## FOCUS POINT HOLDINGS BERHAD (Company No.: 200901041088 (884238-U))

# **CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME** (The figures have not been audited)

|  | Individua          | l quarter          | Cumulative quarter |                    |
|--|--------------------|--------------------|--------------------|--------------------|
|  | 30-09-23<br>RM'000 | 30-09-22<br>RM'000 | 30-09-23<br>RM'000 | 30-09.22<br>RM'000 |
| Revenue  | 64,523             | 60,989             | 187,186            | 180,374            |
| Cost of sales  | (23,631)           | (19,592)           | (65,961)           | (61,939)           |
| Gross profit   | 40,892             | 41,397             | 121,225            | 118,435            |
| Other income   | 380                | 114                | 629                | 294                |
| Selling and distribution expenses                        | (11,105)           | (10,586)           | (34,101)           | (30,219)           |
| Administrative and general expenses                      | (20,028)           | (17,910)           | (57,566)           | (51,739)           |
| Interest expense   | (1,370)            | (1,388)            | (4,235)            | (3,952)            |
| Interest income  | 390                | 341                | 1,131              | 919                |
| Share of profit in associates                            | 37                 | 101                | 107                | 222                |
| Profit before tax  | 9,196              | 12,069             | 27,190             | 33,960             |
| Tax expense  | (2,795)            | (2,967)            | (7,520)            | (8,557)            |
| Profit for the period                                    | 6,401              | 9,102              | 19,670             | 25,403             |
| Profit attributable to:                                  |                    |                    |                    |                    |
| Owners of the Parent                                     | 6,401              | 9,102              | 19,670             | 25,403             |
| Non-controlling interests                                | -                  | <u>-</u>           |                    | -                  |
|  | 6,401              | 9,102              | 19,670             | 25,403             |
| Total comprehensive profit attributable to:              |                    |                    |                    |                    |
| Owners of the Parent                                     | 6,401              | 9,102              | 19,670             | 25,403             |
| Non-controlling interests                                | -                  | -                  | -                  | -                  |
|  | 6,401              | 9,102              | 19,670             | 25,403             |
| Earnings per share attributable to owners of the Parent: |                    |                    |                    |                    |
| Basic (sen) (Note 1)                                     | 1.39               | 1.97               | 4.26               | 5.50               |
| Diluted (sen)  | N/A                | N/A                | N/A                | N/A                |

#### Note 1:

The weighted average number has been adjusted for current quarter and retrospectively to reflect the bonus issue which has been completed on 20 April 2023.

The condensed consolidated statements of comprehensive income should be read in conjunction with the audited financial statements for the financial year ended 31 December 2022 and the accompanying explanatory notes attached to the interim financial report.

## FOCUS POINT HOLDINGS BERHAD (Company No.: 200901041088 (884238-U))

# **CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION** (The figures have not been audited)

| <u>ASSETS</u>   | As at<br>30-09-23<br>RM'000<br>(Unaudited)                      | As at<br>31-12-22<br>RM'000<br>(Audited)                        |
|---|---|---|
| Non-current assets  | 50.260  | 47.002  |
| Property, plant and equipment   | 50,268  | 47,803  |
| Right-of-use assets   | 79,864  | 76,053  |
| Investment in associates  | 2,604   | 992   |
| Other investment  | 210   | 210   |
| Deferred tax assets   | 30  | 30  |
| Trade and other receivables   | 3,191   | 4,431   |
|   | 136,167   | 129,519   |
| Current assets  |   |   |
| Inventories   | 58,993  | 52,671  |
| Trade and other receivables   | 28,501  | 35,001  |
| Current tax assets  | 306   | 214   |
| Cash and bank balances  | 40,807  | 53,981  |
|   | 128,607   | 141,867   |
| TOTAL ASSETS  | 264,774   | 271,386   |
| EQUITY AND LIABILITIES  Equity attributable to owners of the Parent Share capital Retained earnings TOTAL EQUITY  LIABILITIES Non-current liabilities Borrowings Lease liabilities Deferred income Deferred tax liabilities | 40,096<br>74,353<br>114,449<br>15,355<br>49,641<br>678<br>1,541 | 40,096<br>61,613<br>101,709<br>17,106<br>48,117<br>886<br>1,692 |
|   | 67,215  | 67,801  |
| Current liabilities   |   |   |
| Borrowings  | 15,816  | 21,852  |
| Lease liabilities   | 35,516  | 34,905  |
| Trade and other payables  | 26,463  | 37,839  |
| Current tax liabilities   | 4,009   | 5,829   |
| Deferred income   | 1,306   | 1,451   |
|   | 83,110  | 101,876   |
| TOTAL LIABILITIES   | 150,325   | 169,677   |
| TOTAL EQUITY AND LIABILITIES  | 264,774   | 271,386   |
| Net assets per share attributable to owners of the Parent (sen) (Note 2)  | 24.77   | 22.01   |

#### Note 2:

The number of ordinary shares outstanding as at 30 September 2023 and 31 December 2022 have been adjusted retrospectively to reflect the Bonus Issue of ordinary shares which was completed on 20 April 2023.

The condensed consolidated statements of financial position should be read in conjunction with the audited financial statements for the financial year ended 31 December 2022 and the accompanying explanatory notes attached to the interim financial report.

## FOCUS POINT HOLDINGS BERHAD (Company No.: 200901041088 (884238-U))

# **CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY** (The figures have not been audited)

|   | <b>←</b> Attribu                                    | table to owners of th   | ne Parent  |                                       |
|---|---|---|--|---------------------------------------|
|   | Non-<br>distributable                               | Distributable   | Total attributable   |                                       |
|   | Share<br>capital<br>RM'000                          | Retained<br>earnings<br>RM'000                                  | to owners of the<br>parent<br>RM'000   | Total equity<br>RM'000                |
| At 1 January 2023   | 40,096  | 61,613  | 101,709  | 101,709                               |
| Profit for the period<br>Other comprehensive income   | -   | 19,670  | 19,670   | 19,670                                |
| Total comprehensive income  | -   | 19,670  | 19,670   | 19,670                                |
| Transactions with owners  |   |   |  |                                       |
| Dividend paid   | -   | (6,930)   | (6,930)  | (6,930)                               |
| Total transaction with owners   | -   | (6,930)   | (6,930)  | (6,930)                               |
| At 30 September 2023  | 40,096  | 74,353  | 114,449  | 114,449                               |
|   | 4   |   |  |                                       |
|   |   | table to owners of th   | ne Parent ——   |                                       |
|   | Non-  | table to owners of th<br>Distributable                          | ne Parent  |                                       |
|   |   | Į.  | Total attributable   |                                       |
|   | Non-<br>distributable<br><b>Share</b>               | Distributable  Retained   |  |                                       |
|   | Non-<br>distributable                               | Distributable   | Total attributable   | Total equity<br>RM'000                |
| At 1 January 2022   | Non-<br>distributable<br>Share<br>capital           | Distributable  Retained earnings                                | Total attributable<br>to owners of the<br>parent                                   |                                       |
| At 1 January 2022 Profit for the period   | Non-<br>distributable<br>Share<br>capital<br>RM'000 | Distributable  Retained earnings RM'000                         | Total attributable<br>to owners of the<br>parent<br>RM'000                         | RM'000                                |
| Profit for the period Other comprehensive income  | Non- distributable  Share capital RM'000            | Distributable  Retained earnings RM'000  35,658                 | Total attributable<br>to owners of the<br>parent<br>RM'000<br>75,754               | 75,754<br>25,403                      |
| Profit for the period   | Non- distributable  Share capital RM'000            | Distributable  Retained earnings RM'000                         | Total attributable<br>to owners of the<br>parent<br>RM'000                         | <b>RM'000</b> 75,754                  |
| Profit for the period Other comprehensive income  | Non- distributable  Share capital RM'000            | Distributable  Retained earnings RM'000  35,658                 | Total attributable to owners of the parent RM'000  75,754  25,403  25,403          | 75,754<br>25,403<br>25,403            |
| Profit for the period<br>Other comprehensive income<br>Total comprehensive profit                                   | Non- distributable  Share capital RM'000            | Distributable  Retained earnings RM'000  35,658                 | Total attributable<br>to owners of the<br>parent<br>RM'000<br>75,754               | 75,754<br>25,403                      |
| Profit for the period Other comprehensive income Total comprehensive profit  Transactions with owners               | Non- distributable  Share capital RM'000            | Distributable  Retained earnings RM'000  35,658  25,403         | Total attributable to owners of the parent RM'000  75,754  25,403  25,403          | 75,754<br>25,403<br>25,403            |
| Profit for the period Other comprehensive income Total comprehensive profit  Transactions with owners Dividend paid | Non- distributable  Share capital RM'000            | Distributable  Retained earnings RM'000  35,658  25,403  25,403 | Total attributable to owners of the parent RM'000  75,754  25,403  25,403  (4,950) | 75,754<br>25,403<br>25,403<br>(4,950) |

