CBSA BERHAD (537337M)
(formerly known as CBS Technology Berhad)
(Incorporated in Malaysia)
QUARTERLY REPORT ON CONSOLIDATED RESULTS
FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2011
(The figures have not been audited)

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

| | INDIVIDU | INDIVIDUAL PERIOD | | .ATIVE |
|---|----------------------------------|----------------------------------|---------------------------------|---------------------------------|
| | Quarter ended 30.9.2011 RM | Quarter ended 30.9.2010 RM | Year to date 30.9.2011 RM | Year to date 30.9.2010 RM |
| Revenue | 13,992,570 | 13,717,131 | 34,008,899 | 33,477,898 |
| Operating expenses | (12,070,415) | (10,403,717) | (28,274,813) | (27,638,004) |
| Other income | 181,465 | 252,875 | 586,809 | 2,502,807 |
| Profit from Operations | 2,103,620 | 3,566,289 | 6,320,895 | 8,342,701 |
| Finance Cost | (14,189) | (40,537) | (51,499) | (120,945) |
| Profit before taxation | 2,089,431 | 3,525,752 | 6,269,396 | 8,221,756 |
| Taxation | 392,855 | (359,635) | 217,294 | (530,075) |
| Profit for the period | 2,482,286 | 3,166,117 | 6,486,690 | 7,691,681 |
| Other comprehensive income | - | - | - | - |
| Total comprehensive income | 2,482,286 | 3,166,117 | 6,486,690 | 7,691,681 |
| Attributable to:- Owners of the parent | 2,383,292 | 3,166,122 | 6,340,615 | 7,575,137 |
| Non-controlling interest | 98,994 | (5) | 146,075 | 116,544 |
| | 2,482,286 | 3,166,117 | 6,486,690 | 7,691,681 |
| Weighted average number of shares | 238,981,085 | 238,981,085 | 238,981,085 | 237,587,388 |
| Earnings per share (sen) -Basic -Diluted | 1.00 1.00 | 1.32 1.32 | 2.65 2.65 | 3.19 3.19 |

(The Condensed Consolidated Statements of Comprehensive Income should be read in conjunction with the Company's audited financial statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial statements)

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QUARTERLY REPORT ON CONSOLIDATED RESULTS
FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2011
(The figures have not been audited)

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

| SHARE CAPITAL SHARE PREMIUM SHARE OPTION RESERVE | Unaudited as at 30.9.2011 RM 23,898,109 316,407 657,081 | Audited as at 31.12.2010 RM 23,898,109 316,407 |
|--|--|--|
| UNAPPROPRIATED PROFIT | 36,564,510 61,436,107 | 30,223,895 54,438,411 |
| NON-CONTROLLING INTEREST | 327,933 | 181,858 |
| Total Equity | 61,764,040 | 54,620,269 |
| NON-CURRENT LIABILITIES Finance lease liabilities Deferred taxation | 604,146 52,000 62,420,186 | 608,792 52,000 55,281,061 |
| REPRESENTED BY: | | |
| NON-CURRENT ASSETS Property, plant and equipment Intangible assets Investment in associate company Development cost Goodwill on consolidation Other investment | 3,012,015 20,862,160 473 918,286 8,344,079 55,000 | 3,151,025 20,862,160 473 1,273,761 8,344,078 55,000 |
| CURRENT ASSETS Inventories Trade receivables Other receivables Investments Tax recoverable Directories in progress Fixed deposits with licensed banks Cash and bank balances | 415,850 22,707,651 5,973,926 23,367,873 189,553 2,872,439 3,938,778 5,000,704 | 183,834 15,623,746 5,693,769 10,678,429 9,219 2,306,303 3,138,502 6,489,894 44,123,696 |
| CURRENT LIABILITIES Trade payables Other payables Finance lease liabilities Tax payable NET CURRENT ASSETS | 2,140,804 32,873,829 223,968 - 35,238,601 29,228,173 | 4,107,986 17,814,793 191,818 414,535 22,529,132 21,594,564 |
| | 62,420,186 | 55,281,061 |
| Net asset per share attributable to ordinary equity holders of the parent (sen) | 25.84 | 22.86 |

(The Condensed Consolidated Statements of Financial Position should be read in conjunction with the Company's audited financial statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial statements)

