

Company No: 201501003232 (1128564-U)

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE FIRST QUARTER ENDED 31 MARCH 2024

		<u>Quarter ended</u> 31 Mar			<u>Year t</u>		
	Note	2024 RM'000	2023 RM'000	% +/(-)	2024 RM'000	<u>31 Mar</u> 2023 RM'000	% +/(-)
Revenue	B1	47,378	45,853	3.3	47,378	45,853	3.3
Direct costs		(32,118)	(31,522)		(32,118)	(31,522)	
Gross profit		15,260	14,331	6.5	15,260	14,331	6.5
Other operating income		58	-		58	-	
Administrative expenses		(6,733)	(6,231)		(6,733)	(6,231)	
Other operating expenses		(1,565)	(1,361)		(1,565)	(1,361)	
Net (loss)/reversal on impairment of financial instruments	t	(102)	106		(102)	106	
Profit for the year from operations		6,918	6,845	1.1	6,918	6,845	1.1
Finance income		69	103		69	103	
Finance costs		(810)	(716)		(810)	(716)	
Share of results of associates		38	49		38	49	
Profit before taxation		6,215	6,281	(1.1)	6,215	6,281	(1.1)
Taxation	B4	(1,834)	(2,052)		(1,834)	(2,052)	
Profit for the financial period		4,381	4,229	3.6	4,381	4,229	3.6
Other comprehensive income:  Item that may be reclassified  subsequently to profit or loss							
Foreign currency translation gain,	/(loss)	31	44		31	44	
Total comprehensive income for the financial period	_	4,412	4,273	3.3	4,412	4,273	3.3
Profit for the financial period attributable to:-							
Owners of the Company Non-controlling interests		4,415 (34)	4,229 -	4.4 (100.0)	4,415 (34)	4,229 -	4.4 (100.0)
, j	_	4,381	4,229	_	4,381	4,229	(
Total comprehensive income attri	ibutable to:-						
Owners of the Company		4,446	4,273	4.0	4,446	4,273	4.0
Non-controlling interests	<u> </u>	(34) 4,412	4,273	(100.0)	(34) 4,412	4,273	(100.0)
Earnings per share (sen)	D11	0.00	0.05	2.0	0.00	0.05	2.0
- Basic - Diluted	B11 B11	0.88	0.85	2.9 2.9	0.88	0.85 0.85	2.9 2.9
Diluccu		0.00	0.05	2.3	0.00	0.03	۷.۶



Company No: 201501003232 (1128564-U)

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2024

	Unaudited as at 31.03.2024 RM'000	Audited as at 31.12.2023 RM'000
ASSETS	ote	
NON-CURRENT ASSETS		
Property, plant and equipment Intangible assets Goodwill Right-of-use assets Investments in associates Deferred tax assets	3,412 1,140 162,677 6,397 2,843 578 177,047	3,501 1,162 162,677 6,344 2,604 490 176,778
CURRENT ASSETS		
Trade and other receivables Contract assets Current tax assets Derivative financial assets Prepayment Cash and cash equivalents	60,415 130,005 1,093 - 7,072 17,613 216,198	49,323 121,990 1,363 164 6,644 19,963
TOTAL ASSETS	393,245	376,225
EQUITY AND LIABILITIES		
EQUITY		
Share capital Reserves Equity attributable to owners of the Company Non-controlling interest TOTAL EQUITY	268,439 8,999 277,438 (41) 277,397	254,564 4,553 259,117 (7) 259,110



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# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2024 (cont'd)

		Unaudited as at 31.03.2024 RM'000	Audited as at 31.12.2023 RM'000
NON-CURRENT LIABILITIES	Note		
Loans and borrowings Lease liabilities Employee benefits	B8 B8	158 4,350 123 4,631	219 4,197 <u>8</u> 4,424
CURRENT LIABILITIES			
Loans and borrowings Lease liabilities Trade and other payables Contract liabilities Current tax liabilities Provisions	B8 B8	29,668 2,157 60,302 14,227 3,122 1,741 111,217	39,212 2,239 59,472 8,420 2,880 468 112,691
TOTAL LIABILITIES		115,848	117,115
TOTAL EQUITY AND LIABILITIES		393,245	376,225
Net assets per share (RM)		0.55	0.52



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# **UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR YEAR TO DATE ENDED 31 MARCH 2024**