The condensed consolidated statements of changes in equity should be read in conjunction with the audited financial statements for the financial year ended 31 December 2022 and the accompanying explanatory notes attached to the interim financial report.

## FOCUS POINT HOLDINGS BERHAD (Company No.: 200901041088 (884238-U))

# **CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS** (The figures have not been audited)

| CASH FLOWS FROM OPERATING ACTIVITIES           Profit before tax         27,190         33,960           Adjustments for:         35,791           Depreciation of property, plant and equipment         6,529         5,791           Depreciation of right-of-use assets         24,815         21,561           Lease interest expense         2,911         2,791           Lease interest income         (317)         (288           Other non-cash items         957         1,462           Operating profit before working capital changes         62,085         65,277           Changes in inventories         (7,100)         (4,056)           Changes in trade and other receivables         5,983         2,860           Changes in trade and other payables         (11,374)         (16,312)           Cash generated from operations         49,594         47,769           Tax refunded         1         4           Income taxes paid         9,584)         (5,110)           Net cash generated from operating activities         2         82           CASH FLOWS FROM INVESTING ACTIVITIES         2         82           Advance to an associate         2         82           Purchase of property, plant and equipment         151  |  | For the<br>9 months ended<br>30 September 2023<br>RM'000<br>(Unaudited) | For the<br>9 months ended<br>30 September 2022<br>RM'000<br>(Unaudited) |
|--|--|---|---|
| Adjustments for:         Compreciation of property, plant and equipment         6,529         5,791           Depreciation of right-of-use assets         24,815         21,561           Lease interest expense         2,911         2,791           Lease interest income         (317)         (288)           Other non-cash items         957         1,462           Operating profit before working capital changes         62,085         65,277           Changes in inventories         (7,100)         (4,056)           Changes in trade and other receivables         5,983         2,860           Changes in trade and other payables         (11,374)         (16,312)           Cash generated from operations         49,594         47,769           Tax refunded         1         4           Income taxes paid         (9,584)         (5,110)           Net cash generated from operating activities         40,011         42,663           CASH FLOWS FROM INVESTING ACTIVITIES         2         82           Purchase of property, plant and equipment         (5,408)         (6,738)           Proceeds from disposal of property, plant and equipment         151         21           Interest received         814         631           Investment in an associate   | CASH FLOWS FROM OPERATING ACTIVITIES                 | ,   | ` ,   |
| Adjustments for:         Compreciation of property, plant and equipment         6,529         5,791           Depreciation of right-of-use assets         24,815         21,561           Lease interest expense         2,911         2,791           Lease interest income         (317)         (288)           Other non-cash items         957         1,462           Operating profit before working capital changes         62,085         65,277           Changes in inventories         (7,100)         (4,056)           Changes in trade and other receivables         5,983         2,860           Changes in trade and other payables         (11,374)         (16,312)           Cash generated from operations         49,594         47,769           Tax refunded         1         4           Income taxes paid         (9,584)         (5,110)           Net cash generated from operating activities         40,011         42,663           CASH FLOWS FROM INVESTING ACTIVITIES         2         82           Purchase of property, plant and equipment         (5,408)         (6,738)           Proceeds from disposal of property, plant and equipment         151         21           Interest received         814         631           Investment in an associate   | Profit before tax                                    | 27.190  | 33.960  |
| Depreciation of property, plant and equipment         6,529         5,791           Depreciation of right-of-use assets         24,815         21,561           Lease interest expense         2,911         2,791           Lease interest expense         2,911         2,791           Lease interest income         (317)         (288)           Other non-eash items         957         1,462           Operating profit before working capital changes         62,085         65,277           Changes in inventories         (7,100)         (4,056)           Changes in irrade and other receivables         5,983         2,860           Changes in trade and other payables         (11,374)         (16,312)           Cash generated from operations         49,594         47,769           Tax refunded         1         4           Income taxes paid         (9,584)         (5,110)           Net cash generated from operating activities         2         82           Purchase of property, plant and equipment         (5,408)         (6,738)           Porceeds from disposal of property, plant and equipment         151         21           Interest received         814         631           Investment in an associate company         (1,680)         - </td <td>Adjustments for:</td> <td>,</td> <td>,</td> | Adjustments for:                                     | ,   | ,   |
| Depreciation of right-of-use assets         24,815         21,561           Lease interest expense         2,911         2,791           Lease interest income         (317)         (288)           Other non-cash items         957         1,462           Operating profit before working capital changes         62,085         65,277           Changes in inventories         (7,100)         (4,056)           Changes in trade and other receivables         5,983         2,860           Changes in trade and other payables         (11,374)         (16,312)           Cash generated from operations         49,594         47,769           Tax refunded         1         4           Income taxes paid         (9,584)         (5,110)           Net cash generated from operating activities         40,011         42,663           CASH FLOWS FROM INVESTING ACTIVITIES           Advance to an associate         2         82           Purchase of property, plant and equipment         151         21           Interest received         814         631           Investment in an associate company         (1,680)         -           Dividend received from an associate         175         -           Uplif of fixed deposits pledged to  | •  | 6,529   | 5,791   |
| Lease interest expense         2,911         2,791           Lease interest income         (317)         (288)           Other non-cash items         957         1,462           Operating profit before working capital changes         62,085         65,277           Changes in inventories         (7,100)         (4,056)           Changes in trade and other receivables         5,983         2,860           Changes in trade and other payables         (11,374)         (16,312)           Cash generated from operations         49,594         47,769           Tax refunded         1         4           Income taxes paid         (9,584)         (5,110)           Net cash generated from operating activities         40,011         42,663           CASH FLOWS FROM INVESTING ACTIVITIES         40,011         42,663           CASH FLOWS FROM INVESTING ACTIVITIES         (5,408)         (6,738)           Proceeds from disposal of property, plant and equipment         151         21           Interest received         814         631           Investment in an associate company         (1,680)         -           Dividend received from an associate         175         -           Uplift of fixed deposits pledged to licensed banks         3,363         2  |  |   |   |
| Lease interest income         (317)         (288)           Other non-cash items         957         1,462           Operating profit before working capital changes         62,085         65,277           Changes in inventories         (7,100)         (4,056)           Changes in trade and other receivables         5,983         2,860           Changes in trade and other payables         (11,374)         (16,312)           Cash generated from operations         49,594         47,769           Tax refunded         1         4           Income taxes paid         (9,584)         (5,110)           Net cash generated from operating activities         40,011         42,663           CASH FLOWS FROM INVESTING ACTIVITIES         40,011         42,663           Purchase of property, plant and equipment         (5,408)         (6,738)           Proceeds from disposal of property, plant and equipment         151         21           Interest received         814         631           Investment in an associate company         (1,680)         -           Dividend received from an associate         175         -           Uplift of fixed deposits pledged to licensed banks         3,363         2,453           Net cash used in investing activities         (2,5                                 |  | 2,911   |   |
