

PublicInvest Research Results Review KDN PP17686/03/2013(032117)

Friday, August 23, 2019

MEGA FIRST CORPORATION

Outperform

DESCRIPTION

A conglomerate company that is mainly involved in power, resources and property businesses.

12-Month Target Price	RM5.04
Current Price	RM3.83
Expected Return	+31.6%
Market	Main
Sector	Conglomerate
Bursa Code	3069
Bloomberg Ticker	MFCB MK
Shariah-compliant	Yes

SHARE PRICE CHART



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Absolute Returns	-1.0	13.6	0.3
Relative Returns	2.7	2.6	6.2

KEY STOCK DATA

Market Capitalisation (RM m)	1,541.5
No. of Shares (m)	397.4

MAJOR SHAREHOLDERS

	%
Goh Family	36.3
Fidelity Fund	7.5
Mega First Corp (Share buy-back a/c)	4.9

Waiting for Energy Test

Mega First (MFCB) registered a lower core net profit of RM54.1m (-23.9% YoY) for the 1HFY19 due to smaller construction earnings contribution from the Don Sahong Hydropower project in Laos as works approach completion by yearend. Nevertheless, the results were in line with our and market expectations, making up 55% and 54% of full-year estimates respectively. Construction of the Laos power plant saw a further 4.8% (vs 8.3% in 2QFY18) completed during the quarter, bringing cumulative physical completion to 92.1% as of June-FY19 (vs 63% in 2QFY18). Despite a decline in construction profit this year, it is worth noting there will be a one-off gain from the sale of test energy, which is expected to kick start before the end of Sept 2019. We have not yet factored in the earnings contribution coming from the test energy sale. On a more cheerful note, management is planning to add a 5th turbine to the project. No dividend was declared for the quarter. Maintain **Outperform** call with an unchanged TP of RM5.04.

- S 2QFY19 revenue (QoQ: -28.3%, YoY: -27.4%). The group's overall revenue fell 27.4% YoY to RM159m. The power segment, which is solely derived from construction-related revenue in the Don Sahong hydropower project in Laos, saw a decline of 38.9% to RM100.1m, underpinned by lower physical progress in the project. Revenue in the resources segment rose 3.1% YoY to RM38.2m, led by a 2.5% increase in sales of lime products to RM34.6m while contribution from other products was flat. The stronger lime product sales were mainly driven by a 4.3% increase in average selling price owing to a 4.6% rise in the US dollar, which was also partly offset by a 1.7% decline in sales volume as industrial output of existing customers weakened. Sales from the property segment were slightly lower to RM2m due to lower rental following the departure of one tenant from its PJ8 building.
- S 2QFY19 core net profit (QoQ: -29.8%, YoY: -41.8%). Dragged by weaker earnings contribution from all three segments, the Group's core profit tumbled 41.8% YoY to RM22.1m after stripping out foreign exchange translation gains of RM0.6m. Recognition of construction earnings from the power segment fell 38.5% YoY to RM26.9m. Earnings from resources segment fell 11% YoY to RM4.4m on higher financing costs and lower plant utilization following the completion of Kiln 8 in Dec 2018. Lastly, property earnings also weakened, down 30.8% YoY to RM1.2m, due to the absence of property sale income, recognition of building refurbishment cost and marginally lower rental income.
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KEY FINANCIAL	SUMMARY	l				
FYE Dec (RM m)	2017A	2018A	2019F	2020F	2021F	CAGR
Revenue	910.8	874.1	626.2	707.4	724.5	-5.6%
Gross Profit	229.6	220.6	175.3	339.6	347.8	10.9%
Pre-tax Profit	192.9	197.9	140.9	303.4	311.4	12.7%
Core Net Profit	110.4	143.2	98.2	232.1	238.2	21.2%
EPS (Sen)	23.3	30.2	20.7	48.9	50.2	21.2%
P/E (x)	16.5	12.7	18.5	7.8	7.6	
DPS (Sen)	4.0	4.0	4.0	30.0	30.0	
Dividend Yield (%)	1.0	1.0	1.0	7.8	7.8	

