Part A: Notes to the Interim Financial Statements

1. Basis of Preparation

The condensed consolidated interim financial statements are unaudited and have been prepared in accordance with Malaysian Financial Reporting Standard ("MFRS") 134: Interim Financial Reporting, International Accounting Standard ("IAS") 34: Interim Financial Reporting and paragraph 9.22 and Appendix 9B of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Malaysia"), and should be read in conjunction with the Group's audited financial statements for the financial year ended 31 December 2023, which were prepared in accordance with the Malaysian Financial Reporting Standards ("MFRSs") and International Financial Reporting Standards ("IFRSs").

The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to gain an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2023.

2. Summary of material accounting policy information

The accounting policies adopted by the Group for the quarterly financial statements are consistent with those adopted in the Group's consolidated audited financial statements for the financial year ended 31 December 2023, except for the adoption of the following amendments to MFRSs:

Description	Effective Date
Non-current Liabilities with Covenants (Amendments to MFRS 101) Lease Liability in a Sale and Leaseback (Amendments to MFRS 16)	1 January 2024 1 January 2024
Supplier Finance Arrangements (Amendments to MFRS 107 and MFRS 7)	1 January 2024

The adoption of the above new pronouncements in the current financial period do not have any material impact to the financial statements of the Group.

3. Seasonal/cyclical factors

The business operations of the Group are subject to the sales cycle of the life insurance business and asset management services.

4. Unusual items

There were no unusual items affecting assets, liabilities, equity, net income or cash flows for the financial period ended 30 June 2024.

5. Change in estimates

The Group's insurance subsidiaries, Manulife Insurance Berhad and Manulife Insurance Labuan Limited value policy liabilities using a prospective actuarial valuation. The expected future liabilities are determined using best estimate assumptions with the appropriate risk adjustment to reflect the uncertainty of adverse deviation from expected experience. Valuation assumptions used includes mortality, morbidity, lapse, expense, risk-free interest rate plus illiquidity premium, and participating life funds' yield derived based on asset liability method. For calculating the contractual service margin ("CSM"), the fair value approach is used for all in-force policies sold before 2021, and the full retrospective approach is used for all policies sold in 2021 onwards.

There were no material changes in the basis used for accounting estimates for the current financial period ended 30 June 2024.

6. Debt and equity securities

There were no other issuances, cancellation, repurchases, resale and repayment of debt and equity securities during the current financial period ended 30 June 2024.

Part A: Notes to the Interim Financial Statements (Continued)

7. Dividend Paid

No dividend has been paid in the current financial period ended 30 June 2024.

8. Material events subsequent to the end of the financial period

There is no material event subsequent to the end of the financial period under review that has not been reported in the interim financial statements for the current financial period to date.

9. Changes in composition of the Group

There were no significant changes in the composition of the Group for the current financial period ended 30 June 2024.

10. Contingent liabilities

There are no contingent liabilities as at the date of this report since the date of the last annual statement of financial position.

11. Significant event

There is no significant event as at the date of this report since the date of the last annual statement of financial position.

12. Cash and cash equivalents

	As at <u>30.06.2024</u> RM'000	As at 31.12.2023 RM'000
Investment holding	4,590	6,029
Life insurance business:-		
Shareholder's fund	18,123	13,008
Life insurance business	120,083	91,001
Asset management services	<u>106,025</u> 248,821	97,839 207,877

Part A: Notes to the Interim Financial Statements (Continued)

13. Insurance and reinsurance contract assets and liabilities

(a) Insurance contract liabilities

		for remaining rerage Liabilities for incurred claims		r incurred claims	_	
	Exclude loss component RM'000	Loss component RM'000	Products not under PAA RM'000	PAA estimates of PV of future cash flows and risk adjustment for non- financial risk RM'000	Total RM'000	
At 1 January 2024 Insurance contract liabilities Segregated fund insurance net	3,653,197	47,096	197,413	251	3,897,957	
liabilities	1,406,253	-	-	-	1,406,253	
	5,059,450	47,096	197,413	251	5,304,210	
Insurance revenue Expected incurred claims and other insurance service	(100.070)				(400.070)	
expenses Change in risk adjustment	(128,270)	-	-	-	(128,270)	
for non-financial risk expired CSM recognised for service	(14,751)	-	-	-	(14,751)	
provided Recovery of insurance	(36,572)	-	-	-	(36,572)	
acquisition cashflows Contracts under PAA	(31,063) (3,881)	-	-	-	(31,063) (3,881)	
Insurance service expense Incurred claims and other insurance service	(214,537)	<u> </u>		<u> </u>	(214,537)	
expenses Losses and reversal of losses on onerous	-	-	128,328	(195)	128,133	
contracts (future service) Amortisation of insurance	-	(542)	-	-	(542)	
acquisition cashflow	<u>31,636</u> 31,636	(542)	- 128,328	(195)	31,636 159,227	
Investment components and premium refunds	(161,810)	-	161,810	-	-	
Insurance service results Insurance finance expenses Effects of exchange rates upon	(344,711) 152,831	(542) 192	290,138 4,829	(195) 1	(55,310) 157,853	
consolidation	9,644	5	12	-	9,661	
Total changes in the						
statements of profit or loss and other comprehensive income	(182,236)	(345)	294,979	(194)	112,204	
Cash flows and other movements Premiums and premium tax received	481,763		-	-	481,763	
Claims and other insurance service expenses paid, including investment components	-	-	(278,250)	444	(277,806)	
Insurance acquisition cash flows Total cash flows and other movements	<u>(127,885)</u> 353,878	<u>-</u>	- (278,250)		(127,885) 76,072	
Movements related to segregated fund insurance net liabilities	216,545				216,545	
At 30 June 2024 Insurance contract liabilities	3,824,839	46,751	214,142	501	4,086,233	
Segregated fund insurance net liabilities	1,622,798	-	-	-	1,622,798	
	5,447,637	46,751	214,142	501	5,709,031	

Part A: Notes to the Interim Financial Statements (Continued)

