

THE ADMISSION OF ENEST GROUP BERHAD TO THE LEAP MARKET WAS ADVISED BY OUR APPROVED ADVISOR, WYNCORP ADVISORY SDN BHD.



ENEST GROUP BERHAD

(Company No. 1275638-T)
(Incorporated in Malaysia under the Companies Act, 2016)

**UNAUDITED SEMI-ANNUAL FINANCIAL STATEMENTS
FOR THE 6-MONTHS FINANCIAL PERIOD ENDED 31 DECEMBER 2021**

CHARACTERISTICS OF THE LEAP MARKET OF BURSA MALAYSIA SECURITIES BERHAD (“BURSA SECURITIES”)

THE LEAP MARKET HAS BEEN POSITIONED AS A MARKET DESIGNED TO ACCOMMODATE CORPORATIONS TO WHICH A HIGHER INVESTMENT RISK MAY BE ATTACHED THAN OTHER CORPORATIONS LISTED ON THE ACE MARKET OR MAIN MARKET OF BURSA SECURITIES. IT IS A QUALIFIED MARKET WHICH IS MEANT MAINLY FOR SOPHISTICATED INVESTORS ONLY. ONLY EXISTING SECURITIES HOLDERS AND SOPHISTICATED INVESTORS ARE ALLOWED TO PARTICIPATE IN CORPORATE EXERCISES UNDERTAKEN BY ENEST GROUP BERHAD (“ENEST” OR THE “COMPANY”). SOPHISTICATED INVESTORS SHOULD BE AWARE OF THE POTENTIAL RISKS OF INVESTING IN SUCH CORPORATIONS AND SHOULD MAKE THE DECISION TO INVEST ONLY AFTER DUE AND CAREFUL CONSIDERATION.



The following terms in this document bear the same meanings as set out below unless the term is defined otherwise or the context requires otherwise:

Audited Financial Statements	:	Consolidated financial statements for the FYE 2020 as audited by Grant Thornton Malaysia
Board	:	The Board of Directors of our Company
Bursa Securities	:	Bursa Malaysia Securities Berhad (635998-W)
CMSA	:	Capital Markets and Services Act 2007, as amended from time to time and any re-enactment thereof
DVS	:	Department of Veterinary Services Malaysia
Enest or Company	:	Enest Group Berhad (1275638-T)
Enest Group or Group	:	Collectively, Enest and its Subsidiaries
FPE	:	Financial period ended/ending 31 December
FYE	:	Financial year ended/ending 31 December
HACCP	:	Hazard Analysis and Critical Control Points, an internationally recognised structured operating method that helps organisations in the food and beverage industry to identify their food safety risks, prevent food safety hazards and address legal compliance
IMR Report	:	Independent Market Research Report dated 27 March 2019 prepared by Providence Strategic Partners Sdn. Bhd.
Information Memorandum	:	Information Memorandum dated 28 March 2019 in relation to the Proposed Excluded Issue
Share(s)	:	Ordinary share(s) in our Company

All references to “our Company” or “Enest” in this document are to Enest Group Berhad. All references to “our Group” or “Enest Group” in this document are to our Company and our subsidiaries, taken as a whole. All references to “we”, “us”, “our” and “ourselves” are to our Company and our subsidiaries, save where the context otherwise requires. Statements as to our beliefs, expectations, estimates and opinions are those of our Company.

References to “Ringgit”, “Ringgit Malaysia”, “RM” and “sen” are to the lawful currency of Malaysia. Any discrepancies in the tables between the amounts listed and the totals in this document are due to rounding.

