

Registration No. 199701009342 (424838-D)

(Incorporated in Malaysia)

# INTERIM REPORT FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2023

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Registration No. 199701009342 (424838-D) (Incorporated in Malaysia)

## CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE QUARTER ENDED 31 DECEMBER 2023 – unaudited

	INDIVIDUAL QUARTER		CUMULATIV	CUMULATIVE QUARTER	
In thousands of RM	Current Quarter Ended 31-Dec-23	Corresponding Quarter Ended 31-Dec-22	Change	Cumulative Year to Date 31-Dec-23	Cumulative Year to Date 31-Dec-22
Revenue	470,470	468,927	0.3%	1,926,421	1,739,166
Results from operating activities	19,933	8,814	126.2%	90,176	43,699
Finance costs	(2,358)	(2,142)	-10.1%	(9,134)	(6,082)
Finance income	3,226	2,375	35.8%	10,913	6,642
Share of the profit of equity-accounted associates and joint ventures, net of tax	13,825	7,013	97.1%	16,338	9,807
Profit before tax	34,626	16,060	115.6%	108,293	54,066
Income tax expense	(4,218)	(3,156)	-33.7%	(21,891)	(12,383)
Profit for the year	30,408	12,904	135.6%	86,402	41,683
Other comprehensive income, net of tax					
Items that will not be reclassified subsequently to profit or loss					
Remeasurement of defined benefit liability for equity-accounted associate and joint ventures	-	(880)	100.0%	23	(726)
Revaluation of properties and right-of-use assets	89,188	-	N/A	89,188	-
Items that will be reclassified subsequently to profit or loss					
Foreign currency translation differences for consolidated subsidiaries	6,203	(7,285)	185.1%	15,024	(966)
Foreign currency translation differences for equity-accounted associates and joint ventures	(834)	(6,181)	86.5%	5,478	(3,257)
Other comprehensive income/(expense)	94,557	(14,346)	759.1%	109,713	(4,949)
for the year, net of tax					
Total comprehensive income/(loss) for the year	124,965	(1,442)	8766.1%	196,115	36,734
Profit attributable to :					
Owners of the Company	22,058	8,117	171.8%	60,435	26,400
Non-controlling interests	8,350	4,787	74.4%	25,967	15,283
Profit for the year	30,408	12,904	135.6%	86,402	41,683
Total comprehensive income attributable to:					
Owners of the Company	116,064	(6,266)	1952.3%	169,513	21,414
Non-controlling interests	8,901	4,824	84.5%	26,602	15,320
Total comprehensive income/(loss) for the year	124,965	(1,442)	8766.1%	196,115	36,734
Earnings per ordinary share	11 20	A 15	171 00/	20.01	12.50
Basic (sen)	11.28	4.15	171.8%	30.91	13.50

The above condensed consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the audited financial statements for the year ended 31 December 2022 and the accompanying explanatory notes attached to these interim financial statements.

Registration No. 199701009342 (424838-D) (Incorporated in Malaysia)

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2023 – unaudited

In thousands of RM	As at <u>31-Dec-23</u>	As at <u>31-Dec-22</u> (Audited)
Assets		
Property, plant and equipment	716,247	627,279
Investment properties	106,760	106,700
Investment in an associates	33,547	6,455
Investments in joint ventures	106,208	86,284
Intangible assets	20,840	20,542
Other investment	3,986	-
Deferred tax assets	27,618	25,874
Total non-current assets	1,015,206	873,134
Inventories	372,478	374,676
Trade and other receivables, including derivatives	271,958	347,243
Current tax assets	2,790	5,360
Other investments	4,390	3,177
Cash and cash equivalents	478,691	353,106
Total current assets	1,130,307	1,083,562
Total assets	2,145,513	1,956,696
Equity		
Share capital	219,498	219,498
Reserves	1,224,020	1,081,872
Treasury shares	(13,506)	(13,506)
Total equity attributable to owners of the Company	1,430,012	1,287,864
Non-controlling interests	73,704	65,126
Total equity	1,503,716	1,352,990
Liabilities		
Employee benefits	35,775	34,252
Lease liabilities	16,300	17,895
Deferred tax liabilities	82,388	61,689
Loans and borrowings	50,000	50,000
Total non-current liabilities	184,463	163,836
Trade and other payables, including derivatives	375,845	356,310
Lease liabilities	3,965	3,460
Loans and borrowings	68,814	75,045
Current tax liabilities	8,710	5,055
Total current liabilities	457,334	439,870
Total liabilities	641,797	603,706
Total equity and liabilities	2,145,513	1,956,696
Net assets per share attributable to owners of the Company* (RM)	7.31	6.59

<sup>\*</sup>Net assets per share is calculated based on total share capital in issue less treasury shares of 6,105,700.

The above condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 31 December 2022 and the accompanying explanatory notes attached to these interim financial statements.

Registration No. 199701009342 (424838-D) (Incorporated in Malaysia)