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QUARTERLY REPORT ON CONSOLIDATED RESULTS
FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2011
(The figures have not been audited)

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

| | Attributable To Equity Holders Of The Parent <> Non-Distributable Distributable | | | | | | |
|---|---|------------------|----------------------|-----------------------|------------|-----------------------------|-----------------|
| _ | Share capital | Share premium | Share option reserve | Unappropriated profit | Total | Non Controlling Interest | Total Equity |
| | RM | RM | RM | RM | RM | RM | RM |
| As at 1 January 2011 | 23,898,109 | 316,407 | • | 30,223,895 | 54,438,411 | 181,858 | 54,620,269 |
| Share based payment under ESOS | - | - | 657,081 | - | 657,081 | - | 657,081 |
| Total comprehensive income for the period | - | - | | 6,340,615 | 6,340,615 | 146,075 | 6,486,690 |
| As at 30 September 2011 | 23,898,109 | 316,407 | 657,081 | 36,564,510 | 61,436,107 | 327,933 | 61,764,040 |

| | | | Equity Holders | Of The Parent | | | |
|---|------------|---------------------|----------------|----------------|------------|-----------------|------------|
| | • | Von-Distributable – | > | Distributable | | | |
| | Share | Share | Share option | Unappropriated | | Non Controlling | Total |
| | capital | premium | reserve | profit | Total | Interest | Equity |
| | RM | RM, | RM | RM | RM | RM | RM |
| As at 1 January 2010 | 15,665,539 | 2,061,909 | 131,214 | 25,399,984 | 43,258,646 | 216,279 | 43,474,925 |
| Issuance of share capital | 367,800 | 344,440 | - | • | 712,240 | - | 712,240 |
| Bonus issue | 7,864,770 | (2,172,969) | - | (5,691,801) | - | - | - |
| Bonus issue expenses | - | (35,000) | - | - | (35,000) | - | (35,000) |
| Exercise of share options | - | 118,027 | (131,214) | - | (13,187) | - | (13,187) |
| Total comprehensive income for the period | - | - | • | 7,575,137 | 7,575,137 | 116,544 | 7,691,681 |
| As at 30 September 2010 | 23,898,109 | 316,407 | - | 27,283,320 | 51,497,836 | 332,823 | 51,830,659 |

(The Condensed Consolidated Statements of Change in Equity should be read in conjunction with the Company's audited financial statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial statements)

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QUARTERLY REPORT ON CONSOLIDATED RESULTS

FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2011

(The figures have not been audited)

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

| | | Cumulative | Quarter |
|---|--------|---|--|
| | | Current year 30.9.2011 RM | Preceding year 30.9.2010 RM |
| CASH FLOW FROM OPERATING ACTIVITIES | | | |
| Profit before taxation Adjustment for: | | 6,269,396 | 8,221,757 |
| Non-cash items | | 2,037,561 | 1,083,525 |
| Non-operating items | , | (199,730) | (1,824,885) |
| Operating profit before working capital changes Net changes in current assets Net changes in current liabilities | | 8,107,227 (8,134,953) 13,091,855 | 7,480,397 (7,992,702) 5,743,907 |
| Cash generated from operations Interest income received Interest paid Income tax paid | | 13,064,129 | 5,231,602 - - - (766,526) |
| Net cash flow from operating activities | | 12,851,570 | 4,465,076 |
| CASH FLOW FROM INVESTING ACTIVITIES | | _ | |
| Purchase of investment securities Proceeds from disposal of property, plant and equipment Proceeds from disposal of prepaid land lease payment Acquisition of property, plant and equipment Payment for development costs | | (502,685) - - (488,991) (389,553) | 218,000 8,790,467 (1,461,142) (399,052) |
| Net cash flow from investing activities | | (1,381,229) | 7,148,273 |
| CASH FLOW FROM FINANCING ACTIVITIES Proceeds from finance lease Proceeds from issuance of shares Repayment of finance lease liabilities Bonus issue expenses paid | | 200,000 - (172,495) - | 860,000 712,240 (81,846) (35,000) |
| Net cash flow from financing activities | | 27,505 | 1,455,394 |
| Net change in cash and cash equivalents Effect on exchange rate differences | | 1 1,49 7,846 | 13,068,743 |
| Cash and cash equivalents at beginning of period | | 20,306,824 | 3,996,525 |
| Cash and cash equivalents at end of period | Note A | 31,804,670 | 17,065,268 |

