QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE FOURTH FINANCIAL QUARTER ENDED 30 JUNE 2024 (The figures have not been audited)

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

		Indiv	Individual Quarter		Cumulative Quarter		
		Current	Corresponding	12 Months	12 Months		
		Quarter	Quarter	Cumulative	Cumulative		
		Ended	Ended	To Date	To Date		
		30-06-24	30-06-23	30-06-24	30-06-23		
	Note	RM'000	RM'000	RM'000	RM'000		
Revenue		59,821	55,800	226,554	242,199		
Operating expenses		(46,089)	(46,564)	(178,026)	(182,584)		
Other operating income		3,058	4,273	7,983	6,656		
Profit from operations	-	16,790	13,509	56,511	66,271		
Finance cost		(3)	(21)	(37)	(195)		
Profit before tax	-	16,787	13,488	56,474	66,076		
Tront before tax		10,707	13,400	30,474	00,070		
Tax expense	(B6)	(4,301)	(400)	(11,878)	(842)		
Profit after tax, representing total comprehensive	-						
income for the period	=	12,486	13,088	44,596	65,234		
Earnings per share (sen)							
(a) Basic	(B11)	8.42	8.84	30.07	44.08		
(b) Diluted	(B11)	8.42	8.84	30.07	44.07		

(The Condensed Consolidated Statement of Profit Or Loss And Other Comprehensive Income should be read in conjunction with the Audited Financial Statements for the year ended 30 June 2023 and the accompanying explanatory notes attached to this interim financial report)

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE FOURTH FINANCIAL QUARTER ENDED 30 JUNE 2024 (The figures have not been audited)

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

		Unaudited As at 30-06-24	Audited As at 30-06-23
	Note	RM '000	RM '000
ASSETS			
Non-Current Assets			
Property, plant and equipment		167,726	126,366
Investment properties		1,286	1,312
Right-of-use assets		10,499	10,634
Deferred tax assets		-	6,791
		179,511	145,103
Current Assets			
Inventories		52,294	59,200
Trade receivables		36,110	34,556
Other receivables, deposits and prepayments		2,704	2,471
Tax recoverable		14	-
Short term investment		-	945
Fixed deposits with licensed bank		60,601	80,654
Cash and bank balances		5,412	7,353
		157,135	185,179
TOTAL ASSETS		336,646	330,282
Equity attributable to equity holders of the parer Share capital	nt	86,276	84,896
Share option reserve		-	153
Retained earnings		189,163	186,030
•		275,439	271,079
Non-Current Liabilities			
Lease liabilities		82	82
Deferred Taxation		1,875	-
Deferred Income		548	823
		2,505	905
Current Liabilities			
Trade payables		15,903	20,554
Other payables and accruals		40,204	36,564
Lease liabilities		960	964
Current tax liabilities		1,635	216
		58,702	58,298
Total Liabilities		61,207	59,203
TOTAL EQUITY AND LIABILITIES		336,646	330,282
Net assets per share attributable to ordinary			_
equity holders of the parent (RM)	(B12)	1.86	1.83

(The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Audited Financial Statements for the year ended 30 June 2023 and the accompanying explanatory notes attached to this interim financial report)

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE FOURTH FINANCIAL QUARTER ENDED 30 JUNE 2024 (The figures have not been audited)