		Attributable to owner of the Company					
		Non-Dist	ributable	<u>Distributable</u>			
			Foreign Currency			Non-	
As at 1 January 2024		Share Capital RM'000 254,564	Translation Reserve RM'000	Retained earnings RM'000 4,346	<b>Total RM'000</b> 259,117	controlling interests RM'000	Total Equity RM'000 259,110
AS at 1 January 2027		237,307	207	7,570	239,117	(7)	239,110
Other comprehensive income: - Foreign currency translation gain		-	31	-	31	-	31
Total other comprehensive income		-	31	-	31	-	31
Profit for the financial period		-	-	4,415	4,415	(34)	4,381
Total comprehensive income for the financial period		-	31	4,415	4,446	(34)	4,412
Transactions with owners of the Company: Issuance of new shares	A7	13,875	-	-	13,875	-	13,875
Dividend paid  Total transactions with owners for the		-	-	-	-	-	-
financial period		13,875	-	_	13,875	-	13,875
As at 31 March 2024		268,439	238	8,761	277,438	(41)	277,397



# Company No: 201501003232 (1128564-U) UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR YEAR TO DATE ENDED 31 MARCH 2024 (cont'd)

		Non-Dis	stributable	<u>Distributable</u>	
As at 1 January 2023	Share Capital RM'000 254,291	Warrants Reserve RM'000 29,196	Foreign Currency Translation Reserve RM'000	Accumulated losses RM'000 (40,661)	<b>Total</b> <b>RM'000</b> 242,997
,	234,291	29,190	1/1	(40,001)	242,997
Other comprehensive income: - Foreign currency translation gain Total other comprehensive income	-	-	44 44	<u>-</u>	44 44
Profit for the financial period	-	-	-	4,229	4,229
Total comprehensive income for the financial period  Transactions with owners of the Company:		-	44	4,229	4,273
Warrants exercised during the period	273	(72)	-	-	201
Lapsed of warrants Total transactions with owners for the	29,124	(29,124)	-	-	-
financial period	29,397	(29,196)	- 245	(26,422)	201
As at 31 March 2023	283,688	-	215	(36,432)	247,471



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# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR YEAR TO DATE ENDED 31 MARCH 2024

CASH FLOWS FROM OPERATING ACTIVITIES	<u>Year to date ended</u> 31 Mar 31 I 2024 2 RM'000 RM'	
Profit before taxation	6,215	6,281
Adjustments for:		
Net reversal on impairment of financial instruments Depreciation of property, plant and equipment Depreciation of right-of-use assets Amortisation of intangible assets Finance income Finance costs Net fair value loss on derivative Share of profit of equity- accounted associates, net of tax Operating profit before working capital changes Changes in working capital:	102 231 725 38 (69) 810 164 (38) 8,178	(106) 267 726 39 (103) 716 127 (49) 7,898
Change in employee benefits and provision	115	117
Change in trade and other receivables and prepayments Change in trade and other payables Change in contract assets Change in contract liabilities Cash generated (used in)/from operations Interest paid Interest received Net tax paid	(11,622) 2,103 (8,015) 5,807 (3,434) (103) 69 (1,410)	(19,081) (3,763) 17,286 1,973 4,430 (30) 103 (1,128)
Net cash (used in)/from operating activities	(4,878)	3,375



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# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR YEAR TO DATE ENDED 31 MARCH 2024 (cont'd)

	<u>Year to dat</u> 31 Mar 2024 RM'000	<u>e ended</u> 31 Mar 2023 RM'000
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of property, plant and equipment Acquistion of intangible assets Investment in associates Net cash used in investing activities	(139) (15) (201) (355)	(722) (8) - (730)
CASH FLOWS FROM FINANCING ACTIVITIES		
Payment on hire purchase financing Repayment of term loans Net (repayment of)/proceeds from revolving credit Proceeds from new shares issued pursuant to Placement Proceeds from warrants exercised Payment of lease liabilities Deposit pledged of licensed bank Interest paid Net cash from/(used in) financing activities  Net decrease in cash and cash equivalents during financial period	(208) (13,550) 2,497 13,875 (711) 907 (639) 2,171	(163) (3,377) (2,727) - 201 (742) 2,236 (758) (5,330)
-	(3,062)	(2,685)
Effect of exchange rate fluctuation on cash held	31	40
Cash and cash equivalents at beginning of financial period	(10,835)	3,984
Cash and cash equivalents at end of financial period	(13,866)	1,339



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# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR YEAR TO DATE ENDED 31 MARCH 2024 (cont'd)

(The figures have not been audited)

Components of cash and cash equivalents as at 31 March 2024 is as follows:

	31 Mar	31 Mar
	2024	2023
	RM'000	RM'000
Cash and bank balances	2,163	8,337
Short term deposits with licensed banks	15,450	10,472
Bank overdrafts (secured)	(19,679)	(6,999)
	(2,066)	11,810
Less: short term deposits and bank balances pledged		
with licensed banks	(11,800)	(10,471)
	(13,866)	1,339



Company No: 201501003232 (1128564-U)

# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1ST) QUARTER ENDED 31 MARCH 2024

# A. EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORT

#### A1. Basis of preparation

The interim financial report of HSS Engineers Berhad ("**HEB**" or the "**Company**") and its subsidiaries ("**the Group**") are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standards ("MFRS") No. 134- Interim Financial Reporting, paragraph 9.22 and Appendix 9B of the Main Market Listing Requirements ("Listing Requirements") of Bursa Malaysia Securities Berhad ("Bursa Securities").