13. Insurance and reinsurance contract assets and liabilities (continued)

(a) Insurance contract liabilities (continued)

		or remaining			
	Exclude loss component RM'000	Loss component RM'000	Products not under PAA RM'000	r incurred claims PAA estimates of PV of future cash flows and risk adjustment for non- financial risk RM'000	Total RM'000
At 1 January 2023 Insurance contract liabilities	3,339,709	45,752	166,062	1	3,551,524
Segregated fund insurance net		10,102	100,002	·	
liabilities	1,324,405	-	- 166.062	- 1	1,324,405
Insurance revenue	4,664,114	45,752	166,062	I	4,875,929
Expected incurred claims and other insurance service expenses	(228,876)	_		_	(228,876)
Change in risk adjustment	(220,010)				(220,010)
for non-financial risk expired CSM recognised for service	(35,416)	-	-	-	(35,416)
provided Recovery of insurance	(48,470)	-	-	-	(48,470)
acquisition cashflows Contracts under PAA	(42,072) (5,380)	-	-		(42,072) (5,380)
	(360,214)				(360,214)
Insurance service expense Incurred claims and other insurance service expenses			236,089	(690)	235,399
Losses and reversal of losses on onerous	-	-	230,009	(090)	233,399
contracts (future service) Amortisation of insurance	-	970	-	-	970
acquisition cashflow	42,967 42,967	970	- 236,089	(690)	42,967 279,336
Investment components and premium refunds	(325,465)	-	325,465	-	-
Insurance service results	(642,712)	970	561,554	(690)	(80,878)
Insurance finance expenses	275,223	381	7,497	-	283,101
Effects of exchange rates upon	10.000	(<i>i</i> -		10.010
consolidation Total changes in the	12,202	(7)	17	-	12,212
statements of profit or loss					
and other comprehensive income	(355,287)	1,344	569,068	(690)	214,435
Cash flows and other movements				<u>, </u>	·
Premiums and premium tax received Claims and other insurance	913,867	-	-	-	913,867
service expenses paid, including investment components	-	-	(537,717)	940	(536,777)
Insurance acquisition cash flows	(245,092)				(245,092)
Total cash flows and other movements	668,775	_	(537,717)	940	131,998
Movements related to segregated fund insurance net liabilities	81,848	-	-	<u>-</u>	81,848
At 31 December 2023 Insurance contract liabilities	3,653,197	47,096	197,413	251	3,897,957
Segregated fund insurance net	-,,	,	,		
liabilities	<u>1,406,253</u> 5,059,450	47,096	- 197,413	251	<u>1,406,253</u> 5,304,210
	0,000,100	,000	,		0,001,210

Part A: Notes to the Interim Financial Statements (Continued)

13. Insurance and reinsurance contract assets and liabilities (continued)

(b) Reinsurance contract liabilities

	Liabilities fo cove			
	Excluding loss recovery component RM'000	Loss recovery component RM'000	Amount recoverable: incurred claims RM'000	Total RM'000
At 1 January 2024 Reinsurance contract assets	787		(1,090)	(303)
Reinsurance contract liabilities	63,567	(1,940)	(26,519)	35,108
	64,354	(1,940)	(27,609)	34,805
Allocation of reinsurance premiums paid				
Expected recovery for claims and other expenses	23,287	-	-	23,287
Change in risk adjustment for non-financial risk expired	1,474	-	-	1,474
Net cost/gain recognised	4,590	-	-	4,590
Experience refunds	(3,920)	-	-	(3,920)
	25,431			25,431
Amounts recoverable from reinsurers Recoveries of incurred claims and expenses Change in risk adjustment for non-financial	-	368	(23,334)	(22,966)
risk expired Recoveries of losses and reversal of loss	-	33	(11)	22
recovery on onerous contracts (future		(077)		(077)
service)	-	<u>(277)</u> 124	(23,345)	(277) (23,221)
		124	(23,343)	(23,221)
Net expenses from reinsurance contracts	25,431	124	(23,345)	2,210
Reinsurance finance expenses/(income) Effect of changes in non-performance risk of	6,479	(40)	(,_ ,_ ,_ ,_ ,_ ,_ ,_ ,_ ,_ ,_ ,_ ,_ ,_	6,439
reinsurers	(22)	-	-	(22)
Effects of exchange rates upon consolidation	(132)	-	(7)	(139)
Total changes in the statements of profit or loss and other comprehensive income	31,756		(23,352)	8,488
Cash flows				
Premiums paid	(29,230)	-	-	(29,230)
Amounts received	(_0,_00)	-	16,687	16,687
Total cash flows	(29,230)		16,687	(12,543)
At 30 June 2024				
Reinsurance contract assets	1,223	-	(2,350)	(1,127)
Reinsurance contract liabilities	65,657	(1,856)	(31,923)	31,877
	66,880	(1,856)	(34,273)	30,750

Part A: Notes to the Interim Financial Statements (Continued)

13. Insurance and reinsurance contract assets and liabilities (continued)

(b) Reinsurance contract liabilities (continued)

	Liabilities fo cove			
	Excluding loss recovery component RM'000	Loss recovery component RM'000	Amount recoverable: incurred claims RM'000	Total RM'000
At 1 January 2023	044		(4.450)	(045)
Reinsurance contract assets Reinsurance contract liabilities	844 85,937	- (74)	(1,159) (30,883)	(315) 54,980
	86,781	(74)	(32,042)	54,665
		(' ')	(02,012)	01,000
Allocation of reinsurance premiums paid Expected recovery for claims and other expenses	45,965		_	45,965
Change in risk adjustment for non-financial	+0,000			40,000
risk expired	2,012	-	-	2,012
Net cost/gain recognised	9,110	-	-	9,110
Experience refunds	(3,833)	-	-	(3,833)
Other	282	-		282
	53,536	-		53,536
Amounts recoverable from reinsurers Recoveries of incurred claims and expenses Change in risk adjustment for non-financial	-	475	(47,844)	(47,369)
risk expired Recoveries of losses and reversal of loss	-	49	-	49
recovery on onerous contracts (future service)		(2,337)		(2,337)
service)		(1,813)	(47.844)	(49,657)
		(1,013)	(47,044)	(49,007)
Net expenses from reinsurance contracts	53,536	(1,813)	(47,844)	3,879
Reinsurance finance expenses/(income) Effect of changes in non-performance risk of	4,662	(53)	-	4,609
reinsurers	(125)	-	-	(125)
Effects of exchange rates upon consolidation	(392)	-	(9)	(401)
Total changes in the statements of profit or loss and other comprehensive income	57,681	(1,866)	(47,853)	7,962
Cash flows				
Premiums paid	(80,108)	-	-	(80,108)
Amounts received	-	-	52,286	52,286
Total cash flows	(80,108)	-	52,286	(27,822)
At 31 December 2023	707		(4.000)	(202)
Reinsurance contract assets Reinsurance contract liabilities	787 63,567	- (1,940)	(1,090) (26,519)	(303) 35,108
	64,354	(1,940)	(27,609)	34,805
	04,004	(1,340)	(21,003)	54,005

