

ECOMATE HOLDINGS BERHAD

(Registration No. 202001036445 (1392766-X))

UNAUDITED INTERIM FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 NOVEMBER 2023

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME $^{(1)}$

	Individua	Individual Quarter		e Quarter
Note	Unaudited Current Year Quarter 30/11/2023 RM'000	Unaudited Preceding Year Corresponding Quarter 30/11/2022 RM'000	Unaudited Current Year To Date 30/11/2023 RM'000	Unaudited Preceding Corresponding Year To Date 30/11/2022 RM'000
Revenue	12,334	13,172	34,309	39,789
Operating Expenses	(11,872)	(11,636)	(31,745)	(33,918)
Other Income	236	277	611	496
Finance Costs	(200)	(203)	(546)	(493)
Profit Before Tax	498	1,610	2,629	5,874
Taxation	(240)	(405)	(1,274)	(1,062)
Total comprehensive income	258	1,205	1,355	4,812
Profit After Tax Attributable To: Owners of the Company	258	1,205	1,355	4,812
Total Comprehensive Income Attributable To: Owners of the Company	258	1,205	1,355	4,812
Attributable to Equity Holders of the Company: Basic/diluted earnings per share (sen) B11	0.07	0.34	0.38	1.37

Note:

⁽¹⁾ The basis of preparation of the Unaudited Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income are disclosed in Note A1 and should be read in conjunction with the audited financial statements for the year ended 28 February 2023 and the accompanying explanatory notes attached to this interim financial report.

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (1)

	Note	Unaudited As at 30/11/2023 RM'000	Audited As at 28/02/2023 RM'000
ASSETS			
Non-Current Assets			
Property, plant and equipment		12,441	11,537
Prepaid lease payments		8,193	8,193
Right-of-use assets		1,361	1,750
		21,995	21,480
Current Assets Inventories		13,377	10,098
Trade receivables		6,760	6,223
Other receivables, deposits and prepayments		2,640	4,037
Current tax assets		487	10
Fixed deposits with a licensed banks		14,328	13,792
Short term investments		1,005	-
Cash and bank balances		6,119	8,366
		44,716	42,526
TOTAL ASSETS		66,711	64,006
EQUITY AND LIABILITIES Equity			
Share capital		29,097	29,097
Merger reserve		(3,449)	(3,449)
Retained profits		17,390	17,825
TOTAL EQUITY		43,038	43,473
Non-Current Liabilities Bank borrowings	B8	6,657	7,572
Deferred income on government grant	БО	840	900
Hire purchase payables		186	155
Lease liabilities		751	1,150
Deferred tax liabilities		1,810	1,410
		10,244	11,187
Current Liabilities			
Trade payables		1,170	3,055
Other payables and accruals		3,572	1,912
Bank borrowings	B8	7,860	3,304
Hire purchase payables		182	310
Lease liabilities		645	620
Derivative liabilities		<u> </u>	145
		13,429	9,346
TOTAL LIABILITIES		23,673	20,533
TOTAL EQUITY AND LIABILITIES		66,711	64,006
NET ASSETS PER ORDINARY SHARE (RM) $^{(2)}$		0.12	0.12

Notes:

⁽¹⁾ The basis of preparation of the Unaudited Condensed Consolidated Statements of Financial Position are disclosed in Note A1 and should be read in conjunction with the audited financial statements for the year ended 28 February 2023 and the accompanying explanatory notes attached to this interim financial report.

⁽²⁾ Net assets per ordinary share is calculated based on the Company's weighted average number of 358,025,834 ordinary shares at the end of the reporting period (28 February 2023 : 351,495,224).

