
Quarter ended 31.03.2021	division	division	division	Total
	RM'000	RM'000	RM'000	RM'000
Revenue *	59,531	1,777	65,537	126,845
Profit for reportable segments	5,836	191	8,090	14,117

(Incorporated in Malaysia)

Part A: Explanatory notes pursuant to MFRS 134

For the period ended 31 March 2021

Reconciliation of profit or loss

Profit or loss for the financial period ended 31.03.2021	Cumulative
•	to date
	RM'000
Total profit for reportable segments	14,117
Profit from inter-segment sales	27
Other income	98
Unallocated expenses	(935)
Profit before tax	13,307

<sup>\*</sup> Revenue reported above represents revenue generated from the reportable segments. Intersegment sales for the current quarter is RM44,100,000.

Trading division mainly comprises domestic sales. Biscuit remain the dominant range which represents about 94% of the total sales, while beverages and other agents' products make up the balance. The comments on Note 19 apply to the above three reportable operating segments.

#### 10. Profit before tax

Included in the profit before tax are the following items:

	Quarte	r ended
	31.03.2021	31.03.2020
	<u>RM'000</u>	RM'000
Interest income	(283)	(564)
Rental income	(78)	(78)
Reversal of impairment losses on trade		
receivable (Note 11)	(2)	(2)
Bad debts written off	-	1
(Reversal of)/allowance for doubtful debts		
(Note 11)	(15)	200
Depreciation of property, plant and equipment	1,551	1,599
Depreciation of investment properties	16	6
Depreciation of right-of-use assets	122	126
Interest expense on lease liabilities	3	3
Inventories written off	111	22
Property, plant and equipment written off	104	55
Realised exchange losses	58	243

(Incorporated in Malaysia)

Part A: Explanatory notes pursuant to MFRS 134

For the period ended 31 March 2021

# 11. Trade and other receivables

	As at		
	31.03.2021	31.12.2020	
	RM'000	RM'000	
Trade receivables			
Third parties	31,540	32,393	
Less: Allowance for doubtful debts	(544)	(652)	
Trade receivables, net	30,996	31,741	
Other receivables	352	296	
Total trade and other receivables	31,348	32,037	

# Trade receivables

The ageing analysis of the Group's trade receivables is as follows:

	As	As at	
	31.03.2021	31.12.2020	
	RM'000	RM'000	
Neither past due nor impaired	23,312	23,422	
1 to 30 days past due not impaired	7,126	7,681	
31 to 60 days past due not impaired	530	511	
61 to 90 days past due not impaired	14	76	
91 to 120 days past due not impaired	1	16	
More than 121 days past due not impaired	13	35	
	7,684	8,319	
Impaired	544	652	
	31,540	32,393	
Receivables that are impaired			
Movement in allowance accounts:			
At 1 January	652	293	
(Reversal)/charge for the period/year (Note 10)	(15)	394	
Written off	(91)	(29)	
Reversal of impairment losses (Note 10)	(2)	(6)	
<u>-</u>	544	652	

(Incorporated in Malaysia)

Part A: Explanatory notes pursuant to MFRS 134

For the period ended 31 March 2021

#### 12. Cash and bank balances

Cash and bank balances comprised the following amounts:

	As at	
	31.03.2021	31.12.2020
	<u>RM'000</u>	RM'000
Cash and bank balances	21,144	4,314
Short-term deposits with licensed banks	41,450	73,200
Cash and cash equivalents	62,594	77,514
Long-term deposits of more than 3 months with licensed banks	5,039	5,039
	67,633	82,553

#### 13. Foreign exchange exposure

The Group's exposures to foreign currency are as follows:

	As at	
	31.03.2021	31.12.2020
	<u>RM'000</u>	<u>RM'000</u>
Trade and other receivables		
United States Dollars	303	840
Singapore Dollars	1,971	2,012
Renminbi	14	

#### 14. Events after the reporting period

There were no material events subsequent to the end of the current quarter.