Part A: Notes to the Interim Financial Statements (Continued)

14. Derivatives

The table below shows the fair value of derivative financial instruments, recorded as financial asset at fair value through profit or loss or financial liability at fair value through profit or loss, together with their notional amounts. The notional amount, recorded at gross, is the amount of the derivative's underlying asset and is the basis upon which changes in the value of derivatives are measured. Derivative financial instruments held by the Group are forward foreign exchange contract to hedge its currency risk, any fair value gains/losses on this financial instrument are recognised as financial asset/liability.

	Fair value gain/(loss) recognised as			
	Notional amount	Financial asset	Financial liability	Net carrying amount
30 June 2024 Hedging derivative: Forward foreign exchange	RM'000	RM'000	RM'000	RM'000
contract - Less than 1 year	64,701	641		641
31 December 2023 Hedging derivative: Forward foreign exchange contract				
- Less than 1 year	54,018	1,153		1,153

There is no change in risks and policies associated with the derivatives and its related accounting policies since the financial year ended 31 December 2023.

Part A: Notes to the Interim Financial Statements (Continued)

15. Investment income

	3 months ended		6 n	Cumulative nonths ended
	30.06.2024	30.06.2023	30.06.2024	30.06.2023
	RM'000	RM'000	RM'000	RM'000
Investment income: Financial assets at FVTPL Interest income:				
Debt securities Structured product	3,799 51	4,270 250	7,485 (793)	8,564 340
Dividend/distribution income: Equity securities				
- quoted in Malaysia	3,404	4,269	14,798	12,509
- quoted outside Malaysia Real estate investment trusts	94	136	248	335
- quoted in Malaysia Private equity funds outside	76	116	218	294
Malaysia	801	3	812	35
Net amortisation of premiums	(22)	-	(22)	-
Financial assets at FVOCI Interest income:				
Debt securities	39,439	37,141	78,052	73,071
Private debt securities	270	63	499	74
Net amortisation of premiums	(1,868)	(1,439)	(3,797)	(3,444)
Financial assets at amortised cost Interest income	3,435	2,553	6,642	5,125
lassa akus ang muang ang s				
Investment property Rental income	1,190	1,113	2,387	1,792
Other income	52	(94)	102	114
	50,721	48,381	106,631	98,809
Realised and unrealised gains/(losses):				
Net realised gains			- /	
Equity securities	18,795	3,741	31,302	12,071
Debt securities Derivatives	(9) (1.520)	1,094 1,789	115 (1,529)	1,463
Derivatives	<u>(1,529)</u> 17,257	6,624	29,888	<u> </u>
		0,024	20,000	
Net fair value gains/(losses)				
Equity securities	23,444	(16,148)	67,405	(36,161)
Unquoted equity securities	1,079	-	1,028	-
Private equity funds	825	600	2,065	978
Debt securities Structured product	(162) (3,831)	3,811	1,320 (7,186)	10,931
Structured product Derivatives	(3,831) 1,401	4,148 (4,041)	(7,186) (512)	4,092 (4,198)
Foreign exchange gains/(loss)	(372)	6,475	2,684	5,513
	22,384	(5,155)	66,804	(18,845)
	,001			

Part A: Notes to the Interim Financial Statements (Continued)

15. Investment income (continued)

	3 m	onths ended	6 n	Cumulative nonths ended
	30.06.2024	30.06.2023	30.06.2024	30.06.2023
Reversal of expected credit loss	RM'000	RM'000	RM'000	RM'000
<u>Financial assets at FVOCI</u> Debt securities	973	2,147	1,557	381
	40,614	3,616	98,249	(3,173)
Investment expenses	(2,176)	(2,203)	(5,164)	(4,424)
Net investment income	89,159	49,794	199,716	91,212

16. Profit before taxation

Profit before taxation is arrived at after charging/(crediting):

	З г	nonths ended	6 r	Cumulative nonths ended
	30.06.2024 RM'000	30.06.2023 RM'000	30.06.2024 RM'000	30.06.2023 RM'000
Amortisation of intangible assets	1,362	520	2,998	1,014
Depreciation of property and equipment	979	774	1,914	1,576
Net investment income (Note 15)	(89,159)	(49,794)	(199,716)	(91,212)

Part A: Notes to the Interim Financial Statements (Continued)

17. Taxation

	3 months ended		Cumulativ 6 months ende	
	30.06.2024	30.06.2023	30.06.2024	30.06.2023
	RM'000	RM'000	RM'000	RM'000
Income tax				
Current financial period	9,705	(2,382)	20,316	9,010
	9,705	(2,382)	20,316	9,010
Deferred tax				
Current financial period	1,172	7,431	4,974	(561)
	1,172	7,431	4,974	(561)
	10,877	5,049	25,290	8,449

The income tax for the Group is calculated based on the tax rate of 24% (2023: 24%) of the estimated assessable profit for the financial period.

A reconciliation of income tax expense applicable to profit before taxation at the statutory income tax rate to income tax expense at the effective income tax rate is as below.