## **CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY** FOR THE QUARTER ENDED 31 DECEMBER 2023 – unaudited

	<	<	Attributable to the	owners of the Con	ıpany	->		
	•	< Nor	Distributable	>	Distributable			
In thousands of RM	Share capital	Treasury shares	Revaluation reserve	Translation reserve	Retained earnings	Total	Non- controlling interests	Total equity
At 1-Jan-2022	219,498	(13,506)	185,125	(2,518)	905,225	1,293,824	70,148	1,363,972
Foreign currency translation differences for								
consolidated subsidiaries  Foreign currency translation differences for	-	-	-	(966)	-	(966)	-	(966)
equity-accounted associate and joint ventures	-	-	_	(3,257)	_	(3,257)	_	(3,257)
Remeasurement of defined benefit liabilities	-	-	-	-	(763)	(763)	37	(726)
Transfer of revaluation surplus on properties	-	-	(8,600)	-	8,600	- 1	-	-
Total other comprehensive income for the year	-	-	(8,600)	(4,223)	7,837	(4,986)	37	(4,949)
Profit for the year	_	-	-	-	26,400	26,400	15,283	41,683
Total comprehensive income for the year	-	-	(8,600)	(4,223)	34,237	21,414	15,320	36,734
Subscription of shares in a subsidiary by								
non-controlling interests	-	-	-	-	(5)	(5)	1,308	1,303
Dividends to owners of the company	-	-	-	-	(27,369)	(27,369)	-	(27,369)
Capital reduction in subsidiary	-	-	-	-	-	-	(2,450)	(2,450)
Dividends to non-controlling interests			-	-	- (27.27.1)	- (25.25.1)	(19,200)	(19,200)
Total transactions with owners of the company	-	-	-	-	(27,374)	(27,374)	(20,342)	(47,716)
At 31-Dec-22	219,498	(13,506)	176,525	(6,741)	912,088	1,287,864	65,126	1,352,990
At 1-Jan-2023	219,498	(13,506)	176,525	(6,741)	912,088	1,287,864	65,126	1,352,990
Foreign currency translation differences for				· · · · · · ·				
consolidated subsidiaries	-	-	-	15,024	-	15,024	-	15,024
Foreign currency translation differences for								
equity-accounted associate and joint ventures	-	-	-	5,404	-	5,404	74	5,478
Revaluation surplus of property, plant and equipment, net of tax Remeasurement of defined benefit liabilities		-	88,627	-	-	88,627	561	89,188
Transfer of revaluation surplus on properties	-	-	(14,661)	-	23 14,661	23	-	23
		<u>-</u>		,		100.079		_
Total other comprehensive income for the year	-	-	73,966	20,428	14,684	109,078	635	109,713
Profit for the year	-	-	-	-	60,435	60,435	25,967	86,402
Total comprehensive income for the year	-	-	73,966	20,428	75,119	169,513	26,602	196,115
Dividends to owners of the company Dividends to non-controlling interests	-	-	-	-	(27,365)	(27,365)	(18,024)	(27,365) (18,024)
Total transactions with owners of the Group					(27,365)	(27,365)	(18,024)	(45,389)
At 31-Dec-23	219,498	(13,506)	250,491	13,687	959,842	1,430,012	73,704	1,503,716

The above condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 31 December 2022 and the accompanying explanatory notes attached to these interim financial statements.

Registration No. 199701009342 (424838-D) (Incorporated in Malaysia)

## **CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS** FOR THE QUARTER ENDED 31 DECEMBER 2023 – unaudited

In thousands of RM	For the 12 months year ended 31-Dec-23	For the 12 months year ended 31-Dec-22
•	01 Dec 20	01 500 22
Cash flows from operating activities Profit before tax and non-controlling interests	108,293	54,066
Adjustments for non-cash items:	100,293	34,000
Depreciation of property, plant and equipment	58,438	60,199
Amortisation of intangible assets	1,914	7,148
Share of the profit of equity-accounted associates	1,714	7,140
and joint ventures, net of tax	(16,338)	(9,807)
Others	6,527	12,218
Operating profit before working capital changes	158,834	123,824
Deposits and prepayments	558	6,762
Inventories	1,133	(19,726)
Trade and other payables, including derivatives	17,697	68,148
Trade and other receivables, including derivatives	*	· ·
Cash generated from operations	72,394 250,616	(52,898) 126,110
Interest/Tax/Employee benefits/provision	230,010	120,110
Employee benefits paid	(1,214)	(2,511)
Net interest received	1,778	560
Warranties paid	(2,058)	(2,282)
Net income tax paid	(23,425)	(16,381)
Net cash generated from operating activities	225,697	105,496
Cash flows from investing activities	4 004	000
Proceeds from disposal of property, plant and equipment	1,231	892
Acquisition of property, plant and equipment	(17,432)	(35,053)
Net (decrease)/increase in other investments	(3,986)	4,850
Additions of intangible assets	(2,014)	(3,451)
Investment in associates	(25,200)	(5,901)
Investment in joint ventures	(47, 401)	(8,129)
Net cash used in investing activities	(47,401)	(46,792)
Cash flows from financing activities		
Subscription of shares in subsidiary by non-controlling interest	=	1,304
Dividends paid to non-controlling interests	(18,024)	(19,200)
Dividends paid to owners of the Company	(27,364)	(27,369)
Net (repayment)/drawdown of loans and borrowings	(6,231)	45,562
Payment of lease liabilities	(2,842)	(2,409)
Payment of reduction of share capital in subsidiary to non-controlling	g	
interest	-	(2,450)
Net cash used in financing activities	(54,461)	(4,562)
Net cash increase in cash and cash equivalents	123,835	54,142
Effect of exchange rate fluctuations	1,750	(28)
Cash and cash equivalents at 1 January	353,106	298,992
Cash and cash equivalents at end of the year	478,691	353,106
Cash and cash equivalents at the end of financial year comprise the fi	following:	
Cash and bank balances	67,898	59,761
Deposits and corporate management account with licensed banks	410,793	293,345
	478,691	353,106

The above condensed consolidated statement of cash flows should be read in conjunction with the audited financial statements for the year ended 31 December 2022 and the accompanying explanatory notes attached to these interim financial statements.

### APM AUTOMOTIVE HOLDINGS BERHAD (Registration No. 199701009342 (424838-D)) PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

#### A1. BASIS OF PREPARATION

These condensed consolidated interim financial statements (Condensed Report) have been prepared in accordance with Malaysian Financial Reporting Standards ("MFRS") 134: Interim Financial Reporting and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

This Condensed Report should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2022. The explanatory notes attached to the Condensed Report provide explanations of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the financial year ended 31 December 2022.

#### **A2. SIGNIFICANT ACCOUNTING POLICIES**

The financial statements of the Group have been prepared in accordance with MFRSs and International Financial Reporting Standards in Malaysia.

