

QUARTERLY REPORT ON CONSOLIDATED RESULTSFor the Second (2nd) Quarter Ended 31 July 2022

A NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

A1. Basis of preparation

The interim financial statements of the Group are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standards ("MFRS") 134, Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB") and Rule 9.22 and Appendix 9B of the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities") ("Listing Requirements").

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 January 2022. These explanatory notes attached to the interim financial statements provide explanation of events and transactions that are significant for the understanding of the changes in the financial position and performance of the Group since the year ended 31 January 2022.

The Group has adopted merger method for the preparation of this interim financial statement.

A2. Changes in accounting policies

The accounting policies and methods of computation adopted by the Group in this interim financial report are consistent with those adopted in the most recent audited financial statements for the financial year ended 31 January 2022 except for the newly-issued Malaysian Financial Reporting Standards ("MFRS") and amendments to standards to be applied by all Entities Other Than Private Entities for the financial periods beginning on or after 1 February 2022:-

| | Effective for annual periods beginning on |
|--|---|
| Description | or after |
| • Amendments to MFRS 16, Leases: Covid-19-Related Rent Concessions beyond 30 June 2021 | 1 April 2021 |
| • Amendments to MFRS 3, <i>Business Combinations</i> : Reference to the Conceptual Framework | 1 January 2022 |
| • Amendments to MFRS 116, <i>Property, Plant and Equipment</i> : Property, Plant and Equipment – Proceeds before Intended Use | 1 January 2022 |
| • Amendments to MFRS 137, Provisions, Contingent Liabilities and Contingent Assets: Onerous Contracts – Cost of Fulfilling a Contract | 1 January 2022 |
| Annual improvements to MFRSs 2018 - 2020 cycle | |
| - Amendments to MFRS 9, Financial Instruments | 1 January 2022 |
| - Amendments to MFRS 16, <i>Leases</i> | 1 January 2022 |
| Amendments to MFRS 101, Presentation of Financial Statements: Classifications of Liabilities as Current or Non-current | 1 January 2023 |
| Amendments to MFRS 101, Presentation of Financial Statements: Disclosure of Accounting Policies | 1 January 2023 |
| • Amendments to MFRS 108, Accounting Policies, Changes in Accounting Estimates and Errors: Definition of Accounting Estimates | 1 January 2023 |
| • Amendments to MFRS 10, Consolidated Financial Statements and MFRS 128 Investment in Associate and Joint Ventures: Sales or Contribution of Assets Between an Investor and its Associate or Joint Venture | Deferred |

The adoption of the above will have no significant effects on the interim financial report upon their initial application.

A3. Seasonal or cyclical factors

The Group's operations are not materially affected by seasonal or cyclical factors.

A4. Unusual items affecting assets, liabilities, equity, net income or cash flows

There were no unusual items affecting assets, liabilities, equity, net income or cash flows of the Group during the current financial quarter under review.



QUARTERLY REPORT ON CONSOLIDATED RESULTS For the Second (2nd) Quarter Ended 31 July 2022

A5. Material changes in estimates

There were no changes in estimates that have had a material effect in the current financial quarter under review.

A6. Debt and equity securities

There were no issuance, cancellation, repurchase, resale and repayment of debt and equity securities during the current financial quarter under review.

A7. Dividends paid

No dividends were paid by the Company in the current financial quarter and period under review.