	3 n	nonths ended	6 ו	Cumulative months ended
	30.06.2024	30.06.2023	30.06.2024	30.06.2023
	RM'000	RM'000	RM'000	RM'000
Profit before taxation	30,962	20,986	72,921	42,069
Taxation at Malaysian				
statutory tax rate of 24%	7,431	5,037	17,501	10,096
Effect of different in tax rate	4,026	(1,809)	8,535	306
Section 110B tax credit set off	825	(257)	(1,713)	(1,064)
Income not subject to tax	(441)	(519)	(1,889)	(3,084)
Expenses not deductible for	· · ·			
tax purposes	(988)	2,571	2,813	2,233
Changes in unrecognised				
deferred tax assets	24	26	43	(38)
	10,877	5,049	25,290	8,449

Part A: Notes to the Interim Financial Statements (Continued)

18. Basic and diluted earnings per share

Basic earnings per share of the Group are calculated by dividing the net profit attributable to the owners of the Company by the weighted average number of ordinary shares in issue.

		3 r	nonths ended	6 ו	Cumulative months ended
		30.06.2024	30.06.2023	30.06.2024	30.06.2023
Net profit attributable to owners of the Company	(RM'000)	16,803	15,530	44,654	29,084
Weighted average number of ordinary					
shares in issue	('000)	219,467	216,262	219,467	216,262
Basic and diluted earnings per share	(Sen)	7.66	7.18	20.35	13.45

The Company has no potential dilutive ordinary shares in issue as at the date of the statement of financial position and therefore, diluted earnings per share have not been presented.

Part A: Notes to the Interim Financial Statements (Continued)

19. Significant related party transactions

Related party transactions have been entered into in the normal course of business under negotiated terms with the respective parties. The significant related party transactions during the financial period between the Group and their related parties are set out as below:

	6 n	Cumulative nonths ended
	30.06.2024	30.06.2023
	RM'000	RM'000
Expenses/(income):		
Penultimate holding company		
Information technology outsourcing expenses	471	465
Outsourcing fee income	(889)	
Intermediate holding company		
Reimbursement of personnel expenses	3,325	1,602
Reimbursement of director fees	181	37
Reimbursement of software maintenance expenses	7,614	3,643
Reimbursement of consultation fee	26	16
Reimbursement of overhead expense	(1,003)	(699)
Reimbursement of education and training expenses	12	-
Reimbursement of travelling expense	12	-
Regional office functional services and support	1,245	1,163
Provision of IT development services	170	1,700
Provision of IT infrastructure support and maintenance services	10,726	4,663
Provision of accounting and finance support	475	447
Provision of HR support	377	354
Provision of staff claims system	18	17
Provision of compliance support	75	27
Subsidiaries of ultimate holding company		
Rebate income	(298)	(4,638)
Outsourcing fee income	(467)	(1,709)
Outsourcing fee expense	45	120
Management fee expense	4,649	3,783
Investment consulting services	535	671
Reinsurance premium ceded	149	130
Information technology outsourcing expenses	240	231
Provision of IT infrastructure support and maintenance services	1,577	1,495

Part A: Notes to the Interim Financial Statements (Continued)

20. Financial instruments

Categories of financial instruments

The table below provides an analysis of financial instruments categorised as follows:

- Fair value through profit or loss ("FVTPL"); (i)
- (ii) Fair value through other comprehensive income ("FVOCI");(iii) Amortised cost ("AC")

Group	FVTPL RM'000	FVOCI RM'000	<u>AC</u> RM'000	Total RM'000
30 June 2024 Financial assets				
Financial assets at FVOCI	-	3,646,732	-	3,646,732
Financial assets at FVTPL	1,267,249	-	-	1,267,249
Financial assets at amortised cost	-	-	455,709	455,709
Cash and cash equivalents	-	-	248,821	248,821
	1,267,249	3,646,732	704,530	5,618,511
Financial liabilities				
Lease liabilities	-	-	2,206	2,206
Other liabilities		-	466,351	466,351
		-	468,557	468,557
31 December 2023 Financial assets				
Financial assets at FVOCI	_	3,486,756	_	3,486,756
Financial assets at FVTPL	1,212,741	-	-	1,212,741
Financial assets at amortised cost	-	-	393,366	393,366
Cash and cash equivalents	-	-	207,877	207,877
-	1,212,741	3,486,756	601,243	5,300,740
	<u> </u>	<u> </u>	· · · · ·	<u> </u>
Financial liabilities				
Lease liabilities	-	-	2,717	2,717
Other liabilities			392,400	392,400
			395,117	395,117

Part A: Notes to the Interim Financial Statements (Continued)

21. Determination of fair values and fair value hierarchy

(a) Freehold property and investment property

The fair value of the Group's freehold property and investment property is determined based on the income approach by discounted cash flow method ("DCF method").

Under the income approach by discounted cash flow method, the market value of the properties is determined based on estimation of future annual cash flows over an investment horizon from valuation date by reference to expected revenue growth rates, operating expenses and terminal value. The present value of future cash flow is then determined by the application of an appropriate discount rate to derive a net present value of the property as at the valuation date.

Fair value hierarchy

A level is assigned to each fair value measurement based on the lowest level input significant to the fair value measurement in its entirety. The three-level hierarchy is defined as follows:-

- Level 1 Fair value is derived from unadjusted quoted price in active markets for identical properties that the entity can access at the measurement date.
- Level 2 Fair value is estimated using inputs that are observable for the properties, either directly or indirectly.
- Level 3 Fair value is estimated using unobservable inputs for the properties.

The fair value of freehold property and investment property is classified within Level 3 of the fair value hierarchy. The fair value of the property is as follows:

	Freehold	property	Investment property		
	As at 30.06.2024 RM'000	As at 31.12.2023 RM'000	As at 30.06.2024 RM'000	As at 31.12.2023 RM'000	
Carrying amount	20,467	20,700	82,300	82,300	
Fair value as stated in valuation report*	20,700	20,700	82,300	82,300	

* Based on the valuation conducted by an independent qualified valuer on 31 December 2023.

