

Registration No: 201601002835 (1173761-W) (Incorporated in Malaysia)

UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 31 JANUARY 2024



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH ( $4^{TH}$ ) QUARTER ENDED 31 JANUARY 2024

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME $^{(1)}$

	INDIVIDUAL QUARTER		<b>CUMULATIVE QUARTER</b>	
	Current Quarter 31.01.2024 Unaudited RM'000	Corresponding Quarter 31.01.2023 Unaudited RM'000	Current Year-to-date 31.01.2024 Unaudited RM'000	Corresponding Year-to-date 31.01.2023 Unaudited RM'000
Revenue	390,111	509,859	1,276,115	1,403,783
Cost of sales	(358,565)	(472,387)	(1,180,392)	(1,294,211)
Gross profit	31,546	37,472	95,723	109,572
Other operating income Other gains and losses Investment revenue Impairment gains/(losses) on financial assets - net Selling and distribution expenses General and administrative expenses Profit from operations Finance costs Profit before tax Tax expenses	3,756 330 263 62 (11,021) (5,629) 19,307 (955) 18,352 (5,317)	1,845 435 79 - (10,356) (5,988) 23,487 (1,393) 22,094 (5,322)	11,033 1,521 339 (2,222) (33,814) (24,304) 48,276 (4,808) 43,468 (11,505)	8,131 839 206 - (35,245) (21,354) 62,149 (4,789) 57,360 (13,644)
Profit and total comprehensive income for the financial year attributable to equity holders of the Group	13,035	16,772	31,963	43,716
Earning per share attributable to equity holders of the Group:				
Basic <sup>(2)</sup> (sen)	0.81	1.04	1.98	4.98
Diluted <sup>(3)</sup> (sen)	0.81	1.04	1.98	4.98



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

#### Notes:

- The Unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the audited financial statements of SNS Network Technology Berhad ("SNS" or the "Company") and its subsidiaries ("SNS Group" or the "Group") for the financial year ended ("FYE") 31 January 2023 and the accompanying explanatory notes attached to this condensed interim financial report.
- Basic earnings per share ("**EPS**") is calculated by dividing profit after tax attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the respective current and preceding financial quarters and financial year-to-date under review.
- The diluted EPS has been adjusted for the dilutive effects of the potential ordinary shares, i.e., share options granted to the eligible employees.



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

# UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH ( $4^{TH}$ ) QUARTER ENDED 31 JANUARY 2024

### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION(1)

	As at 31.01.2024 RM'000 Unaudited	As at 31.01.2023 RM'000 Audited
ASSETS	•	
Non-current assets		
Property, plant and equipment	52,550	52,726
Right-of-use assets	8,140	16,032
Finance lease receivables	23,155	-
Trade receivables	4,610	-
Total non-current assets	88,455	68,758
Current assets		
Inventories	96,501	107,837
Trade and other receivables	217,013	120,788
Finance lease receivables	5,484	349
Other assets	5,441	5,168
Current tax assets	2,424	1,480
Fixed deposits, cash and bank balances	121,475	91,993
Total current assets	448,338	327,615
TOTAL ASSETS	536,793	396,373
EQUITY AND LIABILITIES Capital and reserves		
Share capital	151,420	151,420
Capital reserve	(55,329)	(55,329)
Share-based payment reserve	2,783	-
Retained earnings	144,779	124,912
TOTAL EQUITY	243,653	221,003
Non-current liabilities		
Borrowings	7,296	7,601
Lease liabilities	17,972	5,889
Deferred tax liabilities	895	1,485
Total non-current liabilities	26,163	14,975



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH ( $4^{TH}$ ) QUARTER ENDED 31 JANUARY 2024

### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION(1) (CONT'D)

	As at 31.01.2024 RM'000 Unaudited	As at 31.01.2023 RM'000 Audited
Current liabilities		
Trade and other payables	220,726	111,957
Other liabilities	5,866	4,367
Contract liabilities	96	238
Borrowings	25,081	27,692
Lease liabilities	10,627	10,376
Current tax liabilities	4,581	5,765
Total current liabilities	266,977	160,395
TOTAL LIABILITIES	293,140	175,370
TOTAL EQUITY AND LIABILITIES	536,793	396,373
Net assets per ordinary share attributable to Equity holders of SNS Group (RM) <sup>(2)</sup>	0.15	0.14

#### Notes:

The Unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements of the Company for the FYE 31 January 2023 and the accompanying explanatory notes attached to this condensed interim financial report.