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (1)

		<u>Non-</u> distributable Re-	<u>Distributable</u>	
<u>Group</u>	Share <u>capital</u>	organisation <u>Reserve</u>	Retained profits	Total <u>Equity</u>
	RM'000	RM'000	RM'000	RM'000
<u>Unaudited</u> As at 1 March 2023 (Audited)	29,097	(3,449)	17,825	43,473
Profit after tax and total comprehensive income for the financial period	-	-	1,355	1,355
Contributions by and distributions to owners of the Group :-			(4.700)	(4.700)
- Dividends	-	-	(1,790)	(1,790)
As at 30 November 2023	29,097	(3,449)	17,390	43,038

		<u>Non-</u> <u>distributable</u> Re-	<u>Distributable</u>	
	Share <u>capital</u>	organisation <u>Reserve</u>	Retained profits	Total <u>Equity</u>
	RM'000	RM'000	RM'000	RM'000
<u>Unaudited</u> As at 1 March 2022 (Audited)	22,730	(3,449)	13,405	32,686
Profit after tax and total comprehensive income for the financial period	-	-	4,812	4,812
Contributions by and distributions to owners of the Group :-				
- Dividends	-	-	(1,750)	(1,750)
As at 30 November 2022	22,730	(3,449)	16,467	35,748

Note:

⁽¹⁾ The basis of preparation of the Unaudited Condensed Consolidated Statements of Changes in Equity are disclosed in Note A1 and should be read in conjunction with the audited financial statements for the year ended 28 February 2023 and the accompanying explanatory notes attached to this interim financial report.

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (1)

	Unaudited	Unaudited Preceding
	Current Year 9 Months Ended 30/11/2023 RM'000	Corresponding 9 Months Ended 30/11/2022 RM'000
Cash Flow From Operating Activities		
Profit before tax	2,629	5,874
Adjustments for:		
Amortisation of deferred income on government grant	(60)	-
Depreciation of property, plant and equipment	1,171	1,005
Depreciation of right-of-use assets	565	706
Gain on disposal of property, plant and equipment	(38)	-
Gain on fair value derivative	(145)	(127)
Listing expenses	639	- (407)
Unrealised gain on foreign exchange	(76)	(137)
Interests on hire purchase payables	17	34
Interests on lease liabilities	47 483	103 356
Interest expenses Interest income	(404)	(241)
Operating profit before working capital changes	4,828	7,573
Changes in working capital		
Inventories	(3,279)	1,860
Trade receivables	(537)	(1,708)
Other receivables, deposits and prepayments	1,397	(2,001)
Trade payables	(1,885)	(2,116)
Other payables and accruals Amount due to directors	1,660	500 4
		4
Cash From Operations	2,184	4,112
Interest paid	(547)	(493)
Interest received	404	241
Tax paid	(1,350)	(1,042)
Net Cash From Operating Activities	691	2,818
Cash Flows For Investing Activities		
Proceeds from disposal of property, plant and equipment	165	-
Additions of prepaid lease payments	-	(431)
Additions of hire purchase payables	281	-
Purchase of property, plant and equipment	(2,285)	(806)
Net Cash For Investing Activities	(1,839)	(1,237)
Carried Forward	(1,148)	1,581

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (1)

	Unaudited	Unaudited Preceding
	Current Year 9 Months Ended 30/11/2023 RM'000	Corresponding 9 Months Ended 30/11/2022 RM'000
Brought Forward	(1,148)	1,581
Cash Flows From/(For) Financing Activities		
Net increase in fixed deposits pledged	(26)	(25)
Net movement in bankers' acceptances	4,170	617
Drawdown of term loans	-	431
Dividend paid	(1,790)	(1,750)
Net movement in lease liabilities	(467)	(432)
Payment of listing expenses	(639)	-
Repayment of hire purchase payables	(378)	(387)
Repayment of term loans	(529)	(426)
Net Cash Flows From/(For) Financing Activities	341	(1,972)
Net Changes In Cash and Cash Equivalents	(807)	(391)
Effect of exchange differences	76	137
Cash and Cash Equivalents at Beginning of the Financial Year	20,927	15,064
Cash and Cash Equivalents at End of the Financial Year	20,196	14,810
Cash and cash equivalents comprise the following:		
Fixed deposits with licensed banks	14,328	8,208
Short term investments	1,005	-
Cash and bank balances	6,119	7,787
	21,452	15,995
Less : Fixed deposits pledged to a licensed bank	(1,256)	(1,185)
	20,196	14,810

