

SYMPHONY HOUSE BERHAD (Company No : 592563-P)

QUARTERLY REPORT

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

for the 2nd quarter ended 30 June 2012

	Individual quarter ended Note 30.06.2012 30.06.2011			Cumulative quarter ended 30.06.2012 30.06.2011		
		RM'000	RM'000	RM'000	RM'000	
Revenue	A7/B1	53,049	47,961	96,737	90,535	
Cost of sales		(39,188)	(36,663)	(72,216)	(67,320)	
		13,861	11,298	24,521	23,215	
Other income		591	232	1,000	688	
Operating expenses		(10,002)	(10,886)	(19,601)	(23,425)	
Operating profit/(loss)		4,450	644	5,920	478	
Finance costs		(696)	(589)	(1,517)	(1,318)	
Profit/(Loss) before tax	A7/B1	3,754	55	4,403	(840)	
Taxation	B5	(1,287)	(872)	(2,164)	(1,714)	
Profit/(Loss) for the period		2,467	(817)	2,239	(2,554)	
Attributable to:						
Equity holders of the Company		2,251	(1,026)	1,706	(3,047)	
Minority interests		216	210	533	494	
Profit/(Loss) for the period		2,467	(816)	2,239	(2,553)	
		<u>.</u>				
EBITDA		5,969	3,310	9,467	5,395	
Other comprehensive income/(loss),						
net of tax						
Foreign currency translation differences						
for foreign operations		336	(123)	237	(123)	
Total comprehensive income/(loss)						
for the period		2,803	(939)	2,476	(2,676)	
Total comprehensive income/(loss)						
attributable to:						
Equity holders of the Company		2,587	(1,149)	1,943	(3,170)	
Minority Interests		216	210	533	494	
		2,803	(939)	2,476	(2,676)	
Earnings/(Loss) per share attributable to equity holders of the Company (sen):						

Basic	B13	0.34	(0.16)	0.26	(0.49)

The unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the annual audited financial statements for the year ended 31 December 2011 and the accompanying explanatory notes attached to the interim financial statements.



SYMPHONY HOUSE BERHAD (Company No : 592563-P)

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

At 30 June 2012

	Note	Unaudited 30.06.2012 RM'000	Audited 31.12.2011 RM'000
ASSETS			
Non-current assets			
Property, plant and equipment	A8	23,321	25,926
Intangible assets		151,784	149,339
Deferred taxation		973	911
		176,078	176,176
Current assets			
Inventories		5	5
Trade receivables		32,032	31,016
Other receivables		4,850	5,479
Tax recoverable		791	3,844
Marketable securities		12	11
Cash and bank balances		25,844	37,583
		63,534	77,938
TOTAL ASSETS		239,612	254,114
EQUITY AND LIABILITIES Equity attributable to equity holders of the Company			
Share capital		66,000	66,000
Reserves		122,345	120,404
Shares held by Employee Share Trust Scheme ("ESTS")		(7,097)	(7,097)
		181,248	179,307
Non Controlling Interest		8,576	8,043
Total equity		189,824	187,350
Non-current liabilities			
Borrowings	В9	20,936	21,223
		20,936	21,223
Current liabilities			
Trade and other payables		18,678	21,510
Borrowings	B9	7,657	22,941
Taxation		2,517	1,090
		28,852	45,541
Total liabilities		49,788	66,764
TOTAL EQUITY AND LIABILITIES		239,612	254,114
		RM	RM
Net assets per share attributable to ordinary equity holders of the Company		0.27	0.28

The unaudited Condensed Consolidated Balance Sheet should be read in conjunction with the annual audited financial statements for the year ended 31 December 2011 and the accompanying explanatory notes attached to the interim financial statements.



SYMPHONY HOUSE BERHAD

(Company No : 592563-P)

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

for the period ended 30 June 2012

<> Attributable to equity holders of the Company>											
		<	N	on-Distribu	table	>					
Group	Share capital RM'000	Share premium RM'000	Capital reserves RM'000	Treasury shares RM'000	Translation reserve RM'000	Other RM'000	Retained profits RM'000	Shares held by ESTS RM'000	Total RM'000	Non-controlling interests RM'000	Total equity RM'000
At 1 January 2011	66,000	51,550	3,075	(86)	(554)	-	71,535	(7,097)	184,423	3,467	187,890
Total comprehensive (loss) / income	-	-	-	-	(1,246)		(3,867)	-	(5,113)	4,576	(537)
Purchase of treasury shares	-	-	-	(3)	-	-	-	-	(3)	-	(3)
Dividends	-	-	-	-	-		-	-	-	-	-
At 31 December 2011	66,000	51,550	3,075	(89)	(1,800)	-	67,668	(7,097)	179,307	8,043	187,350
At 1 January 2012	66,000	51,550	3,075	(89)	(1,800)	-	67,668	(7,097)	179,307	8,043	187,350
Total comprehensive (loss)/income	-	-	-	-	237		1,706	-	1,943	533	2,476
Purchase of treasury shares	-	-	-	(2)	-	-	-	-	(2)	-	(2)
At 30 June 2012	66,000	51,550	3,075	(91)	(1,563)	-	69,374	(7,097)	181,248	8,576	189,824

The unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the annual audited financial statements for the year ended 31 December 2011 and the accompanying explanatory notes attached to the interim financial statements.