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW

	12 Months Ended 30-06-24 RM '000	12 Months Ended 30-06-23 RM '000
Cash Flows From Operating Activities		
Profit before taxation	56,474	66,076
Adjustment for:		
Property, plant and equipment written off	44	44
Impairment loss on trade receivables	-	336
Reversal of impairment loss on trade receivables	(183)	-
Depreciation of property, plant and equipment and investment properties	13,204	13,555
Depreciation of right-of-use assets	1,095	1,090
Fair value gain on derivatives financial instrument	-	(15)
Unrealised loss/(gain) on foreign exchange	1,934	(2,504)
Provision for inventories obsolescence	363	2,515
Amortisation of deferred income	(275)	(295)
Loss/(Gain) on disposal of property, plant and equipment	27	(2)
Interest expense	37	195
Interest income	(3,780)	(2,695)
Share based payment under ESOS	44	88
Operating profit before working capital changes	68,984	78,388
Decrease/(Increase) in inventories	6,543	(16,016)
(Increase)/Decrease in receivables	(2,422)	944
(Decrease)/Increase in payables	(1,011)	9,036
Cash generated from operations	72,094	72,352
Tax paid	(1,807)	(398)
Tax refunded		197
Net cash from operating activities	70,287	72,151
Cash Flows For Investing Activities		
Interest received	3,780	2,695
Withdrawal of fixed deposit with tenure more than 3 months	9,667	18,333
Purchase of property, plant and equipment	(54,659)	(32,142)
Proceeds from disposal of property, plant and equipment	50	2
Net cash for investing activities	(41,162)	(11,112)

KOTRA INDUSTRIES BERHAD (497632-P)

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE FOURTH FINANCIAL QUARTER ENDED 30 JUNE 2024 (The figures have not been audited)

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW (continued)

	12 Months	12 Months	
	Ended	Ended	
	30-06-24	30-06-23	
	RM '000	RM '000	
Cook Flores For Financing Activities			
Cash Flows For Financing Activities			
Dividend paid	(41,528)	(38,479)	
Repayment of lease liabilities	(964)	(965)	
Repayment of term loans	-	(6,671)	
Proceeds from issuance of shares	1,248	96	
Interest paid	(37)	(195)	
Net cash for financing activities	(41,281)	(46,214)	
Net (Decrease)/Increase in Cash & Cash Equivalents	(12,156)	14,825	
Effect of Exchange Rate Changes on Cash & Cash Equivalents	(1,116)	2,744	
Cash & Cash Equivalents at beginning of the financial period	79,285	61,716	
Cash & Cash Equivalents at end of financial period	66,013	79,285	
The Cash & Cash Equivalents Comprise The Following:-	60.604	00.654	
Fixed deposits with licensed bank	60,601	80,654	
Short term investment	- - 110	945	
Cash and bank balances	5,412	7,353	
	66,013	88,952	
Less: Fixed deposit with tenure more than 3 months		(9,667)	
	66,013	79,285	

(The Condensed Consolidated Statement of Cash Flow should be read in conjunction with the Audited Financial Statements for the year ended 30 June 2023 and the accompanying explanatory notes attached to this interim financial report)

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE FOURTH FINANCIAL QUARTER ENDED 30 JUNE 2024 (The figures have not been audited)

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Share Capital RM '000	Non - distributable Share Option Reserve RM '000	Distributable Retained Profits RM '000	Total RM '000
As at 30 June 2024				
Balance at 1 July 2023	84,896	153	186,030	271,079
Profit after tax, representing total comprehensive income for the year	-	-	44,596	44,596
Dividend paid	-	-	(41,528)	(41,528)
Share options exercised	1,380	(132)	-	1,248
Share based payment transactions	-	44	-	44
Share options expired transferred to retained earnings*	-	(65)	65	-
Balance at 30 June 2024	86,276	-	189,163	275,439
As at 30 June 2023				
As at 1 July 2022	84,766	99	159,275	244,140
Profit after tax, representing total comprehensive income for the year	-	-	65,234	65,234
Dividend paid	-	-	(38,479)	(38,479)
Share options exercised	130	(34)	-	96
Share based payment transactions	-	88	-	88
Balance at 30 June 2023	84,896	153	186,030	271,079

(The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Audited Financial Statements for the year ended 30 June 2023 and the accompanying explanatory notes attached to this interim financial report)

^{*}Balance in share options reserve is transferred to the retained earnings upon expiry of ESOS period on 29 July 2023.