Source: Company, PublicInvest Research estimates



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Figure 1: Results Summary

FY Dec (RM m)	<u>2Q19</u>	<u>2Q18</u>	<u>1Q19</u>	<u>QoQ</u> <u>chq</u> (%)	<u>YoY</u> <u>chq</u> (%)	<u>YTD</u> FY19	<u>YTD</u> FY18	<u>YoY</u> <u>chq</u> (%)	<u>Comments</u>
Revenue	159.0	218.9	221.8	-28.3	-27.4	380.9	434.1	-12.3	Due to a decline in construction revenue recognition
Cost of sales	-121.5	-164.4	-166.4	-27.0	-26.1	-288.0	-325.4	-11.5	
Gross profit	37.5	54.5	55.4	-32.3	-31.2	92.9	108.7	-14.5	
Net income/(expenses)	-0.1	3.4	-1.7	-94.1	-102.9	-1.8	1.7	-205.9	
Operating expenses	-5.9	-4.4	-6.8	-13.2	34.1	-12.7	-9.9	28.3	
Operating profit	31.5	53.5	46.9	-32.8	-41.1	78.4	100.5	-22.0	
Finance costs	-1.5	-1.9	-1.9	-21.1	-21.1	-3.4	-5.6	-39.3	
Share of results in JV	0.0	-0.3	0.0	-	-	0.0	0.1	-	
Pre-tax profit	30.0	51.3	45.0	-33.3	-41.5	75.0	95.0	-21.1	
Tax expense	-5.5	-8.2	-7.1	-22.5	-32.9	-12.7	-14.9	-14.8	
Net profit	24.5	43.1	37.9	-35.4	-43.2	62.3	80.1	-22.2	
Core net profit	22.1	38.0	31.5	-29.8	-41.8	54.1	71.1	-23.9	After stripping out non-core items
Core EPS (sen)	4.7	8.0	6.6	-29.8	-41.8	11.4	15.0	-23.9	
DPS (sen)	0.0	2.0	0.0	-	-	0.0	2.0	-	No dividend was declared for the quarter
Gross Margin (%)	23.6	24.9	25.0	-	-	24.4	25.0	-	
Pre-tax Margin (%)	18.9	23.4	20.3	-	-	19.7	21.9	-	
Net Margin (%)	15.4	19.7	17.1	-	-	16.4	18.5	-	
Effective tax rate (%)	18.3	16.0	15.8	-	-	16.9	15.7	-	

Source: Company, PublicInvest Research

igure 2: Segmental B	reakdow	'n							
Segmental Breakdown (RMm):	<u>2Q19</u>	<u>2Q18</u>	<u>1Q19</u>	<u>QoQ</u> <u>chg</u> (%)	<u>YoY</u> <u>chg</u> <u>(%)</u>	<u>YTD</u> FY19	<u>YTD</u> FY18	<u>YoY</u> <u>chg</u> (%)	<u>Comments</u>
Revenue:									
Power	100.1	164.0	169.9	-41.1	-39.0	270.0	325.0	-16.9	Construction completion was 4.8% vs 8.3% a year ago as Don Sahong proje neared completion
Resources	38.2	37.1	32.8	16.5	3.0	71.1	74.3	-4.3	Mainly led by a 2.5% increase in sales of lime products
Property	2.0	2.6	2.1	-4.8	-23.1	4.1	4.7	-12.8	Affected by rental income PJ8 building following the departure of one tenant
Investment holdings & Others	18.6	15.1	17.0	9.4	23.2	35.6	30.0	18.7	
	158.9	218.8	221.8	-28.4	-27.4	380.8	434.0	-12.3	
Pre-tax profit:									
Power	26.2	43.6	45.0	-41.8	-39.9	71.3	86.3	-17.4	Due to small physical completion
Resources	4.4	5.0	3.4	29.4	-12.0	7.8	11.7	-33.3	Dragged by higher financing cost and cost pressure due to lower utilisation rate at Kiln 8
Property	1.2	1.7	1.2	0.0	-29.4	2.3	2.8	-17.9	Affected by lower rental income and building refurbishment cost
Investment holdings & Others	-1.8	1.0	-4.7	-61.7	-280.0	-6.5	-5.8	12.1	
	30.0	51.3	44.9	-33.2	-41.5	74.9	95.0	-21.2	