The interim financial report should be read in conjunction with the audited consolidated financial statements of the Group for the financial year ended 31 December 2023 and accompanying explanatory notes attached to this interim financial report.

#### A2. Changes in accounting policies

The significant accounting policies and methods of computation adopted by the Group in this interim financial report are consistent with those adopted as disclosed in the audited consolidated financial statements of the Group for the financial year ended 31 December 2023 except for the adoption of the following applicable Amendments to Standards or new Standards during the current financial period which are effective from 1 January 2024:

#### **MFRSs (Including The Consequential Amendments)**

Amendments to MFRS 7, Financial Instruments:Disclosures, MFRS 16, Leases, MFRS 101, Presentation of Financial Statements, and MFRS 107, Statement of Cash Flows.

#### A3. Auditors' report on preceding audited financial statements

The preceding year's audited financial statements of the Company, HSS Engineering Sdn Bhd, SMHB Engineering Sdn Bhd, HSS BIM Solutions Pvt Ltd, BIM Global Ventures Sdn Bhd, HEB Energy Sdn Bhd and HSS International Sdn Bhd were not subject to any qualification.

#### A4. Seasonal or cyclical factors

The Group's business operations are not materially affected by seasonal or cyclical factors on an annual basis but varies on a quarterly basis.

#### A5. Unusual items affecting assets, liabilities, equity, net income or cash flows

There were no material unusual items affecting assets, liabilities, equity, net income or cash flows of the Group during the current financial period under review.



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1ST) QUARTER ENDED 31 MARCH 2024

# A. EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORT

#### A6. Material changes in estimates

There were no changes in estimates of amounts reported in previous financial years that have a material effect on the results for the current financial period under review.

#### A7. Debt and equity securities

In the first quarter of 2024, the Company has issued 12,500,000 new ordinary shares through first tranche of private placement.

Save for the above, there was no issuance, cancellation, repurchase, resale and repayment of debt and equity securities during the current financial period under review.

#### A8. Dividend paid

There was no dividend paid during the current quarter under review.

#### A9. Segmental information

The Group's activities are conducted within a single industry segment comprising provision of engineering and project management services and provision of Building Information Modeling ("BIM") services. As such, the operating revenue and results of this segment are reflected in the Unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income. The segment assets and liabilities are as presented in the Unaudited Condensed Consolidated Statement of Financial Position.

#### A10. Valuation of property, plant and equipment

There was no valuation of property, plant and equipment in the current financial period under review.

## **A11.** Capital commitments

The capital commitments of the Group as at 31 March 2024 were as follows:-

	RM'000	
Authorised but not contracted for:	3,085	



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1ST) QUARTER ENDED 31 MARCH 2024

# A. EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORT

#### A12. Material events subsequent to the end of the current financial period

There were no material events subsequent to the end of the current financial period.

#### A13. Effect of Changes in composition of the Group

There were no changes in the composition of the Group for the current financial quarter under review.

#### A14. Contingent assets or contingent liabilities

The Group has no contingent assets or contingent liabilities as at the date of this report.

#### A15. Related party transactions

There were no related party transactions entered into during the current period under review.



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1ST) QUARTER ENDED 31 MARCH 2024

# B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES

#### **B1.** Review of performance

For the current quarter under review, the Group recorded revenue of RM47.3 million.

(a) Analysis of our revenue by activities is as follows:

	Quarter ended			Year to date ended			
•	31 Mar 2024	31 Mar 2023	Variance	31 Mar 2024	31 Mar 2023	Variance	
•	RM'000	RM'000	%	RM'000	RM'000	%	
Engineering services - Engineering							
design - Construction	9,073	9,279	(2.2)	9,073	9,279	(2.2)	
supervision	14,189	15,113	(6.1)	14,189	15,113	(6.1)	
Project							
management	21,249	17,371	22.3	21,249	17,371	22.3	
<b>BIM</b> services	496	300	65.3	496	300	65.3	
Reimbursable							
income	2,371	3,790	(37.4)	2,371	3,790	(37.4)	
TOTAL	47,378	45,853	3.3	47,378	45,853	3.3	

# Engineering design

In line with the progress of projects, engineering design revenue for current quarter slightly decreased to RM9.1 million as compared to RM9.3 million for the corresponding quarter ended 31 March 2023.