Net assets per ordinary share is calculated based on the Company's number of ordinary shares of 1,612,779,660 ordinary shares at the end of financial year.



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY(1)

•	◆ Attributable to Equity Holders of SNS Group					
	Non-distributable				Distributable Reserve -	<b>-</b>
	Share capital RM'000	Invested capital RM'000	Capital reserve pa RM'000	Share-based syment reserve RM'000	Retained earnings RM'000	Total Equity RM'000
Balance at 1 February 2023	151,420	-	(55,329)	-	124,912	221,003
Profit for the financial year Dividends Share-based payment relating	-	-	-	-	31,963 (12,096)	31,963 (12,096)
to ESOS	-	-	-	2,783	-	2,783
Balance at 31 January 2024	151,420	-	(55,329)	2,783	144,779	243,653
Balance at 1 February 2022	*	7,791	-	-	85,228	93,019
Profit for the financial year Issue of ordinary shares Acquisition of subsidiaries	- 90,719	- -	-	- -	43,716 -	43,716 90,719
under common control	63,120	(7,791)	(55,329)	-	-	-
Share issuance expenses Dividends	(2,419)	-	-	-	(4,032)	(2,419) (4,032)
Balance at 31 January 2023	151,420	-	(55,329)	-	124,912	221,003

#### Notes:

The Unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited financial statements of the Company for the FYE 31 January 2023 and the accompanying explanatory notes attached to this condensed interim financial report.

<sup>\*</sup> Represents RM2.00 only.



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

#### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS(1)

#### **CUMULATIVE QUARTER** Current Corresponding Year-to-date Year-to-date 31.01.2024 31.01.2023 RM'000 **RM'000** Cash flows from operating activities Profit before taxation 43,468 57,360 Adjustments for: Depreciation of right-of-use assets 12.072 11,555 Finance costs 4,808 4,789 1.281 (Reversal)/Write down of inventories to net realisable values (421)Depreciation of property, plant and equipment 2,197 1,913 Loss allowances recognised in profit or loss 2.219 359 Bad debts written off 3 Increase in provision for customer loyalty programme 307 347 Impairment loss on assets 7 Property, plant and equipment written off 6 1 Other receivable written off 3 Loss on disposal of property, plant and equipment 36 Decrease in provision for warranties (125)(52)Negative variable lease payments (153)(207)Interest income from finance lease receivables (2,258)(48)Interest income from long term trade receivable (151)Investment revenue (339)(206)Interest income from cash and bank balances (114)(48)Interest income from refundable performance bond (275)Gains arising from lease terminations (10)Unrealised (gain)/loss on foreign exchange (151)7 Increase in provision for voucher programme 46 187 Expiry of voucher programme (163)(22)Expiry of customer loyalty programme (302)(351)Increase in fair value of income fund (1,179)(622)2,783 Shared-based payment expenses Operating profit before working capital changes 62,455 76,102 Movements in working capital: Decrease/(Increase) in: Inventories 11,733 (5,560)Trade and other receivables (102,909)(33,150)Other assets 17 (273)

(26,032)