# 15. Changes in composition of the Group

There were no changes in the composition of the Group for the current quarter and financial period to date.

# 16. Changes in contingent liabilities and contingent assets

The Group has no contingent liabilities or contingent assets since the last annual date of the statement of financial position as at 31 December 2020.

(Incorporated in Malaysia)

Part A: Explanatory notes pursuant to MFRS 134

For the period ended 31 March 2021

#### 17. Capital commitments

Approved capital commitments not recognised in the interim financial statements as at 31 March 2021 are as follows:

	RM'000
Contracted but not provided for:	
Purchase of plant and equipment	334

### 18. Related party transactions

Actaced party transactions	
	Current quarter ended 31.03.2021 RM
Rental of premises payable to: -Hup Seng Brothers Holdings Sdn. Bhd. #	22,350
Sales of beverages to: - Henan Ever Crown International Trg Co, Ltd @	27,043

#### Note:

- # Certain directors of the Group are also directors and shareholders of Hup Seng Brothers Holdings Sdn. Bhd.
- @ The son-in-law of one of the subsidiaries director, namely Kuo Liong Yok, is a director of Henan Ever Crown International Trg Co, Ltd.

The Directors are of the opinion that the above transactions have been established on terms and conditions that are not materially different from those obtainable in transactions with unrelated parties.

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Part B: Explanatory notes pursuant to Main Market Listing Requirements of Bursa Malaysia Securities Berhad For the period ended 31 March 2021

#### 19. Performance review

#### Financial review for current quarter

	3 months			
	Quarter ended		Changes	
	31.03.2021	31.03.2020	Amount	%
	RM'000	RM'000	RM'000	
Revenue	82,745	80,876	1,869	2
Operating profit	13,310	13,118	192	1
Profit before				
interest and tax	13,310	13,118	192	1
Finance cost	(3)	(3)	-	-
Profit before tax	13,307	13,115	192	1
Profit after tax	9,868	9,708	160	2
Profit attributable to:				
Owners of the Parent	9,868	9,708	160	2

The Group's revenue for the current quarter ended 31 March 2021 has increased by 2% to RM82,745,000 from RM80,876,000 in the quarter ended 31 March 2020. Domestic sales grew 8% or RM4.8 million compared to previous corresponding period mainly from wholesale and retail channel. On the other hand, export market saw a decline of about 15% or RM2.9 million mainly due to decrease in export of biscuits to Saudi Arabia and Myanmar.

The Group registered a profit before tax of RM13,307,000 as compared to a profit before tax of RM13,115,000 in the preceding corresponding quarter, a slight increase of about 1%. Despite higher sales recorded and lower operating expenses during the current quarter, the higher input cost notably certain raw material prices have been on the uptrend which depressed the overall margin of the Group.

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Part B: Explanatory notes pursuant to Main Market Listing Requirements of Bursa Malaysia Securities Berhad For the period ended 31 March 2021

#### 20. Comment of material change in profit before taxation

#### Financial review for current quarter compared with immediate preceding quarter

		Immediate	
	Current quarter	preceding quarter	Changes
	31.03.2021	31.12.2020	Amount %
	RM'000	RM'000	RM'000
Revenue	82,745	87,741	(4,996) (6)
Operating profit	13,310	13,733	(423) (3)
Profit before interest and tax	13,310	13,733	(423) (3)
Finance cost	(3)	(7)	4 (57)
Profit before tax	13,307	13,726	(419) (3)
Profit after tax	9,868	9,925	(57) (1)
Profit attributable to:			
Owners of the Parent	9,868	9,925	(57) (1)

The Group's revenue has decreased 6% to RM82,745,000 in the current quarter ended 31 March 2021 as compared to RM87,741,000 in the preceding quarter mainly came from a reduction of 27% or RM6.1 million from export markets due to global shortage of shipping containers and higher freight charges. Domestic sales grew by about 2% or RM1.1 million mainly from retail channel.