| Other non-cash items         957         1,462           Operating profit before working capital changes         62,085         65,277           Changes in inventories         (7,100)         (4,056)           Changes in trade and other receivables         5,983         2,860           Changes in trade and other payables         (11,374)         (16,312)           Cash generated from operations         49,594         47,769           Tax refunded         1         4           Income taxes paid         (9,584)         (5,110)           Net cash generated from operating activities         40,011         42,663           CASH FLOWS FROM INVESTING ACTIVITIES           Advance to an associate         2         82           Purchase of property, plant and equipment         (5,408)         (6,738)           Proceeds from disposal of property, plant and equipment         151         21           Interest received         814         631           Investment in an associate company         (1,680)         -           Dividend received from an associate         175         -           Uplift of fixed deposits pledged to licensed banks         3,363         2,453           Net cash used in investing activities         (2,583)         (3,551)<  | •  |   |   |
| Operating profit before working capital changes         62,085         65,277           Changes in inventories         (7,100)         (4,056)           Changes in trade and other receivables         5,983         2,860           Changes in trade and other payables         (11,374)         (16,312)           Cash generated from operations         49,594         47,769           Tax refunded         1         4           Income taxes paid         (9,584)         (5,110)           Net cash generated from operating activities         40,011         42,663           CASH FLOWS FROM INVESTING ACTIVITIES         40,011         42,663           CASH FLOWS FROM INVESTING ACTIVITIES         5,408         (6,738)           Proceeds from disposal of property, plant and equipment         151         21           Interest received         814         631           Investment in an associate company         (1,680)         -           Dividend received from an associate         175         -           Uplift of fixed deposits pledged to licensed banks         3,363         2,453           Net cash used in investing activities         (2,583)         (3,551)           CASH FLOWS FROM FINANCING ACTIVITIES         (1,161)         Net drawdown of banker's acceptance         973                   | Other non-cash items                                 | · · ·   |   |
| Changes in trade and other receivables         5,983         2,860           Changes in trade and other payables         (11,374)         (16,312)           Cash generated from operations         49,594         47,769           Tax refunded         1         4           Income taxes paid         (9,584)         (5,110)           Net cash generated from operating activities         40,011         42,663           CASH FLOWS FROM INVESTING ACTIVITIES           Advance to an associate         2         82           Purchase of property, plant and equipment         (5,408)         (6,738)           Proceeds from disposal of property, plant and equipment         151         21           Interest received         814         631           Investment in an associate company         (1,680)         -           Dividend received from an associate         175         -           Uplift of fixed deposits pledged to licensed banks         3,363         2,453           Net cash used in investing activities         (2,583)         (3,551)           CASH FLOWS FROM FINANCING ACTIVITES         (1,324)         (1,161)           Net repayment of term loan         (11,381)         (1,595)           Payments of lease liabilities         (28,578)         (25,636)<                                    |  | 62,085  |   |
| Changes in trade and other payables         (11,374)         (16,312)           Cash generated from operations         49,594         47,769           Tax refunded         1         4           Income taxes paid         (9,584)         (5,110)           Net cash generated from operating activities         40,011         42,663           CASH FLOWS FROM INVESTING ACTIVITIES           Advance to an associate         2         82           Purchase of property, plant and equipment         (5,408)         (6,738)           Proceeds from disposal of property, plant and equipment         151         21           Interest received         814         631           Investment in an associate company         (1,680)         -           Dividend received from an associate         175         -           Uplift of fixed deposits pledged to licensed banks         3,363         2,453           Net cash used in investing activities         (2,583)         (3,551)           CASH FLOWS FROM FINANCING ACTIVITIES         (1,324)         (1,161)           Net drawdown of banker's acceptance         973         3,440           Net repayment of term loan         (11,381)         (1,595)           Payments of lease liabilities         (28,578)         (25,636)   | Changes in inventories                               | (7,100)   | (4,056)   |
| Cash generated from operations         49,594         47,769           Tax refunded         1         4           Income taxes paid         (9,584)         (5,110)           Net cash generated from operating activities         40,011         42,663           CASH FLOWS FROM INVESTING ACTIVITIES           Advance to an associate         2         82           Purchase of property, plant and equipment         151         21           Interest received from disposal of property, plant and equipment         151         21           Interest received from an associate company         (1,680)         -           Dividend received from an associate         175         -           Uplift of fixed deposits pledged to licensed banks         3,363         2,453           Net cash used in investing activities         (2,583)         (3,551)           CASH FLOWS FROM FINANCING ACTIVITIES         Interest paid         (1,324)         (1,161)           Net drawdown of banker's acceptance         973         3,440           Net repayment of term loan         (11,381)         (1,595)           Payments of lease liabilities         (28,578)         (25,636)           Dividend paid         (6,930)         (4,950)           Net cash used in financing activities                                      | Changes in trade and other receivables               | 5,983   | 2,860   |
| Tax refunded         1         4           Income taxes paid         (9,584)         (5,110)           Net cash generated from operating activities         40,011         42,663           CASH FLOWS FROM INVESTING ACTIVITIES           Advance to an associate         2         82           Purchase of property, plant and equipment         (5,408)         (6,738)           Proceeds from disposal of property, plant and equipment         151         21           Interest received         814         631           Investment in an associate company         (1,680)         -           Dividend received from an associate         175         -           Uplift of fixed deposits pledged to licensed banks         3,363         2,453           Net cash used in investing activities         (2,583)         (3,551)           CASH FLOWS FROM FINANCING ACTIVITIES         Interest paid         (1,324)         (1,161)           Net drawdown of banker's acceptance         973         3,440           Net repayment of term loan         (11,381)         (1,595)           Payments of lease liabilities         (28,578)         (25,636)           Dividend paid         (6,930)         (4,950)           Net cash used in financing activities         (47,240)   | Changes in trade and other payables                  | (11,374)  | (16,312)  |
| Income taxes paid         (9,584)         (5,110)           Net cash generated from operating activities         40,011         42,663           CASH FLOWS FROM INVESTING ACTIVITIES  | Cash generated from operations                       | 49,594  | 47,769  |
| Net cash generated from operating activities         40,011         42,663           CASH FLOWS FROM INVESTING ACTIVITIES         Advance to an associate         2         82           Purchase of property, plant and equipment         (5,408)         (6,738)           Proceeds from disposal of property, plant and equipment         151         21           Interest received         814         631           Investment in an associate company         (1,680)         -           Dividend received from an associate         175         -           Uplift of fixed deposits pledged to licensed banks         3,363         2,453           Net cash used in investing activities         (2,583)         (3,551)           CASH FLOWS FROM FINANCING ACTIVITIES         (1,324)         (1,161)           Net drawdown of banker's acceptance         973         3,440           Net repayment of term loan         (11,381)         (1,595)           Payments of lease liabilities         (28,578)         (25,636)           Dividend paid         (6,930)         (4,950)           Net cash used in financing activities         (47,240)         (29,902)           Net (decrease)/increase in cash and cash equivalents         (9,812)         9,210  | Tax refunded   | 1   | 4   |
| CASH FLOWS FROM INVESTING ACTIVITIES           Advance to an associate         2         82           Purchase of property, plant and equipment         (5,408)         (6,738)           Proceeds from disposal of property, plant and equipment         151         21           Interest received         814         631           Investment in an associate company         (1,680)         -           Dividend received from an associate         175         -           Uplift of fixed deposits pledged to licensed banks         3,363         2,453           Net cash used in investing activities         (2,583)         (3,551)           CASH FLOWS FROM FINANCING ACTIVITIES         (1,324)         (1,161)           Net drawdown of banker's acceptance         973         3,440           Net repayment of term loan         (11,381)         (1,595)           Payments of lease liabilities         (28,578)         (25,636)           Dividend paid         (6,930)         (4,950)           Net cash used in financing activities         (47,240)         (29,902)           Net (decrease)/increase in cash and cash equivalents         (9,812)         9,210   | Income taxes paid                                    | (9,584)   | (5,110)   |