During the financial year, the Group has adopted the following interpretations and amendments issued by the Malaysian Accounting Standards Board ("MASB"), which became effective for annual periods beginning on or after 1 January 2023:

- Amendments to MFRS 101, Presentation of Financial Statements Classification of Liabilities as Current or Non-current and Disclosure of Accounting Policies;
- Amendments to MFRS 108, Accounting Policies, Changes in Accounting Estimates and Errors Definition of Accounting Estimates; and
- Amendments to MFRS 112, *Income Tax Deferred Tax related to Assets and Liabilities arising from a Single Transaction.*

The adoption of the above pronouncements did not have any material impact on the financial statements of the Group.

The following are accounting standards, interpretations and amendments to the MFRSs that have been issued by the Malaysian Accounting Standards Board ("MASB") but have not been adopted by the Group:

### MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2024

- Amendment to MFRS 16, Leases Lease Liability in a Sale and Leaseback;
- Amendment to MFRS 101, Presentation of Financial Statements Non-current Liabilities with Covenants and Classification of Liabilities as Current or Non-current; and
- Amendments to MFRS 107, *Statement of Cash Flows* and MFRS 7, *Financial Instruments: Disclosures Supplier Finance Arrangements*.

### MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2025

• Amendment to MFRS 121, The Effects of Changes in Foreign Exchange Rates – Lack of Exchangeability.

## MFRSs, Interpretations and amendments effective for annual periods beginning on or after a date yet to be confirmed

• Amendments to MFRS 10, Consolidated Financial Statements and MFRS 128, Investments in Associates and Joint Ventures – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture.

### APM AUTOMOTIVE HOLDINGS BERHAD (Registration No. 199701009342 (424838-D)) PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

#### A2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

The Group plans to apply the abovementioned accounting standards, amendments and interpretations from the annual period beginning on 1 January 2024 for those amendments that are effective for annual periods beginning on or after 1 January 2024.

The initial application of the abovementioned accounting standards, amendments and interpretations is not expected to have any material financial impact to the current and prior year financial statements of the Group.

#### A3. AUDIT QUALIFICATIONS

There were no audit qualifications in the annual financial statements of the Group for the year ended 31 December 2022.

#### A4. COMMENTS ABOUT SEASONAL OR CYCLICAL FACTORS

The operations of the Group were not affected by any seasonal or cyclical factors, other than the general economic environment in which the Group operates.

#### A5. UNUSUAL ITEMS DUE TO THEIR NATURE, SIZE OR INCIDENCE

There were no unusual items that had a material effect on the assets, liabilities, equity, net income or cash flows for the quarter ended 31 December 2023.

#### A6. SIGNIFICANT ESTIMATES AND CHANGES IN ESTIMATES

There were no material changes in estimates of amounts reported in prior financial year.

#### A7. DEBT AND EQUITY SECURITIES

Under the Islamic Medium Term Notes ("Sukuk Murabahah") Programme of RM1.5 billion, the outstanding nominal value of Islamic Medium Term Notes stood at RM50.0 million at the end of the financial quarter.

Save for the above, there were no other issuances, repurchases, resale or repayment of debts and equity securities in the current interim period and financial year to-date.

#### A8. DIVIDENDS PAID

An interim single tier dividend of 7.0 sen per ordinary share (2022: 7.0 sen) totalling RM13.7 million (2022: RM13.7 million) in respect of the financial year ended 31 December 2023 was paid on 4 October 2023.

### APM AUTOMOTIVE HOLDINGS BERHAD (Registration No. 199701009342 (424838-D)) PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

#### A9. SEGMENTAL INFORMATION

The Group's operating structure comprises the following strategic business divisions, with each offering different groups of products or activities as described below:

- Suspension Division, Malaysia: comprises business in products such as leaf springs, parabolic springs, coil springs, shock absorbers, Gas Springs, U-bolts and metal parts;
- *Interior & Plastics Division, Malaysia*: comprises business in products such as plastic parts; interiors; and seatings for motor vehicles, buses, auditoriums, cinemas, and rails and light rails system;
- *Electrical & Heat Exchange Division, Malaysia*: comprises business in manufacturing products such as air-conditioning systems, radiators, starter motors, alternators, wiper system, distributors and other electrical parts; developing Internet of Things ("IoT") telematics platform;
- Marketing Division, Malaysia: main activity is that of trading and distribution of automotive components/parts manufactured by the Group for the replacement and export market;
- Non-reportable segment, Malaysia: comprises mainly operations related to the rental of investment properties in Malaysia; casting, machining and assembly of aluminum parts and components; provision of management services for companies within the Group and provision of automotive research and development services;
- Indonesia operations: comprises business in Indonesia; and
- *All other segments:* comprises businesses in Vietnam, Australia, India, Canada, the United States of America, the Netherlands, Thailand, Myanmar and the United Kingdom.

The manufacturing and distribution of automotive products within the Group are managed by four different operating segments within the Group. These operating segments are aggregated to form a reportable segment due to the similar nature and economic characteristics of the products. The nature, production process and methods of distribution of the products for these divisions are similar. The types of customers for the products are similar for both replacement markets ("REM") and Original Equipment Manufacturer ("OEM") markets.