#### Construction supervision

Construction supervision revenue was RM14.2 million for the current quarter as compared to RM15.1 million for the corresponding quarter ended 31 March 2023. This was attributed to the decrease in revenue from Sungai Besi-Ulu Kelang Elevated Expressway in line with the completion status of this project. However, the decline was partly offset by increased supervision revenue contributed by East Coast Rail Line which have been progressing in line with the construction stage of this project.



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1ST) QUARTER ENDED 31 MARCH 2024

- B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES
- **B1.** Review of performance (cont'd)
  - (a) Analysis of our revenue by activities is as follows (cont'd):-

#### Project management

Project management revenue rose by 22.3% for the current quarter ended 31 March 2024 as compared to the corresponding quarter in previous year. This was mainly attributable to revenue recognised from, Project Management Consultancy Services for the "Projek Mass Rapid Transit Laluan 3: Laluan Lingkaran" (MRT 3 Project).

Our major on-going supervision projects including Project Management Consultant (PMC) Bagi Fasa 1 Projek Lebuhraya Pan Borneo Sabah and Project Delivery Management Office for all development projects by the Client within the Northern Corridor Economic Region are progressing well and continue to contribute significantly to supervision revenue for current quarter.

#### **BIM** services

BIM services accounted for a small proportion of the group's revenue.

#### Reimbursable income

Reimbursable income is recognised on a back to back basis with sub-consultants and allowances claimed by supervision staff and therefore it has no significant impact on the financial performance of the Group.



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1ST) QUARTER ENDED 31 MARCH 2024

# B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

### **B1.** Review of performance (cont'd)

(b) Analysis of our revenue by geographical locations is as follows:-

	Qua	Quarter ended			Year to date ended			
	31 Mar 2024	31 Mar 2023	Variance	31 Mar 2024	31 Mar 2023	Variance		
	RM′000	RM'000	%	RM'000	RM'000	%		
Local								
Malaysia	45,707	45,465	0.5	45,707	45,465	0.5		
Overseas								
India	421	276	52.5	421	276	52.5		
Philippines	650	112	>100	650	112	>100		
Indonesia	600	-	100	600	-	100		
TOTAL	47,378	45,853	3.3	47,378	45,853	3.3		

Local market continues to contribute significant portion of revenue amounting to 96.5% of the Group's total revenue for period to date ended 31 March 2024.

(c) Profit After Tax ("PAT")

The Group recorded PAT of approximately RM4.4 million for the current quarter as compared to a PAT of RM4.2 million for corresponding quarter in year 2023. This was mainly contributed from project management and construction supervision projects.

(d) Our unbilled order book as at 31 March 2024 was as follows:

	Unbilled order book RM'000	%
Engineering services		
- Engineering design	224,363	15.4
- Construction supervision	121,929	8.4
Project management	1,098,842	75.7
	1,445,134	99.5
BIM services	7,181	0.5
Total	1,452,315	100

The above unbilled order book will be billed progressively over the next eight (8) years.



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1ST) QUARTER ENDED 31 MARCH 2024

# B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

# **B2.** Comparison with preceding quarter's profit before taxation

	Current Quarter 31 Mar 2024	Preceding Quarter 31 Dec 2023	Variance
	RM'000	RM'000	%
Revenue	47,378	45,252	4.7
Gross profit	15,260	15,470	-1.4
Profit before taxation	6,215	7,725	-19.5

Although revenue for current quarter was higher at RM47.4 million as compared to immediate preceding quarter ended 31 December 2023 at RM45.3 million, the profit before tax for current quarter at RM6.2 million was lower than immediate preceding quarter at RM7.7 million mainly attributable to higher administrative and operating expenses incurred.

#### **B3.** Prospects

#### (i) Current Scenario

As the construction industry in Malaysia is projected to grow between 5% - 6% in 2024 with an estimated project development value of RM180 billion according to the Works Ministry, the outlook of the sector remains bullish for the year. In view of this, the rollout of mega infrastructure projects as announced in Budget 2024 will gather momentum to drive contract flows over the remaining quarters of 2024. These potential large-scale projects include Penang LRT project (more than RM 10 billion), Pan Borneo Highway Sabah Phase 1B (RM 15.7 billion), flood mitigation packages (RM 11.8 billion) and various water scheme projects.

Further to the development expenditure of RM 90 billion in Budget 2024, an allocation of RM 5.8 billion was earmarked for the state of Sarawak. This would result in catalytic infrastructure enhancements taking place in the state fuelled by its ambitious move to become a high-income state by 2030. The sectors identified by the state to achieve the 2030 growth targets are green and renewable energy, urban rail transportation, highways, and ports. The Group has set up a Sarawak based subsidiary, namely HSS Alliance Sarawak Sdn Bhd, to capitalise on the imminent opportunities presented in the state.