| Advance to an associate       2       82         Purchase of property, plant and equipment       (5,408)       (6,738)         Proceeds from disposal of property, plant and equipment       151       21         Interest received       814       631         Investment in an associate company       (1,680)       -         Dividend received from an associate       175       -         Uplift of fixed deposits pledged to licensed banks       3,363       2,453         Net cash used in investing activities       (2,583)       (3,551)         CASH FLOWS FROM FINANCING ACTIVITIES       Interest paid       (1,324)       (1,161)         Net drawdown of banker's acceptance       973       3,440         Net repayment of term loan       (11,381)       (1,595)         Payments of lease liabilities       (28,578)       (25,636)         Dividend paid       (6,930)       (4,950)         Net cash used in financing activities       (47,240)       (29,902)         Net (decrease)/increase in cash and cash equivalents       (9,812)       9,210  | Net cash generated from operating activities         | 40,011  | 42,663  |
| Purchase of property, plant and equipment         (5,408)         (6,738)           Proceeds from disposal of property, plant and equipment         151         21           Interest received         814         631           Investment in an associate company         (1,680)         -           Dividend received from an associate         175         -           Uplift of fixed deposits pledged to licensed banks         3,363         2,453           Net cash used in investing activities         (2,583)         (3,551)           CASH FLOWS FROM FINANCING ACTIVITIES         (1,324)         (1,161)           Net drawdown of banker's acceptance         973         3,440           Net repayment of term loan         (11,381)         (1,595)           Payments of lease liabilities         (28,578)         (25,636)           Dividend paid         (6,930)         (4,950)           Net cash used in financing activities         (47,240)         (29,902)           Net (decrease)/increase in cash and cash equivalents         (9,812)         9,210   |  |   |   |
| Proceeds from disposal of property, plant and equipment         151         21           Interest received         814         631           Investment in an associate company         (1,680)         -           Dividend received from an associate         175         -           Uplift of fixed deposits pledged to licensed banks         3,363         2,453           Net cash used in investing activities         (2,583)         (3,551)           CASH FLOWS FROM FINANCING ACTIVITIES         (1,324)         (1,161)           Net drawdown of banker's acceptance         973         3,440           Net repayment of term loan         (11,381)         (1,595)           Payments of lease liabilities         (28,578)         (25,636)           Dividend paid         (6,930)         (4,950)           Net cash used in financing activities         (47,240)         (29,902)           Net (decrease)/increase in cash and cash equivalents         (9,812)         9,210   |  |   |   |
| Interest received       814       631         Investment in an associate company       (1,680)       -         Dividend received from an associate       175       -         Uplift of fixed deposits pledged to licensed banks       3,363       2,453         Net cash used in investing activities       (2,583)       (3,551)         CASH FLOWS FROM FINANCING ACTIVITIES       (1,324)       (1,161)         Net drawdown of banker's acceptance       973       3,440         Net repayment of term loan       (11,381)       (1,595)         Payments of lease liabilities       (28,578)       (25,636)         Dividend paid       (6,930)       (4,950)         Net cash used in financing activities       (47,240)       (29,902)         Net (decrease)/increase in cash and cash equivalents       (9,812)       9,210  |  | · · · · · · · · · · · · · · · · · · ·                                   |   |
| Investment in an associate company       (1,680)       -         Dividend received from an associate       175       -         Uplift of fixed deposits pledged to licensed banks       3,363       2,453         Net cash used in investing activities       (2,583)       (3,551)         CASH FLOWS FROM FINANCING ACTIVITIES       Interest paid       (1,324)       (1,161)         Net drawdown of banker's acceptance       973       3,440         Net repayment of term loan       (11,381)       (1,595)         Payments of lease liabilities       (28,578)       (25,636)         Dividend paid       (6,930)       (4,950)         Net cash used in financing activities       (47,240)       (29,902)         Net (decrease)/increase in cash and cash equivalents       (9,812)       9,210  |  |   |   |
| Dividend received from an associate       175       -         Uplift of fixed deposits pledged to licensed banks       3,363       2,453         Net cash used in investing activities       (2,583)       (3,551)         CASH FLOWS FROM FINANCING ACTIVITIES         Interest paid       (1,324)       (1,161)         Net drawdown of banker's acceptance       973       3,440         Net repayment of term loan       (11,381)       (1,595)         Payments of lease liabilities       (28,578)       (25,636)         Dividend paid       (6,930)       (4,950)         Net cash used in financing activities       (47,240)       (29,902)         Net (decrease)/increase in cash and cash equivalents       (9,812)       9,210   |  |   | 631   |
| Uplift of fixed deposits pledged to licensed banks       3,363       2,453         Net cash used in investing activities       (2,583)       (3,551)         CASH FLOWS FROM FINANCING ACTIVITIES         Interest paid       (1,324)       (1,161)         Net drawdown of banker's acceptance       973       3,440         Net repayment of term loan       (11,381)       (1,595)         Payments of lease liabilities       (28,578)       (25,636)         Dividend paid       (6,930)       (4,950)         Net cash used in financing activities       (47,240)       (29,902)         Net (decrease)/increase in cash and cash equivalents       (9,812)       9,210   |  | , , ,   | -   |
| Net cash used in investing activities         (2,583)         (3,551)           CASH FLOWS FROM FINANCING ACTIVITIES         Interest paid         (1,324)         (1,161)           Net drawdown of banker's acceptance         973         3,440           Net repayment of term loan         (11,381)         (1,595)           Payments of lease liabilities         (28,578)         (25,636)           Dividend paid         (6,930)         (4,950)           Net cash used in financing activities         (47,240)         (29,902)           Net (decrease)/increase in cash and cash equivalents         (9,812)         9,210  |  |   | -   |
| CASH FLOWS FROM FINANCING ACTIVITIES         Interest paid       (1,324)       (1,161)         Net drawdown of banker's acceptance       973       3,440         Net repayment of term loan       (11,381)       (1,595)         Payments of lease liabilities       (28,578)       (25,636)         Dividend paid       (6,930)       (4,950)         Net cash used in financing activities       (47,240)       (29,902)         Net (decrease)/increase in cash and cash equivalents       (9,812)       9,210  |  |   |   |
| Interest paid       (1,324)       (1,161)         Net drawdown of banker's acceptance       973       3,440         Net repayment of term loan       (11,381)       (1,595)         Payments of lease liabilities       (28,578)       (25,636)         Dividend paid       (6,930)       (4,950)         Net cash used in financing activities       (47,240)       (29,902)         Net (decrease)/increase in cash and cash equivalents       (9,812)       9,210   | Net cash used in investing activities                | (2,583)   | (3,551)   |
| Net drawdown of banker's acceptance       973       3,440         Net repayment of term loan       (11,381)       (1,595)         Payments of lease liabilities       (28,578)       (25,636)         Dividend paid       (6,930)       (4,950)         Net cash used in financing activities       (47,240)       (29,902)         Net (decrease)/increase in cash and cash equivalents       (9,812)       9,210   |  | (1.324)   | (1.161)   |
| Net repayment of term loan       (11,381)       (1,595)         Payments of lease liabilities       (28,578)       (25,636)         Dividend paid       (6,930)       (4,950)         Net cash used in financing activities       (47,240)       (29,902)         Net (decrease)/increase in cash and cash equivalents       (9,812)       9,210   |  |   | , ,   |
| Payments of lease liabilities (28,578) (25,636) Dividend paid (6,930) (4,950)  Net cash used in financing activities (47,240) (29,902)  Net (decrease)/increase in cash and cash equivalents (9,812) 9,210   |  |   |   |
| Dividend paid (6,930) (4,950)  Net cash used in financing activities (47,240) (29,902)  Net (decrease)/increase in cash and cash equivalents (9,812) 9,210   | • •  |   |   |
| Net cash used in financing activities(47,240)(29,902)Net (decrease)/increase in cash and cash equivalents(9,812)9,210  |  | , , ,   | · · · · · · · · · · · · · · · · · · ·                                   |
| Net (decrease)/increase in cash and cash equivalents (9,812) 9,210   | •  |   |   |
|  | The cash used in imaneing activities                 | (17,210)  | (27,702)  |
|  | Net (decrease)/increase in cash and cash equivalents | (9,812)   | 9,210   |
|  |  | , , ,   |   |
| Cash and cash equivalents at end of period 39,064 44,007   |  |   |   |