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**CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND
OTHER COMPREHENSIVE INCOME
(UNAUDITED)**

	6 Months		12 Months	
	Individual period		Cumulative period	
	FPE 2021 ⁽¹⁾	FPE 2020	FYE 2021 ⁽¹⁾	FYE 2020
	RM'000	RM'000	RM'000	RM'000
Revenue	49,442	54,400	99,162	77,763
Cost of sales	(44,518)	(48,527)	(88,696)	(68,824)
Gross profit ("GP")	4,924	5,873	10,466	8,939
Other income	763	1,127	2,110	1,431
Administrative & other expenses	(1,885)	(2,179)	(3,835)	(2,948)
Profit from operations	3,802	4,821	8,741	7,422
Finance costs	(63)	(65)	(141)	(180)
Profit before tax ("PBT")	3,739	4,756	8,600	7,242
Tax expenses	(967)	(1,091)	(2,096)	(1,766)
Profit after tax ("PAT")/ Total comprehensive income	2,772	3,665	6,504	5,476
Profit for the financial period/ Total comprehensive income attributable to:				
- Owners of Enest	2,557	3,572	5,976	5,132
- Non-controlling interest ("NCI")	205	93	528	344
	2,772	3,572	6,504	5,476
GP margin (%)	9.96	10.80	10.55	11.50
PBT margin (%)	7.56	8.74	8.81	9.31
PAT margin (%)	5.61	6.74	6.56	7.04
Basic/diluted earnings per share (sen) ⁽²⁾	0.60	0.77	1.40	1.18
Number of shares in issue after the Excluded Issue ('000)	465,000	465,000	465,000	465,000

Notes:

- (1) *The unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the Audited Financial Statements and the accompanying explanatory notes attached to this interim financial report.*
- (2) *Calculated based on the profit for the financial period attributable to owners of Enest, divided by the number of shares in issue after the Excluded Issue.*



**CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION
(UNAUDITED)**

	As at 31.12.2021 ⁽¹⁾ RM'000 (unaudited)	As at 31.12.2020 RM'000 (audited)
Non-Current Assets		
Property, plant and equipment	3,658	3,708
Investment properties	1,876	-
Investment in associates	14	14
Goodwill	1,840	1,840
	7,388	5,562
Current Assets		
Inventories	12,264	9,480
Trade receivables	4,530	5,411
Other receivables	10,095	8,700
Amount due from associates	81	85
Financial assets at fair value through profit or loss	1,570	1,555
Fixed deposits	400	400
Cash and bank balances	1,713	2,269
	30,653	27,900
TOTAL ASSETS	38,041	33,462
Equity		
Share capital	5,431	5,431
Merger deficit	(375)	(375)
Foreign currency translation reserve	8	1
Retained earnings	15,350	9,730
	20,414	14,787
NCI	1,607	1,079
Total Equity	22,021	15,866
Non-Current Liabilities		
Borrowings	1,856	1,553
Deferred tax liabilities	73	74
Lease liabilities	190	568
	2,119	2,195
Current Liabilities		
Trade payables	1,687	1,413
Other payables	7,835	11,254
Lease liabilities	278	273
Amount due to Directors	22	70
Borrowings	250	245
Bank overdraft	952	612
Tax payable	2,877	1,534
	13,901	15,401
Total Liabilities	16,020	17,596
TOTAL EQUITY AND LIABILITIES	38,041	33,462

Note:

(1) *The unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the Audited Financial Statements and the accompanying explanatory notes attached to this interim financial report.*



**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
(UNAUDITED)**

	Share capital RM'000	Merger Deficit RM'000	Foreign currency translation reserve RM'000	Retained earnings RM'000	Total RM'000	NCI RM'000	Total equity RM'000
At 1 January 2020	5,431	(375)	4	4,572	9,632	758	10,390
Total comprehensive income for the financial period	-	-	(3)	5,158	5,155	321	5,476
At 31 December 2020	5,431	(375)	1	9,730	14,787	1,079	15,866
	Share capital RM'000	Merger Deficit RM'000	Foreign currency translation reserve RM'000	Retained earnings RM'000	Total RM'000	NCI RM'000	Total equity RM'000
At 1 January 2021	5,431	(375)	1	9,730	14,787	1,079	15,866
Total comprehensive income for the financial period	-	-	7	5,969	5,976	528	6,504
Dividends paid	-	-	-	(349)	(349)	-	(349)
At 31 December 2021⁽¹⁾	5,431	(375)	8	15,350	20,414	1,607	22,021