809

Finance lease receivables



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

# UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH ( $4^{TH}$ ) QUARTER ENDED 31 JANUARY 2024

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF			
	CUMULATIVE		
	Current Year-to-date 31.01.2024 RM'000	Corresponding Year-to-date 31.01.2023 RM'000	
	KIVI UUU	KIVI UUU	
Increase/(Decrease) in:	400 700	(0.074)	
Trade and other payables	108,769	(9,974)	
Other liabilities Contract liabilities	1,499 (46)	2,579 (38)	
Cash from operating activities	55,196	30,785	
Interests received	389	48	
Income tax refunded	120 (14,343)	115	
Income tax paid		(13,858)	
Net cash from operating activities	41,362	17,090	
Cash flows from/(used in) investing activities			
Proceeds from disposal of property, plant and equipment	186	-	
Interest received on fixed deposits	339	206	
Income distribution from income fund	1,179	622	
Purchase of property, plant and equipment	(1,782)	(2,830)	
Withdrawal/(Placement) of fixed deposits	684	(695)	
Net cash from/(used in) investing activities	606	(2,697)	
Cash flows (used in)/from financing activities			
Issue of ordinary shares	-	88,300	
(Repayment)/Proceeds from bankers' acceptances - net	(1,364)	7,985	
Proceeds/(Repayment) of lease liabilities	8,317	(11,347)	
Repayment of term loans and financing	(1,272)	(21,955)	
Finance costs paid	(4,808)	(4,789)	
Repayment of hire-puchase payables	(730)	(1,045)	
Repayment made to director	-	(34)	
Dividend paid	(12,096)	(10,032)	
Net cash (used in)/from financing activities	(11,953)	47,083	
Net increase in cash and cash equivalents	30,015	61,476	
Cash and cash equivalents at the beginning of the			
financial year	88,602	27,133	
Effect of exchange rate changes on the balance of cash held			
in foreign currencies	151	(7)	
Cash and cash equivalents at the end of the financial year	118,768	88,602	



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS<sup>(1)</sup> (CONT'D)

#### Notes:

- The Unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited financial statements of the Company for the FYE 31 January 2023 and the accompanying explanatory notes attached to this condensed interim financial report.
- (2) Cash and cash equivalents at the end of the financial year comprise:

#### **CUMULATIVE QUARTER** Current Corresponding Year-to-date Year-to-date 31.01.2024 31.01.2023 RM'000 RM'000 CASH AND CASH EQUIVALENTS Fixed deposits with licensed banks 56,077 5,791 Income fund with a licensed financial institution 30,340 50,622 (redeemable upon 1 day notice) Cash and bank balances 35,058 35,580 121,475 91,993 Less: Fixed deposits pledged to licensed banks (2,707)(3,391)118.768 88,602



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

#### NOTES TO THE INTERIM FINANCIAL REPORT

## A. EXPLANATORY NOTES ON TO THE COMPLIANCE WITH MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS 134"), INTERIM FINANCIAL REPORT

#### A1. Basis of preparation

The condensed consolidated interim financial statements of the Group is unaudited and has been prepared in accordance with the Malaysian Financial Reporting Standards ("MFRS") 134, *Interim Financial Reporting* issued by the Malaysian Accounting Standards Board ("MASB"), International Financial Reporting Standard, requirements of the Companies Act, 2016 in Malaysia, and Rule 9.22 and Appendix 9B of the Listing Requirements of Bursa Securities.

These explanatory notes attached to the condensed consolidated interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the FYE 31 January 2023.

### A2. Significant accounting policies

The accounting policies adopted in the preparation of this condensed consolidated interim financial statements are consistent with those adopted as disclosed in the audited financial statements of the Group for the FYE 31 January 2023, except for the adoption of the following Amendments to MFRS.

#### **Adoption of amendments to MFRSs**

The adoption of the following amendments to MFRSs that are mandatory effective for an accounting period that begins on or after 1 February 2023:

MFRS 17	Insurance Contracts			
Amendments to MFRS 17	Insurance Contracts			
Amendments to MFRS 4	Extension of the Temporary Exemption from applying MFRS 9			
Amendments to MFRS 101	Classification of Liabilities as Current or Non-Current and Disclosure of Accounting Policies			
Amendments to MFRS 108	Definition of Accounting Estimates			
Amendments to MFRS 112	Deferred Tax related to Assets and Liabilities arising from a Single Transaction			

The adoption of the abovementioned amendments to MFRSs have not had any material impact on the disclosures or on the amounts reported in the condensed consolidated interim financial statements.



