

TELADAN SETIA GROUP BERHAD

(Registration No.: 201901004975 (1314302-V))

Incorporated in Malaysia

INTERIM FINANCIAL REPORT FOR THE THIRD (3RD) QUARTER ENDED 30 SEPTEMBER 2022

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE THRID (3^{RD}) QUARTER ENDED 30 SEPTEMBER $2022^{(1)}$

		INDIVIDUAL QUARTER		CUMULATI	CUMULATIVE QUARTER	
	Note	Current Year Quarter 30.09.2022 RM'000	Preceding Year Corresponding Quarter 30.09.2021 RM'000	Current Year-To- Date 30.09.2022 RM'000	Preceding Year Corresponding Period 30.09.2021 RM'000	
Revenue Cost of sales	-	75,875 (53,658)	46,441 (31,250)	210,381 (144,961)	128,310 (84,212)	
Gross profit ("GP") Other operating income Other operating expenses Administrative expenses Finance costs	-	22,217 396 (2,771) (3,484) (850)	15,191 626 (1,517) (2,578) (38)	65,420 864 (6,510) (10,183) (2,396)	44,098 1,585 (3,835) (9,897) (298)	
Profit before tax ("PBT") Taxation	B12 B5	15,508 (3,853)	11,684 (2,979)	47,195 (11,831)	31,653 (8,183)	
Profit after tax ("PAT")	-	11,655	8,705	35,364	23,470	
Profit/Total comprehensive income for the financial period attributable to: - Owners of the Company	<u>-</u>	11,655	8,705	35,364	23,470	
Earnings per share attributable to owners of the Company						
 Basic EPS (sen)⁽²⁾ Diluted EPS (sen)⁽³⁾ 	B10 B11	1.45 1.11	1.19 1.18	4.39 3.38	3.21 3.19	

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE THIRD (3RD) QUARTER ENDED 30 SEPTEMBER 2022⁽¹⁾ (CONT'D)

Notes:

- (1) The basis of preparation of the Unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income are disclosed in Note A1 and should be read in conjunction with the Group's audited financial statements for the financial year ended 31 December 2021 and the accompanying explanatory notes attached to this interim financial report.
- (2) Basic earnings per share ("EPS") is calculated based on the Company's weighted average number of ordinary shares of 805,430,910 (30 September 2021: 731,607,536).
- (3) The calculation of diluted EPS has taken into consideration of the adjustment of weighted average number of ordinary shares in issue during the period for the dilutive effect of all potential ordinary shares.

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2022 $^{\!\scriptscriptstyle (1)}$

	UNAUDITED	AUDITED
	As at 30.09.2022 RM'000	As at 31.12.2021 RM'000
ASSETS		
Non-current assets		
Property, plant and equipment	14,402	8,744
Right-of-use asset Inventories	348 280,651	466 242,313
Total non-current assets	295,401	251,523
		201,020
Current Assets	246 405	205 164
Inventories Trade and other receivables	346,495 65,962	285,164 45,396
Contract assets	24,590	80,053
Current tax assets	416	391
Cash and cash equivalents	141,074	83,461
Total current assets	578,537	494,465
TOTAL ASSETS	873,938	745,988
EQUITY AND LIABILITIES		
Equity Share capital	397,299	397,045
Merger reserve	(318,369)	(318,369)
Retained profits	415,675	390,781
Total Equity	494,605	469,457
Liabilities		
Non-current liabilities		
Bank borrowings	280,945	209,270
Lease liabilities	207	326
Finance lease liabilities	294	153
Deferred tax liabilities	46	46
Total non-current liabilities	281,492	209,795
Current liabilities		
Trade and other payables	62,424	40,187
Bank borrowings	29,939	23,606
Lease liabilities	168	176
Finance lease liabilities Current tax liabilities	245 5,065	189 2,578
Total current liabilities	97,841	66,736
TOTAL LIABILITIES	379,333	276,531
TOTAL EQUITY AND LIABILITIES	873,938	745,988
NET ASSETS PER SHARE (RM) ⁽²⁾	0.61	0.61
(-11-2)		0.01

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER $2022^{(1)}$ (CONT'D)

Notes:

- (1) The basis of preparation of the Unaudited Condensed Consolidated Statement of Financial Position are disclosed in Note A1 and should be read in conjunction with the Group's audited financial statements for the financial year ended 31 December 2021 and the accompanying explanatory notes attached to this interim financial report.
- (2) Net assets per ordinary share is calculated based on the Company's weighted average number of ordinary shares of 805,430,910 (31 December 2021: 772,203,481).

