

Kelington Group (KGRB MK)

Still Robust Tender Pipeline; Keep BUY

8 September 2022

# Malaysia Company Update

Construction & Engineering | Industrial

# **Buy** (Maintained)

Target Price (Return): MYR1.71 (25.7%) Price (Market Cap): MYR1.36 (USD194m) ESG score: 3.00 (out of 4) Avg Daily Turnover (MYR/USD) 1.64m/0.37m

# **Analyst**

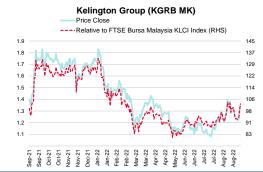
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## **Share Performance (%)**

	YTD	1m	3m	6m	12m
Absolute	(20.9)	5.4	10.6	14.3	(2.9)
Relative	(16.0)	6.1	12.9	19.5	2.9
52-wk Price lov	w/high (MYR)	)		1.08	- 1.83



Source: Bloomberg

## • Keep BUY, higher MYR1.71 TP from MYR1.69, 26% upside and c.1% yield. We raise our forecasts on incrementally higher orderbook

replenishment assumptions and after baking in the new 10-year on-site gas supply contract. Our target P/E is lowered to 25x from 28x, reflecting a more cautious sector sentiment. This is still at +1SD of historical mean, as Kelington Group is set to deliver strong earnings growth into FY24F. Healthy tenderbook tempers slowdown concerns. While recent media

- reports have painted a more cautious outlook on the semiconductor industry, KGB views this as an "inventory adjustment" phase with robust tender activities still. The strong demand for high-tech chips used in data centres, EV, and 5G is mitigating the slowdown witnessed in consumer related products (ie smartphones and PCs). The positive outlook is driven by continuing fab capacity expansion, aided by policy initiatives to shore up domestic production. Of the latest tenderbook of MYR1.5bn, China makes up 47%, followed by Singapore (28%) and Malaysia (25%).
- Another record for new orders. On 5 Sep, KGB announced a MYR330m ultra-high purity (UHP) job for the bulk and specialty gas system distribution works for a wafer fab in Kulim. This brought YTD order wins to MYR1.28bn, breaching the earlier MYR1.19bn record from FY21. The outstanding orderbook of MYR1.9bn as of 6 Sep should keep it busy over the next 24 months. 76% of the outstanding orderbook is made up of the UHP segment, followed by general contracting (22%) and process engineering (2%). With a completion rate of 60% for the MYR420m Sarawak turnkey job (slated for completion by 1Q23), we see incremental margins accretion into FY23.
- Second plant in the making. A major supply disruption faced by its competitor in recent months has compelled two key F&B players to turn to KGB for liquid carbon dioxide supply with plant utilisation maxed out. It is now looking at constructing a second plant (next to its current Kerteh facility) that could see capacity double up (100,000 tonnes) by FY24. We see upside earnings risk if KGB successfully inks long-term supply agreements with the new F&B customers. 1H22 revenue from the industrial gas segment jumped 31% YoY, as stronger economic activities fuelled stronger offtakes.
- Forecasts and TP upgraded. We lift FY22F-24F earnings by 3-13% after raising our orderbook replenishment and LCO2 growth assumptions (factoring in the new on-site gas supply for an optoelectronics customer). Our TP is raised slightly to MYR1.71, premised on 25x FY23F P/E (+1 SD of historical mean), which we believe is well supported by the solid 67% FY22F core earnings growth and another +21% for FY23F. A 0% ESG premium is factored into our TP based on our proprietary scoring model. Key risks are weaker-than-expected margins, delays in project execution, and lower-than-expected orderbook replenishment.

Forecasts and Valuation	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover (MYRm)	395	515	950	1,036	1,081
Recurring net profit (MYRm)	15	29	49	59	61
Recurring net profit growth (%)	(34.3)	89.7	66.6	21.1	3.5
Recurring P/E (x)	76.06	40.10	24.08	19.88	19.20
P/B (x)	7.0	6.1	5.2	4.3	3.7
P/CF (x)	25.56	na	21.45	18.96	17.27
Dividend Yield (%)	1.1	0.6	1.0	1.3	1.3
EV/EBITDA (x)	32.58	23.19	15.84	12.97	11.68
Return on average equity (%)	10.8	16.1	23.2	23.7	21.8
Net debt to equity (%)	net cash				

Source: Company data, RHB

## Overall ESG Score: 3.00 (out of 4)

KGB is committed to preserving the environment through various practices such as reducing electricity and water consumption. It is also managing the usage of materials to reduce waste. There is however a lack of environmental statistics on pollution and waste management.

## S: GOOD

Apart from up-to-standard health & safety policies, we see active community engagements, and efforts to uplift employee relations. KGB is focused on attracting and retaining talent, and helping employees develop their skills to drive further success.

### G: GOOD

KGB's chairman is also the group CEO. The board does not utilise independent sources to identify the appointment of directors, which could limit operational checks and balances. A third party investor relations unit facilitates the communication with the investment community periodic meetings convened.

Small cap stocks are defined as companies with a market capitalisation of less than USD0.5bn.