SYMPHONY HOUSE BERHAD (Company No : 592563-P)

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

for the year ended 30 June 2012

	Period ended 30.06.2012 RM'000	Audited 31.12.2011 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit/(Loss) before tax	4,403	169
Adjustments for:		
Non cash items	4,061	8,671
Non operating items	814	1,678
Operating profit before working capital changes	9,278	10,518
Net changes in current assets	(387)	3,035
Net changes in current liabilities	(2,819)	(3,433)
	6,072	10,120
Tax (paid)/refund	2,253	(4,097)
Net cash generated from operating activities	8,325	6,023
CASH FLOWS FOR INVESTING ACTIVITIES		
Purchase of plant and equipment	(1,140)	(1,918)
Proceeds from disposal of equipment	-	-
Proceeds from winding up a related company	-	-
Addition of software development expenditure	(2,772)	(5,026)
Interest received	703	1,279
Net cash used in investing activities	(3,209)	(5,665)
	<u></u>	i
CASH FLOWS FROM/(FOR) FINANCING ACTIVITIES		
Purchase of treasury shares	(2)	(3)
Contribution by non-controlling interest	-	3,998
Release for / (pledge for) borrowings	10,287	(9,987)
Net drawdown of bank facilities	(386)	1,523
Repayment of borrowings	(15,183)	(655)
Interest paid	(1,517)	(2,957)
Dividends paid	-	-
Net cash generated from/(used in) financing activities	(6,801)	(8,081)
Net (decrease)/increase in cash and cash equivalents	(1,685)	(7,723)
Cash and cash equivalents at beginning of the financial year	23,363	30,946
Foreign exchange differences	237	140
Cash and cash equivalents at end of the financial year*	21,915	23,363
*Cash and cash equivalents at the end of the financial year comprise	se the following:	
Cash and bank balances	25,844	37,583
Bank overdrafts (included in short term borrowings)	(3,659)	(3,663)
Deposits pledged for Islamic Medium Term Notes	(270)	(10,557)
Total cash and cash equivalents	21,915	23,363

The unaudited Condensed Consolidated Cash Flow Statement should be read in conjunction with the annual audited financial statements for the year ended 31 December 2011 and the accompanying explanatory notes attached to the interim financial statements.

A. EXPLANATORY NOTES PURSUANT TO FRS 134

A1. Basis of preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements of FRS 134 : Interim Financial Reporting and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities").

The interim financial statements should be read in conjunction with the audited financial statements of the Group for the year ended 31 December 2011. These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2011.

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 31 December 2011, except for the adoption of the following new Financial Reporting Standards ("FRSs"), Amendments to FRSs and Interpretations by the Group with effect from 1 January 2011:

FRS 1 Fin	irst-time Adoption of Financial Reporting Standards (Revised)
FRS 3 Bu	usiness Combinations (Revised)
FRS 127 C	Consolidated and Separate Financial Statements (Revised)
	mited Exemption from Comparative FRS 7 Disclosures for First-time Adopters
Amendments to FRS 1 A	dditional Exemptions for First-time Adopters
Amendments to FRS 2 Sh	hare-based Payment
Amendments to FRS 2 G	Group Cash-settled Share-based Payment Transactions
Amendments to FRS 5 No	Ion-current Assets Held for Sale and Discontinued Operations
Amendments to FRS 7 In	nproving Disclosures about Financial Instruments
Amendments to FRS 132 Fi	inancial Instruments: Presentation
Amendments to FRS 138 In	ntangible Assets
IC Interpretation 4 De	etermining Whether an Arrangement Contains a Lease
IC Interpretation 12 Se	ervice Concession Arrangements
IC Interpretation 16 He	edges of a Net Investment in a Foreign Operation
IC Interpretation 17 Di	istributions of Non-cash Assets to Owners
IC Interpretation 18 Tr	ransfers of Assets from Customers
Amendments to IC Re Interpretation 9	eassessment of Embedded Derivatives
Amendments to IC C	Customer Loyalty Programmes
Interpretation 13	
Improvements to FRSs (2010)	

The adoption of above new FRSs, Amendments to FRSs and Interpretations did not result in any significant impact on the financial statements of the Company and of the Group.

A2. Comments about seasonal or cyclical factors

The Group's interim operations were not materially affected by seasonal or cyclical factors.