A8. Segmental information

(a) Analysis of revenue by geographical area

| | Individual Quarter | | Cumulative Quarter | | |
|----------------------------------|--------------------|---------------|---------------------------|---------------|--|
| | | Preceding | | Preceding | |
| | Current | Corresponding | Current | Corresponding | |
| | Quarter | Quarter | Year | Year | |
| | Ended | Ended | To Date Ended | To Date Ended | |
| | 31/07/2022 | 31/07/2021 | 31/07/2022 | 31/07/2021 | |
| | RM'000 | RM'000 | RM'000 | RM'000 | |
| Singapore | 24,120 | 35,699 | 48,544 | 53,417 | |
| Philippines | 14,245 | 20,778 | 27,679 | 51,762 | |
| China | 17,442 | 9,190 | 28,176 | 9,190 | |
| Hong Kong & Taiwan | 2,337 | 6,132 | 6,726 | 10,868 | |
| India | 1,677 | 1,581 | 4,921 | 3,386 | |
| SEA (1) | 3,131 | 892 | 4,143 | 4,306 | |
| Others | 174 | 236 | 267 | 401 | |
| Total revenue | 63,126 | 74,508 | 120,456 | 133,330 | |
| Add: Inter-company transactions | 8,416 | 9,571 | 33,391 | 12,578 | |
| Total revenue before eliminating | 51.540 | 0.4.050 | 150.045 | 145,000 | |
| inter company transaction | 71,542 | 84,079 | 153,847 | 145,908 | |

Note: (1) SEA represents South East Asia countries excluding Singapore and Philippines



QUARTERLY REPORT ON CONSOLIDATED RESULTS For the Second (2^{nd}) Quarter Ended 31 July 2022

A8. Segmental information (cont'd)

(b) Analysis of revenue by product categories

| | Individua | al Quarter | Cumulative | Quarter |
|----------------------------------|------------|---------------|---------------|----------------|
| | | Preceding | | Preceding |
| | Current | Corresponding | Current | Corresponding |
| | Quarter | Quarter | Year | Year |
| | Ended | Ended | To Date Ended | To Date Ended |
| | 31/07/2022 | 31/07/2021 | 31/07/2022 | 31/07/2021 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| EDM Infrastructure Technology | 47,718 | 64,280 | 91,341 | 110,830 |
| EDM As-A-Service | 15,408 | 10,228 | 29,115 | 22,500 |
| Total revenue | 63,126 | 74,508 | 120,456 | 133,330 |
| Add: Inter-company Transactions | 8,416 | 9,571 | 33,391 | 12,578 |
| Total revenue before eliminating | | | | |
| inter-company transaction | 71,542 | 84,079 | 153,847 | 145,908 |

(c) Analysis of segment results, assets and liabilities

| | EDM Infrastructure Technology | EDM As-A Service | Investment Holdings | Others | Elimination/ Adjustment | Total |
|----------------------------------|-------------------------------------|------------------------|------------------------|----------|----------------------------|---------|
| As at 31.07.2022 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| Results | | | | | | |
| Segment results | 4,938 | 3,051 | 21 | 1,030 | (141) | 8,899 |
| Interest expenses | (899) | (339) | (6) | - | 145 | (1,099) |
| Profit before tax expense | 4,039 | 2,712 | 15 | 1,030 | 4 | 7,800 |
| Tax expense | (1,892) | (591) | - | - | - | (2,483) |
| Profit after tax expense | 2,147 | 2,121 | 15 | 1,030 | 4 | 5,317 |
| Segment assets | 278,046 | 66,961 | 344,813 | 3,403 | (136,281) | 556,942 |
| Segment liabilities | 139,421 | 64,429 | 24,532 | - | (75,176) | 153,206 |
| As at 31.07.2021 Results | | | | | | |
| Segment results | 9,237 | 2,214 | (541) | 1,205 | (93) | 12,022 |
| Share of results of associate | - | - | (77) | - | - | (77) |
| Interest expenses | (510) | (173) | (5) | - | 68 | (620) |
| Profit/(Loss) before tax expense | 8,727 | 2,041 | (623) | 1,205 | (25) | 11,325 |
| Tax expense | (1,702) | (500) | | <u> </u> | <u>-</u> | (2,202) |
| Profit/(Loss) after tax expense | 7,025 | 1,541 | (623) | 1,205 | (25) | 9,123 |
| Segment assets | 276,094 | 42,771 | 419,855 | 3,594 | (200,783) | 541,531 |
| Segment liabilities | 163,014 | 41,974 | 128,656 | - | (137,839) | 195,805 |
| | | | | | | |



QUARTERLY REPORT ON CONSOLIDATED RESULTS For the Second (2nd) Quarter Ended 31 July 2022

A9. Valuation of property, plant and equipment

There was no valuation of the property, plant and equipment in the current financial quarter under review.

