WHITE HORSE BERHAD  (Company No: 455130-X)  CONDENSED CONSOLIDATED STATEMENT  OF COMPREHENSIVE INCOME  FOR THE QUARTER ENDED  31 MARCH 2018	CURRENT 03 MONTH 31 MAR 2018 Unaudited RM '000	QUARTER IS ENDED 31 MAR 2017 Unaudited RM '000	CUMULATIVE QUARTER 03 MONTHS ENDED 31 MAR 2018 31 MAR 201 Unaudited Unaudited RM '000 RM '000		
Revenue	145,776	142,610	145,776	142,610	
Cost of goods sold	(124,986)	(111,870)	(124,986)	(111,870)	
Gross profit	20,790	30,740	20,790	30,740	
Other income	667	1,259	667	1,259	
Administrative and general expenses	(9,612)	(13,105)	(9,612)	(13,105)	
Selling and distribution expenses	(5,547)	(11,906)	(5,547)	(11,906)	
Operating Profit	6,298	6,988	6,298	6,988	
Interest expense	(1,482)	(1,567)	(1,482)	(1,567)	
Profit before tax	4,816	5,421	4,816	5,421	
Income tax expense	(1,003)	(1,181)	(1,003)	(1,181)	
Profit for the period	3,813	4,240	3,813	4,240	
Other comprehensive income : Exchange differences on translation foreign operations	_	_	_	-	
Total Other comprehensive income	-	-	-	-	
Total Comprehensive Income	3,813	4,240	3,813	4,240	
Profit attributable to :					
Owners of the parent Non-controlling interests	3,813	4,240 -	3,813	4,240 -	
	3,813	4,240	3,813	4,240	
Total comprehensive /income attributable to : Owners of the parent Non-controlling interests	3,813	4,240	3,813	4,240	
Non-controlling interests	3,813	4,240	3,813	4,240	
Earnings per share (sen) Basic and diluted, for the period	1.67	1.85	1.67	1.85	

(The Condensed Consolidated Statement of Comprehensive Income shall be read in conjunction with the Annual FinancialReport for the year ended 31 December 2017, and the accompanying explanatory notes attached to the interim financial statements)

(Company No: 455130-X)  CONDENSED CONSOLIDATED STATEMENT	31 MAR 2018	31 DEC 2017
OF FINANCIAL POSITION AS AT 31 MARCH 2018	Unaudited RM '000	Audited RM '000
ASSETS		
Non-current assets		
Property, plant and equipment	444,698	442,880
Prepaid lease payments	13,876	14,380
Trade and other receivables	793	793
Goodwill on consolidation	677	677
	460,044	458,730
Current assets		
Inventories	372,041	391,581
Trade receivables	141,127	139,226
Other receivables	21,188	32,291
Tax recoverable	5,639	5,639
Cash and bank balances	63,524	80,589
	603,519	649,326
TOTAL ASSETS	1,063,563	1,108,056
EQUITY AND LIABILITIES		
Equity		
Share capital	246,936	246,936
Treasury share	(17,317)	(17,297)
Foreign currency translation reserve	18,557	18,557
Retained earnings	501,052	497,239
Total equity	749,228	745,435
Non-current liabilities		
Borrowings	9,000	10,000
Other payables	45,185	39,586
Deferred tax liabilities	10,225	11,125
	64,410	60,711
Current liabilities		
Borrowings	168,081	179,164
Trade payables	46,665	52,938
Other payables	33,660	58,286
Taxation	1,367	-
Dividend payable	152	11,522
Dividenta payable	249,925	301,910
Total liabilities	314,335	362,621
TOTAL FOURTY AND LIABILITIES	4 000 500	4.400.050
TOTAL EQUITY AND LIABILITIES	1,063,563	1,108,056
Not Accete per chara (DM)	2.07	2.26
Net Assets per share (RM)	3.27	3.26

WHITE HORSE BERHAD

(The Condensed Consolidated Statement of Financial Position shall be read in conjunction with the Annual Financial Report for the year ended 31 December 2017 and the accompanying explanatory notes attached to the interim financial statements)