## FOCUS POINT HOLDINGS BERHAD (Company No.: 200901041088 (884238-U))

# **CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (cont'd)** (The figures have not been audited)

|  | For the 9 months ended 30 September 2023 RM'000 (Unaudited) | For the 9 months ended 30 September 2022 RM'000 (Unaudited) |
|--|---|---|
| Cash and cash equivalents comprise:            |   |   |
| Cash and bank balances                         | 8,028   | 7,432   |
| Fixed deposits with licensed banks             | 32,779  | 41,261  |
|  | 40,807  | 48,693  |
| Less: Bank overdraft included in borrowings    | -   | <u>-</u>  |
|  | 40,807  | 48,693  |
| Less: Fixed deposits pledged to licensed banks | (1,743)   | (5,937)   |
|  | 39,064  | 44,007  |

The condensed consolidated statements of cash flows should be read in conjunction with the audited financial statements for the financial year ended 31 December 2022 and the accompanying explanatory notes attached to the interim financial report.

### FOCUS POINT HOLDINGS BERHAD (Company No.: 200901041088 (884238-U))

Notes to the Interim Financial Report for the third quarter ended 30 September 2023

Part A - Explanatory notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134: Interim Financial Reporting

### A1. Basis of preparation

The interim financial report is unaudited and has been prepared in accordance with MFRS 134: *Interim Financial Reporting* issued by the Malaysian Accounting Standards Board ("MASB") and Paragraph 9.22 and Appendix 9B of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad. The interim financial report should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2022.

The accounting policies and methods of computation adopted by the Group in this interim financial report are consistent with those adopted in the financial statements for the financial year ended 31 December 2022, except for the adoption of the following standards applicable to the Group's financial year beginning 1 January 2023.

| Title  | <b>Effective Date</b> |
|--|-----------------------|
| MFRS 17 Insurance Contracts  | 1 January 2023        |
| Initial Application of MFRS 17 and MFRS 9 - Comparative Information    |                       |
| (Amendments to MFRS 17 Insurance Contract)                             | 1 January 2023        |
| Disclosure of Accounting Policies (Amendments to MFRS 101 Presentation |                       |
| of Financial Statements)   | 1 January 2023        |
| Definition of Accounting Estimates (Amendments to MFRS 108 Accounting  |                       |
| Policies, Changes in Accounting Estimates and Errors)                  | 1 January 2023        |

The adoption of the above amendments to MFRSs do not have a material impact on the financial statements of the Group.

The following are standards issued by MASB which are not yet effective and have not been early adopted by the Group:

| Title   | <b>Effective Date</b> |
|---|-----------------------|
| Lease liability in a sale and leaseback (Amendments to MFRS 16 Leases)        | 1 January 2024        |
| Classification of Liabilities as Current or Non-current (Amendments to        |                       |
| MFRS 101 Presentation of Financial Statements)                                | 1 January 2024        |
| Non-current Liabilities with Covenants (Amendments to MFRS 101                |                       |
| Presentation of Financial Statements)   | 1 January 2024        |
| Sale or Contribution of Assets between an Investor and its Associate or Joint |                       |
| Venture (Amendments to MFRS 10 Consolidated Financial Statements              |                       |
| and MFRS 128 Investments in Associates and Joint Ventures)                    | Deferred              |

The Group is in the process of assessing the impact of implementing these Standards since the effect would only be observable for future financial years.

### FOCUS POINT HOLDINGS BERHAD (Company No.: 200901041088 (884238-U))

Notes to the Interim Financial Report for the third quarter ended 30 September 2023

## Part A - Explanatory notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 : Interim Financial Reporting

### A2. Auditors' reports

The auditors' report on the audited financial statements of the Group for the financial year ended 31 December 2022 was not subject to any qualification.

### A3. Seasonal or cyclical factors

The business operations of the Group were not materially affected by any seasonal or cyclical factors.

### A4. Unusual items affecting assets, liabilities, equity, net income or cash flows

There was no unusual item because of its nature, size or incidence that has affected the assets, liabilities, equity, net income or cash flows of the Group during the current quarter.

### A5. Material changes in estimates

There was no change in the estimates of amounts reported that have had a material effect in the current quarter.

### A6. Changes in debts and equity securities

There were no issuance, cancellation, repurchase, resale or repayment of debt and/or equity securities, share buyback, share cancellation, shares held as treasury shares and/or resale of treasury shares during the current quarter.

### A7. Dividend paid

No dividend was paid in the current quarter.

### A8. Segmental reporting

The Group has three (3) reportable segments, as described below, are the Group's strategic business units.

The following summary described the operations of each of the reportable segment:

• Optical and related products : Retailing of optical and related products

• Franchise management : Management of franchised professional eye care centres

• Food and beverage : Provision of food and beverage services

Other operating segments that do not constitute reportable segments mainly comprise investment holding, laser eye surgery treatment activities as well as retailing of hearing solutions and related accessories.

## FOCUS POINT HOLDINGS BERHAD (Company No.: 200901041088 (884238-U))

Notes to the Interim Financial Report for the third quarter ended 30 September 2023

# Part A - Explanatory notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 : Interim Financial Reporting

### A8. Segmental reporting (cont'd)

The segmental information for the financial period ended 30 September 2023 is as follows:-