A10. Material events subsequent to the end of the quarter

There were no other material events subsequent to the end of the current financial quarter and period to date that have not been reflected in this interim financial report.

A11. Changes in composition of the Group

There were no other changes in the composition of the Group for the current quarter and financial period to-date.

A12. Contingent assets or liabilities

The Directors are not aware of any contingent liabilities which, upon crystallisation would have a material impact on the financial position and business of the Group as at reporting date.

A13. Capital commitments

There were no capital commitments in the current financial quarter under review.

A14. Significant related party transactions

During the current financial quarter, the Directors are not aware of any related party transactions which would have a significant impact on the financial position and business of the Group.



QUARTERLY REPORT ON CONSOLIDATED RESULTS For the Second (2nd) Quarter Ended 31 July 2022

ADDITIONAL NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA SECURITIES FOR THE ACE MARKET

B1. Review of performance of the Group

| | Individua | al Quarter Preceding | Cumulative Quarter Preceding | | |
|--|---|---|--|---|--|
| | Current Quarter Ended 31/07/2022 RM'000 | Corresponding Quarter Ended 31/07/2021 RM'000 | Current Year To Date Ended 31/07/2022 RM'000 | Corresponding Quarter Ended 31/07/2021 RM'000 | |
| Revenue Profit from operations EBITDA Profit after tax | 63,126 5,076 10,465 3,104 | 74,508 6,502 10,546 5,105 | 120,456 8,899 19,284 5,317 | 133,330 11,945 19,892 9,123 | |

For the current financial quarter under review as compared to Q2'FY2022:-

- o The Group recorded revenue of RM63.126 million, marginally lower by 15.3%.
- The Group reported a comparable EBITDA of RM10.465 million.
- The profit after tax was lower by 39.2% due to higher finance cost and depreciation of property, plant and equipment arising from the investment in infrastructure equipment for EDM As-A-Service.

For the financial period ended 31 July 2022 as compared to the previous financial period ended 31 July 2021:-

- o The Group's revenue decreased by 9.7% or RM12.874 million from RM133.330 million to RM120.456 million.
- o The Group reported a comparable EBITDA of RM19.284 million.
- o Majority of the Group's revenue was recognised from Singapore, amounting to RM48.544 million (40.3% of total revenue), followed by China and Philippines which recorded RM55.855 million (46.4% of total revenue).
- By product category, the Enterprise Data Management ("EDM") Infrastructure Technology segment continued to dominate the Group's revenue, amounting to RM91.341 million or 75.8% of total revenue, with EDM As-A-Service making up the balance.

On-going macroeconomic and geopolitical uncertainties impacted the sentiment of the first half of 2022; which included continued stringent lockdowns experienced in China resulting in commercial and production delays, and the higher economic inflation and increasing interest rates.

B2. Comparison with preceding quarter's results

| | 3 months | 3 months ended | | | |
|---------------------------|------------|----------------|--|--|--|
| | 31/07/2022 | 30/04/2022 | | | |
| | RM'000 | RM'000 | | | |
| Revenue | 63,126 | 57,330 | | | |
| Profit from operations | 5,076 | 3,823 | | | |
| Profit before tax expense | 4,479 | 3,321 | | | |
| Profit for the period | 3,104 | 2,213 | | | |

Revenue in the current quarter ended 31 July 2022 of RM63.126 million is 10.1% or RM5.796 million higher than the previous quarter. The Group recorded a higher profit after tax of RM3.104 million or 40.3% as a results of higher revenue contributions from Singapore and China.



QUARTERLY REPORT ON CONSOLIDATED RESULTS For the Second (2nd) Quarter Ended 31 July 2022

B3. Prospects

The Group's performance during the last quarter and throughout this fiscal period was weaker than our initial expectations. We however, remain cautiously optimistic that signs of economic reopening in China and continued healthy take up of our consumption (Pay per Use) and subscription (As-A-Service) models will power the Group's performance for the second half of FY2023.