WHITE HORSE BERHAD			Non-Dis	tributable		
(Company No: 455130-X)  CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED 31 MAR 2018	Equity Total RM '000	Share Capital RM '000	Share Premium RM '000	Treasury Share RM '000	Foreign Currency Translation Reserve RM '000	Distributable Retained Profits RM '000
Opening balance at 01 January 2018	745,435	246,936	-	(17,297)	18,557	497,239
Purchase of treasury shares	(20)	_	-	(20)	-	-
Total comprehensive income	3,813	_	-	-	-	3,813
Dividends	-	-	-	-	-	-
Closing balance at 31 Marchr 2018	749,228	246,936	-	(17,317)	18,557	501,052
Opening balance at 01 January 2017	768,297	240,000	6,936	(16,598)	22,904	515,055
Effect of implementation of Companies Act 2016	-	6,936	(6,936)			-
Purchase of treasury shares	(510)	-	-	(510)	-	-
Total comprehensive income	4,240	-	-	-	_	4,240
Dividends	-	-	-	-	-	-
Closing balance at 31 March 2017	772,027	246,936	-	(17,108)	22,904	519,295

(The Condensed Consolidated Statement of Comprehensive Income shall be read in conjunction with the Annual FinancialReport for the year ended 31 December 2017, and the accompanying explanatory notes attached to the interim financial state.

(Company No: 455130-X)  CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW FOR THE QUARTER ENDED 31 MARCH 2018  Operating Activities Profit Before Tax Adjustments for:  31 MAR 2018 Unaudited RM '000 RM '000  31 MAR 2017 Unaudited RM '000  4,816 5,421
Profit Before Tax  RM '000
Operating Activities Profit Before Tax  4,816  5,421
Profit Before Tax 4,816 5,421
Profit Before Tax 4,816 5,421
1 1,213
Interest income (76) (600)
Interest expense 1,482 1,567
Amortisation of prepaid lease payments 707 839
Depreciation of property, plant and equipment 7,141 10,142
Gain on disposal of property, plant and equipment (5) (183)
Write down of property, plant and equipment 14 206
Net unrealised foreign exchange gain (8,020) (3,892)
Total adjustments 1,243 8,079
Operating cash flow before changes in working capital 6,059 13,500
Changes in working capital
Decrease in inventories 19,540 17,543
Decrease / (Increase) in trade and other receivables 9,202 (10,335)
Decrease in trade and other payables (17,168) (13,350)
Total changes in working capital 11,574 (6,142)
(5,7.2)
Interest received 76 600
Interest paid (1,482) (1,567)
Income taxes paid (1,353) (2,152)
(2,759) (3,119)
Net cash flows generated from operating activities 14,874 4,239
Investing Activities
Purchase of property, plant and equipment (8,416) (3,669)
Proceed from disposal of property, plant and equipment 25 23
Net cash used in investing activities (8,391) (3,646)
Financing Activities
Dividends paid (11,445) (11,464)
Purchase of treasury shares (20) (510)
Decrease in loans and borrowings (12,083) (17,911)
Net cash used in financing activities (23,548) (29,885)
Net decrease in cash and cash equivalents (17,065) (29,292)
Cash and cash equivalents at beginning of period (17,003) (29,292)
Cash and cash equivalents at end of period 63,524 120,766
35,321

(The Condensed Consolidated Statement of Cash Flow shall be read in conjunction with the Annual Financial Report for the year ended 31 December 2017, and the accompanying explanatory notes attached to the interim financial statements) WHITE HORSE BERHAD (Company No: 455130-X)

Explanatory Notes pursuant to MFRS 134 for the 1st Quarter ended 31 March 2018.

#### 1. CORPORATE INFORMATION

White Horse Berhad is a public limited liability company incorporated and domiciled in Malaysia, and is listed on Bursa Malaysia Securities Berhad.

These condensed consolidated interim financial statements were approved by the Board of Directors on 23 May 2018.

## 2. BASIS OF PREPARATION

The condensed consolidated interim financial statements, for the period ended 31 March 2018, have been prepared in accordance with MFRS 134 *Interim Financial Reporting* and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

These condensed consolidated interim financial statements also comply with IAS 34 Interim Financial Reporting issued by the International Accounting Standards Board.