Part A: Notes to the Interim Financial Statements (Continued)

21. Determination of fair values and fair value hierarchy (continued)

(a) Freehold property and investment property (continued)

Description of valuation techniques used and significant unobservable inputs to valuation of freehold property and investment property:

	Valuation technique	Significant unobservable inputs	Range
2023			
Freehold/	Income approach	Projected period	10 years
investment	DCF Method	Projected occupancy	92.08% to 94.73%
property		Projected gross revenue	RM4.79 psf
		(office and retail)	to RM5.84 psf
		Compounded annual growth rate	
		("CAGR") on revenue	2.22%
		Projected outgoings	RM1.80 psf
		(office and retail)	to RM2.07 psf
		CAGR on outgoings	
		(office and retail)	1.55%
		Discount rate	8.00%

Significant increase or decrease in each of the unobservable inputs used in the valuation would result in a correspondingly higher or lower fair value of the properties.

The reconciliation from beginning to ending balances for the freehold property and investment property are as follows:

	Freehold	property	Investment property		
	2024	2023	2024	2023	
	RM'000	RM'000	RM'000	RM'000	
At 1 January	20,700	21,098	82,300	78,902	
Depreciation charge for the period/year	(233)	(469)	-	-	
Fair value gain	-	71	-	3,398	
At 30 June/31 December	20,467	20,700	82,300	82,300	

Part A: Notes to the Interim Financial Statements (Continued)

21. Determination of fair values and fair value hierarchy (continued)

(b) Financial assets and financial liabilities

(i) Determination of fair values

The fair values of the Group's financial assets and financial liabilities are determined as follows:

- The carrying amounts of financial assets and financial liabilities, such as loans and receivables, cash and bank balances and other payables (other than the amount payable under Distribution Agreement), are reasonable approximations of their fair values due to the relatively short-term maturity of these balances and the immaterial impact of discounting;
- (ii) The carrying amount of amount payable under Distribution Agreement which is the remaining present value of the expected future cash flow discounted using the discount rate that reflects the current market assessment of the time value of money, are reasonable approximations of their fair values;
- (iii) The fair values of quoted equities and investments in real estate investment trusts are based on quoted market prices as at the reporting date;
- (iv) The fair value of unquoted equity securities are determined with reference to market comparable inputs which are adjusted against the net assets of the investee and takes into consideration discount for lack of marketability;
- The fair values of Malaysian Government Securities, Government Investment Issues and both quoted and unquoted corporate debt securities are based on indicative market prices;
- (vi) The fair values of investments in mutual funds and unit trust funds are valued based on the net asset values of the underlying funds as at the reporting date;
- (vii) The fair values of foreign exchange forward contracts are based on valuations provided by the financial institutions making reference to quoted market prices; and
- (viii) The fair values of private equity funds are measured based on the private equity funds' net asset value or fair values reported in investees' financial statements as a measure of fair value.
- (ix) The fair value of structure product is based on the mark-to-market value of the principal amount and fixed coupon which is calculated by discounting these amounts at the prevailing funding rate of the counterparty bank. The funding rate of the counterparty bank is typically a market observable input such as the swap rate or KLIBOR or its equivalent.
- (x) The fair value of private debt securities is based on market observable inputs such as the prevailing yield/price for comparable tenure and rating of the security.

Part A: Notes to the Interim Financial Statements (Continued)

21. Determination of fair values and fair value hierarchy (continued)

(b) Financial assets and financial liabilities

(ii) Fair value hierarchy

The Group categorises its fair value measurements according to a three-level hierarchy. The hierarchy prioritises the inputs used by the Group's valuation techniques for determining the fair value of the financial instruments.

A level is assigned to each fair value measurement based on the lowest level input significant to the fair value measurement in its entirety. The three-level hierarchy is defined as follows:

Level 1 –Fair value measurements that reflect unadjusted, quoted prices in active markets for identical assets and liabilities that the Group has the ability to access at the measurement date. Valuations are based on quoted prices reflecting market transactions involving assets or liabilities identical to those being measured.

Level 2 –Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in inactive markets, inputs that are observable that are not prices (such as interest rates, credit risks, etc) and inputs that are derived from or corroborated by observable market data.

Level 3 –Fair value measurements using significant non-market observable inputs. These include valuations for assets and liabilities that are derived using data, some or all of which is not market observable, including assumptions about risk.

In determining the fair value of its financial instruments, the Group uses observable market data, when available, and minimises the use of unobservable inputs to the extent possible when determining fair value.

Part A: Notes to the Interim Financial Statements (Continued)

21. Determination of fair values and fair value hierarchy (continued)

(b) Financial assets and financial liabilities

(ii) Fair value hierarchy

The following table presents the Group's financial assets and financial liabilities that are carried at fair value as at reporting date.

	Carrying amount RM'000	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000
30 June 2024				
Financial assets at FVOCI Malaysian Government Securities Government Investment Issues Corporate debt securities	570,384 520,538	-	570,384 520,538	-
- Unquoted - Quoted outside Malaysia Private debt securities	2,217,257 275,308	-	2,217,257 275,308	-
- Unquoted outside Malaysia Accrued interest	22,717 40,528 3,646,732	- - -	22,717 40,528 3,646,732	- - -
Financial assets at FVTPL Equity securities - Quoted in Malaysia - Quoted outside Malaysia	650,702 54,980	650,702 54,980	-	-
- Unquoted in Malaysia Private equity funds - Unquoted outside Malaysia Structured product	13,710 67,440 72,970	-	- - 72,970	13,710 67,440 -
Real estate investment trusts Unit trust funds Malaysian Government Securities Government Investment Issues	7,114 2,647 37,110 40,124	7,114 2,647 -	- 37,110 40,124	-
Corporate debt securities - Unquoted Forward foreign exchange contract Accrued interest	314,757 641 	- - - 715,443	314,757 641 <u>5,054</u> 470,656	- - - 81,150
	4,913,981	715,443	4,117,388	81,150

Part A: Notes to the Interim Financial Statements (Continued)

21. Determination of fair values and fair value hierarchy (continued)

(b) Financial assets and financial liabilities

(ii) Fair value hierarchy

The following table presents the Group's financial assets and financial liabilities that are carried at fair value as at reporting date (continued)