Notes:

- (1) *The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Audited Financial Statements and the accompanying explanatory notes attached to this interim financial report.*

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**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
(UNAUDITED)**

	Year-to-date ended	
	31.12.2021 ⁽¹⁾ RM'000	31.12.2020 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before tax	8,741	7,242
<u>Adjustments for:</u>		
Depreciation	286	534
Interest expenses	141	180
Dividend income from financial assets at fair value through profit or loss	(10)	(44)
Gain on disposal of an associate	-	(21)
	<hr/>	<hr/>
Operating profit before working capital changes	9,158	7,891
Decrease/(increase) in inventories	(2,784)	(4,080)
Increase in trade and other receivables	(485)	(4,734)
Decrease in trade and other payables	(4,676)	3,592
	<hr/>	<hr/>
Cash generated from/(used in) operations	1,213	2,669
Tax refund/paid	(359)	(597)
	<hr/>	<hr/>
Net cash used in operating activities	854	2,072
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of associate	-	(15)
Advances to an associate	(16)	(85)
Purchase of property, plant and equipment	(272)	(132)
Purchase of investment property	(430)	
Net redemption from other investment	-	518
Placement of fixed deposits	-	(400)
Proceeds from disposal of a subsidiary	-	197
	<hr/>	<hr/>
Net cash (used in)/generated from investing activities	(718)	83
CASH FLOWS FROM FINANCING ACTIVITIES		
Interest paid	(141)	(180)
Advances to directors	-	4
Repayment of term loans	(65)	(60)
Repayments of lease liabilities	(423)	(217)
Dividends paid	-	-
	<hr/>	<hr/>
Net cash generated from financing activities	(629)	(453)
Cash and cash equivalents		
Net changes	(493)	1,702
Brought forward	1,654	(48)
	<hr/>	<hr/>
Cash and cash equivalents at end of the financial period	1,161	1,654



CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (cont'd)
(UNAUDITED)

	Year-to-date ended	
	31.12.2021 ⁽¹⁾	31.12.2020
	RM'000	RM'000
Cash and cash equivalents comprise the following:		
Cash and bank balances	1,713	2,267
Fixed deposits	400	400
Bank overdraft	(952)	(613)
	1,161	2,054
Less: Fixed deposit pledged with a licenced bank	-	(400)
	1,161	1,654

Notes:

- (1) *The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Audited Financial Statements and the accompanying explanatory notes attached to this interim financial report.*

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EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD (“MFRS”) 134

A1. BASIS OF PREPARATION

The condensed consolidated interim financial statements as contained in this interim financial report are unaudited and have been prepared under the historical cost convention except otherwise stated. These unaudited interim financial statements have been prepared in accordance with the requirements of MFRS 134: *Interim Financial Reporting* issued by the Malaysian Accounting Standards Board (“MASB”) and Part C, Rule 6.12 and Appendix 6A of the LEAP Market Listing Requirements (“LEAP LR”) issued by Bursa Securities.

These unaudited interim financial statements should be read in conjunction with the Audited Financial Statements and the accompanying explanatory notes attached to this interim financial report. The explanatory notes contained herein provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the FYE 2020.