Performance is measured based on segmental revenue and profit before tax, as included in the internal management reports that are reviewed by the Chief Operating Decision Makers. Segmental profit is used to measure performance as Management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

## APM AUTOMOTIVE HOLDINGS BERHAD (Registration No. 199701009342 (424838-D)) PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

#### A9. SEGMENTAL INFORMATION (CONT'D)

In thousands of RM

#### INDIVIDUAL QUARTER

	31-Dec-23		31-De	c-22
	Segment	Profit/(loss)	Segment	Profit/(loss)
	Revenue	before tax	Revenue	before tax
Suspension	60,533	2,574	61,191	(1,062)
Interior & Plastics	382,001	29,905	363,305	19,059
Electrical & Heat Exchange	34,266	(673)	30,735	(2,323)
Marketing	59,635	1,479	60,475	767
Non-reportable segment	13,571	(1,050)	13,333	(2,662)
Indonesia Operations	20,065	3,257	28,586	6,916
All Other Segments	32,345	(403)	41,101	(4,278)
	602,416	35,089	598,726	16,417
Eliminations	(131,946)	(463)	(129,799)	(357)
	470,470	34,626	468,927	16,060

In thousands of RM

#### **CUMULATIVE QUARTER**

	31-Dec-23		31-De	c-22
	Segment	Profit/(loss)	Segment	Profit/(loss)
	Revenue	before tax	<u>Revenue</u>	before tax
Suspension	240,216	1,908	236,691	571
Interior & Plastics	1,521,681	112,736	1,289,255	64,128
Electrical & Heat Exchange	127,010	(4,786)	113,493	(5,854)
Marketing	267,413	9,905	297,840	9,806
Non-reportable segment	56,998	(6,652)	52,720	(9,024)
Indonesia Operations	87,527	1,526	104,912	1,961
All Other Segments	156,181	(4,778)	151,434	(6,862)
	2,457,026	109,859	2,246,345	54,726
Eliminations	(530,605)	(1,566)	(507,179)	(660)
	1,926,421	108,293	1,739,166	54,066

### A10. VALUATION OF PROPERTY, PLANT AND EQUIPMENT, INVESTMENT PROPERTIES AND RIGHT-OF-USE ASSETS

#### Property, Plant and Equipment

Pursuant to the revaluation model applied, the Group's land and buildings are subsequently measured at revalued amount less accumulated depreciation and any accumulated impairment losses. The revaluation surplus (net of deferred tax) of RM89.18 million has been incorporated into the consolidated statement of other comprehensive income for the year ended 31 December 2023 and is recognized in the revaluation reserve and non-controlling interest, as the case may be.

The valuation was carried out by independent firms of professional valuers as listed below, using open market value with existing use basis:

No.	Location of Properties	Name of Valuer
1	Malaysia	Rahim & Co International Sdn. Bhd.
2	Thailand	Siam City Appraisal Company Limited
3	Vietnam	The Milky Way Control Joint Stock Company
4	Indonesia	KJPP Rinaldi Alberth Baroto & Partners
5	Australia	CBRE Valuations Pty Limited
6	Netherland	Thoma Post Taxaties Zakelijk
7	United States of America	Newmark Valuation & Advisory
8	Myanmar	Agency for Real Estate Affairs

#### **Investment Properties**

Subsequent to initial recognition, investment properties of the Group are stated at fair value which reflects market conditions at reporting date. This valuation has been updated during the year based on a valuation carried out by an independent professional external valuer, Rahim & Co. International Sdn. Bhd. The fair value gain of RM0.054 million (net of deferred tax) has been incorporated into the consolidated statement of profit or loss for the year ended 31 December 2023.

#### A11. RELATED PARTY DISCLOSURES

Significant transactions with Tan Chong Motor Holdings Berhad ("TCMH Group"), Warisan TC Holdings Berhad ("WTCH Group") and Tan Chong International Limited ("TCIL Group"), companies in which a Director of the Company, namely Dato' Tan Heng Chew, is deemed to have substantial interests are as follows:

In thousands of RM	INDIVIDUAL	QUARTER	<b>CUMULATIVE QUARTER</b>		
	Current	Corresponding	Cumulative	Corresponding	
	Quarter Ended	Quarter Ended	Year To Date	Year To Date	
With TCMH Group	31-Dec-23	31-Dec-22	31-Dec-23	31-Dec-22	
Sales	4,800	7,112	21,697	33,951	
Provision of services	143	145	587	564	
Purchases	(625)	(914)	(2,288)	(4,219)	
Administrative and consultancy services	(265)	(233)	(962)	(854)	
Insurance	(323)	(125)	(5,600)	(5,508)	
Rental expenses	(3)	(3)	(11)	(14)	
Rental income	401	449	1,712	1,799	

The above transactions had been entered into in the ordinary course of business on normal commercial terms.

### APM AUTOMOTIVE HOLDINGS BERHAD (Registration No. 199701009342 (424838-D)) PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

#### A11. RELATED PARTY DISCLOSURES (CONT'D)

In thousands of RM	INDIVIDUAL QUARTER		CUMULATIVE	QUARTER
	<b>Current</b> Corresponding		Cumulative	Corresponding
	Quarter Ended	Quarter Ended	Year To Date	Year To Date
With WTCH Group	31-Dec-23	31-Dec-22	31-Dec-23	31-Dec-22
Sales	21	108	217	571
Purchases	(283)	(63)	(679)	(784)
Administrative and consultancy services	(544)	(193)	(1,552)	(468)
Rental income	129	128	516	516
Rental expenses	(331)	(323)	(1,337)	(1,315)

The above transactions had been entered into in the ordinary course of business on normal commercial terms.

In thousands of RM	INDIVIDUAL	INDIVIDUAL QUARTER		QUARTER
	Current	Corresponding	Cumulative	Corresponding
	Quarter Ended	Quarter Ended	Year To Date	Year To Date
With TCIL Group	31-Dec-23	31-Dec-22	31-Dec-23	31-Dec-22
Sales	58	63	200	175
Rental expenses	(24)	(23)	(95)	(77)

The above transactions had been entered into in the ordinary course of business on normal commercial terms.

#### A12. MATERIAL SUBSEQUENT EVENT

There were no material events subsequent to the end of the reporting period and up to the date of issuance of this report.

#### A13. CHANGES IN COMPOSITION OF THE GROUP

There were no changes in the composition of the Group for the quarter under review.

#### A14. CONTINGENT ASSETS AND LIABILITIES

There were no contingent assets or contingent liabilities as at 31 December 2023.