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

### NOTES TO THE INTERIM FINANCIAL REPORT (CONT'D)

## A. EXPLANATORY NOTES ON THE COMPLIANCE WITH MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS 134"), INTERIM FINANCIAL REPORT (CONT'D)

### A2. Significant accounting policies (Cont'd)

### Standards issued but not yet effective

At the date of authorisation for issue of this condensed consolidated interim financial statements, the new and amendments to MFRSs, which were in issue but not yet effective and have not been early adopted by the Group are as follow:

Amendments to MFRS 10 and MFRS 128	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture <sup>(1)</sup>
Amendments to MFRS 16	Lease Liability in a Sale and Leaseback <sup>(2)</sup>
Amendments to MFRS 101	Non-current Liabilities with Covenants <sup>(2)</sup>

#### Notes:

- (1) Effective date deferred to a date to be announced by MASB.
- (2) Effective for annual financial periods beginning on or after January 1, 2024, with earlier application permitted.

#### A3. Audited Report of Preceding Annual Financial Statements

The audited consolidated financial statements for the FYE 31 January 2023 was not subject to any qualification.

### A4. Seasonal or Cyclical Factors

The Group does not experience significant fluctuation in operations due to seasonal factors during the current financial quarter and year-to-date under review.



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

### NOTES TO THE INTERIM FINANCIAL REPORT (CONT'D)

## A. EXPLANATORY NOTES ON THE COMPLIANCE WITH MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS 134"), INTERIM FINANCIAL REPORT (CONT'D)

### A5. Unusual Items Affecting Assets, Liabilities, Equity, Net Income or Cash Flows

There were no items affecting assets, liabilities, equity, net income or cash flows that are unusual because of their nature in size or incidence during the current financial quarter under review.

### A6. Material Changes in Estimates

There were no material changes in the estimates of amounts reported that have material effect on the results for the current financial quarter under review.

### A7. Issuances, Cancellations, Repurchases, Resale and Repayments of Debt and Equity Securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities for the current financial quarter under review.

#### A8. Dividend Paid

There was no dividend paid during the current financial quarter under review.

#### A9. Segmental Reporting

#### a) Revenue by Business Activities:

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	Current Quarter 31.01.2024 RM'000	Corresponding Quarter 31.01.2023 RM'000	Current Year-to-date 31.01.2024 RM'000	Corresponding Year-to-date 31.01.2023 RM'000
Sale of ICT products Provision of device repair and related services, as well as	387,112	506,427	1,261,276	1,391,498
sale of broadband services	2,999	3,432	14,839	12,285
	390,111	509,859	1,276,115	1,403,783



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

### NOTES TO THE INTERIM FINANCIAL REPORT (CONT'D)

## A. EXPLANATORY NOTES ON THE COMPLIANCE WITH MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS 134"), INTERIM FINANCIAL REPORT (CONT'D)

### A9. Segmental Reporting (Cont'd)

### b) Revenue by Geographical Market:

	INDIVIDU	INDIVIDUAL QUARTER		E QUARTER
	Current Quarter 31.01.2024 RM'000	Corresponding Quarter 31.01.2023 RM'000	Current Year-to-date 31.01.2024 RM'000	Corresponding Year-to-date 31.01.2023 RM'000
Malaysia Overseas	370,141	503,322	1,209,232	1,366,987
- Hong Kong	7,248	2,622	14,665	18,948
- Singapore	8,776	-	37,535	4,666
- Others <sup>(1)</sup>	3,946	3,915	14,683	13,182
	390,111	509,859	1,276,115	1,403,783

### Note:

### A10. Material Events Subsequent to the End of the Current Financial Quarter

There were no material events subsequent to the end of the current financial quarter under review that have not been reflected in this interim financial report.

## A11. Changes in The Composition of The Group

There were no material changes in the composition of the Group during the current financial quarter under review.

<sup>(1)</sup> Comprises Australia, Brunei, Indonesia, Maldives and Vietnam.