Note:

⁽¹⁾ The basis of preparation of the Unaudited Condensed Consolidated Statements of Cash Flows are disclosed in Note A1 and should be read in conjunction with the audited financial statements for the year ended 28 February 2023 and the accompanying explanatory notes attached to this interim financial report.

NOTES TO THE UNAUDITED INTERIM FINANCIAL STATEMENTS PART A - EXPLANATORY NOTES PURSUANT TO THE MALAYSIA FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORTING

1. Basis of Preparation

The interim financial statements of Ecomate Holdings Berhad ("**Ecomate**" or the "**Company**") and its subsidiary ("**Group**") are unaudited and have been prepared in accordance with Malaysia Financial Reporting Standards ("**MFRS**") 134: Interim Financial Reporting, issued by the Malaysian Accounting Standards Board ("**MASB**") and Chapter 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial report should be read in conjunction with the audited financial statements for the financial year ended 28 February 2023 and the accompanying explanatory note attached to this interim financial report.

2. Significant Accounting Policies

The significant accounting policies and presentation adopted for the interim financial statements are consistent with those adopted as disclosed in the Group's annual audited financial statements for the year ended 28 February 2023.

The Group has not applied in advance the following accounting standards and/or interpretation (including the consequential amendments, if any) that have been issued by the Malaysian Accounting Standards Board (MASB) but are not yet effective for the financial year ended 28 February 2023:

MFRSs and/or IC Interpretations (Including The Consequential Amendments)

	Date

<u>, , , , , , , , , , , , , , , , , , , </u>		
MFRS 17	: Insurance Contracts	1 January 2023
Amendments to MFRS 10	: Sale or Contribution of Assets between	·
and MFRS 128	an Investor and its Associate or Joint Venture	Deferred
Amendments to MFRS 16	: Lease Liability in a Sale and Leaseback	1 January 2024
Amendments to MFRS 17	: Insurance Contracts	1 January 2023
Amendment to MFRS 17	: Initial Application of MFRS 17 and MFRS 9 - Comparative Information	1 January 2023
Amendments to MFRS 101	: Classification of Liabilities as Current or Noncurrent	1 January 2024
Amendments to MFRS 101	: Disclosure of Accounting Policies	1 January 2023
Amendments to MFRS 101	: Non-current Liabilities with Covenants	1 January 2024
Amendments to MFRS 108	: Definition of Accounting Estimates	1 January 2023
Amendments to MFRS 112	: Deferred Tax related to Assets and Liabilities arising from a Single Transaction	1 January 2023
Amendments to MFRS 107 and MFRS 7	: Supplier Finance Arrangements	1 January 2024
Amendments to MFRS 112	: International Tax Reform - Pillar Two Model Rules	1 January 2023
Amendments to MFRS 121	: Lack of Exchangeability	1 January 2025

The adoption of the above accounting standards and/or interpretations (including the consequential amendments, if any) is expected to have no material impact on the financial statements of the Group.

3. Auditors' Report on Preceding Annual Financial Statements

There was no qualified report issued by the auditors in the financial statements of the Group for the financial year ended 28 February 2023.

4. Seasonality or Cyclicality of Operations

There were no material seasonal or cyclical factors affecting the business operations of the Group in the current quarter.

5. Exceptional Items

There were no material exceptional items during the current financial quarter under review.

6. Material Changes in Estimates

There were no material changes in estimates amount that had a material effect for the current financial period under review.

7. Debt and Equity Securities

There were no issuance, cancellation, repurchase, resale or repayment of debt and/or equity securities during the financial period under review.