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE THIRD (3^{RD}) QUARTER ENDED 30 SEPTEMBER 2022 $^{(1)}$

	Share capital RM'000	Contributed capital RM'000	Merger reserve RM'000	Retained profits RM'000	Total equity RM'000
Unaudited					
Balance as at 1.1.2022	397,045	-	(318,369)	390,781	469,457
Net profit and total comprehensive income for the financial period	-	-	-	35,364	35,364
Dividend	-	-	-	(10,470)	(10,470)
Issuance of ordinary shares pursuant to warrant exercised	254	-	-	-	254
Balance as at 30.09.2022	397,299	-	(318,369)	415,675	494,605
Balance as at 1.1.2021	*(2)	3,750	-	365,935	369,685
Effects of adoption of the Agenda Decision Restated balance as at 1.1,2021	*(2)	3,750	<u>-</u>	162 366,097	162 369,847
Net profit and total comprehensive income for the financial period	-	-	-	23,470	23,470
Acquisition via merger Issuance of ordinary shares	322,119	(3,750)	(318,369)	-	-
for the Public Issue	77,309	-	-	-	77,309
Listing expenses Dividend	(2,383)	-	-	(8,053)	(2,383) (8,053)
Total transactions with owners of the Company for the financial period	397,045	(3,750)	(318,369)	(8,053)	66,873
Balance as at 30.09.2021	397,045	-	(318,369)	381,514	460,190

Notes:

- (1) The basis of preparation of the Unaudited Condensed Consolidated Statements of Changes in Equity are disclosed in Note A1 and should be read in conjunction with the Group's audited financial statements for the financial year ended 31 December 2021 and the accompanying explanatory notes attached to this interim financial report.
- (2) The share capital as at 1 January 2021 was RM2.

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE THIRD (3^{RD}) QUARTER ENDED 30 SEPTEMBER 2022⁽¹⁾

	Current Year- To-Date 30.09.2022 RM'000	Preceding Corresponding Period 30.09.2021 RM'000
Cash Flows from Operating Activities		
Profit before taxation	47,195	31,653
Adjustments for:		
Depreciation of property, plant and equipment	687	761
Depreciation of right-of-use assets	130	128
Interest expense	2,365	261
Interest expenses on lease liabilities	30	37
Interest income	(629)	(1,075)
(Gain)/Loss on disposal of property, plant and equipment	(82)	1
Operating profit before working capital changes	49,696	31,766
Change in working capital		
Inventories	26,265	(3,861)
Trade and other receivables	(20,565)	(28,612)
Contract assets	55,463	(2,281)
Trade and other payables	22,237	5,229
Trade and carer puly acces	83,400	(29,525)
		
Cash generated from operations	133,096	2,241
Interest paid	(2,365)	(261)
Interest received	629	1,075
Tax paid	(9,369)	(5,075)
Net cash generated from operating activities	121,991	(2,020)
Cash Flows from Investing Activities	(F.002)	(F.050)
Purchase of property, plant and equipment	(5,883)	(5,050)
Placement of fixed deposits	(402)	(2,427)
Purchase of land held for property development	(25,267)	(14,999)
Proceeds from disposal of property, plant and equipment	83	1
Net cash used in investing activities	(31,469)	(22,475)

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE THIRD (3^{RD}) QUARTER ENDED 30 SEPTEMBER 2022⁽¹⁾ (CONT'D)

	Current Year- To-Date 30.09.2022 RM'000	Preceding Corresponding Period 30.09.2021 RM'000
Cash Flows from Financing Activities		
Dividend paid Interest paid Interest paid on lease liabilities Issuance of shares Drawdown from borrowings Repayment of - borrowings - finance lease liabilities	(10,470) (6,450) (30) 254 1,595 (17,887) (184)	(8,053) (4,413) (37) 74,926 17,439 (18,084) (148)
- lease liabilities	(139)	(124)
Net cash (used in)/generated from financing activities	(33,311)	61,506
Net increase in cash and cash equivalents	57,211	37,011
Cash and cash equivalents at the beginning of the financial period	64,917	56,900
Cash and cash equivalents at the end of the financial period	122,128	93,911
Cash and cash equivalents at the end of the financial period comprise the followings:		
Cash and bank balances Fixed deposits placed with licensed banks Short term investment Balance as stated in the Statement of Financial Position	111,960 22,057 7,057 141,074	56,228 19,758 34,635 110,621
Less: Fixed deposits pledged with licensed banks Less: Fixed deposits mature in more than three months	(18,808)	(16,575) (135)
Balance for Statement of Cash Flows purposes	122,128	93,911

Notes:

(1) The basis of preparation of the Unaudited Condensed Consolidated Statements of Cash Flows are disclosed in Note A1 and should be read in conjunction with the Group's audited financial statements for the financial year ended 31 December 2021 and the accompanying explanatory notes attached to this interim financial report.