Notes

A. Cash and cash equivalents included in the Statements of Cash Flows comprise the following balance sheets items:

| | As at | As at |
|---|------------|------------|
| | 30.9.2011 | 30.9.2010 |
| | RM | RM |
| Fixed deposits with licensed banks | 3,938,778 | 4,530,657 |
| Cash and bank balances | 5,000,704 | 6,502,338 |
| Unit trust funds (included within Investments under Current Assets) | 22,865,188 | 6,032,273 |
| • | 31,804,670 | 17,065,268 |

(The Condensed Consolidated Statements of Cash Flows should be read in conjunction with the Company's audited financial statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial statements)



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NOTES

A EXPLANATORY NOTES PURSUANT TO FINANCIAL REPORTING STANDARD ("FRS") 134, INTERIM FINANCIAL REPORTING

A1. Basis of Preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements of Financial Reporting Standard ("FRS") 134: Interim Financial Reporting and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities").

The interim financial statements should be read in conjunction with the audited financial statements of CBSA Berhad ("CBSA" or the "Company") and its subsidiary companies ("Group") for the financial year ended 31 December 2010.

The accounting policies adopted by the Group in the interim financial statements are consistent with those adopted in the audited financial statements for the financial year ended 31 December 2010 except for the adoption of the new and revised FRSs which are mandatory for financial periods beginning on or after 1 January 2011.

A2. Qualification of Financial Statements

The auditor's report of the preceding financial statements for the financial year ended 31 December 2010 was not subject to any audit qualification.

A3. Seasonal or Cyclical Factors

The business of the Group was not materially affected by any significant seasonal or cyclical factors during the current quarter under review.

A4. Unusual Items Affecting Assets, Liabilities, Equity, Net Income or Cash Flows

There were no unusual items affecting assets, liabilities, equity, net income or cash flow of the Group during the current quarter under review.

A5. Material Changes in Estimates

There were no changes in the estimates of amounts reported in the prior financial period, which have a material effect in the current quarter under review.



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A6. Debts and Equity Securities

There were no issuance and repayment of debt and equity securities, share buy-back, share cancellation, shares held as treasury shares and resale of treasury shares during the current quarter under review.

A7. Dividends Paid

There was no dividend paid during the current quarter under review.

A8. Segmental Information

The Group's segment report for the nine (9) months period ended 30 September 2011 is as follows:

| | IT RM'000 | Search & Advertising RM'000 | Others RM'000 | Total RM'000 |
|-------------------|--------------|-----------------------------------|------------------|-----------------|
| Revenue | 18,404 | 15,605 | - | 34,009 |
| Profit before tax | 4,163 | 2,280 | (174) | 6,269 |
| Taxation | | | | 217 |
| Profit after tax | | | | 6,486 |

A9. Valuation of Property, Plant and Equipment

The Group did not revalue any of its property, plant and equipment during the current quarter under review.

A10. Subsequent Events

There were no material events subsequent to the end of the current quarter under review except as disclosed in Note B9 (a) (i) and Note B12.



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A11. Changes in Composition of the Group

There were no major changes in the composition of the Group for the current quarter under review.

A12. Capital Commitments

The amount of commitments for the purchase of property, plant and equipment not provided for in the interim financial statements as at 30 September 2011 is as follows:

RM'000

Approved and contracted for

18,000

A13. Contingent Liabilities

There were no changes in contingent liabilities or contingent assets since the last annual balance sheet as at 31 December 2010.



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B. EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE MAIN MARKET LISTING REQUIREMENTS OF BURSA SECURITIES

B1. Review of Performance

The Group's revenue for the current quarter ended 30 September 2011 was RM13.99 million as compared to RM13.72 million for the corresponding quarter ended 30 September 2010, representing an increase of 2.0%. The slight improvement in revenue was mainly contributed by better performance from Search and Advertising division.

Despite higher revenue reported in the current quarter, profit before tax ("PBT"), decreased by 40.7% from RM3.53 million for the quarter ended 30 September 2010 to RM2.09 million for the current quarter. The decrease was largely due to (i) write off of the capitalized content development cost of RM0.71 million; and (ii) recognition of a share-based payment of RM0.66 million following the grant of the employees share option scheme by the Company during the current quarter.