Malaysia has emerged as the preferred destination for data centre investments in the region given its robust physical and digital infrastructure including forward looking policies in the country. This bodes well for HEB Group which has diversified into digital technology segment. To date, we have secured contracts for 5 (five) data centres, namely Infinaxis as well as Basis Bay Data Centre in Cyberjaya, whilst StarHill (GDS), K2, Yellowwood Data Centre are in Sedenak Tech Park, Johor Darul Takzim.

The Pan Borneo Sabah project (15 packages under Phase 1A), where we secured the Project Management Consultancy Services (PMC) role in April 2021, is progressing well with 75.53% completion in March 2024 given full mobilization at site.



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1ST) QUARTER ENDED 31 MARCH 2024

# B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

#### **B3.** Prospects (cont'd)

#### (i) Current Scenario (cont'd)

On East Coast Rail Link (ECRL), the design portions on Section A which is from Kota Bharu to Dungun (approximately 210 km long) are near completion and a team of experienced personnel has been mobilized to supervise the ongoing construction works. We have also been awarded the Supervision Works for Section 9 (Serendah to Port Klang) and mobilized personnel at site accordingly for this section.

In the water sector, we were appointed by PAAB as Consultant for the Proposed Water Systems Upgrade in Kuantan, Pekan and Rompin Districts in Pahang in February 2024. The works are expected to be completed in July 2027.

We are carrying out the detailed design of the water supply scheme for Kulai Data Centre in Johor which involves laying of 700 mm diameter pipeline of 16 km length. In a joint venture collaboration with AFRY, a consultancy firm, we have commenced Owner's Engineer Services for Life Extension Programme of Sungai Perak Hydroelectric Stations in terms of project implementation from 2023 to 2028 for TNB.

We have accepted the appointment by the Kedah State Government to undertake engineering consultancy and supervision services to upgrade the Lubuk Buntar Lama water treatment plant. In Johor, we are proceeding with the detailed design for the new water treatment plant and upgrading works of Water System in Batu Pahat following Pengurusan Aset Air Berhad (PAAB) selection of the options presented in the Concept Design Report.

The four (4) work packages implemented by the Government of Selangor which involve intake works, pumping stations, river diversion and associated works at Sungai Selangor and Semenyih Water Supply Schemes, under "Skim Jamin Air Selangor", are currently under construction.

As Owner Engineer for Sg Rasau Water Supply Project in Selangor, we are currently managing the construction supervision of three (3) supply work packages valued at RM 3 billion for Air Selangor. In addition, the supervision works for the construction of the Pelubang Water Supply Scheme in Kedah and construction of the Jernih dam in Melaka are currently ongoing.

As Panel Consultant to Air Selangor, our term has been extended for another year from July 2023 to July 2024 for both C&S and M&E works. Currently we are undertaking engineering consultancy services for 8 (eight) work packages, namely:

- 1. Upgrading of Electricity Supply for Ampang Intake Water Treatment Plant (M&E)
- 2. Pipe Replacement in Klang Package 66 (C&S)
- 3. Pipe Replacement in Kuala Lumpur Package 50 (C&S)
- 4. Refurbishment of M&E Works at Semantan Intake and Kelau Dam
- 5. Electrical Supply Improvement at Wangsa Maju Pump House and WTP
- 6. Distribution Improvement Works for Sg Kerdas, Gombak.
- 7. Upgrading of Upstream Electrical Works at Sq. Batu, Sq. Semenyih and SSP2 Water Treatment Plants
- 8. Upgrading of Mechanical Works at Residual Treatment Facilities for Sg. Dusun, Sg. Langat and Sg Semenyih Water Treatment Plants.



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1ST) QUARTER ENDED 31 MARCH 2024

# B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

# **B3.** Prospects (cont'd)

#### (i) Current Scenario (cont'd)

We have completed the detailed design of flood mitigation works for the critical stretches of East Coast Highway Phase 1 that had been severely impacted by the flood event in December 2021 and the construction works are ongoing.

We are currently also the Project Management Consultant for the Port Klang Cruise Terminal for the extension of their existing wharf to cater for cruise vessels and roll-in and roll-out (RORO) vessels.

In the first quarter of 2024, we were appointed as the Design Consultant (Mechanical & Electrical) for the flood mitigation works at the existing Batu Dam in Kuala Lumpur implemented by Jabatan Pengairan dan Saliran Malaysia on a Design and Build basis. As for Pan Borneo Sabah Phase 1B project, a total of 4 (four) construction packages were awarded in first quarter of 2024.

The Group will continue to pursue the adoption of contemporary digital techniques to enhance its core expertise through its newly formed entity, HSS ProPick Technologies, embarking on provision of intelligent drone-driven solutions across various undertakings within the sector. With the Global Delivery Drones market projected to be worth in excess of USD 5.0 billion by the year 2030, we are of the view that this organic expansion plan will set us on a path to be a significant player in being a solutions provider to the Unmanned Aerial Vehicles ("UAVs") related industry in Southeast Asia.