8. Dividend Paid

There were no dividends paid during the financial quarter under review.

9. Segment Information

The Group is principally engaged in manufacturing of furniture and furniture parts.

No products and services segment information is presented as the Group's revenue and profit or loss are mainly confined to a single operating segment, namely furniture manufacturing.

Segment assets is not presented, as all non-current assets are located in Malaysia.

Segment revenue is presented based on the geographical location of the customers.

	Individual Quarter		Cumulative	Quarter
	Unaudited 30/11/2023	Audited 30/11/2022	Unaudited 30/11/2023	Audited 30/11/2022
	RM'000	RM'000	RM'000	RM'000
Malaysia	2,139	4,742	10,771	17,961
Asia (excluding Malaysia)	6,604	3,786	14,282	8,123
Australasia	1,537	3,437	3,398	6,280
Europe	922	878	2,301	3,944
North America	473	329	1,700	1,989
Africa	659	-	1,857	1,195
South America	-	-	-	297
Total	12,334	13,172	34,309	39,789

10. Valuation of Property, Plant and Equipment

There was no valuation of property, plant and equipment in the current financial quarter under review.

11. Capital Commitments

The material capital commitments of the Group as at 30 November 2023 are as follow:

	RIVITUUU
Progress claim for purchase of leasehold industrial land	431
Purchase of property, plant and equipment	159
	590

12. Material Subsequent Event

There were no material events subsequent to the end of the current financial period that have not been reflected in the interim financial reports for the said period as at the date of this report.

13. Changes in the Composition of the Group

There were no changes in the composition of the Group for the current financial quarter under review.

14. Contingent Liabilities

There were no contingent assets and contingent liabilities as at the date of this interim financial report.

15. Recurrent Related Party Transactions

	Individual Quarter		Cumulative Quarter	
	Unaudited 30/11/2023 RM'000	Unaudited 30/11/2022 RM'000	Unaudited 30/11/2023 RM'000	Unaudited 30/11/2022 RM'000
Companies in which person(s) connected to director has substantial financial interests				
Purchases	58	42	162	121
Upkeep of tools equipment	-	-	16	-
Company in which a director has substantial financial interest Fire protection				
maintenance expense	3	12	6	16

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B. EXPLANATORY NOTES PURSUANT TO CHAPTER 9, APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

1. Review of Performance

The Group's performance for the third quarter ended 30 November 2023 (Q3FY2024) compared with the previous corresponding third quarter ended 30 November 2022 (Q3FY2023) are tabled below:

	Q3FY2024	Q3FY2023	Variance
Description	RM'000	RM'000	%
Revenue	12,334	13,172	(6.36)
Profit before tax ("PBT")	498	1,610	(69.07)

The Group recorded a revenue of RM12.3 million for the Q3FY2024 decreased by 6.36% compared with the corresponding quarter in the previous year. The decrease was mainly due to lower sales volume from domestic market and Australasia. The lower revenue contribution was mainly due to reduced demand in both local and export markets from the weakening in households' furniture spending.

The Group's PBT for the Q3FY2024 decreased by 69.07% compared with Q3FY2023. The decrease in profit before tax was in line with the lower revenue generated and higher operating cost and implementation of working hours to 45 hours a week.

2. Comparison with Immediate Preceding Quarter's Results

The Group's performance for the second quarter ended 30 November 2023 (Q3FY2024) are tabled below:

	Q3FY2024	Q2FY2024	Variance
Description	RM'000	RM'000	%
Revenue	12,334	10,020	23.09
Profit before tax ("PBT")	498	490	1.63

The Group's revenue for the current financial quarter ended 30 November 2023 increased by approximately RM2.3 million or 23.09% to approximately RM12.3 million compared to RM10.0 million in the preceding financial quarter ended 31 August 2023. The increase in revenue was mainly due to the higher revenue contributed from Asia (excluding Malaysia) and Australasia.

