

EFFICIENT E-SOLUTIONS BERHAD

Company No. 200301030059 (632479-H) (Incorporated in Malaysia under the Companies Act, 1965)

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE FORTH QUARTER ENDED 31 DECEMBER 2021

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE QUARTER ENDED 31 DECEMBER 2021

	Individual		Cumulativ	e Quarter
	31.12.2021	31.12.2020	31.12.2021	31.12.2020
	RM	RM	RM	RM
Revenue	4,014,378	701,113	9,646,712	4,010,19
Cost of sales	(2,379,517)	(497,130)	(5,085,218)	(1,780,03
Gross profit	1,634,861	203,983	4,561,494	2,230,16
Other operating income	580,557	563,506	1,767,692	3,047,44
Administrative and operating expenses	(2,586,893)	(3,105,322)	(10,757,722)	(11,260,83
Loss from operations	(371,475)	(2,337,833)	(4,428,536)	(5,983,22
Finance costs	(2,190)	(516)	(6,207)	(2,52
Interest income	167,586	210,708	703,822	1,162,13
Share of result of associates	195,000	129,532	473,856	525,64
Loss before tax	(11,079)	(1,998,109)	(3,257,065)	(4,297,96
Income tax expense	(5,758)	(32,986)	(88,514)	(50,14
Net loss for the period	(16,837)	(2,031,095)	(3,345,579)	(4,348,11
Other comprehensive income	-	-	-	_
Total comprehensive loss for the period	(16,837)	(2,031,095)	(3,345,579)	(4,348,11
Loss for the period attributable to :				
Equity holders of the parent	(22,561)	(2,008,269)	(3,378,972)	(4,290,74
Non-controlling interests	5,724 (16,837)	(22,826) (2,031,095)	33,393 (3,345,579)	(57,36 (4,348,11
Total comprehensive loss for the period attributable to :				
Equity holders of the parent Non-controlling interests	(22,561) 5,724	(2,008,269) (22,826)	(3,378,972) 33,393	(4,290,74 (57,36
33	(16,837)	(2,031,095)	(3,345,579)	(4,348,11
Loss per share attributable to equity holders of the parent :				
Basic (sen)	(0.0032)	(0.28)	(0.48)	(0.6

(The condensed consolidated statement of comprehensive income should be read in conjunction with the audited financial statements for the year ended 31 December 2020.)

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2021

	(Unaudited)	(Audited)
	As at 31.12.2021	As at 31.12.2020
	31.12.2021 RM	RM
ASSETS		
Non-current assets		
Property, plant and equipment	26,737,224	26,860,537
Investment properties	39,143,080	39,827,516
Intangible assets	150,000	150,000
Investment in associated companies	6,358,553	6,034,697
Right of use asset	33,028	47,850
	72,421,885	72,920,600
Current assets	4 000 505	4 570 745
Trade receivables	1,089,585	1,572,745
Other receivables	2,757,717	979,816
Tax recoverable	74,696	69,537
Investment securities	7,507,441	7,307,646
Deposits with licensed banks Cash and bank balances	29,871,823	40,072,273
Cash and bank balances	13,853,513	5,555,192 55,557,209
	55,154,775	55,557,209
Total assets	127,576,660	128,477,809
EQUITY AND LIABILITIES		
Equity attributable to equity holders of the parent		
Share capital	75,546,598	75,546,598
Retained earnings	46,187,886	49,566,858
N	121,734,484	125,113,456
Non-controlling interest	180,607	147,214
Total equity	121,915,091	125,260,670
Non-current liabilities		
Hire purchase payable	125,925	-
Deferred tax liabilities	3,999	6,400
Lease liabilities	11,990	27,428
	141,914	33,828
Current liabilities		
Trade payables	745,258	458,963
Other payables	1,344,181	952,146
Contract liabilities	3,374,509	1,747,906
Hire purchase payable	33,298	-
Lease liabilities	22,409	21,787
Tax Payable	- E E40 GEE	2,509
	5,519,655	3,183,311
Total liabilities	5,661,569	3,217,139
Total equity and liabilities	127,576,660	128,477,809

(The condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 31 December 2020.)