PART A - EXPLANATORY NOTES IN COMPLIANCE WITH MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134, INTERIM FINANCIAL REPORTING

A1. Basis of preparation

The interim financial report of TELADAN SETIA GROUP BERHAD ("TSG" or "the Company") and its subsidiaries ("the Group") are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standards ("MFRS") No. 134: Interim Financial Reporting and Rule 9.22 of Listing Requirements.

This interim financial report should be read in conjunction with the Group's audited financial statements for the financial year ended 31 December 2021 and the accompanying notes attached to this interim financial report.

A2. Summary of Significant Accounting Policies

The significant accounting policies and presentation adopted for the interim financial statements are consistent with those adopted as disclosed in the audited report and combined financial statements for the financial year ended 31 December 2021, except for the adoption of the following new amendments to MFRSs relevant to the current operations of the Group:

MFRSs and/or IC Interpretations (Including the Consequential Amendments)

- Amendments to MFRS 3 Business Combinations Reference to the Conceptual Framework
- Amendments to MFRS 116 Property, Plant and Equipment Proceeds before Intended Use
- Amendments to MFRS 137 Provisions, Contingent Liabilities and Contingent Assets Onerous Contracts—Cost of Fulfilling a Contract
- Annual Improvements to MFRS Standards 2018–2020

The adoption of the above-mentioned accounting standards, amendments and interpretations do not have any material impact to the financial position and performance of the Group.

A3. Auditors' report on preceding annual financial statements

The audited report and financial statements of TSG for the financial year ended 31 December 2021 was not subject to any qualification.

A4. Seasonal or cyclical factors

The business operations of the Group were not materiality affected by seasonal and cyclical effects.

A5. Unusual items affecting assets, liabilities, equity, net income or cash flows

There were no material exceptional items during the current financial quarter under review.

PART A - EXPLANATORY NOTES IN COMPLIANCE WITH MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134, INTERIM FINANCIAL REPORTING (CONT'D)

A6. Material changes in Accounting Estimates

There were no material exceptional items during the current financial quarter under review.

A7. Debt and equity securities

There were no issuance, cancellation, repurchase, resale and repayment of debt and equity securities for the current financial quarter except for the following:

Warrants

During the current financial period, the Company issued 507,500 new ordinary shares for cash at RM253,750 pursuant to the exercise of warrants. As at 30 September 2022, the outstanding unexercised number of warrants was 241,081,897.

A8. Dividends paid

In respect of the financial year ending 31 December 2022, a single-tier second interim dividend of RM0.006 per ordinary share amounting to RM4,833,333.01 was paid during the financial quarter under review.

A9. Valuation of property, plant and equipment

There was no valuation of the property, plant and equipment in the current financial quarter under review.

A10. Capital commitments

As at 30.09.2022 RM'000

Authorised and contracted for:

- Acquisition of Polyintan Sdn. Bhd. ("Polyintan") (1)	11,468
- Capital Work in Progress	21,806

Notes

On 4 January 2021, the Group entered into a supplemental agreement in respect of the share sale agreement dated 11 November 2020 with Polywell Enterprise Sdn. Bhd. to acquire the entire equity interest of Polyintan Sdn. Bhd. for a total purchase consideration of RM1,825,954 together with an amount of RM9,641,918 payable to Polywell Enterprise Sdn. Bhd. This acquisition is still pending completion.

A11. Material Subsequent Events

There were no material events subsequent to the end of the current financial quarter.

PART A - EXPLANATORY NOTES IN COMPLIANCE WITH MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134, INTERIM FINANCIAL REPORTING (CONT'D)

A12. Changes in the composition of the Group

There were no other material changes in the composition of the Group for the current financial quarter under review.

A13. Contingent assets and contingent liabilities

There were no contingent assets and contingent liabilities as at the date of this interim report.