Privatization will continue to play a pivotal role in funding some of the key infrastructure undertakings going forward, hence the Group anticipates project roll-outs to come on stream as in the various privatization of urban highways in the northern and southern states in Peninsular Malaysia.

On the regional front, the Group together with joint venture partner Oriental Consultants Global Co., Ltd., Japan ("OC Global") has successfully made inroads into Indonesia with the appointment by PT Jakarta Propertindo to provide consultancy services for the Jakarta Light Rail Transit systems. This contract is the Group's second successful collaboration with OC Global since the award by the Bangladesh Railway on 14 February 2023 to provide consulting and technical services for the Asian Development Bank (ADB)-funded Railway Connectivity Improvement Preparatory Facility Project in Dhaka, Bangladesh.

#### (ii) Order Book/Tender Book

As at 31st March 2024, our order book stood approximately 1.45 billion with project management segment being the biggest contributor of 75% and our tender book value is approximately at RM 510 million.



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1ST) QUARTER ENDED 31 MARCH 2024

B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

#### **B3.** Prospects (cont'd)

#### (iii) Future Prospects in Highways, Public Transportation, Port & Water Sector

In line with the call by the current administration to proceed with projects announced in Budget 2024, we remain optimistic that the implementation of mega infrastructure projects as well as award of new contracts will be accelerated in 2024. HEB Group is well regarded as the "Central Digital Data Depository" in the highway, road, rail and water sector having executed over 800 projects in Malaysia over the years. As a key industry player, the Group will continue to leverage on its depth of expertise and track record to partake in the upcoming nation- building infrastructure projects.

The announcement by the government to implement the Perak-Penang Water project through the development of the Kerian Integrated Green Industrial Park to supply water to Penang state would bring positive development as the Group was involved in the feasibility studies of the Sungai Perak Raw Water Transfer Scheme (SPRWTS). Further to this, we expect major capital expenditure (capex) involving replacing old pipes, building new water treatment plants and upgrading existing ones to be rolled out in the near term with the implementation of water tariff hike on 1 February 2024.

We foresee opportunities in the privatisation of tolled highways going forward, given our involvement in more than 60% of Malaysia's tolled highway projects since inception. We are in various stages of progress following our consultations with UKAS with likelihood of few projects coming on stream in the near future. Privatisation is in the Government's best interest to optimize its capital expenditure, in order to prioritize the people's welfare and undertake infrastructure development projects.

	FUTURE PROSPECTS
DOADC & LITCHWAY	Pan Borneo Highway Sabah- Phase 1B
ROADS & HIGHWAY SECTOR	PLUS Highway widening
	Various Other Privatisation Proposals (Urban Highways)
RAILWAY AND AIRPORT SECTOR	Johor LRT
	Penang LRT
	Westport Phase 2 / Pulau Carey
PORT SECTOR	Miri Port
	Kuching Port



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1ST) QUARTER ENDED 31 MARCH 2024

B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

#### **B3.** Prospects (cont'd)

(i) Future Prospects in Highways, Public Transportation, Port & Water Sector

	FUTURE PROSPECTS			
WATER SECTOR	Penang Island Reclamation Water Supply			
	Dam Safety Review of Hydroelectric Dams			
	Integrated River Basin Management Plan (IRBM)			
	Pelan Induk Saliran Mesra Alam			
	Rasau Water Supply Scheme Stage 2 and Langat WTP & Reticulation System			
	Phase 2			
	Off-River Storages			
	Submarine Pipelines			
FLOOD MITIGATION	Over RM 12.0 billion allocation for Flood Mitigation projects			
SECTOR	More than RM300 billion will be needed for long-term solutions to the country's			
	flood problems over the next 50 years			

# (iv) Growth Strategies

# A) Regional Expansion

HEB Group remains on course in its regional expansion. On 1 April 2024, the Group acquired a 12% equity stake in PT Oriental Consultants Indonesia ("PT Oriental"), as part of its ongoing expansion plan, to tap into the thriving construction sector in Indonesia, along with partner OC Global Co. Ltd in the country.

PT Oriental is an Indonesian firm specialising in engineering consultancy services, including engineering design, urban planning services, and construction consultancy.

PT Oriental is also a 55% subsidiary of Oriental Consultants Global Co. Ltd ("OC Global"), a leading Japanese integrated engineering consulting firm, who signed a preferred partnership with HEB Group in 2022 to explore potential infrastructure projects in the region.