The explanatory notes attached to these condensed consolidated interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2017.

## 3. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 31 December 2017 except the followings:-

# **MFRS 9 Financial Instruments**

The Group adopted MFRS 9, Financial Instruments on 1 January 2018, MFRS 9 replaces the guidance in MFRS 139 Financial Instruments Recognition and Measurement on the classification and measurement of financial assets and financial liabilities, impairment of financial assets and on hedge accounting.

MFRS 9 contains a new classification and measurement approach for financial assets that reflects the business model in which assets are managed and their cash flow characteristics.

The three principal classifications categories for financial assets are measured at amortized cost fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL). The standard eliminates the existing MFRS 139 categories of held to maturity, loans and receivables and available for sale.

There was no material impact on the accounting for the Group's financial assets upon initial application of the new classification requirements.

MFRS9 also replaces the incurred loss model in MFRS 139 with a forward-looking expected credit loss (ECL) model Under MFRS 9, loss allowances will be measured on either 12 month ECLs or Lifetime ECLs. As allowed by the transitional provision of MFRS 9, the Group elected not to restate the comparatives.

#### MFRS 15 Revenue from Contracts with Customers

MFRS 15 supersedes MFRS 111 Construction Contracts. MFRS 118 Revenue and related interpretations and it applied to all revenue arising from contracts with customers, unless those contracts are in the scope of other standards. The new standard establishes a five-step model to account for revenue arising from contracts with customers. Under MFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

The standard requires entities to exercise judgment, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract.

The Group elected to adopt the modified retrospective method.

Henceforth, the Group's revenue and cost of goods sold are shown below:-

	CURRENT PERIOD		
	1ST QUARTER		
Timing of Revenue Recognition	31 MAR 2018	31 MAR 2017	
	Unaudited	Unaudited	
	RM '000	RM '000	
Goods transferred at a point in time	139,340	142,610	
Services transferred over time	6,436	-	
Total revenue from contracts with			
customers	145,776	142,610	

	CURRENT PERIOD		
	1ST QUARTER		
Cost of goods sold	31 MAR 2018	31 MAR 2017	
-	Unaudited	Unaudited	
	RM '000	RM '000	
Cost of goods sold	118,550	111,870	
Carriage outward	6,436	-	
Effect of MFRS 15	124,986	111,870	

## 4. CHANGES IN ESTIMATES

There were no changes in estimates that had a material effect in the current interim results.

# 5. CHANGES IN COMPOSITION OF THE GROUP

There were no changes in composition of the Group for the current quarter.

# 6. SEGMENT INFORMATION

Segmental financial information for the cumulative quarters has been prepared based on the geographical location as per the table append below.