Source: Company, PublicInvest Research



Don Sahong Hydropower Project- Almost In The Final Lap

With an outstanding 7.9% physical completion in the hydropower project remaining, construction revenue and earnings are expected to see sequential decline in the final two quarters as works approach completion by the end of this year. Nevertheless, the decline in construction revenue and earnings will be compensated by the sale of test energy, which is expected to commence by end-Sept 2019 for the first turbine. The other turbines are expected to be commissioned progressively thereafter.

Based on the construction progress of the project and transmission lines by Electricite du Laos (EDL) and Electricite Du Cambodge (EDC), management is confident that the Don Sahong hydropower project will commence according to the Commercial Operation Date (COD), which is 1st Jan 2020.

To our surprise, management is planning to add a 5th turbine to the hydropower project pending approval from the Laos government.

Resources- Facing Headwinds

The limestone segment will continue to face headwinds from slowing industrial activities in the region due to a slowdown in economic activities. Management will continue to secure new customers to minimize the impact.

In the absence of FX changes, average selling prices of lime products are expected to remain stable. There will be increasing margin pressure in 2H due to lacklustre demand and lower capacity utilization of the new plant.

Property- As Steady As Ever

Rental income from PJ8 and Greentown carparks, Ipoh is expected to remain stable. Management will continue to market the remaining completed property units with carrying value of RM11.3m as at 30 June 2019. There are no plans to restart its development segment given the weak residential property market.

Large Scale Solar- Another New Power Project?

On 14 Aug 2019, the company entered into an Option Agreement with Menteri Besar Incorporated, Perak, giving MFCB's 80-%owned subsidiary an option to either buy or lease a large tract of land in Perak for the purpose of developing a large scale solar (LSS) photovoltaic plant. MFCB has submitted a bid under Malaysia's latest LSS3 scheme to develop and operate a 100MW LSS photovoltaic plant. The results of the tender are expected to be announced in 1Q 2020.

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Figure 3: Aerial View of 260MW- Don Sahong Hydropower Project, Laos (92.1% completed)





Source: Sinohydro Bureau, PublicInvest Research

Figure 3: SOP-based Valuations			
Sum-Of-Parts Valuations	Valuation Basis	Value (RMm)	RM/share
Resources	CY20 PER of 12x	140.9	0.30
Don Sahong hydropower project	80% stake & 10% discount (WACC: 10%)	2,028.1	4.28
Investment in quoted shares	Book Value	43.2	0.09
Investment Properties	Book Value	177.2	0.37
Fully-diluted Target Price (RM/share)		2,389.4	5.04
No. of shares (m)		417.6	
Treasury shres (m)		-20.49	
ESOS (m)		24.5	
Full conversion of warrants (m)		52.7	

474.3

Fully diluted share base (m)

Source: Company, PublicInvest Research estimates

KEY FINANCIAL DATA

INCOME STATEMENT DATA					
FYE Dec (RM m)	2017A	2018A	2019F	2020F	2021F
Revenue	910.8	874.1	626.2	707.4	724.5
Gross Profit	229.6	220.6	175.3	339.6	347.8
EBIT	199.7	205.1	161.3	320.4	323.7
Finance costs	-6.8	-7.7	-21.0	-17.6	-12.8
Pre-tax Profit	192.9	197.9	140.9	303.4	311.4
Income Tax	-35.2	-37.9	-25.4	-30.3	-31.1
Effective Tax Rate (%)	18.2	19.2	18.0	10.0	10.0
Minorities	-47.3	-24.0	-17.3	-41.0	-42.0
Core Net Profit	110.4	143.2	98.2	232.1	238.2
Growth (%)					
Revenue	-0.5	-4.0	-28.4	13.0	2.4
Gross Profit	-3.0	2.7	-21.3	98.6	1.0
Core Net Profit	0.3	1.5	-27.8	136.4	2.7