A14. Related party transactions

	UNAUDITED As at 30.09.2022 RM
Transactions with director's spouse:-	
- Progress billing on sales of properties	314,820
Transactions with a company that director has interest: - Progress billing on sales of properties - Provision of online investor relations services	313,695 12,000
Transactions with director: Progress billing on sales of properties	140,000

B1. Review of Performance

(a) Results for current quarter

	INDIVIDUAL	INDIVIDUAL QUARTER		VARIANCE	
	UNAUDITED 3 months ended 30.09.2022 RM'000	UNAUDITED 3 months ended 30.09.2021 RM'000	RM'000	%	
Revenue	75,875	46,441	29,434	63.38	
PBT	15,508	11,684	3,824	32.73	

The Group recorded a revenue of RM75.88 million for the current financial quarter ended 30 September 2022 (Q3 2022) as compared to RM46.44 million in the same quarter ended 30 September 2021 (Q3 2021), an increase of RM29.43 million. This quarter's revenue was mainly derived from Bali Residences, Taman Desa Bertam Phase 3A and 3B. The higher revenue is due to better sales and progress in terms of revenue recognition. Besides, there are a few newly launched projects as compared to Q3 2021 which enabled a higher percentage of revenue to be recognised in current quarter.

The Group registered a PBT of RM15.51 million in Q3 2022 as compared to PBT of RM11.68 million in Q3 2021, which represents an increase of RM3.83 million. The improvement in PBT was mainly due to higher revenue generated in Q3 2022.

(b) Results for financial year-to-date

	CUMULATIV	CUMULATIVE QUARTER		VARIANCE	
	UNAUDITED 9 months ended 30.09.2022 RM'000	UNAUDITED 9 months ended 30.09.2021 RM'000	RM'000	%	
Revenue	210,381	128,310	82,071	63.96	
PBT	47,195	31,653	15,542	49.10	

The Group recorded a revenue of RM210.38 million for 9 months ended 30 September 2022 (Q3 YTD 2022), an increase of RM82.07 million from RM128.31 million for the 9 months ended 30 September 2021 (Q3 YTD 2021). This is mainly attributable to the recovery of the market and economic activities followed by the rollout of the Covid 19 Immunisation Programme. In addition, the revenue recognition was boosted by the higher sales of our ongoing projects and newly launched projects after reopening of all the economic sectors.

The Group registered a PBT of RM47.20 million in Q3 YTD 2022 as compared to PBT of RM31.65 million in Q3 YTD 2021, which represents an increase of RM15.54 million. This increase is in line with the higher revenue generated in Q3 YTD 2022.

B2. Comparison with immediate preceding quarter's results

	INDIVIDUAL	INDIVIDUAL QUARTER		NCE
	UNAUDITED Current Quarter 30.09.2022 RM'000	UNAUDITED Preceding Quarter 30.06.2022 RM'000	RM'000	%
Revenue	75,875	75,605	270	0.35
PBT	15,508	18,937	(3,429)	-18.11

The Group recorded revenue of RM75.88 million for the current financial quarter ended 30 September 2022 as compared to RM75.61 million in the preceding quarter ended 30 June 2022, an increase of RM0.27 million during the current financial quarter. The increase in revenue is mainly due to an increase in revenue recognised from a completed project of Bali Residences and on-going development of Taman Desa Bertam Phase 3B1 which achieved a percentage of completion of 22.73%.

The increase in revenue was partially offset by lower revenue contributed by a completed project of Taman Desa Bertam Phase 2 and the absence of sales of land in the current quarter.

The Group registered a PBT of RM15.51 million in the current financial quarter under review, a decrease of RM3.43 million from PBT of RM18.94 million in the preceding quarter. This decrease is due to an increase in other operating expenses in the current quarter.

PART B – EXPLANATORY NOTES PURSUANT TO CHAPTER 9, APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (CONT'D)

B3. Prospects and Outlook for the Current Financial Year

Teladan Setia Group Berhad ("Teladan" or "Group") reported property sales of RM263.1 million on a 9-month year-to-date (YTD) basis, improving from RM107.9 million recorded over the same period last year. The stronger performance was attributed to a higher number of new developments introduced this year including Taman Bertam Heights Phase 1B and Taman Desa Bertam Phases 3B2.

Earlier, the Group also benefitted from the easing of restrictions that boosted the tourism sector in Melaka. Higher spending power among locals prompted more demand for big-ticket items such as houses, which concurrently benefitted from pent-up demand after the COVID-19 pandemic.

On a YTD basis, the Group has launched properties with an accumulated Gross Development Value ("GDV") of RM234.5 million.

Current headwinds such as inflationary pressure and the interest rate upcycle have softened demand for properties nationwide, moderating the earlier growth recovery. Nevertheless, Teladan is optimistic that, under its well-strategized rollouts of suitable properties, its sales will remain commendable despite the challenges.

At the same time, the Group is still actively looking to acquire more strategic land plots in Melaka as it aims to strengthen its current landbank of 1,109 acres.

B4. Variance of Actual Profit from Forecast Profit

There is no issue of any profit forecast or profit guarantee in the current financial quarter under review.