| Revenue   |                                      | Optical and related products RM'000 | Franchise<br>management<br>RM'000 | Food and<br>beverage<br>RM'000 | Others<br>RM'000 | Total<br>RM'000 |
|---|--------------------------------------|-------------------------------------|-----------------------------------|--------------------------------|------------------|-----------------|
| Less: Inter-segment         -         -         (5)         (8,700)         (8,705)           150,853         3,027         29,918         3,388         187,186           Segment results         28,397         2,555         (627)         8,632         38,957           Interest income         1,119         -         1         9         1,129           Interest expense         (3,487)         -         (555)         (193)         (4,235)           Share of profit/(loss) in associates         267         -         -         (160)         107           26,296         2,555         (1,181)         8,288         35,958           Less: Inter-segment         97         -         (5)         (8,860)         (8,768)           Profit/(Loss) before tax         26,393         2,555         (1,186)         (572)         27,190           Assets         Segment assets         229,058         916         28,578         73,002         331,554           Investment in associates         1,084         -         -         1,520         2,604           Less: Inter-segment         (2,280)         (725)         -         (66,715)         (69,720)           Total assets              | Revenue                              |                                     |                                   |                                |                  |                 |
| Segment results         28,397         2,555         (627)         8,632         38,957           Interest income         1,119         -         1         9         1,129           Interest expense         (3,487)         -         (555)         (193)         (4,235)           Share of profit/(loss) in associates         267         -         -         (160)         107           26,296         2,555         (1,181)         8,288         35,958           Less: Inter-segment         97         -         (5)         (8,860)         (8,768)           Profit/(Loss) before tax         26,393         2,555         (1,186)         (572)         27,190           Assets         Segment assets         229,058         916         28,578         73,002         331,554           Investment in associates         1,084         -         -         1,520         2,604           Less: Inter-segment         (2,280)         (725)         -         (66,715)         (69,720)           Total assets         227,862         191         28,578         7,807         264,438           Liabilities         119,572         819         21,787         5,993         148,171           L     | Total revenue                        | 150,853                             | 3,027                             | 29,923                         | 12,088           | 195,891         |
| Segment results         28,397         2,555         (627)         8,632         38,957           Interest income         1,119         -         1         9         1,129           Interest expense         (3,487)         -         (555)         (193)         (4,235)           Share of profit/(loss) in associates         267         -         -         (160)         107           26,296         2,555         (1,181)         8,288         35,958           Less: Inter-segment         97         -         (5)         (8,860)         (8,768)           Profit/(Loss) before tax         26,393         2,555         (1,186)         (572)         27,190           Assets           Segment assets         229,058         916         28,578         73,002         331,554           Investment in associates         1,084         -         -         1,520         2,604           230,142         916         28,578         74,522         334,158           Less: Inter-segment         (2,280)         (725)         -         (66,715)         (69,720)           Total assets         227,862         191         28,578         7,807         264,438           Liabilitie             | Less: Inter-segment                  | -                                   | -                                 | (5)                            | (8,700)          | (8,705)         |
| Interest income         1,119         -         1         9         1,129           Interest expense         (3,487)         -         (555)         (193)         (4,235)           Share of profit/(loss) in associates         267         -         -         (160)         107           26,296         2,555         (1,181)         8,288         35,958           Less: Inter-segment         97         -         (5)         (8,860)         (8,768)           Profit/(Loss) before tax         26,393         2,555         (1,186)         (572)         27,190           Assets           Segment assets         229,058         916         28,578         73,002         331,554           Investment in associates         1,084         -         -         1,520         2,604           Less: Inter-segment         (2,280)         (725)         -         (66,715)         (69,720)           Total assets         227,862         191         28,578         7,807         264,438           Liabilities         119,572         819         21,787         5,993         148,171           Less: Inter-segment         (110)         (190)         (1,256)         (1,840)         (3,396)     < | <u>-</u>                             | 150,853                             | 3,027                             | 29,918                         | 3,388            | 187,186         |
| Interest expense   (3,487)   - (555)   (193)   (4,235)     Share of profit/(loss) in associates   267   -   -   (160)   107     26,296   2,555   (1,181)   8,288   35,958     Less: Inter-segment   97   -   (5)   (8,860)   (8,768)     Profit/(Loss) before tax   26,393   2,555   (1,186)   (572)   27,190      Assets   Segment assets   229,058   916   28,578   73,002   331,554     Investment in associates   1,084   -   -   1,520   2,604     230,142   916   28,578   74,522   334,158     Less: Inter-segment   (2,280)   (725)   - (66,715)   (69,720)     Total assets   227,862   191   28,578   7,807   264,438      Liabilities   Segment liabilities   119,572   819   21,787   5,993   148,171     Less: Inter-segment   (110)   (190)   (1,256)   (1,840)   (3,396)   | Segment results                      | 28,397                              | 2,555                             | (627)                          | 8,632            | 38,957          |
| Share of profit/(loss) in associates         267         -         -         (160)         107           26,296         2,555         (1,181)         8,288         35,958           Less: Inter-segment         97         -         (5)         (8,860)         (8,768)           Profit/(Loss) before tax         26,393         2,555         (1,186)         (572)         27,190           Assets           Segment assets         229,058         916         28,578         73,002         331,554           Investment in associates         1,084         -         -         -         1,520         2,604           Less: Inter-segment         (2,280)         (725)         -         (66,715)         (69,720)           Total assets         227,862         191         28,578         7,807         264,438           Liabilities           Segment liabilities         119,572         819         21,787         5,993         148,171           Less: Inter-segment         (110)         (190)         (1,256)         (1,840)         (3,396)  | Interest income                      | 1,119                               | -                                 | 1                              | 9                | 1,129           |
| Less : Inter-segment         26,296         2,555         (1,181)         8,288         35,958           Profit/(Loss) before tax         26,393         2,555         (1,186)         (572)         27,190           Assets           Segment assets         229,058         916         28,578         73,002         331,554           Investment in associates         1,084         -         -         1,520         2,604           230,142         916         28,578         74,522         334,158           Less : Inter-segment         (2,280)         (725)         -         (66,715)         (69,720)           Total assets         227,862         191         28,578         7,807         264,438           Liabilities         119,572         819         21,787         5,993         148,171           Less : Inter-segment         (110)         (190)         (1,256)         (1,840)         (3,396)   | Interest expense                     | (3,487)                             | -                                 | (555)                          | (193)            | (4,235)         |
| Less : Inter-segment         97         -         (5)         (8,860)         (8,768)           Profit/(Loss) before tax         26,393         2,555         (1,186)         (572)         27,190           Assets         Segment assets         229,058         916         28,578         73,002         331,554           Investment in associates         1,084         -         -         1,520         2,604           230,142         916         28,578         74,522         334,158           Less : Inter-segment         (2,280)         (725)         -         (66,715)         (69,720)           Total assets         227,862         191         28,578         7,807         264,438           Liabilities         119,572         819         21,787         5,993         148,171           Less : Inter-segment         (110)         (190)         (1,256)         (1,840)         (3,396)  | Share of profit/(loss) in associates |                                     | -                                 | -                              | (160)            | 107             |
| Profit/(Loss) before tax         26,393         2,555         (1,186)         (572)         27,190           Assets         Segment assets         229,058         916         28,578         73,002         331,554           Investment in associates         1,084         -         -         1,520         2,604           230,142         916         28,578         74,522         334,158           Less: Inter-segment         (2,280)         (725)         -         (66,715)         (69,720)           Total assets         227,862         191         28,578         7,807         264,438           Liabilities           Segment liabilities         119,572         819         21,787         5,993         148,171           Less: Inter-segment         (110)         (190)         (1,256)         (1,840)         (3,396)  |                                      | 26,296                              | 2,555                             | (1,181)                        | 8,288            | 35,958          |
| Assets         Segment assets       229,058       916       28,578       73,002       331,554         Investment in associates       1,084       -       -       1,520       2,604         230,142       916       28,578       74,522       334,158         Less: Inter-segment       (2,280)       (725)       -       (66,715)       (69,720)         Total assets       227,862       191       28,578       7,807       264,438         Liabilities         Segment liabilities       119,572       819       21,787       5,993       148,171         Less: Inter-segment       (110)       (190)       (1,256)       (1,840)       (3,396)   | Less : Inter-segment                 | 97                                  | -                                 | (5)                            | (8,860)          | (8,768)         |
| Segment assets         229,058         916         28,578         73,002         331,554           Investment in associates         1,084         -         -         1,520         2,604           230,142         916         28,578         74,522         334,158           Less: Inter-segment         (2,280)         (725)         -         (66,715)         (69,720)           Total assets         227,862         191         28,578         7,807         264,438           Liabilities           Segment liabilities         119,572         819         21,787         5,993         148,171           Less: Inter-segment         (110)         (190)         (1,256)         (1,840)         (3,396)  | Profit/(Loss) before tax             | 26,393                              | 2,555                             | (1,186)                        | (572)            | 27,190          |
| Investment in associates  | Assets                               |                                     |                                   |                                |                  |                 |
| Investment in associates  | Segment assets                       | 229,058                             | 916                               | 28,578                         | 73,002           | 331,554         |
| Less: Inter-segment         (2,280)         (725)         - (66,715)         (69,720)           Total assets         227,862         191         28,578         7,807         264,438           Liabilities         Segment liabilities         119,572         819         21,787         5,993         148,171           Less: Inter-segment         (110)         (190)         (1,256)         (1,840)         (3,396)  | Investment in associates             |                                     | _                                 | -                              |                  |                 |
| Total assets         227,862         191         28,578         7,807         264,438           Liabilities         Segment liabilities         119,572         819         21,787         5,993         148,171           Less: Inter-segment         (110)         (190)         (1,256)         (1,840)         (3,396)  |                                      | 230,142                             | 916                               | 28,578                         | 74,522           | 334,158         |
| Liabilities       Segment liabilities     119,572     819     21,787     5,993     148,171       Less: Inter-segment     (110)     (190)     (1,256)     (1,840)     (3,396)  | Less: Inter-segment                  | (2,280)                             | (725)                             | -                              | (66,715)         | (69,720)        |
| Segment liabilities         119,572         819         21,787         5,993         148,171           Less: Inter-segment         (110)         (190)         (1,256)         (1,840)         (3,396)  | Total assets                         | 227,862                             | 191                               | 28,578                         | 7,807            | 264,438         |
| Less: Inter-segment (110) (190) (1,256) (1,840) (3,396)   | Liabilities                          |                                     |                                   |                                |                  |                 |
| Less: Inter-segment (110) (190) (1,256) (1,840) (3,396)   |                                      | 119,572                             | 819                               | 21,787                         | 5,993            | 148,171         |
|   |                                      |                                     |                                   |                                |                  |                 |
|   |                                      |                                     |                                   |                                |                  |                 |