SEGMENTAL INFORMATION	Malaysia	Vietnam	Other		
31 March 2018	Operation	Operation	Operation	Eliminations	Total
	RM '000	RM '000	RM '000	RM '000	RM '000
Segment Revenue					
External sales	110,051	18,831	16,894		145,776
Inter-segment sales	6,226	4,201	817	(11,244)	-
Total revenue	116,277	23,032	17,711	(11,244)	145,776
Segment Results					
Interest income	63	8	5		76
Depreciation & amortisation	5,930	1,216	702		7,848
Profit / (Loss) before tax	7,881	(3,580)	759	(245)	4,815
Segment Assets					
Total assets Segment Liabilities	819,317	187,151	57,095	-	1,063,563
Total liabilities	243,167	57,925	13,243	-	314,335
SEGMENTAL INFORMATION	Malaysia	Vietnam	Other		
SEGMENTAL INFORMATION 31 March 2017	Malaysia Operation	Vietnam Operation	Other Operation	Eliminations	Total
INFORMATION	1			Eliminations RM '000	Total RM '000
INFORMATION 31 March 2017	Operation	Operation	Operation		
INFORMATION 31 March 2017  Segment Revenue	Operation RM '000	Operation RM '000	Operation RM '000		RM '000
INFORMATION 31 March 2017  Segment Revenue  External sales	Operation RM '000 109,299	Operation RM '000 19,770	Operation RM '000 13,541	RM '000	RM '000
INFORMATION 31 March 2017  Segment Revenue  External sales Inter-segment sales	Operation RM '000 109,299 4,591	Operation RM '000 19,770 3,901	Operation RM '000 13,541 457	RM '000 (8,949)	RM '000 142,610
INFORMATION 31 March 2017  Segment Revenue  External sales Inter-segment sales  Total revenue	Operation RM '000 109,299 4,591	Operation RM '000 19,770 3,901	Operation RM '000 13,541 457	RM '000 (8,949)	RM '000 142,610
INFORMATION 31 March 2017  Segment Revenue  External sales Inter-segment sales  Total revenue  Segment Results	Operation RM '000 109,299 4,591 113,890	Operation RM '000 19,770 3,901 23,671	Operation RM '000 13,541 457 13,998	RM '000 (8,949)	RM '000 142,610 - 142,610
INFORMATION 31 March 2017  Segment Revenue  External sales Inter-segment sales  Total revenue  Segment Results Interest income	Operation RM '000 109,299 4,591 113,890	Operation RM '000 19,770 3,901 23,671	Operation RM '000 13,541 457 13,998	RM '000 (8,949)	RM '000 142,610 - 142,610 600
INFORMATION 31 March 2017  Segment Revenue  External sales Inter-segment sales  Total revenue Segment Results Interest income Depreciation & amortisation	Operation RM '000  109,299 4,591  113,890  584 8,093	Operation RM '000  19,770 3,901 23,671  2 2,317	Operation RM '000 13,541 457 13,998 14 571	RM '000 (8,949) (8,949)	RM '000 142,610 - 142,610 600 10,981
INFORMATION 31 March 2017  Segment Revenue  External sales Inter-segment sales  Total revenue  Segment Results Interest income  Depreciation & amortisation  Profit / (Loss) before tax	Operation RM '000  109,299 4,591  113,890  584 8,093	Operation RM '000  19,770 3,901 23,671  2 2,317	Operation RM '000 13,541 457 13,998 14 571	RM '000 (8,949) (8,949)	RM '000 142,610 - 142,610 600 10,981

Malaysia and Vietnam operations consists manufacturing and distribution activities, while the other operations were merely distribution function in ASEAN region and China.

Malaysia operation experiencing a slow pace in the construction industry, raw material cost, manufacturing overheads and operating expenses had increased by an average of 7% as compared with the corresponding period of last year. The sales had increased by 2% due to the effect of the marketing strategies deployed while the profit before tax had increased by 11% mainly due to the increased in unrealized foreign exchange gain.

Vietnam operation is facing stiff market condition. The loss before tax is higher than last year mainly due to the bulk sales of slow-moving finished goods at lower pricing.

Other operation had recorded higher sales and profit before tax mainly due to the contribution from the Singapore market.

## 7. SEASONALITY OF OPERATIONS

The Group's business operation is related to the construction and renovation industries. Due to the festive season in the first quarter, the business has performed at a slower pace and it is expected that the business in the forthcoming quarters would be performed better.

## 8. PROFIT BEFORE TAX

Included in the Profit Before Tax are the following items:-

	CURRENT	CURRENT QUARTER		LATIVE RTER
	03 MONTI	03 MONTHS ENDED		HS ENDED
	31 MAR	31 MAR	31 MAR	31 MAR
	2018	2017	2018	2017
	RM '000	RM '000	RM '000	RM '000
Interest income	(76)	(600)	(76)	(600)
Interest expense	1,482	1,567	1,482	1,567
Amortisation of prepaid lease payments	707	839	707	839
Depreciation of property, plant and equipment	7,141	10,142	7,141	10,142
Loss / (Gain) on disposal of property, plant and equipment	(5)	(183)	(5)	(183)
Write down of property, plant and equipment	14	206	14	206

## 9. INCOME TAX EXPENSE

Income tax expense is recognised in each interim period based on the best estimate of the weighted average annual income tax rate expected for the full financial year.