A3. Unusual items due to their nature, size or incidence

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows of the Group during the quarter uner review.

A4. Changes in estimates

There were no changes in estimates that have had a material effect on the results of the Group in the quarter under review.

A5. Debts and Equity Securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities during the quarter under review.

As at 31 December 2011, out of the total 660,000,000 issued and fully paid ordinary shares, 290,816 ordinary shares of RM0.10 each were held as treasury shares at an average purchase price of RM0.32 per ordinary share. The share buyback transactions were financed by internally generated funds.

A6. Dividends paid

No dividends were paid during the quarter under review.

A7. Segmental reporting

The core business of the Symphony Group consists of outsourcing services (being business process outsourcing ("BPO") and corporate services). The Group's only information technology ("IT") services business is in solutions and application development.

There are three primary segments which are identified by service offerings as follows:-

- (a) Outsourcing services consisting of BPO services which include contact management solutions providing complete technical helpdesk services and solutions, human resource outsourcing solutions, financial solutions and corporate services which include corporate secretarial, share registration, accounting, administering the process of share issuance and offers for sale in relation to initial public offerings and cheque processing;
- (b) IT services which include sale of computer solution, computer parts, application software and consultancy services; and
- ^(C) Others which include the business of letting properties to mainly subsidiaries of Symphony, provision of management services and investment holding.

These segments are consistent with the Company's management of business and reflects its internal financial reporting structure and operating focus.

A7. Segmental reporting (cont'd)

Primary reporting format

	Outsourcing Services RM'000	IT Services RM'000	Others RM'000	Elimination RM'000	Consolidated RM'000
<u>Quarter ended 30 June 20</u> Revenue from external	12				
customers	51,252	547	1,250	-	53,049
Inter-segment revenue	39	-	1,689	(1,728)	-
Total revenue	51,291	547	2,939	(1,728)	53,049
Segment results Interest income Interest expense Profit before tax Taxation Profit / (Loss) for the perioc	4,829	(229)	(558)	-	4,042 408 (696) 3,754 (1,287) 2,467
	Outsourcing	IT			
	Services	Services	Others		Consolidated
	RM'000	RM'000	RM'000	RM'000	RM'000
Quarter ended 30 June 20 Revenue from external	<u> </u>				
customers	46,881	576	505	_	47,962
Inter-segment revenue	62	-	1,689	(1,751)	-
Total revenue	46,943	576	2,194	(1,751)	47,962
Segment results Interest income Interest expense Profit before tax Taxation Profit / (Loss) for the perioc	1,832	(118)	(1,200)	(35)	479 165 (589) 55 (872) (817)

C	Dutsourcing	IT			
	Services	Services	Others	Elimination Co	onsolidated
	RM'000	RM'000	RM'000	RM'000	RM'000
Period ended 30 June 2012					
Revenue from external					
customers	93,797	936	2,004	-	96,737
Inter-segment revenue	64	-	3,378	(3,442)	-
Total revenue	93,861	936	5,382	(3,442)	96,737
Segment results	7,352	(462)	(1,673)	-	5,217
Interest income					703
Interest expense					(1,517)
Loss before tax				-	4,403
Taxation					(2,164)
Profit / (Loss) for the year				_	2,239

A7. Segmental reporting (cont'd.)

Primary reporting format (cont'd)

	Outsourcing Services RM'000	IT Services RM'000	Others RM'000	Elimination C RM'000	Consolidated RM'000
<u>Period ended 30 June 201</u> Revenue from external		KW 000	KW 000	RW000	KW 000
customers	88,678	926	931	-	90,535
Inter-segment revenue	72	-	3,376	(3,448)	-
Total revenue	88,750	926	4,307	(3,448)	90,535
Segment results Interest income Interest expense Loss before tax Taxation Profit / (Loss) for the year	3,019	(438)	(2,580)	(35)	(34) 512 (1,318) (840) (1,714) (2,554)

A8. Carrying amount of revalued assets

The Group did not carry out any valuation on its property, plant and equipment.

A9. Material events subsequent to the balance sheet date

There were no material events subsequent to the end of the quarter under review that have not been reflected in the financial statements.

A10. Changes in the composition of the Group

There were no changes in the composition of the Group during the quarter under review.

A11. Changes in contingent liabilities or contingent assets

There was no changes in the contingent liabilities or contingent assets for the quarter under review.

A12. Capital commitments

The amount of capital commitments contracted but not provided for in respect of purchase of property, plant and equipment in the interim financial statements as at 30 June 2012 is RM446,000.