## FOCUS POINT HOLDINGS BERHAD (Company No.: 200901041088 (884238-U))

Notes to the Interim Financial Report for the third quarter ended 30 September 2023

Part A - Explanatory notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 : Interim Financial Reporting

### A8. Segmental reporting (cont'd)

The segmental information for the financial period ended 30 September 2022 is as follows:-

|                                 | Optical and related products RM'000 | Franchise<br>management<br>RM'000 | Food and<br>beverage<br>RM'000 | Others<br>RM'000 | Total<br>RM'000 |
|---------------------------------|-------------------------------------|-----------------------------------|--------------------------------|------------------|-----------------|
| Revenue                         |                                     |                                   |                                |                  |                 |
| Total revenue                   | 145,196                             | 2,977                             | 28,069                         | 9,135            | 185,377         |
| Less: Inter-segment             | 5                                   | -                                 | (8)                            | (5,000)          | (5,003)         |
|                                 | 145,201                             | 2,977                             | 28,061                         | 4,135            | 180,374         |
| Segment results                 | 31,800                              | 2,122                             | 2,847                          | 4,779            | 41,548          |
| Interest income                 | 1,367                               | 115                               | 11                             | 4                | 1,497           |
| Interest expense                | (3,365)                             | -                                 | (1,016)                        | (148)            | (4,529)         |
| Share of profit in an associate | 222                                 | -                                 | -                              | -                | 222             |
| -                               | 30,024                              | 2,237                             | 1,842                          | 4,635            | 38,738          |
| Less : Inter-segment            | (228)                               | (115)                             | 569                            | (5,004)          | (4,778)         |
| Profit/(Loss) before tax        | 29,796                              | 2,122                             | 2,411                          | (369)            | 33,960          |
| Assets                          |                                     |                                   |                                |                  |                 |
| Segment assets                  | 225,240                             | 5,034                             | 23,669                         | 55,504           | 309,447         |
| Investment in an associate      | 932                                 | -                                 | -                              | -                | 932             |
| -                               | 226,172                             | 5,034                             | 23,669                         | 55,504           | 310,379         |
| Less: Inter-segment             | (18,106)                            | (4,509)                           | · -                            | (48,081)         | (70,696)        |
| Total assets                    | 208,066                             | 525                               | 23,669                         | 7,423            | 239,683         |
| Liabilities                     |                                     |                                   |                                |                  |                 |
| Segment liabilities             | 115,299                             | 2,514                             | 36,412                         | 7,605            | 161,830         |
| Less: Inter-segment             | (113)                               | (198)                             | (21,370)                       | (2,137)          | (23,818)        |
| Total liabilities               | 115,186                             | 2,316                             | 15,042                         | 5,468            | 138,012         |
|                                 | 115,100                             | 2,510                             | 15,012                         | 3,100            | 150,012         |

### Geographical information

The Group operates only in Malaysia.

### A9. Valuation of property, plant and equipment

There was no valuation of property, plant and equipment in the current quarter as the Group has not adopted a revaluation policy on its property, plant and equipment.

### FOCUS POINT HOLDINGS BERHAD (Company No.: 200901041088 (884238-U))

Notes to the Interim Financial Report for the third quarter ended 30 September 2023

# Part A - Explanatory notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 : Interim Financial Reporting

### A10. Capital Commitments

Capital commitments not provided for in the financial statements as at 30 June 2023 are as follows:

| Capital expenditure in respect of purchase of property, plant and equipment               | As at<br>30-09-23<br>RM'000 | As at<br>31-12-22<br>RM'000 |
|---|-----------------------------|-----------------------------|
| <ul><li>Contracted but not provided for</li><li>Approved but not contracted for</li></ul> | 2,053                       | 1,665                       |
|   | 2,053                       | 1,665                       |

### A11. Subsequent event

There was no material event subsequent to the end of the current quarter up to the date of this report that has not been reflected in the interim financial report.

### A12. Change in composition of the Group

There was no change in composition of the Group during the current quarter.

### A13. Change in contingent liability

There was no material change in contingent liability during the current quarter.

### A14. Related party transactions

The Group entered into the following transactions with related parties:-

|                                       | Individua          | Individual quarter |                    | ve quarter         |
|---------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                       | 30-09-23<br>RM'000 | 30-09-22<br>RM'000 | 30-09-23<br>RM'000 | 30-09-22<br>RM'000 |
| Sale of eyewear and eye care products | 206                | 137                | 531                | 352                |
| Licensing fee                         | 32                 | 30                 | 92                 | 77                 |
| Rental of premises                    | 63                 | 60                 | 189                | 180                |

The Directors of the Group are of the opinion that, other than the transactions disclosed above which were established on a negotiated basis, all the transactions have been entered into in the normal course of business and have been established at arm's length under terms no more favourable than those transacted with third parties.

### FOCUS POINT HOLDINGS BERHAD (Company No.: 200901041088 (884238-U))

Notes to the Interim Financial Report for the third quarter ended 30 September 2023

### Part B - Explanatory notes pursuant to Part A of Appendix 9B of the Bursa Securities Listing Requirements

### **B1.** Review of performance

#### 9-month ended 30 September 2023

Group revenue at RM187.2 million was 4% higher compared with RM180.4 million of the corresponding period ended 30 September 2022. The increase in Group revenue was mainly attributed to higher sales attained by Optical and related products segment as compared to the corresponding period. The Group recorded a lower profit before tax at RM27.2 million compared with RM34.0 million in the corresponding period mainly due to higher operating costs which included staff costs and rental from the opening of new outlets. Consequently, the Group recorded profit after tax of RM19.7 million compared with RM25.4 million in the corresponding period.