The increase of revenue was due to the increase of demand for living room and bedroom furniture in Q3FY2024 compared to Q2FY2024.

The Group's PBT for the current financial quarter ended 30 November 2023 increased by approximately RM0.01 or 1.63% from RM0.49 million in the preceding financial quarter ended 31 August 2023 to RM 0.50 million.

Despite the increase in volume of sales in the current quarter, the PBT was cushioned by the increase in exhibition related cost of RM 0.3 million incurred during the current quarter.

3. Prospects and Outlook for the Current Financial Year

The Global economy continues to pose challenges to the Group's business. With the multiple interest rate hikes from US since the pandemic and as well as in European countries have driven up the debt levels and elevated home prices have weakened households' furniture spending which dampened the growth of the Group's business. Notwithstanding this, the recent strengthening of USD against RM is expected to benefit the Group as majority of the Group's revenue are denominated in USD.

The Group is in the view that the export market will remain challenging as world furniture consumption continues to be weaken in 2023 mainly due to the market elevated inflation and soaring furniture prices amid a slowing global economy, but furniture demand expects to recover should the US starts cutting rates in 2024.

3. Prospects and Outlook for the Current Financial Year (cont'd)

In view of the above, the Board will regularly review the performance and progress of the Group's operations and financial performance as well as introduce measures to minimise our operating costs and continue to explore new market opportunities.

Nevertheless, the Group intends to focus on its core competency in enhancing the efficiency of the existing manufacturing activities and increase the manufacturing capacity to enable the Group to take on opportunities arising from future demand. The Group is confident that the future prospects will be favourable as the Group is targeted to commence the construction of Factory C by second quarter of year 2024. Currently, our total annual production capacity is 475,200 units, Factory C is expected to increase our annual capacity to reach a combined manufacturing capacity of approximately 712,800 units. The Group will continue to remain focused in our core business of design, manufacture and sale of home furniture products and continue to drive more research and development activities in enhancing our product to better suit the needs of our customers. The Group will continue with their business plans and strive to develop new products, new design in order to derive better cost efficiencies and effective cost management across all functions.

The Board is of the view that the Group expects the financial performance to be satisfactory for the financial year ending 29 February 2024.

4. Variance of Actual Profit from Forecast Profit

The Group did not issue any profit forecast or profit guarantee in the current financial quarter under review.

5. Tax Expense

	Individual Quarter		Cumulative Quarter		
	Unaudited 30/11/2023 RM'000	Unaudited 30/11/2022 RM'000	Unaudited 30/11/2023 RM'000	Unaudited 30/11/2022 RM'000	
Current tax expense	240	405	874	1,212	
Deferred tax expense	-	-	400	(150)	
	240	405	1,274	1,062	

6. Status of Corporate Proposals

On 10 January 2024, the Company had announced that the wholly-owned subsidiary of the Company, Ecomate Sdn Bhd, had entered into a Sale and Purchase Agreement with Success Style Sdn Bhd for the acquisition of 1 plot of vacant land distinguished as PLO No. 67 located within an industrial park known as Muar Furniture Park held under Master Title known as H.S. (D) 38459, PTD 13399, H.S. (D) 38460, PTD 13400, Geran 50191, Lot 8531 all situated in Mukim Jalan Bakri, District of Muar, Johor Darul Takzim in respect of which Title have yet to be issued at a total cash purchase consideration of Ringgit Malaysia Three Million Six Hundred Thirty Thousand only (RM3,630,000.00). As the date of this report, the proposed acquisition has not yet been completed and is expected to be completed by the second quarter of year 2024.

Save as disclosed above, there is no other corporate proposal announced but not implemented as at the date of this report.