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

### NOTES TO THE INTERIM FINANCIAL REPORT (CONT'D)

## A. EXPLANATORY NOTES ON THE COMPLIANCE WITH MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS 134"), INTERIM FINANCIAL REPORT (CONT'D)

### **A12. Contingent Liabilities and Contingent Assets**

There were no other material contingent liabilities and contingent assets of the Group as at the end of the current financial guarter under review.

### A13. Significant Related Party Transactions

Significant transactions between the Group and a related party are as follows:

	Current Quarter	Current Year-to-date	
Type of transactions	31.01.2024 RM'000	31.01.2024 RM'000	
Rental of offices paid to a director	25	102	

#### **A14. Capital Commitments**

Other than as disclosed below, the are no other material capital commitments as at the end of the current financial guarter under review.

	As at	As at
	31.01.2024	31.01.2023
	RM'000	RM'000
	Unaudited	Audited
Purchase of property, plant and equipment		164

### A15. Valuation of Property, Plant and Equipment

The Group has not carried out any valuation of its property, plant and equipment in the current financial quarter under review.



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

## B. EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### **B1.** Review of Performance

	INDIVIDUAL QUARTER				CUMULATIVE QUARTE		
	Current Quarter 31.01.2024 RM'000	Corresponding Quarter 31.01.2023 RM'000	Variance RM'000 %		Current Year-to-date 31.01.2024 RM'000	Corresponding Year-to-date 31.01.2023 RM'000	
Revenue Profit before tax	390,111 18,352	509,859 22,094	(119,748) (3,742)	-23.5% -16.9%	1,276,115 43,468	1,403,783 57,360	

The Group's revenue for the current financial quarter ended 31 January 2024 decreased by RM119.75 million or 23.5%, from RM509.86 million to RM390.11 million as compared with the corresponding financial quarter. The decrease in revenue was mainly attributable to the Group securing lesser orders from customers as compared to the corresponding financial quarter where the Group manage to secure orders in relation to government projects from the commercial channel .

Profit before tax of the Group for the current financial quarter ended 31 January 2024 decreased by RM3.74 million or 16.9%, from RM22.09 million to RM18.35 million, compared with the corresponding financial quarter. The lower profit before tax for the current financial quarter was mainly due to lower revenue recorded, and the increase in selling and distribution expenses mainly attributable to the increase in salaries and commissions to the third-party online marketplaces. These impacts were partially offset by the increase in other operating income primarily due to the increase in interest income from finance lease receivables and rebates received.

#### B2. Comparison with the Immediate Preceding Quarter's Result

		Immediate		
	Current	Preceding		
	Quarter	Quarter		
	31.01.2024	31.10.2023	Variance	•
	RM'000	RM'000	RM'000	%
Revenue	390,111	263,288	126,823	48.2
Profit before tax	18,352	2,898	15,454	533.3
Profit after tax	13,035	2,018	11,017	545.9



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

## B. EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (CONT'D)

### B2. Comparison with the Immediate Preceding Quarter's Result (Cont'd)

The Group's revenue for the current financial quarter ended 31 January 2024 increased by RM126.82 million or 48.2% from RM263.29 million to RM390.11 million as compared with the immediate preceding financial quarter. The increase was mainly due to the Group securing more orders from the commercial channel related to government projects during the current financial quarter.

Correspondingly, profit before tax of the Group for the current financial quarter ended 31 January 2024 increased by RM15.45 million or 533.3%, from RM2.90 million to RM18.35 million as compared with the immediate preceding financial quarter and profit after tax of the Group for the current financial quarter ended 31 January 2024 increased by RM11.02 million or 545.9%, from RM2.02 million to RM13.04 million as compared with the immediate preceding financial quarter.

### **B3.** Group's Prospects

The ICT products and services industry is expected to be continuously driven by the wide usage of ICT in everyday lives by the public and businesses to perform daily and business activities, the replacement cycle of devices and continuous technology advancement, the implementation of initiatives by the Government for digital transformation, as well as the incorporation of ICT to promote digital education in schools. As such, the Group intends to set-up 10 new stores in Malaysia to increase the Group's customer base.