	CURRENT	QUARTER	CUMULATIVE QUARTER		
	03 MONTHS ENDED		03 MONTH	IS ENDED	
	31 MAR 31 MAR		31 MAR	31 MAR	
	2018	2017	2018	2017	
Current Tax:	RM '000	RM '000	RM '000	RM '000	
Malaysian Income Tax	1,813	1,905	1,813	1,905	
Foreign Tax	90	26	90	26	
	1,903	1,931	1,903	1,931	
Deferred Tax	(900)	(750)	(900)	(750)	
Total Tax	1,003	1,181	1,003	1,181	

#### 10. EARNINGS PER SHARE

Basic earnings per share amounts are computed by dividing the profit for the period, net of tax, attributable to owners of the parent by the weighted average number of ordinary shares outstanding during the period excluding treasury shares held by the Company.

The following reflect the profit and share data used in the computation of basic earnings per share :-

	CURRENT QUARTER 03 MONTHS ENDED	
	31 MAR	31 MAR
	2018	2017
Profit net of tax attributable to owners		
of the parent used in the computation of earning per share (RM'000)	3,813	4,240
Weighted average number of ordinary shares in issue ('000)	240,000	240,000
Treasury shares	11,104	10,998
Net Weighted average number of ordinary shares in issue ('000)	228,896	229,002
Basic earnings per share	1.67	1.85
(sen per share)		

## 11. PROPERTY, PLANT AND EQUIPMENT

During the three months ended 31 March 2018, the Group acquired assets of RM 8.4 million (31 March 2017 : RM 3.7 million).

# 12. INTANGIBLE ASSETS: GOODWILL

Goodwill is initially measured at cost. Following initial recognition, goodwill is measured at cost less accumulated impairment losses.

For the purpose of impairment testing, goodwill acquired is allocated, from the acquisition date, to each of the Group's cash-generating units that are expected to benefit from the synergies of the combination.

The cash-generating unit to which goodwill has been allocated is tested for impairment annually and whenever there is an indication that the cash-generating unit may be impaired, by comparing the carrying amount of the cash-generating unit, including the allocated goodwill, with the recoverable amount of the cash-generating unit. Where the recoverable amount of the cash-generating unit is less than the carrying amount, an impairment loss is recognised in the profit or loss. Impairment losses recognised for goodwill are not reversed in subsequent periods.

Where goodwill forms part of a cash-generating unit and part of the operation within that cash-generating unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative fair values of the operations disposed of and the portion of the cash-generating unit retained.

#### 13. CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprised the following amounts:-

	31 MAR	31 MAR
	2018	2017
	RM '000	RM '000
Cash on hand and at banks	52,940	48,938
Short term deposits with banks	10,584	71,828
Total Cash and Cash		
Equivalents	63,524	120,766

## 14. FAIR VALUE HIERARCHY

No transfers between any level of the fair value hierarchy took place during the current interim period and the comparative period. There were also no changes in the purpose of any financial asset that subsequently resulted in a different classification of that asset.

The Group does not hold credit enhancements or collateral to mitigate credit risk. The carrying amount of financial assets therefore represents the potential credit risk.

# 15. SHARE CAPITAL AND TREASURY SHARES

Subsequent to the end of the first quarter, the Company had further purchased its own shares as treasury shares as at 16 May 2018, which were not for resale or cancelled.

Details of the treasury shares are as follows

	No. of				
	shares	Purchas	se Price	Average	Total
Month	purchased	Highest	Lowest	Price	Consideration
		RM	RM	RM	RM
Balance as at 31-03-18	11,104,200	2.5000	0.9200	1.5504	17,316,983
April & May 2018	16,000	1.8600	1.8400	1.8563	29,898
Balance as at 16-05-18	11,120,200	2.5000	0.9200	1.5464	17,346,881