A2. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies and methods of computation applied in the preparation of these unaudited interim financial statements are consistent with those adopted in the most recent annual financial statements for the FYE 2020, except for the adoption of the following MFRS and Amendments to MFRSs as disclosed below:

Effective for annual periods commencing on or after 1 January 2020

- *Amendments to References to the Conceptual Framework in MFRS Standards*, as issued by MASB on 30 April 2018
- *Amendments to MFRS 3 Definition of a Business*
- *Amendments to MFRS 101 and MFRS 108 Definition of Material*
- *Amendments to MFRS 9, MFRS 139 and MFRS 7 Interest Rate Benchmark Reform*

The following MFRS’s and Amendments to MFRS’s have been issued by the MASB but are not early adopted by the Group:

Effective for annual periods commencing on or after 1 June 2020

- *Amendment to MFRS 16 Covid-19 Related Rent Concessions*

Effective for annual periods commencing on or after 1 January 2021

- *MFRS 17 Insurance Contracts*

Effective for annual periods commencing on or after 1 January 2022

- *Amendments to MFRSs contained in the document entitled “Annual Improvements to MFRS Standards 2018-2020”*
- *Amendments to MFRS 3 Reference to the Conceptual Framework*
- *Amendments to MFRS 116 Proceeds before Intended Use*
- *Amendments to MFRS 137 Onerous Contracts – Cost of Fulfilling a Contract*

Deferred

- *Amendments to MFRS 10 and MFRS 128 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

The Group is in the process of assessing the impact of implementing these accounting standards and amendments, since the effects would only be observable for the future financial years.



A3. AUDITORS' REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report on the Group's most recent annual audited financial statements for the FYE 2020 were not subject to any qualification.

A4. SEASONALITY OR CYCLICALITY OF OPERATION

Generally, our Group's business is not subjected to any cyclical or seasonal trend.

A5. UNUSUAL ITEMS

The operations and financial performance of the Group during the FYE 2021 were affected by the movement control order imposed by the Government in response to the Covid-19 pandemic.

A6. MATERIAL CHANGES IN ESTIMATES

There were no significant changes in estimates of amounts reported in prior financial years that have a material impact on the FYE 2021.

A7. DEBTS AND EQUITY SECURITIES

There was no issuance, cancellation, repurchase, resale and repayment of debt and equity securities during the semi-annual period and financial year under review.

A8. DIVIDEND PAID/ DECLARED

On 2 February 2021, the Board declared an interim dividend of 0.075 sen per share on 465,000,040 shares amounting to RM348,750 in respect of the financial year ended 31 December 2021. The entitlement date for the interim dividend was 11 February 2021. The said interim dividend was paid on 26 February 2021.

A9. SIGNIFICANT EVENTS SUBSEQUENT TO THE END OF THE FINANCIAL YEAR

There were no material events subsequent to the end of financial period under review that have not been reflected in this interim financial report.

A10. CHANGES IN THE COMPOSITION OF THE GROUP

Saved as disclosed below, there were no other material changes in the composition of the Group during the FYE 2021:

- Incorporation of Kang Li Pharmacy Sdn Bhd on 18 February 2021.
- Incorporation of Enest Marketing Sdn Bhd on 20 April 2021.

A11. CHANGES IN CONTINGENT ASSETS AND CONTINGENT LIABILITIES

There were no contingent assets and contingent liabilities as at the date of this report.

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MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

B1. Revenue

By geographical location

	Unaudited		Audited	
	12 months ended 31 December 2021 ("FYE 2021")		12 months ended 31 December 2020 ("FYE 2020")	
	RM'000	%	RM'000	%
Local				
Malaysia	604	0.61	607	0.78
Overseas				
China	97,153	97.97	76,149	97.92
Australia	1,304	1.32	896	1.15
Others	101	0.10	111	0.15
			77,156	98.86
Total	99,162	100.00	77,763	100.00

Comparison between the FYE 2021 and the FYE 2020

Our Group recorded total revenue of approximately RM99.1 million for the FYE 2021, an increase by approximately RM21.4 million from the FYE 2020. This was primarily due to an increase in the sales volume during the FYE 2021 in line with growing demands from overseas markets (particularly China) for quality and higher-graded edible bird's nest.