### Optical and related products segment

Optical and related products segment recorded higher revenue at RM150.8 million compared with RM145.2 million of the corresponding period, representing an increase of 4%. Profit before tax ("PBT") at RM26.4 million was 11% lower compared with RM29.8 million of the corresponding period. The decrease in PBT was mainly attributable to higher operating costs which included staff costs and rental from the opening of new outlets.

### Franchise management segment

Revenue at RM3.0 million was in line with corresponding period. This segment recorded profit before tax at RM2.5 million which was 20% higher compared to RM2.1 million in the corresponding period which was mainly due to higher management fees.

### Food and beverage segment

This segment recorded revenue at RM29.9 million, 7% higher compared with RM28.1 million of the corresponding period and recorded loss before tax at RM1.2 million as compared with profit before tax of RM2.4 million of the corresponding period mainly due higher staff costs in Central Kitchen and higher operating costs from the opening of new outlets which included staff costs and rental.

### B2. Comparison with immediate preceding quarter's results

Group revenue at RM64.5 million was 2% higher compared with 63.0 million of the immediate preceding quarter. The Group registered profit before tax at RM9.2 million as compared to RM9.8 million of the immediate preceding quarter mainly due to higher revenue contribution by the Optical and related products and Food and beverage segments, are offset by higher operating costs.

### FOCUS POINT HOLDINGS BERHAD (Company No.: 200901041088 (884238-U))

Notes to the Interim Financial Report for the third quarter ended 30 September 2023

### Part B - Explanatory notes pursuant to Part A of Appendix 9B of the Bursa Securities Listing Requirements

### B3. Prospect

With the on-going persistent weak consumer sentiment and continue inflation pressures especially on the escalating cost of living, which may impact the consumer's spending, the Board expect the Group's prospect to be challenging but is confident to sustain the growth momentum in the forthcoming quarter from the festive year-end season.

The Group expect the optical and food and beverages segments to continue its sales growth momentum especially from more inbound tourists to Malaysia during the year-end which will boost the retail sales demand due to the strategic location of our retail outlets.

Moving forward, the Group will continue to expand its outlets in strategic locations and prioritise on operational and cost efficiencies to sustain the growth momentum.

### B4. Financial estimate, forecast, projection or internal target

This is not applicable to the Group.

#### **B5.** Profit before tax

Profit before tax for the current quarter is arrived at after charging/(crediting):-

|  | Individual quarter |          | Cumulative quarter |          |
|--|--------------------|----------|--------------------|----------|
| ·  | 30-09-23           | 30-09-22 | 30-09-23           | 30-09-22 |
|  | RM'000             | RM'000   | RM'000             | RM'000   |
| Depreciation of property, plant and equipment                | 2,316              | 2,117    | 6,529              | 5,791    |
| Depreciation of right-of-use assets                          | 8,280              | 7,163    | 24,815             | 21,5611  |
| Lease interest expense                                       | 996                | 984      | 2,911              | 2,791    |
| Lease interest income  | (98)               | (114)    | (317)              | (288)    |
| Bad debts written off  | -                  | -        | -                  | -        |
| Impairment loss on trade and other receivables               | -                  | -        | -                  | _        |
| Inventories written off                                      | 156                | 103      | 403                | 331      |
| Inventories written down                                     | 125                | 125      | 375                | 375      |
| (Gain)/loss on disposal of property, plant and equipment     | (130)              | 57       | (133)              | 55       |
| Reversal of impairment loss on property, plant and equipment | (27)               | (35)     | (79)               | (105)    |
| Impairment of right-of-use assets                            | -                  | -        | -                  | · -      |
| Property, plant and equipment written-off                    | 53                 | 140      | 104                | 514      |
| Realised loss on foreign currency transactions (net)         | 33                 | 34       | 48                 | 84       |
| <u> </u>   |                    |          |                    |          |

### FOCUS POINT HOLDINGS BERHAD (Company No.: 200901041088 (884238-U))

Notes to the Interim Financial Report for the third quarter ended 30 September 2023

### Part B - Explanatory notes pursuant to Part A of Appendix 9B of the Bursa Securities Listing Requirements

### **B6.** Income tax expense

| •             | Individual quarter |                    | Cumulative quarter |                    |
|---------------|--------------------|--------------------|--------------------|--------------------|
|               | 30-09-23<br>RM'000 | 30-09-22<br>RM'000 | 30-09-23<br>RM'000 | 30-09-22<br>RM'000 |
| Current tax:  |                    |                    |                    |                    |
| Current       | 2,660              | 2,833              | 7,524              | 8,502              |
| Prior year    | 147                | 133                | 147                | 133                |
| ·             | 2,807              | 2,966              | 7,671              | 8,635              |
| Deferred tax: |                    |                    |                    |                    |
| Current       | (12)               | 1                  | (151)              | (78)               |
| Total         | 2,795              | 2,967              | 7,520              | 8,557              |

The Group effective current tax rates for 2023 and 2022 were higher than prima facie tax rate due principally to certain capital expenditure not qualified for tax purpose and certain expenses non deductible for tax purpose.

### B7. Status of corporate proposals

There was no corporate proposal announced but not completed as at the date of this interim financial report.

### **B8.** Borrowings

|                     | As at<br>30-09-23<br>RM'000 | As at<br>31-12-22<br>RM'000 |
|---------------------|-----------------------------|-----------------------------|
| Short term          |                             |                             |
| Secured:            |                             |                             |
| Banker's acceptance | 13,815                      | 12,842                      |
| Term loan           | 2,001                       | 9,010                       |
|                     | 15,816                      | 21,852                      |
| Long term           |                             |                             |
| Secured:            |                             |                             |
| Term loan           | 15,355                      | 17,106                      |
|                     | 15,355                      | 17,106                      |
|                     |                             |                             |
| Total borrowings    | 31,171                      | 38,958                      |

The above borrowings were denominated in Ringgit Malaysia.

### **B9.** Material litigation

There was no material litigation (including any pending material litigation) as at the date of this interim financial report.

### FOCUS POINT HOLDINGS BERHAD (Company No.: 200901041088 (884238-U))

Notes to the Interim Financial Report for the third quarter ended 30 September 2023

### Part B - Explanatory notes pursuant to Part A of Appendix 9B of the Bursa Securities Listing Requirements

#### B10. Dividend

A second single-tier interim dividend of 1.5 sen per ordinary share in respect of the financial year ending 31 December 2023 was declared on 23 November 2023 and to be paid on 29 December 2023 to the shareholders of the Company whose names appear in the Record of Depository on 15 December 2023. The total dividends declared to date for the current financial year ending 31 December 2023 is 3.0 sen per ordinary share (2022: 3.0 sen).

#### B11. Earnings per share

Basic earnings per share is calculated by dividing profit/loss for the quarter/period attributable to owners of the Parent by the weighted average number of ordinary shares in issue during the quarter.

| Profit attributable to owners of the |
|--------------------------------------|
| Parent (RM'000)                      |
| Weighted average number of ordinary  |
| shares in issue ('000)*              |
| Basic earnings per share (sen) for:  |
| Profit for the period                |

| Individual quarter |          | Cumulative quarter |          |
|--------------------|----------|--------------------|----------|
| 30-09-23           | 30-09-22 | 30-09-23           | 30-09-22 |
| 6,401              | 9,102    | 19,670             | 25,403   |
| 461,999            | 461,999  | 461,999            | 461,999  |
| 1.39               | 1.97     | 4.26               | 5.50     |

<sup>\*</sup> For the calculation of the basic earnings per share, the weighted average number has been adjusted for current quarter and retrospectively to reflect the bonus issue on the basis of two (2) bonus shares for every five (5) existing ordinary shares in the company which has been completed on 20 April 2023.

#### **B12.** Authorisation for issue

The interim financial report was authorised for issue by the Board of Directors in accordance with a resolution of the Board of Directors on 23 November 2023.