#### 16. INTEREST-BEARING LOANS AND BORROWINGS

	Borrowings as at 31 March 2018									
	Long term		Short term				Total borrowings			
	USD	RM	VND	SD	USD	RM	VND	SD	USD	RM
	'000	'000	'000,000	'000	'000	'000	'000,000	'000	'000	'000
Secured										
Term loan	-				-		-	-	-	-
Unsecured										
Term loan		9,000			-	4,000	-	-	-	13,000
Revolving Credit					30,076		-	-	30,076	-
Trade lines	-		12,006		502	43,960	12,006	-	502	43,960
Hire Purchase				-				-	-	-
Sub-total	-	9,000	12,006	-	30,578	47,960	12,006	-	30,578	56,960
Total	_	9,000	12,006	-	30,578	47,960	12,006	-	30,578	56,960
Foreign exchange rate		1.0000	0.1690	-	3.8620	1.0000	0.1690	-	3.8620	1.0000
RM'000 Equivalent	-	9,000	2,029	-	118,092	47,960	2,029	-	118,092	56,960
Total (RM'000)		9,000				168,081				177,081

1										
		Borrowings as at 31 March 2017								
	Long term		Short term			Total borrowings				
	USD	RM	VND	SD	USD	RM	VND	SD	USD	RM
	'000	'000	'000,000	'000	'000	'000	'000,000	'000	'000	'000
Secured										
Term loan	227				-		-	-	227	-
Unsecured										
Term loan		13,000			-	4,000	-	-	-	17,000
Revolving Credit			86,925		34,342		86,925	-	34,342	-
Trade lines	-		-		6,204	11,596	-	-	6,204	11,596
Hire Purchase				27				27	-	-
Sub-total	-	13,000	86,925	27	40,546	15,596	86,925	27	40,546	28,596
Total	227	13,000	86,925	27	40,546	15,596	86,925	27	40,773	28,596
Foreign exchange rate	4.4265	1.0000	0.1950	3.1668	4.4265	1.0000	0.1950	3.1668	4.4265	1.0000
RM'000 Equivalent	1,004	13,000	16,950	85	179,476	15,596	16,950	85	180,480	28,596
Total (RM'000)		14,004			•	212,107			•	226,111

The unsecured borrowings are subject to corporate guarantee and negative pledge

All borrowings are based on the floating interest rate and its weighted average interest rate is about 4.5% per annum.

There was a borrowings reduction of RM 49 million in the current year to-date as compare to the same corresponding period in the immediate preceding year. It was a repayment of debt, which fell due for settlement, henceforth, no interest savings incurred as it was not a prepayment of debt.

There are two local currency borrowings denominated in Ringgit Malaysia and Vietnamese Dong for Malaysia operation and Vietnam operation respectively.

No hedging was made for the borrowings denominated in United State Dollar, as source of repayment of which is from the export proceeds denominated in the same currency.

#### 17. PROVISIONS FOR COSTS OF RESTRUCTURING

There were no provisions for costs of restructuring for the current quarter and comparative period.

## 18. DIVIDEND

An interim 5 sen per share tax-exempted dividend in respect of the financial year of 2017, amounting to RM11.4 million was paid on 10 January 2018.

No interim dividend has been declared for the current quarter ended 31 March 2018 (31 March 2017: Nil).

However, at the Annual General Meeting on 23 May 2018, a final tax exempt dividend of 2 sen per share (Year 2016: 5 sen) amounting to RM4.6 million, in respect of the financial year ended 31 December 2017 has been approved by the shareholders. The total tax-exempt dividend for the financial year of 2017 would be amounting to 7 sen per share (Year 2016: 10 sen per share). The financial statements for the current quarter do not reflect this approved dividend

# 19. COMMITMENT

	31 MAR	31 MAR
	2018	2017
	RM '000	RM '000
Capital expenditure :-		
Approved and contracted for		
Property, plant and equipment	1,800	11,600
Approved but not contracted for		
Property, plant and equipment	-	2,000
Total Commitment	1,800	13,600

# **20. CONTINGENCIES**

There were no other contingencies for the current quarter, except the contingent liability, which was made-up of Corporate Guarantees issued to financial institutions for the subsidiaries' borrowings and banking facilities.

#### 21. RELATED PARTY TRANSACTIONS

The following table provides information on the transactions, which have been entered into with related parties during the 3 months period ended 31 March 2018 and 31 March 2017 as well as the balances with the related parties as at 31 March 2018 and 31 December 2017.