#### **A15. CAPITAL COMMITMENTS**

In thousands of RM

	31-Dec-23	31-Dec-22
Contracted but not provided for	17,567	18,205

#### B1. OPERATING SEGMENTS REVIEW

#### **Statement of Financial Position**

The Group's financial standing remained robust with shareholders' fund of RM1.4 billion and a net cash position of RM364.3 million as at 31 December 2023 (i.e. cash and cash equivalents plus other investments (current asset) and deduct bank borrowings). Likewise, the Group's current ratio (i.e. Current Ratio = Current Assets/Current Liabilities) also improved from 2.46 times to 2.47 times mainly due to higher cash and cash equivalents by RM125.6 million or 35.6% in Q4'2023 compared to 31 December 2022.

The net assets per share of the Group increased by 11.0% from RM6.59 as of 31 December 2022 to RM7.31 as of 31 December 2023, mainly due to net profits achieved for the year, coupled with the revaluation gain arising from the revaluation exercise carried out on the Group's properties and favourable effects of foreign currency translation for the Group's foreign subsidiaries and joint ventures.

#### **Statement of Cash Flows and Capital Expenditure**

For the current quarter ended 31 December 2023, the Group recorded a net increase in cash and cash equivalents of RM125.6 million from RM353.1 million as of 31 December 2022 to RM478.7 million as of 31 December 2023. The positive cash flow movement was attributed to the following factors:-

- Net cash generated from operating activities of RM225.7 million that was mainly driven by pre-tax profit of RM108.3 million and the quicker turnover of trade receivables which resulted in positive changes of RM72.7 million;
- ii) Net cash used in investing activities of RM47.4 million that was mainly for the Group's investment in an associate in Malaysia amounting to RM25.2 million, other investment amounting to RM4.0 million and the purchase of tooling, machineries and equipment amounting to RM17.4 million; and
- iii) Net cash used in financing activities of RM54.5 million mainly for payment of the second interim dividend for the financial year ended 31 December 2022 and payment of interim dividend for the financial year ended 31 December 2023 totalling RM27.4 million, payment of dividends to non-controlling interests amounting to RM18.0 million and repayment of loans and borrowings amounting to RM6.2 million.

As of 31 December 2023, the Group's capital commitment stood at RM17.6 million comprising primarily the Group's investment in tooling, machineries/equipment and development costs for the supply of parts for new vehicle models and the upgrading of production facilities. The capital commitment is funded internally and through bank borrowings.

The Group recognizes that the retention of sufficient cash reserves is essential in the pursuit of growth and expansion. Thus, the Group's liquidity remains intact as the Islamic Medium-Term Notes of up to RM1.45 billion in nominal value can be utilized for future capital investment, if and when required.

#### **B1. OPERATING SEGMENTS REVIEW (CONT'D)**

#### **Analysis of Performance of All Operating Segments**

#### Q4'2023 vs. Q4'2022

For the current quarter ended 31 December 2023, the Group recorded revenue of RM470.5 million, an increase of 0.3% compared with revenue of RM468.9 million in the corresponding quarter ended 31 December 2022. Demand from the Group's Original Equipment Manufacturer ("OEM") customers in Malaysia remained robust with a high level of backorder bookings, new model launches and year-end promotions.

The Group registered a higher profit before tax ("PBT") of RM34.6 million for the current quarter ended 31 December 2023, an increase of 115% compared with the PBT of RM16.1 million in the corresponding quarter ended 31 December 2022. The higher PBT was contributed by improved margins from the upward price revision received from certain customers and a higher share of profit from the Group's equity accounted associates and joint ventures. The Group's associates contributed share of profit following the commencement of operations and revenue recognition in Q2'2023, instead of share of losses in the same quarter of last year. In addition, one of the joint venture companies in Indonesia contributed higher share of profit for the current quarter due to upward price revision received from the customer.

#### Year-to-date 2023 ("YTD 2023") vs Year-to-date 2022 ("YTD 2022")

For the financial year ended 31 December 2023, the Group recorded higher revenue of RM1.926 billion, which represents an increase of RM187.2 million or 10.8% compared with revenue of RM1.739 billion in the same period of last year. The improved performance was mainly attributable to higher demand from the Group's OEM customers in Malaysia, as they rushed to fulfil bookings made during the sales tax exemption period and new model launches.

In line with higher revenue, the Group's PBT improved significantly to RM108.3 million compared to PBT of RM54.1 million in the same period last year. The higher PBT was also contributed by the sale of moulds/tooling, upward price revision received from certain OEM customers, and further enhanced by the higher share of profit from the Group's equity-accounted associate and joint venture due to the same reasons explained in the paragraph above.

#### **Suspension Division**

For the current quarter ended 31 December 2023, the Suspension Division recorded a slight decrease in revenue by 1.1% (Q4'2023: RM60.5 million; Q4'2022: RM61.2 million). Despite recording lower revenue, the Suspension division registered profit before tax of RM2.6 million compared to loss before tax ("LBT") of RM1.1 million in the corresponding quarter of last year. The improved PBT was mainly driven by the decrease in raw material and energy prices, coupled with lower development expenditure.

For the financial year ended 31 December 2023, the Suspension Division recorded increase in revenue to RM240.2 million (+1.5% compared to the same period last year ('YoY")) and registered a higher PBT of RM1.9 million compared to a PBT of RM0.6 million in the corresponding period of last year. The increase in PBT was due to the same reasons explained in the paragraph above.

#### **B1. OPERATING SEGMENTS REVIEW (CONT'D)**

#### Analysis of Performance of All Operating Segments (cont'd)

#### **Interior & Plastics Division**

For the current quarter ended 31 December 2023, the Interior & Plastics Division recorded an increase in revenue by 5.1% (Q4'2023: RM382.0 million; Q4'2022: RM363.3 million) and an increase in PBT by 57% (2023: RM29.9 million; 2022: RM19.1 million). The improved performance was mainly due to the strong demand from domestic OEM customers, as they continued to fulfil the high-level of backorder bookings and robust demand from new models launched during the year.