7. Utilisation of Proceeds Raised from the IPO

The gross proceeds from the IPO amounting to RM16.2 million is intended to be utilised in the following manner:

Details of Use of Proceeds	Proposed Utilisation	Actual Utilisation	Re- allocation (2)	Balance	Intended Timeframe for Utilisation Upon Listing ⁽¹⁾	Revised Timeframe for Utilisation Upon Listing ⁽⁴⁾
	RM'000	RM'000	RM'000	RM'000		
Machinery and equipment	6,000	(5,417)	(583)	-	Within 12 months	-
Factory and hostel construction	2,000	(128)	-	1,872	Within 24 months	Within 36 months
Purchase of raw material	5,270	(5,270)	-	-	Within 6 months	-
Estimated listing expenses	2,900	(2,900)	-	-	Immediate	-
General working capital (3)	-	(583)	583	-	Within 12 months	-
	16,170	(14,298)	•	1,872		

Notes:

- (1) From the date of listing of the Company on the ACE Market of Bursa Securities on 8 November 2021.
- (2) Surplus of RM0.6 million (which the RM6 million allocated for the machinery and equipment) was reallocated to the general working capital requirements of the Group, in accordance with the Company's prospectus dated 15 October 2021.
- (3) The amount re-allocated for the working capital purposes will be utilised for the day-to-day operations (e.g. purchase raw material).
- (4) The extension of time is mainly due to the construction of our new factory and hostel is delayed, as Ecomate is currently awaiting for the local authority's approval after resubmission of the plans.

8. Group's Borrowings and Debt Securities

	Unaudited As At 30/11/2023 RM'000	Audited As At 28/02/2023 RM'000
Non-current		
Term loans	6,657	7,572
	6,657	7,572
Current Bankers' acceptances Term loans	6,822 1,038	2,652 652
	7,860	3,304
Total borrowings	14,517_	10,876

9. Financial Instruments - Derivatives

The Group uses derivative financial instruments, mainly foreign currency option forward contracts to hedge its exposure to fluctuations in foreign exchange arising from sales. The Group does not hold or issue derivative financial instruments for trading purposes.

	(Unaudited) As at 30/11/2023		Audited As at 28/02/2023	
	Contract/ Notional Amount RM'000	Fair Value - Loss Amount RM'000	Contract/ Notional Amount RM'000	Fair Value - Loss Amount RM'000
Forward currency contracts Less than one year	_	_	4.644	145

10. Material Litigation

There were no material litigation involving the Group as at 30 November 2023.

11. Earnings Per Share

The basic and diluted earnings per share for the current financial quarter and financial year to date are computed as follows:

		Unaudited Current Quarter 30/11/2023 RM'000	Unaudited Current Year To Date 30/11/2023 RM'000
Profit after tax attributable to			
owners of the Company	(RM)	258	1,355
Weighted average number of ordinary shares ('000)	(shares)	358,026	358,026
Basic earnings per share (1)	(sen)	0.07	0.38
Diluted earnings per share (2)	(sen)	0.07	0.38

Notes:

- (1) Basic earnings per share is calculated based on the Company's weighted average number of ordinary shares as at 30 November 2023.
- (2) The diluted earnings per share of the Company is equivalent to the basic earnings per share as the Company does not have convertible options at the end of the reporting period.

12. Notes to the Statement of Comprehensive Income:

Profit before tax for the period has been arrived at after (crediting) / charging:

	Unaudited Current Quarter 30/11/2023 RM'000	Unaudited Current Year To Date 30/11/2023 RM'000
Depreciation		
- property, plant and equipment	435	1,171
- right-of-use assets	162	565
Short term leases	7	30
Interest expenses	201	547
Realised loss on foreign exchange	11	45
Gain on fair value derivative	(64)	(145)
Interest income	(169)	(404)
Amortisation of deferred income on government grant	(20)	(60)
Unrealised gain on foreign exchange	(7)	(76)

13. Proposed Dividends

The Board of Directors has not recommended any dividend for the current financial quarter under review.

BY ORDER OF THE BOARD

ECOMATE HOLDINGS BERHAD

30th January 2024

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