Source: Company, PublicInvest Research estimates

2017A	2018A	2019F	2020F	2021F
260.0	287.4	266.8	241.0	215.2
1,241.8	1,932.8	2,235.3	2,245.3	2,255.3
138.7	130.5	23.8	11.3	44.2
204.0	159.7	111.0	111.5	114.2
1,844.5	2,510.4	2,636.9	2,609.1	2,628.8
108.4	112.4	112.4	112.4	112.4
112.7	486.3	586.3	436.3	286.3
195.9	295.8	206.8	170.4	174.3
58.8	90.4	90.4	90.4	90.4
475.8	984.9	995.9	809.5	663.4
1,368.7	1,525.5	1,641.0	1,799.6	1,965.5
1,844.5	2,510.4	2,636.9	2,609.1	2,628.9
	260.0 1,241.8 138.7 204.0 1,844.5 108.4 112.7 195.9 58.8 475.8 1,368.7	260.0 287.4 1,241.8 1,932.8 138.7 130.5 204.0 159.7 1,844.5 2,510.4 108.4 112.4 112.7 486.3 195.9 295.8 58.8 90.4 475.8 984.9 1,368.7 1,525.5	260.0 287.4 266.8 1,241.8 1,932.8 2,235.3 138.7 130.5 23.8 204.0 159.7 111.0 1,844.5 2,510.4 2,636.9 108.4 112.4 112.4 112.7 486.3 586.3 195.9 295.8 206.8 58.8 90.4 90.4 475.8 984.9 995.9 1,368.7 1,525.5 1,641.0	260.0 287.4 266.8 241.0 1,241.8 1,932.8 2,235.3 2,245.3 138.7 130.5 23.8 11.3 204.0 159.7 111.0 111.5 1,844.5 2,510.4 2,636.9 2,609.1 108.4 112.4 112.4 112.4 112.7 486.3 586.3 436.3 195.9 295.8 206.8 170.4 58.8 90.4 90.4 90.4 475.8 984.9 995.9 809.5 1,368.7 1,525.5 1,641.0 1,799.6

Source: Company, PublicInvest Research estimates

PER SHARE DATA & RATIOS					
FYE Dec	2017A	2018A	2019F	2020F	2021F
Book Value Per Share	3.6	4.0	4.3	4.7	5.2
NTA Per Share (Sen)	3.6	4.0	4.3	4.7	5.1
EPS (sen)	28.9	37.5	25.7	60.8	62.5
DPS (sen)	4.0	4.0	4.0	30.0	30.0
Payout Ratio (%)	13.8	10.7	15.5	49.3	48.0
ROA (%)	8.5	6.4	4.4	10.5	10.7
ROE (%)	11.5	10.5	7.0	15.2	14.3

Source: Company, PublicInvest Research estimates

RATING CLASSIFICATION

STOCKS

OUTPERFORM	The stock return is expected to exceed a relevant benchmark's total of 10% or higher over the next 12months.
NEUTRAL	The stock return is expected to be within +/- 10% of a relevant benchmark's return over the next 12 months.
UNDERPERFORM	The stock return is expected to be below a relevant benchmark's return by -10% over the next 12 months.
TRADING BUY	The stock return is expected to exceed a relevant benchmark's return by 5% or higher over the next 3 months but the underlying fundamentals are not strong enough to warrant an Outperform call.
TRADING SELL	The stock return is expected to be below a relevant benchmark's return by -5% or more over the next 3 months.
NOT RATED	The stock is not within regular research coverage.
SECTOR	
OVERWEIGHT	The sector is expected to outperform a relevant benchmark over the next 12 months.
NEUTRAL	The sector is expected to perform in line with a relevant benchmark over the next 12 months.

UNDERWEIGHT The sector is expected to underperform a relevant benchmark over the next 12 months.

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