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1ST) QUARTER ENDED 31 MARCH 2024

B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

### **B3.** Prospects (cont'd)

#### **Recurring Income**

In line with the government's aspiration to achieve 70% Renewable Energy ("RE") in the country as outlined in the National Energy Transition Roadmap, we expect rapid scaling up of RE production which augurs well for HEB Group as it aims to establish a fourth vertical of recurring revenue stream particularly in the RE space.

The Group is involved in the engineering design and project management for a Solar PV Plant in Kuala Muda, Kedah together with consortium partners, Shizen International Inc, Solarvest Asset Management Sdn Bhd and Aziho Trading Sdn Bhd. This follows an award by the Energy Commission on 14 August 2023 to develop a 29.99 Megawatt Plant ("Project") in the state of Kedah. The Project involves the proposed development, financing, construction, ownership, operation and maintenance of the PV Plant on a build, operate and transfer basis.

The other opportunities which the Group would focus on in terms of recurring revenue apart from renewable energy are water concessions, operation and maintenance or facility management service contracts (Highly Skilled Engineering Sector).



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1ST) QUARTER ENDED 31 MARCH 2024

# B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

#### **B4.** Income tax expense

	Quarter	ended	Year to date ended		
	31 Mar 2024 RM'000	31 Mar 2023 RM'000	31 Mar 2024 RM'000	31 Mar 2023 RM'000	
Income tax expense					
<ul> <li>Current financial period</li> </ul>	1,922	2,027	1,922	2,027	
	1,922	2,027	1,922	2,027	
<u>Deferred tax</u>					
- Current financial period	(88)	25	(88)	25	
	(88)	25	(88)	25	
Total tax expense	1,834	2,052	1,834	2,052	

The effective tax rate for the current quarter and financial year is higher than the statutory tax rate of 24% mainly due to expenses which are not tax deductible. Non-deductible expenses are mainly attributable to term loan interest incurred by the holding company, i.e., HEB on the acquisition of SMHB Engineering.

# B5. Variance of actual profit from profit forecast and profit guarantee

The Group has not issued any profit forecast or profit guarantee in any form of public documentation and announcement during the current financial period under review.

#### **B6.** Status of corporate proposals

On 11 December 2023, the Company had obtained Bursa Securities' approval for the listing of and quotation for up to 49,590,000 new ordinary shares in the Company, representing up to 10% of the total issued and paid-up share capital of the Company. ("Private Placement").

The first tranche of the Private Placement was completed on 8 February 2024 following the listing of and quotation for 12,500,000 ordinary shares on the Main Market of Bursa Malaysia Securities Berhad, at an issue price of RM1.11 per Placement Share.

Save for the above and the Proposed Variation of Utilisation of Proceeds from the Initial Public Offering ("IPO"), there is no other outstanding corporate exercise which have been announced but not completed as at the date of this report.



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1ST) QUARTER ENDED 31 MARCH 2024

# B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

# B7. Status of utilisation of proceeds from corporate exercise

### (i) <u>Utilisation of proceeds from the Initial Public Offering ("IPO")</u>

On 5 April 2024, the Company announced its intention to seek shareholders' approval to vary the utilisation of proceeds raised from the IPO exercise in conjunction with the listing of and the quotation of its entire share capital on the ACE Market of Bursa Malaysia Securities Berhad on 10 August 2016. The Company has raised gross proceeds of approximately RM31.91 million from its IPO ("IPO Proceeds").

The details of the variations of the IPO Proceeds are as set out below:

No.	Details of Utilisation	IPO Proceeds <sup>(a)</sup> (RM'000)	1st Revision of Balance of IPO Proceeds Unutilised (RM'000)	2 <sup>nd</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	3 <sup>rd</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	4 <sup>th</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	5 <sup>th</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	Actual Utilisation <sup>(b)</sup> (RM'000)	Balance of IPO Proceeds Unutilised (RM'000)	Revised Expected Timeframe for Utilisation of IPO Proceeds (from the listing date)
1.	(a) Expansion into India	15,000	5,000	-	-	-		1	-	n/a
	(b) Expansion into India & ASEAN	1	1	6,000	3,000	-		-	1	n/a
	(c) Venture into the water sector in Malaysia	6,000	1	1	-	-		1	1	n/a
	(d) Partial repayment of borrowings for the acquisition of SMHB Engineering	-	-	6,000	6,000	18,000	18,000	18,000	-	n/a
	(e) Venture into the power sector in Malaysia	3,000	3,000	-	-	-		-	-	n/a
	(f) Building Information Modeling ("BIM")	-	8,000	1	-	-		-	-	n/a
	(g) Facility Management	-	8,000	-	-	-		-	-	n/a



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NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1<sup>ST</sup>) QUARTER ENDED 31 MARCH 2024

- ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd) В.
- Status of utilisation of proceeds from corporate exercise (cont'd) B7.
  - (i) Utilisation of proceeds from the Initial Public Offering ("IPO") (cont'd)