# **Financial Exhibits**

Asia Malaysia Construction & Engineering

**Kelington Group** 

KGRB MK Buy

Valuation basis

25x PE on FY23F

### Key drivers

- i. Tight inventory situation in the semiconductor industry;
- ii. New contract wins;
  iii. Stronger contributions from the industrial gas (LCO2) business.

# Key risks

Key risks include weaker-than-expected earnings, delays in project execution, faster-than-expected normalisation of the demand-supply imbalance in the tech sector, and lower-than-expected orderbook replenishment.

### **Company Profile**

Kelington is involved in ultra-high purity or UHP delivery systems, process engineering and general contracting. The company commenced maiden production of liquid carbon dioxide or LCO2 in 4Q19.

Financial summary (MYR)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Recurring EPS	0.02	0.03	0.06	0.07	0.07
DPS	0.02	0.01	0.01	0.02	0.02
BVPS	0.20	0.22	0.26	0.31	0.37
Return on average equity (%)	10.8	16.1	23.2	23.7	21.8

Valuation metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Recurring P/E (x)	76.06	40.10	24.08	19.88	19.20
P/B (x)	7.0	6.1	5.2	4.3	3.7
FCF Yield (%)	3.0	(1.2)	4.2	4.8	5.4
Dividend Yield (%)	1.1	0.6	1.0	1.3	1.3
EV/EBITDA (x)	32.58	23.19	15.84	12.97	11.68
EV/EBIT (x)	38.48	26.30	16.78	13.64	12.25

Income statement (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover	395	515	950	1,036	1,081
Gross profit	59	85	148	169	178
EBITDA	34	48	67	79	84
Depreciation and amortisation	(5)	(6)	(4)	(4)	(4)
Operating profit	28	42	64	75	80
Net interest	(2)	(3)	(2)	(1)	(0)
Pre-tax profit	21	36	62	74	80
Taxation	(3)	(6)	(12)	(15)	(15)
Reported net profit	17	29	49	59	64
Recurring net profit	15	29	49	59	61

Cash flow (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Change in working capital	18	(45)	1	(2)	(1)
Cash flow from operations	46	(4)	54	62	68
Capex	(11)	(10)	(5)	(5)	(5)
Cash flow from investing activities	(10)	(17)	(5)	(5)	(5)
Dividends paid	(5)	(6)	0	(12)	(15)
Cash flow from financing activities	12	(10)	(25)	(37)	(15)
Cash at beginning of period	85	132	106	129	149
Net change in cash	47	(30)	24	20	48
Ending balance cash	133	104	131	149	197

Balance sheet (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total cash and equivalents	132	106	129	149	194
Tangible fixed assets	60	64	66	67	68
Total assets	350	404	508	545	599
Short-term debt	28	29	4	4	4
Total long-term debt	27	23	23	(2)	(2)
Total liabilities	182	211	280	272	280
Total equity	168	193	228	273	319
Total liabilities & equity	350	404	508	545	599

Key metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Revenue growth (%)	3.9	30.4	84.7	9.0	4.3
Recurrent EPS growth (%)	(34.3)	89.7	66.6	21.1	3.5
Gross margin (%)	14.9	16.6	15.6	16.3	16.5
Operating EBITDA margin (%)	8.5	9.4	7.1	7.6	7.8
Net profit margin (%)	4.4	5.6	5.1	5.7	5.9
Dividend payout ratio (%)	73.7	25.0	25.0	25.0	23.9
Capex/sales (%)	2.8	1.9	0.5	0.5	0.5
Interest cover (x)	11.5	16.1	30.5	102.4	732.1

Source: Company data, RHB



# **Recommendation Chart**

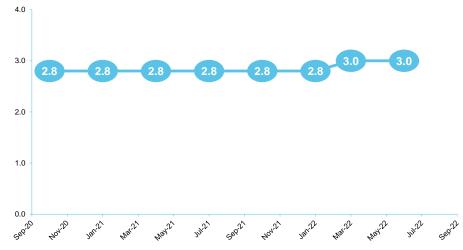


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Source: RHB, Bloomberg			

Date	Recommendation	Target Price	Price
2022-07-28	Buy	1.69	1.22
2022-06-03	Buy	1.60	1.25
2022-05-25	Buy	1.50	1.11
2022-03-09	Buy	1.70	1.22
2022-02-28	Buy	1.70	1.38
2022-02-09	Neutral	1.60	1.56
2021-12-01	Neutral	1.75	1.62
2021-10-07	Neutral	1.76	1.77
2021-09-15	Neutral	1.45	1.66
2021-08-25	Neutral	1.16	1.27
2021-06-15	Neutral	2.02	1.10
2021-03-16	Neutral	1.83	0.98
2021-03-05	Sell	1.83	0.95
2021-03-01	Sell	2.11	1.15
2021-01-20	Neutral	2.00	1.15

Source: RHB, Bloomberg

# **ESG** Rating History



Source: RHB

#### **RHB Guide to Investment Ratings**

Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-

term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next

12 months

Take Profit: Target price has been attained. Look to accumulate at lower levels Sell: Share price may fall by more than 10% over the next 12 months

Not Rated: Stock is not within regular research coverage

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Analyst	Company
=	=

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### **KUALA LUMPUR**

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