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED 31 DECEMBER 2021

	N	Non Distributable			Distributable			
	Share	Share	Share Option	e Option for-sales	es Retained	Non-Controlling		Total
	Capital	Premium	Reserve	Reserve	Earnings	Total	Interests	Equity
	RM	RM	RM	RM	RM	RM	RM	RM
FINANCIAL YEAR ENDED 31 DECEMBER 2020								
As at 1 January 2020	75,546,598	-	-	-	53,857,603	129,404,201	204,580	129,608,781
oss for the year	-	-	-	-	(4,290,745)	(4,290,745)	(57,366)	(4,348,111)
Other comprehensive income	-	-	-	-	-	-	-	-
Total comprehensive loss for the period	-	-	-	-	(4,290,745)	(4,290,745)	(57,366)	(4,348,111)
Acquisition of subsidiaries	-	-	-	-	-	-	-	-
as at 31 December 2020	75,546,598	-	-	-	49,566,858	125,113,456	147,214	125,260,670
FINANCIAL PERIOD ENDED 31 DECEMBER 2021 As at 1 January 2021	75,546,598	_		_	49,566,858	125,113,456	147,214	125,260,670
as at 1 January 2021	73,340,330				49,300,030	123,113,430	147,214	123,200,070
Loss for the period	-	-	-	=	(3,378,972)	(3,378,972)	33,393	(3,345,579)
Other comprehensive income	-	-	-	-	- (0.070.075)	(0.000.000)	-	(0.045.5=0)
otal comprehensive loss for the period	-	-	-	•	(3,378,972)	(3,378,972)	33,393	(3,345,579)
					-	_	_	_
Acquisition of subsidiaries	-	-						

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW FOR THE QUARTER ENDED 31 DECEMBER 2021

	31.12.2021 RM	31.12.2020 RM
CASH FLOWS FROM OPERATING ACTIVITIES	KIVI	Kivi
Loss before taxation:	(3,257,065)	(4,297,969
	(-,,,	\ ·;— - , -
Adjustments for:		
Allowance of expected credit losses	-	373,120
Bad debts written off	-	9,160
Depreciation of investment properties	684,436	665,559
Depreciation of property, plant and equipment	984,263	972,41
Depreciation of right of use asset	31,277	30,85
Impairment of property, plant and equipment	· -	41,07
Fair value loss/(gain) on FVTPL financial assets	(126,275)	(180,53
Gain on disposal of investment securities	-	(1,175,54
Loss on disposal of property, plant and equipment	-	102,91
Dividend income	(29,573)	(19,57
Interest income	(703,822)	(1,162,13
Interest expenses	6,207	2,52
Investment income from investment securities	(81,833)	(161,53
Share of results of associated companies	(473,856)	(525,649
Reversal of allowance for expected credit losses	-, ,	(3,68
Operating loss before changes in working capital	(2,966,241)	(5,328,99)
Decrease/(Increase) in trade and other receivables	(1,294,733)	(798,21
(Decrease)/Increase in trade and other payables	2,304,935	913,51
Cash generated used in operations	(1,956,039)	(5,213,68
Tax paid, net of tax paid/refunded	(98,582)	(101,91
Net cash used in operating activities	(2,054,621)	(5,315,60
•		
CASH FLOWS FROM INVESTING ACTIVITIES		
Dividend income	29,573	19,57
Decrease in fixed deposits with maturity of more than three months	9,317,956	6,746,63
Interest from deposits with licensed banks	703,822	1,162,13
Increase in investment securities	(73,521)	(161,53
Investment income	81,833	161,53
Proceeds from disposal of investment securities	-	2,300,00
Proceeds from disposal of property, plant & equipment	-	
Purchase of property, plant and equipment	(683,058)	(35,11
Purchase of investment properties	<u>-</u>	(131,64
Dividend Income from associated company	150,000	330,00
Net cash used in investing activities	9,526,605	10,391,58
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of hire purchase and lease liabilities	(49,948)	(30,47
Interest paid	(6,208)	(2,52
Net cash used in financing activities	(56,156)	(33,00
Net change in cash and cash equivalents		•
Net change in cash and cash equivalents	7,415,827	5,042,98
Cash and cash equivalents at beginning of the financial year	29,082,283	24,039,29
Cash and cash equivalents at end of the financial period*	36,498,110	29,082,28
*Cash and cash equivalents at end of the financial period comprise the following:		
	40.050.540	5 EEE 10
Cash and bank balances	13,853,513	5,555,19
Deposits with licensed banks	29,871,823	40,072,27
1 Supplies and the supplies are supplies and the supplies and the supplies and the supplies are supplies and the supplies and the supplies are supplies and the supplies and the supplies are supplies are supplies and the supplies are supplies are supplies are supplies and the supplies are su	43,725,336	45,627,46
Less: Deposit with maturity more than three months	(7,227,226)	(16,545,18
	36,498,110	29,082,28

PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134: INTERIM FINANCIAL REPORTING

A1 Basis of preparation

These condensed consolidated interim financial statements are unaudited and have been prepared in accordance with the applicable disclosure provisions of the Main Market Listing Requirements of the Bursa Malaysia Securities Berhad, and MFRS134: Interim Financial Reporting in Malaysia and IAS34. Interim Financial Reporting.