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE FOURTH FINANCIAL QUARTER ENDED 30 JUNE 2024

A. Explanatory Notes pursuant to MFRS 134 Interim Financial Reporting

A1. Accounting Policies and Methods of Computation

The interim financial statements have been prepared in accordance with MFRS 134, Interim Financial Reporting and paragraph 9.22 of the Bursa Malaysia Securities Berhad Main Market Listing Requirements. The figures for the cumulative period in the current quarter to 30 June 2024 have not been audited. The interim financial statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 30 June 2023.

The significant accounting policies adopted by the Group in this interim financial report are consistent with those adopted in the annual audited financial statements for the financial year ended 30 June 2023 except for those mentioned in paragraph A1.1 below.

A1.1 During the current financial period, the Group has adopted the following new Malaysian Financial Reporting Standards and interpretations (including the consequential amendments, if any) which were effective for the financial periods beginning on or after 1 January 2023:-

MFRSs and IC Interpretations (Including The Consequential Amendments)

Amendments to MFRS 101: Disclosure of Accounting Policies;

Amendments to MFRS 108: Definition of Accounting Estimates;

Amendments to MFRS 112: Deferred Tax related to Assets and Liabilities arising from

a Single Transaction; and

Amendments to MFRS 112: International Tax Reform - Pillar Two Model Rules.

The adoption of the above Malaysian Financial Reporting Standards and/or IC interpretations (including the consequential amendments, if any) did not have any material impact on the Group's financial statements for the period under review.

A1.2 The Group has not applied in advance the following Malaysian Financial Reporting Standards and interpretations (including the consequential amendments, if any) that have been issued by the Malaysian Accounting Standards Board (MASB) but are not vet effective for the current financial period:

MFRSs and IC Interpretations (Including The Consequential Amendments)	Effective Date
Amendments to MFRS 16: Lease Liability in a Sale and Leaseback	01-Jan-24
Amendments to MFRS 101: Classification of Liabilities as Current or Non-current	01-Jan-24
Amendments to MFRS 101: Non-current Liabilities with Covenants	01-Jan-24
Amendments to MFRS 107 and MFRS 7: Supplier Finance Arrangements	01-Jan-24
Amendments to MFRS 121: Lack of Exchangeability	01-Jan-25

The adoption of the above-mentioned Malaysian Financial Reporting Standards and IC interpretations (including the consequential amendments, if any), insofar as they are applicable to the Group, is expected to have no material impact on the financial statements of the Group upon their initial application.

A2. Seasonal or Cyclical Factors

The business operation of the Group was not materially affected by any seasonal or cyclical factors.

A3. Unusual items affecting Assets, Liabilities, Equity, Net Income or Cash Flows

There were no items affecting the assets, liabilities, equity, net income or cash flows that were unusual because of their nature, size or incidence.

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE FOURTH FINANCIAL QUARTER ENDED 30 JUNE 2024

A4. Changes in Estimates

There were no changes in estimates reported in prior interim periods of the current financial year or prior financial years which have a material effect in the current interim period.

A5. Issues, Repurchases and Repayments of Debt and Equity Securities

There were no issues, repurchases or repayments of debt and equity securities, for the period ended 30 June 2024 except for the issuance of 250,000 ordinary shares that was issued in July 2023 pursuant to the Company's Employee Share Option Scheme at the exercise price of RM4.99 each.

A6. Dividend Paid

A second interim single tier dividend of 15.5 sen per ordinary share in respect of the financial year ended 30 June 2023 amounting to RM22,988,682 was paid on 12 October 2023.

An interim single tier dividend of 12.5 sen per ordinary share in respect of the financial year ending 30 June 2024 amounting to RM18,539,261 was paid on 21 March 2024.

A7. Segmental Information

In determining the geographical segments of the Group, sales are based on the country in which the customer is located.

Non-current assets are determined according to the country where these assets are located. The amounts of non-current assets do not include financial instruments and deferred tax assets.