No.	Details of Utilisation	IPO Proceeds (a) (RM'000)	1st Revision of Balance of IPO Proceeds Unutilised (RM'000)	2 <sup>nd</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	3rd Revision of Balance of IPO Proceeds Unutilised (RM'000)	4 <sup>th</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	5 <sup>th</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	Actual Utilisation (b) (RM'000)	Balance of IPO Proceeds Unutilised (RM'000)	Revised Expected Timeframe for Utilisation of IPO Proceeds (from the listing date)
	(h) To venture into recurring income and long term based contracts with focus within the power sector	-	-	12,000	15,000	-	-	-	-	n/a
	(i) Expansion into India & ASEAN, and venture into recurring income and long-term based contracts with focus within the power sector	-	-	-	-	6,000	205	205	-	n/a
	Partial repayment of wholly-owned subsidiary's overdraft facilities	-	-	1	-	-	5,795	-	5,795	Up to 4 <sup>th</sup> Quarter 2024
	Subtotal	24,000	24,000	24,000	24,000	24,000	24,000	18,205	5,795	
2.	Repayment of bank borrowings	4,000	-	1	-	-	•	4,000	-	n/a
3.	General working capital	708	-	-	-	-	-	708	-	n/a
4.	Estimated listing expenses	3,200	-	-	-	-	-	3,200	-	n/a
	Total IPO proceeds	31,908	24,000	24,000	24,000	24,000	24,000	26,113	5,795	

#### Notes:

- (a) As per HEB's prospectus dated 29 June 2016 (b) As at 31 March 2024



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1<sup>ST</sup>) QUARTER ENDED 31 MARCH 2024

B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

#### B8. Group's borrowings and debt securities

The Group's borrowings as at 31 March 2024 are as follows:-

31 Mar 2024 RM'000	As at 31 Dec 2023 RM'000
2,157	2,239
	490
•	18,091
9,646	7,149
	13,482
31,825	41,451
4,350	4,197
158	219
4,508	4,416
6,507	6,436
	709
•	18,091
9,646	7,149
	13,482
36,333	45,867
	2,157 343 19,679 9,646 - 31,825 4,350 158 4,508 6,507 501 19,679 9,646

All borrowings are secured and denominated in Ringgit Malaysia.

Bank overdrafts are secured against the short term deposits pledged with licensed banks as disclosed in the Unaudited Condensed Consolidated Statement of Cash Flows.



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### NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1ST) QUARTER ENDED 31 MARCH 2024

# B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

#### **B9.** Material litigation

There is no material litigation or arbitration and the Board of Directors is not aware of any proceedings pending or threatened, or of any fact likely to give rise to any proceedings as at the date of this interim financial report.

#### **B10.** Dividend Payable

The final ordinary dividend recommended by the Directors in respect of the financial year ended 31 December 2023 for shareholders' approval at the upcoming Annual General Meeting is 1.21 sen per ordinary share totalling RM6,152,609.

### **B11.** Earnings per share ("EPS")

The basic and diluted EPS are computed as follows:

	Quarter	ended	Year to date ended		
	31 Mar 2024	31 Mar 2023	31 Mar 2024	31 Mar 2023	
Net profit attributable to ordinary equity holders of the Company (RM'000)	4,415	4,229	4,415	4,229	
Weighted average number of ordinary shares in issue ('000)	503,202	495,903	503,202	495,903	
Basic EPS (sen)	0.88	0.85	0.88	0.85	
Diluted EPS (sen)	0.88	0.85	0.88	0.85	

The calculation of diluted earnings per share of the Group for current period excluded warrants issued by the Company in the current period as its inclusion would have been antidilutive.



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST (1ST) QUARTER ENDED 31 MARCH 2024

# B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

# **B12.** Notes to the Unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income

Profit for the financial period is arrived at after charging/(crediting) the following expense/(income):

	Quarter	ended	Year to date ended		
	31 Mar 2024 RM'000	31 Mar 2023 RM'000	31 Mar 2024 RM'000	31 Mar 2023 RM'000	
Depreciation of property, plant and					
equipment	231	267	231	267	
Depreciation of Right-of-use assets	725	726	725	726	
Amortisation of intangible assets	38	39	38	39	
Net loss/(reversal) on impairment of					
Financial instruments	102	(106)	102	(106)	
Finance costs	810	716	810	716	
Finance income	(69)	(103)	(69)	(103)	
Loss on derivatives	164	`127 <sup>´</sup>	164	127	
Loss on foreign exchange	15	7	15	7	

Other disclosure items pursuant to Appendix 9B Note 16 of the Listing Requirements of Bursa Securities are not applicable.

#### **B13.** Authorisation for issue

The interim financial report was authorised for issue by the Board of Directors on 23 May 2024.