The condensed consolidated interim financial statements do not include all of the information required for full annual financial statements, and should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2020. The audited financial statements of the Group were prepared in accordance with the provisions of the Companies Act 2016, Malaysia Financial Reporting Standards ("MFRS"), and International Financial Reporting Standards ("IFRS").

The accounting policies used in the preparation of these interim financial statements are consistent with those adopted in the annual audited financial statements except for the adoption of the new and revised MFRS. Effective 1 January 2019, the Company adopted MFRS 16, Leases. The adoption of MFRS 16, Leases have not resulted in any material impact on the financial statements of the Group.

A2 Auditors' Report on preceding annual financial statements

The auditors' report on the financial statements for the year ended 31 December 2020 was not subject to any qualification.

A3 Seasonality or cyclicality of interim operations

The Group's operations are not materially affected by seasonal or cyclical factors.

A4 Unusual items affecting assets, liabilities, equity, net income or cash flows

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the quarter and financial year under review.

A5 Material changes in estimates

There were no changes in estimates that have had a material effect in the current financial year's results.

A6 Debt and equity securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities during the quarter and financial year under review, other than repayment of hire purchase loan.

The Group acquired hire purchase facility of RM177,900 as at 28 May 2021.

A7 Dividend paid

There were no dividend paid during the financial year.

A8 Segment information

Segment information is presented in respect of the Group's business segment for the financial year ended 31 December 2021.

Analysis by activities	Records Management	IT Services	Others	Elimination	Total
	RM	RM	RM	RM	RM
Operating Revenue					
External sales	1,318,420	8,154,720	173,572	-	9,646,712
Inter-segment sales	-	5,880		(5,880)	-
Total operating revenue	1,318,420	8,160,600	173,572	(5,880)	9,646,712
Result					
Loss from operations before finance income	(944,510)	(359,764)	(3,581,238)	456,976	(4,428,536)
Finance income	16,508	34,080	653,234	-	703,822
Loss from operations	(928,002)	(325,684)	(2,928,004)	456,976	(3,724,714)
Finance costs	(1,438)	(6,032)	(2,647)	3,910	(6,207)
Share of result of associates	-	-	473,856	-	473,856
Loss before taxation	(929,440)	(331,716)	(2,456,795)	460,886	(3,257,065)
Income tax expense	(6,288)	5,559	(87,785)	-	(88,514)
Loss for the period	(935,728)	(326,157)	(2,544,580)	460,886	(3,345,579)
NCI	-	(33,393)	-	-	(33,393)
Total comprehensive loss for the period	(935,728)	(359,550)	(2,544,580)	460,886	(3,378,972)

A9 Material events subsequent to the end of the quarter

There were no material events subsequent to the end of the current quarter and financial year under review.

PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134: INTERIM FINANCIAL REPORTING

A10 Changes in the composition of the Group

There were no changes in the composition of the Group during the quarter and financial year under review.

A11 Changes in contingent liabilities and contingent assets

The contingent liabilities for the Group as of 31 December 2021 were RM1,341,500.

A12 Capital commitments

The capital commitments of the Group for the purchase of property, plant and equipment as at 31 December 2021 are as follows:

A13 Significant related party transactions

Related Transacting Parties	Related Parties and Relationship
Regalia Records Management Sdn Bhd ("RRM")	RRM is deemed related to the Group by virtue of a Director of the Group, Victor Cheah Chee Wai, is also the Director in RRM.
(KKWI)	RRM is an associated company of E-Sol where E-Sol has 30% equity interest in RRM.
Olive Tara Companie Ode Blad (IIOTOII)	OTC is deemed related to the Group by virtue of a Director of the Group, Victor Cheah Chee Wai, is also the Director in OTC.
Olive Tree Concepts Sdn Bhd ("OTC")	OTC is a company connected to a Director of the Group, Cheah Chee Kong, by virtue of Section 197 of the Companies Act 2016.
Efficient Protection Services Sdn Bhd ("EPS")	EPS is a company connected to a Director of E-Sol, Dato' Robiah Binti Abdul Ghani, by virture of Section 197 of the Companies Act 2016.
The Third Letter Sdn Bhd ("TTL")	Mr. Cheah Chee Kong and Mr. Edward Cheah Wern Harn (Notes)

Notes:-

Mr. Edward Cheah Wern Harn is a director of a subsidiary of the Company, and is a director and major shareholder of TTL. Mr Cheah Chee Kong, being the director and major shareholder of the Company, is person connected to Mr. Edward Cheah Wern Harn by virtue of his family relationship.