Profit before tax has decreased by about 3% to RM13,307,000 as compared to RM13,726,000 in the preceding quarter mainly due to lower sales recorded and higher costs of certain raw materials.

#### 21. Commentary of prospects

Malaysia's economy along with other economics globally are expected to return to positive growth in year 2021, on sustained progress in vaccine rollouts that will boost consumption. However, uncertainties arising from the COVID-19 pandemic could give rise to downside risks to growth after virus cases peaked in January, forcing renewed curbs on travel that weighed on the recovery.

The Group believes that 2021 will be a year full of challenges and uncertainties. Nevertheless, the Group remains optimistic and cautious about the prospects of the biscuits industry and will enhance the competitiveness of the products, increase market share, enhance the strategic position of the industry, and increase the popularity of Hup Seng in the industry.

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Part B: Explanatory notes pursuant to Main Market Listing Requirements of Bursa Malaysia Securities Berhad For the period ended 31 March 2021

#### 22. Profit forecast or profit guarantee

The disclosure requirements for explanatory notes for the variance of actual profit after tax and non-controlling interest and forecast profit after tax and non-controlling interest and for the shortfall in profit guarantee are not applicable.

#### 23. Income tax expense

income tax expense		
	3 months	
	Quarter e	ended
	31.03.2021	31.03.2020
	RM'000	RM'000
Current income tax:		
-Malaysia income tax	3,481	3,405
-Deferred taxation	(42)	2
	3,439	3,407
Major components of tax expenses		
	3 months	
	cumulative	
	to date	
	31.03.2021	
	RM'000	
Current tax expense	3,481	
Deferred tax expense	(42)	
-	3,439	
Profit before taxation	13,307	
Taxation at the Malaysian statutory tax rate of 24% Adjustments:	3,194	
-Non-deductible expenses	250	
-Expenses with double deduction	(5)	
Income tax expense	3,439	
Effective tax rate	25.8%	
Lifetive tax rate	43.070	

#### 24. Sale of unquoted investments and properties

There were no sale of unquoted investments and properties for the current quarter and financial year to date.

#### 25. Quoted securities

There were no purchase and sale of quoted securities for the current quarter and financial year to date.

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Part B: Explanatory notes pursuant to Main Market Listing Requirements of Bursa Malaysia Securities Berhad For the period ended 31 March 2021

#### 26. Corporate proposals

There were no corporate proposals announced but not completed not earlier than seven (7) days from 19 May 2021.

## 27. Borrowings and debt securities

There were no group borrowings and debt securities as at the end of the reporting period.

#### 28. Derivative financial instruments

As at the reporting date of 31 March 2021, the Group has no outstanding derivative financial instruments.

## 29. Gains/losses arising from fair value changes of financial liabilities

There are no gains/losses arising from fair value changes of any financial liabilities.

# 30. Changes in material litigation

There were no material litigation not earlier than seven (7) days from 19 May 2021.

#### 31. Dividend payable

The Board of Directors do not recommend the payment of any dividend for the financial quarter under review.

#### 32. Earnings per share

Basic earnings per share is calculated by dividing the profit for the period by the weighted average number of ordinary shares in issue during the period.

	_	3 months cumulative to date	
	31.03.2021		
(a) Basic Profit for the period (RM'000)	9,868	9,708	
Weighted average number of ordinary shares for earnings per share ('000)	800,000	800,000	
Basic earnings per share (sen)	1.23	1.21	
(b) Diluted Diluted earnings per share (sen)	1.23	1.21	

(Incorporated in Malaysia)

Part B: Explanatory notes pursuant to Main Market Listing Requirements of Bursa Malaysia Securities Berhad For the period ended 31 March 2021

#### 33. Auditors' report on preceding annual financial statements

The auditors' report on the financial statements for the year ended 31 December 2020 was not qualified.

#### 34. Authorization for issue

The interim financial statements were authorized for issue by the Board of Directors in accordance with a resolution of the directors on 19 May 2021.