For the financial year ended 31 December 2023, the Interior & Plastics Division recorded an increase in revenue by 18.0% (Q4'2023: RM1.522 billion; Q4'2022: RM1.289 billion) and an increase in PBT by 75.8% (2023: RM112.7 million; 2022: RM64.1 million). The improved performance was mainly due to higher demand from domestic OEM customers as they rushed to fulfil bookings obtained during the sales tax exemption period and further contributed by the sale of moulds and tooling and upward price revision received from certain customers.

#### **Electrical & Heat Exchange Division**

For the current quarter ended 31 December 2023, the Electrical & Heat Exchange Division registered an increase in revenue by 11.5% (Q4'2023: RM34.3 million; Q4'2022: RM30.7 million) mainly due to higher call-ins from certain OEM customers. Consequently, the Division recorded a lower LBT of RM0.7 million compared to LBT of RM2.3 million in the corresponding quarter of last year.

For the financial year ended 31 December 2023, the Division recorded higher revenue of RM127.0 million (+11.9% YoY) and registered an improved LBT of RM4.8 million (+18.2% YoY) due to the same reasons explained in the paragraph above.

#### **Marketing Division**

For the current quarter ended 31 December 2023, the Marketing Division recorded a slight decrease in revenue by 1.4% (Q4'2023: RM59.6 million; Q4'2022: RM60.5 million) mainly due to a slowdown in demand from REM customers. Despite recording a lower revenue, the Marketing Division registered a higher PBT of RM1.5 million (+92.8% YoY) due to reversal of over-provision for freight expenses which were initially anticipated to be higher due to the escalation of conflict in Middle East.

For the financial year ended 31 December 2023, the Marketing Division recorded a lower revenue of RM267.4 million (-10.2% YoY) mainly due to a slowdown in demand from export customers in view of prevailing uncertainties in the global economy. Additionally, the higher export sales in the corresponding period of last year were boosted by deliveries of unfulfilled orders due to the unavailability of shipments during the last quarter of 2021. Despite recording lower revenue, 2023 PBT had increased slightly at RM9.9 million (+1.0% YoY) due to lower freight costs and foreign exchange gains which arose from trade receivable balances denominated in foreign currencies.

#### **B1. OPERATING SEGMENTS REVIEW (CONT'D)**

#### Analysis of Performance of All Operating Segments (cont'd)

#### Non-Reportable Segment, Malaysia

This segment comprises mainly operations relating to revenue received from sources that include the rental of properties in Malaysia, provision of management services, and engineering and research services for companies within the Group. Revenue generated from these services and sources form part of the intersegment elimination for the total Group's results (as depicted in Note A9). This segment also comprises the Group's investment and participation in associate and the business of casting, machining and assembly of aluminum parts and components to internal and external customers.

For the current quarter ended 31 December 2023, this segment's revenue increased by 1.8% to RM13.6 million from RM13.3 million in Q4'2022, mainly due to higher inter-group billing of services. This segment recorded lower LBT of RM1.1 million compared to LBT RM2.6 million in the corresponding quarter of last year. The lower LBT was in line with higher inter-group billing and further contributed by the share of profit from an associate in Malaysia following the commencement of revenue recognition in Q2'2023 instead of share of losses recorded in the same quarter of last year.

For the financial year ended 31 December 2023, this segment's revenue increased by 8.1% to RM57.0 million from RM52.7 million in 2022, mainly due to higher inter-group billing of services. This segment registered a lower LBT of RM6.6 million compared to LBT of RM9.0 million in the corresponding period of last year due to the same reasons explained in the paragraph above.

#### **Indonesia Operations**

Indonesia Operations refer to the manufacturing and supply of suspension products such as coil springs, shock absorbers and leaf springs as well as the Group's investment and participation in joint ventures and associate in Indonesia.

For the current quarter ended 31 December 2023, the Indonesia Operations recorded revenue of RM20.1 million, a decrease of 29.8% compared to RM28.6 million in the same quarter last year. The decrease was mainly attributable to the slowdown in demand from OEM and REM segment, as customers adopted a cautious approach in light of the upcoming general election in 2024. Consequently, the Indonesia Operations recorded a lower PBT of RM3.2 million in the current quarter compared to a PBT of RM6.9 million in the corresponding quarter of last year mainly due to the lower sales, provisions made for doubtful debts and slow-moving stocks. The decrease in PBT was mitigated by the upward price adjustment received by one of the joint venture companies and the share of profit from an associate following the commencement of operations in Q2'2023 instead of share of losses recorded in the same quarter of last year.

For the financial year ended 31 December 2023, Indonesia operations recorded revenue of RM87.5 million, a decrease of 16.6% compared to RM104.9 million in the same period last year. The decrease was due to sluggish export demand and the unavailability of certain material sizes that affected production and sales. In line with the decrease in revenue, 2023 PBT decreased to RM1.5 million compared to PBT of RM2.0 million in the same period last year. The decrease in PBT was mitigated by a higher share of profit from the Group's joint ventures and associate as explained in the paragraph above.

#### **B1. OPERATING SEGMENTS REVIEW (CONT'D)**

#### Analysis of Performance of All Operating Segments (cont'd)

#### **All Other Segments**

This business segment refers to the Group's operations in Thailand, Vietnam, Australia, the United States of America ("USA"), the Netherlands and Myanmar ("Operations Outside Malaysia").

For the current quarter ended 31 December 2023, Operations Outside of Malaysia recorded revenue of RM32.3 million (-21.3% YoY), mainly due to the slowdown in Vietnam automotive industry which affected OEM demand for both commercial vehicle and passenger vehicle. Despite the lower revenue, LBT improved to RM0.4 million compared to LBT of RM4.3 million in the corresponding quarter of last year. The improved LBT was contributed by favourable outcome for the duties refund claimed from the Vietnamese Customs.