	Carrying amount RM'000	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000
31 December 2023				
Financial assets at FVOCI				
Malaysian Government Securities Government Investment Issues	473,348	-	473,348	-
Corporate debt securities	476,257	-	476,257	-
- Unquoted	2,201,730	-	2,201,730	-
- Quoted outside Malaysia	282,122	-	282,122	-
Private debt securities - Unquoted outside Malaysia	14,186	-	14,186	-
Accrued interest	39,113		39,113	
	3,486,756		3,486,756	
Financial assets at FVTPL				
Equity securities				
- Quoted in Malaysia	592,647	592,647	-	-
- Quoted outside Malaysia	100,944	100,944	-	-
- Unquoted in Malaysia Private equity funds	12,682	-	-	12,682
- Unquoted outside Malaysia	56,985	-	-	56,985
Structured product	66,146	-	66,146	-
Real estate investment trusts	13,513	13,513	-	-
Unit trust funds	1,641	1,641	-	-
Forward foreign exchange contract	1,153	-	1,153	-
Malaysian Government Securities	24,018	-	24,018	-
Government Investment Issues	31,848	-	31,848	-
Corporate debt securities - Unquoted	305,650		305,650	
Accrued interest	5,514		5,514	_
Accided interest	1,212,741	708,745	434,329	69,667
	1,212,171	100,140	404,028	03,007
	4,699,497	708,745	3,921,085	69,667

There were no transfers between Level 1, Level 2 and Level 3 of the fair value hierarchy during the current and previous financial year.

Part A: Notes to the Interim Financial Statements (Continued)

21. Determination of fair values and fair value hierarchy (continued)

- (b) Financial assets and financial liabilities
 - (iii) Financial assets which are measured at fair value using significant unobservable inputs (Level 3)

The reconciliation from beginning to ending balance for the investments classified in Level 3 fair value hierarchy:

	2024	2023
Private Equity Funds	RM'000	RM'000
At 1 January	56,985	35,639
Capital contributions	8,026	12,084
Capital returns	(1,122)	(21)
Fair value gain recognised in profit or loss	2,065	7,738
Currency movement	1,486	1,545
At 30 June/31 December	67,440	56,985
	2024	2023
Equity securities – Unquoted in Malaysia	RM'000	RM'000
At 1 January	12,682	11,476
Fair value gain recognised in profit or loss	1,028	1,206
At 30 June/31 December	13,710	12,682

Description of valuation methodology and significant unobservable inputs to valuation of private equities:

	Fair Value	Valuation Methodology	Unobservable Input	Input Values
2024	RM'000			
Private equity funds	67,440	Net asset value ("NAV")	NAV	NAV
Equity securities - Unquoted in Malaysia - Unquoted in Malaysia	11,778 1,932	Market comparables Market comparables	P/B ratio EV/EBITDA multiple	RM 0.26 – RM 2.14 3.93x – 32.63x
2023				
Private equity funds	56,985	Net asset value ("NAV")	NAV	NAV
Equity securities - Unquoted in Malaysia	11,037	Market comparables	P/B ratio	RM 0.28 – RM 2.22
- Unquoted in Malaysia	1,645	Market comparables	EV/EBITDA multiple	3.53x – 16.38x

Part A: Notes to the Interim Financial Statements (Continued)

22. Capital and other commitments

	As at <u>30.06.2024</u> RM'000	As at <u>31.12.2023</u> RM'000
Other commitments		
Exclusive bancassurance agreement - Authorised but not provided for	62,000	62,000
Investment in Private Equity Funds As at 1 January Capital committed Capital called Capital return Expenses incurred Currency movement At 30 June/31 December	60,551 (8,026) 1,122 (218) 1,296 54,725	30,349 41,355 (12,084) 21 (344) <u>1,254</u> 60,551

Part B: Notes pursuant to Main Market Listing Requirements of Bursa Malaysia

B1. Current financial year prospects

The Malaysian economy is expected to grow at 5.8% based on advanced estimates for Q2 2024 (Q1 2024: 4.2%), driven by higher household spending, growth in employment and wages, higher capital spending and a rebound in exports. Improvements in productivity in palm oil, manufacturing, services and oil & gas sectors also contributed to the growth. Malaysia's trade remained resilient and buoyant in May 2024, recording a double-digit year-on-year growth of 10.3% to RM246.31 billion. This was the highest value recorded since October 2022 and the fifth consecutive month of year-on-year expansion. Exports increased for the second consecutive month, expanding by 7.3% to RM128.22 billion. The growth in exports was contributed mainly by strong exports of electrical and electronic (E&E) products, palm oil and palm oilbased agriculture products, manufactures of metal, optical and scientific equipment as well as iron and steel products. Signs of economic recovery in the nation's key export markets were seen where exports to major trading partners namely ASEAN, the People's Republic of China (China), the United States (US), the European Union (EU) and Japan recorded increases. Exports to ASEAN and the US grew significantly with double-digit expansion. Similarly, exports to Free Trade Agreement (FTA) partners increased by 4.5% year-on-year to RM87.64 billion. Among the FTA partners that registered export expansion were Mexico and Canada, driven by higher exports of E&E products. Also, household spending was higher amid continued growth in employment and wages. Better investment activities were supported by higher capital spending by both the private and public sectors.

Malaysia's Manufacturing PMI decreased to 49.90 points in June from 50.20 points in May 2024. Manufacturing PMI in Malaysia is expected to be 50.00 points by the end of this quarter.

Headline inflation in Q2 2024 is estimated at 1.9% (Q1 2024: 1.7%). The modest increase in headline inflation reflects the policy adjustments to water tariffs in February and services tax for high-usage electricity in March. In the same period, core inflation is similarly estimated at 1.9% (Q1 2024: 1.8%), staying at the same pace for the third month and remaining at their strongest rise since December 2023. Inflation rose to 2.0% in May, up from April's 1.8%. May's reading represented the highest inflation rate since July 2023 driven by prices for transportation, housing and utilities, and information and communication rose at quicker paces in May compared to the previous month. It is expected that 2H 2024 inflation would trend higher with official inflation expectation for 2024 being in the range of 2% - 3.5%. The unemployment rate in Malaysia dropped to 3.3% in May 2024 from 3.5% in the corresponding month of the previous year, holding steady for the seventh consecutive month.