The related party transactions of the Group for the quarter and financial year 31 December 2021 are as follows:

	Individua	I Quarter	Cumulative Quarter		
	31.12.2021	31.12.2020	31.12.2021	31.12.2020	
	RM	RM	RM	RM	
Provision of document archiving and related services by RRM	450	450	2,224	2,250	
Provision of document archiving and related services to RRM	333,883	335,500	1,318,150	1,373,487	
IT Services provided to RRM	117,047	100,665	456,913	367,017	
IT Services provided to OTC	66,040	-	66,040	352,000	
IT Services provided to TTL	-	-	511	-	
IT Services provided to EPS	-	-	90	-	
Provision of RO water to OTC	4,286	3,539	11,873	17,472	
Provision of RO water to RRM	204	-	408	-	
Provision of security services by EPS	103,860	112,080	429,360	419,040	
Renting of shoplot to TTL	23,100	-	73,150	-	
Renting of office to RRM	14,244	-	47,480	-	
Total	663,114	552,234	2,406,199	2,531,266	

The Directors of the Group are of the opinion that all the transactions above have been entered into in the normal course of business and have been established on terms and conditions that are not materially different from those obtainable in transactions with unrelated parties.

PART B - EXPLANATORY NOTES PURSUANT TO THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

B1 Financial review for current quarter and financial year to date

	Individua	Individual Quarter		100	Cumulativ	e Quarter	Varia	naa	
	31.12.2021	31.12.2020	Varia	ice	31.12.2021	31.12.2020	Variance		
	RM'000	RM'000	RM'000	%	RM'000	RM'000	RM'000	%	
Revenue	4,014	701	3,313	472.6%	9,647	4,010	5,637	140.6%	
Loss from operations	(371)	(2,338)	1,967	-84.1%	(4,429)	(5,983)	1,554	-26.0%	
Loss before interest and tax	(371)	(2,338)	1,967	-84.1%	(4,429)	(5,983)	1,554	-26.0%	
Loss before tax for the financial period	(11)	(1,998)	1,987	-99.4%	(3,257)	(4,298)	1,041	-24.2%	
Loss after tax for the financial period	(17)	(2,031)	2,014	-99.2%	(3,346)	(4,348)	1,002	-23.0%	
Loss for the period attributable to:									
Equity holders of the parent	(23)	(2,008)	1,985	-98.9%	(3,379)	(4,291)	912	-21.3%	
Non-controlling interests	6	(23)	29		33	(57)	90		
	(17)	(2,031)	2,014	-99.2%	(3,346)	(4,348)	1,002	-23.0%	

(a) Current Year To Date Vs Preceding Year To Date

The Group revenue increased by approximately 140% or RM5.64 million to RM9.65 million from RM4.01 million last year as higher revenue contribution from IT services - cybersecurity by completion of new projects.

The Group recorded loss before tax of RM3.3 million compared to RM4.3 million loss in preceding year. It was due to revenue contribution from IT services - cybersecurity and lower provision of operating expenses.

(b) Current Quarter Vs Preceding Year Corresponding Quarter

The revenue recorded for current quarter was RM4.01 millon which was increased by RM3.3 million compared to RM 0.70 million recorded in preceding year corresponding quarter. The increase was mainly contributed by higher revenue from IT Services - Cybersecurity.

The Group recorded loss before taxation of RM11k in current quarter against RM1.99 million loss before taxation in preceding year corresponding quarter which mainly due to higher revenue contribution from IT Services - cybersecurity.

B2 Material changes in the profit before taxation for the current quarter as compared with the preceding quarter

the Group's revenue increased by 56.9% from RM2.56 million in immediate preceding quarter to RM4.01 million of current quarter mainly due to higher revenue recorded from IT Services - cybersecurity.

	Current Immediate Preceding Quarter 31.12.2021 30.09.2021		Variance		
	RM'000	RM'000	RM'000	%	
Revenue	4,014	2,559	1,455	56.9%	
Loss from operations	(371)	(817)	446	54.6%	
Loss before interest and tax	(371)	(817)	446	54.6%	
Loss before taxation	(11)	(510)	499	97.8%	
Loss after tax for the quarter	(17)	(590)	573	97.1%	
Loss for the period attributable to:					
Equity holders of the parent Non-controlling interests	(23) 6	(592) 2	569 4	96.1%	
	(17)	(590)	573	97.1%	

PART B - EXPLANATORY NOTES PURSUANT TO THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

B3 Prospects

As we continue to be gripped with the pandemic, we still see some restrictions in daily business and operations activities. However, interest for cyber security services continues to grow and we hope that this will further improve our revenue though we expect delays in execution due to these restrictions.