For the financial year ended 31 December 2023, revenue for this Segment amounted to RM156.2 million (+3.1% YoY) due to higher revenue contribution from the coach and locomotive seat business in Australia, following an increase in demand and the resumption of several delayed projects. In addition, the recovery in the USA market demand also led to higher revenue contribution from USA operations. The increase in revenue contribution from Australia and USA was partly offset by the slowdown in Vietnam operations due to the same reasons explained in the paragraph above. In line with higher revenue, LBT decreased to RM4.8 million compared to LBT of RM6.9 million in the corresponding period of last year. The improved LBT was further contributed by the duties refund explained in the paragraph above.

### **B2.** MATERIAL CHANGE IN PERFORMANCE OF OPERATING SEGMENTS OF CURRENT QUARTER COMPARED WITH PRECEDING QUARTER

	Segment Revenue			Segment Profit/(Loss) Before Tax				
			Changes				Changes	
In Thousands of RM	31-Dec-23	30-Sep-23	Amount	%	31-Dec-23	30-Sep-23	Amount	%
Suspension	60,533	63,258	(2,725)	-4.3%	2,574	910	1,664	182.9%
Interior & Plastics	382,001	416,175	(34,174)	-8.2%	29,905	44,138	(14,233)	-32.2%
Electricals & Heat Exchange	34,266	32,989	1,277	3.9%	(673)	(1,074)	401	37.3%
Marketing	59,635	67,506	(7,871)	-11.7%	1,479	1,787	(308)	-17.2%
Non-reportable segment	13,571	14,468	(897)	-6.2%	(1,050)	(1,560)	510	32.7%
Indonesia Operations	20,065	26,522	(6,457)	-24.3%	3,257	1,204	2,053	170.5%
All Other Segments	32,345	39,081	(6,736)	-17.2%	(403)	(2,537)	2,134	84.1%
	602,416	659,999	(57,583)	-8.7%	35,089	42,868	(7,779)	-18.1%
Eliminations	(131,946)	(141,550)	9,604	6.8%	(463)	(489)	26	5.3%
_	470,470	518,449	(47,979)	-9.3%	34,626	42,379	(7,753)	-18.3%
		_						

The Group's revenue decreased quarter-on-quarter ("QoQ") by 9.3% in Q4'2023 from RM518.4 million in Q3'2023 to RM470.1 million, mainly due to slowdown in demand from OEM customers in Malaysia following the fulfilment of backorder bookings. In addition, the slowdown in Indonesia and Vietnam operations further resulted in lower revenue for the quarter under review.

### **B2.** MATERIAL CHANGE IN PERFORMANCE OF OPERATING SEGMENTS OF CURRENT QUARTER COMPARED WITH PRECEDING QUARTER (CONT'D)

Consequently, the Group's PBT for the quarter under review decreased by RM7.8 million (-18.3% QoQ) mainly due to the following reasons:

a) Lower PBT contribution from Interior and Plastics Division of RM14.2 million (Q4'2023 – RM29.9 million; Q3'2023 – RM44.1 million), mainly due to lower revenue recorded during the quarter under review. In the preceding quarter of Q3'2023, this Division recorded recovery of tooling cost which contributed to the higher PBT;

#### Mitigated by:

- b) Despite the lower revenue recorded, All Other Segments recorded lower LBT of RM0.4 million during the current quarter compared to LBT of RM2.5 million in the preceding quarter of Q3'2023 mainly due to the successful duties refund claimed by the Vietnam operations, as explained earlier; and
- c) Higher PBT contribution from Indonesia operations of RM3.2 million (+170.5% QoQ) despite the lower revenue, mainly due to higher share of profit from joint ventures and associate as explained above.

#### B3. COMMENTARY ON PROSPECTS AND TARGETS, STRATEGIES AND RISKS

APM is principally involved in the design, manufacturing, assembly and production of automotive and mobility components. The Group's main operations are located in Malaysia, but it is also present in various other jurisdictions, including the United States of America (U.S.), the Netherlands, Australia, Thailand, Vietnam, the Republic of Indonesia and recently, the United Kingdom.

The automotive industry in Malaysia recorded a strong performance for the year 2023. The total vehicle sales in 2023 rose by 11% to a new all-time high of 799,731 units, surpassing the record in 2022 when total vehicle sales hit 721,177 units. According to the Malaysian Automotive Association (MAA), the strong performance was attributable to, amongst others, successful tax-free car bookings, increased socio-political stability, a strong domestic economy, successful launches of new models, including affordable electric vehicles, and improved industry supply chain conditions.

(source: https://theedgemalaysia.com/node/697527).

Looking ahead, The Group expects the Malaysia TIV in 2024 to moderate mainly due to the lack of catalysts to sustain the strong momentum from 2023 and weaker economic growth globally and domestically. The rise in geopolitical tension across the world may result in renewed financial market stress and major disruptions to the global economy, which in turn may lead to new inflationary pressures and weaker global growth prospects. Nevertheless, the Group will strive to maintain its focus on long-term strategies for business sustainability and to this end, it will explore feasible mergers, acquisitions, strategic partnerships, joint ventures and alliances, as a way forward to create value for shareholders.

#### **B4.** INCOME TAX EXPENSE

In thousands of RM	INDIVIDUAI	QUARTER	CUMULATIVE QUARTER		
	Current Quarter Ended <u>31-Dec-23</u>	Corresponding Quarter Ended 31-Dec-22	Cumulative Year To Date 31-Dec-23	Corresponding Year To Date 31-Dec-22	
Current tax					
- Current year	7,734	7,066	31,135	19,549	
- Prior year	(223)	(1,146)	(1,435)	(1,325)	
<b>Deferred tax</b>					
- Current year	(3,385)	(1,649)	(6,937)	(4,784)	
- Prior year	(53)	(1,128)	(1,054)	(1,125)	
Withholding Tax 145		13	182	68	
	4,218	3,156	21,891	12,383	

The Group's effective tax rate for the financial period ended 31 December 2023 is higher than the statutory tax rate largely due to current period losses of certain subsidiaries for which no deferred tax asset was recognized.

#### **B5. CORPORATE PROPOSAL**

There was no corporate proposal announced but not completed as at 21 February 2024.