B. ADDITIONAL INFORMATION REQUIRED UNDER BURSA SECURITIES MAIN MARKET LISTING REQUIREMENT:

B1. Review of group results for the quarter ended 30 June 2012

The Group recorded revenue of RM53.0 million during the quarter under review. This is a 10.6% increase compared to the RM47.9 million revenue recorded during the same quarter last year. This improvement is contributed by the more robust growth in the outsourcing business, with growth recorded across the clients and increase in transaction volumes in the call center, payroll and corporate action (IPO) businesses. This growth is also despite the closure of the Japan call center business in December 2011. Excluding the discontinued Japan business, the comparable year-on-year growth would be 12.6%.

On the back of this revenue growth, the Group recorded a Profit Before Tax of RM3.75 million for the quarter under review compared to RM0.06 million for the same quarter in preceding year. This is mainly attributed to better margins from new businesses, elimination of negative margins from the discontinued Japan call center business, and due to a lower operating cost as a result of improvement in cost efficiency during the current reporting period.

Quarter ended

B2. Variation of results against the preceding quarter

	Quartor	Jildou
	30.06.2012	31.03.2012
	RM'000	RM'000
Revenue	53,049	43,688
Profit / (loss) before tax	3,754	649
Profit / (loss) after tax and minority interest	2,251	(545)

The current quarter's revenue of RM53.0 million is 21.4 % higher than previous quarter's revenue of RM43.7 million. This is largely due to the better corporate actions and IPO market seen in the current quarter, and the higher transaction volume in the call center and payroll businesses.

Concurrently the Group recorded a Profit Before Tax of RM3.75 million compared to RM0.65 million in the previous quarter due to better margins from new businesses, higher composition of corporate action (IPO) revenues and lower operating cost.

B3. Prospects for the Year 2012

The Group anticipates the outsourcing industry to see an encouraging medium term upward trend in terms of business opportunities and growth. Whilst there are still short term challenges on the back of uncertain economic turnaround outside Asia resulting in pricing and margin pressures on service providers, we are seeing more opportunities in the outsourcing space as multinational corporations look at ways to improve efficiencies in their operations.

With the completion of the investment in physical infrastructure, the Group is currently focusing on investing in its soft infrastructure, namely people and processes, and on new mandates and business expansions. On the back of these continued investments, the Directors anticipate the performance of its international business to improve. Despite the weaker market activities in the early parts of the year, the domestic and capital market related businesses improved significantly in quarter 2 and are expected to remain robust in the subsequent quarters as more large IPOs come to the market.

B4. Profit forecast

Not applicable as the Company has not provided a profit forecast for the quarter under review.

B5. Taxation

	Individual qu	arter ended	Cumulative quarter ended		
	30.06.2012	30.06.2011	30.06.2012	30.06.2011	
	RM'000	RM'000	RM'000	RM'000	
In respect of					
- current period	(1,287)	(872)	(2,164)	(1,714)	
- prior years	-	-	-	-	
	(1,287)	(872)	(2,164)	(1,714)	
Deferred taxation	-	-	-	-	
Taxation	(1,287)	(872)	(2,164)	(1,714)	

The effective tax rate for the current quarter under review was higher than the statutory tax rate mainly due to the losses of certain subsidiaries which cannot be set-off against taxable profits made by other subsidiaries and certain expenses which are not deductible for tax purpose.

B6. Status of corporate proposals as at 30 June 2012

There were no outstanding corporate proposals announced but not completed as at 30 June 2012.

B7. Group borrowings

Group borrowings as at 30 June 2012 were as follows:	RM'000
Short term borrowings	7,657
Long term borrowings	20,936
	28.593

a) negative pledge;

b) letter of support from the Company; and

c) assignment of a Sinking Fund Account and a Finance Service Reserve Account.

B8. Material litigation

As at 30 June 2012, the Group has no outstanding material litigation which might materially and adversely affect the position or business of the Group.

B9. Dividend

There were no dividends declared during the quarter under review.

B10. (Loss)/Earnings per share ("EPS")

	Individual quarter ended		Cumulative quarter ended	
	30.06.2012	30.06.2011	30.06.2012	30.06.2011
(Loss)/profit attributable to equity holders of the Company (RM'000)	2,251	(1,026)	1,706	(3,047)
Weighted average number of ordinary shares excluding treasury shares and				
shares held by ESTS	659,717	633,525	659,717	625,619
Basic EPS (sen)	0.34	(0.16)	0.26	(0.49)

B11. Realised and unrealised profit / (losses) disclosure

	As at	As at
	30.06.2012	31.12.2011
	RM'000	RM'000
The retained profits and losses are analysed as follows:-		
Total retained profits of the Company and the subsidiaries:-		
- realised	83,015	83,868
- unrealised	249	392
	83,264	84,260
Add: consolidation adjustments	(15,596)	(15,375)
Total Group retained profits as per consolidated		
accounts	67,668	68,885

By Order of the Board Chin Ngeok Mui Company Secretary 27 Aug 2012