As businesses demand for more flexibility and control over the usage of ICT products and services according to their business and operational needs, while reducing large upfront capital expenditure required for the purchase and deployment of hardware and software, the demand for DaaS subscription is expected to grow in the long term. The Group has put in focus to support the expansion of the DaaS subscription-based service for the Group's existing and future DaaS subscription agreements.

The Group remains positive with the ICT industry as a result of continuous growth in demand for ICT products and strengthening of our existing customer base while expanding the Group's market share with new customers.

#### **B4.** Variance of Profit Forecast

The Group did not issue any profit forecast for the current financial quarter.



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

## B. EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (CONT'D)

### **B5. Income Tax Expense**

The breakdown of income tax expense is as follows:

	Current Quarter 31.01.2024 RM'000	Current Year-to-date 31.01.2024 RM'000
Current taxation Under provision of tax expenses in prior years	5,317 -	11,323 182
	5,317	11,505

Income tax is calculated at the Malaysian statutory tax rate of 24% of the estimated assessable profit for the fiscal year. Tax expense is recognised based on management's best estimate.

The effective tax rate of 26% for current year-to-date was higher than the statutory tax rate mainly due to certain expenses being disallowed for tax purposes.



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH ( $4^{TH}$ ) QUARTER ENDED 31 JANUARY 2024

# B. EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (CONT'D)

### **B6. Profit Before Tax**

Profit from operations is derived after (charging)/crediting the following:

	INDIVIDUAL QUARTER		<b>CUMULATIVE QUARTER</b>	
	Current Quarter 31.01.2024 RM'000	Corresponding Quarter 31.01.2023 RM'000	Current Year-to-date 31.01.2024 RM'000	Corresponding Year-to-date 31.01.2023 RM'000
Income from operators arising from				
right-of-use assets	1,514	1,690	6,953	7,552
Rental income	41	60	183	238
Interest income from:				
Finance lease receivables	951	8	2,258	48
Long term trade receivable	151	-	151	-
Cash and bank balances	29	25	114	48
Others	275	-	275	-
Realised (loss)/gain on foreign exchange	(13)	10	(10)	17
Unrealised (loss)/gain on foreign exchange	(25)	(7)	151	(7)
Reversal/(write down) of inventories to				
net realisable values	76	1,550	421	(1,281)
Auditor's remuneration	(106)	(73)	(298)	(265)
Reversal of loss allowance/(loss allowances)				
recognised in profit or loss	62	23	(2,219)	(359)
Loss on disposal of property, plant				
and equipment	(6)	-	(36)	-
Bad debts written off	-	-	(3)	-
Net (increase)/decrease in provisions:				
Warranties	(7)	(106)	125	52
Voucher programme	(21)	(3)	(187)	(46)
Customer loyalty programme	(68)	(95)	(307)	(347)
Expiry of:	6-5		4.5.5	
Voucher programme	39	14	163	22
Customer loyalty programme	61	97	302	351



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

## B. EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (CONT'D)

#### B7. Utilisation of Proceeds Raised from the IPO

The gross proceeds raised from the IPO of RM90.72 million are intended to be utilised in the following manner:

Utilisation of proceeds <sup>(1)</sup>	Proposed utilisation RM'000	Actual utilisation RM'000	Unutilised amount RM'000	Estimated timeframe for unutilisation
Capital expenditure				
- Expansion of Daas subscription-based				
service	30,900	(23,765)	7,135	36 months
- Set-up new retail stores	2,500	-	2,500	36 months
Construction of Regional Hub	18,000	(193)	17,807	36 months
Marketing activities for JOI®	1,500	(451)	1,049	36 months
Repayment of bank borrowings	20,000	(20,000)	-	12 months
General working capital	13,119	(13,119)	-	24 months
Estimated listing expenses	4,700	(4,700)	-	Immediately
_	90,719	(62,228)	28,491	

#### Note:

The utilisation of proceeds as disclosed above should be read in conjunction with the Company's Prospectus dated 27 July 2022.