Against these developments, it is expected that BNM would keep the OPR unchanged at 3.00% for the rest of the year.

The insurance industry outlook in Malaysia presents a blend of opportunities and challenges. While macroeconomic headwinds and inflationary pressures may lead to consumer caution in committing to long-term life insurance plans, there is a growing awareness among customers regarding the importance of health protection, wealth preservation, and retirement preparedness. This has resulted in a widespread sense of being uninsured or underinsured.

To address these challenges and seize emerging opportunities, we have steadfastly advanced our Scale Up agenda by:

- Strengthening growth through a robust expansion of our productive and professional agency force, driving growth in bancassurance, and cultivating alternative partnerships with a primary focus on new customer acquisition.
- Embracing customer-centricity by establishing a compelling value proposition to cater to evolving segment needs and continually improving the customer experience, prioritising a digital-first approach and convenience.
- Accelerating digitisation through ongoing investment, to be the Digital Customer Leader in the market, building a digitally enabled salesforce, and enhancing automation for operational efficiency.
- Elevating talents by building future-proof, high-performing teams within a workplace culture that strongly emphasises Diversity, Equity, and Inclusion (DEI).
- Enhancing value creation for shareholders by driving the desired product mix, efficient expense management, effective inforce management, and optimising resource utilisation.

Our aim is to build a strong and enduring company by effectively managing risks, implementing sound governance, and prioritizing sustainability to ensure long-term business resiliency.

Part B: Notes pursuant to Main Market Listing Requirements of Bursa Malaysia

B1. Current financial year prospects (continued)

Asset Management Business

In Q2 2024, Malaysia's FBMKLCI registered a modest gain, driven primarily by the stellar performance of its top sectors. Specifically, the construction, technology, and utility sectors delivered impressive returns. The construction sector's robust performance can be attributed to a strong pipeline of development and infrastructure projects, as well as rising demand for industrial buildings.

As we roll into 2H 2024, we believe that the local equity market will be buoyed by several factors, namely, the revival of external trade is expected to propel strong FDI flows into the country. Additionally, the market's performance is expected to be underpinned by the implementation of clear policy rollouts, the presence of stimulus projects in the pipeline, attractive valuations with recovery in place, attractive dividends, and a rebound in domestic consumption. These combined factors are poised to contribute to a positive market outlook for the latter part of the year.

Part B: Notes pursuant to Main Market Listing Requirements of Bursa Malaysia (Continued)

B2. Operating segments

The core businesses of the Group are that of life insurance business, management of unit trust funds, private retirement scheme funds, investment and fund management. Segment information is presented in respect of the Group's business segments, which are as follows:

- Investment holding
- : Investment holding operations and other segments (including trust funds over which the Company have significant control) : Underwriting of Participating life and Non-participating life insurance and unit-linked products Life insurance
- Asset management services : Asset management, unit trust and private retirement scheme funds

		Cumulative 6 months ended 30 June						
	Investmen	nt holding	Life insuran	ce business	Asset manage	ment services	То	tal
	2024	2023	2024	2023	2024	2023	2024	2023
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
External revenue								
(a) Insurance revenue	-	-	214,537	163,637	-	-	214,537	163,637
(b) Investment income	13,515	12,629	92,365	85,587	751	593	106,631	98,809
(c) Fee income		-		-	78,562	63,249	78,562	63,249
Total external revenue	13,515	12,629	306,902	249,224	79,313	63,842	399,730	325,695
Inter-segment revenue								
(a) Rental income	825	850	382	381		-	1,207	1,231
(b) Fee income	1,222	743	2,759	2,597	8,515	6,930	12,496	10,270
(c) Dividend income from unit trust				10.101				10.101
funds	-	-	9,599	10,491	-		9,599	10,491
Total inter-segment revenue	2,047	1,593	12,740	13,469	8,515	6,930	23,302	21,992
Total revenue by comment	15,562	44 222	319,642	262 603	07 020	70 772	400 000	347,687
Total revenue by segment	15,562	14,222	319,042	262,693	87,828	70,772	423,032	347,007
Profit before taxation	8,363	16,380	54,097	21,091	10,461	4,598	72,921	42,069
	0,000	10,500	34,037	21,031	10,401	4,000	12,521	42,005
Segment assets	1,311,153	1,200,729	7,137,739	6,386,096	223,694	189,750	8,672,586	7,776,575
	.,,	.,		-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			3,0: 2,000	<u> </u>
Segment liabilities	50,229	43,645	6,177,643	5,437,226	129,110	96,229	6,356,982	5,577,100
			-, -,	-, -,			-,,	-,,

Part B: Notes pursuant to Main Market Listing Requirements of Bursa Malaysia (Continued)

B2. Operating segments (continued)

Reconciliation of reportable segments

Cumulative 6 months ended		
30.06.2024	30.06.2023	
RM'000	RM'000	
423,032	347,687	
(23,302)	(21,992)	
399,730	325,695	
As at	As at	
30.06.2024	30.06.2023	
RM'000	RM'000	
8,672,586	7,776,575	
(1,053,902)	(991,193)	
7,618,684	6,785,382	
6 356 982	5,577,100	
	(4,257)	
6,335,215	5,572,843	
	30.06.2024 RM'000 423,032 (23,302) 399,730 As at 30.06.2024 RM'000 8,672,586 (1,053,902) 7,618,684 6,356,982 (21,767)	

B3. Review of performance

The management uses **operating revenue** as a measure of performance for each operating segment. Operating revenue for each reportable segment consists of insurance revenue, investment income and fee income.