Selling prices of edible bird's nest vary depending on the quality and grading of the finished products in terms of size and density, as well as the food safety and quality assurance put in place by the producer. The average selling prices of edible bird's nest are also subject to fluctuation depending on the market supply and demand condition.

Our Group is well-positioned to capture the growing demand as our processing facilities are HACCP-compliant and our edible bird's nests are certified by DVS Malaysia.

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B2. GP and GP margin

The following tables set out the breakdown of our Group's GP and GP margin for the FYE 2020 and FYE 2021:

GP margin	Unaudited	Audited
	12 months ended 31 December 2021 ("FYE 2021")	12 months ended 31 December 2020 ("FYE 2020")
GP (RM'000)	10,466	8,939
Overall GP margin (%)	10.55	11.50

Comparison between the FYE 2021 and the FYE 2020

Our Group's GP margin decreased by approximately 0.95% during the FYE 2021, despite the increase in our Group's revenue. This was primarily due to lower average selling prices of our edible bird's nest, as a result of increase of intensified market competition for exports to China; both from the local industry players as well as international suppliers particularly from Indonesia. Consequently, our Group revised the average selling prices of our edible bird's nest in order to sustain our competitiveness in the market; resulting in a lower overall GP margin recorded during the FYE 2021.

B3. Other income

	Unaudited	Audited
	12 months ended 31 December 2021 ("FYE 2021")	12 months ended 31 December 2020 ("FYE 2020")
	RM'000	RM'000
Other income	2,110	1,431

Comparison between the FYE 2021 and the FYE 2020

Other income recorded for the FYE 2020 and 2021 mainly consist of dividend income from unit trust and foreign exchange gain. The increase during the FYE 2021 was primarily due to increases from foreign exchange gain.

B4. Administrative & other expenses

	Unaudited	Audited
	12 months ended 31 December 2021 ("FYE 2021")	12 months ended 31 December 2020 ("FYE 2020")
	RM'000	RM'000
Administrative & other expenses	3,835	2,948

Comparison between the FYE 2021 and the FYE 2020

Administrative & other expenses increased by approximately RM0.89 million during the FYE 2021 due to higher staff costs, in line with the revenue increase for the FYE 2021.



B5. Taxation

	Unaudited	Audited
	12 months ended 31 December 2021 ("FYE 2021")	12 months ended 31 December 2020 ("FYE 2020")
Tax expenses (RM'000)	2,096	1,766
Effective tax rate (%)	24.37	24.39

Comparison between the FYE 2021 and the FYE 2020

Our Group recorded a higher tax expense during the FYE 2021, as compared to the FYE 2020, largely in line with the increase in our Group's profit before tax for the FYE 2021.

B6. PAT and PAT margin

	Unaudited	Audited
	12 months ended 31 December 2021 ("FYE 2021")	12 months ended 31 December 2020 ("FYE 2020")
PAT (RM'000)	6,504	5,476
PAT margin (%)	6.56	7.04

Comparison between the FYE 2021 and the FYE 2020

Our Group recorded a lower PAT during the FYE 2021, primarily due to the increase of administrative expenses.

B7. STATUS OF UTILISATION OF PROCEEDS

Purpose	Proposed utilisation RM'000	Actual utilisation RM'000	Variance RM'000	Estimated timeframe for utilisation upon listing	Revised timeframe for the use of proceeds
R&D expenditure	500	-	500	By 6 August 2021	By 5 August 2023
Capital expenditure	501	400	(¹) 101	By 6 August 2021	By 5 August 2023
Brand development expenditure	406	-	406	By 6 August 2021	By 5 August 2023
Working capital	1,593	1,344	249	By 6 August 2021	By 5 August 2023
Estimated listing expenses	1,000	700	(¹) 300	Utilised	-
Total	4,000	2,444	1,556		

Note

(1) The excess amount of RM300,000 and RM101,000 would be reallocated to the amount earmarked for working capital, consistent with the disclosure in the Information Memorandum.