B4. Tax expense

| F | Individu | al Quarter | Cumulative Quarter | | |
|--|---|---|--|--|--|
| | | Preceding | | Preceding | |
| | Current Quarter Ended 31/07/2022 RM'000 | Corresponding Quarter Ended 31/07/2021 RM'000 | Current Year To Date Ended 31/07/2022 RM'000 | Corresponding Year To Date Ended 31/07/2021 RM'000 | |
| Current tax - current year Deferred taxation | (1,124) | (1,220) | (2,067) | (1,651) | |
| - current provision | (251) | 95 | (416) | (551) | |
| | (1,375) | (1,125) | (2,483) | (2,202) | |

B5. Profit forecast and profit guarantee

The Group has not issued any profit forecast or profit guarantee during the current financial quarter under review.

B6. Status of corporate proposals

Private Placement

On behalf of the Company's Board of Directors, TA Securities Holdings Berhad had on 22 March 2021 announced that the Company had proposed private placement of new ordinary shares, representing up to 20% of the total number of issued shares in the Company.

Bursa Malaysia Securities Berhad had vide its letter dated 31 March 2021 approved the listing of and quotation for up to 104,675,000 new ordinary shares in the Company to be issued pursuant to the said private placement.

The Company had placed out 102,445,000 and 2,230,000 new ordinary shares and completed the private placement exercise on 5 May 2021 and 7 May 2021 respectively.



QUARTERLY REPORT ON CONSOLIDATED RESULTS For the Second (2^{nd}) Quarter Ended 31 July 2022

B6. Status of corporate proposals (cont'd)

The gross proceeds from the private placement amounted to RM69.326 million and the details of utilisation of proceeds raised were as follows:-

| | Detail of utilisation | Proposed utilisation RM'000 | Actual proceeds raised RM'000 | Actual utilisation RM'000 | Deviations/ Variation RM'000 | Balance RM'000 | Time frame for utilisation |
|---|---|-----------------------------------|--|---------------------------------|------------------------------------|-------------------|-------------------------------|
| 1 | Expansion of enterprise data management ("EDM") managed services (As-A-Service) | 10,000 | 9,163 | 9,163 | - | - | Within 24 months |
| 2 | Future business expansion | 50,000 | 50,000 | 50,000 | - | - | Within 24 months |
| 3 | Construction of EDM proof-of-concept and solution centre(s) | 10,000 | 9,162 | 6,163 | - | 2,999 | Within 24 months |
| 4 | Estimated expenses for the private placement exercise | 1,001 | 1,001 | 1,001 | - | - | Immediately |
| | Total | 71,001 | 69,326 | 66,327 | - | 2,999 | |

B7. Borrowings and debt securities

The total borrowings of the Group as at 31 July 2022 and 31 July 2021 are as follows:

| | Short Term RM'000 | Long Term RM'000 | Total RM'000 |
|-------------------------|----------------------|---------------------|-----------------|
| 31 July 2022 Secured | 1447 000 | 1417 000 | 10,1 000 |
| Lease liabilities | 3,665 | 6,428 | 10,093 |
| Bills payable | 23,228 | 9,520 | 32,748 |
| | 26,893 | 15,948 | 42,841 |
| Unsecured | | | |
| Lease liabilities | 2,113 | 1,296 | 3,409 |
| Total | 29,006 | 17,244 | 46,250 |
| 31 July 2021 Secured | | | |
| Lease liabilities | 2,673 | 1,334 | 4,007 |
| Bills payable | 33,375 | - - | 33,375 |
| 1 7 | 36,048 | 1,334 | 37,382 |
| Unsecured | | | |
| Lease liabilities | 2,234 | 1,288 | 3,522 |
| Total | 38,282 | 2,622 | 40,904 |

The lease liabilities are secured by lessor's title to the leased assets and the bill payable is secured by corporate guarantee by Kronologi Asia Berhad.