The segment information in respect of the Group's operating segments for the period ended 30 June 2024 is as follows:

Reve	nue	Reve	enue	Non-curre	nt assets
Current	Quarter	12 Mc	onths	12 Mc	onths
Ended :	30 Jun	Ended	30 Jun	Ended	30 Jun
2024	2023	2024	2023	2024	2023
RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
39,416	41,086	151,841	167,804	179,511	138,312
20,405	14,714	74,713	74,395	-	-
59,821	55,800	226,554	242,199	179,511	138,312
	Current 6 Ended 3 2024 RM'000 39,416 20,405	RM'000 RM'000 39,416 41,086 20,405 14,714	Current Quarter 12 Mo Ended 30 Jun Ended 30 Jun 2024 2023 2024 RM'000 RM'000 RM'000 39,416 41,086 151,841 20,405 14,714 74,713	Current Quarter 12 Months Ended 30 Jun Ended 30 Jun 2024 2023 2024 2023 RM'000 RM'000 RM'000 RM'000 39,416 41,086 151,841 167,804 20,405 14,714 74,713 74,395	Current Quarter 12 Months 12 Months Ended 30 Jun Ended 30 Jun Ended 2024 2024 2023 2024 2023 2024 RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 39,416 41,086 151,841 167,804 179,511 20,405 14,714 74,713 74,395 -

Revenue is recognised at a point in time.

No other segmental information such as segment assets, liabilities and results is presented as the Group is principally engaged in pharmaceutical and healthcare products manufacturing and trading business and operates from Malaysia only.

Revenue from one major customer (2023 : one major customer), with revenue equal to or more than 10% of Group revenue, amounted to RM26.4 million (2023: RM24.7 million) arising from export sales.

A8. Events After the Interim Period

There were no material events after the quarter ended 30 June 2024 and up to 18 August 2024 that have not been reflected in these financial statements.

A9. Effect of Changes in the Composition of the Group

There were no changes in the composition of the Group, including business combinations, acquisition or disposal of subsidiaries and long term investments, restructuring, or discontinuance of operations during the period under review.

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE FOURTH FINANCIAL QUARTER ENDED 30 JUNE 2024

A10. Changes in Contingent Liabilities or Contingent Assets

There were no contingent liabilities or contingent assets at the end of this reporting period and end of last financial year.

A11. Capital Commitments

The amounts committed for the purchase of property, plant and equipment not provided for in the interim financial statements are as follows:

	As at	As at
	30-06-24	30-06-23
	RM'000	RM'000
Contracted but not provided for	75,897	94,289

A12. Significant Related Party Transactions

The Group's significant related party transactions for the current financial period ended 30 June 2024 are as follows:

	Current Quarter Ended 30 Jun		12 Months Ended 30 Jun	
	2024 RM'000	2023 RM'000	2024 RM'000	2023 RM'000
Companies in which certain key management personnel				
have significant financial interests:				
- Lease payment on short term leases	2	12	11	51
- Lease payment for right-of-use asset	246	246	984	984
A company in which a close member of the family				
of certain key management personnel has				
significant financial interests:				
- Sales of goods	(157)	(182)	(405)	(590)

The above recurrent transactions were entered into based on normal commercial terms.

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE FOURTH FINANCIAL QUARTER ENDED 30 JUNE 2024

B. Explanatory Notes pursuant to Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad

B1. Review of the Performance of the Group

(a) Performance of the current quarter against the preceding year corresponding quarter

	Current Quarter			
	Ended 30 Jun		Changes	
	2024	2023	%	
	RM'000	RM'000		
Turnover	59,821	55,800	7.21%	
Profit from operations	16,790	13,509	24.29%	
Profit before tax	16,787	13,488	24.46%	
Profit after tax (PAT)	12,486	13,088	-4.60%	
Net PAT margin	20.87%	23.46%		

The Group recorded an increase in turnover of 7.21% for the current quarter ended 30 June 2024 as compared to the corresponding quarter ended 30 June 2023. This was mainly due to an increase in the sales of supplement products in local and export market offset by decrease in sales in the local market for pharmaceutical products.

The Group recorded a profit before tax of RM16.79 million for the current quarter ended 30 June 2024, compared to RM13.49 million in the corresponding quarter of the previous year. This increase in profit before tax was mainly due to improved sales performance in the current quarter.