	3 months ended		C	umulative 6 m	onths ended	
Business Segment	30.06.2024 RM'000	30.06.2023 RM'000	Increase/ (decrease) RM'000	30.06.2024 RM'000	30.06.2023 RM'000	Increase/ (decrease) RM'000
Operating Revenue						
Investment holding	6,902	6,299	603	13,515	12,629	886
Life insurance business	152,536	124,440	28,096	306,902	249,224	57,678
Asset management						
services	41,323	33,394	7,929	79,313	63,842	15,471
Total	200,761	164,133	36,628	399,730	325,695	74,035
Profit before						
<u>taxation</u>						
Investment holding	4,338	5,725	(1,387)	8,363	16,380	(8,017)
Life insurance business	20,190	12,621	7,569	54,097	21,091	33,006
Asset management						
services	6,434	2,640	3,794	10,461	4,598	5,863
Total	30,962	20,986	9,976	72,921	42,069	30,852

Part B: Notes pursuant to Main Market Listing Requirements of Bursa Malaysia (Continued)

B3. Review of performance (continued)

Financial period ended 30 June 2024 vs Financial period ended 30 June 2023

The Group's operating revenue for the financial period ended 30 June 2024 increased by RM74.0 million compared to the financial period ended 30 June 2023 (2024: RM399.7 million, 2023: RM325.7 million). The Group's profit before tax for YTD June 2024 was RM72.9 million, an increase of RM30.8 million as compared to the profit before tax for YTD June 2023 of RM42.1 million.

Performance of the respective operating business segments are as follows:

Investment holding – Operating revenue improved slightly by RM0.9 million mainly due to higher rental income, while profit before tax reduced RM8.0 million mainly due to lower unrealised fair value gain arising from bond investments.

Life insurance business – Operating revenue and profit before tax of life insurance business increased by RM57.7 million and RM 33.0 million respectively mainly contributed by higher contractual service margin ("CSM") amortisation, better claim experience and higher unrealised fair value gains from equity investments.

Asset management services – Operating revenue increased by RM15.5 million while profit before tax increased by RM 5.9 million due to higher fee income earned on asset under management.

2nd Quarter 2024 vs 2nd Quarter 2023

The Group's operating revenue for the quarter ended 30 June 2024 increased by RM36.7 million compared to the corresponding quarter last year (2024: RM200.8 million, 2023: RM164.1 million). The Group's profit before tax for Q2 2024 was RM31.0 million, an increase of RM10.0 million compared to Q2 2023 of RM21.0 million.

Performance of the respective operating business segments are as follows:

Investment holding – Operating revenue improved slightly by RM0.6 million, while profit before tax decreased RM1.4 million mainly due to lower unrealised gain from wholesale bond funds.

Life insurance business – Operating revenue of life insurance business increased by RM28.1 million mainly due to higher contractual service margin ("CSM") amortisation. Profit before tax increased by RM7.6 million mainly due to improve in investment results arising from unrealised fair value gain from equity investments.

Asset management services – Operating revenue increased by RM7.9 million while profit before tax increased by RM3.8 million due to higher fee income earned on asset under management.

Part B: Notes pursuant to Main Market Listing Requirements of Bursa Malaysia (Continued)

B4. Commentary on the quarterly results compared to the results of preceding quarter

	3 months ended		
Business Segment	30.06.2024	31.03.2024	Increase/(decrease)
	RM'000	RM'000	RM'000
Operating Revenue			
Investment holding	6,902	6,613	289
Life insurance business	152,536	154,366	(1,830)
Asset management services	41,323	37,990	3,333
Total	200,761	198,969	1,792
Profit before taxation			
Investment holding	4,338	4,025	313
Life insurance business	20,190	33,907	(13,717)
Asset management services	6,434	4,027	2,407
Total	30,962	41,959	(10,997)

The Group's operating revenue for the current financial period under review ("Q2 2024") increased by RM1.8 mil compared with the preceding quarter ended 31 March 2024 ("Q1 2024"). However, the Group recorded a profit before tax of RM31.0 million in Q1 2024 compared with a profit before tax of RM42.0 million for Q1 2024. The decrease in profit before tax by RM11.0 million was contributed by the following segments:

Investment holding – Operating revenue remains consistent with Q1 2024 with a slight increase of RM0.3 million and profit before tax is slightly increase of RM0.3 million as compared to Q1 2024.

Life insurance business – Operating revenue of life insurance business decreased by RM1.8 million as compared to Q1 2024 mainly due to lower dividend income from equity investment offset by higher contractual service margin ("CSM") amortisation. Profit before tax decreased in Q2 2024 by RM13.7 million mainly due to worsen claims experience and lower unrealised gains from equity investments.

Asset management services – Operating revenue increased by RM3.3 million and profit before tax increased by RM2.4 million due to higher fee income earned on asset under management.

Part B: Notes pursuant to Main Market Listing Requirements of Bursa Malaysia (Continued)

B5. Profit forecast

The Group did not issue any profit forecast during the financial period ended 30 June 2024.

B6. Status of corporate proposal

There are no corporate proposals announced but not completed during the financial period ended 30 June 2024.

B7. Group borrowings

The Group did not have any borrowings as at 30 June 2024.

B8. Material litigation

There is no material litigation as at the date of this report and since the date of the last annual statement of financial position.

B9. Dividends

A First and Final dividend of 7.0 sen per share, amounting to approximately RM15,362,720 for the financial year ended 31 December 2023, was approved at the Annual General Meeting held on 12 June 2024. A Dividend Reinvestment Plan (DRP) as determined by the Board of Directors on 23 February 2024 has been carried out, which will give shareholders an option to elect to reinvest cash dividend in new ordinary shares of Manulife Holdings Berhad.

The payment date for the cash dividend and issuing of new ordinary shares under the DRP was completed on 30 July 2024. The take up rate of the new shares represent approximately 69.71% of the maximum number of shares that would have been issued pursuant to the DRP had all the entitled shareholders of Manulife elected to reinvest the electable portion of their 2023 First and Final Dividend.

No dividend has been declared in respect of the current financial period ended 30 June 2024.

B10. Status of audit qualification

There was no audit qualification in the annual financial statements for the preceding financial year ended 31 December 2023.

BY ORDER OF THE BOARD

Cynthia Gloria Louis	Chew Mei Ling		
Joint Secretary	Joint Secretary		
21 August 2024			