B4 Profit forecast or profit guarantee

This note is not applicable.

B5 Taxation

Individua	l Quarter	Cumulative Quarter	
31.12.2021	31.12.2021 31.12.2020		31.12.2020
RM	RM	RM	RM
(6,358)	(67,635)	(90,914)	(86,590)
600	34,649	2,400	36,449
(5,758)	(32,986)	(88,514)	(50,142)

The Group's accounted for tax expenses due to interest income and certain expenses not deductible for tax purpose.

B6 Corporate proposals

(a) There were no corporate proposals announced but not completed during the quarter and financial year under review except for:

The Board of Directors of Efficient wishes to announce that Bursa Securities has granted Efficient an extension of time up to 30 June 2022 to submit a regularisation plan pursuant to paragraph 8.04(3) together with paragraph 5.0 of Pratice Note 17 of the Main Market Listing Requirements of Bursa Securities.

(b) Utilisation of proceeds as at financial period ended 31 December 2021.

Purpose	Proposed Utilisation	Actual Utilisation	Intended Timeframe for	Deviation	Explanations
	RM' million	RM' million			
Proposed Distribution	12.1	12.1	Within 6 months	-	
Development of the document management segment and/ or acquisition of viable new businesses and/ or assets	53.5	26.4	Within 18 months	51%	The Group is exploring new business
Working Capital	8.0	8.0	Within 12 months	-	opportunity
Estimated expenses in relation to the Proposals	1.4	1.4	Within 1 month	-	

B7 Borrowing and debt securities

The Group acquired hire purchase facility of RM177,900 as at 28 May 2021. The hire purchase loan balance as at 31 December 2021 is as follow:

	Short term	Long term	Total
	RM	RM	RM
Secured bank borrowings	33,298	125,925	159,223
Total	33,298	125,925	159,223
		- /-	

B8 Changes in material litigation

There was no pending material litigation as at the latest applicable date from the date of issuance of this report.

B9 Dividend

There were no dividend paid during the financial year.

PART B - EXPLANATORY NOTES PURSUANT TO THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

B10 Earnings per share

	Individual Quarter		Cumulative Quarter	
	31.12.2021	31.12.2020	31.12.2021	31.12.2020
	RM	RM	RM	RM
Basic Earnings Per Share				
Loss attributable to ordinary equity holders of the parent	(22,561)	(2,008,269)	(3,378,972)	(4,290,745)
Weighted average number of ordinary shares in issue	709,130,100	709,130,100	709,130,100	709,130,100
Basic Loss per share (sen)	(0.0032)	(0.28)	(0.48)	(0.61)

Basic loss per share is calculated by dividing the net loss for the period by the weighted average number of ordinary shares in issue during the financial year.

B11 Loss for the year

	Individua	l Quarter	Cumulative Quarter	
	31.12.2021	31.12.2020	31.12.2021	31.12.2020
	RM	RM	RM	RM
Loss for the period is arrived at after charging :				
Interest expense	2,190	516	6,207	2,523
Depreciation of property, plant and equipment	254,038	244,262	984,263	974,548
Depreciation of Investment properties	171,109	164,832	684,436	663,429
Depreciation of right of use asset	7,819	7,714	31,277	30,857
Loss on disposal of property, plant and equipment	-	-	-	102,916
Foreign exchange loss	-	646	18,374	8,721
Fair value loss on FVTPL financial assets	-	-	-	128,928
Impairment of property, plant and equipment	-	41,076	-	41,076
and after crediting :				
Interest income	167,586	210,706	703,822	1,162,129
Rental income	20,562	366,936	1,128,812	1,487,993
Other income including investment income	-	13,281	73,482	197,161
Gain on disposal of investment securities	-	-	-	1,175,541
Foreign exchange gain	-	1,532	765	4,991
Fair value gain on FVTPL financial assets	126,275	220,621	40,368	309,704

B12 Realised and unrealised profit/(loss)

Total retained profits of the Group comprised the following:

Realised Unrealised Add consolidation adjustments Total Group retained profits as per consolidated accounts

31.12.2021	31.12.2020
RM	RM
38,092,670	43,313,813
97,162	(1,157,396)
38,189,832	42,156,417
7,998,054	7,410,441
46,187,886	49,566,858

B13 Authorisation for Issue

The interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 24 February 2022.