The drop in profit after tax margin from 23.46% to 20.87% was mainly due to higher tax expenses. This increase in taxes was driven by income tax on business profits and interest income, the reversal of deferred tax assets arising from the utilization of tax losses and incentives carried forward and the recognition of deferred tax liability.

(b) Performance of the current period against the preceding year corresponding period

	12 Months		
	Ended 30 Jun		Changes
	2024 2023		0/0
	RM'000	RM'000	
Turnover	226,554	242,199	-6.46%
Profit from operations	56,511	66,271	-14.73%
Profit before tax	56,474	66,076	-14.53%
Profit after tax (PAT)	44,596	65,234	-31.64%
Net PAT margin	19.68%	26.93%	

The Group recorded a decrease in turnover of 6.46% for the current period ended 30 June 2024 as compared to the corresponding 12 months ended 30 June 2023. In the corresponding quarter ended 30 June 2023, there was an increase in demand for medication from the local market, where there were major shortages of various prescriptions items in the country. This demand began to normalise subsequent to that quarter.

In the current period ended 30 June 2024, there was a decrease in sales of supplement products to the export and local market.

The Group recorded a profit before tax of RM56.47 million for the 12 months ended 30 June 2024 as compared to a profit before tax of RM66.08 million for the 12 months ended 30 June 2023. The lower profit before tax was primarily due to lower sales while certain expenses were relatively fixed in nature.

Profit after tax margin decreased from 26.93% to 19.68% mainly due to higher tax expenses. This increase in taxes was driven by income tax on business profits and interest income, the reversal of deferred tax assets arising from the utilisation of tax losses and incentives brought forward, and the recognition of deferred tax liability.

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE FOURTH FINANCIAL QUARTER ENDED 30 JUNE 2024

B2. Comparison with Preceding Quarter's Results

	Quarter Ended		
	30 Jun	31 Mar	Changes
	2024	2024	0/0
	RM'000	RM'000	
Turnover	59,821	55,878	7.06%
Profit from operations	16,790	13,914	20.67%
Profit before tax	16,787	13,909	20.69%
Profit after tax (PAT)	12,486	6,834	82.70%
Net PAT margin	20.87%	12.23%	

For the quarter ended 30 June 2024, the Group recorded an increase in revenue of 7.06% to RM59.82 million as compared to RM55.88 million in the preceding quarter. This growth was primarily driven by higher sales of supplement products in both local and export markets and increased pharmaceutical product sales in the export market, offset by a decline in pharmaceutical product sales in the local market.

The Group recorded a profit before tax of RM16.79 million in the current quarter as compared to the profit before tax of RM13.91 million in the preceding quarter. The increase in profit before tax was mainly due to improved sales performance in the current quarter.

The profit after tax margin increased from 12.23% to 20.87% mainly due to adjustments in income tax expenses related to the Group's 9-month business profit and interest income in the preceding quarter ended 31 March 2024.

B3. Current Year Prospects

The economic landscape continues to present challenges in the form of ongoing inflationary pressures and exchange rate volatility. Given the current economic climate, it is likely that these challenges will persist throughout 2024 and into 2025.

Despite the ongoing economic uncertainty, which impacted operational costs and consumer demand, the Group has delivered encouraging result for the financial period ended 30 June 2024. As we move into 2025, the Board will maintain a vigilant approach, exercising prudence and caution in decision-making. The Board will proactively monitor and review the Group's strategic plans in its quest to create sustainable value for shareholders.

While the current market sentiment reflects an uncertain economic outlook, the Board remains positive about the Group's prospects. Given the consistent demand for its products, the Group anticipates continued profitability throughout the financial year ending 30 June 2025.

B4. Variance of Actual Profit from Forecast Profit or Profit Guarantee

The Group did not issue any profit forecast or profit guarantee in the current quarter or in the prior financial period.

B5. Statement by Directors

The Group did not disclose or announce any profit forecast or projection in a public document in the current quarter or prior financial period.