Key Management Personnel of the Group : Directors' interest		Sales to related parties RM '000	Purchases from related parties RM '000	Amounts owed by related parties RM '000	Amounts owed to related parties RM '000
White Horse Ceramic Co Ltd	2018	2,407	-	4,655	-
	2017	567	-	4,256	-
Teobros Ceramica Sdn Bhd	2018	8,289	57	27,651	148
	2017	6,603	63	28,523	139
White Horse Investment (S) Pte Ltd	2018	-	-	-	60,633
	2017	-	-	-	63,773

All outstanding balances with these related parties are unsecured and repayable on demand.

## 22. EVENTS AFTER THE REPORTING PERIOD

There were no significant subsequent events after the reporting period.

# 23. PERFORMANCE REVIEW

	CURREN <sup>-</sup>	T PERIOD			
	1ST QU				
	31 MAR	31 MAR			
	2018	2017	Ch	ange	
	Unaudited	Unaudited	+ / (-)		
	DM 1000	DM 1000	RM	0/	
	RM '000	RM '000	'000	%	
Revenue	145,776	142,610	3,166	2.2%	
Gross Profit	20,790	30,740	(9,950)	-32.4%	
Profit Before					
Tax	4,816	5,421	(605)	-11.2%	

The revenue for the current quarter was higher by 2.2% as compared to the same corresponding period of last year, due to the effect of the marketing strategies.

After taken into the effect of MFRS 15 on the cost of goods sold, the gross profit and profit before tax had reduced by 11.4% and 11.2% respectively mainly due to higher production cost, in particularly the natural gas price, which had increased by 22.5%, amounting to RM 3.3 million

#### 24. COMMENT ON MATERIAL CHANGE IN PROFIT BEFORE TAXATION

	Current Quarter	Immediate Preceding Quarter		
	31 Mar	<b>3</b>		
	2018	31 Dec 2017	Cha	ange
	Unaudited	Unaudited	+ ,	/ (-)
	RM '000	RM '000	RM '000	%
Revenue	145,776	169,101	(23,325)	-13.8%
Gross Profit	20,790	12,157	8,633	71.0%
Profit / (Loss) Before				
Tax	4,816	(19,128)	23,944	-125.2%

The revenue for the current quarter is 13.8% lower than the immediate preceding quarter mainly due to the lower sales volume achieved in the first quarter of the year, which is a norm in the ceramic tiles industry.

The gross profit and profit before tax for the current quarter are more than the immediate preceding quarter mainly due to the written down / provision of slow-moving stock at the year-end of 2017, a recurrence transaction at the end of each financial year.

## 25. COMMENTARY ON PROSPECTS

The Group's business is linked with the construction and renovation industries, where its markets coverage is fairly distributed into property development and replacement sectors for both local and exports markets.

Business operations are still challenging in terms of market competitiveness, pricing strategy, marketing structure, fluctuation in foreign currencies, high production and operating costs, which have a great impact to the bottom-line of the Group.

Counter measures would be taken from time to time to enhance the manufacturing efficiency and productivity, new products development, cost-control and market restructuring to address such challenges.

# 26. PROFIT FORECAST OR PROFIT GUARANTEE

There was no profit forecast or profit guarantee announced as at the date of this quarterly report

# 27. CORPORATE PROPOSALS

There was no corporate proposal announced but not completed as at the date of this quarterly report.

# 28. CHANGES IN MATERIAL LITIGATION

There was no material litigation as at the date of this quarterly report

## 29. DIVIDEND PAYABLE

Please refer to Note 18 for details.

# 30. DISCLOSURE OF NATURE OF OUTSTANDING DERIVATIVES

There was no outstanding derivative as at the reporting period

# 31. DISCLOSURE OF GAINS / LOSSES ARISING FROM FAIR VALUE CHANGES OF FINANCIAL LIABILITIES

There were no gains or losses arising from fair value changes of financial liabilities as at the reporting period.

# 32. AUDITORS REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report on the financial statements for the year ended 31 December 2017 was not qualified.