

MEDIA RELEASE

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CLLOUDPOINT'S 9M 2023 NET PROFIT SURGES BY 90% TO RM10.6 MIL

Declares first interim dividend of 1.0 sen per share

KUALA LUMPUR, 22 NOVEMBER 2023 – CLOUDPOINT TECHNOLOGY BERHAD <云点科技> ("Cloudpoint" or the "Company"), an information technology ("IT") solutions provider in enterprise and data centre networking, cybersecurity, cloud services and software application solutions, has today announced its third-quarter results for the three months ended 30 September 2023 ("**Q3 2023**").

During the quarter, Cloudpoint and its subsidiary (the "**Group**") achieved revenue of RM19.6 million, representing a 43% increase compared to the corresponding quarter of the previous year ("**Q3 2022**"). All business segments continued on an upward trajectory, with project-based revenue rising 35% year-on-year ("**YoY**") and recurring revenue growing by 58% YoY. The Group recorded a net profit of RM3.3 million for the quarter and continued to generate healthy cash inflow from operating activities amounting to RM11.5 million. With the results, Cloudpoint declared a first interim dividend of 1.0 sen per share to reward its shareholders, payable on 2 January 2024.

For the cumulative nine (9) months ended 30 September 2023 ("**9M 2023**"), the Group's revenue and net profit grew by 59% and 90%, respectively, to reach RM79.1 million and RM10.6 million. Similarly, all business segments recorded higher revenue in 9M 2023 when compared to 9M 2022.

Executive Director / Chief Executive Officer of Cloudpoint, **Mr. W.H. Choong** said: "We achieved stellar financial results in Q3 2023 with broad-based growth across all business segments and our new cloud services and software application segment continued to contribute positively. Strong momentum is expected to persist, driven by sustainable growth as our clients in the financial services industry ("**FSI**") intensify their investments in technology for business automation and digital innovation. We remain optimistic about our performance for the remainder of the year, considering the historical tendency for clients to increase spending during the final quarter as they strive to conclude budgeted projects before year-end. As our project-based revenue expands, there will be a growth in recurring revenue from professional IT services, as clients typically enter into service and maintenance contracts following project completion.

In the past year, Cloudpoint has strategically forged partnerships with the leading Cybersecurity and FinTech providers with strong AI-based solutions, establishing a robust platform to capture market opportunities and strengthen our offerings in the Cybersecurity and FinTech business segments. It also represents an avenue to extend our presence to other large multinational corporations (“**MNCs**”), expanding our reach beyond the financial services sector. Given the growing trend of banks and MNCs transitioning to AI and business automation for accelerating digital transformation, Cloudpoint is well positioned to ride the AI-transformation cycle and meet the evolving industry needs of our FSI customers”, he added.

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ABOUT CLOUDPOINT TECHNOLOGY BERHAD

We are principally engaged in the provision of IT solutions comprising enterprise and data centre networking, and cybersecurity solutions as well as professional IT services. We implement solutions and provide our services mainly to large enterprises, particularly companies in the financial services, insurance, telecommunications industries and other technology service providers in Malaysia. We also provide our solutions to multinational companies to cater for their operations based in Malaysia.

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