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE FOURTH FINANCIAL QUARTER ENDED 30 JUNE 2024

Breakdown of Tax Charges				
	Quarter Ended 30 Jun		12 Months Ended 30 Jun	
	2024	2023	2024	2023
	RM'000	RM'000	RM'000	RM'000
Income tax:				
- Current tax expense	729	221	3,213	663
- Overprovision in prior period	(1)	-	(1)	-
Deferred Taxation				
- Origination and reversal of temporary differences	3,573	179	8,666	179
Total tax expenses	4,301	400	11,878	842

The current income tax expense for the period under review relates to the Group's business profit and interest income, along with the recognition of a deferred tax liability. Additionally, there was a reversal of recognized deferred tax assets due to the utilization of brought-forward tax allowances and incentives. The Group recognizes tax liabilities based on prevailing tax laws and approved financial reporting standards on deferred taxation.

B7. Status of Corporate Proposals

There were no corporate proposals announced by the Company as at the date of the issue of this quarterly report.

B8. Material Litigation

B6.

There was no material litigation since the financial period ended 30 Jun 2024 and up to 18 August 2024.

B9. Dividend Declared

The Board of Directors declares a second interim single tier dividend of 13.0 sen per ordinary share in respect of the financial year ending 30 June 2024, amounting to approximately RM 19.28 million. The entitlement date and payment date for the second interim dividend are 01 October 2024 and 10 October 2024 respectively.

B10. Profit before tax

	Quarter Ended 30 Jun		12 Months Ended 30 Jun	
	2024 RM'000	2023 RM'000	2024 RM'000	2023 RM'000
Profit before tax is arrived at after (crediting)/charging:				
Interest income	(737)	(828)	(3,780)	(2,695)
Other income	(305)	(274)	(590)	(554)
Depreciation of property, plant and equipment and investment properties	3,232	3,413	13,204	13,555
Depreciation of right-of-use assets	273	231	1,095	1,090
Amortisation of deferred income	(65)	(74)	(275)	(295)
Reversal of impairment loss on trade receivables	(183)	-	(183)	-
Impairment loss on trade receivables	-	-	-	336
Loss / (Gain) on disposal of property, plant and equipment	27	(2)	27	(2)
Property, plant and equipment written off	4	8	44	44
Provision for inventories obsolescence	197	823	363	2,515
Foreign exchange (gain)/loss				
- realised	(1,986)	(195)	(3,338)	(591)
- unrealised	1,969	(3,141)	1,934	(2,504)
Fair value gain on derivatives financial instrument	-	-	-	(15)

There was no gain or loss on disposal of quoted or unquoted investment or properties nor any exceptional items for the current quarter and financial period ended 30 June 2024.

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE FOURTH FINANCIAL QUARTER ENDED 30 JUNE 2024

B11. Earnings Per Share

	Quart Ended 3 2024		12 Months Ended 30 Jun 2024 2023	
(a) Basic Earnings Per Share				
Net Profit attributable to shareholders (RM'000)	12,486	13,088	44,596	65,234
Weighted average number of ordinary shares ('000)	148,296	148,002	148,296	148,002
Basic Earnings per share (sen)	8.42	8.84	30.07	44.08
(b) Diluted Earnings Per Share				
Net Profit attributable to shareholders (RM'000)	12,486	13,088	44,596	65,234
Weighted average number of ordinary shares ('000) Adjustment for ESOS ('000)	148,296 - 148,296	148,002 37 148,039	148,296 - 148,296	148,002 37 148,039
Diluted Earnings per share (sen)	8.42	8.84	30.07	44.07
B12. Net assets per share	Unaudited As at 30-06-24		Audited As at 30-06-23	
Number of ordinary shares issued ('000)	148,314	=	148,064	
Net assets per share attributable to ordinary equity holders of the parent (RM)	1.86		1.83	

B13. Audit Report

The auditors' report on the Group's annual financial statements for the year ended 30 June 2023 did not contain any qualification.

BY ORDER OF THE BOARD

CHUA SIEW CHUAN Secretary

Date: 19 August 2024