B5. Income tax expenses

	INDIVIDUAL QUARTER		CUMULAT	CUMULATIVE QUARTER	
	Current Preceding Year		Current	Preceding Year	
	Year-	Corresponding	Year-	Corresponding	
	Quarter	Quarter	To-Date	Period	
	30.09.2022	30.09.2021	30.09.2022	30.09.2021	
	RM'000	RM'000	RM'000	RM'000	
Income tax expense:					
- Current year	3,863	2,980	11,841	8,139	
- Prior years	(10)	-	(10)	-	
Deferred tax expense:					
- Current year	-	(1)	-	6	
- Prior years				38	
Total tax expense	3,853	2,979	11,831	8,183	
Effective tax rate (%)	24.85	25.50	25.07	25.85	

Notes:

- (1) The applicable Malaysian income tax rate is 24% for the financial period ended 30 September 2022. The Company's effective tax rate for the current quarter and financial year under review is higher than the statutory tax rate primarily due to non-allowable expenses.
- (2) Income tax expenses are recognised based on management's estimate.

B6 Status of Corporate Proposals

There were no material corporate proposals announced and not completed as at the date of this report.

B7. Bank borrowings

	As at 30.09.2022 RM'000	AUDITED As at 31.12.2021 RM'000
Non-current:		
Term loans	280,945	209,270
Finance lease liabilities	294	153
	281,239	209,423
Current:		
Term loans	29,939	23,606
Finance lease liabilities	245	189
	30,184	23,795
Total bank borrowings	311,423	233,218

The borrowings are denominated in Ringgit Malaysia.

B8. Material litigation

There were no material litigation involving the Group as at 30 September 2022.

B9. Dividend proposed

No dividend has been proposed for the current financial quarter under review.

B10. Earnings per share

The basic and diluted earnings per share for the current financial quarter and financial year to date are computed as follows:

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	Current Year- Quarter 30.09.2022	Preceding Year Corresponding Quarter 30.09.2021	Current Year- To-Date 30.09.2022	Preceding Year Corresponding Period 30.09.2021
Net profit for the period (RM'000)	11,655	8,705	35,364	23,470
Share capital after acquisition of subsidiary via merger ('000)	644,238	644,238	644,238	644,238
Issuance of ordinary shares for the Public Issue ('000)	161,060	87,370	161,060	87,370
Conversion of warrants to ordinary shares ('000)	133	-	133	-
Weighted average number of ordinary shares ('000)	805,431	731,608	805,431	731,608
Basic EPS (sen) ⁽¹⁾	1.45	1.19	4.39	3.21

Notes:

(1) Basic earnings per share ("EPS") is calculated based on the Company's weighted average number of ordinary shares of 805,430,910 (30 September 2021: 731,607,536).

B11. Diluted EPS

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	Current Year- Quarter 30.09,2022	Preceding Year Corresponding Quarter 30.09.2021	Current Year- To-Date 30.09.2022	Preceding Year Corresponding Period 30.09.2021
Net profit for the period (RM'000)	11,655	8,705	35,364	23,470
Weighted average number of shares used in the calculation of basic earnings per share ('000)	805,431	731,608	805,431	731,608
Adjustment for shares from assumed exercise of warrants ('000)	241,082	4,633	245,695	4,633
Weighted average number of ordinary shares at 30 September ('000)	1,046,513	736,241	1,046,513	736,241
Diluted EPS (sen) ⁽¹⁾	1.11	1.18	3.38	3.19

Notes:

(1) The calculation of diluted EPS has taken into consideration of the adjustment of weighted average number of ordinary shares in issue during the period for the dilutive effect of all potential ordinary shares.

B12. Notes to the Statement of Profit or Loss and Other Comprehensive Income

Profit before tax is arrived after charging/(crediting):

_	INDIVIDU	AL QUARTER	CUMULATIVE QUARTER	
	Current Year- Quarter 30.09.2022 RM'000	Preceding Year Corresponding Quarter 30.09.2021 RM'000	Current Year- To-Date 30.09.2022 RM'000	Preceding Year Corresponding Period 30.09.2021 RM'000
Depreciation of property, plant and equipment	248	259	687	761
Depreciation of right-of- use asset	44	43	130	128
Interest expense	839	24	2,365	261
Interest expense on lease				
liabilities	11	14	30	37
Interest income	(247)	(384)	(629)	(1,075)
(Gain)/Loss on disposal of property, plant and equipment	-	-	(82)	1

BY ORDER OF THE BOARD
TELADAN SETIA GROUP BERHAD
17 NOVEMBER 2022