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

# B. EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (CONT'D)

### **B8.** Group Borrowings and Debt Securities

The Group's borrowings as at 31 January 2024 and 31 January 2023 are as follows:

	As at 31.01.2024 RM'000	As at 31.01.2023 RM'000	
	Unaudited	Audited	
	Ollauditeu	Auditeu	
Non-current Secured			
Commodity Murabahah term financing	6,207	6,283	
Term loans	225	434	
Hire purchase payables	864	884	
	7,296	7,601	
Unsecured			
Lease liabilities	17,972	5,889	
<del></del>	25,268	13,490	
<u>Current</u>			
Secured			
Bankers' acceptances	23,763	25,127	
Commodity Murabahah term financing	683	1,677	
Term loans	208	201	
Hire purchase payables	427	687	
	25,081	27,692	
Unsecured			
Lease liabilities	10,627	10,376	
	35,708	38,068	
Total loans and borrowings	60,976	51,558	



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

## B. EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (CONT'D)

### **B9.** Material Litigation

The Group is not engaged in any material litigation either as plaintiff or defendant, and the Directors do not have any knowledge of any proceedings pending or threatened against the Group as at the date of this report.

### **B10. Dividend Proposed**

Saved as disclosed below, there were no other dividend declared or proposed during the current financial quarter under review and for the financial year-to-date.

On 26 March 2024, the Board of Directors approved a third interim single-tier dividend of 0.25 sen per ordinary share amounting of RM4,031,949 in respect of financial year ending 31 January 2024 declared payable on 23 May 2024.

### **B11. EPS**

The basic and diluted EPS for the current financial quarter and period-to-date are as follows:

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	Current Quarter 31.01.2024	Corresponding Quarter 31.01.2023	Current Year-to-date 31.01.2024	Corresponding Year-to-date 31.01.2023
Profit net of tax attributable to the equity holders of the Company (RM'000)	13,035	16,772	31,963	43,716
Weighted average number of ordinary shares in issue (basic) ('000)	1,612,780	1,612,780	1,612,780	878,081
Basic EPS <sup>(1)</sup> (sen)	0.81	1.04	1.98	4.98



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

## B. EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (CONT'D)

## B11. EPS (Cont'd)

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	Current Quarter 31.01.2024	Corresponding Quarter 31.01.2023	Current Year-to-date 31.01.2024	Corresponding Year-to-date 31.01.2023
Profit net of tax attributable to the equity holders of the Company (RM'000)	13,035	16,772	31,963	43,716
Weighted average number of ordinary shares in issue (basic) ('000)	1,612,780	1,612,780	1,612,780	878,081
Effect of dilutive potential ordinary share - ESOS ('000)	-	-	-	-
Weighted average number of ordinary shares for diluted earnings per share ('000)	1,612,780	1,612,780	1,612,780	878,081
Diluted EPS <sup>(2)</sup> (sen)	0.81	1.04	1.98	4.98

## Notes:

<sup>(1)</sup> Basic EPS is calculated by dividing profit after tax attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the respective current and preceding financial quarters and financial year-to-date under review.

The diluted EPS has been adjusted for the dilutive effects of the potential ordinary shares, i.e., share options granted to the eligible employees.



(Registration No. 201601002835 (1173761-W)) (Incorporated in Malaysia)

## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 31 JANUARY 2024

## B. EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (CONT'D)

### **B12. Status of Corporate Proposals**

Save as disclosed below, there were no other corporate proposals announced but not implemented as at the date of this interim financial report.

On 28 February 2024, M & A Securities Sdn Bhd, on behalf of the Board, had announced that the Group proposed to undertake the proposed transfer of the entire issued share capital of the Company from the ACE Market to the Main Market of Bursa Securities ("**Proposed Transfer**").

The application to the relevant authorities for the Proposed Transfer has been submitted on 29 February 2024.

#### **B13** Authorisation for Issue

The interim financial report was authorised for issue by the Board of Directors on 26 March 2024.