The Group's revenue for the nine (9) months period ended 30 September 2011 was RM34.01 million as compared to RM33.48 million for the corresponding period ended 30 September 2010, increased by approximately 1.6%.

The Group's PBT for the nine (9) months ended 30 September 2011 was RM6.27 million as compared to RM8.22 million for the period ended 30 September 2010, decreased by 23.7% partly due to the two causes mentioned above. In addition, the PBT for the period ended 30 September 2010 included one-off gain from the disposal of leasehold land amounted to RM1.74 million.

Corresponding with the decrease in the PBT, the Group's PAT decreased from RM7.69 million for the period ended 30 September 2010 to RM6.49 million for the current period under review. The decrease in PAT was mitigated by the write back of the prior year's tax provision in the current quarter.

B2. Material Changes in the Quarterly Results

| | Quarter ended | Quarter ended |
|-------------------|---------------|----------------|
| | 30.9.2011 | 30.6.2011 |
| | RM'000 | RM'000 |
| Revenue | 13,993 | 9,860 |
| Profit Before Tax | 2,089 | 1,3 <i>7</i> 8 |

The Group's revenue increased by 41.9% from RM9.86 million for the quarter ended 30 June 2011 to RM13.99 million for the current quarter. The substantial increase in revenue was contributed by the Group's annual business directory, Super Pages 2011/2012. The directory was published in July 2011 and the revenue for the directory will be recognized upon distribution of the directories.

Corresponding with the increase in revenue, PBT increased by 51.6% from RM1.38 million for the quarter ended 30 June 2011 to RM2.09 million for the quarter ended 30 September 2011.



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B3. Prospects

The Group's performance for the financial year ending 31 December 2011 is expected to be satisfactory despite uncertain global economic climate. The Group will continue to be vigilant in managing the Group activities in view of the uncertainty in global economic climate. Despite of being careful, the Group will also continue to develop and modify business strategies to position the Group in a long term growth path.

B4. Statement of the Board of Directors' Opinion on Profit Estimate, Forecast, Projection or Internal Targets

The Group has not provided any profit estimate, forecast, projection in any public documents.

B5. Variance on Profit Forecast

Not applicable.



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B6. Taxation

| | 3 months ended | | 9 months | ended |
|------------------------------------|---------------------|----------------------|---------------------|----------------------|
| Comment | 30.9.2011 RM′000 | 30.09.2010 RM′000 | 30.9.2011 RM′000 | 30.09.2010 RM'000 |
| Current year | 110 | 360 | 286 | 590 |
| Under/(over) provision in prior | | | | |
| years _ | (503) | - | (503) | (60) |
| · | (393) | 360 | (217) | 530 |
| Deferred taxation | - | - | - | - |
| _ _ | (393) | 360 | (217) | 530 |

The Group's effective tax rate is lower than the statutory tax rate as there is no taxation charge on the business income derived from its wholly-owned subsidiaries, CBSA MSC Sdn Bhd (formerly known as CBS MSC Sdn Bhd) ("CBSA MSC") and CBSA Online Sdn Bhd (formerly known as Infodata Media Sdn Bhd) ("CBSA Online"). CBSA MSC was granted pioneer status on 26 September 2003 and the tax exemption period of CBSA MSC has been extended for another five (5)-year period to 25 September 2013. CBSA Online was granted pioneer status on 18 January 2006 and the tax exemption period has been extended to 17 January 2016.

B7. Profit on Sale of Unquoted Investment and/or Properties

There was no sale of unquoted investments and / or properties by the Group during the current quarter.



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B8. Quoted Securities

(a) Details of purchases or disposals of quoted securities by the Group during the financial period ended 30 September 2011 are as follows:

| | 3 months ended | | 9 months ended | |
|------------------------|-------------------|--------|----------------|----------|
| | 30.09.11 30.09.10 | | 30.09.11 | 30.09.10 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Purchase consideration | 503 | | 503 | |

(b) Investments in quoted securities as at 30 September 2011 are as follows:

| MVI GOO |
|---------|
| 503 |
| 468 |
| 468 |
| |

B9. (a) Status of Corporate Proposal

(i) Proposed Acquisition of Property

On 3 August 2011, the Company announced that its wholly-owned subsidiary, Cyber Business Solutions Sdn Bhd had proposed to acquire a piece of land measuring approximately 37,400 square feet which forms part of the parent lot no. H.S.(D) 241033, P.T. 9922, Pekan Baru Sungai Buloh, Daerah Petaling, Selangor ("Land"), together with a 3-storey detached light industrial building with roof top area to be erected on the Land with an approximate gross floor area of 39,000 square feet (excluding roof top area), for a cash consideration of RM18 million ("Proposed Acquisition").