#### **B6. TRADE RECEIVABLES**

In thousands of RM	Gross	Impairment	Net	
31-Dec-23				
Not past due	218,413	-	218,413	
Past due 1 - 90 days	17,813	(408)	17,405	
Past due 91 - 180 days	812	(343)	469	
	237,038	(751)	236,287	
Credit impaired				
Past due more than 180 days	1,511	(1,511)	-	
Individually impaired	4,435	(4,435)	-	
	242,984	(6,697)	236,287	
31-Dec-22				
Not past due	299,915	(113)	299,802	
Past due 1 - 90 days	10,397	(206)	10,191	
Past due 91 - 180 days	2,338	(1,051)	1,287	
	312,650	(1,370)	311,280	
Credit impaired				
Past due more than 180 days	1,831	(1,831)	-	
Individually impaired	1,163	(1,163)	-	
	315,644	(4,364)	311,280	

The trade receivables from both related parties and non-related parties are given 30 to 90 days credit terms.

The Group has taken reasonable steps to ensure that receivables that are neither past due nor impaired are stated at their realisable values. Due to the nature of the industry, a significant portion of these receivables comprises regular customers who have been transacting with the Group. The Group uses ageing analysis to monitor the credit quality of the receivables. Significant past due receivables, if deemed as high risks, are monitored individually.

#### B7. FINANCIAL INSTRUMENTS AND REALISED AND UNREALISED PROFITS

#### **Derivatives**

The outstanding forward foreign currency contracts entered as at 31 December 2023 are as follows:

In thousands of RM

Type Derivatives	Nominal Amount	Net Fair Value Assets / (Liabilities)	Maturity	
Forward foreign exchange contracts	12,759	51	Less than 1 year	

Derivative financial instruments entered by the Group are similar to those disclosed in the consolidated annual financial statements for the year ended 31 December 2022. There is no change to the Group's financial risk management policies in managing these derivative financial instruments and their related accounting policies.

#### **B8. BORROWINGS AND DEBT SECURITIES**

Group borrowings as at the end of reporting period are as follows:

In thousands of RM		31-Dec-23	31-Dec-22
Unsecured - Foreign currency borrowings		52,303	60,998
- Local currency borrowings		66,511	64,047
		118,814	125,045
Amount due within the next 12 months		68,814	75,045
Amount due between two to five years		50,000	50,000

In thousands of RM

Functional	Denominated		
Currency	<u>In</u>	31-Dec-23	31-Dec-22
RM	RM	66,511	64,047
EUR	EUR	591	919
AUD	AUD	19,624	14,944
IDR	IDR	28,176	28,766
IDR	USD	3,912	16,369
	·	118,814	125,045

#### **B8.** BORROWINGS AND DEBT SECURITIES (CONT'D)

The borrowings due within the next 12 months consist of bank trade facilities, while the borrowings due between 2 to 5 years consist of Islamic Medium Term Notes ("IMTN"). Both these borrowings are utilized for working capital purposes.

Foreign currency loans were not hedged against Ringgit Malaysia as the drawdowns were done by overseas subsidiaries in their respective local currency.

The Group borrowings are subject to interest at rates ranging from 3.77% to 9.90% (2022: 0.699% to 9.95%) per annum.

#### **B9. CHANGES IN MATERIAL LITIGATION**

There was no material litigation against the Group as at the reporting date.

#### **B10. DIVIDEND**

The Board has declared a second interim single-tier dividend of 11 sen per ordinary share (2022: 7 sen per ordinary share) for the financial year ended 31 December 2023 to be paid on 27 March 2024 to shareholders whose names appear in the Record of Depositors on 15 March 2024.

A depositor shall qualify for entitlement to the dividend only in respect of:

- a) Shares transferred into the depositor's securities account before 4.30 p.m. on 15 March 2024 in respect of ordinary transfers; and
- b) Shares bought on Bursa Malaysia Securities Berhad on a cum entitlement basis in accordance to the Rules of Bursa Malaysia Securities Berhad.

#### **B11. EARNINGS PER SHARE**

The calculation of basic earnings per share for the period is based on the net profit attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding during the periods as follows:

	INDIVIDUAL QUARTER		CUMULATIVE	QUARTER
	31-Dec-23	31-Dec-22	31-Dec-23	31-Dec-22
Profit attributable to the owners of the Company (RM'000)	22,058	8,117	60,435	26,400
Weighted average number of ordinary shares in issue ('000)	195,494	195,494	195,494	195,494
Basic EPS (sen)	11.28	4.15	30.91	13.50

The total number of ordinary shares issued by the Company, net of treasury shares as at 31 December 2023 was 195,494,300 (31 December 2022: 195,494,300).

#### B12. NOTES TO THE CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Profit before tax is arrived at after charging / (crediting) the following items:

		INDIVIDUAL QUARTER		<b>CUMULATIVE QUARTER</b>	
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
		Current	Corresponding	Cumulative	Corresponding
	In thousands of RM	Quarter Ended	Quarter Ended	Year To Date	Year To Date
	<u>-</u>	31-Dec-23	31-Dec-22	31-Dec-23	31-Dec-22
(a)	Interest income	(3,226)	(2,375)	(10,913)	(6,642)
(b)	Interest expense	2,358	2,142	9,134	6,082
(c)	Depreciation and Amortization	14,936	15,137	60,352	67,347
(d)	Net impairment loss/(gain) on trade receivables	3,146	(710)	2,284	(944)
(e)	Provision for slow moving stock	3,381	3,398	1,104	4,929
(f)	Net gain on disposal of property, plant and equipment	(192)	(399)	(322)	(545)
(g)	Net foreign exchange loss/(gain)	1,691	4,362	(2,327)	(2,678)
(h)	Net (gain)/loss on derivatives	(780)	120	972	1,681

#### BY ORDER OF THE BOARD

SOO SHIOW FANG Company Secretary Kuala Lumpur Dated: 27 February 2024