The lease liabilities and bills payable are denominated in Singapore Dollars and United States Dollars respectively.



QUARTERLY REPORT ON CONSOLIDATED RESULTS For the Second (2^{nd}) Quarter Ended 31 July 2022

B8. Material litigation

The Group has not been involved in any material litigation for the financial period under review.

B9. Dividends

The Board of Directors has not recommended any dividends for the current financial quarter under review and the financial period-to-date.

B10. Earnings per share

| | Individua | al Quarter | Cumulative | Quarter |
|--|------------------|--------------------------|------------|-----------------------|
| | | Preceding | | Preceding |
| | Current | Corresponding | Current | Corresponding |
| | Quarter Ended | nded Ended To Date Ended | | Year To Date Ended |
| | 31/07/2022 | 31/07/2021 | 31/07/2022 | 31/07/2021 |
| Net profit attributable to ordinary equity holders of the Company (RM'000) | 3,104 | 5,105 | 5,317 | 9,123 |
| Weighted average number of ordinary shares in issue ('000) | 705,386 | 619,655 | 705,386 | 619,655 |
| Basic earnings per share ("EPS") (sen) | 0.44 | 0.82 | 0.75 | 1.47 |

The diluted EPS has been calculated by dividing the Group's profit for the current quarter and financial period ended 31 July 2022 and 31 July 2021 attributable to equity holders of the Company by the weighted average number of shares. The calculation is as follows:-

| | Individua | l Quarter | Cumulative Quarter | | |
|---|--------------------|--------------------------|---------------------------|-----------------------|--|
| | G | Preceding | | Preceding | |
| | Current Ouarter | Corresponding Ouarter | Current Year | Corresponding Year | |
| | Ended | Ended | To Date Ended | To Date Ended | |
| | 31/07/2022 | 31/07/2021 | 31/07/2022 | 31/07/2021 | |
| Net profit attributable to ordinary equity holders of the Company (RM'000) | 3,104 | 5,105 | 5,317 | 9,123 | |
| Weighted average number of ordinary shares in issue as per Basic EPS ('000) | 705,386 | 619,655 | 705,386 | 619,655 | |
| Effect on issuance of share capital for: Quantum China Ltd acquisition ('000) | 20,000 | 75,000 | 20,000 | 75,000 | |
| Weighted average number of ordinary shares in issue ('000) | 725,386 | 694,655 | 725,386 | 694,655 | |
| Diluted EPS (sen) | 0.43 | 0.73 | 0.73 | 1.31 | |



QUARTERLY REPORT ON CONSOLIDATED RESULTS For the Second (2^{nd}) Quarter Ended 31 July 2022

B11. Disclosure on selected expenses/income items as required by the Listing Requirements

Profit after tax expense is stated after charging/(crediting):-

| | Individu | al Quarter | Cumulative Quarter | | |
|--|------------|---------------|---------------------------|---------------|--|
| | | Preceding | | Preceding | |
| | Current | Corresponding | Current | Corresponding | |
| | Quarter | Quarter | Year | Year | |
| | Ended | Ended | To Date Ended | To Date Ended | |
| | 31/07/2022 | 31/07/2021 | 31/07/2022 | 31/07/2021 | |
| | RM'000 | RM'000 | RM'000 | RM'000 | |
| Amortisation of development cost | 104 | 98 | 205 | 196 | |
| Depreciation on property, plant and | | | | | |
| equipment | 5,285 | 3,946 | 10,180 | 7,751 | |
| Realised foreign currency exchange (gain)/loss | (442) | (725) | (1,954) | (713) | |
| Unrealised foreign currency exchange | | | | | |
| (gain)/loss | 1,018 | (463) | 1,981 | (944) | |
| Interest income | (21) | (18) | (44) | (20) | |
| Finance costs | 597 | 272 | 1,099 | 620 | |

B12. Authorisation for issue

The financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the directors dated 21 September 2022.

Kronologi Asia Berhad

21 September 2022