The Company has obtained its shareholders' approval for the Proposed Acquisition during the extraordinary general meeting held on 24 November 2011.

Save as disclosed above, there are no other corporate proposals announced but not completed as at the date of this report.

(b) Status of utilisation of proceeds

There were no unutilized proceeds raised from any corporate proposals.

D1 1/000



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B10. Borrowings and Debts Securities

The details of the Group's borrowings and debts securities outstanding as at 30 September 2011 are as follows:

| Secured | Current RM'000 | Non-current RM'000 |
|---------------|-------------------|-----------------------|
| Hire Purchase | 224 | 604 |

All borrowings are denominated in Ringgit Malaysia.

B11. Off Balance Sheet Financial Instruments

The Group did not have any off balance sheet financial instruments as at 30 September 2011.

B12. Changes in Material Litigation

In respect of the legal suit between Bank Simpanan Nasional ("BSN") and a wholly owned subsidiary of the Company, Cyber Business Solutions Sdn Bhd ("Cyber") [Civil Suit No.D-22NCC-279-2009], BSN filed an appeal against the High Court's decision in July 2011 and the appeal was heard on 19 October 2011. The Court of Appeal had dismissed BSN's appeal with costs.

In respect of the legal suit between Cyber and Elsag Datamat SPA ("Elsag") [Civil Suit No.S-22-588-2010], the High Court has given its direction to both parties to compile Common Bundle of Documents and other relevant documents and has fixed 12 March 2012 for case management.

B13. Dividend

No interim dividend has been declared during the current quarter.



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B14. Earnings Per Share

The basic earnings per share is calculated by dividing the net profit for the period attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares in issue during the financial period.

For the purpose of calculating diluted earnings per share, the net profit for the period attributable to equity holders of the parent and weighted average number of ordinary shares in issue during the period have been adjusted for the dilutive effects of all potential ordinary shares from the share options granted to employees under the Company's Employees' Share Option Scheme.

| <u>Basic</u> | | | | | |
|---|--------------|-----------------------------|----------|----------|----------|
| | | 3 months ended 9 months end | | ended | |
| | | 30.09.11 | 30.09.10 | 30.09.11 | 30.09.10 |
| Net profit attributable to equity holders of the parent | (RM'000) | 2,383 | 3,166 | 6,341 | 7,575 |
| Weighted average number of ordinary shares in issue and issuable | (Unit'000) | 238,981 | 238,981 | 220 001 | 227 507 |
| and issuable | (01111 000) | 230,901 | 230,901 | 238,981 | 237,587 |
| Basic earnings per share | (sen) | 1.00 | 1.32 | 2.65 | 3.19 |
| <u>Diluted</u> | | 3 month | s ended | 9 months | s ended |
| | | 30.09.11 | 30.09.10 | 30.09.11 | 30.09.10 |
| Adjusted net profit attributable to equity holders of the parent | (RM'000) _ | 2,383 | 3,166 | 6,341 | 7,575 |
| Adjusted weighted average number of ordinary shares in issue and issuable | (Unit'000) _ | 238,981 | 238,981 | 238,981 | 237,587 |
| Diluted earnings per share | (sen) | 1.00 | 1.32 | 2,65 | 3.19 |



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B15. Disclosure of Realised and Unrealised Profits

The breakdown of realised and unrealised profits as at 30 September 2011 and 31 December 2010 is as follows:

| Total unappropriated profits:- | Period ended 30.09.2011 RM'000 | As at 31.12.2010 RM'000 |
|--------------------------------|---|-------------------------------|
| - Realised | 38,639 | 31,976 |
| - Unrealised | (102) 38,537 | <u>186</u> 32,162 |
| Consolidated adjustments | (1,972) | (1,938) |
| | 36,565 | 30,224 |

B16. Qualification of Financial Statements

The Company's preceding annual financial statements was not subject to any audit qualification.